



**WSLS**  
**401 3RD STREET SW**  
**Roanoke, VA 24011**  
**Main: (540)981-9110**  
**Billing:**

DUPLICATE

# INVOICE

Invoice #	Invoice Date	Invoice Month	Invoice Period
8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Property	Account Executive	Sales Office	Sales Region
WSLS	HRP Washington	HRP/Washington	National

Billing Address:

**Strategic Media Services**  
**Attention: Accounts Payable**  
**1911 North Ft Myer Dr Suite 400**  
**Arlington, VA 22209**

Send Payment To:

**WSLS**  
**PO BOX 936259**  
**ATLANTA, GA 31193-6259**

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Flight Dates	Order #	Alt Order #
08/16/17 - 08/22/17	8766597	08766597

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2
9912521	277	357

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																				
1	08/18/17	08/18/17	Friday 10-11p	10-11p	----1--	:30	1	\$300.00	NM																				
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1	WSLS	F	08/18/17	10:30 PM	Friday 10-11p	10-11p	:30	EGVA0809172H	\$300.00 NM																				
2	08/18/17	08/18/17	11-1135p Late News M-F	11-1135p	----1--	:30	1	\$200.00	NM																				
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1	WSLS	F	08/18/17	11:11 PM	11-1135p Late News M-F	11-1135p	:30	EGVA080917H	\$200.00 NM																				
3	08/18/17	08/18/17	Tonight Show	1135p-1237x	----1--	:30	1	\$140.00	NM																				
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	08/14/17	08/20/17	----1--	1	\$140.00																								
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1	WSLS	F	08/18/17	12:34 AM	Tonight Show	1135p-1237x	:30	EGVA0809172H	\$140.00 NM																				
4	08/18/17	08/18/17	11-12n Our Blue Ridge	11-12n	----1--	:30	1	\$15.00	NM																				
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1	WSLS	F	08/18/17	11:16 AM	11-12n Our Blue Ridge	11-12n	:30	EGVA080917H	\$15.00 NM																				
5	08/18/17	08/18/17	Late Show	1237-137x	----1--	:30	1	\$15.00	NM																				
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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station reserves the right to purge materials after 90 days from last date of air. The expense of resending materials will be paid by client.

Advertiser or Agency warrants that all the necessary rights, including music rights, have been obtained for the use of any advertiser material on television and, to the extent applicable, via internet delivery.

**NONDISCRIMINATION POLICY:** The Company does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract is hereby rejected.



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Invoice #	Invoice Date	Invoice Month	Invoice Period
8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17
Advertiser	Product	Estimate Number	
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
5	08/18/17	08/18/17	Late Show	1237-137x	----1--	:30	1	\$15.00	NM
08/14/17 08/20/17 ----1-- 1 \$15.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 1:33 AM Late Show 1237-137x :30 EGVA080917H \$15.00 NM									
6	08/18/17	08/18/17	12-1230p Local News M-F	12-1230p	----1--	:30	1	\$20.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/14/17 08/20/17 ----1-- 1 \$20.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 12:17 PM 12-1230p Local News M-F 12-1230p :30 EGVA0809172H \$20.00 NM									
7	08/18/17	08/18/17	4-5p Dr Phil	4-5p	----1--	:30	1	\$65.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/14/17 08/20/17 ----1-- 1 \$65.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 4:12 PM 4-5p Dr Phil 4-5p :30 EGVA080917H \$65.00 NM									
8	08/18/17	08/18/17	530p-6p Local News M-F	530-6p	----1--	:30	1	\$180.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/14/17 08/20/17 ----1-- 1 \$180.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 5:58 PM 530p-6p Local News M-F 530-6p :30 EGVA0809172H \$180.00 NM									
9	08/18/17	08/18/17	6-7a Local News M-F	6-7a	----1--	:30	1	\$200.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/14/17 08/20/17 ----1-- 1 \$200.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 6:53 AM 6-7a Local News M-F 6-7a :30 EGVA0809172H \$200.00 NM									
10	08/18/17	08/18/17	Friday 8-10p	8-10p	----1--	:30	1	\$300.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/14/17 08/20/17 ----1-- 1 \$300.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs F 08/18/17 7:58 PM Friday 8-10p 8-10p :30 EGVA080917H \$300.00 NM									
11	08/21/17	08/21/17	Tonight Show	1135p-1237x	1-----	:30	1	\$140.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 08/21/17 08/27/17 1----- 1 \$140.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WSLs M 08/21/17 12:16 AM Tonight Show 1135p-1237x :30 EGVA080917H \$140.00 NM									
12	08/21/17	08/21/17	Late Show	1237-137x	1-----	:30	1	\$15.00	NM

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Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
12	08/21/17	08/21/17	Late Show	1237-137x	1-----	:30	1	\$15.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$15.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	1:26 AM	Late Show	1237-137x	:30	EGVA0809172H	\$15.00 NM
13	08/21/17	08/21/17	12-1230p Local News M-F	12-1230p	1-----	:30	1	\$20.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$20.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	12:19 PM	12-1230p Local News M-F	12-1230p	:30	EGVA080917H	\$20.00 NM
14	08/21/17	08/21/17	2-3p Millionaire	2-3p	1-----	:30	1	\$10.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$10.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	2:51 PM	2-3p Millionaire	2-3p	:30	EGVA0809172H	\$10.00 NM
15	08/21/17	08/21/17	4-5p Dr Phil	4-5p	1-----	:30	1	\$65.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$65.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	4:37 PM	4-5p Dr Phil	4-5p	:30	EGVA080917H	\$65.00 NM
16	08/21/17	08/21/17	530p-6p Local News M-F	530-6p	1-----	:30	1	\$180.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$180.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	5:51 PM	530p-6p Local News M-F	530-6p	:30	EGVA0809172H	\$180.00 NM
17	08/21/17	08/21/17	6-7a Local News M-F	6-7a	1-----	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$200.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	6:54 AM	6-7a Local News M-F	6-7a	:30	EGVA080917H	\$200.00 NM
18	08/21/17	08/21/17	7-9a Today Show M-F	7-9a	1-----	:30	1	\$135.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$135.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	8:29 AM	7-9a Today Show M-F	7-9a	:30	EGVA0809172H	\$135.00 NM
19	08/21/17	08/21/17	730-8p Inside Edition	730-8p	1-----	:30	1	\$220.00	NM

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Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
19	08/21/17	08/21/17	730-8p Inside Edition	730-8p	1-----	:30	1	\$220.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$220.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	7:50 PM	730-8p Inside Edition	730-8p	:30	EGVA080917H	\$220.00 NM
20	08/21/17	08/21/17	Monday 8-10p	8-10p	1-----	:30	1	\$800.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 1----- 1 \$800.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	M	08/21/17	8:40 PM	Monday 8-10p	8-10p	:30	EGVA0809172H	\$800.00 NM
21	08/19/17	08/19/17	Saturday 10-11p	10-11p	-----1-	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1- 1 \$200.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Sa	08/19/17	10:30 PM	Saturday 10-11p	10-11p	:30	EGVA0809172H	\$200.00 NM
22	08/19/17	08/19/17	11-1130p Late News Sat	11-1130p	-----1-	:30	1	\$160.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1- 1 \$160.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Sa	08/19/17	11:00 PM	11-1130p Late News Sat	11-1130p	:30	EGVA080917H	\$160.00 NM
23	08/19/17	08/19/17	6-630p Local News Sat	6-630p	-----1-	:30	1	\$140.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1- 1 \$140.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Sa	08/19/17	6:15 PM	6-630p Local News Sat	6-630p	:30	EGVA080917H	\$140.00 NM
24	08/19/17	08/19/17	7:30 PM-11:00 PM	7:30 PM-11:00 PM	-----1-	:30	1	\$550.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1- 1 \$550.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Sa	08/19/17	8:06 PM	7:30 PM-11:00 PM	7:30 PM-11:00 PM	:30	EGVA0809172H	\$550.00 NM
25	08/19/17	08/19/17	8-10a Today Show Sat	8-10a	-----1-	:30	1	\$120.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1- 1 \$120.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Sa	08/19/17	9:27 AM	8-10a Today Show Sat	8-10a	:30	EGVA0809172H	\$120.00 NM
26	08/20/17	08/20/17	11-1130p Late News Sun	11-1130p	-----1	:30	1	\$165.00	NM

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Send Payment To:

**WSLS**  
**PO BOX 936259**  
**ATLANTA, GA 31193-6259**

# INVOICE

Invoice #	Invoice Date	Invoice Month	Invoice Period
8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
26	08/20/17	08/20/17	11-1130p Late News Sun	11-1130p	-----1	:30	1	\$165.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1 1 \$165.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Su	08/20/17	11:16 PM	11-1130p Late News Sun	11-1130p	:30	EGVA0809172H	\$165.00 NM
27	08/20/17	08/20/17	6-630p Local News Sun	6-630p	-----1	:30	1	\$240.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1 1 \$240.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Su	08/20/17	6:28 PM	6-630p Local News Sun	6-630p	:30	EGVA080917H	\$240.00 NM
28	08/20/17	08/20/17	8-9a Today Show Sun	8-9a	-----1	:30	1	\$130.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 -----1 1 \$130.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Su	08/20/17	8:57 AM	8-9a Today Show Sun	8-9a	:30	EGVA0809172H	\$130.00 NM
29	08/17/17	08/17/17	11-1135p Late News M-F	11-1135p	---1---	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$200.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Th	08/17/17	11:34 PM	11-1135p Late News M-F	11-1135p	:30	EGVA080917H	\$200.00 NM
30	08/17/17	08/17/17	Tonight Show	1135p-1237x	---1---	:30	1	\$140.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$140.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Th	08/17/17	12:33 AM	Tonight Show	1135p-1237x	:30	EGVA0809172H	\$140.00 NM
31	08/17/17	08/17/17	Late Show	1237-137x	---1---	:30	1	\$15.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$15.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Th	08/17/17	1:29 AM	Late Show	1237-137x	:30	EGVA080917H	\$15.00 NM
32	08/17/17	08/17/17	12-1230p Local News M-F	12-1230p	---1---	:30	1	\$20.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$20.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Th	08/17/17	12:13 PM	12-1230p Local News M-F	12-1230p	:30	EGVA0809172H	\$20.00 NM
33	08/17/17	08/17/17	2-3p Millionaire	2-3p	---1---	:30	1	\$10.00	NM

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**PO BOX 936259**  
**ATLANTA, GA 31193-6259**

# INVOICE

Invoice #	Invoice Date	Invoice Month	Invoice Period
8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
33	08/17/17	08/17/17	2-3p Millionaire	2-3p	---1---	:30	1	\$10.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$10.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Th 08/17/17 2:23 PM 2-3p Millionaire 2-3p :30 EGVA080917H \$10.00 NM									
34	08/17/17	08/17/17	530p-6p Local News M-F	530-6p	---1---	:30	1	\$180.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$180.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Th 08/17/17 5:51 PM 530p-6p Local News M-F 530-6p :30 EGVA0809172H \$180.00 NM									
35	08/17/17	08/17/17	7-9a Today Show M-F	7-9a	---1---	:30	1	\$135.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$135.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Th 08/17/17 8:59 AM 7-9a Today Show M-F 7-9a :30 EGVA080917H \$135.00 NM									
36	08/17/17	08/17/17	730-8p Inside Edition	730-8p	---1---	:30	1	\$220.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$220.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Th 08/17/17 7:44 PM 730-8p Inside Edition 730-8p :30 EGVA080917H \$220.00 NM									
37	08/17/17	08/17/17	Thursday 8-9p	8-9p	---1---	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 ---1--- 1 \$475.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Th 08/17/17 7:59 PM Thursday 8-9p 8-9p :30 EGVA0809172H \$475.00 NM									
38	08/22/17	08/22/17	Tuesday 10-11p	10-11p	-1-----	:30	1	\$675.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$675.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Tu 08/22/17 10:35 PM Tuesday 10-11p 10-11p :30 EGVA081817H \$675.00 NM									
39	08/22/17	08/22/17	11-1135p Late News M-F	11-1135p	-1-----	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$200.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 1 WSLs Tu 08/22/17 11:29 PM 11-1135p Late News M-F 11-1135p :30 EGVA080917H \$200.00 NM									
40	08/22/17	08/22/17	Tonight Show	1135p-1237x	-1-----	:30	1	\$140.00	NM

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8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
40	08/22/17	08/22/17	Tonight Show	1135p-1237x	-1-----	:30	1	\$140.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$140.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	12:02 AM	Tonight Show	1135p-1237x	:30	EGVA081817H	\$140.00 NM
41	08/22/17	08/22/17	11-12n Our Blue Ridge	11-12n	-1-----	:30	1	\$15.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$15.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	11:44 AM	11-12n Our Blue Ridge	11-12n	:30	EGVA080917H	\$15.00 NM
42	08/22/17	08/22/17	Late Show	1237-137x	-1-----	:30	1	\$15.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$15.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	1:24 AM	Late Show	1237-137x	:30	EGVA080917H	\$15.00 NM
43	08/22/17	08/22/17	4-5p Dr Phil	4-5p	-1-----	:30	1	\$65.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$65.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	4:21 PM	4-5p Dr Phil	4-5p	:30	EGVA081817H	\$65.00 NM
44	08/22/17	08/22/17	5-530p Local News M-F	5-530p	-1-----	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$75.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	5:17 PM	5-530p Local News M-F	5-530p	:30	EGVA080917H	\$75.00 NM
45	08/22/17	08/22/17	530p-6p Local News M-F	530-6p	-1-----	:30	1	\$180.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$180.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	5:39 PM	530p-6p Local News M-F	530-6p	:30	EGVA081817H	\$180.00 NM
46	08/22/17	08/22/17	6-630p Local News M-F	6-630p	-1-----	:30	1	\$350.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/21/17 08/27/17 -1----- 1 \$350.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	Tu	08/22/17	6:09 PM	6-630p Local News M-F	6-630p	:30	EGVA080917H	\$350.00 NM
47	08/16/17	08/16/17	Tonight Show	1135p-1237x	--1----	:30	1	\$140.00	NM

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8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
47	08/16/17	08/16/17	Tonight Show	1135p-1237x	--1----	:30	1	\$140.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$140.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	12:01 AM	Tonight Show	1135p-1237x	:30	EGVA0809172H	\$140.00 NM
48	08/16/17	08/16/17	11-12n Our Blue Ridge	11-12n	--1----	:30	1	\$15.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$15.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	11:58 AM	11-12n Our Blue Ridge	11-12n	:30	EGVA080917H	\$15.00 NM
49	08/16/17	08/16/17	4-5p Dr Phil	4-5p	--1----	:30	1	\$65.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$65.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	4:55 PM	4-5p Dr Phil	4-5p	:30	EGVA0809172H	\$65.00 NM
50	08/16/17	08/16/17	5-530p Local News M-F	5-530p	--1----	:30	1	\$75.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$75.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	5:18 PM	5-530p Local News M-F	5-530p	:30	EGVA080917H	\$75.00 NM
51	08/16/17	08/16/17	530p-6p Local News M-F	530-6p	--1----	:30	1	\$180.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$180.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	5:40 PM	530p-6p Local News M-F	530-6p	:30	EGVA0809172H	\$180.00 NM
52	08/16/17	08/16/17	6-630p Local News M-F	6-630p	--1----	:30	1	\$350.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$350.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	6:16 PM	6-630p Local News M-F	6-630p	:30	EGVA080917H	\$350.00 NM
53	08/16/17	08/16/17	6-7a Local News M-F	6-7a	--1----	:30	1	\$200.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$200.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	6:46 AM	6-7a Local News M-F	6-7a	:30	EGVA0809172H	\$200.00 NM
54	08/16/17	08/16/17	730-8p Inside Edition	730-8p	--1----	:30	1	\$220.00	NM

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station reserves the right to purge materials after 90 days from last date of air. The expense of resending materials will be paid by client.

Advertiser or Agency warrants that all the necessary rights, including music rights, have been obtained for the use of any advertiser material on television and, to the extent applicable, via internet delivery.

**NONDISCRIMINATION POLICY:** The Company does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract is hereby rejected.





Send Payment To:

**WSLS**  
**PO BOX 936259**  
**ATLANTA, GA 31193-6259**

# INVOICE

Invoice #	Invoice Date	Invoice Month	Invoice Period
8766597-1	08/27/17	August 2017	07/31/17 - 08/22/17

Advertiser	Product	Estimate Number
POL/Gillespie for Governor	GILLESPIE FOR GOV	3085

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
54	08/16/17	08/16/17	730-8p Inside Edition	730-8p	--1----	:30	1	\$220.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$220.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	7:51 PM	730-8p Inside Edition	730-8p	:30	EGVA0809172H	\$220.00 NM
55	08/16/17	08/16/17	Wednesday 9-10p	9-10p	--1----	:30	1	\$550.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/14/17 08/20/17 --1---- 1 \$550.00									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WSLS	W	08/16/17	9:49 PM	Wednesday 9-10p	9-10p	:30	EGVA080917H	\$550.00 NM
<b>Total Spots</b>							<b>55</b>		

## Payment Terms 30 Days

<u>Gross Total</u>	<b>\$9,830.00</b>
<u>Agency Commission</u>	<b>\$1,474.50</b>
<u>Net Amount Due</u>	<b>\$8,355.50</b>

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