

## INVOICE



**WOIO**  
**1717 East 12th Street**  
**Cleveland, OH 44114**  
**Main: (216) 771-1943**  
**Billing:**

Invoice #	Invoice Date	Invoice Month	Invoice Period
1390600-1	10/18/15	October 2015	09/28/15 - 10/17/15

Station	Account Executive	Sales Office	Sales Region
WOIO	Dave Clark	Telerep-Washing	National

Advertiser	Product	Estimate Number
ISS/Arts & Culture Action C	Arts & Culture Action Com	4308

Flight Dates	Order #	Alt Order #
10/06/15 - 10/17/15	1390600	07965373

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling
Cash In Advance

IDB #	Advertiser Code	Product Code
	719	727

Agency Ref	Advertiser Ref

Billing Address:

**Buying Time Media**  
**Attention: Accounts Payable**  
**650 Massachusetts Ave N W #210**  
**Washington, DC 20001**  
**USA**

Send Payment To:

**WOIO**  
**Drawer #0958**  
**PO Box 11407**  
**Birmingham, AL 35246-0958**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/09/15	10/09/15	Action News at Noon	12-1230p	----1--	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ----1-- 1 \$475.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 10/09/15 12:23 PM Action News at Noon 12-1230p :30 ACAC-2015-1H \$475.00 NM									
2	10/09/15	10/09/15	Action News at 5p	5-6p	----1--	:30	1	\$300.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ----1-- 1 \$300.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 10/09/15 5:46 PM Action News at 5p 5-6p :30 ACAC-2015-1H \$300.00 NM									
3	10/09/15	10/09/15	Action News at 6p	6-630p	----1--	:30	1	\$525.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ----1-- 1 \$525.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 10/09/15 6:27 PM Action News at 6p 6-630p :30 ACAC-2015-1H \$525.00 NM									
4	10/09/15	10/09/15	CBS This Morning	7-9a	----1--	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ----1-- 1 \$100.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 10/09/15 8:54 AM CBS This Morning 7-9a :30 ACAC-2015-1H \$100.00 NM									
5	10/09/15	10/09/15	M-F 730-8p	730-8p	----1--	:30	1	\$1,500.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ----1-- 1 \$1,500.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO F 10/09/15 7:42 PM M-F 730-8p 730-8p :30 ACAC-2015-1H \$1,500.00 NM									
6	10/12/15	10/12/15	Action News at 11p	11-1135p		:30	1	\$1,250.00	NM

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**Drawer #0958**  
**PO Box 11407**  
**Birmingham, AL 35246-0958**

Invoice #	Invoice Date	Invoice Month	Invoice Period
1390600-1	10/18/15	October 2015	09/28/15 - 10/17/15
Advertiser		Product	Estimate Number
ISS/Arts & Culture Action C		Arts & Culture Action Com	4308

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type	
1-----									
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/12/15	10/18/15			1-----		1	\$1,250.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	M	10/12/15	11:32 PM	Action News at 11p	11-1135p	:30	ACAC-2015-1H	\$1,250.00 NM
7	10/12/15	10/12/15	Action News at 5p	5-6p	1-----	:30	1	\$300.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/12/15	10/18/15			1-----		1	\$300.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	M	10/12/15	5:29 PM	Action News at 5p	5-6p	:30	ACAC-2015-1H	\$300.00 NM
8	10/12/15	10/12/15	Action News at 6a	6-7a	1-----	:30	1	\$100.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/12/15	10/18/15			1-----		1	\$100.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	M	10/12/15	6:22 AM	Action News at 6a	6-7a	:30	ACAC-2015-1H	\$100.00 NM
9	10/12/15	10/12/15	M-F 7-730p	7-730p	1-----	:30	1	\$1,300.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/12/15	10/18/15			1-----		1	\$1,300.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	M	10/12/15	7:18 PM	M-F 7-730p	7-730p	:30	ACAC-2015-1H	\$1,300.00 NM
10	10/12/15	10/12/15	CBS This Morning	7-9a	1-----	:30	1	\$100.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/12/15	10/18/15			1-----		1	\$100.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	M	10/12/15	8:41 AM	CBS This Morning	7-9a	:30	ACAC-2015-1H	\$100.00 NM
11	10/10/15	10/10/15	SA Action News at 7p	7-8p	-----1-	:30	1	\$300.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/05/15	10/11/15			-----1-		1	\$300.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	Sa	10/10/15		SA Action News at 7p	7-8p	:00		<del>\$300.00</del> NM
			See MG 11.2						
2	WOIO	Sa	10/17/15	7:59 PM	Sa Action News at 7p	7-8p	:30	ACAC-2015-1H	\$300.00 NM
			MG for 11.1 10/10						
13	10/11/15	10/11/15	SU Action News at 11p	11p-1135p	-----1	:30	1	\$650.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>			<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>	
	10/05/15	10/11/15			-----1		1	\$650.00	
Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>
1	WOIO	Su	10/11/15		SU Action News at 11p	11p-1135p	:00		<del>\$650.00</del> NM
			See MG 13.2						
2	WOIO	Su	10/11/15	12:03 AM	Late Su Action News	1130p-1205a	:30	ACAC-2015-1H	\$650.00 NM
			MG for 13.1 10/11						
			sports over run - ran in program						

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Send Payment To:

**WOIO**  
**Drawer #0958**  
**PO Box 11407**  
**Birmingham, AL 35246-0958**

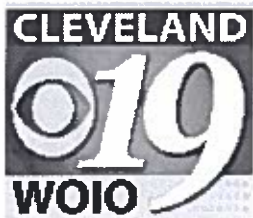
Invoice #	Invoice Date	Invoice Month	Invoice Period
1390600-1	10/18/15	October 2015	09/28/15 - 10/17/15
Advertiser	Product	Estimate Number	
ISS/Arts & Culture Action C	Arts & Culture Action Com	4308	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Type	
14	10/11/15	10/11/15	SU Action News at 630p	630-7p	-----1	:30	1	\$375.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 -----1 1 \$375.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 4 WOIO F 10/09/15 5:42 AM Action News at 5a 5-6a :30 ACAC-2015-1H \$75.00 NM MG for 14.1 10/11 1 WOIO Su 10/11/15 SU Action News at 630p 630-7p :00 \$375.00 NM See MG 14.2, 14.3, 14.4 3 WOIO Su 10/11/15 7:25 AM Sun Action News at 7a 7-9a :30 ACAC-2015-1H \$150.00 NM MG for 14.1 10/11 2 WOIO Su 10/11/15 7:42 AM Sun Action News at 7a 7-9a :30 ACAC-2015-1H \$150.00 NM MG for 14.1 10/11									
15	10/11/15	10/11/15	CBS Sunday Morning	9-1030a	-----1	:30	1	\$450.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 -----1 1 \$450.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO Su 10/11/15 9:54 AM CBS Sunday Morning 9-1030a :30 ACAC-2015-1H \$450.00 NM									
16	10/08/15	10/08/15	Action News at 4p	4-5p	---1---	:30	1	\$300.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ---1--- 1 \$300.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO Th 10/08/15 4:46 PM Action News at 4p 4-5p :30 ACAC-2015-1H \$300.00 NM									
17	10/08/15	10/08/15	Action News at 6a	6-7a	---1---	:30	1	\$100.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 ---1--- 1 \$100.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO Th 10/08/15 6:20 AM Action News at 6a 6-7a :30 ACAC-2015-1H \$100.00 NM									
18	10/07/15	10/07/15	Action News at Noon	12-1230p	--1----	:30	1	\$475.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 --1---- 1 \$475.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO W 10/07/15 12:24 PM Action News at Noon 12-1230p :30 ACAC-2015-1H \$475.00 NM									
19	10/07/15	10/07/15	Action News at 5p	5-6p	--1----	:30	1	\$300.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 --1---- 1 \$300.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO W 10/07/15 5:48 PM Action News at 5p 5-6p :30 ACAC-2015-1H \$300.00 NM									
21	10/07/15	10/07/15	M-F 730-8p	730-8p	--1----	:30	1	\$1,500.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/05/15 10/11/15 --1---- 1 \$1,500.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WOIO W 10/07/15 7:36 PM M-F 730-8p 730-8p :30 ACAC-2015-1H \$1,500.00 NM									

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Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week		Type																																								
21	10/07/15	10/07/15	M-F 730-8p	730-8p	--1----	:30	1	\$1,500.00	NM																																								
22	10/10/15	10/10/15	Sat Early Show	9-11a	-----S-	:30	1	\$275.00	NM																																								
<table> <tr> <td>Weeks:</td><td><u>Start Date</u></td><td><u>End Date</u></td><td><u>MTWTFSS</u></td><td><u>Spots/Week</u></td><td><u>Rate</u></td><td colspan="4"></td></tr> <tr> <td></td><td>10/05/15</td><td>10/11/15</td><td>-----S-</td><td>1</td><td>\$275.00</td><td colspan="4"></td></tr> <tr> <td><u>Spots: #</u></td><td><u>Ch</u></td><td><u>Day</u></td><td><u>Air Date</u></td><td><u>Air Time</u></td><td><u>Description</u></td><td><u>Start/End Time</u></td><td><u>Length</u></td><td><u>Ad-ID</u></td><td><u>Rate</u> <u>Type</u></td></tr> <tr> <td>1</td><td>WOIO</td><td>Sa</td><td>10/10/15</td><td>10:57 AM</td><td>Sat Early Show</td><td>9-11a</td><td>:30</td><td>ACAC-2015-1H</td><td>\$275.00 NM</td></tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/05/15	10/11/15	-----S-	1	\$275.00					<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>	1	WOIO	Sa	10/10/15	10:57 AM	Sat Early Show	9-11a	:30	ACAC-2015-1H	\$275.00 NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																												
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1	WOIO	Sa	10/10/15	10:57 AM	Sat Early Show	9-11a	:30	ACAC-2015-1H	\$275.00 NM																																								
23	10/09/15	10/09/15	Action News at 6a	6-7a	----1--	:30	1	\$100.00	NM																																								
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Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																												
	10/05/15	10/11/15	----1--	1	\$100.00																																												
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>																																								
1	WOIO	F	10/09/15	6:52 AM	Action News at 6a	6-7a	:30	ACAC-2015-1H	\$100.00 NM																																								
<u>Total Spots</u>							<b>23</b>																																										

**Payment Terms 30 Days**

<u>Gross Total</u>	<b>\$10,775.00</b>
<u>Agency Commission</u>	<b>\$1,616.25</b>
<u>Net Amount Due</u>	<b>\$9,158.75</b>

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