

Quarterly List of Community Issues and Responsive Programming Radio Station WPLZ-FM HD1 licensed to Ooltewah/Chattanooga October 1, 2019 – December 31, 2019

As an ongoing effort to serve the public interest, WPLZ-HD1 offers a variety of programming responsive to the issues of concern to our audience and the community at large. The following is a list of the station's most significant programming in response to those issues.

In addition, WPLZ-HD1 provides news and information as a part of its weekly programming. Traffic reports are heard four (4) times per hour each weekday morning and afternoon. WPLZ-HD1 provides one and half minutes of local newscasts Monday through Friday from 6AM to 8AM. A 30 second weather report airs on WPLZ-HD1 once an hour between 6AM-6PM Monday through Friday.



Part 1: Special Programming and Public Service Following is a list of events that WPLZ-HD1 participated in or helped to promote to the community.

Special Programming - Chattanooga's Morning Show with Gary, Beth, and Eric

Gary, Beth, and Eric, are the live morning crew from 6:00am-10:00am every Monday-Friday. Listeners can call-in, and local guests are also invited to come to the studio and talk about what is happening around the Chattanooga community.

Interview - Frances McDonald w/ Mark Making

On October 1st, Frances McDonald came by the studio to do an interview and talk about Mark Making. Mark Making is a local organization in Chattanooga with a goal to inspire people in the community to express themselves freely and be more involved in community-based art projects. The organization allows people to make their "mark" on the city.

Interview - Christine Hunt w/ Tennessee River Rescue

Christine Hunt did and interview with BIG 95.3 to talk about the Tennessee River Rescue and what the organization does for the community. Tennessee River Rescue goes to many Chattanooga locations and cleans up garbage. Their goal is to improve the quality of our planet by asking for volunteers to help with maintaining a clean and healthy environment.



Interview - Adam Keith w/ Operation Freedom Dogs

Adam Keith came to do an interview on October 10th to talk about the non-profit organization 'Operation Freedom Dogs'. Operation Freedom Dogs helps veterans with PTSD by giving those affected with a Service Dog for free. By doing so, the goal is to help veterans get back into the community with a healthy perspective on life.

Interview - Terrance Anderson w/ American Heart Association

Terrance Anderson joined the Chattanooga Morning Show to talk about the 2019 Heart Walk. The American Heart Association's goal is to help fight heart disease and stroke, and the Heart Walk is a way for people within the community to come together and donate/volunteer. The Heart Walk took place on October 26th.

Interview - Buddy Shirk w/ Chattanooga Music Club

On November 12th, Buddy Shirk came by the studio to do an interview about Chattanooga Music Club's annual free holiday show. The Holiday Spectacular allowed people within the Chattanooga community to come together and experience a free holiday performance.

Interview – Jay Dale w/ Maclellan Foundation

Jay Dale came to do an interview about the 20th Annual Grateful Gobbler Walk. The event took place on Thanksgiving Day, and all of the proceeds went to the Maclellan Foundation. The foundation is a homeless shelter that helps get people in the community back on their feet.

Interview - Shawanda Mason w/ The Chattery

Shawanda Mason came by the studio on December 10th to talk about their community workshops that are available to the Chattanooga community. The Chattery is a nonprofit organization that provides educational adult classes and workshops.



Part 2: Attachments from Events, Letters and Articles

Interview - Frances McDonald w/ Mark Making

https://www.markmaking.org/

Interview - Christine Hunt w/ Tennessee River Rescue

http://tennesseeriverrescue.org/about-us

Interview – Adam Keith w/ Operation Freedom Dogs

http://www.operationfreedomdogs.com/

Interview – Terrance Anderson w/ American Heart Association

https://www2.heart.org/site/TR?fr_id=4454&pg=entry

Interview – Buddy Shirk w/ Chattanooga Music Club

https://www.chattanoogan.com/2019/10/21/398272/Chattanooga-Music-Club-Presents-Its.aspx

Interview - Jay Dale w/ Maclellan Foundation

https://www.gratefulgobblerwalk.org/

Interview – Shawanda Mason w/ The Chattery

https://www.thechattery.org/



December 5, 2019

Danielle Brewer Brewer Media Group 1305 Carter Street Chattanooga, TN 37402

Dear Danielle:

On behalf of the Grateful Gobbler Planning Committee, more than 150 devoted volunteers, and more than 600 families who have called the Maclellan Shelter for Families a temporary over the past five years, I would like extend my sincerest appreciation to **Brewer Media Group** for being a media sponsor of the 20th Annual Grateful Gobbler Walk.

More than 4,800 people participated and supported the Grateful Gobbler Walk this year! We are still tabulating donations and we hope to have the total amount raised by the first week of January. As you're aware, 100% of the proceeds from the Grateful Gobbler Walk directly benefits the Maclellan Shelter for Families – the only homeless shelter in the Chattanooga area that enables an intact family to remain together as they search for permanent housing solutions. In addition to covering the operating expenses of the shelter, proceeds will also ensure that every family has access to transportation and childcare as they search for employment opportunities and permanent housing.

Because of your continued support and partnership, families like Annie's have regained hope and now have a **HOME!**

Thanks again for joining us in keeping homeless families together through difficult times by supporting the Grateful Gobbler Walk. We hope you will consider partnering with us again next year for the 21st Annual Grateful Gobbler Walk.

In partnership and with sincerest appreciation,

Karlene Claridy

Grateful Gobbler Planning Committee



45°)ne

October 17, 2019

Danielle Swindell Brewer Media 1305 Carter Street Chattanooga, TN 37402

Mary Kilbride BOARD CHAIR

Kelly Fitzgerald

IMMEDIATE PAST CHAIR

Danna Bailey
VICE -CHAIR

Jennifer Harper TREASURER

Kelly Allen Katherine Roberts Burger Karlene Claridy Ann Coulter Leah Gerbitz Autumn Graves Vicky Gregg Lynda Minks Hood Angle Moore Carla Morgan Cynthia Nesson Mukta Panda Marcy Porter Edna Varner Dean Wiley Dakasha Winton **BOARD MEMBERS**

Dear Danielle:

Thank you for Brewer Media's in-kind sponsorship of our annual luncheon, *Voices*, in support of the Women's Fund of Greater Chattanooga. Your investment is crucial to our work as we strive to increase opportunity, health, education, and safety for the women and girls in our community.

With your support, we are empowered more than ever to unite voices and resources to create the change we need in our community. Through our (i) advocacy efforts, (ii) the Nightingale Network designed to educate the next generation of philanthropists, and empower them through, collective philanthropy, and (iii) strategic grantmaking and collaborative partnerships, the Women's Fund is working to ensure that women and girls in the Chattanooga region live safe, just and economically secure lives.

Thank you again for your support and investment in our work. Together we can move Tennessee from 49 to One.

In Partnership,

Jeannine Carpenter, Interim Executive Director

Lannue Couperter

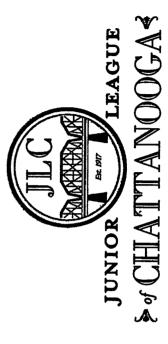
EIN # 46-5020109 - No goods or services were provided in exchange for this contribution. Please retain this receipt for tax purposes.



AUSTIN HATCHER FOUNDATION

FOR PEDIATRIC CANCER

Dear Danielle and our friends at Brewer Media,
Thank you for joining us as a media
partner again at this year's Kickin' the for
Kids With Concer games! These three special
family nights and fundraisers welcomed
family nights and fundraisers welcomed
formity members,
generated more than \$30,000 in media and
yen-kind advertising, and raised an incredible
in kind advertising, and raised an incredible
in kind advertising, and raised an incredible
the effects of childhood cancer and help
families thrive after diagnosis, treatment and
families thrive after diagnosis, treatment and
families thrive after and community additions,
many years of support and community additions,
many years of support and community additions,
many years of support and community additions,
many years of supports and community additions,
many years of supports. Julia E. Sharp



Brun Media -

Thank you so much for your support of the 2019 Junior League Truch-A-Truck event. We had over 2,400 partiporants, in part, due to your generous media donation! We hope you consider participating in 2020 as our event continues to give. Thank your again! Kindey,

The 2019 Touch-A-Truck Team

United Way of Greater Chattanooga



#JoinTheFight

THANK YOU!

UNITED WE WIN



Thank you so much for generously donating air time to promote our gift wrapping efforts at tlamilton place. Our success wouldn't be possible without supporters like possible without supporters like prewer Media. We are so grateful! Sincerely,
Many Kathnyn leng t
the united way team

Danielle
Thank you so much for Brewer Media;
Support of Denim & Diamonds Fall Ball!
Hany are saying it was our loss yet, thanks
in large part to your efforts in promoting it!
We're looking forward to an even better event
next year, as well as your continued support
as a valued community partner! we appreciate
you!

Nerry Mishnush







Wayne Scott M.D., President Medical Foundation of Chattanooga

Colleen Schmitt, M.D., President Chattanooga-Hamilton County Medical Society

Rae Young Bond, Chief Executive Officer

November 21, 2019

Ms. Danielle Brewer-Swindell Brewer Media 1305 Carter St. Chattanooga, TN 37405

Dear Danielle:

What a celebration! Denim and Diamonds Fall Ball 2019 is in the books now, and we are humbled by the kind words we're hearing about the good time our guests had! It was truly a fitting tribute to the spirit of generosity in this season of the harvest. Our success was due in large part to your contributions. Thank you so much for being one of our valued media sponsors. We are grateful to have your support!

Fall Ball truly had it all! Dancers cut loose on the dance floor! Singers hit the high notes at the karaoke bar! Sports fans soaked in the football at the sports lounge! And everyone got crazy for the selfie booth! Memories and friendships were made that evening—ones that are likely to endure for many years to come. It was a big party with an even bigger heart!

Perhaps the biggest hit of the night was the silent auction. In fact, the Medical Foundation was able to achieve its highest overall rate of return in the history of Denim and Diamonds auctions! Our guests took home bottles of rare whiskey, artwork by local artists, vacation getaways, high-end jewelry, custom-made suits, and collector vintage wines. The auction alone generated enough revenue to produce almost \$600,000 worth of charitable health care services for low-income, uninsured residents of Hamilton County through our Project Access program.

But the Medical Foundation also depends upon Denim and Diamonds to generate the revenue needed to support our Youth Leadership Forum on Medicine and Medical Explorations programs for high school and college-aged students interested in pursuing careers in medicine. Students work with doctors in both classroom and shadowing sessions. Some of our previous 350 students are now in medical school and residencies. Denim and Diamonds also supports our LifeBridge physician well-being program, which acts as a safety net for doctors at high risk for burnout.

Income generated from Denim and Diamonds helps us grow these programs to have a greater impact each year. That's why we've already started planning next year's event on November 7, 2020! As you plan your budget for next year, we hope you will sponsor us once again. It would be such an honor to have you back! If you have questions or need more information please feel free to call me or Bill Tobin at 622-2872, or email me at rae@chattmd.org.

Thanks for your continuing support. We truly couldn't do it without you!

Ker John !

Warm regards,

Rae Young Bond Chief Executive Officer



October 9, 2019

Brewer Media Group Attn: Danielle Swindell 1305 Carter St. Chattanooga, TN 37402-4412

Dear Ms. Swindell:

On behalf of the Board of Directors of FACES: The National Craniofacial Association, I thank you so very much for your \$5,000 in kind sponsorship for our 50 Years of FACES Celebration event on September 26, 2019. One of my favorite quotes is from Helen Keller, who said,

"Alone we can do so little; together we can do so much."

The children and their families who will benefit from your kind contribution often feel very alone and frightened and don't know where to turn. Imagine the thrills of being able to obtain accurate information about a rare disorder and connect with other families who are dealing with the same problems. Imagine the sigh of relief when you know there is financial assistance available that will make it possible to get to the life-changing reconstructive surgery your child desperately needs. All of this can only happen with the support of friends like you.

Thank you, again, for your generosity and support in helping FACES. By working together we can replace doubt with knowledge, loneliness with connections, and helplessness with hope. Best of all, we can help to create miracles for the special children that we serve.

Sincerely,

Kim Fox

President

As I.R.S. substantiation, you received neither goods nor services in exchange for your contribution of \$5,000 in radio advertisments given on September 26, 2019.



 DeanDani - 1/19
Thorikyou for all that you do
forthers!! you'd libe to have a
whorehold you'd libe to have a
opy of our program from Soyons
of the so!
Ue're so thankful for all that
Truver Midia soes!!
Whe Bost!
Warntox



1969 ~ 2019 Celebrating 5 Decades of Helping Children Get to Life-Changing Surgeries

Eat. Drink. Play. Make a Difference.























brewer media

everywhere. every day.









CHATTANOOGA ((105.1 FM)) the pulse

CHATTANOOGA
TRAFFIC
NETWORK

FACES

NATIONAL CRANIOFACIAL ASSOCIATION

P.O. Box 11082, Chattanooga, TN 37401 423-266-1632 | 800-332-2373 | www.faces-cranio.org

2019 FACES Board of Directors

Todd Blancett
Belva Farmer
Lucilla Nash
Lucilla Nash
Kathy O'Brien
Carol Kelley
Ann Keown
Coyee Shipp Langston
Jen Litton
Jen Litton
Josh Moore
Lucilla Nash
Kathy O'Brien
Angie Osborn
Shane Oswalt
Jake Thal
Greg Tirey

Kim Teems Fox, President Ava Rymer, Communications Director

Last year, FACES: The National Craniofacial Association...

- Helped 114 children and adults travel to life-changing surgeries and treatments.
- Advised over 25,000 individuals across the country and around the world with information, available resources, and support.
- Supported and challenged 16 young people who attended FACES Camp - and it's just the beginning!
- Made over 100,000 miles of travel possible for clients who would otherwise not be able to access specialized care.



Part 3: Public Service Announcement Policy

We encourage our employees to make us aware of any events that they feel we should help promote and/or be a part of. Many of our employees are members of various organizations, groups throughout the community. At Brewer Media we also encourage organizations to send us information about their events for us to help promote it through on-air announcements and on our websites.



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# Date Entered Sales Person Billing Cycle Conflict 1 **Product** Date Range CoOp

26686 04/04/2019 Danielle Swindell **Broadcast Public Service** HEART WALK 2019 09/09/2019 - 10/13/2019

No

AMERICAN HEART ASSOCIATION **519 EAST 4TH STREET CHATTANOOGA TN 37403**

	Station	Date Range	Time Range	Len	Schedule	Repeate	d Comment	Rate	Qty	Total
1	WALV-FM	09/09/2019-10/13/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4	All Week	s	0.00	140	0.00
2	WJTT-FM	09/09/2019-10/13/2019	00:00:00-23:59:59	00:30	4,4,4,0,0,0,0	All Week	s	0.00	60	0.00
3	WMPZ-FM	09/09/2019-10/13/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,0	All Week	s	0.00	120	0.00
4	WPLZ-FM	09/09/2019-10/13/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4,4	All Week	s	0.00	140	0.00
5	WPLZ-HD2	09/09/2019-10/13/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4,4	All Week	s	0.00	140	0.00
						To	otal	·		0.00

Projected Billing		Count	Gross	Total
September	2019	360	0.00	0.00
October	2019	240	0.00	0.00
		600	0.00	0.00

Customer	Sales Person	
----------	--------------	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# **Date Entered** Sales Person **Billing Cycle** Conflict 1 Conflict 2 Product

Date Range

27783 11/19/2019 Danielle Swindell **Broadcast Public Service** Entertainment **GIVING TUESDAY** 11/21/2019 - 12/02/2019 No

CoOp

AUSTIN HATCHER FOUNDATION KIM ETHEREDGE 232 EAST 11ST STREET SUITE 100 CHATTANOOGA TN 37402

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WPLZ-FM	11/21/2019-12/02/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,3	All Weeks	0.00	36	0.00
2	WALV-FM	11/21/2019-12/02/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,3	All Weeks	0.00	36	0.00
3	WPLZ-HD2	11/21/2019-12/02/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,3	All Weeks	0.00	36	0.00
					-	Total			0.00

Projected Billing		Count	Gross	Total
November	2019	36	0.00	0.00
December	2019	72	0.00	0.00
		108	0.00	0.00

Customer .		Sales F	Person		
------------	--	---------	--------	--	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# 27445 09/03/2019 Date Entered Sales Person Billing Cycle Conflict 1 Conflict 2 Product

Danielle Swindell **Broadcast Public Service** Health & Fitness FALL BALL 2019 09/30/2019 - 11/10/2019

Date Range CoOp No

CHATTANOOGA MEDICAL SOCIETY 1917 EAST THIRD STREET **CHATTANOOGA TN 37404**

	Station	Date Range	Time Range	Len	Schedule	Repeated	Comment	Rate	Qty	Total
1	WALV-FM	09/30/2019-11/10/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks		0.00	210	0.00
2	WPLZ-FM	09/30/2019-11/10/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks		0.00	210	0.00
3	WPLZ-HD2	09/30/2019-11/10/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks		0.00	210	0.00
4	WJTT-FM	09/30/2019-11/03/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,3	All Weeks		0.00	105	0.00
5	WMPZ-FM	09/30/2019-11/10/2019	00:00:00-23:59:59	00:30	4,4,4,3,3,3,0	All Weeks		0.00	126	0.00
						Tota	I			0.00

Projected Billing		Count	Gross	Total
October	2019	588	0.00	0.00
November	2019	273	0.00	0.00
		861	0.00	0.00

Customer Sales Person	Customer	Sales Person	
-----------------------	----------	--------------	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

27614 Order# 10/10/2019 Date Entered Danielle Swindell Sales Person Billing Cycle **Broadcast** Conflict 1 Education Conflict 2 **Public Service**

Product Kids First Coupon Post Campaign 10/15/2019 - 11/30/2019 Date Range

CoOp

HAMILTON COUNTY SCHOOLS ATTN: KRIS HUMBER **1161 W 40TH STREET CHATTANOOGA TN 37409**

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WJTT-FM	10/15/2019-11/30/2019	06:00:00-23:59:59	00:30	3,3,0,0,0,3,3	All Weeks	0.00	78	0.00
2	WPLZ-FM	10/15/2019-11/30/2019	06:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	235	0.00
3	WPLZ-HD2	10/15/2019-11/30/2019	06:00:00-23:59:59	00:30	5,5,5,5,5,5,5	All Weeks	0.00	235	0.00
4	WALV-FM	10/15/2019-11/30/2019	06:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	235	0.00
5	WMPZ-FM	10/15/2019-11/30/2019	06:00:00-23:59:59	00:30	3,3,3,3,3,3,0	All Weeks	0.00	123	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
October	2019	249	0.00	0.00
November	2019	540	0.00	0.00
December	2019	117	0.00	0.00
		906	0.00	0.00

Customer	Sales	Person				
----------	-------	--------	--	--	--	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# Date Entered Billing Cycle Product

CoOp

27617 10/11/2019 Sales Person Danielle Swindell **Broadcast**

TOUCH A TRUCK EVENT 10/14/2019 - 11/08/2019

Date Range No

JUNIOR LEAGUE OF CHATTANOOGA **622 EAST 4TH STREET CHATTANOOGA TN 37403**

	Station	Date Range	Time Range	Len	Schedule	Repeate	d Comment	Rate	Qty	Total
1	WJTT-FM	10/14/2019-11/08/2019	00:00:00-23:59:59	01:00	3,3,3,0,0,0,0	All Week	S	0.00	36	0.00
2	WMPZ-FM	10/14/2019-11/08/2019	00:00:00-23:59:59	01:00	3,3,3,0,0,0,0	All Week	s	0.00	36	0.00
3	WALV-FM	10/14/2019-11/08/2019	00:00:00-23:59:59	01:00	3,3,3,3,0,0	All Week	s	0.00	60	0.00
4	WPLZ-FM	10/14/2019-11/08/2019	00:00:00-23:59:59	01:00	3,3,3,3,0,0	All Week	s	0.00	60	0.00
5	WPLZ-HD2	10/14/2019-11/08/2019	00:00:00-23:59:59	01:00	3,3,3,3,0,0	All Week	s	0.00	60	0.00
						To	otal			0.00

Projected Billing		Count	Gross	Total
October	2019	126	0.00	0.00
November	2019	126	0.00	0.00
		252	0.00	0.00

Customer	Sales F	s Person



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# 26974 Date Entered 05/22/2019 Sales Person Danielle Swindell Billing Cycle Broadcast

20th Annual Grateful Gobbler Walk Product

Date Range 11/10/2019 - 11/27/2019

CoOp No

MACLELLAN FOUNDATION, THE C/O MEDIA AND GRANT **RELATIONS 820 BROAD STREET** SUITE 300 **CHATTANOOGA TN 37402**

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WJTT-FM	11/10/2019-11/27/2019	00:00:00-23:59:59	01:00	3,3,3,3,3,0,0	All Weeks	0.00	39	0.00
2	WMPZ-FM	11/10/2019-11/27/2019	00:00:00-23:59:59	01:00	3,3,3,3,0,0	All Weeks	0.00	39	0.00
3	WPLZ-FM	11/10/2019-11/27/2019	00:00:00-23:59:59	01:00	4,4,4,4,4,4,4	All Weeks	0.00	72	0.00
4	WPLZ-HD2	11/10/2019-11/27/2019	00:00:00-23:59:59	01:00	5,5,5,5,5,5	All Weeks	0.00	90	0.00
5	WALV-FM	11/10/2019-11/27/2019	00:00:00-23:59:59	01:00	3,3,3,3,4,4	All Weeks	0.00	59	0.00
•		*				Total			0.00

Projected Billing		Count	Gross	Total
November	2019	245	0.00	0.00
December	2019	54	0.00	0.00
		299	0.00	0.00

Customer	Sales Person	
		·



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656 Order# 27702 Date Entered 10/29/2019 Sales Person Danielle Swindell Billing Cycle Conflict 1 **Broadcast**

Clubs/Organization NoogaRugby vs Baton Rouge Rugby 10/31/2019 - 11/16/2019 **Product** Date Range

No

CoOp

NOOGARUGBY 428 GLENHILL DRIVE CHATTANOOGA TN 37415

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WALV-FM	10/31/2019-11/15/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	80	0.00
2	WALV-FM	11/16/2019-11/16/2019	00:00:00-18:00:00	00:30	0,0,0,0,0,5,0	All Weeks	0.00	5	0.00
3	WPLZ-FM	10/31/2019-11/15/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	80	0.00
4	WPLZ-FM	11/16/2019-11/16/2019	00:00:00-18:00:00	00:30	0,0,0,0,0,5,0	All Weeks	0.00	5	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
November	2019	170	0.00	0.00
		170	0.00	0.00

ustomer	_ Sales Person	
---------	----------------	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# 27456 Date Entered 09/06/2019 Sales Person Danielle Swindell Billing Cycle Broadcast Conflict 1 Public Service Conflict 2 Entertainment

Product 20TH CELEBRATION/MORE THAN PINK WALK

09/11/2019 - 10/11/2019 Date Range

CoOp No

SUSAN G. KOMEN RACE FOR THE CURE 515 AIRPORT ROAD SUITE 114 CHATTANOOGA TN 37421

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WALV-FM	09/11/2019-10/11/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,3,3	All Weeks	0.00	93	0.00
2	WMPZ-FM	09/11/2019-10/11/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,0,0	All Weeks	0.00	69	0.00
3	WPLZ-FM	09/11/2019-10/11/2019	06:00:00-23:59:59	00:30	3,3,3,3,3,3,3	All Weeks	0.00	93	0.00
4	WPLZ-HD2	09/11/2019-10/11/2019	06:00:00-23:59:59	00:30	3,3,3,3,3,3,3	All Weeks	0.00	93	0.00
5	WJTT-FM	09/16/2019-09/20/2019	00:00:00-23:59:59	00:30	3,3,3,3,0,0	All Weeks	0.00	15	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
September	2019	225	0.00	0.00
October	2019	138	0.00	0.00
		363	0.00	0.00

_____ Sales Person _



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656 Order# 27490 09/13/2019 Date Entered Sales Person Danielle Swindell Billing Cycle **Broadcast** Conflict 1 Entertainment Beverages (alcoholic) Conflict 2

TN WHISKEY FESTIVAL 2019 09/17/2019 - 10/11/2019 Product Date Range

No CoOp

TENNESSEE WHISKEY FESTIVAL LLC 1711 LONG STREET **CHATTANOOGA TN 37408**

	Station	Date Range	Time Range	Len	Schedule	Repeate	d Comment	Rate	Qty	Total
1	WALV-FM	09/17/2019-10/11/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Week	s	0.00	125	0.00
2	WPLZ-FM	09/17/2019-10/11/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Week	s	0.00	125	0.00
3	WPLZ-HD2	09/17/2019-10/11/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Week	s	0.00	125	0.00
4	WMPZ-FM	09/17/2019-10/11/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4,0	All Week	s	0.00	88	0.00
5	WJTT-FM	09/17/2019-10/11/2019	00:00:00-23:59:59	00:30	4,4,4,0,0,0,4	All Week	is	0.00	56	0.00
						To	otal			0.00

Projected Billing		Count	Gross	Total
September	2019	267	0.00	0.00
October	2019	252	0.00	0.00
		519	0.00	0.00

Customer S	Sales Person
------------	--------------



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# Date Entered Sales Person Billing Cycle Product

27751 11/14/2019 Danielle Swindell Broadcast

Holiday Gift Wrap 2019 12/06/2019 - 12/24/2019 Date Range

CoOp

UNITED WAY OF GREATER CHATTANOOGA PO BOX 4027 CHATTANOOGA TN 37405

	Station	Date Range	Time Range	Len	Schedule	Repea	ted	Comment	Rate	Qty	Total
1	WALV-FM	12/06/2019-12/08/2019	00:00:00-23:59:59	00:30	0,0,0,0,6,6,6	All We	eks		0.00	18	0.00
2	WALV-FM	12/13/2019-12/24/2019	00:00:00-23:59:59	00:30	6,6,6,6,6,6	All We	eks		0.00	72	0.00
3	WJTT-FM	12/06/2019-12/08/2019	00:00:00-23:59:59	00:30	0,0,0,0,3,4,4	All We	eks		0.00	11	0.00
4	WJTT-FM	12/13/2019-12/24/2019	00:00:00-23:59:59	00:30	3,3,3,3,4,4	All We	eks		0.00	40	0.00
5	WMPZ-FM	12/06/2019-12/08/2019	00:00:00-23:59:59	00:30	0,0,0,0,5,5,0	All We	eks		0.00	10	0.00
6	WMPZ-FM	12/13/2019-12/24/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5,0	All We	eks		0.00	50	0.00
7	WPLZ-FM	12/06/2019-12/08/2019	00:00:00-23:59:59	00:30	0,0,0,0,6,6,6	All We	eks		0.00	18	0.00
8	WPLZ-FM	12/13/2019-12/24/2019	00:00:00-23:59:59	00:30	6,6,6,6,6,6,6	All We	eks		0.00	72	0.00
9	WPLZ-HD2	12/06/2019-12/08/2019	00:00:00-23:59:59	00:30	0,0,0,0,6,6,6	All We	eks		0.00	18	0.00
10	WPLZ-HD2	12/13/2019-12/24/2019	00:00:00-23:59:59	00:30	6,6,6,6,6,6	All We	eks		0.00	72	0.00
							Tota	al			0.00

Projected Billing		Count	Gross	Total
December	2019	381	0.00	0.00
		381	0.00	0.00

Customer	Sales Person	



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656 Order# Date Entered Billing Cycle Conflict 1

27608 10/07/2019 Sales Person Danielle Swindell **Broadcast Public Service**

Product Date Range BBB Shred Day 2019 10/08/2019 - 10/18/2019

CoOp No

BETTER BUSINESS BUREAU PO BOX 4532 **CHATTANOOGA TN 37405**

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WJTT-FM	10/08/2019-10/18/2019	00:00:00-23:59:59	01:00	3,3,3,3,3,3	All Weeks	0.00	33	0.00
2	WPLZ-FM	10/08/2019-10/18/2019	00:00:00-23:59:59	01:00	3,3,3,3,3,3	All Weeks	0.00	33	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
October	2019	66	0.00	0.00
		66	0.00	0.00

Customer	Sales Person	



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# 27488 Date Entered 09/13/2019 Sales Person Danielle Swindell Billing Cycle Conflict 1 **Broadcast**

Clubs/Organization

2019 WOMEN OF DISTINCTION 09/30/2019 - 10/18/2019 Product Date Range

CoOp No

COMMUNITY FOUNDATION OF GREATER CHATTANOOGA PO BOX 4268 **CHATTANOOGA TN 37405**

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WJTT-FM	09/30/2019-10/18/2019	00:00:00-23:59:59	01:00	5,5,0,0,0,0,0	All Weeks	0.00	30	0.00
2	WMPZ-FM	09/30/2019-10/18/2019	00:00:00-23:59:59	01:00	3,3,3,3,0,0	All Weeks	0.00	45	0.00
3	WPLZ-FM	09/30/2019-10/18/2019	00:00:00-23:59:59	01:00	4,4,4,4,4,4,0	All Weeks	0.00	68	0.00
4	WPLZ-HD2	09/30/2019-10/18/2019	00:00:00-23:59:59	01:00	4,4,4,4,4,4,0	All Weeks	0.00	68	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
October	2019	211	0.00	0.00
		211	0.00	0.00

Customer	Sales Person	



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# Date Entered Billing Cycle Conflict 1 Conflict 2 **Product**

27668 10/18/2019 Sales Person Danielle Swindell **Broadcast** Entertainment **Health Services** PINK CAMPAIGN 2020

Date Range CoOp

10/21/2019 - 01/24/2020

No

MEMORIAL HEALTH CARE SYSTEM (LOCAL) 2525 DESALES AVENUE CHATTANOOGA TN 37404

	Station	Date Range	Time Range	Len	Schedule	Repeate	d Comment	Rate	Qty	Total
1	WJTT-FM	01/06/2020-01/24/2020	00:00:00-23:59:59	00:30	4,4,4,4,4,4	All Wee	ks	0.00	76	0.00
2	WMPZ-FM	01/06/2020-01/24/2020	00:00:00-23:59:59	00:30	4,4,4,4,4,0	All Wee	ks	0.00	68	0.00
3	WALV-FM	01/06/2020-01/24/2020	00:00:00-23:59:59	00:30	4,4,4,4,4,4,4	All Wee	ks	0.00	76	0.00
4	WPLZ-FM	01/06/2020-01/24/2020	00:00:00-23:59:59	00:30	4,4,4,4,4,4,4	All Wee	ks	0.00	76	0.00
5	WPLZ-HD2	01/06/2020-01/24/2020	00:00:00-23:59:59	00:30	4,4,4,4,4,4,4	All Wee	ks	0.00	76	0.00
6	WJTT-FM	10/21/2019-10/31/2019	00:00:00-23:59:59	00:30	4,4,4,0,0,0,0	All Wee	ks	0.00	24	0.00
7	WMPZ-FM	10/21/2019-10/31/2019	00:00:00-23:59:59	00:30	4,4,4,0,0,0,0	All Wee	ks	0.00	24	0.00
8	WPLZ-FM	10/21/2019-10/31/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4	All Wee	ks	0.00	44	0.00
9	WPLZ-HD2	10/21/2019-10/31/2019	00:00:00-23:59:59	00:30	4,4,4,4,4,4	All Wee	ks	0.00	44	0.00
						T	otal			0.00

Projected Billing		Count	Gross	Total
October	2019	80	0.00	0.00
November	2019	56	0.00	0.00
January	2020	372	0.00	0.00
		508	0.00	0.00

ustomer	Sales Person	
---------	--------------	--



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# Date Entered Sales Person Billing Cycle Conflict 1

27351 08/09/2019 Danielle Swindell **Broadcast**

Product Date Range

CoOp

Education DINNER OF FIRSTS 10/07/2019 - 10/18/2019

No

CHATTANOOGA STATE 4501 AMNICOLA HIGHWAY CHATTANOOGA TN 37406

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WMPZ-FM	10/07/2019-10/18/2019	06:00:00-19:00:00	00:30	5,5,5,5,5,0,0	All Weeks	0.00	50	0.00
2	WPLZ-FM	10/07/2019-10/18/2019	06:00:00-19:00:00	00:30	5,5,5,5,5,0,0	All Weeks	0.00	50	0.00
3	WPLZ-HD2	10/07/2019-10/18/2019	06:00:00-19:00:00	00:30	5,5,5,5,5,0,0	All Weeks	0.00	50	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
October	2019	150	0.00	0.00
		150	0.00	0.00

ustomer	Sales Person	
---------	--------------	--



WPLZ-FM 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order# 26116 Date Entered 12/14/2018 Sales Person Danielle Swindell Billing Cycle Broadcast Conflict 1 Public Service Conflict 2 Entertainment

Product KICKIN IT FOR KIDS WITH CANCER 09/09/2019 - 10/11/2019 Date Range

No

CoOp

AUSTIN HATCHER FOUNDATION KIM ETHEREDGE 232 EAST 11ST STREET SUITE 100 CHATTANOOGA TN 37402

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WPLZ-FM	09/09/2019-10/11/2019	00:00:00-23:59:59	00:30	3,3,3,3,3,4	All Weeks	0.00	103	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
September	2019	66	0.00	0.00
October	2019	37	0.00	0.00
		103	0.00	0.00

Customer	Sales	Person	



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656 Order # 27342
Date Entered 08/06/2019
Sales Person Danielle Swindell
Billing Cycle Broadcast
Conflict 1 Public Service
Conflict 2 Entertainment

Product MAD HATTER TEA PARTY
Date Range 10/14/2019 - 10/29/2019
CoOp No

CHATTANOOGA ROOM IN THE INN PO BOX 3564 CHATTANOOGA TN 37404

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WPLZ-FM	10/14/2019-10/29/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,0,0	All Weeks	0.00	60	0.00
2	WPLZ-HD2	10/14/2019-10/29/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,0,0	All Weeks	0.00	60	0.00
			- "			Total			0.00

Projected Billing		Count	Gross	Total
October	2019	100	0.00	0.00
November	2019	20	0.00	0.00
		120	0.00	0.00

Customer	Sales Perso	n	



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656 Order #
Date Entered
Sales Person
Billing Cycle
Conflict 1

27555 09/26/2019 Danielle Swindell Broadcast

Conflict 1
Product
Date Range

Clubs/Organization Spooktacular Kites 10/13/2019 - 10/25/2019

CoOp No

SCULPTURE FIELDS 1601 GULF STREET CHATTANOOGA TN 37408

	Station	Date Range	Time Range	Len	Schedule	Repeated Comm	ent Rate	Qty	Total
1	WPLZ-FM	10/13/2019-10/25/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	65	0.00
2	WPLZ-HD2	10/13/2019-10/25/2019	00:00:00-23:59:59	00:30	5,5,5,5,5,5	All Weeks	0.00	65	0.00
						Total			0.00

Projected Billing		Count	Gross	Total
October	2019	130	0.00	0.00
		130	0.00	0.00

Customer	Sales Person



Brewer Media Group 1305 Carter Street Chattanooga TN 37402 423-242-7656

Order #
Date Entered
Sales Person
Billing Cycle
Conflict 1

27487 09/13/2019 Danielle Swindell Broadcast

Conflict 1
Product
Date Range

CoOp

Clubs/Organization STUFFING STRUT 2019 11/04/2019 - 11/27/2019

No

STUFFING STRUT, INC. 5928 HIXSON PIKE SUITE A BOX 184 HIXSON TN 37343

	Station	Date Range	Time Range	Len	Schedule	Repeated Comment	Rate	Qty	Total
1	WPLZ-FM	11/04/2019-11/27/2019	00:00:00-23:59:59	00:30	3,3,3,3,4,4	All Weeks	0.00	78	0.00
2	WPLZ-HD2	11/04/2019-11/27/2019	00:00:00-23:59:59	00:30	3,3,3,3,4,4	All Weeks	0.00	78	0.00
	-					Total			0.00

Projected Billing		Count	Gross	Total
November	2019	138	0.00	0.00
December	2019	18	0.00	0.00
		156	0.00	0.00

Custome	Sales	Person	



We, Kira Headlee, General Manager, and Eric Foster, Program Director, living within the Chattanooga Community and through our conversations with employees, area government officials and citizens, have ascertained the preceding to be significant in meeting the unique needs and addressing the concerns and interests of the public in the area served by this station.

Kira Headlee General Manager

Eric Foster

Program Director