

**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

# CONTRACT

<u>Contract / Revision</u> 231456 /		<u>Alt Order #</u> 08026076
<u>Product</u> SANDERS 12/5		
<u>Contract Dates</u> 12/06/15 - 12/11/15		<u>Estimate #</u> 23
<u>Advertiser</u> Sanders, B/D/US President		<u>Original Date / Revision</u> 12/03/15 / 12/03/15
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WHO	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> NSO Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 3	<u>Product Code</u> 3
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

**Old Towne Media**  
**PO Box 31150**  
**Alexandria, VA 22310**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	13	12/11/15	12/11/15	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$150.00	0.00			
N 2	13	12/11/15	12/11/15	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$110.00	0.00			
N 3	13	12/11/15	12/11/15	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$315.00	0.00			
N 4	13	12/11/15	12/11/15	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$190.00	0.00			
N 5	13	12/11/15	12/11/15	M-F 3p-330p	3p-330p		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$190.00	0.00			
N 6	13	12/11/15	12/11/15	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$225.00	0.00			
N 7	13	12/11/15	12/11/15	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$215.00	0.00			
N 8	13	12/11/15	12/11/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$990.00	0.00			
N 9	13	12/11/15	12/11/15	Today	7:00 AM-9:00 AM		:30				NM	1	\$855.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$855.00	0.00			
N 10	13	12/11/15	12/11/15	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	----1--				1	\$315.00	0.00			
N 11	13	12/07/15	12/07/15	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$150.00	0.00			
N 12	13	12/07/15	12/07/15	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	1	\$225.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

<u>Contract / Revision</u>	<u>Alt Order #</u>
231456 /	08026076

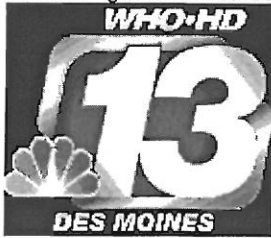
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/15 - 12/11/15	SANDERS 12/5	23

<u>Advertiser</u>	<u>Original Date / Revision</u>
Sanders, B/D/US President	12/03/15 / 12/03/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$225.00	0.00			
N 13	13	12/07/15	12/07/15	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$110.00	0.00			
N 14	13	12/07/15	12/07/15	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$315.00	0.00			
N 15	13	12/07/15	12/07/15	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$190.00	0.00			
N 16	13	12/07/15	12/07/15	M-F 3p-330p	3p-330p		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$190.00	0.00			
N 17	13	12/07/15	12/07/15	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$225.00	0.00			
N 18	13	12/07/15	12/07/15	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$215.00	0.00			
N 19	13	12/07/15	12/07/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$990.00	0.00			
N 20	13	12/07/15	12/07/15	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$1,395.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$1,395.00	0.00			
N 21	13	12/07/15	12/07/15	Today	7:00 AM-9:00 AM		:30				NM	1	\$855.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$855.00	0.00			
N 22	13	12/07/15	12/07/15	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	1-----				1	\$315.00	0.00			
N 23	13	12/06/15	12/06/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$585.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		11/30/15	12/06/15	-----1				1	\$585.00	0.00			
N 24	13	12/06/15	12/06/15	Su 8a-10a	8:00 AM-10:00 AM		:30				NM	1	\$380.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		11/30/15	12/06/15	-----1				1	\$380.00	0.00			
N 25	13	12/10/15	12/10/15	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$150.00	0.00			
N 26	13	12/10/15	12/10/15	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$110.00	0.00			
N 27	13	12/10/15	12/10/15	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$315.00	0.00			
N 28	13	12/10/15	12/10/15	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$190.00	0.00			
N 29	13	12/10/15	12/10/15	M-F 3p-330p	3p-330p		:30				NM	1	\$190.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

<u>Contract / Revision</u>	<u>Alt Order #</u>
231456 /	08026076

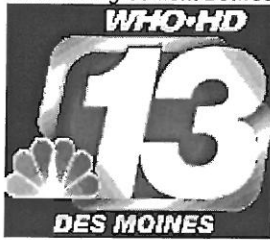
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/15 - 12/11/15	SANDERS 12/5	23

<u>Advertiser</u>	<u>Original Date / Revision</u>
Sanders, B/D/US President	12/03/15 / 12/03/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$190.00	0.00			
N 30	13	12/10/15	12/10/15	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$225.00	0.00			
N 31	13	12/10/15	12/10/15	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$215.00	0.00			
N 32	13	12/10/15	12/10/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$990.00	0.00			
N 33	13	12/10/15	12/10/15	Today In Iowa	5:30 AM-6:00 AM		:30				NM	1	\$710.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$710.00	0.00			
N 34	13	12/10/15	12/10/15	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$1,395.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$1,395.00	0.00			
N 35	13	12/10/15	12/10/15	Today	7:00 AM-9:00 AM		:30				NM	1	\$855.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$855.00	0.00			
N 36	13	12/10/15	12/10/15	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	---1---				1	\$315.00	0.00			
N 37	13	12/08/15	12/08/15	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$150.00	0.00			
N 38	13	12/08/15	12/08/15	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$110.00	0.00			
N 39	13	12/08/15	12/08/15	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$315.00	0.00			
N 40	13	12/08/15	12/08/15	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$190.00	0.00			
N 41	13	12/08/15	12/08/15	M-F 3p-330p	3p-330p		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$190.00	0.00			
N 42	13	12/08/15	12/08/15	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$225.00	0.00			
N 43	13	12/08/15	12/08/15	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$215.00	0.00			
N 44	13	12/08/15	12/08/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$990.00	0.00			
N 45	13	12/08/15	12/08/15	Today In Iowa	5:30 AM-6:00 AM		:30				NM	1	\$710.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$710.00	0.00			
N 46	13	12/08/15	12/08/15	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$1,395.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

<u>Contract / Revision</u>	<u>Alt Order #</u>
231456 /	08026076

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/15 - 12/11/15	SANDERS 12/5	23

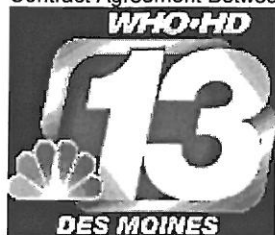
<u>Advertiser</u>	<u>Original Date / Revision</u>
Sanders, B/D/US President	12/03/15 / 12/03/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$1,395.00	0.00			
N 47	13	12/08/15	12/08/15	Today	7:00 AM-9:00 AM		:30				NM	1	\$855.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	-1-----				1	\$855.00	0.00			
N 48	13	12/09/15	12/09/15	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$150.00	0.00			
N 49	13	12/09/15	12/09/15	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$225.00	0.00			
N 50	13	12/09/15	12/09/15	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$110.00	0.00			
N 51	13	12/09/15	12/09/15	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$315.00	0.00			
N 52	13	12/09/15	12/09/15	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$190.00	0.00			
N 53	13	12/09/15	12/09/15	M-F 3p-330p	3p-330p		:30				NM	1	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$190.00	0.00			
N 54	13	12/09/15	12/09/15	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$225.00	0.00			
N 55	13	12/09/15	12/09/15	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$215.00	0.00			
N 56	13	12/09/15	12/09/15	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$990.00	0.00			
N 57	13	12/09/15	12/09/15	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$1,395.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$1,395.00	0.00			
N 58	13	12/09/15	12/09/15	Today In Iowa	6:00 AM-7:00 AM		:30				NM	1	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$990.00	0.00			
N 59	13	12/09/15	12/09/15	Today	7:00 AM-9:00 AM		:30				NM	1	\$855.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$855.00	0.00			
N 60	13	12/09/15	12/09/15	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	1	\$315.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		12/07/15	12/13/15	--1----				1	\$315.00	0.00			
<b>Totals</b>										0.00		60	\$26,865.00

Time Period	# of Spots	Gross Amount	Net Amount
11/30/15 - 12/11/15	60	\$26,865.00	\$22,835.25
<b>Totals</b>	60	\$26,865.00	\$22,835.25

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WHO  
1801 Grand Ave  
Des Moines, IA 50309  
(515) 242-3500

Contract / Revision	Alt Order #
231456 /	08026076

Contract Dates	Product	Estimate #
12/06/15 - 12/11/15	SANDERS 12/5	23

Advertiser	Original Date / Revision
Sanders, B/D/US Preside	12/03/15 / 12/03/15

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

**Station and Location:**

**Date:** 11/1/15

I, Heather Hartig

being/on behalf of: Bernie 2016

a legally qualified candidate of the Democrat

political party for the office of: US President

in the Primary

election to be held on: 2/1/16

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
see attached					

**Attach proposed schedule with charges (if available):**

I represent that the payment for the above described broadcast time has been furnished by:

Bernie 2016

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Erinn Larkin

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

11/1/15

Date, \_\_\_\_\_

**Signature**

**To Be Signed By Station Representative**

☐ Accepted

☐ Accepted in Part

☐ Rejected

**Signature**

Printed Name \_\_\_\_\_

**Title**

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Bernie 2016

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Heather Hartig

signature of candidate or authorized committee

Heather Hartig

printed name

11/1/15

date



## AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF  
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

**Attach proposed schedule with charges (if available):**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.