

# Sales Order

Station: **KJLH-FM** Buyer: \_\_\_\_\_  
 Contract Name: **Cheryl Turner State Senate** Tax Schedule: \_\_\_\_\_ (None)  
 Contract#: **46932** Agency Commission %: **0**  
 Start Date: **2/25/21** End Date: **3/02/21** Billing Cycle: **Standard**  
 Revenue Type: **Polit-Local Dir** Type: **Cash** Salesperson: **1724redw** Comm %: **10**  
 Advertiser: **CHERYL TURNER FOR STATE SENATE** Makegood Policy: **Within Contract Dates**  
 Address: **445 S. Figueroa St., STE 3100**  
 City: **Los Angeles** State: **CA** Zip: **90071**  
 Phone: **(213) 926-1647**  
 Product Name: **Political Ad**  
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	2/26/21	2/26/21		5:00 AM	6:00 AM	60					1			1	D	100.00	1	100.00	3
2	2/26/21	2/26/21		6:00 AM	10:00 AM	60					2			2	D	100.00	2	200.00	3
3	2/26/21	2/26/21		3:00 PM	7:00 PM	60					2			2	D	100.00	2	200.00	3
4	2/26/21	2/26/21		7:00 PM	11:00 PM	60					1			1	D	100.00	1	100.00	3
5	2/27/21	2/28/21		9:00 AM	7:00 PM	60					6	6	12	D	100.00	12	1,200.00	3	
6	3/01/21	3/02/21		5:00 AM	6:00 AM	60	1	2						3	D	100.00	3	300.00	3
7	3/01/21	3/02/21		6:00 AM	10:00 AM	60	2	2						4	D	100.00	4	400.00	3
8	3/01/21	3/02/21		3:00 PM	7:00 PM	60	2	2						4	D	100.00	4	400.00	3
9	3/01/21	3/02/21		7:00 PM	11:00 PM	60	1							1	D	100.00	1	100.00	3

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	2/25/21	3/02/21	DIGITAL	Spots	60	Per Item	\$10.00	\$600.00

Revenue Type: Polit-Local Dir  
 Salesperson Commission: 10.00%  
 Daypart: M-S 12:00 AM-12:00 AM

Billing Projections: By Month

	Feb 21	Mar 21
CA	2,200.00	1,400.00
ST	2,200.00	1,400.00

Print Spot Prices

Notes to Traffic: 2/24 - Changed start date to Friday 2/26/21  
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TOTAL SPOTS .....	30
SPOT TOTAL \$ .....	3,000.00
ALTERNATIVE REVENUE TOTAL \$ .....	600.00
GROSS TOTAL \$ .....	3,600.00
ADJUSTED SPOTS .....	30
ADJUSTED TOTAL \$ .....	3,600.00

APPROVE    DECLINE

- |                                     |                          |                            |
|-------------------------------------|--------------------------|----------------------------|
| <input type="checkbox"/>            | <input type="checkbox"/> | General Manager            |
| <input type="checkbox"/>            | <input type="checkbox"/> | Sales Manager              |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | 1724khar, 02/25/21 @1:16PM |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | 1724chay, 02/25/21 @2:30PM |