



June 8, 2023

Via Upload to the Station Online Public File

EEO Staff
Investigations and Hearings Division
Enforcement Bureau
Federal Communications Commission
45 L Street, NE
Washington, DC 20554

Re: Cox Radio, LLC
WSRV(FM), Gainesville, Georgia
Facility ID No. 59970
Response to FCC Audit of EEO Program

To Whom It May Concern:

This letter is written on behalf of Cox Radio, LLC (“CMG”), licensee of WSRV(FM), Gainesville, Georgia (Facility ID No. 59970) (the “Station”) with reference to the Commission’s letter dated April 24, 2023. In that letter, the Commission notified CMG that the Station “has been randomly selected for an audit of its EEO program.”

The Commission’s letter requests certain information from CMG regarding the Station’s compliance with the FCC’s EEO rules. That information is attached hereto.

Should you have any further questions regarding this response, please contact the undersigned counsel at cburrow@cooley.com.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Christina H. Burrow".

Christina H. Burrow

Enclosures



1601 West Peachtree Street NE
Atlanta, GA 30309
PH: (404) 897-7500

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Re: Cox Radio, LLC
WSRV(FM), Gainesville, Georgia
Facility ID No. 59970
Response to FCC Audit of EEO Program

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This letter is written on behalf of Cox Radio, LLC (“CMG”), licensee of WSRV(FM), Gainesville, Georgia (Facility ID No. 59970) (the “Station”) with reference to the Commission’s letter dated April 24, 2023. In that letter, the Commission notified CMG that the Station “has been randomly selected for an audit of its Equal Employment Opportunity (EEO) program.” The Commission’s letter requests certain information from CMG regarding the Station’s compliance with the FCC’s EEO rules. That information is attached hereto.

I am familiar with the Station and have reviewed the attached information and hereby confirm that the attached information fully and accurately supplies the audit data requested in the April 24, 2023 letter. Should you have any questions regarding this response, please contact our counsel, Christina Burrow, at cburrow@cooley.com.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on June 5, 2023.

A handwritten signature in black ink that reads 'Jaleigh Long'. The signature is written in a cursive, flowing style.

Jaleigh Long

Vice President and Market Manager

Cox Media Group Atlanta

AUDIT DATA RESPONSE

(b)(i) Copies of the Unit's two most recent EEO public file reports, described in Section 73.2080(c)(6).

WSRV(FM) is part of an employment unit ("Unit") that is comprised of five radio stations which are commonly owned and controlled and which, together, form one Unit for FCC EEO purposes.

Attached are copies of the Unit's two most recent EEO Public File Reports.

EEO Public File Report

Cox Media Group - Atlanta Radio

WSB-AM, WSB-FM, WSBB-FM, WSRV-FM, WALR-FM

EEO Public File Report Part 1

Reporting Cycle: 12/01/2020 - 11/30/2021

Amended May 2023

Full-Time Positions Filled

Requisition	Date Opened	Start Date	Recruitment Source	Interviewed	Hired
814 (Media Consultant)	7/29/2020	1/11/2021	Cox Media Group	7	1
			Indeed	2	0
			CareerBuilder	1	0
882 (Morning Show Host)	9/9/2020	2/1/2021	Cox Media Group	3	1
			Indeed	6	0
1037 (Digital Campaign Specialist)	11/11/2020	12/7/2020	Cox Media Group	2	1
			Indeed	2	0
1096 (Morning Show Co-Host)	12/9/2020	1/28/2021	Cox Media Group	2	1
1097 (Executive Producer/On-Air Talent)	12/9/2020	2/1/2021	Cox Media Group	6	1
			Indeed	2	0
1284 (Executive Assistant)	2/3/2021	3/29/2021	Cox Media Group	5	1
			LinkedIn	3	0
			Indeed	3	0
1285 (Digital Sales Specialist)	2/5/2021	3/29/2021	Cox Media Group	2	1
1430 (Meteorologist)	3/18/2021	7/19/2021	Cox Media Group	10	1
			LinkedIn	3	0
			Indeed	5	0
1545 (Digital Sales Specialist)	4/7/2021	5/24/2021	Internal Employee	1	1
			Cox Media Group	3	0
			LinkedIn	1	0
1802 (WALR Morning Show Producer/On Air Talent)	5/21/2021	9/8/2021	LinkedIn	1	1
			Cox Media Group	1	0
2034 (Board Operator)	8/5/2021	9/20/2021	Cox Media Group	1	1
2061 (Digital Campaign Specialist)	8/8/2021	9/20/2021	Cox Media Group	3	1
		10/4/2021	Indeed	1	1
			LinkedIn	1	0
			Internal Employee	1	0
2163 (Account Manager)	8/29/2021	10/4/2021	Cox Media Group	1	1
			Internal Employee	1	0
			Employee Referral	1	0

EEO Public File Report**Cox Media Group - Atlanta Radio****WSB-AM, WSB-FM, WSBB-FM, WSRV-FM, WALR-FM****EEO Public File Report Part 2****Reporting Cycle: 12/01/2020 - 11/30/2021****Recruitment Sources Used for All Openings**

No.	Recruitment Source	Contact	Entitled to Notification	# interviews
1	Directly sourced by CMG Recruiter	CMG Recruiter	N	
2	Indeed Internet - www.indeed.com	Internet Posting	N	21
3	LinkedIn Internet - www.linkedin.com	Internet Posting	N	9
4	Broadbean job distribution	CMG Recruiter	N	
5	Circa	State Job Boards/Diversity job boards Internet Posting	N	
6	ZipRecruiter Internet - www.ziprecruiter.com	Internet Posting	N	
7	Cox Media Group or CMG Employee Network	CMG career sites (internal/external)	N	46
8	Internal Employees	CMG Employees	N	3
Recruitment Sources Used for Specific Vacancies				
9	Employee Referrals	CMG Employees	N	1
10	CareerBuilder Internet - www.careerbuilder.com	Internet Posting	N	1

EEO Public File Report
Cox Media Group - Atlanta Radio
WSB-AM, WSB-FM, WSBB-FM, WSRV-FM, WALR-FM
EEO Public File Report Part 3
Reporting Cycle: 12/01/2020 - 11/30/2021
Longer-Term Recruiting Initiatives

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
1	Ongoing	Sales Training Program	In-house and online training for Sales staff. Sales employees attend training programs to further develop their skills. Sessions held throughout the year on several different areas of training both on-line and in classroom environment.	Training	Various sales staff
2	Ongoing	CMG EDGEucate	24 x 7 on-line learning resources for skills improvement, professional development, and performance support to develop professional skills and take targeted training.	Training	Open to all CMG Employees
3	Ongoing	College Broadcasters Inc. Advisory Committee	Active participation in College Broadcasters Inc. Advisory Committee. CBI is a member-driven organization serving students and advisors of college and high school electronic media outlets. Through events, programs and a network of expertise, CBI provides members with educations and professional opportunities and facilitate advocacy.	Educational Partnership	Jaleigh Long
4	8/19/20 - 4/21/2021	NAB Leadership Foundation Broadcast Leadership Training	Jaleigh Long participated in NAB Leadership Foundation Broadcast Leadership Training, which teaches the fundamentals of purchasing, owning and operating radio and television stations to senior-level broadcast executives, particularly women and people of color, who aspire to advance as group executives or station owners.	Training	Jaleigh Long
5	10/27/2021	College Broadcasters Inc. National Student Electronic Media Convention	Jaleigh Long hosted session on at CBI NSEMC to teach students in attendance about media sales.	Educational Event	Jaleigh Long
6	11/4/2021	University of Southern Indiana Advisory Board	Participation in University of Southern Indiana Advisory Board to partner help guide and inform faculty and alumni on careers in media and hiring practices.	Educational Partnership	Jaleigh Long

EEO Public File Report
Cox Media Group - Atlanta Radio
WSB-AM, WSB-FM, WSBB-FM, WSRV-FM, WALR-FM
EEO Public File Report Part 1
Reporting Cycle: 12/01/2021 - 11/30/2022 Amended May 2023
Full-Time Positions Filled

Requisition	Date Opened	Start Date	Recruitment Source	Interviewed	Hired
2032 (Assistant Program Director)	8/5/2021	12/12/2021	Cox Media Group	1	1
2264 (Media Consultant)	9/18/2021	2/7/2022	Employee Referral	1	1
			LinkedIn	1	0
			Cox Media Group	5	0
2265 (Promotions & Activation Lead)	9/18/2021	12/7/2021	Cox Media Group	2	1
			LinkedIn	1	0
			Indeed	1	0
			Internal Employee	3	0
2638 (Media Consultant)	11/22/2021	4/4/2022	LinkedIn	2	1
			Cox Media Group	2	0
2886 (Account Manager)	1/25/2022	3/22/2022	Cox Media Group	1	1
3539 (Director, Branding & Programming)	4/27/2022	9/12/2022	Cox Media Group	3	1
			Internal Employee	3	0
			Employee Referral	2	0
			External Referral	1	0
3807 (On Air Talent)	6/29/2022	7/25/2022	Cox Media Group	1	1
3824 (Executive Producer)	7/1/2022	9/6/2022	Employee Referral	3	1
			Hiring Manager Sourced	1	0
42852 (Media Sales Consultant)	8/15/2022	9/19/2022	Cox Media Group	4	1
			LinkedIn	2	0
			Indeed	1	0

EEO Public File Report
Cox Media Group - Atlanta Radio
WSB-AM, WSB-FM, WSBB-FM, WSRV-FM, WALR-FM
EEO Public File Report Part 2
Reporting Cycle: 12/01/2021 - 11/30/2022

Recruitment Sources Used for All Openings

No.	Recruitment Source	Contact	Entitled to Notification	# interviews
1	Directly sourced by CMG Recruiter	CMG Recruiter	N	
2	Indeed Internet - www.indeed.com	Internet Posting	N	3
3	LinkedIn Internet - www.linkedin.com	Internet Posting	N	6
4	Broadbean job distribution	CMG Recruiter	N	
5	Circa	State Job Boards/Diversity job boards Internet Posting	N	
6	ZipRecruiter Internet - www.ziprecruiter.com	Internet Posting	N	
7	Cox Media Group or CMG Employee Network	CMG career sites (internal/external)	N	22
8	Internal Employees	CMG Employees	N	7
Recruitment Sources Used for Specific Vacancies				
9	Employee Referrals	CMG Employees	N	7
10	External Referrals	Non-CMG Employees	N	1
11	Sourced by Hiring Manager	CMG Hiring Manager	N	1

EEO Public File Report
Cox Media Group - Atlanta Radio
WSB-AM, WSB-FM, WSBF-FM, WSRV-FM, WALR-FM
EEO Public File Report Part 3
Reporting Cycle: 12/01/2021 - 11/30/2022
Longer-Term Recruiting Initiatives

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
1	Ongoing	EDGEucate	24 x 7 on-line learning library providing resources for skills improvement, professional development, and develop professional skills and take targeted training	Career Development	Open to all CMG employees
3	2/15	Georgia Institute of Technology Alumni Panel	The GT Alumni Panel served the current students of the School of Earth and Atmospheric Sciences. The students asked questions about research, potential broadcasting skills and career paths, and advice for writing resumes and cover letters. We also discussed the importance of networking, and having a well rounded background – skill sets that can be applied to early career jobs, soft skills that are necessary on the job, etc.	General Outreach	Christina Edwards
4	3/9	University of West Georgia Media Day	Participated in the University of West Georgia's Media Day. This is a job fair for young media students and recent grads.	General Outreach	Jared Yamamoto
2	6/6 - 8/12	College Intern Program	Hosted two paid college interns from area schools over the course of the Summer semester to expose them to the broadcasting environment.	Internship Program	Doug Turnbull
5	Ongoing	Georgia Association of Broadcasters Board Member	Board member for Georgia Association of Broadcasters, which means actively supporting local broadcasters as first informers, upholding the highest ethics in journalism and community service; and collaborating on how to be a resource for training, job opportunities and internships at local TV and radio stations.	General Outreach	Jaleigh Long
6	Ongoing	University of Southern Indiana Advisory Board	Participation on the University of Southern Indiana Advisory Board to guide administrators and faculty on curricula and opportunities that prepare students for jobs in media.	General Outreach	Jaleigh Long
7	Ongoing	College Broadcasters Inc Advisory Committee	Participation in CBI, which is a member-driven organization serving students and advisers of college and high school electronic media outlets. Through events, programs and a network of expertise, CBI provides members with educational and professional opportunities and facilitate advocacy.	General Outreach	Jaleigh Long

(b)(ii) For each station in the Unit that maintains a website, the website address.

Call Sign	City, State	Facility ID No.	Website Address
WSRV(FM)	Gainesville, GA	59970	www.971theriver.com
WSB(AM)	Atlanta, GA	73977	www.wsbradio.com
WSB-FM	Atlanta, GA	73978	www.b985.com
WALR-FM	Palmetto, GA	48728	www.kiss104fm.com
WSBB-FM	Doraville, GA	11710	www.wsbradio.com

(b)(iii) For each of the Unit's full-time positions filled during the period covered by the EEO Public File Reports noted above, or since acquisition of the Unit (if during that period), the date of hire as required by section 73.2080(c)(5)(vi) as well as dated copies of all advertisements, bulletins, letters, faxes, e-mails or other communications announcing the position, as described in section 73.2080(c)(5)(iii). However, to reduce the burden of responding to this audit, if a job notice was sent to multiple sources, the Unit may include in its response: (1) documentation showing one such notice was sent, (2) a list of the additional sources to which the notice was distributed, and (3) a statement confirming notices to all additional sources used to announce the vacancy were retained, as required by section 73.2080(c)(5)(iii). Include, however, copies of all job announcements sent to any organization (identified separately from other recruitment sources) that has notified the Unit that it wants to be notified of the Unit's job openings, as described in section 73.2080(c)(1)(ii).

See attached.

Referencing requisition 000814 - Media Consultant

Edit job posting Media Consultant 000814  

Career Site & Manual Options Posting History

Postings history

Date modified 	Career Site Go Live Date 	Career Site Expiration Date 	User 	Action 	Posting ID 	Site 
12/11/2020 20:27:53	07/29/2020	12/11/2020	Automated Luceo Process	Suspension	366	
12/11/2020 20:27:55	07/29/2020	12/11/2020	Automated Luceo Process	Suspension	366	
07/29/2020 15:27:09	07/29/2020	11/25/2020	akemmerling	Send to publish	366	Cox Media Group
07/30/2020 09:43:05	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	Cox Media Group
10/26/2020 17:30:19	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	Cox Media Group
11/10/2020 14:16:56	07/29/2020	04/04/2021	akemmerling	Modification/Rerun	366	Cox Media Group
12/11/2020 11:48:26	07/29/2020	12/11/2020	akemmerling	Modification/Rerun	366	Cox Media Group
07/29/2020 15:27:09	07/29/2020	11/25/2020	akemmerling	Send to publish	366	cmg-employeenetwork
07/30/2020 09:43:05	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	cmg-employeenetwork
10/26/2020 17:30:19	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	cmg-employeenetwork
11/10/2020 14:16:56	07/29/2020	04/04/2021	akemmerling	Modification/Rerun	366	cmg-employeenetwork

12/11/2020 11:48:26	07/29/2020	12/11/2020	akemmerling	Modification/Rerun	366	Cox Media Group
07/29/2020 15:27:09	07/29/2020	11/25/2020	akemmerling	Send to publish	366	cmg- employeenetwork
07/30/2020 09:43:05	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	cmg- employeenetwork
10/26/2020 17:30:19	07/29/2020	11/25/2020	akemmerling	Modification/Rerun	366	cmg- employeenetwork
11/10/2020 14:16:56	07/29/2020	04/04/2021	akemmerling	Modification/Rerun	366	cmg- employeenetwork
12/11/2020 11:48:26	07/29/2020	12/11/2020	akemmerling	Modification/Rerun	366	cmg- employeenetwork

Media Consultant (Outside Sales) (814/366)

[Delete](#)

Media Consultant (Outside Sales) July 29, 2020 3:27 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: July 29, 2020 3:27 PM Removed: August 28, 2020 3:27 PM	✓ Expired	
MyJobHelper	0	Posted: July 29, 2020 3:27 PM Removed: August 28, 2020 3:27 PM	✓ Expired	
ZipRecruiter	0	Posted: July 29, 2020 3:27 PM Removed: August 28, 2020 3:27 PM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Media Consultant	2	

Job Description and Responsibilities

Do you have a drive to win in an Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Atlanta Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

KEY RESPONSIBILITIES

- Identify and connect to maintain a full pipeline of qualified prospects.
- Lead with insights and engage prospects in business conversations.
- Uncover desired business results for each prospect and client.
- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.
- Create proposals to be presented to Sales leaders as well as existing and potential clients.
- Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities measurement, attribution and KPIs.
- Accountable for learning and selling fully integrated advertising solutions utilizing our full suite of audio and digital products.
- Responsible to meet and exceed all sales goals as they are outlined by the ISM
- Increase revenue through a balance of new business development and up-selling of current clients.
- Manage time well and be able to handle complex work.
- Maintain consistent self-motivation.
- Maintain a high attention to detail.
- Manage, organize and prioritize tasks in a fast-paced environment.

Qualifications

- Minimum 5 years Sales experience required
- Experience in prospecting, creating and developing business required
- Digital/ Media Sales experience preferred
- Demonstrated ability to meet and exceed sales goals required
- Demonstrated excellent verbal, written and presentation skills required
- Bachelor's Degree preferred

This position comes with Health, Vision and Dental benefits on day 1, 401k after 90 days, flexible PTO, 8 paid holidays and a collaborative team environment that is unmatched!

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 01-01-2021 to 04-28-2022. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

Broadbean posts all jobs in this report to the following Standard Diversity Network:

- www.abilitiesinjobs.com
- www.asianinjobs.com
- www.blackinjobs.com
- www.hispanicinjobs.com
- www.lgbtinjobs.com
- www.diversityinjobs.com
- www.seniorsinjobs.com
- www.womeninjobs.com
- www.disabledperson.com
- www.jofdav.com
- www.hireblack.com





For Job Seekers ▾

For Employers ▾

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Media Consultant

Atlanta, GA

Share   

Posted 29 months ago

Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

Do you have a drive to win in an Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Atlanta Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

KEY RESPONSIBILITIES

- Identify and connect to maintain a full pipeline of qualified prospects.
- Lead with insights and engage prospects in business conversations.
- Uncover desired business results for each prospects and client.
- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.

Media Consultant

J3V5ZG69HRNLZ1J104N

posted by: Evans-Johns, Karen on 11/11/2020 and last changed 12/14/2020

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/media-consulta...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	12/14/2020	Action Ministries	Steve Napier	snapier@actionministries.net
Media Consultant	Atlanta, GA	11/16/2020	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Media Consultant	Atlanta, GA	11/12/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Media Consultant	Atlanta, GA	11/28/2020	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Media Consultant	Atlanta, GA	11/21/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Media Consultant	Atlanta, GA	11/14/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Media Consultant	Atlanta, GA	12/5/2020	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Media Consultant	Atlanta, GA	11/20/2020	InRoads	Myrna Clemmons	mclemmons@inroads.org
Media Consultant	Atlanta, GA	12/10/2020	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Media Consultant	Atlanta, GA	11/14/2020	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Media Consultant	Atlanta, GA	12/12/2020	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.o
Media Consultant	Atlanta, GA	11/12/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Media Consultant	Atlanta, GA	11/12/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Media Consultant	Atlanta, GA	11/12/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	teresasmith@bellsouth.net
Media Consultant	Atlanta, GA	11/12/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Media Consultant	Atlanta, GA	11/12/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Media Consultant	Atlanta, GA	11/12/2020	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Media Consultant	Atlanta, GA	12/5/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Media Consultant	Atlanta, GA	11/28/2020	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Media Consultant	Atlanta, GA	11/19/2020	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Media Consultant	Atlanta, GA	11/16/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Media Consultant	Atlanta, GA	11/12/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Media Consultant	Atlanta, GA	12/12/2020	Career Resource Center - Douglas County	Casandra Bailey	cbailey@douglasccrcc.org
Media Consultant	Atlanta, GA	12/12/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccrcc.org
Media Consultant	Atlanta, GA	11/21/2020	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Media Consultant	Atlanta, GA	12/8/2020	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Media Consultant	Atlanta, GA	12/5/2020	Vidalia Career Center - Georgia Department of Labor	Debby Dyal	Vidalia_CC@gdol.ga.gov
Media Consultant	Atlanta, GA	11/12/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Media Consultant	Atlanta, GA	11/13/2020	Life University	Vivian Scott	vivian.scott@life.edu
Media Consultant	Atlanta, GA	11/29/2020	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Media Consultant	Atlanta, GA	11/12/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Media Consultant	Atlanta, GA	11/12/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Media Consultant	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Media Consultant	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Media Consultant	Atlanta, GA	11/12/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Media Consultant	Atlanta, GA	12/12/2020	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	11/21/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Media Consultant	Atlanta, GA	11/27/2020	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Media Consultant	Atlanta, GA	11/12/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Media Consultant	Atlanta, GA	12/3/2020	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Media Consultant	Atlanta, GA	11/15/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Media Consultant	Atlanta, GA	11/26/2020	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.or
Media Consultant	Atlanta, GA	11/12/2020	International Women's House	Director Anna	ivh.anna.b@gmail.com
Media Consultant	Atlanta, GA	11/12/2020	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Media Consultant	Atlanta, GA	11/12/2020	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 000882 - Morning Show Host

Edit job posting Morning Show Host 000882  

Career Site & Manual Options Posting History

Postings history

4 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
12/09/2020 12:25:52	09/09/2020	01/06/2021	dwatson	Suspension	388	
12/09/2020 12:25:54	09/09/2020	12/09/2020	dwatson	Suspension	388	
09/09/2020 11:22:50	09/09/2020	01/06/2021	dwatson	Send to publish	388	Cox Media Group
09/09/2020 11:22:50	09/09/2020	01/06/2021	dwatson	Send to publish	388	cmg-employeenetwork

Morning Show Host (882/388)

[Delete](#)

Morning Show Host September 9, 2020 11:23 AM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: September 9, 2020 11:23 AM Removed: October 9, 2020 11:23 AM	✓ Expired	
MyJobHelper	0	Posted: September 9, 2020 11:23 AM Removed: October 9, 2020 11:23 AM	✓ Expired	
ZipRecruiter	0	Posted: September 9, 2020 11:23 AM Removed: October 9, 2020 11:23 AM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Morning Show Host	1	

Job Description and Responsibilities

WALR ON-AIR MORNING SHOW HOST

Description:

Cox Media Group Atlanta is looking for an exceptional on-air talent to host mornings on our Urban AC – Kiss 104.1 (WALR). The ideal candidate will live and breathe the Urban AC format / lifestyle and must generate terrific content on air and on social that speaks to our audience. The candidate should excel in all areas of social media / digital including Facebook, Instagram etc. The morning host will be compelling, talented, professional and understand how to create great morning radio in a PPM-friendly environment.

Applicants should have at least five years of on-air experience as a lead on a morning show, understand PPM audience measurement, FCC rules and regulations, and will have the proven ability to work hand-in-hand with the sales, promotions, digital and production department

Responsibilities:

- Work with other show cast members to create and execute an entertaining and engaging live and local daily morning show on Kiss 104.1.
- Be responsible for searching for and vetting potential topics for daily shows
- Repurpose content for station social media, website and app
- Create compelling social media and digital content for the station's various channels (Facebook, Instagram, app, website etc.)
- Create compelling social media content on their own social media channels.
- Act as the lead brand ambassador for Kiss 104.1 in the community – appearing at various events for the programming and sales departments.

Qualifications

Qualifications:

- Prefer 5 years of morning on-air experience with at least 3 years' experience in a top 50 PPM market.
- Track record of PPM / Morning Urban radio ratings success.
- Proven ability to engage and have deep relationships with key local community leaders and generate content on air that serves the community.
- Proven ability to engage with listeners on social media.
- Proven ability to work well with the sales department and clients helping to drive revenue through excellent personal appearances and commercial endorsements.
- Experience voicing and creating commercial production.
- Outstanding verbal and written communication skills.
- Excellent interpersonal skills.
- Computer skills for audio delivery and automations systems, such as WideOrbit, Adobe Audition etc.
- Extensive digital experience with station web sites, social media, and mobile.
- Available as needed, including nights, weekends, and holidays.

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 01-01-2021 to 04-28-2022. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

Broadbean posts all jobs in this report to the following Standard Diversity Network:

- www.abilitiesinjobs.com
- www.asianinjobs.com
- www.blackinjobs.com
- www.hispanicinjobs.com
- www.lgbtqinjobs.com
- www.diversityinjobs.com
- www.seniorsinjobs.com
- www.womeninjobs.com
- www.disabledperson.com
- www.jofdav.com
- www.hireblack.com





Morning Show Host

Atlanta, GA



Posted 29 months ago

Position No Longer Available



Job Description

Job Summary

WALR ON-AIR MORNING SHOW HOST

Description:

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Responsibilities:

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- Be responsible for searching for and vetting potential topics for daily shows
- Repurpose content for station social media, website and app
- Create compelling social media and digital content for the station's various channels (Facebook, Instagram, app, website)

Morning Show Host

J3W85479MSRK1LV32M1

posted by: Evans-Johns, Karen on 11/11/2020 and last changed 12/9/2020

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/morning-show-h...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Morning Show Host	Atlanta, GA	11/12/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Morning Show Host	Atlanta, GA	11/21/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Morning Show Host	Atlanta, GA	11/14/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Morning Show Host	Atlanta, GA	12/5/2020	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Morning Show Host	Atlanta, GA	11/20/2020	InRoads	Myrna Clemmons	mclemmons@inroads.org
Morning Show Host	Atlanta, GA	11/19/2020	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Morning Show Host	Atlanta, GA	11/14/2020	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Morning Show Host	Atlanta, GA	11/28/2020	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.or
Morning Show Host	Atlanta, GA	11/12/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Morning Show Host	Atlanta, GA	11/13/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Morning Show Host	Atlanta, GA	11/12/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Morning Show Host	Atlanta, GA	11/12/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Morning Show Host	Atlanta, GA	11/12/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Morning Show Host	Atlanta, GA	11/12/2020	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Morning Show Host	Atlanta, GA	11/28/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Morning Show Host	Atlanta, GA	12/5/2020	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Morning Show Host	Atlanta, GA	11/16/2020	Atlanta Association of Black Journalists	Carol Grant	aabj.org@gmail.com
Morning Show Host	Atlanta, GA	12/3/2020	Atlanta Gay and Lesbian Center	Howard Arden	Harden@jfcsatl.org
Morning Show Host	Atlanta, GA	11/23/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Morning Show Host	Atlanta, GA	11/13/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Morning Show Host	Atlanta, GA	12/5/2020	Career Resource Center - Douglas County	Casandra Bailey	cbailey@douglasccr.org
Morning Show Host	Atlanta, GA	12/5/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Morning Show Host	Atlanta, GA	11/21/2020	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Morning Show Host	Atlanta, GA	12/1/2020	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Morning Show Host	Atlanta, GA	11/28/2020	Athens Technical College	Jessica Felts	careerinfo@athenstech.edu
Morning Show Host	Atlanta, GA	11/12/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Morning Show Host	Atlanta, GA	11/13/2020	Life University	Vivian Scott	vivian.scott@life.edu
Morning Show Host	Atlanta, GA	11/12/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/12/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/12/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/28/2020	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Morning Show Host	Atlanta, GA	11/18/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Morning Show Host	Atlanta, GA	11/12/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Morning Show Host	Atlanta, GA	11/26/2020	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Morning Show Host	Atlanta, GA	11/15/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Morning Show Host	Atlanta, GA	11/22/2020	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Morning Show Host	Atlanta, GA	11/12/2020	International Women's House	Director Anna	iwh.anna.b@gmail.com
Morning Show Host	Atlanta, GA	11/12/2020	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Morning Show Host	Atlanta, GA	11/12/2020	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 001037 - Digital Campaign Specialist

Edit job posting Digital Campaign Specialist 001037  

Career Site & Manual Options Posting History

Postings history

4 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
12/02/2020 07:04:00	11/11/2020	03/10/2021	akemmerling	Suspension	472	
12/02/2020 07:04:16	11/11/2020	12/02/2020	akemmerling	Suspension	472	
11/11/2020 07:35:35	11/11/2020	03/10/2021	akemmerling	Send to publish	472	Cox Media Group
11/11/2020 07:35:35	11/11/2020	03/10/2021	akemmerling	Send to publish	472	cmg-employeenetwork

Digital Campaign Specialist (1037/472)

[Delete](#)

Digital Campaign Specialist November 11, 2020 7:36 AM
Atlanta

North America > USA > Georgia > Fulton County >

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: November 11, 2020 7:36 AM Removed: December 2, 2020 7:04 AM	✓ Deleted	
Glassdoor.com	0	Posted: November 11, 2020 7:36 AM Removed: December 2, 2020 7:04 AM	✓ Deleted	
MyJobHelper	0	Posted: November 11, 2020 7:36 AM Removed: December 2, 2020 7:04 AM	✓ Deleted	
ZipRecruiter	0	Posted: November 11, 2020 7:36 AM Removed: December 2, 2020 7:04 AM	✓ Deleted	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Digital Campaign Specialist	1	

Job Description and Responsibilities

Are you excited by the ever-changing landscape of advertising?

Do you have a passion for digital marketing? Does the ability to provide data and research to support results interest you?

Then this is the job for you! Cox Media Group is looking to add a Digital Campaign Specialist to their team in Atlanta.

DESCRIPTION:

The Cox Media Group (CMG) team transforms the digital marketing landscape for local businesses and brands. Our Digital Team at CMG Atlanta is looking to add a Digital Campaign Specialist (DCS) to their group.

This role is responsible for the accurate and complete delivery of our customers' marketing campaigns. Including assuring all details and elements of digital ad campaigns are assembled on time and delivered to the CMG Digital (CMG'd) fulfillment teams and partners in a clear, concise, and executable manner.

This role will assist CMG Media Consultants (MCs) with sales support to include digital creative execution, campaign onboarding, campaign pacing and reporting, and more. The DCS gets to shepherd all digital orders through every aspect of the process from order entry to fulfillment. Including facilitating the building of useful campaign performance reports, analyzing results, and providing specific recommendations for optimizing campaigns. Working closely with the local Digital Sales Specialists (DSSs) and reporting to the Digital Ad Operations Manager, with the goal of delivering superior results to all of our advertising customers.

KEY RESPONSIBILITIES:

- Responsible for entering digital orders accurately into the system for fulfillment by CMG Digital (CMG'd).
- Work with Media Consultant (MC) to enter digital campaign orders to multiple platforms.
- Work with DSS to craft campaign optimization strategies.
- Gather Creative or creative direction from MCs or clients.
- Submit Creative requests, revisions, and approvals through innovative workflow tool(s) for production.
- Serve as liaison between CMG'd/ CMG Local Solutions teams and local sales.
- Create custom reports and analysis by compiling all available data from various systems. Present it in a way that demonstrates success towards advertiser campaign goals.
- Confirm availability of inventory for owned and operated digital properties and audience extension networks.
- Work with the central Digital Billing Order Entry team to ensure timely and accurate billing on delivery.

Qualifications

PROFESSIONAL EXPERIENCE/QUALIFICATIONS/SKILLS:

- Bachelor's degree or 2+ years' experience working with digital media campaigns preferred.
- Solid knowledge of Microsoft Excel, Word, PowerPoint, and Outlook.
- Excellent attention to detail and the ability to organize and prioritize assignments.
- Proven ability to manage multiple projects in a fast-paced environment with the ability to learn and apply new concepts and tools quickly.
- Knowledge of DFP, Photoshop, Basic HTML, and JavaScript is a plus.
- Google AdWords and Google Analytics Certifications are a plus.
- Strong and proven customer service experience.
- Excellent verbal and written communication skills, as well as reliable, follow up skills.
- Demonstrated ability to multitask and work well under deadlines.

THIS POSITION COMES WITH HEALTH, VISION AND DENTAL BENEFITS ON DAY 1, 401K AFTER 90 DAYS. FLEXIBLE PTO, 8 PAID HOLIDAYS AND A COLLABORATIVE TEAM ENVIRONMENT THAT IS UNMATCHED!

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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For Employers ▾

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Digital Campaign Specialist

Atlanta, GA

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Posted 29 months ago

Position No Longer Available

 Email Job

Job Description

Job Summary

Are you excited by the ever-changing landscape of advertising?

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Digital Campaign Specialist

J3P4LK6Q64HMQR5CRQ

posted by: Evans-Johns, Karen on 11/11/2020 and last changed 12/2/2020

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/digital-campai...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Campaign Specialist	Atlanta, GA	11/16/2020	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Digital Campaign Specialist	Atlanta, GA	11/14/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/19/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Claflin University	Tonyetta McDaniel	tonyetta.mcdaniel@claflin.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Clark Atlanta University	Ernita Hemmitt	cppc@cau.edu
Digital Campaign Specialist	Atlanta, GA	11/14/2020	Fort Valley State University	Romelda Simmons	simmons@fvsu.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Morehouse College	Douglas Cooper	douglas.cooper@morehouse.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Morris Brown College	Terronce Estell	terronce.estell@morrisbrown.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Saint Augustine's University	Regejeanette Bailey	careerservices@st-aug.edu
Digital Campaign Specialist	Atlanta, GA	11/15/2020	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Campaign Specialist	Atlanta, GA	11/22/2020	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Campaign Specialist	Atlanta, GA	11/16/2020	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Campaign Specialist	Atlanta, GA	11/16/2020	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Campaign Specialist	Atlanta, GA	11/21/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/19/2020	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Digital Campaign Specialist	Atlanta, GA	11/23/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ggcc.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Career Resource Center - Douglas County	Casandra Bailey	cbailey@douglasccr.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/15/2020	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Brewton-Parker College	Kathy Cunningham	kcunningham@bpc.edu
Digital Campaign Specialist	Atlanta, GA	11/15/2020	Clemson University	Debra Herman	dherman@clemson.edu
Digital Campaign Specialist	Atlanta, GA	11/29/2020	Converse College	Cathy Gowan	Cathy.gowan@converse.edu
Digital Campaign Specialist	Atlanta, GA	11/13/2020	Life University	Vivian Scott	vivian.scott@life.edu

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Digital Campaign Specialist	Atlanta, GA	11/14/2020	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Digital Campaign Specialist	Atlanta, GA	11/26/2020	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/25/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/24/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Digital Campaign Specialist	Atlanta, GA	11/12/2020	International Women's House	Director Anna	iwh.anna.b@gmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/12/2020	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 001096 - Morning Show Co-Host

Edit job posting Morning Show Co-Host 001096  

Career Site & Manual Options Posting History

Postings history

6 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/21/2021 15:41:55	12/09/2020	02/25/2021	dwatson	Suspension	503	
01/21/2021 15:41:57	12/09/2020	01/21/2021	dwatson	Suspension	503	
12/09/2020 12:35:22	12/09/2020	02/25/2021	dwatson	Send to publish	503	Cox Media Group
12/09/2020 12:36:47	12/09/2020	02/25/2021	dwatson	Modification/Rerun	503	Cox Media Group
12/09/2020 12:35:22	12/09/2020	02/25/2021	dwatson	Send to publish	503	cmg-employeenetwork
12/09/2020 12:36:47	12/09/2020	02/25/2021	dwatson	Modification/Rerun	503	cmg-employeenetwork

Morning Show Co-Host (1096/503)

[Delete](#)

Morning Show Co-Host December 9, 2020 12:37 PM
Atlanta
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County >

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: December 9, 2020 12:37 PM Removed: January 8, 2021 11:59 PM	✓ Expired	
Glassdoor.com	0	Posted: December 9, 2020 12:37 PM Removed: January 8, 2021 12:37 PM	✓ Expired	
MyJobHelper	0	Posted: December 9, 2020 12:37 PM Removed: January 8, 2021 12:37 PM	✓ Expired	
ZipRecruiter	0	Posted: December 9, 2020 12:37 PM Removed: January 8, 2021 12:37 PM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Morning Show Co-Host	1	

Job Description and Responsibilities

Description:

Cox Media Group Atlanta is looking for an exceptional on-air talent to co-host morning on our Urban AC - Kiss 104.1 (WALR). The ideal candidate will live and breathe the Urban AC format / lifestyle and must generate terrific content on air and on social that speaks to our audience. The candidate should excel in all areas of social media / digital including Facebook, Instagram etc. The morning co-host will be compelling, talented, professional and understand how to create great radio in a PPM-friendly environment.

Applicants should have at least five years of on air experience, understand PPM audience measurement, FCC rules and regulations, and will have the proven ability to work hand-in-hand with the sales, promotions, digital and production departments.

Responsibilities:

- Work with morning show talent to execute an entertaining and engaging live and local morning show on Kiss 104.1.
- Create compelling social media and digital content for the station's various channels (Facebook, Instagram, app, website etc.)
- Contribute content to morning show prep
- Repurpose content for social media, website
- Gather information, prepare and deliver hourly news updates on-air each morning
- Act as a brand ambassador for Kiss 104.1 in the community - appearing at various events for the programming and sales departments.
- Assist the program director with various tasks including music scheduling, writing imaging, copywriting etc.

Qualifications

Qualifications:

- Prefer 5 years of on-air experience with at least 3 years' experience in a top 50 PPM market.
- Track record of PPM / Urban radio ratings success.
- Proven ability to engage with listeners on social media.
- Proven ability to work well with the sales department and clients helping to drive revenue through excellent personal appearances and commercial endorsements.
- Experience voicing and creating commercial production.
- Outstanding verbal and written communication skills.
- Some experience writing and delivering news, sports, and weather.
- Excellent interpersonal skills.
- Computer skills for audio delivery and automations systems, such as WideOrbit, Adobe Audition etc.
- Extensive digital experience with station web sites, social media, and mobile.
- Available as needed, including nights, weekends, and holidays.

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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Morning Show Co-Host

Atlanta, GA

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Position No Longer Available

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Job Description

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- Repurpose content for social media, website
- Gather information, prepare and deliver hourly news updates on-air each morning
- Act as a brand ambassador for Kiss 104.1 in the community – appearing at various events for the programming and sales

Morning Show Co-Host

J3T2VY6RY5YPIVYW3NK

posted by: Evans-Johns, Karen on 12/9/2020 and last changed 1/21/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/morning-show-c...>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Morning Show Co-Host	Atlanta, GA	12/28/2020	Action Ministries	Steve Napier	snapier@actionministries.net
Morning Show Co-Host	Atlanta, GA	12/10/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Morning Show Co-Host	Atlanta, GA	12/19/2020	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Morning Show Co-Host	Atlanta, GA	12/19/2020	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Morning Show Co-Host	Atlanta, GA	12/12/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Morning Show Co-Host	Atlanta, GA	12/26/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Morning Show Co-Host	Atlanta, GA	1/2/2021	Henry County Chamber of Commerce	Kay Pippin	kippin@henrycounty.com
Morning Show Co-Host	Atlanta, GA	12/18/2020	InRoads	Myrna Clemmons	mclemmons@inroads.org
Morning Show Co-Host	Atlanta, GA	1/14/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Morning Show Co-Host	Atlanta, GA	1/16/2021	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Morning Show Co-Host	Atlanta, GA	12/26/2020	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Morning Show Co-Host	Atlanta, GA	1/9/2021	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Morning Show Co-Host	Atlanta, GA	12/10/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Morning Show Co-Host	Atlanta, GA	12/10/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Morning Show Co-Host	Atlanta, GA	12/10/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vtteresasmith@bellsouth.net
Morning Show Co-Host	Atlanta, GA	12/10/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Morning Show Co-Host	Atlanta, GA	12/10/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Morning Show Co-Host	Atlanta, GA	12/10/2020	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Morning Show Co-Host	Atlanta, GA	12/12/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Morning Show Co-Host	Atlanta, GA	12/12/2020	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Morning Show Co-Host	Atlanta, GA	12/19/2020	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Morning Show Co-Host	Atlanta, GA	12/24/2020	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Morning Show Co-Host	Atlanta, GA	12/14/2020	Atlanta Association of Black Journalists	Carol Grant	aabj.org@gmail.com
Morning Show Co-Host	Atlanta, GA	12/21/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Morning Show Co-Host	Atlanta, GA	12/10/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Morning Show Co-Host	Atlanta, GA	12/26/2020	Career Resource Center - Douglas County	Cassandra Bailey	cbailley@douglasccr.org
Morning Show Co-Host	Atlanta, GA	12/26/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Morning Show Co-Host	Atlanta, GA	1/2/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	1/5/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Morning Show Co-Host	Atlanta, GA	12/9/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Morning Show Co-Host	Atlanta, GA	12/9/2020	Life University	Vivian Scott	service@post140buckhead.com
Morning Show Co-Host	Atlanta, GA	1/17/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Morning Show Co-Host	Atlanta, GA	1/14/2021	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Morning Show Co-Host	Atlanta, GA	12/10/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	12/10/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	12/10/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Morning Show Co-Host	Atlanta, GA	12/10/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	12/10/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	1/9/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Morning Show Co-Host	Atlanta, GA	1/2/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Morning Show Co-Host	Atlanta, GA	12/9/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Morning Show Co-Host	Atlanta, GA	12/10/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Morning Show Co-Host	Atlanta, GA	1/2/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Morning Show Co-Host	Atlanta, GA	12/17/2020	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Morning Show Co-Host	Atlanta, GA	12/11/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Morning Show Co-Host	Atlanta, GA	1/7/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Morning Show Co-Host	Atlanta, GA	1/10/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Morning Show Co-Host	Atlanta, GA	12/31/2020	Dress For Success - Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Morning Show Co-Host	Atlanta, GA	12/10/2020	International Women's House	Director Anna	iwh.anna.b@gmail.com
Morning Show Co-Host	Atlanta, GA	12/10/2020	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Morning Show Co-Host	Atlanta, GA	1/21/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition **001097 - Executive Producer/On-Air Talent**

Edit job posting Executive Producer/On-Air Talent 001097  

Career Site & Manual Options Posting History

Postings history

4 Records

Date modified ▾	Career Site Go Live Date ▾	Career Site Expiration Date ▾	User ▾	Action ▾	Posting ID ▾	Site ▾
01/28/2021 12:04:39	12/09/2020	02/25/2021	dwatson	Suspension	504	
01/28/2021 12:04:42	12/09/2020	01/28/2021	dwatson	Suspension	504	
12/09/2020 12:49:49	12/09/2020	02/25/2021	dwatson	Send to publish	504	Cox Media Group
12/09/2020 12:49:49	12/09/2020	02/25/2021	dwatson	Send to publish	504	cmg-employeenetwork

Executive Producer/On-Air Talent (1097/504)

[Delete](#)

Executive Producer/On-Air Talent December 9, 2020 12:52 PM
County > Atlanta
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: December 9, 2020 12:52 PM Removed: January 8, 2021 11:59 PM	✓ Expired	
Glassdoor.com	0	Posted: December 9, 2020 12:52 PM Removed: January 8, 2021 12:52 PM	✓ Expired	
MyJobHelper	0	Posted: December 9, 2020 12:52 PM Removed: January 8, 2021 12:52 PM	✓ Expired	
ZipRecruiter	0	Posted: December 9, 2020 12:52 PM Removed: January 8, 2021 12:52 PM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Executive Producer/On-Air Talent	1	

Job Description and Responsibilities

The Kiss 104.1 executive producer works as the liaison between the morning show hosts and KISS 104.1 program director to help create a compelling, relevant daily morning show that speaks to the station's adult audience. The executive producer works to orchestrate a top-rated morning show by assisting in the brainstorming, development, creation and on-air execution of highly relatable content.

Responsibilities:

Responsible for assisting in the prep, planning and development of a compelling PPM friendly morning show on KISS 104.1. Producer will need to be able to constantly multitask between various job functions each morning in a hectic fast-paced / high stress broadcast environment. The executive producer will run the board and handle any audio recording or playback as needed. Also, executive producer will answer phone lines and screen callers - vetting out which callers are appropriate for on air segments. Producer will be able to maintain an up to date rolodex of relevant city, state and national leaders, celebrities and other pertinent guest for interviews on air. Executive producer will keep all elements of content, news, traffic, etc. running on time and have extremely high standards for excellence.

Additional responsibilities include:

- Assist program director and morning show talent with brainstorming of topics that fit the station's target audience. Generate original ideas, identify suitable ideas from others and carry out thorough research on ideas.
- Help compile and prepare a daily show prep sheet to be followed by morning show hosts.
- Contribute on air as assigned with compelling relevant content that fits each segment and speaks to the station demographic.
- Working knowledge and experience with Adobe Audition. Edit interviews and other audio content relative to morning show
- Develop a system for archiving and organizing show material and topics so they can be easily referenced at a later date for re-broadcast and reference.
- Archive show audio for later broadcast in "best of" shows for holiday / vacation times.
- Create and produce daily show promos and station imaging to promote the morning show.
- Work with the promotions department to identify events and opportunities in the market that would benefit the morning show and help them gain exposure / awareness.
- Collaborate with the CMG Atlanta digital content department to ensure that the morning show's digital presence on station website and social media platforms is in line with our digital strategies
- Keep a running list of shows, artists and celebrities that will be in the market and book interviews for the morning show. Maintain a list of contacts with relevant PR people, influencers in Atlanta and for television networks / record label / artist management companies.
- Research information, obtain materials, contact and schedule guests
- Collaborate with show producer in other markets where the morning host's afternoon show runs to gather appropriate content from affiliates and distribution of designated show content from KISS 104.1.
- Knowledge of radio market, different station programs, station audience demographics
- Ability to plan and organize, set priorities, multi-task and meet tight deadlines
- Ability to work under high pressure.
- Knowledge of FCC rules and regulations for on-air

Qualifications

Qualifications:

Outgoing person with excellent interpersonal communications and public relations skills. 3-5 years on air, producer and board op technical experience in Urban AC, Urban Contemporary is preferred. Applicants should have music knowledge related to the format and current event /urban culture knowledge.

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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Executive Producer/On-Air Talent

Atlanta, GA

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Position No Longer Available

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Executive Producer/On-Air Talent

J3WOW86T370QIC8C63C

posted by: Evans-Johns, Karen on 12/9/2020 and last changed 1/28/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/executive-prod..>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Executive Producer/On-Air Taler	Atlanta, GA	12/28/2020	Action Ministries	Steve Napier	snapier@actionministries.net
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	1/24/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.com
Executive Producer/On-Air Taler	Atlanta, GA	12/19/2020	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Executive Producer/On-Air Taler	Atlanta, GA	12/19/2020	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Executive Producer/On-Air Taler	Atlanta, GA	12/12/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Executive Producer/On-Air Taler	Atlanta, GA	12/26/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Executive Producer/On-Air Taler	Atlanta, GA	1/2/2021	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Executive Producer/On-Air Taler	Atlanta, GA	12/18/2020	inRoads	Myrna Clemmons	mclemmons@inroads.org
Executive Producer/On-Air Taler	Atlanta, GA	1/14/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanesa.gibson@mhfh.org
Executive Producer/On-Air Taler	Atlanta, GA	1/16/2021	Muscookee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Executive Producer/On-Air Taler	Atlanta, GA	12/26/2020	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Executive Producer/On-Air Taler	Atlanta, GA	1/16/2021	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	teresasmith@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Executive Producer/On-Air Taler	Atlanta, GA	12/12/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Executive Producer/On-Air Taler	Atlanta, GA	12/12/2020	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	12/19/2020	Vocational Rehabilitation - Marietta	Lujan Brooks	lujan.brooks@gvs.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/24/2020	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Executive Producer/On-Air Taler	Atlanta, GA	12/14/2020	Atlanta Association of Black Journalists	Carol Grant	aabj.org@gmail.com
Executive Producer/On-Air Taler	Atlanta, GA	12/21/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Executive Producer/On-Air Taler	Atlanta, GA	1/23/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Executive Producer/On-Air Taler	Atlanta, GA	12/26/2020	Career Resource Center - Douglas County	Cassandra Bailey	cbailley@douglasccr.org
Executive Producer/On-Air Taler	Atlanta, GA	12/26/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Executive Producer/On-Air Taler	Atlanta, GA	1/2/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	1/5/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Executive Producer/On-Air Taler	Atlanta, GA	12/9/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Executive Producer/On-Air Taler	Atlanta, GA	12/9/2020	Life University	Vivian Scott	vivian.scott@life.edu
Executive Producer/On-Air Taler	Atlanta, GA	1/9/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Executive Producer/On-Air Taler	Atlanta, GA	1/9/2021	West Georgia Technical College - Adult Education	Karen Kirchler	Karen.Kirchler@westgatech.edu
Executive Producer/On-Air Taler	Atlanta, GA	1/17/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Executive Producer/On-Air Taler	Atlanta, GA	1/14/2021	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	1/9/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Executive Producer/On-Air Taler	Atlanta, GA	1/2/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Executive Producer/On-Air Taler	Atlanta, GA	12/9/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Executive Producer/On-Air Taler	Atlanta, GA	1/2/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Executive Producer/On-Air Taler	Atlanta, GA	12/17/2020	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Executive Producer/On-Air Taler	Atlanta, GA	12/11/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Executive Producer/On-Air Taler	Atlanta, GA	1/7/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Executive Producer/On-Air Taler	Atlanta, GA	1/10/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	12/31/2020	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	International Women's House	Director Anna	iwh.anna.b@gmail.com
Executive Producer/On-Air Taler	Atlanta, GA	12/10/2020	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Executive Producer/On-Air Taler	Atlanta, GA	1/21/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 001284 - Executive Assistant

Edit job posting Executive Assistant 001284  

Career Site & Manual Options Posting History

Postings history

/ RECORDS

Date modified ▼	Career Site Go Live Date ▼	Career Site Expiration Date ▼	User ▼	Action ▼	Posting ID ▼	Site ▼
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02/15/2021 11:54:52	02/03/2021	08/01/2021	jgranberry	Modification/Rerun	598	Cox Media Group
03/17/2021 13:15:48	02/03/2021	03/17/2021	jgranberry	Modification/Rerun	598	Cox Media Group
02/03/2021 13:57:10	02/03/2021	04/22/2021	dwatson	Send to publish	598	cmg-employeenetwork
02/15/2021 11:54:52	02/03/2021	08/01/2021	jgranberry	Modification/Rerun	598	cmg-employeenetwork
03/17/2021 13:15:48	02/03/2021	03/17/2021	jgranberry	Modification/Rerun	598	cmg-employeenetwork

Executive Assistant (1284/598)

[Delete](#)

Executive Assistant February 3, 2021 1:57 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: February 15, 2021 12:01 PM Removed: March 2, 2021 11:59 PM	✓ Expired	
Glassdoor.com	0	Posted: February 3, 2021 1:58 PM Removed: March 5, 2021 1:58 PM	✓ Expired	
MyJobHelper	0	Posted: February 3, 2021 1:58 PM Removed: March 5, 2021 1:58 PM	✓ Expired	
ZipRecruiter	0	Posted: February 15, 2021 12:01 PM Removed: March 5, 2021 1:58 PM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Executive Assistant	1	

Job Description and Responsibilities

The Executive Assistant will support the VP /Market Manager, Director of Sales and Director of Operations in a fast-paced media environment. The successful candidate will be professional, detail-oriented, maintain a positive attitude and will regularly resolve complex administrative problems independently, while effectively managing all aspects of their assigned duties. The Executive Assistant must have an extreme sense of urgency and an ability to deal with sensitive information - keeping that information confidential.

Responsibilities

- Provide direction and prioritization standards for the screening of mail, email, voicemail and appointments.
- Reasonably anticipate executive's needs and proactively bring together appropriate people and other resources to support the executive in addressing issues.
- Independently assist with presentations for the executive staff.
- Handle confidential information which would have immediate negative impact on the company operations, performance, or value if shared beyond its intended audience.
- Plan, organize and coordinate the administrative aspects of all office functions for the leadership team.
- Heavy travel coordination. Must be flexible and able to make last minute changes. Must be able to optimize travel plans for cost and time savings.
- Prepare agendas and minutes prior to meetings (may require collecting agenda items from teams), take detailed notes.
- Process inventory orders and purchase orders for the executive staff. Must retain and organize electronic documents/records.
- Manage executive's calendars including proactively rescheduling meetings to accommodate travel requirements.
- Coordinate meetings, events, employee engagement outings, parties etc.—catering, reserving venues, managing internal/external invitations through Outlook.
- Managing and collecting receipts/invoices to process expense reports in timely and accurately manner.
- Maintain routine reporting and distribution.
- Oversee and manage office including: general office area, kitchen, etc..
- Manage concert and sports ticket inventory and distribution to clients / sales.
- Comfortable with after- hours communication and availability
- Available to assist cross department in various administrative needs.

Qualifications

- Work requires a business/office management background generally equivalent to a bachelor's degree in a business or secretarial related field.
- Five (5) plus years administrative experience with at least three (3) years spent working with executives, preferably direct line responsibility to a C-level Executive(s), preferably in an early stage media and/or high-tech environment.
- Assignment requires a detailed knowledge of organization's operations, organizational procedures, and personnel.
- Demonstrate ability to anticipate executive's needs, always thinking outside the box and two steps ahead
- Work well with cross-functional teams
- Excellent multi-tasking, prioritizing and time management skills
- Demonstrate ability and temperament to work with sensitive / confidential information.
- Must have great interpersonal skills and proficiency in business vocabulary to effectively represent the leadership team and the company to outside organizations, clients, vendors, employees etc.
- Demonstrate excellent attention to detail and decision-making skills to respond to high-pressure situations.
- Demonstrate time management skills to plan, manage, and coordinate executive's activities and major functions.

Extensive experience/expertise in the following:

- Microsoft Word
- Microsoft PowerPoint
- Excel (Intermediate)
- Outlook
- Wide Orbit Traffic Software
- Catering & event coordinating
- Travel arrangements
- Expense reporting
- Calendaring for multiple executives
- Adobe Illustrator or Photoshop

Posting Location

Atlanta, Georgia, US

Advertised Position Geo

Work from Home

No



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Executive Assistant

Atlanta, GA

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Posted 26 months ago

Position No Longer Available

 Email Job

Job Description

Job Summary

The Executive Assistant will support the VP /Market Manager, Director of Sales and Director of Operations in a fast-paced media environment. The successful candidate will be professional, detail-oriented, maintain a positive attitude and will regularly resolve complex administrative problems independently, while effectively managing all aspects of their assigned duties. The Executive Assistant must have an extreme sense of urgency and an ability to deal with sensitive information - keeping that information confidential.

Responsibilities

- *Provide direction and prioritization standards for the screening of mail, email, voicemail and appointments.
- * Reasonably anticipate executive's needs and proactively bring together appropriate people and other resources to support the executive in addressing issues.
- * Independently assist with presentations for the executive staff.
- * Handle confidential information which would have immediate negative impact on the company operations, performance, or value if shared beyond its intended audience.
- * Plan, organize and coordinate the administrative aspects of all office functions for the leadership team.
- * Heavy travel coordination. Must be flexible and able to make last minute changes. Must be able to optimize travel plans for cost and time savings.
- * Prepare agendas and minutes prior to meetings (may require collecting agenda items from teams), take detailed notes.
- * Process inventory orders and purchase orders for the executive staff. Must retain and organize electronic documents/records.
- * Manage executive's calendars including proactively rescheduling meetings to accommodate travel requirements.
- * Coordinate meetings, events, employee engagement outings, parties etc.-catering, reserving venues, managing internal/external invitations through Outlook

Executive Assistant

J3Q2006PJ55DVBG5G12

posted by: Evans-Johns, Karen on 2/4/2021 and last changed 3/18/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/executive-assi...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Executive Assistant	Atlanta, GA	2/5/2021	Atlanta Children's Shelter, Inc.	Akiba Jackson	ajackson@acsatl.org
Executive Assistant	Atlanta, GA	2/4/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Executive Assistant	Atlanta, GA	2/27/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Executive Assistant	Atlanta, GA	2/13/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Executive Assistant	Atlanta, GA	3/6/2021	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Executive Assistant	Atlanta, GA	2/19/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Executive Assistant	Atlanta, GA	2/11/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Executive Assistant	Atlanta, GA	2/20/2021	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Executive Assistant	Atlanta, GA	2/6/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Executive Assistant	Atlanta, GA	2/5/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Executive Assistant	Atlanta, GA	2/5/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Executive Assistant	Atlanta, GA	2/4/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	teresasmith@bellsouth.net
Executive Assistant	Atlanta, GA	2/18/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safefhouseoutreach.org
Executive Assistant	Atlanta, GA	2/6/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Executive Assistant	Atlanta, GA	2/4/2021	The Atlanta Step-Up Society	Dwain Walters	atstepupsociety@aol.com
Executive Assistant	Atlanta, GA	2/11/2021	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Executive Assistant	Atlanta, GA	2/4/2021	Claffin University	Tonyetta McDaniel	tonyetta.mcdaniel@claffin.edu
Executive Assistant	Atlanta, GA	2/14/2021	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Executive Assistant	Atlanta, GA	2/6/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Executive Assistant	Atlanta, GA	2/6/2021	National Federation of the Blind of Georgia	Beverly Hunter	bhunter@nfbga.org
Executive Assistant	Atlanta, GA	2/13/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Executive Assistant	Atlanta, GA	2/20/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Executive Assistant	Atlanta, GA	2/25/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Executive Assistant	Atlanta, GA	2/8/2021	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Executive Assistant	Atlanta, GA	2/6/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Executive Assistant	Atlanta, GA	3/13/2021	Career Resource Center - Douglas County	Casandra Bailey	cbailey@douglasccr.org
Executive Assistant	Atlanta, GA	3/13/2021	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Executive Assistant	Atlanta, GA	3/2/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Executive Assistant	Atlanta, GA	2/7/2021	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Executive Assistant	Atlanta, GA	2/4/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Executive Assistant	Atlanta, GA	2/4/2021	Columbia Southern University	Chasity Douyon	Chasity.Douyon@columbiasouthern.edu
Executive Assistant	Atlanta, GA	2/4/2021	Life University	Vivian Scott	vivian.scott@life.edu
Executive Assistant	Atlanta, GA	2/4/2021	Thomas University	Pauline Patrick	ppatrick@thomasu.edu
Executive Assistant	Atlanta, GA	3/14/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Executive Assistant	Atlanta, GA	3/11/2021	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Executive Assistant	Atlanta, GA	2/4/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Executive Assistant	Atlanta, GA	2/4/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Executive Assistant	Atlanta, GA	2/4/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Executive Assistant	Atlanta, GA	2/4/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Executive Assistant	Atlanta, GA	2/4/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Executive Assistant	Atlanta, GA	2/27/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Executive Assistant	Atlanta, GA	2/22/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Executive Assistant	Atlanta, GA	3/6/2021	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Executive Assistant	Atlanta, GA	2/4/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Executive Assistant	Atlanta, GA	3/13/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Executive Assistant	Atlanta, GA	2/16/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Executive Assistant	Atlanta, GA	3/7/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Executive Assistant	Atlanta, GA	2/5/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Executive Assistant	Atlanta, GA	2/4/2021	Shepherd's Rest Ministries, Inc	General Contact	srmnc1@bellsouth.net

Referencing requisition 001285 - Digital Sales Specialist

Edit job posting Digital Sales Specialist 001285  

Career Site & Manual Options Posting History

Postings history

7 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/22/2021 14:05:25	02/05/2021	06/04/2021	akemmerling	Suspension	599	
02/05/2021 15:51:54	02/05/2021	06/04/2021	akemmerling	Send to publish	599	Cox Media Group
02/08/2021 17:25:22	02/05/2021	06/04/2021	akemmerling	Modification/Rerun	599	Cox Media Group
02/18/2021 12:31:49	02/05/2021	06/04/2021	akemmerling	Modification/Rerun	599	Cox Media Group
02/05/2021 15:51:54	02/05/2021	06/04/2021	akemmerling	Send to publish	599	cmg-employeenetwork
02/08/2021 17:25:22	02/05/2021	06/04/2021	akemmerling	Modification/Rerun	599	cmg-employeenetwork
02/18/2021 12:31:49	02/05/2021	06/04/2021	akemmerling	Modification/Rerun	599	cmg-employeenetwork

Digital Sales Specialist (1285/599)

[Delete](#)

Digital Sales Specialist February 5, 2021 3:52 PM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: February 18, 2021 12:32 PM Removed: March 4, 2021 11:59 PM	✔ Expired	
Glassdoor.com	0	Posted: February 5, 2021 3:52 PM Removed: March 7, 2021 3:52 PM	✔ Expired	
MyJobHelper	0	Posted: February 5, 2021 3:52 PM Removed: March 7, 2021 3:52 PM	✔ Expired	
ZipRecruiter	0	Posted: February 18, 2021 12:32 PM Removed: March 7, 2021 3:52 PM	✔ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Digital Sales Specialist	1	

Job Description and Responsibilities

Are you excited by the ever-changing landscape of advertising?

Do you have a passion for helping local business reach their target customers right where they are?

Do you enjoy keeping up with the latest digital marketing trends?

Then this is the job for you! Cox Media Group is looking to add a Digital Sales Specialist to its team in Atlanta.

Position Profile:

Reporting to the Digital Sales Director (DSD), the Digital Sales Specialist (DSS) gets to serve our clients as a digital marketing expert. Mainly focusing on enhancing our credibility with clients by helping them understand our expert capabilities in the digital space.

The DSS is responsible for providing their expertise across multiple platforms of digital marketing and aligning digital solutions to the client's overall media strategy. The DSS effectively manages and maximizes digital campaigns alongside our various groups (i.e., Ad Ops, Media Consultants, and clients).

KEY RESPONSIBILITIES.

- Advise clients on their digital marketing strategy by leveraging product expertise and research to create an effective digital marketing plan in line with the client's goals.
- Serve as the Subject Matter Expert (SME) on all our digital solutions as well as staying up to date with the changing digital landscape.
- Collaborate and coordinate efforts with the Ad Ops team, CMG Local Solutions, and Media Consultants (MCs), to successfully onboard new clients and ensure the relevant knowledge and resources are leveraged to solve complex client issues.
- Focus on retention and product growth within their portfolio of clients, utilizing CMG's suite of products to ensure maximum customer value and satisfaction.
- Proactively gather, analyze, and synthesize client and CMG's data across all areas of the client's business, highlighting client performance against agreed-upon performance metrics and industry KPIs.
- Serve as a strategic resource to the sales team with critical insights to leverage performance recommendations during client conversations and face-to-face meetings.
- Consistently follow-up with the MCs and clients on the effectiveness of their respective digital campaigns.

Qualifications

PROFESSIONAL EXPERIENCE/QUALIFICATIONS/skills

- Bachelor's degree in business, marketing, or related field or equivalent work experience required.
- (3) to (5) years' experience in media sales and digital marketing/advertising preferred.
- 3+ years of experience in processing and executing complex orders in any setting required.
- 3+ years proposing and executing complex digital campaigns
- Google Ads, Google Analytics, Facebook Blueprint, and IAB Certifications are a plus.
- Excellent verbal and written communication skills required.
- Proven ability to create long-term client relationships and positive customer experience required.
- Strong organizational skills and demonstrated ability to prioritize and deliver results against a work plan in a fast-paced environment, giving attention to detail even under high-pressure situations.
- Demonstrated analytical and problem-solving skills with the ability to evaluate complex data and make recommendations.
- Expert level knowledge in:
 - SEM, SEO, Display, Social Media, Mobile, Video/OTT, Email Marketing
 - Advertising Analytics: Dashboards and Reporting

This position comes with Health, Vision and Dental benefits on day 1, 401k after 90 days, flexible PTO, 8 paid holidays and a collaborative team environment that is unmatched!



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Digital Sales Specialist

Atlanta, GA

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Posted 26 months ago

Position No Longer Available

 [Email Job](#)

Job Description

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- Collaborate and coordinate efforts with the Ad Ops team, CMG Local Solutions, and Media Consultants (MCs), to successfully onboard new clients and ensure the relevant knowledge and resources are leveraged to solve complex client issues.

Digital Sales Specialist

J3Q2355ZFFOY36V6QRG

posted by: Evans-Johns, Karen on 2/5/2021 and last changed 3/22/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/digital-sales-...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Sales Specialist	Atlanta, GA	2/8/2021	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Digital Sales Specialist	Atlanta, GA	2/7/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Digital Sales Specialist	Atlanta, GA	3/14/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.com
Digital Sales Specialist	Atlanta, GA	2/13/2021	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Digital Sales Specialist	Atlanta, GA	2/27/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Digital Sales Specialist	Atlanta, GA	3/20/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Digital Sales Specialist	Atlanta, GA	2/20/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Digital Sales Specialist	Atlanta, GA	3/20/2021	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Digital Sales Specialist	Atlanta, GA	2/26/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Digital Sales Specialist	Atlanta, GA	2/18/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Digital Sales Specialist	Atlanta, GA	3/13/2021	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Digital Sales Specialist	Atlanta, GA	3/20/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Digital Sales Specialist	Atlanta, GA	3/13/2021	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Digital Sales Specialist	Atlanta, GA	2/7/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Digital Sales Specialist	Atlanta, GA	2/6/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Digital Sales Specialist	Atlanta, GA	2/6/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Digital Sales Specialist	Atlanta, GA	2/25/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Digital Sales Specialist	Atlanta, GA	2/7/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Digital Sales Specialist	Atlanta, GA	2/7/2021	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Digital Sales Specialist	Atlanta, GA	2/11/2021	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Digital Sales Specialist	Atlanta, GA	2/11/2021	Clayton University	Tonyetta McDaniel	tonyetta.mcdaniel@clayton.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Clark Atlanta University	Ernita Hemmitt	cppc@cau.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Fort Valley State University	Romelda Simmons	simmons@fvsu.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Morehouse College	Douglas Cooper	douglas.cooper@morehouse.edu
Digital Sales Specialist	Atlanta, GA	2/11/2021	Morris Brown College	Terronce Estell	terronce.estell@morrisbrown.edu
Digital Sales Specialist	Atlanta, GA	2/7/2021	Saint Augustine's University	Regejeanette Bailey	careerservices@st-aug.edu
Digital Sales Specialist	Atlanta, GA	2/21/2021	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Sales Specialist	Atlanta, GA	2/8/2021	Spelman College	Toni Ireland	tireland@spelma.edu
Digital Sales Specialist	Atlanta, GA	2/8/2021	Spelman College	Toni Ireland	tireland@spelma.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Digital Sales Specialist	Atlanta, GA	2/20/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Digital Sales Specialist	Atlanta, GA	2/15/2021	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Digital Sales Specialist	Atlanta, GA	2/7/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Digital Sales Specialist	Atlanta, GA	3/13/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Digital Sales Specialist	Atlanta, GA	3/6/2021	Career Resource Center - Douglas County	Cassandra Bailey	cbaily@douglasccrc.org
Digital Sales Specialist	Atlanta, GA	3/6/2021	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccrc.org

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Sales Specialist	Atlanta, GA	3/13/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	3/9/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Digital Sales Specialist	Atlanta, GA	2/14/2021	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Digital Sales Specialist	Atlanta, GA	2/7/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Brewton-Parker College	Kathy Cunningham	kcunningham@bpc.edu
Digital Sales Specialist	Atlanta, GA	2/7/2021	Clemson University	Debra Herman	dherman@clemson.edu
Digital Sales Specialist	Atlanta, GA	2/28/2021	Converse College	Cathy Gowan	Cathy.gowan@converse.edu
Digital Sales Specialist	Atlanta, GA	2/8/2021	Life University	Vivian Scott	vivian.scott@life.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Digital Sales Specialist	Atlanta, GA	3/13/2021	West Georgia Technical College - Adult Education	Karen Kirchler	Karen.Kirchler@westgatech.edu
Digital Sales Specialist	Atlanta, GA	2/6/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	2/6/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	2/6/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	2/6/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	2/6/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	3/6/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Digital Sales Specialist	Atlanta, GA	2/27/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Digital Sales Specialist	Atlanta, GA	2/23/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Digital Sales Specialist	Atlanta, GA	2/6/2021	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Digital Sales Specialist	Atlanta, GA	2/6/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	2/13/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Digital Sales Specialist	Atlanta, GA	3/18/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Digital Sales Specialist	Atlanta, GA	2/17/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Digital Sales Specialist	Atlanta, GA	3/4/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Digital Sales Specialist	Atlanta, GA	2/7/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Digital Sales Specialist	Atlanta, GA	2/6/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 001430 - Meteorologist

Edit job posting Meteorologist 001430  

Career Site & Manual Options Posting History

Postings history

8 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/19/2021 11:20:19	03/18/2021	06/04/2021	dwatson	Suspension	664	
05/31/2021 22:02:43	04/01/2021	05/31/2021	Automated Luceo Process	Suspension	664	
03/18/2021 14:58:37	03/18/2021	06/04/2021	dwatson	Send to publish	664	Cox Media Group
04/01/2021 15:27:07	04/01/2021	05/31/2021	dwatson	Modification/Rerun	664	Cox Media Group
04/06/2021 17:23:43	04/01/2021	05/31/2021	dwatson	Modification/Rerun	664	Cox Media Group
03/18/2021 14:58:37	03/18/2021	06/04/2021	dwatson	Send to publish	664	cmg-employeenetwork
04/01/2021 15:27:07	04/01/2021	05/31/2021	dwatson	Modification/Rerun	664	cmg-employeenetwork
04/06/2021 17:23:43	04/01/2021	05/31/2021	dwatson	Modification/Rerun	664	cmg-employeenetwork

Meteorologist (1430/664)

[Delete](#)

Meteorologist April 1, 2021 2:30 PM

North America > USA > Georgia > Fulton County > Atlanta

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: April 1, 2021 2:30 PM Removed:	✗ Failed	
Glassdoor.com	0	Posted: April 1, 2021 2:30 PM Removed: May 1, 2021 2:30 PM	✓ Expired	
MyJobHelper	0	Posted: April 1, 2021 2:30 PM Removed: May 1, 2021 2:30 PM	✓ Expired	
ZipRecruiter	0	Posted: April 6, 2021 4:24 PM Removed: May 1, 2021 2:30 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Meteorologist	1	

Job Description and Responsibilities

Cox Media Group - Atlanta has a rare opening for a full-time Meteorologist for 95.5 WSB. As one of the only radio stations in the country with this role, this is a coveted position responsible for actively keeping our listeners informed about weather forecasts, weather stories, and during severe weather on radio, online, social media, and other emerging distribution platforms.

The ideal candidate:

- Has strong meteorological credentials
- Has a multi-media journalist background or mindset, capable of producing and distributing audio, video, and graphics across all platforms, including YouTube, Social Media, and other digital distribution platforms
- Is able to tell the forecast and 'weather story' in a clear manner
- Is able to work with a team that considers weather its top content priority
- Is proficient on current technology
- Makes and presents forecasts across all 95.5 WSB Radio platforms including on-air, social, web, and app platforms. Must be flexible and willing to work a variety of shifts, with forecast delivery as follows:
 - Live forecasts during Atlanta's Morning News, weekday mornings, 4:30am - 9am
 - Delivers recorded forecasts multiple times during the day
 - Daily recorded forecasts for WSB-FM, WALR-FM, and WSRV-FM
- Is able to be a leading part of 95.5 WSB StormCenter coverage, live, during severe weather situations
- Prepares a regular weather blog, weather podcast, and/or other additional content for digital consumption
- Is capable of 'self producing' content, including graphics, camera operation, audio and video editing
- Uses equipment and stays up to date on technology to deliver the most accurate forecasts
- A clear communicator to the listener and staff members on all shifts
- Responsible for pitching weather-related stories for all platforms
- Able to write and produce stories and present them live, if needed

Qualifications

- Bachelor's Degree (Meteorology) or higher
- AMS seal
- Credentials to earn a CBM seal preferred
- Minimum 3-years experience as a professional meteorologist for broadcast preferred
- Strong knowledge of and experience with digital and social distribution of content on platforms such as Facebook, YouTube, Instagram, Twitter, blogs, websites, etc.
- Highly adaptable and professional
- Strong communication and interpersonal skills
- Strong organizational, planning, problem solving, and decision-making skills
- Able to multi-task in a high-speed environment

#LI-DW1

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



Meteorologist

Atlanta, GA

Share [in](#) [t](#) [f](#)

Posted 26 months ago

Position No Longer Available

[Email Job](#)

Job Description

Job Summary

Cox Media Group - Atlanta has a rare opening for a full-time Meteorologist for 95.5 WSB. As one of the only radio stations in the country with this role, this is a coveted position responsible for actively keeping our listeners informed about weather forecasts, weather stories, and during severe weather on radio, online, social media, and other emerging distribution platforms.

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 - Live forecasts during Atlanta's Morning News, weekday mornings, 4:30am - 9am
 - Delivers recorded forecasts multiple times during the day
 - Daily recorded forecasts for WSB-FM, WALR-FM, and WSRV-FM
- Is able to be a leading part of 95.5 WSB StormCenter coverage, live, during severe weather situations
- Prepares a regular weather blog, weather podcast, and/or other additional content for digital consumption
- Is capable of 'self producing' content, including graphics, camera operation, audio and video editing

Meteorologist

J3N09S74F250SMBYB3F

posted by: Evans-Johns, Karen on 5/6/2021 and last changed 7/22/2021

rating: Regular

loc: Atlanta, GA

apply web address: [https://cmq.jobs.net/en-US/job/meteorologist/...](https://cmq.jobs.net/en-US/job/meteorologist/)

questionnaire(s): none

Meteorologist

J3V3K96KTFPK1724J1V

posted by: Evans-Johns, Karen on 4/1/2021 and last changed 6/1/2021

rating: Regular

loc: Atlanta, GA

apply web address: [https://cmq.jobs.net/en-US/job/meteorologist/...](https://cmq.jobs.net/en-US/job/meteorologist/)

questionnaire(s): none

Meteorologist

J3P03Z6G683MM586FHX

posted by: Evans-Johns, Karen on 3/18/2021 and last changed 3/19/2021

rating: Regular

loc: Atlanta, GA

apply web address: [https://cmq.jobs.net/en-US/job/meteorologist/...](https://cmq.jobs.net/en-US/job/meteorologist/)

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Meteorologist	Atlanta, GA	3/19/2021	Clark Atlanta University	Ernita Hemmitt	cppc@cau.edu
Meteorologist	Atlanta, GA	3/19/2021	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Meteorologist	Atlanta, GA	3/19/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Meteorologist	Atlanta, GA	3/19/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Meteorologist	Atlanta, GA	3/19/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Meteorologist	Atlanta, GA	3/19/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Meteorologist	Atlanta, GA	3/19/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Meteorologist	Atlanta, GA	3/19/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Meteorologist	Atlanta, GA	3/19/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Meteorologist	Atlanta, GA	4/2/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Meteorologist	Atlanta, GA	4/1/2021	Christian Help, Inc.	Amanda Ejimofor	volunteercordinator@motownchristianhelp.cc
Meteorologist	Atlanta, GA	4/24/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Meteorologist	Atlanta, GA	4/3/2021	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Meteorologist	Atlanta, GA	5/1/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Meteorologist	Atlanta, GA	5/29/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Meteorologist	Atlanta, GA	4/5/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Meteorologist	Atlanta, GA	4/7/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Meteorologist	Atlanta, GA	4/2/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Meteorologist	Atlanta, GA	4/15/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safeforceoutreach.org
Meteorologist	Atlanta, GA	4/6/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Meteorologist	Atlanta, GA	4/3/2021	The Atlanta Step-Up Society	Dwain Walters	atstepupsociety@aol.com
Meteorologist	Atlanta, GA	4/8/2021	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Meteorologist	Atlanta, GA	4/29/2021	Claflin University	Tonyetta McDaniel	tonyetta.mcdaniel@claflin.edu
Meteorologist	Atlanta, GA	4/2/2021	Clark Atlanta University	Erita Hemmitt	cpcc@cau.edu
Meteorologist	Atlanta, GA	4/3/2021	Fort Valley State University	Romelda Simmons	simmonsrfvsvu.edu
Meteorologist	Atlanta, GA	4/8/2021	Morris Brown College	Terronce Estell	terronce.estell@morrisbrown.edu
Meteorologist	Atlanta, GA	4/2/2021	Saint Augustine's University	Regejeanette Bailey	careerservices@st-aug.edu
Meteorologist	Atlanta, GA	4/11/2021	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Meteorologist	Atlanta, GA	4/5/2021	Spelman College	Toni Ireland	tireland@spelman.edu
Meteorologist	Atlanta, GA	4/5/2021	Spelman College	Toni Ireland	tireland@spelman.edu
Meteorologist	Atlanta, GA	5/8/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Meteorologist	Atlanta, GA	5/22/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Meteorologist	Atlanta, GA	5/29/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Meteorologist	Atlanta, GA	5/29/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Meteorologist	Atlanta, GA	4/27/2021	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Meteorologist	Atlanta, GA	4/4/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Meteorologist	Atlanta, GA	5/8/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Meteorologist	Atlanta, GA	4/17/2021	Career Resource Center - Douglas County	Casandra Bailey	cbailey@douglasccr.org
Meteorologist	Atlanta, GA	4/17/2021	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Meteorologist	Atlanta, GA	5/4/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Meteorologist	Atlanta, GA	4/12/2021	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Meteorologist	Atlanta, GA	4/4/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Meteorologist	Atlanta, GA	4/1/2021	Brewton-Parker College	Kathy Cunningham	kcunningham@bpc.edu
Meteorologist	Atlanta, GA	4/4/2021	Clemson University	Debra Herman	dherman@clemson.edu
Meteorologist	Atlanta, GA	4/18/2021	Converse College	Cathy Gowan	Cathy.gowan@converse.edu

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Meteorologist	Atlanta, GA	4/7/2021	Life University	Vivian Scott	vivian.scott@life.edu
Meteorologist	Atlanta, GA	4/2/2021	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Meteorologist	Atlanta, GA	4/10/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Meteorologist	Atlanta, GA	4/10/2021	West Georgia Technical College - Adult Education	Karen Kirchlir	Karen.Kirchlir@westgatech.edu
Meteorologist	Atlanta, GA	4/2/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Meteorologist	Atlanta, GA	4/2/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Meteorologist	Atlanta, GA	4/2/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Meteorologist	Atlanta, GA	4/2/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Meteorologist	Atlanta, GA	4/2/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Meteorologist	Atlanta, GA	4/17/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Meteorologist	Atlanta, GA	4/2/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Meteorologist	Atlanta, GA	5/15/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Meteorologist	Atlanta, GA	5/20/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Meteorologist	Atlanta, GA	5/24/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Meteorologist	Atlanta, GA	5/16/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Meteorologist	Atlanta, GA	4/22/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Meteorologist	Atlanta, GA	4/5/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Meteorologist	Atlanta, GA	4/1/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Meteorologist	Atlanta, GA	5/13/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Meteorologist	Atlanta, GA	5/11/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Meteorologist	Atlanta, GA	6/21/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.com
Meteorologist	Atlanta, GA	5/29/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Meteorologist	Atlanta, GA	5/15/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Meteorologist	Atlanta, GA	5/22/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Meteorologist	Atlanta, GA	5/22/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Meteorologist	Atlanta, GA	7/5/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Meteorologist	Atlanta, GA	7/3/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Meteorologist	Atlanta, GA	5/8/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Meteorologist	Atlanta, GA	5/10/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Meteorologist	Atlanta, GA	5/6/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	teresasmith@bellsouth.net
Meteorologist	Atlanta, GA	6/13/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Meteorologist	Atlanta, GA	5/7/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Meteorologist	Atlanta, GA	5/9/2021	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Meteorologist	Atlanta, GA	6/26/2021	Walton County Chamber of Commerce	Connie --	connie@waltonchamber.org
Meteorologist	Atlanta, GA	6/19/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Meteorologist	Atlanta, GA	6/28/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Meteorologist	Atlanta, GA	5/18/2021	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Meteorologist	Atlanta, GA	5/6/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Meteorologist	Atlanta, GA	6/12/2021	Career Resource Center - Douglas County	Cassandra Bailey	cbailey@douglasccr.org
Meteorologist	Atlanta, GA	6/12/2021	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccr.org
Meteorologist	Atlanta, GA	7/10/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Meteorologist	Atlanta, GA	6/16/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Meteorologist	Atlanta, GA	5/8/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Meteorologist	Atlanta, GA	5/14/2021	Life University	Vivian Scott	vivian.scott@life.edu
Meteorologist	Atlanta, GA	6/5/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Meteorologist	Atlanta, GA	6/8/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Meteorologist	Atlanta, GA	5/6/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Meteorologist	Atlanta, GA	5/6/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Meteorologist	Atlanta, GA	5/6/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Meteorologist	Atlanta, GA	5/6/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Meteorologist	Atlanta, GA	5/6/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Meteorologist	Atlanta, GA	5/8/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Meteorologist	Atlanta, GA	5/6/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Meteorologist	Atlanta, GA	7/17/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Meteorologist	Atlanta, GA	7/1/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Meteorologist	Atlanta, GA	6/4/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Meteorologist	Atlanta, GA	6/24/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Meteorologist	Atlanta, GA	7/19/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Bartholomew Huff	tracy.roberts3@va.gov
Meteorologist	Atlanta, GA	5/30/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Meteorologist	Atlanta, GA	7/12/2021	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Meteorologist	Atlanta, GA	5/27/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Meteorologist	Atlanta, GA	5/13/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Meteorologist	Atlanta, GA	5/6/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Meteorologist	Atlanta, GA	5/6/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 001545 - Digital Sales Specialist

Edit job posting Digital Sales Specialist 001545  

Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
05/21/2021 16:18:20	04/07/2021	08/04/2021	akemmerling	Suspension	702	
04/07/2021 10:44:03	04/07/2021	08/04/2021	akemmerling	Send to publish	702	Cox Media Group
05/04/2021 11:22:30	04/07/2021	08/04/2021	akemmerling	Modification/Rerun	702	Cox Media Group
04/07/2021 10:44:03	04/07/2021	08/04/2021	akemmerling	Send to publish	702	cmg-employeenetwork
05/04/2021 11:22:30	04/07/2021	08/04/2021	akemmerling	Modification/Rerun	702	cmg-employeenetwork

Digital Sales Specialist (1545/702)

[Delete](#)

Digital Sales Specialist April 7, 2021 9:44 AM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: April 7, 2021 9:44 AM Removed: May 7, 2021 9:44 AM	✓ Expired	
MyJobHelper	0	Posted: April 7, 2021 9:44 AM Removed: May 7, 2021 9:44 AM	✓ Expired	
ZipRecruiter	0	Posted: May 4, 2021 10:23 AM Removed: May 7, 2021 9:44 AM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Digital Sales Specialist	1	

Job Description and Responsibilities

Are you excited by the ever-changing landscape of advertising?

Do you have a passion for helping local business reach their target customers right where they are?

Do you enjoy keeping up with the latest digital marketing trends?

Then this is the job for you! Cox Media Group is looking to add a Digital Sales Specialist to its team in Atlanta.

Position Profile:

Reporting to the Digital Sales Director (DSD), the Digital Sales Specialist (DSS) gets to serve our clients as a digital marketing expert. Mainly focusing on enhancing our credibility with clients by helping them understand our expert capabilities in the digital space.

The DSS is responsible for providing their expertise across multiple platforms of digital marketing and aligning digital solutions to the client's overall media strategy. The DSS effectively manages and maximizes digital campaigns alongside our various groups (i.e., Ad Ops, Media Consultants, and clients).

KEY RESPONSIBILITIES.

- Advise clients on their digital marketing strategy by leveraging product expertise and research to create an effective digital marketing plan in line with the client's goals.
- Serve as the Subject Matter Expert (SME) on all our digital solutions as well as staying up to date with the changing digital landscape.
- Collaborate and coordinate efforts with the Ad Ops team, CMG Local Solutions, and Media Consultants (MCs), to successfully onboard new clients and ensure the relevant knowledge and resources are leveraged to solve complex client issues.
- Focus on retention and product growth within their portfolio of clients, utilizing CMG's suite of products to ensure maximum customer value and satisfaction.
- Proactively gather, analyze, and synthesize client and CMG's data across all areas of the client's business, highlighting client performance against agreed-upon performance metrics and industry KPIs.
- Serve as a strategic resource to the sales team with critical insights to leverage performance recommendations during client conversations and face-to-face meetings.
- Consistently follow-up with the MCs and clients on the effectiveness of their respective digital campaigns.

Qualifications

PROFESSIONAL EXPERIENCE/QUALIFICATIONS/skills

- Bachelor's degree in business, marketing, or related field or equivalent work experience required.
- (3) to (5) years' experience in media sales and digital marketing/advertising preferred.
- 3+ years of experience in processing and executing complex orders in any setting required.
- 3+ years proposing and executing complex digital campaigns
- Google Ads, Google Analytics, Facebook Blueprint, and IAB Certifications are a plus.
- Excellent verbal and written communication skills required.
- Proven ability to create long-term client relationships and positive customer experience required.
- Strong organizational skills and demonstrated ability to prioritize and deliver results against a work plan in a fast-paced environment, giving attention to detail even under high-pressure situations.
- Demonstrated analytical and problem-solving skills with the ability to evaluate complex data and make recommendations.
- Expert level knowledge in:
 - SEM, SEO, Display, Social Media, Mobile, Video/OTT, Email Marketing
 - Advertising Analytics: Dashboards and Reporting

This position comes with Health, Vision and Dental benefits on day 1, 401k after 90 days, flexible PTO, 8 paid holidays and a collaborative team environment that is unmatched!



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Digital Sales Specialist

Atlanta, GA

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Posted 24 months ago

Position No Longer Available

 Email Job

Job Description

Job Summary

Are you excited by the ever-changing landscape of advertising?

Do you have a passion for helping local business reach their target customers right where they are?

Do you enjoy keeping up with the latest digital marketing trends?

Then this is the job for you! Cox Media Group is looking to add a Digital Sales Specialist to its team in Atlanta.

Position Profile:

Reporting to the Digital Sales Director (DSD), the Digital Sales Specialist (DSS) gets to serve our clients as a digital marketing expert. Mainly focusing on enhancing our credibility with clients by helping them understand our expert capabilities in the digital space.

The DSS is responsible for providing their expertise across multiple platforms of digital marketing and aligning digital solutions to the client's overall media strategy. The DSS effectively manages and maximizes digital campaigns alongside our various groups (i.e., Ad Ops, Media Consultants, and clients).

KEY RESPONSIBILITIES.

- Advise clients on their digital marketing strategy by leveraging product expertise and research to create an effective digital marketing plan in line with the client's goals.
- Serve as the Subject Matter Expert (SME) on all our digital solutions as well as staying up to date with the changing digital landscape.
- Collaborate and coordinate efforts with the Ad Ops team, CMG Local Solutions, and Media Consultants (MCs), to successfully onboard new clients and ensure the relevant knowledge and resources are leveraged to solve complex client issues.

Digital Sales Specialist

J3W65J72Q6LJ6W05GQF

posted by: Evans-Johns, Karen on 4/7/2021 and last changed 5/21/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/digital-sales-...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Sales Specialist	Atlanta, GA	4/12/2021	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Digital Sales Specialist	Atlanta, GA	4/11/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Digital Sales Specialist	Atlanta, GA	4/17/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Digital Sales Specialist	Atlanta, GA	4/24/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Digital Sales Specialist	Atlanta, GA	5/14/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Digital Sales Specialist	Atlanta, GA	4/12/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Digital Sales Specialist	Atlanta, GA	4/8/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Digital Sales Specialist	Atlanta, GA	4/8/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Digital Sales Specialist	Atlanta, GA	4/22/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Digital Sales Specialist	Atlanta, GA	4/7/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Digital Sales Specialist	Atlanta, GA	4/9/2021	The Atlanta Step-Up Society	Dwain Walters	atstepupsociety@aol.com
Digital Sales Specialist	Atlanta, GA	4/8/2021	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Digital Sales Specialist	Atlanta, GA	4/15/2021	Claffin University	Tonyetta McDaniel	tonyetta.mcdaniel@claffin.edu
Digital Sales Specialist	Atlanta, GA	4/8/2021	Clark Atlanta University	Ernita Hemmitt	cppc@cau.edu
Digital Sales Specialist	Atlanta, GA	4/10/2021	Fort Valley State University	Romelda Simmons	simmonsr@fvsu.edu
Digital Sales Specialist	Atlanta, GA	4/8/2021	Morehouse College	Douglas Cooper	douglas.cooper@morehouse.edu
Digital Sales Specialist	Atlanta, GA	4/8/2021	Morris Brown College	Terronce Estell	terronce.estell@morrisbrown.ec
Digital Sales Specialist	Atlanta, GA	4/8/2021	Saint Augustine's University	Regejeanette Bailey	careerservices@st-aug.edu
Digital Sales Specialist	Atlanta, GA	4/25/2021	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Sales Specialist	Atlanta, GA	4/12/2021	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Sales Specialist	Atlanta, GA	4/12/2021	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Sales Specialist	Atlanta, GA	5/15/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Digital Sales Specialist	Atlanta, GA	4/7/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Digital Sales Specialist	Atlanta, GA	4/19/2021	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Digital Sales Specialist	Atlanta, GA	4/10/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Digital Sales Specialist	Atlanta, GA	4/8/2021	Brewton-Parker College	Kathy Cunningham	kcunningham@bpc.edu
Digital Sales Specialist	Atlanta, GA	4/11/2021	Clemson University	Debra Herman	dherman@clemson.edu
Digital Sales Specialist	Atlanta, GA	5/2/2021	Converse College	Cathy Gowan	Cathy.gowan@converse.edu
Digital Sales Specialist	Atlanta, GA	4/14/2021	Life University	Vivian Scott	vivian.scott@life.edu
Digital Sales Specialist	Atlanta, GA	4/8/2021	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Digital Sales Specialist	Atlanta, GA	5/8/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Digital Sales Specialist	Atlanta, GA	5/10/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Digital Sales Specialist	Atlanta, GA	5/7/2021	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Digital Sales Specialist	Atlanta, GA	4/8/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	4/8/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	4/8/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Sales Specialist	Atlanta, GA	4/8/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	4/8/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	4/10/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Digital Sales Specialist	Atlanta, GA	4/8/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Digital Sales Specialist	Atlanta, GA	5/16/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Digital Sales Specialist	Atlanta, GA	4/18/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Digital Sales Specialist	Atlanta, GA	4/29/2021	Dress For Success - Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Digital Sales Specialist	Atlanta, GA	4/9/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Digital Sales Specialist	Atlanta, GA	4/8/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 001802 - WALR Morning Show Producer/On Air Talent

Edit job posting WALR Morning Show Producer/On Air Talent 001802  

Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
09/08/2021 13:58:58	05/21/2021	11/16/2021	dwatson	Suspension	827	
05/21/2021 15:23:29	05/21/2021	11/16/2021	dwatson	Send to publish	827	Cox Media Group
05/21/2021 15:24:47	05/21/2021	11/16/2021	dwatson	Modification/Rerun	827	Cox Media Group
05/21/2021 15:23:29	05/21/2021	11/16/2021	dwatson	Send to publish	827	cmg-employeenetwork
05/21/2021 15:24:47	05/21/2021	11/16/2021	dwatson	Modification/Rerun	827	cmg-employeenetwork

WALR Morning Show Producer/On Air Talent (1802/827)

[Delete](#)

WALR Morning Show Producer/On Air Talent May 21, 2021 2:26 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: May 21, 2021 2:26 PM Removed: June 20, 2021 2:26 PM	✓ Expired	
MyJobHelper	0	Posted: May 21, 2021 2:26 PM Removed: June 20, 2021 2:26 PM	✓ Expired	
ZipRecruiter	0	Posted: May 21, 2021 2:26 PM Removed: June 20, 2021 2:26 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
WALR Morning Show Producer/On Air Talent	1	

Job Description and Responsibilities

The Kiss 104.1 producer works as the liaison between the morning show hosts and KISS 104.1 program director to help create a compelling, relevant daily morning show that speaks to the station's adult audience. The producer works to orchestrate a top-rated morning show by assisting in the brainstorming, development, creation and on-air execution of highly relatable content.

Responsibilities:

Responsible for assisting in the prep, planning and development of a compelling PPM friendly morning show on KISS 104.1. Producer will need to be able to constantly multitask between various job functions each morning in a hectic fast-paced / high stress broadcast environment. The executive producer will run the board and handle any audio recording or playback as needed. Also, executive producer will answer phone lines and screen callers - vetting out which callers are appropriate for on air segments. Producer will be able to maintain an up to date rolodex of relevant city, state and national leaders, celebrities and other pertinent guest for interviews on air. Executive producer will keep all elements of content, news, traffic, etc. running on time and have extremely high standards for excellence.

Additional responsibilities include:

- Assist program director and morning show talent with brainstorming of topics that fit the station's target audience. Generate original ideas, identify suitable ideas from others and carry out thorough research on ideas.
- Help compile and prepare a daily show prep sheet to be followed by morning show hosts.
- Contribute on air as assigned with compelling relevant content that fits each segment and speaks to the station demographic.
- Working knowledge and experience with Adobe Audition. Edit interviews and other audio content relative to morning show
- Develop a system for archiving and organizing show material and topics so they can be easily referenced at a later date for re-broadcast and reference.
- Archive show audio for later broadcast in "best of" shows for holiday / vacation times.
- Create and produce daily show promos and station imaging to promote the morning show.
- Work with the promotions department to identify events and opportunities in the market that would benefit the morning show and help them gain exposure / awareness.
- Collaborate with the CMG Atlanta digital content department to ensure that the morning show's digital presence on station website and social media platforms is in line with our digital strategies
- Keep a running list of shows, artists and celebrities that will be in the market and book interviews for the morning show. Maintain a list of contacts with relevant PR people, influencers in Atlanta and for television networks / record label / artist management companies.
- Research information, obtain materials, contact and schedule guests
- Collaborate with show producer in other markets where the morning host's afternoon show runs to gather appropriate content from affiliates and distribution of designated show content from KISS 104.1.
- Knowledge of radio market, different station programs, station audience demographics
- Ability to plan and organize, set priorities, multi-task and meet tight deadlines
- Ability to work under high pressure.
- Knowledge of FCC rules and regulations for on-air

Qualifications

Qualifications:

Outgoing person with excellent interpersonal communications and public relations skills. 3-5 years on air, producer and board op technical experience in Urban AC, Urban Contemporary is preferred. Applicants should have music knowledge related to the format and current event /urban culture knowledge.

Posting Location

Atlanta, Georgia, US

Advertised Position Geo

Work from Home

No



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WALR Morning Show Producer/On Air Talent

Atlanta, GA

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Posted 20 months ago

Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

The Kiss 104.1 producer works as the liaison between the morning show hosts and KISS 104.1 program director to help create a compelling, relevant daily morning show that speaks to the station's adult audience. The producer works to orchestrate a top-rated morning show by assisting in the brainstorming, development, creation and on-air execution of highly relatable content.

Responsibilities:

Responsible for assisting in the prep, planning and development of a compelling PPM friendly morning show on KISS 104.1. Producer will need to be able to constantly multitask between various job functions each morning in a hectic fast-paced / high stress broadcast environment. The executive producer will run the board and handle any audio recording or playback as needed. Also, executive producer will answer phone lines and screen callers - vetting out which callers are appropriate for on air segments. Producer will be able to maintain an up to date rolodex of relevant city, state and national leaders, celebrities and other pertinent guest for interviews on air. Executive producer will keep all elements of content, news, traffic, etc. running on time and have extremely high standards for excellence.

Additional responsibilities include:

- Assist program director and morning show talent with brainstorming of topics that fit the station's target audience. Generate original ideas, identify suitable ideas from others and carry out thorough research on ideas.
- Help compile and prepare a daily show prep sheet to be followed by morning show hosts.
- Contribute on air as assigned with compelling relevant content that fits each segment and speaks to the station demographic.
- Working knowledge and experience with Adobe Audition. Edit interviews and other audio content relative to morning show

WALR Morning Show Producer/On Air Talent

J3W3495ZHTMBX5PTQ87

posted by: Evans-Johns, Karen on 5/21/2021 and last changed 9/8/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/walr-morning-s...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/24/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/5/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/12/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/1/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/5/2021	GCADV	Deborah Monley	dmonley@gcadv.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/5/2021	InRoads	Myrna Clemmons	mclmmons@inroads.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/12/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/10/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/29/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/27/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/27/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/23/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	9/1/2021	Walton County Chamber of Commerce	Connie --	connie@waltonchamber.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/3/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/9/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/25/2021	Atlanta Association of Black Journalists	Carol Grant	aabj.org@gmail.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/8/2021	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	9/5/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/28/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/3/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/8/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/23/2021	CobbWorks Inc.	Donna Robinson	drobinsin@cobbworks.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/25/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/1/2021	Life University	Vivian Scott	vivian.scott@life.edu
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/25/2021	North Georgia Technical College - Adult Eduction	Ronda Starkes	rstarkes@northgatech.edu
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/26/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/30/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/30/2021	Department of Veterans Affairs	William Moore	william.moore20@va.gov

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/19/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/21/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/30/2021	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/22/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/17/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/17/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/29/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/19/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Bartholomew Huff	tracy.roberts3@va.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/8/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
WALR Morning Show Producer/On Air Taler	Atlanta, GA	7/26/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/25/2021	Brown Girls Doc Mafia	Miasarah _	bgdmoutreach@gmail.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	6/13/2021	City of Refuge	Marr-Teen Guy	mnguy@cityofrefugeatl.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	8/12/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/26/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
WALR Morning Show Producer/On Air Taler	Atlanta, GA	5/24/2021	Shepherd's Rest Ministries, Inc	General Contact	srmnc1@bellsouth.net

Referencing requisition 002034 - Board Operator

Edit job posting Board Operator 002034  

Career Site & Manual Options Posting History

Postings history

3 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
09/27/2021 14:49:45	08/05/2021	01/31/2022	dwatson	Suspension	960	
08/05/2021 16:45:14	08/05/2021	01/31/2022	dwatson	Send to publish	960	Cox Media Group
08/05/2021 16:45:14	08/05/2021	01/31/2022	dwatson	Send to publish	960	cmg-employeenetwork

Board Operator (2034/960)

[Delete](#)

Board Operator August 5, 2021 3:45 PM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: August 5, 2021 3:45 PM Removed: September 4, 2021 3:45 PM	✓ Expired	
MyJobHelper	0	Posted: August 5, 2021 3:45 PM Removed: September 4, 2021 3:45 PM	✓ Expired	
ZipRecruiter	0	Posted: August 5, 2021 3:45 PM Removed: September 4, 2021 3:45 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Board Operator	1	

Job Description and Responsibilities

Cox Media Group – Atlanta has an opening for a full time Board Operator for 95.5 WSB. This position puts you in the middle of a fast-paced news environment. As a full-time board operator, you will be the technical producer for live newscasts, syndicated talk shows, breaking news, and severe weather situations. This position plays a pivotal role in all day-parts, serving as a back-up board operator for all live shows. The position works closely with our entire on-air team, and is a vital part of our operation.

The ideal candidate:

- Is a news junkie, consuming local and national news, weather, and traffic information
- Has control room or production experience in live audio, broadcast radio, or television
- Has previous on-air experience and is capable and confident being on-air
- Is a great multi-tasker
- Thrives in a fast-paced environment, enjoys being challenged, and is calm in rapidly changing situations at a rapid pace
- Is committed to working well in a team atmosphere

Responsibilities

- Preparing and executing live radio broadcasts
- Operation of on-air control board to flawlessly present recorded and live radio talk shows and sports programs as outlined in a format clock, while ensuring all commercial inventory is cleared
- Handling of source and destination routing and operation of local and remote broadcast equipment
- Use our digital on-air systems (Wide Orbit) to run our news and talk programs
- Create and edit audio using digital audio software
- Managing phone calls to talk shows, including screening, operating, and use of dump/delay technology
- Able to book/prepare interviews
- Record, edit and playback audio from all sources
- Monitoring and internal communication of transmitter status of multiple sites
- Execute weekly and monthly required FCC tests and emergency messaging
- Send appropriate and timely listener alerts across multiple platforms, including station app and social media
- This position may involve on-air announcer duties to deliver of key news, weather, and traffic information
-

Qualifications

- Education: a high school diploma or equivalent.
- Experience: Minimum 2 years of successful experience in control room or other professional live audio production environment
- Highly adaptable and professional
- Strong communication and interpersonal skills
- Strong organizational, planning, problem solving, and decision-making skills
- Able to multi-task in a high-speed environment
- High work standards and degree of attention to detail
- Operational knowledge of live board operation, digital audio production, and social media
- Available to work various weekday and weekend shifts.

Physical Requirements: This position works in on our main control room. The shifts are generally 4-8 hours in length. Can stand or sit, as they prefer.



Board Operator

Atlanta, GA



Posted 20 months ago

Position No Longer Available



Job Description

Job Summary

Cox Media Group - Atlanta has an opening for a full time Board Operator for 95.5 WSB. This position puts you in the middle of a fast-paced news environment. As a full-time board operator, you will be the technical producer for live newscasts, syndicated talk shows, breaking news, and severe weather situations. This position plays a pivotal role in all day-parts, serving as a back-up board operator for all live shows. The position works closely with our entire on-air team, and is a vital part of our operation.

The ideal candidate:

- Is a news junkie, consuming local and national news, weather, and traffic information
- Has control room or production experience in live audio, broadcast radio, or television
- Has previous on-air experience and is capable and confident being on-air
- Is a great multi-tasker
- Thrives in a fast-paced environment, enjoys being challenged, and is calm in rapidly changing situations at a rapid pace
- Is committed to working well in a team atmosphere

Responsibilities

- Preparing and executing live radio broadcasts
- Operation of on-air control board to flawlessly present recorded and live radio talk shows and sports programs as outlined in a format clock, while ensuring all commercial inventory is cleared
- Handling of source and destination routing and operation of local and remote broadcast equipment
- Use our digital on-air systems (Wide Orbit) to run our news and talk programs

Board Operator

J3Q09D5VX6R5YSH53SJ

posted by: Evans-Johns, Karen on 8/5/2021 and last changed 9/27/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/board-operator...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Board Operator	Atlanta, GA	8/10/2021	Atlanta Public Schools - Adult Education	Albany Price	aprice@atlanta.k12.ga.us
Board Operator	Atlanta, GA	9/22/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Board Operator	Atlanta, GA	9/15/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Board Operator	Atlanta, GA	8/6/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Board Operator	Atlanta, GA	9/7/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Board Operator	Atlanta, GA	8/12/2021	The Atlanta Step-Up Society	Dwain Walters	atstepupsociety@aol.com
Board Operator	Atlanta, GA	9/9/2021	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgatl.org
Board Operator	Atlanta, GA	9/8/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Board Operator	Atlanta, GA	8/10/2021	Goodwill Industries of North Georgia - Smyrna Career Center	Jenny Taylor	careerservices@ging.org
Board Operator	Atlanta, GA	8/10/2021	The Arc of Douglas County	Christina Turner	christy.turner@dcdcthearc.org
Board Operator	Atlanta, GA	9/16/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Board Operator	Atlanta, GA	9/27/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Board Operator	Atlanta, GA	9/12/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Board Operator	Atlanta, GA	9/4/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Board Operator	Atlanta, GA	9/24/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Board Operator	Atlanta, GA	8/28/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Board Operator	Atlanta, GA	9/1/2021	Lanier Technical College - Adult Education	Sarah Jolly	sjolly@laniertech.edu
Board Operator	Atlanta, GA	8/30/2021	Life University	Vivian Scott	vivian.scott@life.edu
Board Operator	Atlanta, GA	8/26/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Board Operator	Atlanta, GA	8/6/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Board Operator	Atlanta, GA	8/6/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Board Operator	Atlanta, GA	8/6/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Board Operator	Atlanta, GA	8/6/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Board Operator	Atlanta, GA	8/6/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Board Operator	Atlanta, GA	8/8/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Board Operator	Atlanta, GA	9/2/2021	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Board Operator	Atlanta, GA	8/6/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Board Operator	Atlanta, GA	8/5/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Board Operator	Atlanta, GA	9/19/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Board Operator	Atlanta, GA	8/9/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Board Operator	Atlanta, GA	8/8/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 002061 - Digital Campaign Specialist

Edit job posting Digital Campaign Specialist 002061  

Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
10/14/2021 11:48:46	08/09/2021	12/06/2021	jgranberry	Suspension	980	
08/08/2021 22:25:37	08/09/2021	12/06/2021	kevansjohns	Send to publish	980	Cox Media Group
09/17/2021 23:27:06	08/09/2021	12/06/2021	jgranberry	Modification/Rerun	980	Cox Media Group
08/08/2021 22:25:37	08/09/2021	12/06/2021	kevansjohns	Send to publish	980	cmg-employeenetwork
09/17/2021 23:27:06	08/09/2021	12/06/2021	jgranberry	Modification/Rerun	980	cmg-employeenetwork

Digital Campaign Specialist (2061/980)

[Delete](#)

Digital Campaign Specialist September 17, 2021 10:27 PM North America > USA > Georgia > Fulton County > Atlanta
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: September 17, 2021 10:27 PM Removed: October 14, 2021 10:48 AM	✔ Deleted	
MyJobHelper	0	Posted: September 17, 2021 10:27 PM Removed: October 14, 2021 10:48 AM	✔ Deleted	
ZipRecruiter	0	Posted: September 17, 2021 10:27 PM Removed: October 14, 2021 10:48 AM	✔ Deleted	

Digital Campaign Specialist August 8, 2021 9:26 PM
Atlanta

North America > USA > Georgia > Fulton County >

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: August 8, 2021 9:27 PM Removed: September 7, 2021 9:27 PM	✓ Expired	
Glassdoor.com	0	Posted: August 8, 2021 9:27 PM Removed: September 7, 2021 9:27 PM	✓ Expired	
LinkedIn	0	Posted: August 8, 2021 9:27 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: August 8, 2021 9:27 PM Removed: September 7, 2021 9:27 PM	✓ Expired	
ZipRecruiter	0	Posted: August 8, 2021 9:27 PM Removed: September 7, 2021 9:27 PM	✓ Expired	

Posting Title	Number of Openings	Career Site Job Category (3 max)
Digital Campaign Specialist	2	

Job Description and Responsibilities

Description:

Do you get great pleasure from a plan coming together? Are you capable of bringing together a vast number of elements to pull off a great campaign? Do you understand how digital impacts the IRL space? A Digital Campaign Specialist defines campaign success on a local level, often providing the crucial work that separates the good from the bad.

Cox Media Group (CMG) is seeking a dynamic, personable and focused individual to join our team as **Digital Campaign Specialist (DCS)**. DCS will work closely with the Local Sales Teams and Central Operation teams to facilitate digital campaigns from order entry, creative production, campaign optimizations and analytics/reporting.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

The DCS is responsible for delivering and demonstrating our advertisers' return on investment based on the goals of their marketing campaigns. This role must be both analytical and possess excellent customer service skills. This individual will work closely with account executives (AE's), clients and the CMG Digital Revenue & Operations group to deliver a superior return on investment for our customers' digital advertising. This position must maintain broad knowledge of all aspects of digital advertising including the products we offer and in what ways each is most effective for meeting advertiser goals.

The Specialist will help AEs create proposals based on customer goals and serve as a communication point between sales and the CMG Digital Revenue & Operations group. The Specialist will additionally be asked to attend sales calls with AEs. Once the campaign is underway the Specialist will work with high-level customers to chart optimization approaches against their key performance indicators. At the end of the campaign this person will create custom performance reports that effectively analyze how customer goals were met or exceeded with the goal of increasing retention and upsells. In addition he or she will use knowledge of demand and delivery to advise digital sales directors on rate setting and other approaches for effective yield management across multiple platforms.

Responsibilities:

- Maintain detailed knowledge of all digital ad products and track their performance and effectiveness against various marketing goals.
- Working in tandem with the Digital Product Managers, encourage adoption of digital advertising products and services through creating the necessary awareness and education of these offerings both internally to our Account Executives and externally to our advertisers and prospects.
- Manage creation, modification and updates of collateral materials, and training sessions.
- Lead regular group and one-on-one training sessions for local sales staff and clients to increase knowledge of and comfort level with current and emerging digital advertising products and services.
- Achieve revenue goals in conjunction with traditional Account Executives.
- Provide assistance with digital revenue analysis and optimization.
- Meet with advertising clients and AEs to assess client needs when requested / necessary.
- Lead brainstorming sessions for creative advertising solutions.
- Continue to enhance our position as a trusted and preferred digital provider to our clients by providing assistance to AE's in client research, sales presentation material creation and proposal development in alignment with customer needs and goals.
- Confer with advertisers to develop campaign optimizations to match performance with customer.
- Interpret custom performance reporting and analysis in coordination with account executives and centralized trafficking to support renewal process and upsell.
- Troubleshoot invoicing/reconciliation with 3rd party reporting.
- Conduct basic industry research and site analytics.
- Troubleshoot implementation hurdles (getting creative from the client, proactive under delivery management, etc.).
- Maintain detailed knowledge of advertising sell-through rates through multiple products and advise digital sales directors on rate setting and AE incentives.
- Contribute local market learnings to the broader organizational dialogue and execute best practices.
- Additional functions.
- Attend customer calls to present performance metrics and research.
- Set up research studies for branding, view through, etc.

Qualifications

Qualifications:

- Experience working in a digital advertising operations role.
- Experience working directly with sales and marketers.
- Outstanding customer service skill with the keen ability to proactively anticipate and provide solutions to customer needs.
- Strong interpersonal skills with demonstrated experience in cross-functional collaboration.
- Excellent written and verbal communication skills; ability to relay technical concepts to non-technical audiences.
- Demonstrated ability to build strong working relationships and consistently set and exceed service goals.
- Excellent attention to detail and ability to organize and prioritize assignments.
- Proven ability to manage multiple projects in a fast-paced environment with the ability to learn and apply new concepts and tools quickly.
- BA/BS from a 4-year university or equivalent preferred.

About Cox Media Group

Cox Media Group, Inc. (CMG) is an industry-leading media company with dominant brands, award-winning content, and exceptional people. CMG provides valuable local content to viewers in the communities in which it serves. The company's operations primarily include 65 radio stations delivering all genres of content in 11 markets, 33 high-quality, market-leading television stations in 20 markets, and numerous streaming and digital platforms. CMG's portfolio includes primary affiliates of ABC, CBS, FOX, NBC, and MyNetworkTV, as well as several valuable news and independent stations. Additionally, the company also offers a full suite of national, regional, local and digital advertising services with CMG Local Solutions, CoxReps and Gamut. For more information about CMG, visit www.coxmediagroup.com.

Posting Location
Atlanta, Georgia, US

Advertised Position Geo

Work from Home
No



Digital Campaign Specialist

Atlanta, GA



Posted 19 months ago

Position No Longer Available



Job Description

Job Summary

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Digital Campaign Specialist

J3M6SP73XQ7ZKIHLSYK

posted by: Evans-Johns, Karen on 8/9/2021 and last changed 10/14/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/digital-campai...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Campaign Specialist	Atlanta, GA	11/16/2020	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Digital Campaign Specialist	Atlanta, GA	11/14/2020	GCADV	Deborah Monley	dmonley@gcadv.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Henry County Chamber of Commerce	Kay Pippin	kpippin@henrycounty.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/19/2020	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	The Atlanta Step-Up Society	Dwain Walters	atstepupsociety@aol.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Urban League of Greater Atlanta	Angela Marshall	amarshall@ulgaatl.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Claflin University	Tonyetta McDaniel	tonyetta.mcdaniel@claflin.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Clark Atlanta University	Ernita Hemmitt	cpcc@cau.edu
Digital Campaign Specialist	Atlanta, GA	11/14/2020	Fort Valley State University	Romelda Simmons	simmons@fvsu.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Morehouse College	Douglas Cooper	douglas.cooper@morehouse.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Morris Brown College	Terronce Estell	terronce.estell@morrisbrown.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Saint Augustine's University	Regejeanette Bailey	careerservices@st-aug.edu
Digital Campaign Specialist	Atlanta, GA	11/15/2020	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Campaign Specialist	Atlanta, GA	11/22/2020	South Carolina State University	Joseph Thomas	jthoma21@scsu.edu
Digital Campaign Specialist	Atlanta, GA	11/16/2020	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Campaign Specialist	Atlanta, GA	11/16/2020	Spelman College	Toni Ireland	tireland@spelman.edu
Digital Campaign Specialist	Atlanta, GA	11/21/2020	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/19/2020	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Digital Campaign Specialist	Atlanta, GA	11/23/2020	Georgia Hispanic Chamber of Commerce	Santiago Marquez	smarquez@ghcc.org
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Career Resource Center - Douglas County	Cassandra Bailey	cbailley@douglasccrc.org
Digital Campaign Specialist	Atlanta, GA	11/21/2020	Career Resource Center - Douglas County	Jennifer Johnson	jjohnson@douglasccrc.org
Digital Campaign Specialist	Atlanta, GA	11/28/2020	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/15/2020	Agnes Scott College	Marisol Zacarias	mzacarias@agnesscott.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Brewton-Parker College	Kathy Cunningham	kcunningham@bpc.edu
Digital Campaign Specialist	Atlanta, GA	11/15/2020	Clemson University	Debra Herman	dherman@clemson.edu
Digital Campaign Specialist	Atlanta, GA	11/29/2020	Converse College	Cathy Gowan	Cathy.gowan@converse.edu
Digital Campaign Specialist	Atlanta, GA	11/13/2020	Life University	Vivian Scott	vivian.scott@life.edu

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Oglethorpe University	Lisa Littlefield	careerservices@oglethorpe.edu
Digital Campaign Specialist	Atlanta, GA	11/14/2020	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Digital Campaign Specialist	Atlanta, GA	11/26/2020	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/12/2020	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/25/2020	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Digital Campaign Specialist	Atlanta, GA	11/24/2020	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Digital Campaign Specialist	Atlanta, GA	11/12/2020	International Women's House	Director Anna	iwh.anna.b@gmail.com
Digital Campaign Specialist	Atlanta, GA	11/12/2020	Shepherd's Rest Ministries, Inc	General Contact	srmincl@bellsouth.net
Digital Campaign Specialist	Atlanta, GA	11/12/2020	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 002163 - Account Manager

Edit job posting Account Manager 002163  

Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
09/23/2021 13:00:19	08/29/2021	02/24/2022	jgranberry	Suspension	1064	
08/29/2021 14:22:47	08/29/2021	02/24/2022	kevansjohns	Send to publish	1064	Cox Media Group
09/17/2021 21:27:18	08/29/2021	02/24/2022	jgranberry	Modification/Rerun	1064	Cox Media Group
08/29/2021 14:22:47	08/29/2021	02/24/2022	kevansjohns	Send to publish	1064	cmg-employeenetwork
09/17/2021 21:27:18	08/29/2021	02/24/2022	jgranberry	Modification/Rerun	1064	cmg-employeenetwork

Account Manager (2163/1064)

[Delete](#)

Account Manager August 29, 2021 1:23 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: August 29, 2021 1:23 PM Removed: September 23, 2021 12:00 PM	✓ Deleted	
Glassdoor.com	0	Posted: August 29, 2021 1:23 PM Removed: September 23, 2021 12:00 PM	✓ Deleted	
LinkedIn	0	Posted: August 29, 2021 1:23 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: August 29, 2021 1:23 PM Removed: September 23, 2021 12:00 PM	✓ Deleted	
ZipRecruiter	0	Posted: September 17, 2021 8:27 PM Removed: September 23, 2021 12:00 PM	✓ Deleted	

Job Description and Responsibilities

Job Description and Responsibilities

Do you have an interest in sales?

Do you have experience supporting teams in an office setting?

Do you enjoy being creative?

Does helping local business reach their marketing goals sound interesting to you?

Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Athens, GA.

POSITION PROFILE:

Our Cox Media Group (CMG) Team in Atlanta, GA is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set appointments, write correspondence, create presentations, compile data and research, and work directly with our clients and sales staff. Some of which could be of a sensitive or confidential nature.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

Our ideal candidate will have worked in a support position in a sales environment, having an aptitude towards working with the digital sales process and open to learning new software programs.

As this position is in sales, the ideal candidate must enjoy working in a team-oriented environment and playing an integral role in achieving the goals of the department. This role may qualify for future promotion to a senior professional assistant or media consultant.

KEY RESPONSIBILITIES:

- Provides high level internal and external customer service
- Works with Sales to provide customer-facing support including any billing errors or issues, inputting sales orders/revisions for traditional and digital sales, pulls various sales reports as required by sales management and MCs from Google Analytics, AdWords, DFP, and others.
- Serves as our Special Event coordinator.
- Creates proposals, presentations and various sales collateral.
- Become an expert with all internal systems: Wide Orbit, Miller Kaplan, Nielsen, DOT, XSM, to name a few.
- Provides general administrative support.
- Maintains keen attention to detail in organizing meetings and anticipating needs.

Qualifications

PROFESSIONAL EXPERIENCE/QUALIFICATIONS:

- (2) years' college or equivalent high-level administrative experience required.
- Excellent communication skills with attention to detail accuracy and follow-up required.
- Excellent written correspondence, document presentation, proposal creation (Microsoft Word, Excel, PowerPoint, Photoshop/Illustrator, or other similar tools) skills required.
- Experience communicating directly and confidently with clients required.
- Ability to maintain confidentiality required
- Must be fluent, or have the talent to become fluent, in sales technology assets (to include but not limited to Scarborough, Tapscan, Nielsen, Topline)
- Ability to prioritize and complete tasks, with the ability to work under pressure and meet deadlines.

THIS POSITION COMES WITH HEALTH, VISION AND DENTAL BENEFITS ON DAY 1, 401K AFTER 90 DAYS, PTO, 8 PAID HOLIDAYS AND A COLLABORATIVE TEAM ENVIRONMENT THAT IS UNMATCHED!



Account Manager

Atlanta, GA



Posted 20 months ago

Position No Longer Available



Job Description

Job Summary

Job Description and Responsibilities

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Account Manager

J3V1GQ6Q5TJZMQPB5TJ

posted by: Evans-Johns, Karen on 8/29/2021 and last changed 9/23/2021

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/account-manage...>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Account Manager	Atlanta, GA	9/20/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Account Manager	Atlanta, GA	9/12/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Account Manager	Atlanta, GA	9/15/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Account Manager	Atlanta, GA	9/3/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Account Manager	Atlanta, GA	9/5/2021	The Atlanta Step-Up Society	Dwain Walters	at1stepupsociety@aol.com
Account Manager	Atlanta, GA	9/1/2021	Walton County Chamber of Commerce	Connie --	connie@waltonchamber.org
Account Manager	Atlanta, GA	9/16/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Account Manager	Atlanta, GA	9/9/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Account Manager	Atlanta, GA	9/8/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Account Manager	Atlanta, GA	8/30/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Account Manager	Atlanta, GA	8/30/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Account Manager	Atlanta, GA	8/30/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Account Manager	Atlanta, GA	8/30/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Account Manager	Atlanta, GA	8/30/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Account Manager	Atlanta, GA	8/30/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Account Manager	Atlanta, GA	8/29/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.m
Account Manager	Atlanta, GA	9/19/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 002032 - Assistant Program Director

Edit job posting Assistant Program Director 002032  

Career Site & Manual Options Posting History

Postings history

7 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/05/2022 10:51:04	08/05/2021	01/31/2022	dwatson	Suspension	958	
08/05/2021 16:36:29	08/05/2021	01/31/2022	dwatson	Send to publish	958	Cox Media Group
08/05/2021 16:37:57	08/05/2021	01/31/2022	dwatson	Modification/Rerun	958	Cox Media Group
09/18/2021 09:54:36	08/05/2021	01/31/2022	jgranberry	Modification/Rerun	958	Cox Media Group
08/05/2021 16:36:29	08/05/2021	01/31/2022	dwatson	Send to publish	958	cmg-employeenetwork
08/05/2021 16:37:57	08/05/2021	01/31/2022	dwatson	Modification/Rerun	958	cmg-employeenetwork
09/18/2021 09:54:36	08/05/2021	01/31/2022	jgranberry	Modification/Rerun	958	cmg-employeenetwork

Assistant Program Director (2032/958)

[Delete](#)

Assistant Program Director September 18, 2021 8:56 AM North America > USA > Georgia > Fulton County > Atlanta
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: September 18, 2021 8:56 AM Removed: October 18, 2021 8:56 AM	✓ Expired	
MyJobHelper	0	Posted: September 18, 2021 8:56 AM Removed: October 18, 2021 8:56 AM	✓ Expired	
ZipRecruiter	0	Posted: September 18, 2021 8:56 AM Removed: October 18, 2021 8:56 AM	✓ Expired	

Assistant Program Director August 5, 2021 3:38 PM
Atlanta
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County >

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: August 5, 2021 3:38 PM Removed: September 4, 2021 3:38 PM	✓ Expired	
MyJobHelper	0	Posted: August 5, 2021 3:38 PM Removed: September 4, 2021 3:38 PM	✓ Expired	
ZipRecruiter	0	Posted: August 5, 2021 3:38 PM Removed: September 4, 2021 3:38 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Assistant Program Director	1	

Job Description and Responsibilities

Job Description:

95.5 WSB, one of the most successful and respected News & Talk radio brands in the country, is looking for an Assistant Program Director.

Assists the Director of Branding and Programming in executing the 95.5 WSB Programming and News Strategy to include managing and developing News & Talk Talent, Hosts, Producers, the Operations team, Imaging Producers, as well as coordinating strategic goals and input with the News Director, Manager of Traffic Operations, and Digital Content Lead.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

This role requires a strong balance of strong people skills, initiative, creativity, and strategic and tactical command: it includes handling of assigned administrative duties, personnel management, coordination of schedules, and promotions (sales and marketing).

This role works with the WSB Radio Strategic Team, and coordinates with CMG Research for Nielsen Ratings Reports, Analysis, and Market research.

Job Responsibilities:

- Involved in Operations and Production of Talk Programming, as assigned, to include directing weekend talk shows and WSB Depth Chart hosts. Involved in the coaching and direction for Weekday Shows.
- Oversees the creation and production of WSB Imaging and Promos in line with the Strategic Plan for the brand and talk shows.
- Involved in and directs much of the WSB Promotions/Sales/Programming process to aid in coordination and execution of sales, marketing and digital promotions. Strong relationship with Sales is critical to drive revenue to the radio station.
- Interacts with our Digital Content Lead to help drive the social media and podcast strategy for the Talent, Talk Show Brands, News, Traffic, Weather, and Promotions.
- Drives 95.5 WSB Community efforts, to include programming and outreach. This includes collaboration, coordination, and oversight of production and programming for our two annual events, Clark's Christmas Kids and the WSB Care-A-Thon.
- Responsible for the oversight of WSB programming and news personnel and other teams as assigned by the WSB Director of Branding and Programming.
- Supervisory oversight of all full and part-time producers, board operators and call screeners for WSB.
- Generates, organizes and oversees the Clocks/Formats for WSB Shows, for Traffic, Operations, Programming. Primary liaison to Engineering.

Qualifications

- Minimum 3 years experience in leading programming and/or news teams with track record of ratings and revenue success (PPM market experience preferred).
- BS in Mass Communication, Journalism, or other 4-year degree program preferred.
- Previous on-air experience preferred.
- Experience coaching and developing talent.
- Experience leading a News brand.
- Strong understanding of national and local issues, to instinctively know how to leverage such content with our news and talk talent, and be able to quickly lead and direct the execution.
- Excels in the operation of business, editing, automation, ratings, and news development software are essential.
- Excels in strategies of digital distribution of content through social media, podcasting, and emerging platforms.
- Proficiency interpreting ratings data.

#LI-DW1

Posting Location

Atlanta, Georgia, US

Advertised Position Geo

Work from Home

No



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Assistant Program Director

Atlanta, GA

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Posted 16 months ago

Position No Longer Available

 Email Job

Job Description

Job Summary

Job Description:

95.5 WSB, one of the most successful and respected News & Talk radio brands in the country, is looking for an Assistant Program Director.

Assists the Director of Branding and Programming in executing the 95.5 WSB Programming and News Strategy to include managing and developing News & Talk Talent, Hosts, Producers, the Operations team, Imaging Producers, as well as coordinating strategic goals and input with the News Director, Manager of Traffic Operations, and Digital Content Lead.

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This role requires a strong balance of strong people skills, initiative, creativity, and strategic and tactical command; it includes handling of assigned administrative duties, personnel management, coordination of schedules, and promotions (sales and marketing).

This role works with the WSB Radio Strategic Team, and coordinates with CMG Research for Nielsen Ratings Reports, Analysis, and Market research.

Job Responsibilities:

- Involved in Operations and Production of Talk Programming, as assigned, to include directing weekend talk shows and WSB Depth Chart hosts. Involved in the coaching and direction for Weekday Shows.
- Oversees the creation and production of WSB Imaging and Promos in line with the Strategic Plan for the brand and talk

Assistant Program Director

J3V7F86S7CK57JXPGT

posted by: Evans-Johns, Karen on 8/5/2021 and last changed 1/5/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/assistant-prog...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Assistant Program Director	Atlanta, GA	11/22/2021	Butts County Life Enrichment	Sandra Haisten	buttscolet@bellsouth.net
Assistant Program Director	Atlanta, GA	8/27/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Assistant Program Director	Atlanta, GA	10/16/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.com
Assistant Program Director	Atlanta, GA	10/9/2021	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Assistant Program Director	Atlanta, GA	9/16/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Assistant Program Director	Atlanta, GA	9/8/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Assistant Program Director	Atlanta, GA	10/2/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Assistant Program Director	Atlanta, GA	10/4/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Assistant Program Director	Atlanta, GA	9/20/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Assistant Program Director	Atlanta, GA	12/4/2021	Muscookee County School District - Adult Education	Sally Jordan	sjordan@ncsd.net
Assistant Program Director	Atlanta, GA	9/23/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Assistant Program Director	Atlanta, GA	11/20/2021	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Assistant Program Director	Atlanta, GA	8/10/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Assistant Program Director	Atlanta, GA	8/29/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Assistant Program Director	Atlanta, GA	8/6/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	verterasmith@bellsouth.net
Assistant Program Director	Atlanta, GA	11/7/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Assistant Program Director	Atlanta, GA	8/31/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Assistant Program Director	Atlanta, GA	9/24/2021	The Atlanta Step-Up Society	Dwain Walters	atlstepupsociety@aol.com
Assistant Program Director	Atlanta, GA	11/26/2021	Urban League of Greater Atlanta	Wendolyn Larkins	wlarkins@ulgatl.org
Assistant Program Director	Atlanta, GA	12/11/2021	Walton County Chamber of Commerce	Connie --	connie@waltonchamber.org
Assistant Program Director	Atlanta, GA	10/23/2021	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Assistant Program Director	Atlanta, GA	9/1/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Assistant Program Director	Atlanta, GA	12/15/2021	Georgia Vocational Rehabilitation Agency	Katherine Lutz	katherine.lutz@gvs.ga.gov
Assistant Program Director	Atlanta, GA	10/15/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Assistant Program Director	Atlanta, GA	9/30/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	lujan.brooks@gvs.ga.gov
Assistant Program Director	Atlanta, GA	12/7/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Assistant Program Director	Atlanta, GA	11/9/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Assistant Program Director	Atlanta, GA	9/10/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Assistant Program Director	Atlanta, GA	11/5/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Assistant Program Director	Atlanta, GA	10/30/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Assistant Program Director	Atlanta, GA	12/20/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Assistant Program Director	Atlanta, GA	1/1/2022	Vidalia Career Center - Georgia Department of Labor	Debby Dyal	Vidalia_CC@gdol.ga.gov
Assistant Program Director	Atlanta, GA	9/17/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Assistant Program Director	Atlanta, GA	10/12/2021	Life University	Vivian Scott	vivian.scott@life.edu
Assistant Program Director	Atlanta, GA	11/15/2021	North Georgia Technical College - Adult Education	Ronda Starkes	rstarkes@northgatech.edu
Assistant Program Director	Atlanta, GA	10/8/2021	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Assistant Program Director	Atlanta, GA	10/8/2021	West Georgia Technical College - Adult Education	Karen Kirchler	Karen.Kirchler@westgatech.edu
Assistant Program Director	Atlanta, GA	12/27/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Assistant Program Director	Atlanta, GA	1/3/2022	Atlanta Vet Center	Shirley LaForce-Gilliam	shirley.laforce-gilliams@va.gov
Assistant Program Director	Atlanta, GA	8/6/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Assistant Program Director	Atlanta, GA	8/6/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Assistant Program Director	Atlanta, GA	8/6/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Assistant Program Director	Atlanta, GA	8/6/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Assistant Program Director	Atlanta, GA	8/6/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Assistant Program Director	Atlanta, GA	9/12/2021	Department of Veterans Affairs	William Moore	william.moore20@va.gov
Assistant Program Director	Atlanta, GA	10/25/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Assistant Program Director	Atlanta, GA	8/8/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Assistant Program Director	Atlanta, GA	11/2/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Assistant Program Director	Atlanta, GA	11/28/2021	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Assistant Program Director	Atlanta, GA	8/6/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Assistant Program Director	Atlanta, GA	11/13/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Assistant Program Director	Atlanta, GA	9/3/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Assistant Program Director	Atlanta, GA	8/5/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Assistant Program Director	Atlanta, GA	9/27/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Bartholomew Huff	tracy.roberts3@va.gov
Assistant Program Director	Atlanta, GA	12/23/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Assistant Program Director	Atlanta, GA	10/19/2021	American Business Women's Association - Airport Charter	Matlynn Redd	matlynr@bellsouth.net
Assistant Program Director	Atlanta, GA	9/5/2021	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Assistant Program Director	Atlanta, GA	11/16/2021	Dress For Success - Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Assistant Program Director	Atlanta, GA	8/9/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Assistant Program Director	Atlanta, GA	8/8/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Assistant Program Director	Atlanta, GA	11/30/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 002264 - Media Consultant

Edit job posting Media Consultant 002264  

Career Site & Manual Options Posting History

Postings history

3 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/18/2022 23:08:12	09/18/2021	03/16/2022	mstanford	Suspension	1136	
09/18/2021 14:23:45	09/18/2021	03/16/2022	jgranberry	Send to publish	1136	Cox Media Group
09/18/2021 14:23:45	09/18/2021	03/16/2022	jgranberry	Send to publish	1136	cmg-employeenetwork

Media Consultant (2264/1136)

[Delete](#)

Media Consultant September 18, 2021 1:24 PM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: September 18, 2021 1:24 PM Removed: October 18, 2021 1:24 PM	✓ Expired	
MyJobHelper	0	Posted: September 18, 2021 1:24 PM Removed: October 18, 2021 1:24 PM	✓ Expired	
ZipRecruiter	0	Posted: September 18, 2021 1:24 PM Removed: October 18, 2021 1:24 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Media Consultant	3	

Job Description and Responsibilities

Do you have a drive to win in an Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Atlanta Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

KEY RESPONSIBILITIES

- Identify and connect to maintain a full pipeline of qualified prospects.
- Lead with insights and engage prospects in business conversations.
- Uncover desired business results for each prospects and client.
- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.
- Create proposals to be presented to Sales leaders as well as existing and potential clients.
- Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities measurement, attribution and KPIs.
- Accountable for learning and selling fully integrated advertising solutions utilizing our full suite of audio and digital products.
- Responsible to meet and exceed all sales goals as they are outlined by the ISM
- Increase revenue through a balance of new business development and up-selling of current clients.
- Manage time will and be able to handle complex work.
- Maintain consistent self-motivation.
- Maintain a high attention to detail.
- Manage, organize and prioritize tasks in a fast-paced environment.

Qualifications

Qualifications

- Minimum 5 years Sales experience required
- Experience in prospecting, creating and developing business required
- Digital/ Media Sales experience preferred
- Demonstrated ability to meet and exceed sales goals required
- Demonstrated excellent verbal, written and presentation skills required
- Bachelor's Degree preferred



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Media Consultant

Atlanta, GA

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Position No Longer Available

 Email Job

Job Description

Job Summary

Do you have a drive to win in an Sales environment?

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- Uncover desired business results for each prospects and client.
- Present best solutions based on desired business results.

Media Consultant

J3M73J64004JG44DKS7

posted by: Evans-Johns, Karen on 9/18/2021 and last changed 1/19/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/media-consulta...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	9/24/2021	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Media Consultant	Atlanta, GA	9/27/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Media Consultant	Atlanta, GA	10/9/2021	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.co
Media Consultant	Atlanta, GA	9/30/2021	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Media Consultant	Atlanta, GA	12/4/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Media Consultant	Atlanta, GA	12/21/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Media Consultant	Atlanta, GA	12/7/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Media Consultant	Atlanta, GA	9/20/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Media Consultant	Atlanta, GA	10/11/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Media Consultant	Atlanta, GA	1/15/2022	Muscookee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Media Consultant	Atlanta, GA	1/1/2022	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Media Consultant	Atlanta, GA	10/27/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Media Consultant	Atlanta, GA	11/7/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Media Consultant	Atlanta, GA	10/17/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Media Consultant	Atlanta, GA	10/30/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Media Consultant	Atlanta, GA	11/2/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Media Consultant	Atlanta, GA	11/26/2021	Urban League of Greater Atlanta	Wendolyn Larkins	wlarkins@ulgatl.org
Media Consultant	Atlanta, GA	11/15/2021	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Media Consultant	Atlanta, GA	10/25/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Media Consultant	Atlanta, GA	10/8/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Media Consultant	Atlanta, GA	12/14/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	lujan.brooks@gvs.ga.gov
Media Consultant	Atlanta, GA	12/29/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ggcc.org
Media Consultant	Atlanta, GA	9/19/2021	Jewish Family & Career Services-Dunwoody Office	Gary Miller	info@jfccs-atlanta.org
Media Consultant	Atlanta, GA	10/13/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Media Consultant	Atlanta, GA	12/26/2021	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Media Consultant	Atlanta, GA	12/18/2021	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Media Consultant	Atlanta, GA	10/23/2021	CobbWorks Inc.	Donna Robinson	drobson@cobbworks.org
Media Consultant	Atlanta, GA	1/11/2022	The Reserves Network	Rose Offord	rofford@trnstaffing.com
Media Consultant	Atlanta, GA	10/16/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Media Consultant	Atlanta, GA	11/19/2021	Life University	Vivian Scott	vivian.scott@life.edu
Media Consultant	Atlanta, GA	11/28/2021	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Media Consultant	Atlanta, GA	11/21/2021	Atlanta Vet Center	Shirley LaForce-Gillian	shirley.laforce-gillians@gdol.ga.gov
Media Consultant	Atlanta, GA	9/19/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Media Consultant	Atlanta, GA	9/19/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Media Consultant	Atlanta, GA	9/19/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Media Consultant	Atlanta, GA	9/19/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	9/19/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Media Consultant	Atlanta, GA	11/9/2021	Department of Veterans Affairs	William Moore	william.moore20@va.gov
Media Consultant	Atlanta, GA	1/4/2022	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Media Consultant	Atlanta, GA	9/23/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Media Consultant	Atlanta, GA	12/12/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Media Consultant	Atlanta, GA	9/19/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Media Consultant	Atlanta, GA	11/13/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Media Consultant	Atlanta, GA	10/2/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Media Consultant	Atlanta, GA	1/7/2022	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Media Consultant	Atlanta, GA	11/30/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Bartholomew Huff	tracy.roberts3@va.gov
Media Consultant	Atlanta, GA	12/23/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Media Consultant	Atlanta, GA	12/9/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Media Consultant	Atlanta, GA	10/4/2021	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Media Consultant	Atlanta, GA	11/23/2021	Dress For Success -Atlanta	Susan Bonds	executive_director@dfsatlanta.org
Media Consultant	Atlanta, GA	11/5/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Media Consultant	Atlanta, GA	10/20/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Media Consultant	Atlanta, GA	11/16/2021	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 002265 - Promotions & Activation Lead

Edit job posting Promotions & Activation Lead 002265  

Career Site & Manual Options Posting History

Postings history

3 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/05/2022 10:48:13	09/18/2021	03/16/2022	dwatson	Suspension	1137	
09/18/2021 14:46:07	09/18/2021	03/16/2022	jgranberry	Send to publish	1137	Cox Media Group
09/18/2021 14:46:07	09/18/2021	03/16/2022	jgranberry	Send to publish	1137	cmg-employeenetwork

Promotions & Activation Lead (2265/1137)

[Delete](#)

Promotions & Activation Lead September 18, 2021 1:46 PM

North America > USA > Georgia > Fulton County

> Atlanta

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: September 18, 2021 1:46 PM Removed: October 18, 2021 1:46 PM	✓ Expired	
MyJobHelper	0	Posted: September 18, 2021 1:46 PM Removed: October 18, 2021 1:46 PM	✓ Expired	
ZipRecruiter	0	Posted: September 18, 2021 1:46 PM Removed: October 18, 2021 1:46 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Promotions & Activation Lead	1	

Job Description and Responsibilities

The Promotions & Activation Lead for CMG Atlanta Radio reports directly to the Promotions and Activations Manager and closely partners with sales and content teams to assist with the implementation of client promotions, and events that drive revenue and/or listenership. Responsible for assisting with hiring and managing the performance of part-time Activation Specialists.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

Exceptional communication, planning, leadership, analytical and digital skills are a requirement. Oversight of events and promotions will require working nights and weekends regularly.

KEY RESPONSIBILITIES

- Coordinate all station events including scheduling Activation Specialists, booking on-air talent, securing giveaway merchandise, setting up signage/tents, conducting site scouting/visits with engineers, deploying vans, acquiring on-air messaging and content, handling any necessary equipment and providing post-event recaps as needed.
- Attend events and live broadcasts as needed during the week and weekends to supervise and assist the Activation Specialists as requested by the Promotions and Activations Manager.
- Assist in building proposals, recaps and other necessary collateral for purposes of aiding sales team in monetization of station events and programs.
- Coordinate all on-air promotions for programming and sales: concert tickets, morning show giveaways, etc.
- Coordinate the fulfillment of all prizes for on-air, on-site and digital contests.
- Keep station vehicles stocked, cleaned and maintained, ensuring all equipment is always in working condition.
- Prepare promotional giveaways and other necessary elements for live broadcasts, contests and other like events.
- Partner with CMG Legal and other internal resources to generate contest rules as needed.
- Recruit and manage a team of part-time Activation Specialists
- Support Digital Content Lead by assisting with content creation, monitoring, events calendar, contest creation, and graphic design.
- Keep accurate records of all winner earnings and compile quarterly winner reports for tax purposes
- Manage calendars for sponsorships, contests, promotions and events for all stations and effectively communicate required assets to the programming team for execution
- Perform other essential duties as assigned by Promotions and Activations Manager

Preferred:

- Bachelor's Degree
- Prior experience in radio, television, agency, digital audio or media organization
- Understanding of the Nielsen radio ratings system and data
- Experience planning and executing large scale events
- Knowledge of Adobe Creative Suite and other latest generation Final Cut Pro and After Effects programs is a plus

Cox Media Group, Inc. (CMG) is an industry-leading media company with dominant brands, award-winning content, and exceptional people. CMG provides valuable local content to viewers in the communities in which it serves. The company's operations primarily include 65 radio stations delivering all genres of content in 11 markets, 33 high-quality, market-leading television stations in 20 markets, and numerous streaming and digital platforms. CMG's portfolio includes primary affiliates of ABC, CBS, FOX, NBC, and MyNetworkTV, as well as several valuable news and independent stations. Additionally, the company also offers a full suite of national, regional, local and digital advertising services with CMG Local Solutions, Cox Reps and Gamut.

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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Promotions & Activation Lead

Atlanta, GA

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Posted 16 months ago

Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

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- Coordinate all on-air promotions for programming and sales: concert tickets, morning show giveaways, etc.
- Coordinate the fulfillment of all prizes for on-air, on-site and digital contests.

[Promotions & Activation Lead](#)

J3M2PP70X74FY20FMCP

posted by: Evans-Johns, Karen on 9/18/2021 and last changed 1/5/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/promotions-act...>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Promotions & Activation Leac	Atlanta, GA	9/24/2021	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Promotions & Activation Leac	Atlanta, GA	1/4/2022	Butts County Life Enrichment	Sandra Haisten	buttscollet@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/13/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/9/2021	CCME	Chrisseda Columbus	columbus@ccmetrainingserv.com
Promotions & Activation Leac	Atlanta, GA	9/30/2021	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Promotions & Activation Leac	Atlanta, GA	11/13/2021	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Promotions & Activation Leac	Atlanta, GA	11/15/2021	Conyers-Rockdale Chamber of Commerce	Stephanie Layson	stephanie@conyers-rockdale.com
Promotions & Activation Leac	Atlanta, GA	11/22/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Promotions & Activation Leac	Atlanta, GA	9/20/2021	InRoads	Myrna Clemmons	mclemmons@inroads.org
Promotions & Activation Leac	Atlanta, GA	10/11/2021	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Promotions & Activation Leac	Atlanta, GA	12/18/2021	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Promotions & Activation Leac	Atlanta, GA	12/4/2021	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Promotions & Activation Leac	Atlanta, GA	10/19/2021	Operation P.E.A.C.E.	Engrid Gibbs	speace@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/30/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Promotions & Activation Leac	Atlanta, GA	10/23/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/16/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Promotions & Activation Leac	Atlanta, GA	11/27/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Promotions & Activation Leac	Atlanta, GA	12/24/2021	Urban League of Greater Atlanta	Wendolyn Larkins	wlarkins@ulgat.org
Promotions & Activation Leac	Atlanta, GA	12/21/2021	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Promotions & Activation Leac	Atlanta, GA	10/17/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Promotions & Activation Leac	Atlanta, GA	10/8/2021	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/25/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Promotions & Activation Leac	Atlanta, GA	12/29/2021	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Promotions & Activation Leac	Atlanta, GA	11/23/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Jewish Family & Career Services-Dunwoody Office	Gary Miller	info@jfccs-atlanta.org
Promotions & Activation Leac	Atlanta, GA	9/27/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Promotions & Activation Leac	Atlanta, GA	9/24/2021	Asian American Journalists Association-Atlanta	Archith Seshadri	Archith.Seshadri@gmail.com
Promotions & Activation Leac	Atlanta, GA	1/1/2022	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	12/27/2021	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Promotions & Activation Leac	Atlanta, GA	11/8/2021	Athens Technical College	Jessica Felts	careerinfo@athenstech.edu
Promotions & Activation Leac	Atlanta, GA	11/16/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Promotions & Activation Leac	Atlanta, GA	11/5/2021	Life University	Vivian Scott	vivian.scott@life.edu
Promotions & Activation Leac	Atlanta, GA	11/28/2021	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	9/19/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	11/2/2021	Department of Veterans Affairs	William Moore	william.moore20@va.gov
Promotions & Activation Leac	Atlanta, GA	12/7/2021	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Promotions & Activation Leac	Atlanta, GA	9/23/2021	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Promotions & Activation Leac	Atlanta, GA	12/12/2021	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Promotions & Activation Leac	Atlanta, GA	9/19/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Promotions & Activation Leac	Atlanta, GA	11/20/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Promotions & Activation Leac	Atlanta, GA	10/2/2021	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Promotions & Activation Leac	Atlanta, GA	12/15/2021	Soldier for Life Transition Assistance Program - Fort Stewart	Michelle Gains	michelle.y.gaines.ctr@mail.mil
Promotions & Activation Leac	Atlanta, GA	11/30/2021	U.S. Department of Veteran Affairs-Atlanta Regional Office	Bartholomew Huff	tracy.roberts3@va.gov
Promotions & Activation Leac	Atlanta, GA	12/9/2021	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Promotions & Activation Leac	Atlanta, GA	10/4/2021	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Promotions & Activation Leac	Atlanta, GA	11/9/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Promotions & Activation Leac	Atlanta, GA	10/28/2021	International Women's House	Director Anna	lwh.anna.b@gmail.com
Promotions & Activation Leac	Atlanta, GA	10/28/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 002638 - Media Consultant

Edit job posting Media Consultant 002638



Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/14/2022 18:59:30	11/23/2021	03/22/2022	msanford	Suspension	1356	
11/22/2021 22:00:41	11/23/2021	03/22/2022	jgranberry	Send to publish	1356	Cox Media Group
03/08/2022 14:20:44	11/23/2021	03/22/2022	Automated Luceo Process	Modification/Rerun	1356	Cox Media Group
11/22/2021 22:00:41	11/23/2021	03/22/2022	jgranberry	Send to publish	1356	cmg-employeenetwork
03/08/2022 14:20:44	11/23/2021	03/22/2022	Automated Luceo Process	Modification/Rerun	1356	cmg-employeenetwork

Media Consultant (2638/1356)

[Delete](#)

Media Consultant November 22, 2021 10:02 PM
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County > Atlanta

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: November 22, 2021 10:02 PM Removed: December 22, 2021 10:02 PM	✓ Expired	
MyJobHelper	0	Posted: November 22, 2021 10:02 PM Removed: December 22, 2021 10:02 PM	✓ Expired	
ZipRecruiter	0	Posted: November 22, 2021 10:02 PM Removed: December 22, 2021 10:02 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Media Consultant	1	

Job Description and Responsibilities

Do you have a drive to win in an Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Atlanta Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

KEY RESPONSIBILITIES

- Identify and connect to maintain a full pipeline of qualified prospects.
- Lead with insights and engage prospects in business conversations.
- Uncover desired business results for each prospects and client.
- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.
- Create proposals to be presented to Sales leaders as well as existing and potential clients.
- Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities measurement, attribution and KPIs.
- Accountable for learning and selling fully integrated advertising solutions utilizing our full suite of audio and digital products.
- Responsible to meet and exceed all sales goals as they are outlined by the ISM
- Increase revenue through a balance of new business development and up-selling of current clients.
- Manage time well and be able to handle complex work.
- Maintain consistent self-motivation.
- Maintain a high attention to detail.
- Manage, organize and prioritize tasks in a fast-paced environment.

Qualifications

- Minimum 5 years Sales experience required
- Experience in prospecting, creating and developing business required
- Digital/ Media Sales experience preferred
- Demonstrated ability to meet and exceed sales goals required
- Demonstrated excellent verbal, written and presentation skills required
- Bachelor's Degree preferred

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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Media Consultant

Atlanta, GA

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Posted 14 months ago

Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

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 - Uncover desired business results for each prospects and client.
 - Present best solutions based on desired business results.
-

Media Consultant

J3POV37639ZX11WW709

posted by: Evans-Johns, Karen on 11/23/2021 and last changed 3/14/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/media-consulta...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	11/24/2021	African-American Marketing Association	Michelle Ngome	aaamarketingassoc@gmail.com
Media Consultant	Atlanta, GA	12/10/2021	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Media Consultant	Atlanta, GA	2/25/2022	CCME	Chrisseda Columbus	ccolumbus@ccmetrainingserv.cor
Media Consultant	Atlanta, GA	1/11/2022	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Media Consultant	Atlanta, GA	1/8/2022	Clayton County Schools - Adult Education	Judy Briggs	jbriggs@clayton.k12.ga.us
Media Consultant	Atlanta, GA	12/7/2021	GCADV	Deborah Monley	dmonley@gcadv.org
Media Consultant	Atlanta, GA	2/9/2022	InRoads	Myrna Clemmons	mclemmons@inroads.org
Media Consultant	Atlanta, GA	3/10/2022	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Media Consultant	Atlanta, GA	2/13/2022	Muscogee County School District - Adult Education	Sally Jordan	sjordan@mcsd.net
Media Consultant	Atlanta, GA	12/4/2021	Newnan-Coweta Chamber of Commerce	Valerie --	info@newnancowetachamber.org
Media Consultant	Atlanta, GA	2/20/2022	Northwest Georgia Housing Authority - Adult Education	Doug English	denglish@nwgha.com
Media Consultant	Atlanta, GA	12/22/2021	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Media Consultant	Atlanta, GA	12/12/2021	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Media Consultant	Atlanta, GA	11/29/2021	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	teresasmith@bellsouth.net
Media Consultant	Atlanta, GA	12/27/2021	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Media Consultant	Atlanta, GA	11/27/2021	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Media Consultant	Atlanta, GA	12/31/2021	Urban League of Greater Atlanta	Wendolyn Larkins	wlarkins@ulgatl.org
Media Consultant	Atlanta, GA	3/5/2022	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Media Consultant	Atlanta, GA	12/14/2021	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Media Consultant	Atlanta, GA	1/29/2022	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Media Consultant	Atlanta, GA	12/21/2021	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Media Consultant	Atlanta, GA	3/3/2022	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Media Consultant	Atlanta, GA	12/29/2021	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Media Consultant	Atlanta, GA	12/16/2021	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Media Consultant	Atlanta, GA	1/16/2022	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyhertzberg@clayton.edu
Media Consultant	Atlanta, GA	3/13/2022	Center for Employment Opportunities (CEO)	Antwahn Mangum	amangum@ceoworks.org
Media Consultant	Atlanta, GA	1/19/2022	The Reserves Network	Rose Offord	rofford@trnstaffing.com
Media Consultant	Atlanta, GA	12/8/2021	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Media Consultant	Atlanta, GA	12/19/2021	Life University	Vivian Scott	vivian.scott@life.edu
Media Consultant	Atlanta, GA	1/24/2022	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Media Consultant	Atlanta, GA	1/3/2022	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Media Consultant	Atlanta, GA	11/23/2021	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Media Consultant	Atlanta, GA	11/23/2021	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Media Consultant	Atlanta, GA	11/23/2021	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Media Consultant	Atlanta, GA	11/23/2021	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Media Consultant	Atlanta, GA	11/23/2021	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Media Consultant	Atlanta, GA	1/5/2022	Department of Veterans Affairs	William Moore	william.moore20@va.gov
Media Consultant	Atlanta, GA	2/1/2022	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Media Consultant	Atlanta, GA	2/17/2022	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Media Consultant	Atlanta, GA	2/8/2022	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Media Consultant	Atlanta, GA	11/23/2021	Gwinnett County Career Center - Georgia Department of Labor	Abram Holland	Abram.Holland@gdol.ga.gov
Media Consultant	Atlanta, GA	12/25/2021	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Media Consultant	Atlanta, GA	1/21/2022	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.mil
Media Consultant	Atlanta, GA	2/4/2022	U.S. Department of Veteran Affairs-Atlanta Regional Office	Margo Thompson	Margo.Thompson@va.gov
Media Consultant	Atlanta, GA	1/13/2022	American Business Women's Association - Airport Charter	Matlyn Redd	matlynr@bellsouth.net
Media Consultant	Atlanta, GA	1/26/2022	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Media Consultant	Atlanta, GA	11/23/2021	Dress For Success -Atlanta	Susan Bonds	executive.director@dfsatlanta.org
Media Consultant	Atlanta, GA	12/1/2021	International Women's House	Director Anna	iwh.anna.b@gmail.com
Media Consultant	Atlanta, GA	11/28/2021	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 002886 - Account Manager

Edit job posting Account Manager 002886  

Career Site & Manual Options Posting History

Postings history

7 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/01/2022 15:42:36	01/25/2022	07/23/2022	msanford	Suspension	1472	
01/25/2022 16:49:28	01/25/2022	07/23/2022	kevansjohns	Send to publish	1472	Cox Media Group
01/26/2022 08:38:22	01/25/2022	07/23/2022	kevansjohns	Modification/Rerun	1472	Cox Media Group
02/17/2022 13:51:01	01/25/2022	07/23/2022	msanford	Modification/Rerun	1472	Cox Media Group
01/25/2022 16:49:28	01/25/2022	07/23/2022	kevansjohns	Send to publish	1472	cmg-employeenetwork
01/26/2022 08:38:22	01/25/2022	07/23/2022	kevansjohns	Modification/Rerun	1472	cmg-employeenetwork
02/17/2022 13:51:01	01/25/2022	07/23/2022	msanford	Modification/Rerun	1472	cmg-employeenetwork

Account Manager (2886/1472)

[Delete](#)

Account Manager January 26, 2022 8:39 AM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: January 26, 2022 8:39 AM Removed: February 25, 2022 8:39 AM	✓ Expired	
LinkedIn	0	Posted: January 26, 2022 8:39 AM Removed:	✗ Failed	
MyJobHelper	0	Posted: January 26, 2022 8:39 AM Removed: February 25, 2022 8:39 AM	✓ Expired	
ZipRecruiter	0	Posted: January 26, 2022 8:39 AM Removed: February 25, 2022 8:39 AM	✓ Expired	

Account Manager January 25, 2022 4:50 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: January 25, 2022 4:50 PM Removed: February 24, 2022 4:50 PM	✓ Expired	
LinkedIn	0	Posted: January 25, 2022 4:50 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: January 25, 2022 4:50 PM Removed: February 24, 2022 4:50 PM	✓ Expired	
ZipRecruiter	0	Posted: January 25, 2022 4:50 PM Removed: February 24, 2022 4:50 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Account Manager	1	

Job Description and Responsibilities

Job Description and Responsibilities

Do you have an interest in sales?

Do you have experience supporting teams in an office setting?

Do you enjoy being creative?

Does helping local business reach their marketing goals sound interesting to you?

Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Atlanta, GA.

POSITION PROFILE:

Our Cox Media Group (CMG) Team in Atlanta, GA is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set appointments, write correspondence, create presentations, compile data and research, and work directly with our clients and sales staff. Some of which could be of a sensitive or confidential nature.

Effective October 1, 2021, all newly hired CMG employees must be fully vaccinated against COVID-19 prior to their start date. CMG will provide reasonable accommodations as required by law for individuals unable to be vaccinated due to a medical condition or sincerely held religious belief.

Our ideal candidate will have worked in a support position in a sales environment, having an aptitude towards working with the digital sales process and open to learning new software programs.

As this position is in sales, the ideal candidate must enjoy working in a team-oriented environment and playing an integral role in achieving the goals of the department. This role may qualify for future promotion to a senior professional assistant or media consultant.

KEY RESPONSIBILITIES:

- Provides high level internal and external customer service
- Works with Sales to provide customer-facing support including any billing errors or issues, inputting sales orders/revisions for traditional and digital sales, pulls various sales reports as required by sales management and MCs from Google Analytics, AdWords, DFP, and others.
- Serves as our Special Event coordinator.
- Creates proposals, presentations and various sales collateral.
- Become an expert with all internal systems: Wide Orbit, Miller Kaplan, Nielsen, DOT, XSM, to name a few.
- Provides general administrative support.
- Maintains keen attention to detail in organizing meetings and anticipating needs.

Qualifications

PROFESSIONAL EXPERIENCE/QUALIFICATIONS:

- (2) years' college or equivalent high-level administrative experience required.
- Excellent communication skills with attention to detail accuracy and follow-up required.
- Excellent written correspondence, document presentation, proposal creation (Microsoft Word, Excel, PowerPoint, Photoshop/Illustrator, or other similar tools) skills required.
- Experience communicating directly and confidently with clients required.
- Ability to maintain confidentiality required
- Must be fluent, or have the talent to become fluent, in sales technology assets (to include but not limited to Scarborough, Tapscan, Nielsen, Topline)
- Ability to prioritize and complete tasks, with the ability to work under pressure and meet deadlines.

Posting Location	Advertised Position Geo	Work from Home
Atlanta, Georgia, US		No



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Account Manager

Atlanta, GA

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Posted 14 months ago

Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

Job Description and Responsibilities

Do you have an interest in sales?

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Account Manager

J3Q72B6HJ1NB1M19JN6

posted by: Evans-Johns, Karen on 1/25/2022 and last changed 3/1/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/account-manage...>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Account Manager	Atlanta, GA	2/8/2022	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Account Manager	Atlanta, GA	2/15/2022	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Account Manager	Atlanta, GA	2/6/2022	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Account Manager	Atlanta, GA	1/27/2022	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Account Manager	Atlanta, GA	2/28/2022	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Account Manager	Atlanta, GA	2/3/2022	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Account Manager	Atlanta, GA	2/10/2022	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Account Manager	Atlanta, GA	2/1/2022	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Account Manager	Atlanta, GA	2/20/2022	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Account Manager	Atlanta, GA	1/25/2022	Vocational Rehabilitation - Dallas	Winston Oluwole	winston.oluwole@gvs.ga.gov
Account Manager	Atlanta, GA	2/12/2022	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Account Manager	Atlanta, GA	2/17/2022	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Account Manager	Atlanta, GA	2/23/2022	Life University	Vivian Scott	vivian.scott@life.edu
Account Manager	Atlanta, GA	1/26/2022	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Account Manager	Atlanta, GA	1/26/2022	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Account Manager	Atlanta, GA	1/26/2022	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Account Manager	Atlanta, GA	1/26/2022	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Account Manager	Atlanta, GA	1/26/2022	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Account Manager	Atlanta, GA	2/25/2022	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.m
Account Manager	Atlanta, GA	1/30/2022	International Women's House	Director Anna	iwh.anna.b@gmail.com
Account Manager	Atlanta, GA	1/28/2022	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 003539 - Director, Branding & Programming - WSB Radio

Edit job posting Director, Branding & Programming - WSB Radio 003539  

Career Site & Manual Options Posting History

Postings history

7 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
08/16/2022 16:14:29	05/02/2022	02/25/2023	dwatson	Suspension	1810	
05/02/2022 17:02:35	05/02/2022	02/25/2023	scruz	Send to publish	1810	Cox Media Group
05/02/2022 17:03:59	05/02/2022	02/25/2023	scruz	Modification/Rerun	1810	Cox Media Group
05/02/2022 17:04:12	05/02/2022	02/25/2023	scruz	Modification/Rerun	1810	Cox Media Group
05/02/2022 17:02:35	05/02/2022	02/25/2023	scruz	Send to publish	1810	cmg-employeenetwork
05/02/2022 17:03:59	05/02/2022	02/25/2023	scruz	Modification/Rerun	1810	cmg-employeenetwork
05/02/2022 17:04:12	05/02/2022	02/25/2023	scruz	Modification/Rerun	1810	cmg-employeenetwork

Director, Branding & Programming - WSB Radio (3539/1810)

[Delete](#)

Director, Branding & Programming - WSB Radio May 2, 2022 4:04 PM North America > USA > Georgia > Fulton County > Atlanta
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: May 2, 2022 4:04 PM Removed: June 1, 2022 4:04 PM	✓ Expired	
LinkedIn	0	Posted: May 2, 2022 4:04 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: May 2, 2022 4:04 PM Removed: June 1, 2022 4:04 PM	✓ Expired	
ZipRecruiter	0	Posted: May 2, 2022 4:04 PM Removed: June 1, 2022 4:04 PM	✓ Expired	

Director, Branding & Programming - WSB RadioRadio May 2, 2022 4:03 PM North America > USA > Georgia > Fulton County > Atlanta
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: May 2, 2022 4:03 PM Removed: June 1, 2022 4:03 PM	✓ Expired	
LinkedIn	0	Posted: May 2, 2022 4:03 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: May 2, 2022 4:03 PM Removed: June 1, 2022 4:03 PM	✓ Expired	
ZipRecruiter	0	Posted: May 2, 2022 4:03 PM Removed: June 1, 2022 4:03 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
Director, Branding & Programming - WSB Radio	1	Media/Journalism

Job Description and Responsibilities

Cox Media Group Atlanta has an opening for a Director of Branding & Programming for national News/Talk leader WSB Radio. The ideal candidate is well organized, self-motivated and an effective multi-tasker who has a high energy and passion for radio, digital media, news, and spoken word content. They possess great instincts and understanding of what drives engaging content, and they possess a competitive attitude that drives them to win. They must provide direction, organization, creativity, and strategy for the brand, including talent, talk shows, breaking news, weather, traffic coverage, imaging, promotions, web content/social media and production. This candidate is immersed in both local and national news, as well as pop culture. They can easily connect with people on-air and in person and are proactive and innovative with social media and video content. 95.5 WSB is a dominant media brand for the complex and vibrant Atlanta, Georgia Metropolitan market, and requires a leader with the winning spirit to grow and expand WSB to match the needs of a diverse and immense population.

WHAT YOU WILL DO:

- Works with the Atlanta Radio Market Manager and the CMG Strategic Team to create and execute the strategic action plan for WSB.
- Track record of success in PPM rated markets
- Analyze, implement, and oversee the strategic research projects for WSB.
- Execute strategic and tactical marketing, promotions, events, sales, and image campaigns.
- Lead and manage the WSB on-air team and provide "best in class" guidance. Supervise, coach, and develop team members daily.
- Help the Sales Department create exciting and performing client-based promotions.
- Partner with the Digital Department to manage WSB's digital platforms and to achieve CMG's corporate digital goals.
- Organize and oversee the brand's promotion and event calendar, strategizing ways to maximize pop culture related opportunities and community events, while also executing on deliverable promises made to station clients.
- Is an ambassador for the WSB Brand when out in public; maintains a positive and approachable behavior when around listeners and clients.
- Maintain a relationship with syndicators, news networks, and other News/Talk industry partners, as well as 'sister' TV brand Channel 2 Action News in Atlanta.
- Write copy for on-air promos and liners.
- Assists in preparation and management of department's budget by overseeing expenditures and maintaining invoice records and related documentation.
- Manage the on-air schedule, organizing vacations and other time off with staff.
- Monitor programming activities in conformance with FCC rules and regulations, COX Media Group policy and applicable federal, state, and local laws.

Qualifications

WHAT YOU WILL BRING:

- A minimum of 10 years Program Director experience, with at least 8 years Program Director experience in the News/Talk format.
- Understands and can analyze ratings under a PPM system.
- The candidate should have knowledge of all applicable FCC rules and regulations, understanding of market/product research, audio systems and other applicable programs and equipment.
- Excels in problem-solving ability and in prioritizing and multitasking.
- Ability to interact with management and staff in a respectful and professional manner at all levels in the cluster and the corporate level.
- Strong oral and written communication skills.
- High degree of planning and organization skills; can multitask and meet specific deadlines in a fast-paced environment.
- Flexible, creative, and innovative in using technology to deepen listener relationships.
- Ability to work independently and collaboratively with others.
- Must be willing to work flexible hours and weekends as well as be available for leading coverage of breaking news and severe weather.



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Director, Branding & Programming - WSB Radio

Atlanta, GA

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Position No Longer Available

 Email Job

Job Description

Job Summary

Cox Media Group Atlanta has an opening for a Director of Branding & Programming for national News/Talk leader WSB Radio. The ideal candidate is well organized, self-motivated and an effective multi-tasker who has a high energy and passion for radio, digital media, news, and spoken word content. They possess great instincts and understanding of what drives engaging content, and they possess a competitive attitude that drives them to win. They must provide direction, organization, creativity, and strategy for the brand, including talent, talk shows, breaking news, weather, traffic coverage, imaging, promotions, web content/social media and production. This candidate is immersed in both local and national news, as well as pop culture. They can easily connect with people on-air and in person and are proactive and innovative with social media and video content. 95.5 WSB is a dominant media brand for the complex and vibrant Atlanta, Georgia Metropolitan market, and requires a leader with the winning spirit to grow and expand WSB to match the needs of a diverse and immense population.

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- Execute strategic and tactical marketing, promotions, events, sales, and image campaigns.
- Lead and manage the WSB on-air team and provide "best in class" guidance. Supervise, coach, and develop team members daily.
- Help the Sales Department create exciting and performing client-based promotions.
- Partner with the Digital Department to manage WSB's digital platforms and to achieve CMG's corporate digital goals.
- Organize and oversee the brand's promotion and event calendar, strategizing ways to maximize pop culture related

Director, Branding & Programming - WSB Radio

J3P7BQ69DWFV4L2ZOMR

posted by: Evans-Johns, Karen on 5/2/2022 and last changed 8/17/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/director-brand...>

questionnaire(s): none

Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/5/2022	African-American Marketing Association	Michelle Ngome	aamarketingassoc@gmail.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/9/2022	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/9/2022	InRoads	Myrna Clemmons	mclemmons@inroads.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	8/6/2022	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/4/2022	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/26/2022	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/3/2022	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	veresasmith@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/14/2022	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	8/13/2022	Spectrum Technical Institute	Adverse Ponder	spec1995@aol.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/24/2022	Urban League of Greater Atlanta	Wendolyn Larkins	wlarklns@ulgatl.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/23/2022	DisAbility Link	Renee Shakir	rshakir@disabilitylink.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/28/2022	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/15/2022	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/17/2022	GLSEN Atlanta Chapter	Patrick Faerber	atlanta@chapters.glsen.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/26/2022	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/18/2022	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/18/2022	Cartersville Career Center, Georgia Department of Labor	Teresa Sanders	teresa.sanders@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/27/2022	Center for Employment Opportunities (CEO)	Antwahn Mangum	amangum@ceoworks.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/12/2022	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/20/2022	CobbWorks Inc.	Dorma Davis	ddavis@cobbworks.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/11/2022	The Reserves Network	Rose Offord	rofford@trnstaffing.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/30/2022	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/5/2022	Life University	Vivian Scott	vivian.scott@life.edu
Director, Branding & Programming - WSB Radi	Atlanta, GA	8/9/2022	American Legion - Atlanta	John Paulson	service@post140buckhead.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/13/2022	Atlanta Vet Center	Shirley LaForce-Gillians	shirley.laforce-gillians@va.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/3/2022	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/3/2022	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/3/2022	Covington Career Center, Georgia Department of Labor	James Flowers	james.flowers@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/3/2022	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/3/2022	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/9/2022	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Director, Branding & Programming - WSB Radi	Atlanta, GA	8/2/2022	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/22/2022	Veterans Empowerment Organization (VEO)	Joshua Duff	joshua.duff@veohero.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/2/2022	American Business Women's Association - Airport Chapter	Matlynn Redd	matlynr@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/30/2022	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
Director, Branding & Programming - WSB Radi	Atlanta, GA	5/21/2022	International Women's House	Director Anna	iwh.anna.b@gmail.com
Job Title	Current Job Location	Date Emailed	Community Organization Recipient	Recipient Name	Recipient Email(s)
Director, Branding & Programming - WSB Radi	Atlanta, GA	6/7/2022	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net
Director, Branding & Programming - WSB Radi	Atlanta, GA	7/2/2022	The Drake House	Shirlene Anderson	sanderson@thedrakehouse.org

Referencing requisition 003807 - On Air Talent - Atlanta Radio

Edit job posting On Air Talent - Atlanta Radio 003807  

Career Site & Manual Options Posting History

Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
08/15/2022 12:05:14	06/29/2022	04/24/2023	dwatson	Suspension	1982	
06/29/2022 14:18:50	06/29/2022	04/24/2023	jstern	Send to publish	1982	Cox Media Group
06/29/2022 14:21:03	06/29/2022	04/24/2023	jstern	Modification/Rerun	1982	Cox Media Group
06/29/2022 14:18:50	06/29/2022	04/24/2023	jstern	Send to publish	1982	cmg-employeenetwork
06/29/2022 14:21:03	06/29/2022	04/24/2023	jstern	Modification/Rerun	1982	cmg-employeenetwork

On Air Talent - Atlanta Radio (3807/1982)

[Delete](#)

On Air Talent - Atlanta Radio June 29, 2022 1:21 PM
Atlanta
[Resend \(with changes\)](#)

North America > USA > Georgia > Fulton County >

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: June 29, 2022 1:22 PM Removed: July 29, 2022 1:22 PM	✓ Expired	
LinkedIn	0	Posted: June 29, 2022 1:22 PM Removed:	✗ Failed	
MyJobHelper	0	Posted: June 29, 2022 1:22 PM Removed: July 29, 2022 1:22 PM	✓ Expired	
ZipRecruiter	0	Posted: June 29, 2022 1:22 PM Removed: July 29, 2022 1:22 PM	✓ Expired	

Posting Details (Do Not Change: Posting Location)

Posting Title	Number of Openings	Career Site Job Category (3 max)
On Air Talent - Atlanta Radio	1	Media/Journalism

Job Description and Responsibilities

Cox Media Group – Atlanta is in search of dynamic On-Air Talent that will become our next multimedia superstar!

This person should be a master content creator that can carry on a relatable, entertaining, and engaging conversation with our younger Millennial audience in a 360° world encompassing on-air, online, and on-site. You'll need to be creative with a strong work ethic and have the drive to create a one-on-one connection with our community (audience, partners, and clients) using social media like Instagram, Facebook, YouTube and more. Individuals applying for this position must possess a strong work ethic, be a team player, be able to work within format parameters to maximize ratings and revenue success and be able to relate to the lifestyle that is Atlanta. You should be a great storyteller, understand the concept of forward momentum in a PPM world, be immersed in pop-culture, be active and forward thinking with social media and video, and can effectively tease and deliver on compelling content with great pacing and timing.

WHAT YOU WILL DO:

- Show prep, including format related content, pop-culture content, and local content; writing and posting web and social media content; writing and delivering commercial or personal endorsement content.
- Hosting daily on-air shifts, plus other voice-tracked shifts as assigned.
- Working closely with program director and strategic team to develop relatable content, execute format, and deliver ratings goals.
- Monitor the music and commercial logs for the airshift
- Ensure that promotions and contests are executed properly
- Control board operation, including editing phone bits, interviews, and other audio.
- Remotes and appearances at station or life group functions, as assigned.
- Work with sales and promotions to maximize revenue opportunities, including promotions and personal endorsements.
- Other duties as specified by management

Qualifications

WHAT YOU WILL BRING:

- Minimum 3 year on-air experience, with Top 40 radio format experience preferred.
- Must be an excellent and creative communicator that is a master of mass appeal pop culture content that can articulate in an entertaining and organic manner to a younger Millennial audience.
- Must be knowledgeable and a fan of Top 40 music and have an understanding on how to relate it to the audience.
- Must be collaborative and work closely with station management and peers, both as part of a collective on-air show and with other dayparts, on content strategy
- Must have solid skills in audio production and have a strong working knowledge of using production and on-air studio equipment and software applications like Adobe Audition, Wide Orbit, VoxPro
- Knowledge and adhere to all company policies and guidelines of station, company, and FCC.
- Show prep, including format related content, pop-culture content and local content; writing and posting web and social media content; writing and delivering commercial or personal endorsement content.
- Hosting regular air shifts, plus other voice-tracked shifts as assigned.



On Air Talent - Atlanta Radio

Atlanta, GA

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Posted 9 months ago

Position No Longer Available

[Email Job](#)

Job Description

Job Summary

Cox Media Group - Atlanta is in search of dynamic On-Air Talent that will become our next multimedia superstar!

This person should be a master content creator that can carry on a relatable, entertaining, and engaging conversation with our younger Millennial audience in a 360 world encompassing on-air, online, and on-site. You'll need to be creative with a strong work ethic and have the drive to create a one-on-one connection with our community (audience, partners, and clients) using social media like Instagram, Facebook, YouTube and more. Individuals applying for this position must possess a strong work ethic, be a team player, be able to work within format parameters to maximize ratings and revenue success and be able to relate to the lifestyle that is Tampa Bay. You should be a great storyteller, understand the concept of forward momentum in a PPM world, be immersed in pop-culture, be active and forward thinking with social media and video, and can effectively tease and deliver on compelling content with great pacing and timing.

WHAT YOU WILL DO:

- Show prep, including format related content, pop-culture content, and local content; writing and posting web and social media content; writing and delivering commercial or personal endorsement content.
- Hosting daily on-air shifts, plus other voice-tracked shifts as assigned.
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On Air Talent - Atlanta Radio

J3R2YS6K2JXYX29M2CX

posted by: Evans-Johns, Karen on 6/29/2022 and last changed 8/15/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/on-air-talent-...>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
On Air Talent - Atlanta Radio	Atlanta, GA	7/12/2022	Operation P.E.A.C.E.	Engrid Gibbs	opeace@bellsouth.net
On Air Talent - Atlanta Radio	Atlanta, GA	7/31/2022	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
On Air Talent - Atlanta Radio	Atlanta, GA	7/9/2022	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
On Air Talent - Atlanta Radio	Atlanta, GA	7/22/2022	Vocational Rehabilitation - Marietta	Lujan Brooks	Lujan.Brooks@gvs.ga.gov
On Air Talent - Atlanta Radio	Atlanta, GA	8/13/2022	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
On Air Talent - Atlanta Radio	Atlanta, GA	7/25/2022	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
On Air Talent - Atlanta Radio	Atlanta, GA	7/2/2022	Atlanta Woman's Club	Ellen Hicks	kekh1@msn.com
On Air Talent - Atlanta Radio	Atlanta, GA	7/19/2022	CobbWorks Inc.	Donna Robinson	drobinson@cobbworks.org
On Air Talent - Atlanta Radio	Atlanta, GA	7/28/2022	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
On Air Talent - Atlanta Radio	Atlanta, GA	7/16/2022	Department of Veterans Affairs	William Moore	william.moore20@va.gov
On Air Talent - Atlanta Radio	Atlanta, GA	8/9/2022	Georgia Department of Veterans Services - Atlanta	Robert Butler	robert.butler@vs.state.ga.us
On Air Talent - Atlanta Radio	Atlanta, GA	7/4/2022	Incsys - Power4Vets	David Miranda	david.miranda@incsys.com
On Air Talent - Atlanta Radio	Atlanta, GA	6/30/2022	Marine For Life - Atlanta	Richard Waller	m4lopsbox@usmc.mil
On Air Talent - Atlanta Radio	Atlanta, GA	8/2/2022	P3 Army Readiness Specialist	Terance Anderson	Terance.G.Anderson.ctr@mail.m
On Air Talent - Atlanta Radio	Atlanta, GA	8/6/2022	City of Refuge	Marr-Teen Guy	mguy@cityofrefugeatl.org
On Air Talent - Atlanta Radio	Atlanta, GA	7/6/2022	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 003824 - Executive Producer - WALR Radio

Edit job posting Executive Producer - WALR Radio 003824  

Career Site & Manual Options Posting History

Postings history

9 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
09/02/2022 14:11:46	07/01/2022	04/26/2023	smicciche	Suspension	1993	
07/01/2022 12:34:19	07/01/2022	04/26/2023	jstern	Send to publish	1993	Cox Media Group
07/01/2022 12:35:29	07/01/2022	04/26/2023	jstern	Modification/Rerun	1993	Cox Media Group
07/08/2022 09:45:56	07/01/2022	04/26/2023	scruz	Modification/Rerun	1993	Cox Media Group
07/08/2022 09:46:13	07/01/2022	04/26/2023	scruz	Modification/Rerun	1993	Cox Media Group
07/01/2022 12:34:19	07/01/2022	04/26/2023	jstern	Send to publish	1993	cmg-employeenetwork
07/01/2022 12:35:29	07/01/2022	04/26/2023	jstern	Modification/Rerun	1993	cmg-employeenetwork
07/08/2022 09:45:56	07/01/2022	04/26/2023	scruz	Modification/Rerun	1993	cmg-employeenetwork
07/08/2022 09:46:13	07/01/2022	04/26/2023	scruz	Modification/Rerun	1993	cmg-employeenetwork

Executive Producer - WALR Radio (3824/1993)

[Delete](#)

Executive Producer - WALR Radio July 8, 2022 8:46 AM **North America > USA > Georgia > Fulton County > Atlanta**

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: July 8, 2022 8:46 AM Removed: August 7, 2022 8:46 AM	✓ Expired	
MyJobHelper	0	Posted: July 8, 2022 8:46 AM Removed: August 7, 2022 8:46 AM	✓ Expired	
ZipRecruiter	0	Posted: July 8, 2022 8:55 AM Removed: August 7, 2022 8:55 AM	✓ Expired	

Executive Producer -WALR Radio July 1, 2022 11:36 AM **North America > USA > Georgia > Fulton County > Atlanta**

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: July 1, 2022 11:36 AM Removed: July 31, 2022 11:36 AM	✓ Expired	
MyJobHelper	0	Posted: July 1, 2022 11:36 AM Removed: July 31, 2022 11:36 AM	✓ Expired	
ZipRecruiter	0	Posted: July 1, 2022 11:36 AM Removed: July 31, 2022 11:36 AM	✓ Expired	

Job Description and Responsibilities

Cox Media Group and WALR Radio is looking for an Executive producer to join their team! The EP will assist in executing a live morning show by making sure all content airs correctly (music, commercials, station imaging, traffic, weather, and any other elements designated by the program director).

WHAT YOU WILL DO:

- Responsible for prepping and assisting in the execution of compelling PPM friendly content on The Frank Ski Show
- Manage board op, call screener and social media producer in daily duties
- Book live and pre-recorded guests for interviews on the morning show
- Prepare a daily run of show for hosts, help in editing content and knowing how to operate studio board
- Gather content relative to Urban format both local and national, and have corresponding audio edited and ready to air
- Assist host and co-host with brainstorming of topics that fit the station's target audience
- Archiving and organizing show material and topics so they can be easily referenced at a later date for re-broadcast.
- Archiving show audio for later broadcast in "best of" shows for holiday / vacation times.
- Work with the program director to identify show segments that can be broadcast in show promos and station imaging to promote the morning show.
- Work with the promotions department to identify events and opportunities in the market that would benefit the morning show and help them gain exposure / awareness.
- Collaborate with the CMG Atlanta digital content department to ensure that the morning show's digital presence on station website and social media platforms is in line with our web and social goals / strategies and direct social media producer in fulfilling the requirements
- Keep a running list of shows, artists and celebrities that will be in the market and book interviews for the morning show. Maintain a list of contacts with relevant PR people in Atlanta and for television networks / record label / artist management companies.
- Work with Premiere Radio to schedule and facilitate recording sessions with actors for various pre-recorded segments on the morning show.
- Monday-Friday 6a-10a

Qualifications

WHAT YOU WILL BRING:

- 3-5 years on-air and board op technical experience in Urban/Urban AC format is preferred
- Outgoing personality with excellent interpersonal, communications and public relations skills
- Can stay calm under pressure and excellent problem solver
- Must have forward thinking and organizational skills, plus a thorough understanding of network strategies with the experience and creativity to bring them to air.
- Applicants should have music knowledge related to the format and current event / urban culture knowledge.



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Executive Producer - WALR Radio

Atlanta, GA

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Position No Longer Available

 [Email Job](#)

Job Description

Job Summary

Cox Media Group and WALR Radio is looking for an Executive producer to join their team! The EP will assist in executing a live morning show by making sure all content airs correctly (music, commercials, station imaging, traffic, weather, and any other elements designated by the program director).

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- Manage board op, call screener and social media producer in daily duties
- Book live and pre-recorded guests for interviews on the morning show
- Prepare a daily run of show for hosts, help in editing content and knowing how to operate studio board
- Gather content relative to Urban format both local and national, and have corresponding audio edited and ready to air
- Assist host and co-host with brainstorming of topics that fit the station's target audience
- Archiving and organizing show material and topics so they can be easily referenced at a later date for re-broadcast.
- Archiving show audio for later broadcast in "best of" shows for holiday / vacation times.
- Work with the program director to identify show segments that can be broadcast in show promos and station imaging to promote the morning show.
- Work with the promotions department to identify events and opportunities in the market that would benefit the morning show and help them gain exposure / awareness.
- Collaborate with the CMG Atlanta digital content department to ensure that the morning show's digital presence on station website and social media platforms is in line with our web and social goals / strategies and direct social media producer in fulfilling the requirements

Executive Producer - WALR Radio

J3W39S6LVNJ9F619QP3

posted by: Evans-Johns, Karen on 7/1/2022 and last changed 9/6/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmg.jobs.net/en-US/job/executive-prod..>

questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Executive Producer - WALR Radio	Atlanta, GA	8/9/2022	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.net
Executive Producer - WALR Radio	Atlanta, GA	8/7/2022	Clayton County Chamber of Commerce	Deborah NA	info@claytonchamber.org
Executive Producer - WALR Radio	Atlanta, GA	8/27/2022	GCADV	Deborah Monley	dmonley@gcadv.org
Executive Producer - WALR Radio	Atlanta, GA	7/16/2022	InRoads	Myrna Clemmons	mclemmons@inroads.org
Executive Producer - WALR Radio	Atlanta, GA	7/23/2022	Mary Hall Freedom House, Inc.	Vanessa Gibson	vanessa.gibson@mhfh.org
Executive Producer - WALR Radio	Atlanta, GA	8/1/2022	Peace on the Move, Inc.	Mary Goolsby	mngoolsby@hotmail.com
Executive Producer - WALR Radio	Atlanta, GA	8/3/2022	S.H.A.R.E. HOUSE Family Violence Crisis Center	Teresa Smith	vteresasmith@bellsouth.net
Executive Producer - WALR Radio	Atlanta, GA	7/19/2022	SafeHouse Outreach - Family Resource Center	Joe Macutchin	joe@safehouseoutreach.org
Executive Producer - WALR Radio	Atlanta, GA	7/10/2022	Urban League of Greater Atlanta	Wendolyn Larkins	wlarkins@ulgatl.org
Executive Producer - WALR Radio	Atlanta, GA	7/4/2022	The Arc of Clayton County	Virginia Freeman	freemanvirginia@bellsouth.net
Executive Producer - WALR Radio	Atlanta, GA	7/2/2022	Atlanta Association of Black Journalists	Carol Grant	aabj.org@gmail.com
Executive Producer - WALR Radio	Atlanta, GA	8/20/2022	Georgia Hispanic Chamber of Commerce	Albert Sorto	asorto@ghcc.org
Executive Producer - WALR Radio	Atlanta, GA	8/13/2022	Mexican American Business Chamber	LACC Georgia	membership@laccgeorgia.org
Executive Producer - WALR Radio	Atlanta, GA	7/13/2022	Career Resource Center - Clayton Branch	Dorothy Hertzberg	dorothyherzberg@clayton.edu
Executive Producer - WALR Radio	Atlanta, GA	7/8/2022	Center for Employment Opportunities (CEO)	Antwahn Mangum	amangum@ceoworks.org
Executive Producer - WALR Radio	Atlanta, GA	8/16/2022	Atlanta Technical College	Michael Burnside	mburnside@atlantatech.edu
Executive Producer - WALR Radio	Atlanta, GA	7/25/2022	Southern Crescent Technical College - Adult Education	Wendy Gladden	wgladden@sctech.edu
Executive Producer - WALR Radio	Atlanta, GA	7/2/2022	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Executive Producer - WALR Radio	Atlanta, GA	7/2/2022	Cobb-Cherokee Career Center, Georgia Department of Labor	Eugene Mincey	eugene.mincey@gdol.ga.gov
Executive Producer - WALR Radio	Atlanta, GA	7/2/2022	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Executive Producer - WALR Radio	Atlanta, GA	7/2/2022	DeKalb County Career Center, Georgia Department of Labor	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov
Executive Producer - WALR Radio	Atlanta, GA	8/23/2022	Disabled American Veterans - JOHN WOODALL CHAPTER 6	Paul Heller	officer@davchapter6.com
Executive Producer - WALR Radio	Atlanta, GA	7/29/2022	Disabled American Veterans - WM E Tate Chapter 1	Robert Solomon	rsolomon58@cs.com
Executive Producer - WALR Radio	Atlanta, GA	7/1/2022	Ft Benning ACAP Center	Eddie Perez	edwin.g.perez3.civ@mail.mil
Executive Producer - WALR Radio	Atlanta, GA	8/30/2022	Lawrenceville Vet Center	Shelly Greaves	Shelly.Greaves@va.gov
Executive Producer - WALR Radio	Atlanta, GA	9/1/2022	International Women's House	Director Anna	iwh.anna.b@gmail.com
Executive Producer - WALR Radio	Atlanta, GA	9/5/2022	Shepherd's Rest Ministries, Inc	General Contact	srminc1@bellsouth.net

Referencing requisition 42852 - Media Sales Consultant - Atlanta Radio

Edit job posting Media Sales Consultant - Atlanta Radio 42852  

Career Site & Manual Options Posting History

Postings history

3 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
08/24/2022 11:32:47	08/15/2022	06/10/2023	rturner	Suspension	2075	
08/15/2022 15:02:08	08/15/2022	06/10/2023	scruc	Send to publish	2075	Cox Media Group
08/15/2022 15:02:08	08/15/2022	06/10/2023	scruc	Send to publish	2075	cmg-employeenetwork

Media Sales Consultant - Atlanta Radio (3933/2075)

[Delete](#)

Media Sales Consultant - Atlanta Radio August 15, 2022 2:02 PM **North America > USA > Georgia > Fulton County > Atlanta**
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: August 15, 2022 2:02 PM Removed: August 24, 2022 10:32 AM	✓ Deleted	
MyJobHelper	0	Posted: August 15, 2022 2:02 PM Removed: August 24, 2022 10:32 AM	✓ Deleted	
ZipRecruiter	0	Posted: August 15, 2022 2:02 PM Removed: August 24, 2022 10:32 AM	✓ Deleted	

Job Description and Responsibilities

Do you have a drive to win in a Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Atlanta Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

WHAT YOU WILL DO:

- Identify and connect to maintain a full pipeline of qualified prospects.
- Lead with insights and engage prospects in business conversations.
- Uncover desired business results for each prospect and client.
- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.
- Create proposals to be presented to Sales leaders as well as existing and potential clients.
- Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities measurement, attribution and KPIs.
- Accountable for learning and selling fully integrated advertising solutions utilizing our full suite of audio and digital products.
- Responsible to meet and exceed all sales goals as they are outlined by the ISM
- Increase revenue through a balance of new business development and up-selling of current clients.
- Manage time well and be able to handle complex work.
- Maintain consistent self-motivation.
- Maintain a high attention to detail.
- Manage, organize and prioritize tasks in a fast-paced environment.

Qualifications

WHAT YOU WILL BRING:

- 2 years college or equivalent high-level administrative experience required.
- Excellent communication skills with attention to detail accuracy and follow-up required.
- Excellent written correspondence, document presentation, proposal creation (Microsoft Word, Excel, PowerPoint, Photoshop/Illustrator, or other similar tools) skills required.
- Experience communicating directly and confidently with clients required.
- Ability to maintain confidentiality required
- Must be fluent, or have the talent to become fluent, in sales technology assets (to include but not limited to Scarborough, Tapscan, Nielsen, Topline)
- Ability to prioritize and complete tasks, with the ability to work under pressure and meet deadlines.



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Media Sales Consultant - Atlanta Radio

Atlanta, GA

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Position No Longer Available

 Email Job

Job Description

Job Summary

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- Present best solutions based on desired business results.
- Discuss expectations and measurement and ensure the proposed solution will deliver ROI.
- Create proposals to be presented to Sales leaders as well as existing and potential clients.
- Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities

Media Sales Consultant - Atlanta Radio

J3V79P6F7GQ8DL50WPT

posted by: Evans-Johns, Karen on 8/15/2022 and last changed 8/24/2022

rating: Regular

loc: Atlanta, GA

apply web address: <https://cmq.jobs.net/en-US/job/media-sales-co...>questionnaire(s): none

<u>Job Title</u>	<u>Current Job Location</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>	<u>Recipient Name</u>	<u>Recipient Email(s)</u>
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/24/2022	Caring for Others, Inc.	Eslene Shockley	caringforothers1@bellsouth.ne
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/20/2022	InRoads	Myrna Clemmons	mclemmons@inroads.org
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/15/2022	Briggs & Associates	Jennifer Briggs	jennifer@briggsassociates.org
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/17/2022	Center for Employment Opportunities (CEO)	Antwahn Mangum	amangum@ceoworks.org
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/16/2022	Carrollton Career Center, Georgia Department of Labor	Carla Boggs	Carla.Boggs@gdol.ga.gov
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/16/2022	Cobb-Cherokee Career Center, Georgia Department of La	Eugene Mincey	eugene.mincey@gdol.ga.gov
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/16/2022	Covington Career Center, Georgia Department of Labor	Willard Johnson	willard.johnson@gdol.ga.gov
Media Sales Consultant - Atlanta Radi	Atlanta, GA	8/16/2022	DeKalb County Career Center, Georgia Department of Lab	Kenneth Dinkins	kenneth.dinkins@gdol.ga.gov

(b)(iv) As required by section 73.2080(c)(5)(v), the total number of interviewees for each vacancy and the referral source for each interviewee for all the Unit's full-time vacancies filled during the period covered by the above-noted EEO Public File Reports.

See the EEO Public File Reports Attached at (b)(i) above.

(b)(v) Dated documentation demonstrating performance of the Unit's recruitment initiatives described in section 73.2080(c)(2) during the period covered by the above-noted EEO Public File Reports, such as participation in job fairs, events with educational institutions, and mentoring or training programs for staff. Specify the Unit personnel involved in each recruitment initiative. In addition, provide the Unit's total number of full-time employees and state whether the population of the market in which any of the Unit's stations operates is 250,000 or more. Based upon these two factors and as required by sections 73.2080(c)(2) and (e)(3) of the Commission's rules, state whether the Unit is required to perform two or four points worth of initiative activities within a two-year period (measured from the date the stations in the Unit file their renewal applications and the second, fourth, sixth and eighth anniversaries of that date). If the Unit performed more than the required number of initiative activities, it may provide documentation for only the required amount in its response, i.e., two or four points worth. If any documentation provided appears inadequate, e.g., it is not dated or does not clearly prove the Unit's participation, the Commission may ask for additional verification.

See attached.

The Unit currently has 82 full-time employees and operates in a market with a population size of more than 250,000. Accordingly, the Unit is required to perform four points worth of initiative activities within a two-year period.

<https://www.thecenterforsalesstrategy.com/>



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ISSUER

Beth Mitchell

RECIPIENT NAME

Mar 19, 2021

AWARDED ON



beth.nifong@cnsj.com

RECIPIENT ID

EXPIRES ON

Schneider, Heather (CMG-Atlanta)

Subject: New Business Huddle
Location: WSB - 2nd Floor - Community Room

Start: Thu 10/21/2021 10:00 AM
End: Thu 10/21/2021 11:00 AM
Show Time As: Tentative

Recurrence: Weekly
Recurrence Pattern: Occurs every Thursday from 10:00 AM to 11:00 AM effective 10/7/2021 until 11/18/2021.

Meeting Status: Tentatively accepted

Organizer: Watkins, Mike (CMG-Atlanta)
Required Attendees: Clark, Brittany (CMG-Atlanta); Wright, Shawn (CMG-Atlanta); Alexandre, Kim (CMG-Atlanta); Radtke, Beth (CMG-Atlanta); Thomas Painter (CMG-Atlanta) (Thomas.Painter@cmg.com); Shutt, Taylor (CMG-Atlanta); Williamson, Neil (CMG-Atlanta)
Optional Attendees: Kris Hackett (CMG-Atlanta); Allwood, Amanda (CMG-Atlanta); Beth Nifong (CMG-Atlanta)
Resources: WSB - 2nd Floor - Community Room

Team,

We would like to shift to an in person session. We will meet in the board room. As a reminder we will be Thursdays at 10am. Here's the agenda for the meetings.

1. I'm Excited About: Identifying Targets/Prospects that you're excited to have in your funnel (appointments attained, CNA's completed etc.)
2. I Need Help With: Tap into everyone present to help overcome a hurdle discuss an area where you're stuck
3. Next Week: Round Robin of New Business activity in the week ahead and areas where I or Hondo can assist you

We look forward to everyone having a successful new business effort. See me with questions

Thanks!

Mike



Mike Watkins

Business Development Manager, Atlanta Radio
1601 W. Peachtree St. NE | Atlanta, GA 30309

O: 404.897.2274 C: 404.906.2930 | mike.watkins@cmg.com

Ginn, Jeremy (CMG-Athens)

Subject: FW: Virtual School - Healthcare Best Practices from CHM
Location: Microsoft Teams Meeting

Start: Tue 7/20/2021 2:00 PM
End: Tue 7/20/2021 2:45 PM
Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: McCambridge, Jesse (CMG-Corp)

Sending for EEO audit purposes

-----Original Appointment-----

From: McCambridge, Jesse (CMG-Corp) <Jesse.McCambridge@cmg.com>

Sent: Wednesday, June 2, 2021 12:07 PM

To: McCambridge, Jesse (CMG-Corp); Hackett, Kris (CMG-Atlanta); Vinsik, Joe (CMG-Orlando); Welling, Cody (CMG-Tulsa); Thomas, Richard (CMG-Atlanta); Linartas, Sara (CMG-Atlanta); Andy Dimenstien; Oshins, David (CMG-Atlanta); Chambliss, Nora (CMG-Atlanta); Bachorski, Taylor (CMG-Athens); Gresham, Kelsey (CMG-Athens); Bailey, Marcus (CMG-Dayton); Bouquot, Terry (CMG-Dayton); Burch, Amy (CMG-Dayton); Condit, John (CMG-Dayton); Borelli, Megan (CMG-Long Island); Donohue, Colleen (CMG-Long Island); Chaplin, Mark (CMG-Jacksonville); Farrell, Jimmy (CMG-Jacksonville); Rockey, Regina (CMG-Jacksonville); Chemiske, Mark (CMG-Memphis); Zikmund, Mike (CMG-Memphis); Woods, Michelle (CMG-Seattle); Cooper, Amanda (CMG-Charlotte); Perry, Tim (CMG-Charlotte); Rich Engberg (CMG-Charlotte); Neely, Mamie (CMG-Charlotte); Easley, Jeff (CMG-TulsaTV); Young, Burkes (CMG-TulsaTV); Hill, Mike (CMG-TulsaTV); Halliwell, Wesley (CMG-Orlando); Campese, JC (CMG-Orlando); Williams, Ashley (CMG-Orlando); Hanford, Amy (CMG-Pittsburgh); Moore, Darren (CMG-Pittsburgh); Hansen, Linda (CMG-Atlanta); Jean-Baptiste, Jenny (CMG-Miami); Rosario, Angelina (CMG-Miami); Kramer, Ben (CMG-Jacksonville); Leaphart, Kristi (CMG-JacksonvilleTV); Somaru, Omesh (CMG-JacksonvilleTV); Parker, Wes (CMG-San Antonio); Jones, Craig (CMG-San Antonio); Pravda, Eric (CMG-Houston); Leti Aguilera (CMG-Houston) (leti.aguilera@cmg.com); Rodriguez, Lena (CMG-San Antonio); Ryan, Luke (CMG-Boston); Tzianabos, Chris (CMG-Boston); Shiebler, Charlie (CMG-Boston); Mendoza, Mario (CMG-Orlando); Ellis, Sara (CMG-Tampa); Kelly, Bryan (CMG-Tampa); Young, Philip (CMG-Tulsa); Golden, Alisha (CMG-Memphis); Beale, Chip (CMG-Corp); Stafford, Pete (CMG-Atlanta); Huntley, Brooke (CMG-Atlanta); Naylor, Joseph (CMG-Corp); Buckalew, Mindy (CMG-CORP); Weir, Joe (CMG-Corp); Dragon, Jennifer (CMG-Atlanta); Starkey, Angela (CMG-Atlanta); Gatewood, Ginger (CMG-Atlanta); Furfari, Joel (CMG-Atlanta); Sturtevant, Allison (CMG-Atlanta); Rios, Ashley (CMG-Atlanta); Lawson, Russell (CMG-San Antonio); Fennell, Kyle (CMG-Atlanta); King, Brittany (CMG-Atlanta); Sobel, Lee (CMG-Atlanta); Hobson, Preston (CMG-Atlanta); Zuzana Chovanova (CMG-Atlanta) (Zuzana.Chovanova@cmg.com); Brewer, Aaron (CMG-Dayton); Barnett, Michael (CMG-Dayton); Zieniewicz, Alexandra (CMG-Long Island); Milano, Taylor (CMG-Long Island); Gauthier, Rachele (CMG-Atlanta); Corio, Joshua (CMG-Atlanta); Ward, Lindsey (CMG-Atlanta); McMullen, Rachel (CMG-Atlanta); !CMG - Digital Campaign Management; Davis, Stacy (CMG-Atlanta); Jones, Jennifer (CMG-Atlanta); Counts, Chela (CMG-Atlanta); Bramble, Alex (CMG-Atlanta); Lynch, Maureen (CMG-Atlanta); Stuart, Whitney (CMG-Atlanta); Anderson, Mike (CMG-Corp); Thomas, Shajan (CMG-Atlanta); Derby, Cassie (CMG-Charlotte); Mike Sussman (CMG Charlotte) (Mike.Sussman@cmg.com); Hill, Kandice (CMG-Charlotte); Younger, Vanessa (CMG-Charlotte); McBean, Devar (CMG-Atlanta); Takacs, Brandon (CMG-Pittsburgh); Fitch, Miriam (CMG-Orlando); Pryor, Fred (CMG-Orlando); King, Noreen (CMG-Seattle); Solomon, Romeo; Flynn, Jessica (CMG-Orlando); Chinoda, Alex (CMG-Orlando); Rios, Amelia (CMG-Orlando); Mitchum, Kaitlin (CMG-Memphis); Thompson, Danielle (CMG-Tulsa); Thrasher, Derek (CMG-TulsaTV);

Sides, Taylor (CMG-TulsaTV); Monahan, Patrick (CMG-Atlanta); Richenburg, Justin (CMG-Seattle); Sipp, Aaron (CMG-Seattle); Vasatka, Lisa (CMG-Atlanta); Jimenez, Kim (CMG-Long Island); Klayman, Jeff (CMG-Memphis); DiCarlo, Betsy (CMG-Atlanta); Booher, Sierra (CMG-Tampa); Stanic, Iggy (CMG-Miami); Murlin, Sarah (CMG-Dayton); Glass, Brian (CMG-Dayton); Haralson, James (CMG-Dayton); Hernandez, Marco (CMG-Atlanta); Aguirre, Kristie (CMG-Miami); Kubacki, Emily (CMG-Atlanta); Whatley, Lydia (CMG-Atlanta-Con); Green, Jocelyn (CMG-Boston); Moss, Elisa (CMG-Memphis); Rodriguez, Victoria (CMG-Houston); Rawlins, Justin (CMG-Atlanta); Champion, Michael (CMG-Atlanta); Phan, Samantha (CMG-Atlanta); Lyons, Austin (CMG-Atlanta); Singer, Robyn (CMG-Atlanta); Wenokur, Justin (CMG-Atlanta); Farnen, Allie (CMG-Atlanta); Werkema, Leslie (CMG-Jacksonville); Pfister, Camille (CMG-Athens)

Cc: ICMG ATH - Radio Sales (CMG-Athens); Thomas, Lindsey (CMG-Athens); Bortle, Jessica (CMG-Athens); Lynn, Linda (CMG-Houston); WFXTSalesAE; Spratt, Caitriona (CMG-Boston); ICMG TUL - All Sales Email (CMG-Tulsa); Mauser, Corey (CMG-TulsaTV); Sheridan, David (CMG-TulsaTV); Hosterman, Wendy (CMG-TulsaTV); Fimbres, Val (CMG-TulsaTV); Mathias, Duane (CMG-TulsaTV); Kaczmarek, Libby (CMG-Tulsa); Rolison, Matt (CMG-TulsaTV); CMGO Digital Advertising Operations; Caldwell, Adam (CMG-Dayton); Gray, Heidi (CMG-TulsaTV); Epps, Kevin (CMG-Houston); Breland, John (CMG-Houston); Ricome, Louisiana (CMG-Houston); Harris, Brellyn (CMG-Houston); Duncan, Lesley (CMG-Houston); Taylor, Leslie (CMG-Houston); Katz, Margot (CMG-Houston); Filippone, Laura (CMG-Houston); Spencer, Krystal (CMG-Houston); McQuaid, Kyle (CMG-TulsaTV); ICMG ATL - TV Sales Managers and AEs (CMG-Atlanta); ICMG MIA - Local Sales; Perez, Eyda (CMG-Miami); Chung, Derricka (CMG-Miami); Ferro, Julie (CMG-Miami); Montanaro, Nicole (CMG-Miami); Danzig, David (CMG-Atlanta); Aluisy, Damon (CMG-Atlanta); Shutt, Taylor (CMG-Atlanta); Painter, Thomas (CMG-Atlanta); Radtke, Beth (CMG-Atlanta); Kuni, Brandon (CMG-Atlanta); Roberts, Tracy (CMG-Atlanta); Cohen, Dave (CMG-Atlanta); Gagnon, April (CMG-Atlanta); Alexandre, Kim (CMG-Atlanta); McClean, Jamey (CMG-Atlanta); Harris, Monique (CMG-Atlanta); Adams, Dan (CMG-Atlanta); Clark, Brittany (CMG-Atlanta); Wright, Shawn (CMG-Atlanta); ICMG ATL - Radio Digital Team; Watkins, Mike (CMG-Atlanta); Turcotte, Mark (CMG-Atlanta); Nifong, Beth (CMG-Atlanta); Williamson, Neil (CMG-Atlanta); Dawson, Ashley (CMG-Atlanta); Rosenberg, Jared (CMG-Atlanta); Freeman, Tanya (CMG-Atlanta); Brammer, Jackie (CMG-Atlanta); Delgado, Elayne (CMG-Miami); Mack, Latanda (CMG-Atlanta); McNaughton, Rachel (CMG-Atlanta); Kimsey, James (CMG-Atlanta); Renzi, Ralph (CMG-Miami); ICMG CHA - Account Executives; Moore, Marie (CMG - Charlotte); Gaumer, Kacey (CMG-Charlotte); Jordan, Brenda (CMG-Charlotte); Fleming, Shellie (CMG-Charlotte); Pajak, Tracy (CMG-Charlotte); Stuart, Shannon (CMG-Charlotte); Salazar, Billy (CMG-Charlotte); Schneider, Courtney (CMG-Atlanta); ICMG JAC - Sales (CMG-Jacksonville); Kocher, Nathan (CMG-Jacksonville); Fahr, Ashley (CMG-Jacksonville); DeBlois, Bob (CMG-Jacksonville); Hutchison, Melody (CMG-Jacksonville); ICMG SEA - Local AE's (CMG-Seattle); ICMG SEA - Websales (CMG-Seattle); ICMG SEA - Sales Managers (CMG-Seattle); Nevin, Pat (CMG-Seattle); Simpson, Tracy (CMG-Seattle); Robbins, Shelby (CMG-Jacksonville); Ciardullo, Beth (CMG-Atlanta); Griswold, Jeanne (CMG-Orlando/Miami); Korlacki, Jodi (CMG-Jacksonville); ICMG SAN - Radio Sales; Condrin, Kristin (CMG-San Antonio); Morris, Shawn (CMG-San Antonio); Robles, Tiffany (CMG-San Antonio); Linder, Jill (CMG - Atlanta); Betts, Maria (CMG-Dayton); Macintyre, Shawn (CMG-Dayton); Stolly, Sam (CMG-Dayton); Purman, Debra (CMG-Dayton); Lutes, Holly (CMG-Dayton); Victoria, LaTonya (CMG-Dayton); Finnegan, Rich (CMG-Dayton); Shone, David (CMG-Dayton); Banks, Sarah (CMG-Dayton); Willis, Allen (CMG-Dayton); Haverland, Pat (CMG-Dayton); Champ, Sheila (CMG-Dayton); Stevens, Linda (CMG-Dayton); Kestner, Brad (CMG-Dayton); Burchfield, Kristen (CMG-Dayton); Saglian, Chris (CMG-San Antonio); Catherine Sauers (CMG-Atlanta-Con); Weaver, Frances (CMG-Atlanta); Santamarina, Matthew (CMG-Orlando); Wong, Felicia (CMG-Orlando); Hill, Lauren (CMG-Orlando); Thomas, Heather (CMG-Orlando); Travis, Tim (CMG-Orlando); Hockemeyer, Andrew (CMG-Orlando); Nixon, Carl (CMG-Orlando); Russo, Joe (CMG-Orlando); Jones, Matt (CMG-Orlando); Marshall, James (CMG-Orlando); Davis, Jeff (CMG-Orlando); Russell, David (CMG-Orlando); Brown, Amber (CMG-Orlando); Raylots, Joetta (CMG-Orlando); Williams, James (CMG-Orlando); Susan Cardona (CMG-Orlando); Lee, Andrew (CMG-Orlando); Hope, Terri (CMG-Atlanta); Rush, Andrew (CMG-Boston); Griffiths, Marissa (CMG-Jacksonville); Price, Amie (CMG-TulsaTV); McCue, Maria (CMG-TulsaTV); Guzman, Synthia (CMG-Miami); Gabriel, Amy (CMG-Atlanta); Toti, Tyler (CMG-San Antonio); Isherwood, Jesse (CMG-Seattle); Cody, Michelle (CMG-Seattle); Bourdlais, Virginia (CMG-Dayton); Roberts, Cindy (CMG-TulsaTV); Layden, Lauren (CMG-Miami); Thompson, David (CMG-Tulsa); Wright, Kim (CMG-Dayton); Evans, Julie (CMG-Dayton); Davalos, Paul (CMG-TulsaTV); Lawrie, Dan (CMG-Seattle); Blakely, Heather (CMG-Dayton); Hamlin, Leah (CMG-Dayton); VanDuzee, Dutch (CMG-Memphis); Nolan, Emily (CMG-Miami); Anderson, Stephen (CMG-Miami); Severns, Brad (CMG-Charlotte); Nies, Jenalee (CMG-TulsaTV); Miller, Jenny (CMG-Tulsa); WPXI-TV Sales Account Executives (CMG-Pittsburgh); Josowitz, Torey (CMG-Pittsburgh); Hargrave, Kristina (CMG-Pittsburgh); Weisman, Janice; Grus, Matthew (CMG-Pittsburgh); Sheridan, Matt (CMG-Jacksonville); Hakim, John (CMG-Jacksonville); CMG LI MC Sales Team; Brittany Whalley (CMG-Long Island); Otero, David (CMG-Long Island); Rainey, LJ (CMG-Long

Island); Greenstone, Tara (CMG-Long Island); D'Anneo, Paul (CMG-Long Island); Young, Justin (CMG-Long Island); Barry, Sharon (CMG-Long Island); Marshall, Christine (CMG-Long Island); Parkes, Sharon (CMG-Pittsburgh); Toner, Jennifer (CMG-Atlanta); Johnson, Sydney (CMG-Atlanta); Kagi, Patrick (CMG-Atlanta); Bruce, Eric (CMG-Atlanta); Mircio, Roselyn (CMG-Atlanta); Frederick, Steven (CMG-Atlanta); Wagner, Russell (CMG-Atlanta); Cable, Randy (CMG-Jacksonville); Archie, Jasmine (CMG-JacksonvilleTV); Areford, Julie (CMG-JacksonvilleTV); Bell, Emily (CMG-JacksonvilleTV); Farrell, LeAnn (CMG-JacksonvilleTV); Gall, Ron (CMG-JacksonvilleTV); Goddard-Snyder, Tiffany (CMG-JacksonvilleTV); Gudzak, Scott (CMG-JacksonvilleTV); Hardage, Cherie (CMG-JacksonvilleTV); Joslyn, Teresa (CMG-JacksonvilleTV); Mihaly, Peggy (CMG-JacksonvilleTV); Motta, Tony (CMG-JacksonvilleTV); Palmer, John (CMG-JacksonvilleTV); Prager, Cathy (CMG-JacksonvilleTV); Ramirez, Eugenio (CMG-JacksonvilleTV); Schmidt, Gabe (CMG-JacksonvilleTV); Smith, Blake (CMG-JacksonvilleTV); Stephens, Justin (CMG-JacksonvilleTV); Casteel, David; Daniels, Zach (CMG-Athens); Taylor, Sydney (CMG-Atlanta); Hurtado, Ruben (CMG-Tulsa); Austin, Marissa (CMG-San Antonio); Lenkaitis-Thompson, Kristen (CMG-Boston); Herbert, Erich (CMG-Boston); Williams, Melissa (CMG-Jacksonville); Daniel, Jonathan (CMG-Jacksonville); Abatemarco, Sal (CMG-Long Island); Lourcey, David (CMG-Jacksonville); Kelleher, Shane (CMG-Athens); Gunther, Cathy (CMG-TulsaTV); Wagerer, Ashley (CMG-Pittsburgh); !CMG TAM - Sales (CMG-Tampa); Decker, Don (CMG-Pittsburgh); Oliviero, Mike (CMG-Tampa); Vaughan, Scotti (CMG-Tampa); Thompson, Kourtney (CMG-Tampa); WPXI Web Order; Lopez, Norma (CMG-San Antonio); Duffel, Sophie (CMG-Memphis); Ester, Derrell (CMG-Memphis); Page, Lori (CMG-Memphis); Bursch, Wendy (CMG-Memphis); Mills, Brock (CMG-Memphis); Rogers, Melody (CMG-Memphis); Cooper, Eric (CMG-Tulsa); Bono, Courtney (CMG-Boston); Rotch, Caroline (CMG-Boston); Kukuruda, Megan (CMG-Pittsburgh); Chase, Megan (CMG-Tampa); Leoce, Frank (CMG-Tampa); Brown, Graylon (CMG-San Antonio); Wyatt, Dakota (CMG-Seattle); Thelen, Jocelyn (CMG-Tampa); Gonzalez, Orlando (CMG-Tampa); Lowe, Kelsey (CMG-Orlando); Vargas, Bonnie (CMG-San Antonio); Schwarz, Justen (CMG-Tampa); Hermann, Robert (CMG-Jacksonville); Hartman, Ashley (CMG-Dayton); Portis, Preshundra (CMG-Atlanta); Chastain, Todd (CMG-Tampa); Bottorff, Tony (CMG-Pittsburgh); Mathis, Zach (CMG-Atlanta); Vandaveer, Matt (CMG-TulsaTV); ORL RAD Sales Team; Bauermeister, Fernando (CMG-Orlando); Maldonado, Victor (CMG-Orlando); Sanchez, Ruthie (CMG-Orlando); Porter, Nathan (CMG-Jacksonville); Holifield, Christy (CMG-Jacksonville); Klafter, Mark; Rowson, Simone (CMG-Tampa); Barkley, Jay (CMG-Pittsburgh); Kellogg, Chad (CMG-Tampa); Lee, Laura (CMG-Orlando); Guerra, Anthony (CMG-Charlotte); Morelle, Sean (CMG-Tampa); Maradiaga, Anarda (CMG-Jacksonville); Everson, Henry (CMG-Jacksonville); Young, Rusch (CMG-Tampa); Gabriel, Amy (CMG-Atlanta) (amy.gabriel@wsbtv.com); Meder, Jason (CMG-Orlando); Miller, Jenna (CMG-Tampa); Criss, Casey (CMG-Tulsa); Calder, Will (CMG-Tampa/Orlando); Moore, Kim (CMG-Memphis); Fischer, Emily (CMG-Atlanta); McLean, Deb (CMG-Tampa); LaCarte, Elyse (CMG-Boston); Crawford, Joey (CMG-Miami); Howell, Sherry (CMG-Charlotte); Sutcliffe, Rebecca (CMG-Atlanta); Showalter, John (CMG-Jacksonville); Whalley, Brittany (CMG-Long Island); Morgan, Ammoy (CMG-Long Island); Maffetone, Karen (CMG-Long Island); Martorano, Ryan (CMG-Long Island); Tinley, Katelin (CMG-Long Island); Swain, Jereme (CMG-Miami); Alonzo, Daniel (CMG-Miami); Bridges, Michael (CMG-Miami); Bruno, Christina (CMG-Miami); Knous, Melanie (CMG-Tampa/Jacksonville)

Subject: Virtual School - Healthcare Best Practices from CHM

When: Tuesday, July 20, 2021 2:00 PM-2:45 PM (UTC-05:00) Eastern Time (US & Canada).

Where: Microsoft Teams Meeting

CMG Health Marketing will review the best ways to create successful digital marketing campaigns for your healthcare clients. Topics covered include:

- Restricted categories & general advertising guidelines
- What to know before selling a campaign
- Creative ideas & successful client stories

Please share with your sales team and digital support team.

Note: We will be recording the session and posting to the Sales Portal in our [Virtual School](#) folder.

Schneider, Heather (CMG-Atlanta)

Subject: Automotive Category - Working with The Decision Makers
Location: Microsoft Teams Meeting

Start: Thu 1/21/2021 11:00 AM
End: Thu 1/21/2021 11:45 AM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Watkins, Mike (CMG-Atlanta)

Required Attendees: Watkins, Mike (CMG-Atlanta); Anderson, Mike (CMG-Corp); Painter, Thomas (CMG-Atlanta); Kuni, Brandon (CMG-Atlanta); Adams, Dan (CMG-Atlanta); Danzig, David (CMG-Atlanta); Shutt, Taylor (CMG-Atlanta); McClean, Jamey (CMG-Atlanta); Rosenberg, Jared (CMG-Atlanta)

Optional Attendees: Kris Hackett (CMG-Atlanta); Beth Nifong (CMG-Atlanta); Williamson, Neil (CMG-Atlanta); Long, Jaleigh (CMG-Atlanta); Harris, Monique (CMG-Atlanta); Alexandre, Kim (CMG-Atlanta); Gresham, Kelsey (CMG-Athens); Bortle, Jessica (CMG-Athens); Pfister, Camille (CMG-Athens); Kelleher, Shane (CMG-Athens); Thomas, Lindsey (CMG-Athens); Johnston, Carol (CMG-Athens); Bachorski, Taylor (CMG-Athens)

Team,

Last Friday Mike Anderson gave us valuable information on how to access resources to build up our base knowledge in this lucrative category. Shout out to Dan Adams who has already taken advantage of his takeaways from that meeting to secure a CNA!. Here is a link to a recording of the meeting for those who could not attend or had to leave early <https://web.microsoftstream.com/video/76c38fb6-7641-482e-9943-ce0ac581232d>

We will continue with our focus on the category this Thursday morning at 11:00 when David Danzig shares insights into working with dealers from CNA to Close.

See you Thursday morning!

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User Full Name	Position	Training Title	Training Type	Transcript Status	Transcript Registration Date
Lucas, Kristina	Dir, Sales	Building an Inclusive Workplace 2021	Event	Completed	
Lucas, Kristina	Dir, Sales	Building an Inclusive Workplace 2021	Session	Completed	03/17/2021 07:01 PM
Schoenbaechler, Stephen	Producer, Execut	Building an Inclusive Workplace 2021	Event	Completed	
Schoenbaechler, Stephen	Producer, Execut	Building an Inclusive Workplace 2021	Session	Completed	03/03/2021 06:48 AM
Wheeler, Crystal	Mgr, Operations	Building an Inclusive Workplace 2021	Event	Completed	
Wheeler, Crystal	Mgr, Operations	Building an Inclusive Workplace 2021	Session	Completed	03/01/2021 10:39 AM
Daddario, Dino	Mgr, Production	Building an Inclusive Workplace 2021	Session	Completed	03/23/2021 08:50 AM
Daddario, Dino	Mgr, Production	Building an Inclusive Workplace 2021	Event	Completed	
Daddario, Dino	Mgr, Production	Anybody Can Be a Good Speaker	Online Class	Completed	02/24/2021 09:28 AM
Tumbull, Douglas	Mgr, Traffic Repor	Building an Inclusive Workplace 2021	Event	Completed	
Tumbull, Douglas	Mgr, Traffic Repor	Building an Inclusive Workplace 2021	Session	Completed	03/19/2021 11:20 AM
Schneider, Heather	Office Manager	Project management	Online Class	Completed	04/12/2021 08:56 AM
Schneider, Heather	Office Manager	Can We "Have It All"? - Anne-Marie Slaughter	Video	Completed	04/08/2021 03:00 PM
Long, Jaleigh	VP & General Ma	Building an Inclusive Workplace 2021	Event	Completed	
Long, Jaleigh	VP & General Ma	Building an Inclusive Workplace 2021	Session	Completed	02/24/2021 11:18 AM
Allwood, Amanda	Mgr, Promotions	Building an Inclusive Workplace 2021	Event	Completed	
Allwood, Amanda	Mgr, Promotions	Building an Inclusive Workplace 2021	Session	Completed	02/24/2021 03:37 PM
Nifong, Elizabeth	Mgr, Integrated S	Building an Inclusive Workplace 2021	Event	Completed	
Nifong, Elizabeth	Mgr, Integrated S	Building an Inclusive Workplace 2021	Session	Completed	03/22/2021 10:12 AM
Watkins, Michael	Media Consultant	Building an Inclusive Workplace 2021	Event	Completed	
Watkins, Michael	Media Consultant	Building an Inclusive Workplace 2021	Session	Completed	03/01/2021 09:08 AM
Watkins, Michael	Media Consultant	McKinsey Management Accelerator Program	Material	Completed	03/30/2022 03:00 PM
Wilson, Andrew	Activation Specia	Building an Inclusive Workplace 2021	Event	Completed	
Wilson, Andrew	Activation Specia	Building an Inclusive Workplace 2021	Session	Completed	04/13/2021 08:56 AM
Jessen, Abigail	On Air Talent/Ass	Building an Inclusive Workplace 2021	Event	Completed	
Jessen, Abigail	On Air Talent/Ass	Encourage Diverse Work Styles as a Manager	Online Class	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	Coaching Skills: Contributor	Online Class	Completed	04/06/2022 12:43 PM
Jessen, Abigail	On Air Talent/Ass	Coaching Skills: The Coaching Conversation	Online Class	Completed	04/06/2022 12:42 PM
Jessen, Abigail	On Air Talent/Ass	Emotional Intelligence: Crash Course	Online Class	In Progress	02/02/2022 11:47 AM
Jessen, Abigail	On Air Talent/Ass	Emotional Intelligence: Developing Self Regulation	Online Class	Completed	03/31/2022 11:58 AM
Jessen, Abigail	On Air Talent/Ass	Coaching Skills: Rookie	Online Class	Completed	04/06/2022 12:43 PM
Jessen, Abigail	On Air Talent/Ass	Top Tips for New Managers	Online Class	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	Coaching Skills: Captain	Online Class	Completed	04/06/2022 12:45 PM
Jessen, Abigail	On Air Talent/Ass	Coaching Skills: Key Player	Online Class	Completed	04/06/2022 12:44 PM
Jessen, Abigail	On Air Talent/Ass	Emotional Intelligence: What is Emotional Intelligence?	Online Class	Completed	02/02/2022 11:49 AM
Jessen, Abigail	On Air Talent/Ass	Delegate to Improve Your Team's Performance	Online Class	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	Emotional Intelligence: Developing Empathy	Online Class	Completed	04/11/2022 04:50 PM
Jessen, Abigail	On Air Talent/Ass	Effective Communication for Remote Teams	Online Class	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	New Manager Development	Curriculum	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	Building an Inclusive Workplace 2021	Session	Completed	03/02/2021 04:46 PM
Jessen, Abigail	On Air Talent/Ass	Emotional Intelligence: Developing Self Awareness	Online Class	Completed	03/03/2022 03:33 PM
Jessen, Abigail	On Air Talent/Ass	Find the Root Cause of Performance Problems	Online Class	Completed	04/06/2022 12:06 PM
Robertson, Terri	Dir, Branding & P	Building an Inclusive Workplace 2021	Event	Completed	

User Full Name	Position	Training Title	Training Type	Transcript Status	Transcript Registration Date
Jessen, Abigail	On Air Talent/Ass	Hiring Right First Time Module	Online Class	Completed	04/06/2022 12:06 PM
Robertson, Terri	Dir, Branding & P	Building an Inclusive Workplace 2021	Session	Completed	03/16/2021 09:06 AM
Jessen, Abigail	On Air Talent/Ass	Show Vulnerability as a Manager	Online Class	Completed	04/06/2022 12:06 PM
Jessen, Abigail	On Air Talent/Ass	Employee Recognition	Online Class	Completed	04/06/2022 12:06 PM
Robertson, Terri	Dir, Branding & P	McKinsey Management Accelerator Program	Material	Completed	04/01/2022 01:39 PM
Bromell, Valencia	Promotions & Act	Building an Inclusive Workplace 2021	Event	Completed	
Bromell, Valencia	Promotions & Act	Building an Inclusive Workplace 2021	Session	Completed	03/28/2021 02:06 PM
Anderssen, Drew	Dir, Branding & P	Building an Inclusive Workplace 2021	Event	Completed	
Anderssen, Drew	Dir, Branding & P	Building an Inclusive Workplace 2021	Session	Completed	03/09/2021 02:31 PM
Chambliss, Nora	Digital Media Dire	Building an Inclusive Workplace 2021	Event	Completed	
Chambliss, Nora	Digital Media Dire	Building an Inclusive Workplace 2021	Session	Completed	03/08/2021 12:22 PM



All times are Eastern. Schedule is subject to change. Check the live schedule in the Attendify app for the most up-to-date information.

Wednesday, Oct. 27

Wednesday, Oct. 27 • Noon-12:50 p.m.

PIVOT! Tips and Tricks for Reimagining your TV/Video Operation

Tightened budgets and a global pandemic have had a long-lasting impact on TV and video operations. This panel will provide a case study for rethinking content creation towards a focus on university engagement, professional and safe working conditions, and student recruitment/retention.

Justine Stokes – Director of TV Services, University of Wisconsin Oshkosh

Wednesday, Oct. 27 • Noon-12:50 p.m.

Meet the Pros: Broadcast Jobs Panel

Hear from pro broadcasters about the skills you can prepare now to succeed in your career after college.

Peter Haskell – Reporter, WCBS Newsradio 880, New York City

Dana Schaeffer – Producer, ABC News Radio

Wednesday, Oct. 27 • Noon-12:50 p.m.

Roundtable: Student Radio Music Directors

A roundtable discussion for music directors about how to keep new music fresh on your station, how you promote new music to your audience and how to stay on top of incoming music. Bring and share your best tips for selecting and curating the sound of your station and take home new ideas.

Maddie Jennette – General Manager, WKNC 88.1 FM HD1/HD2, North Carolina State University

Lindsay Johnson – Music Director, 90.5 KCSU, Colorado State University

Stevie Janes – Music Director, 90.5 KCSU, Colorado State University

Wednesday, Oct. 27 • 1:30-2:20 p.m.

Care and Feeding of Your Alumni

Learn some dos and don'ts about managing your station's relationship with your alumni, including successes and failures, land mines and other issues. The session will cover job networking, event management, community support and other areas.

John Devecko – Operations Manager, WLOY Loyola Radio, Loyola University Maryland

Warren Koziarski – General Manager and Instructor, 89.1 The Point, SUNY Brockport

Friday, Oct. 29

Friday, Oct. 29 • Noon – 12:50 p.m.

Offering Event Planning Services

This presentation will include the benefits of offering event planning services through your radio station. The WZND/TV10 News Media Business Office Event Planning Team will touch on the event planning services we offer at WZND for the campus and the community and show you how you can do the same in your community.

Deb Lesser – Media Business Office Director, WZND, Illinois State University

Abbey Munro – Assistant Public Relations Director, WZND/TV-10 News, Illinois State University

Emma Ortiz – External Relations Director, WZND/TV-10 News, Illinois State University

Gabriella Pistorio – Assistant External Relations Director, WZND/TV-10 News, Illinois State University

Friday, Oct. 29 • Noon – 12:50 p.m.

Legally Play (and Pay for) Music for Radio and Webcasting

If your radio and/or web station plays music, it needs to pay royalties for the copyrights involved. If you have any confusion about what you need to pay and do to stay legal and make sure the creators are paid, this session is for you. We will cover the facts and the current legal situation.

David Oxenford – Partner, Wilkinson Barker Knauer LLP

Travis Ploeger – Director, License Management, SoundExchange

Friday, Oct. 29 • Noon – 12:50 p.m.

Roundtable: Small School Student Media

Discuss the challenges of running a student media organization at a small university from a remote setting, addressing topics including content, recruitment; and student/community engagement.

Brian Gregory, Assistant Professor and Faculty Adviser, SFC Radio, St. Francis College

Anthony Rivera – Co-Vice President, SFC Radio, St. Francis College

Gabriella Mendanca – Co-Vice President, SFC Radio, St. Francis College

Friday, Oct. 29 • 1:30-2:20 p.m.

The Sales Side

Students might not consider sales when planning a career after college, but why not? Learn from a broadcast sales pro about what goes on behind the scenes in the sales department. Without advertising or underwriting, stations couldn't survive, so find out how to be the department everyone depends on to keep them going.

Jaleigh Long – VP/GM Cox Media Group | Atlanta and Athens Radio



FOR IMMEDIATE RELEASE

May 18, 2021

CONTACT

Ann Marie Cumming

[Tweet](#)

NAB LEADERSHIP FOUNDATION ANNOUNCES 2020 BROADCAST LEADERSHIP TRAINING GRADUATES

WASHINGTON, DC – The NAB Leadership Foundation announced the 2020 Broadcast Leadership Training (BLT) class graduated this month following the completion of the executive MBA-style program. The BLT program teaches the fundamentals of purchasing, owning and operating radio and television stations to senior-level broadcast executives, particularly women and people of color, who aspire to advance as group executives or station owners.

Typically comprising ten in-person weekend sessions held in Washington, D.C., the program schedule and curriculum were altered to an online model and extended due to the pandemic.

"I am thrilled to see this class of talented broadcasters join the ranks of industry leaders who have grown from this program," said NAB Foundation President Michelle Duke. "The tenacity and resolve shown to adapt and continue in the toughest circumstances demonstrates their commitment to excellence and success. We look forward to watching as they achieve new career heights and positively impact the broadcast industry."

"We are so pleased to have the talented BLT Class of 2020 finally join our graduates. Despite the challenge of the pandemic, many in the class were promoted and one of the graduates was able to buy her first radio station," said Diane Sutter, BLT program founder and dean, and president, founder and CEO of ShootingStar Broadcasting. "We are immensely proud of how this class rose to the occasion and look forward to watching as they continue to grow their careers."

With this class, 344 participants have graduated from the program. The 2020 Broadcast Leadership Training Class graduates are:

- **Adam Chase**, *Vice President / General Manager*, KXXV-TV/The E.W. Scripps Company
- **Sue Diviney**, *Vice President, Finance*, WTTG-TV Fox 5/WDCB-TV Fox 5 Plus
- **Bob Ellis**, *Vice President / General Manager*, WJXT-TV/The Local Station
- **Kevin "Big Redd" Felder**, *Nationally syndicated radio host*, "The Big Redd Radio Show"
- **Kevin Ferrara**, *Director of Operations*, Magis Media
- **Tery Garras**, *Market Manager*, KXLY Radio Group/Morgan Murphy Media
- **Estevan Gonzales**, *Owner & General Manager*, KSWV Radio
- **Kristie Gonzales**, *President & General Manager*, KVUE-TV/Tegna
- **Jeff Holub**, *VP & General Manager*, WHNS-TV FOX Carolina/Meredith Corporation
- **Kathi Kolar**, *Owner & General Manager*, KHBT, Open Roads Media LLC
- **Jinny Laderer**, *Founder & President Emerita*, vCreative
- **Jaleigh Long**, *Vice President & Market Manager*, Cox Media Group Atlanta Radio
- **Josh Morgan**, *Vice President & General Manager*, WREX-TV/Quincy Media, Inc.
- **Brittney Quarles**, *General Sales Manager*, Urban One
- **Antonio Roman**, *Regional President*, Eastern Region, Univision Communications

University of Southern Indiana Advisory Board

From: [Howard Leigh Anne](#)
To: [Lee Ann Roeder](#); [Marcus Black Clark](#); [Leigh, Jaleigh \(CMG-Atlanta\)](#); [Andre Johnson](#); [Kristen Hobson](#); [Courtney Schmitt](#); jhiett@14news.com; [Communications \(GROUP\)](#)
Cc: [Schneider, Heather \(CMG-Atlanta\)](#)
Subject: [EXTERNAL] RE: USI Advisory Board
Date: Thursday, November 4, 2021 6:09:24 PM

CAUTION: This email originated from outside of CMG. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello all and thanks again for the meeting today. As I explained, today was a meet and greet—and then an update for the alums—to provide an overview of where we are as a department and what we are doing. On behalf of the department, let me express appreciation for your attention and queries. In the month ahead, I am hoping to work with you and the faculty to interrogate that a little so that we are capitalizing on our strengths and innovating to stay timely and connected to industry demands. I am sure various faculty will be reaching out for more in-depth conversations—but please feel free to connect with us, to drop us ideas that occur to you.

Have a great weekend (almost) and take care,
Leigh Anne

From: Howard, Leigh Anne
To: Lee Ann Roeder; Marcus Black Clark; Long, Jaleigh (CMG-Atlanta); Andre Johnson; Kristen Hobson; Courtney Schmitt; jhiett@14news.com; Communications (GROUP)
Cc: Schneider, Heather (CMG-Atlanta)
Subject: [EXTERNAL] RE: USI Advisory Board
Date: Thursday, October 14, 2021 11:29:27 AM

CAUTION: This email originated from outside of CMG. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello all,

Likely by now you have received a zoom-vite for our department advisory board meeting—Nov 4 at noon CST. Thanks again for participating. The anticipated agenda is pretty informal.

1. Greetings from LA with overview of the department advisory board history.
2. Participants will introduce themselves—who they are, background about current work and any USI connection, particular interests
3. (Short) Department Points of Pride—Academic breadth and depth, Internships program, student media, faculty expertise, etc.
4. Looking ahead—current plans, new ideas (if time allows).

Also, I have attached a short, video we created last year “on the fly” for our Majors and Minors Fair last year. This video gives you a quick summary or orientation of the department and specific majors.

Thanks again and see you in a few weeks,
LA

<https://youtu.be/-365mJSlhS8>

Leigh Anne Howard, Ph.D.
Chairperson, Department of Communications
Professor of Communication Studies
University of Southern Indiana
8600 University Blvd.
Evansville, IN 47712
812.464.1741

From: Howard, Leigh Anne
Sent: Wednesday, October 6, 2021 10:03 AM
To: Lee Ann Roeder <leeann.roeder@me.com>; Marcus Black Clark <m.blackclark@gmail.com>; Long, Jaleigh (CMG-Atlanta) <Jaleigh.Long@cmg.com>; Andre Johnson <andre.johnson@gonavis.com>; Kristen Hobson <KristenHobson@berryglobal.com>; Courtney

Schmitt <cschmitt@fbei.net>; jhiett@14news.com

Subject: USI Advisory Board

Greeting from USI! I am looking at potential dates for our first advisory board meeting so that you can meet the Communications Department faculty, and we can learn a little about you. I am looking at November 4, 9, or 18 at noon CST for our first meeting. Could you please let me know by Wed, Oct 13 if any of the dates do not work for you? Once I learn your availability I will send out a zoom-vite for us to meet.

As I said, I anticipate this meeting to be a bit of meet and greet. I plan to have everyone tell a bit about themselves and then have some of our faculty do short talks about specific programs and upcoming plans. If you have something specific you would like to learn or hear about, please let me know in the next few weeks so I can ask folks to be prepared.

Thanks again for helping us out, and I look forward to meeting with you soon.

My best,
Leigh Anne

Leigh Anne Howard, Ph.D.
Chairperson, Department of Communications
Professor of Communication Studies
University of Southern Indiana
8600 University Blvd.
Evansville, IN 47712
812.464.1741

Georgia Institute of Technology School of Earth and Atmospheric Sciences Alumni Panel

From: [Edwards, Christina \(CMG-Atlanta\)](#)
To: [Schneider, Heather \(CMG-Atlanta\)](#)
Subject: Re: Christina/GA Tech Visit
Date: Tuesday, March 8, 2022 10:10:23 AM
Attachments: [image005.png](#)
[Alumni.Flyer 2-15-2022.pdf](#)

Hi Heather!

Quick Summary for you -- I have a flier attached if it is helpful for the ESG report!

The GT Alumni Panel served the current students of the School of Earth and Atmospheric Sciences. The students asked questions about research, potential broadcasting skills and career paths, and advice for writing resumes and cover letters. We also discussed the importance of networking, and having a well rounded background -- skill sets that can be applied to early career jobs, soft skills that are necessary on the job, etc.

Let me know if there is anything else I can do for you!

~ Christina

From: Schneider, Heather (CMG-Atlanta) <Heather.Schneider@cmg.com>
Sent: Tuesday, March 1, 2022 3:31 PM
To: Edwards, Christina (CMG-Atlanta) <Christina.Edwards@cmg.com>
Subject: RE: Christina/GA Tech Visit

Hi!

When you have a moment, can you send me a quick summary from the below? Do you know approx. how many students attended?

Asking, because I am in charge of compiling the ESG report for Atlanta and they like to have these types of things on the report.

Thanks!



EAS VIRTUAL ALUMNI PANEL

TUESDAY, FEBRUARY 15TH, 2022

Meet EAS Alumni and get
advice about landing your
EAS “dream” job!

11 AM – 12 PM EST

Bluejeans Link:

<https://bluejeans.com/183142025/5262>
Questions? Contact Dr. Zachary Handlos
zachary.handlos@eas.gatech.edu

EAS ALUMNI ATTENDEES

Christina Edwards (B.S. '07)
Meteorologist – 95.5 WSB Radio

Hannah Eisla (B.S. '07)
Geology Program Manager – Tellus
Science Museum

Katie Gardner (B.S. '16; M.S. '17)
Staff Scientist, Air Quality and
Climate Change Team - ERM

Elizabeth Scheehle (B.S. '97)
Chief, Research Division at
California Air Resources Board

Christopher Williams (B.S. '08)
Graduate Research Assistant –
University of Florida

Melissa Nord (B.S. '13)
Meteorologist – 11Alive, Atlanta, GA

Jessica Turner (B.S. '97)
Senior Environmental Consultant –
AKT Peerless

University of West Georgia Media Day

From: [Eagan, Chris \(CMG-Atlanta\)](#)
To: [Schneider, Heather \(CMG-Atlanta\)](#)
Subject: Chris Eagan Report 3-11-22
Date: Friday, March 11, 2022 8:33:16 AM
Attachments: [image001.png](#)

Content

On Tuesday March 8th 97.1 The River highlighted female artists and female classic rock groups for International Women's Day. Every hour we highlighted "Women Who Rock" on air with special production and on air hosts highlighting the music / artists.

Monie Love from KISS 104.1 will be featured this Sunday night at 9pm on TV ONE's "Unsung" – a weekly series that celebrates the lives and careers of artists.

People Stories

This week Terri Avery sketched out a plan to reorganize the staffing of the Frank Ski Show on WALR. This plan would involve hiring two part time positions. Currently, there is one full time producer and one part-time person working in support roles for the show. Terri will be working with Chris Rotolo to look at the financial impact of her plan and come up with a staffing model that works.

Amanda Allwood has been working closely with the 95.5 WSB leadership team on the 100 year anniversary event and elements. She has also begun the initial planning for the annual Care-a-Thon program, mainly focusing on creation of new incentives and potential sponsorship opportunities for clients.

Kelley Braswell attended a media/career day at University of West Georgia this week, representing the promotions department and meeting with potential employees and interns.



Chris Eagan
CMG Atlanta Sr. Director of Operations / AC Format Leader
1601 W. Peachtree St. NE | Atlanta, GA 30309
O: 404.897.7857 | chris.eagan@cmg.com

From: [Yamamoto, Jared \(CMG-Atlanta\)](#)
To: [Schneider, Heather \(CMG-Atlanta\)](#)
Subject: Re: Updated Biz Cards
Date: Tuesday, March 1, 2022 3:46:48 PM

Probably 150-215

Sent from my iPhone

> On Mar 1, 2022, at 3:28 PM, Schneider, Heather (CMG-Atlanta) <Heather.Schneider@cmg.com> wrote:

>

> For report purposes, if you had to guess, approx. how many students attend?

>

> -----Original Message-----

> From: Yamamoto, Jared (CMG-Atlanta) <Jared.Yamamoto@cmg.com>

> Sent: Tuesday, March 1, 2022 8:44 AM

> To: Schneider, Heather (CMG-Atlanta) <Heather.Schneider@cmg.com>

> Subject: RE: Updated Biz Cards

>

> Sure! I'll be participating at the University of West Georgia's Media Day! It's basically a job fair for young media students/grads and I go every year. Here's my business card info

>

> It's Jared Yamamoto

> Lead Researcher/Producer, The Von Haessler Doctrine Host, The Power Pod Jared.yamamoto@cmg.com

> 404-897-7524

> Instagram @JaredYamamoto

> Twitter @JaredYamamoto

> Facebook @JaredYamamotoWSB

>

>

>

> Jared Yamamoto

> Lead Researcher/Content Producer for The Von Haessler Doctrine Host, The Power Pod Cox Media Group
Atlanta Radio

> 1601 W. Peachtree Street NE

> Atlanta, GA 30309

> Phone: 404-897-7524

> jared.yamamoto@cmg.com

> wsbradio.com

>

>

> -----Original Message-----

> From: Schneider, Heather (CMG-Atlanta) <Heather.Schneider@cmg.com>

> Sent: Monday, February 28, 2022 2:29 PM

> To: Yamamoto, Jared (CMG-Atlanta) <Jared.Yamamoto@cmg.com>

> Subject: RE: Updated Biz Cards

>

> I just need your name, title and phone number. Not sure if they will be here in time for next week though. Just a heads up.

>

> Can you send me the details on your speaking engagements? I can add these to a report I put together for corporate with things like this. Just need name of event, date, who you are speaking with and a quick summary.

>

> Thanks!



05/03/2022

[REDACTED]

Congratulations! I am pleased to confirm our offer of employment to you on behalf of CMG Corporate Services as Intern - Radio. Cox Media Group is a leader in the industry with exceptional people who make a difference every day. We look forward to welcoming you on board. You'll be reporting to Douglas Turnbull, Manager, Traffic Reporting. We anticipate your start date will be 05/16/2021. Please know this offer is contingent upon satisfactory results from a background check and drug screen.



05/03/2022

[REDACTED]

Congratulations! I am pleased to confirm our offer of employment to you on behalf of CMG Corporate Services as Intern - Radio. Cox Media Group is a leader in the industry with exceptional people who make a difference every day. We look forward to welcoming you on board. You'll be reporting to Douglas Turnbull, Manager, Traffic Reporting. We anticipate your start date will be 05/16/2021. Please know this offer is contingent upon satisfactory results from a background check and drug screen.

Back

Position History

 Job Title
N3099 - Intern

Show Changes for

Current

Effective Date	Job Title/Status	Home Depart...	Home Cost N...	Worked In Co...	Location	Benefits Eligibility ...	Pay Grade
07/22/2022	N3099 - Intern Terminated	BTK510 - Corp-PS- Talent-TA/TM	PFC9913011	USA - United States	GAI01 - GA- Atlanta 1601 W Peachtree St NE	TMP - Temporary	CM2P9 - Corporate Standard P9

History

Effective Date	Job Title/Status	Home Depart...	Home Cost N...	Worked In Co...	Location	Benefits Eligibility ...	Pay Grade
05/16/2022	N3099 - Intern Active	BTK510 - Corp-PS- Talent-TA/TM	PFC9913011	USA - United States	GAI01 - GA- Atlanta 1601 W Peachtree St NE	TMP - Temporary	CM2P9 - Corporate Standard P9

Back

Position History

 Job Title
N3099 - Intern

Show Changes for

Current

Effective Date	Job Title/Status	Home Depart...	Home Cost N...	Worked In Co...	Location	Benefits Eligibility ...	Pay Grade
08/12/2022	N3099 - Intern Terminated	BTK510 - Corp-PS- Talent-TA/TM	RFC9913011	USA - United States	GAI01 - GA- Atlanta 1601 W Peachtree St NE	TMP - Temporary	CM2P9 - Corporate Standard P9

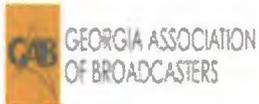
History

Effective Date	Job Title/Status	Home Depart...	Home Cost N...	Worked In Co...	Location	Benefits Eligibility ...	Pay Grade
06/06/2022	N3099 - Intern Active	BTK510 - Corp-PS- Talent-TA/TM	PFC9913011	USA - United States	GAI01 - GA- Atlanta 1601 W Peachtree St NE	TMP - Temporary	CM2P9 - Corporate Standard P9

Georgia Association of Broadcasters Board Member

5/9/23, 2:58 PM

Georgia Association of Broadcasters Mail - Re: GAB Board



Bob Houghton <bhoughton@gab.org>

Re: GAB Board

1 message

Bob Houghton <bhoughton@gab.org>

Mon, Apr 5, 2021 at 4:43 PM

To: "Babin, Rob (CMG-Atlanta)" <Rob.Babin@cmg.com>, "Long, Jaleigh (CMG-Atlanta)" <Jaleigh.Long@cmg.com>

Thanks Rob

Jaleigh congratulations on your promotion to Market Manager at CMG Atlanta. It was great to have you as part on our SLC team on our most recent trip to Washington. I understand the NAB Leadership class is still on going in large part because of Covid.

As you may know Rob was on the Radio Board team for the GAB Board. He now is on the executive board on the NAB and will remain on our board as a liaison from the NAB. This opens up a position on our board which we would like invite you to fill. We can discuss further when you return from Spring Break with your family.

I understand there have been other changes in responsibilities with CMG Atlanta. Rob and I discussed how we can get introductions after things settle down

Again congratulations and we are glad to have some one familiar with the GAB assuming your position

--



Bob Houghton
President

Georgia Association of Broadcasters
6 West Druid Hills Drive NE, Suite 330
Atlanta, GA 30329

770.395.7200 (w) | 404.219.7928 (c) | www.gab.org

POSITION	NAME	STATION / COMPANY	E-MAIL	OFFICE PHONE	CELL PHONE
Immediate Past Chair	Velvet Perry	Perry Broadcasting	vperry@perrybroadcasting.net	(803) 279-2330	(404) 394-3135
Chairman	David Hart	WRBL	dhart@wrbl.com	(706) 225-0679	(706) 573-1661
Chairman-Elect / Vice Chair - Radio	John Clark	Georgia News Network	JohnClark@georgianewsnetwork.com	(404) 962-7007	(404) 309-7386
Vice Chair TV	Larry Silbermann	WTOG	lsilbermann@wtoc.com	(912) 234-1111	(912) 346-3217
Secretary - Radio	Bill Malne	Jacobs Media	bill.malne@jacobsmedia.net	(770) 531-6501	(770) 530-3476
Treasurer - TV	Ray Carter	Cox Media Group Atlanta	ray.carter@cmg.com	(404) 897-7502	412-818-0082
President	Bob Houghton	GAB	bhoughton@gab.org	(770) 395-7200	(404) 219-7928
Radio Board	Genece Granville	Davis Broadcastig Inc.	ggranville@dalcolumbus.com	(706) 576-3565	
	Sanders Hickey	Golden Isles Broadcasting	sanders@goldenislesbroadcasting.com	(970) 349-5719	(404) 316-4444
	Kent Dunn	Beasley Media Augusta	kent.dunn@bbj.com	(706) 396-7000	(706) 396-7001
	Butch Hubbard	Jesup Broadcasting Corp	cwhubbard@bellsouth.net	(912) 427-3711	(912) 269-5964
	Howard Toole	Rome Radio Partners, LLC	hwardt@south107.com	(706) 291-9496	(817) 846-9535
	Teya Ryan	GPB	TRyan@gpb.org	(404) 685-2415	(404) 574-3518
	Jaleigh Long	Cox Media Group	jaleigh.long@cmg.com	(404) 897-6293	
	Val Carolin	Salem Media	val.carolin@salematlanta.com	(404) 995-7315	(404) 786-7471

(b)(vi) Any pending or resolved complaints involving the Unit filed during the Unit's current license term(s) before any body having competent jurisdiction under federal, state, territorial or local law, alleging unlawful discrimination in the employment practices of the Unit on the basis of race, color, religion, national origin, or sex. For each such complaint, provide: (1) a brief description of the allegations and issues involved; (2) the names of the complainant and other persons involved; (3) the date the complaint was filed; (4) the court or agency before which it is pending or by which it was resolved; (5) the file or case number; and (6) the disposition and date thereof or current status.

None.

(b)(vii) In accordance with section 73.2080(b), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), a description of the responsibilities of each level of Unit management responsible for implementing Unit EEO policies and how the Unit has informed employees and job applicants of its EEO policies and program.

CMG Atlanta Radio has confirmed that the FCC's EEO requirements are an important part of our hiring process. CMG Atlanta's hiring managers are fully aware of the FCC's and of CMG's EEO policies. They are reminded of those policies throughout the year by CMG literature on the company intranet portal, during Human Resources Business virtual Microsoft Teams meetings, and via training guided by CMG's Legal department. CMG Atlanta Radio VP/General Manager reinforces all policies by discussing them with our hiring managers in her department head meetings and enforcing our policies as needed with the support of our Human Resources Business Partner. CMG Atlanta Radio hiring managers are trained using a variety of programs that cover the proper way to recruit and hire candidates into our organization.

All candidates offered employment are provided with CMG's policies, including the EEO policy, at the time of employment acceptance via our onboarding systems. Our onboarding system is hosted by our CMG HR Operations team. All candidates who are onboarding must attest and acknowledge to these policies to include our Code of Ethics, which presents the way we operate our business. The HR team and direct manager then follows up with the newly onboarded hire within the first few days of starting employment to discuss the policies and allow opportunities for questions.

(b)(viii) In accordance with section 73.2080(c)(3), during the Unit's current license term(s)(or since acquisition of the Unit (if during that period)), a description of the Unit's efforts to analyze its EEO recruitment program to ensure that it is effective and to address any problems found as a result of such analysis.

CMG and CMG Atlanta Radio place a priority on fostering a diverse, equitable and inclusive environment when it comes to identifying and growing talent. Because of this belief, we regularly look for innovative ways to recruit and retain our employees. The following lists ways we actively recruit for top talent.

EEO Recruitment Outreach Notification

CMG has an HR team that partners with all CMG stations on FCC EEO compliance. Atlanta Radio partners with the CMG HR Ops team and our recruiters to ensure that all our positions are posted on CMG's career site and shared with additional EEO recruitment sources. The HR Ops team partners with a variety of online job boards and recruiting sites to post our openings online.

Job/Career Fairs

CMG Atlanta Radio always looks to participate in local college and community organization job/career fairs. At these events, we personally recruit for current local open positions, as well as look for potential candidates for possible future vacancies.

Internal Postings

Recruitment from within by promoting or allowing existing employees to further advance their careers is highly encouraged. Our employees know to visit our "CMG Hub" Careers link or visit CMG.jobs.net. We also send emails to staff alerting them of specific job openings. Employee development conversations and career planning takes place during regular on-going performance management meetings with managers throughout the year.

(b)(ix) As required by section 73.2080(c)(4), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), a description of the Unit's efforts to analyze periodically its measures taken to examine pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that they provide equal opportunity and do not have a discriminatory effect. If the Unit has one or more union agreements, describe how the Unit cooperates with each union to ensure EEO policies are followed for the Unit's union-member employees and job applicants.

CMG Corporate Human Resource team has a compensation department designed to examine and review compensation across all divisions in and outside the markets. This department determines an appropriate salary range. Our market then takes the determined guidance and reviews internally for equitable treatment. Our market participates in an annual performance management process and proposed merit increase that is submitted by the direct manager according to the performance progress of each employee. The VP/General Manager, Director of Finance and HR Business Partner all review the submitted proposed performance merit increase to ensure equitable and fair treatment.

Internal existing employees (candidates) seeking advancement or promotion to a new job submit their interest through CMG.jobs.net like any other outside candidate. Internal applicants are reviewed and interviewed. The strongest candidate with the best skill sets for the job opening is promoted.

Internal existing candidates that do not receive the promotion are then met with individually for the hiring manager to discuss why they did not receive the promotion. A development plan is then created to help the employee work towards filling the gap to achieve the skill sets needed for future advancement of their career interest.

We do not have any union agreements.