

POLITICAL REQUEST FORM

(MAKE 2 COPIES)

Sales Executive: Patricia Anspe Station: KBDZ KLNT KQUR KNEX

Person making request: Scott Keefer

Candidate: Laredo PAC

Running for office of: Laredo Mayor

Political Party: _____ Date of Election Dec. 13, 2018

Air Time Quoted: \$ 4,268.⁰⁰

Were commercials purchased? Yes ☒ No ☐

Advertising paid by: Big River Media

Check #: _____ Cash: _____

Credit Card: \$ 4,268

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KLNT-AM LAREDO	Date: 11/26/18
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I, SCOTT KEELER
do hereby request station time concerning the following issue:

LAREDO MAYOR RACE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	ATTACHED				

Total Charges: \$1020 GROSS -

This broadcast time will be used by: BIG RIVER PAC

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes
 ☒ No

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that “communicates a message relating to any political matter of national importance,” attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

GROWTH CONSULTING

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney’s fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER

11/26/18

Date

Scott Keeler

Signature

210-859-6914

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE



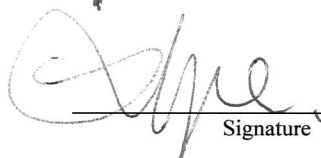
Accepted



Accepted in Part



Rejected


Signature

Patricia Ansie
Printed Name

Senior Marketing
Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
c	c	c	c	c	c

Total Charges: aa

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

RADIO BUY

Market LAREDO
Agency Growth Consulting
Address 1337 Walkers Way
 San Antonio, Tx 78216
Buyer Scott Keeler
Tel: 210-859-6914
email scott@growthconsulting.biz
Target HA35+
Flight 10 days **Buy**
Dates 11/26-12/18
Length :30
Advertiser Laredo PAC

RADIO

RADIO		ALL TIMES LOCAL				EST		EST							
STATION		Daypart/Program	HA35+ AQH Rtg.	HA35+ AQH	Rate	26-Nov	3-Dec	M-TH 10-Dec	17-Dec	Units	Total Units	Total AQH Rtg.	Total AQH	CPP	New Total Cost
KLNT-AM		M-F6A-10A	0.4	3280	\$12	0	12	16	0	:30	28	11.2	91,840	\$30	\$336
KLNT-AM		M-F10A-3P	0.4	3280	\$12	0	5	16	0	:30	21	8.4	68,880	\$30	\$252
KLNT-AM		M-F 3P-7P	0.4	3280	\$12	0	10	16	0	:30	26	10.4	85,280	\$30	\$312
KLNT-AM		M-SU7P-12M	0.2	1640	\$8	0	0	0	0	:30	0	0	0	#DIV/0!	\$0
KLNT-AM		SS 8A-7P	0.4	3280	\$12	0	10	0		:30	10	4	32,800		\$120
KLNT-AM															
Weekly Total						0	37	48	0		85	34.0	278,800	\$30	\$1,020
						\$0	\$444	\$576	\$0						

STATION TOTALS

85 34.0 278,800 Gross \$1,020.00
 \$153.00
 \$867.00

NOTE: PLEASE EMAIL DAILY TIMES TO SCOTT@GROWTHCONSULTING.BIZ

Sales Order

Station: **KLNT-AM** Agency: **Growth Consulting**
 Contract Name: **LAREDO PAC/ROQUE VELA JR/KLNT-02** Address: **Attn: Scott Keeler**
 Contract#: **2126037194** **1337 Walkers Way**
 Start Date: **12/03/18** End Date: **12/13/18** City: **San Antonio** State: **TX** Zip: **78216**
 Revenue Type: **LOCAL POLITICAL** Type: **Cash** Buyer: **SCOTT KEELER**
 Advertiser: **Laredo PAC** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Calendar**
 Product Name: **POLITICAL RUNOFF** Salesperson: **513pariz** Comm %: **15**
 Competitive Code: **POLITICAL LOCAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	12/03/18	12/07/18		6:00 AM	10:00 AM	30	X	X	X	X	X			12	W	12.00	12	144.00	2	
2	12/03/18	12/07/18		10:00 AM	3:00 PM	30	X	X	X	X	X			5	W	12.00	5	60.00	2	
3	12/03/18	12/07/18		3:00 PM	7:00 PM	30	X	X	X	X	X			10	W	12.00	10	120.00	2	
4	12/17/18	12/18/18		6:00 AM	10:00 AM	30	X	X						4	W	12.00	0	0.00	2	
=== CANCELED ===																				
5	12/17/18	12/18/18		10:00 AM	3:00 PM	30	X	X						2	W	12.00	0	0.00	2	
=== CANCELED ===																				
6	12/10/18	12/13/18		6:00 AM	10:00 AM	30	X	X	X	X				16	W	12.00	16	192.00	2	
7	12/10/18	12/13/18		10:00 AM	3:00 PM	30	X	X	X	X				16	W	12.00	16	192.00	2	
8	12/10/18	12/13/18		3:00 PM	7:00 PM	30	X	X	X	X				16	W	12.00	16	192.00	2	
9	12/08/18	12/09/18		8:00 AM	7:00 PM	30						X	X	10	W	12.00	10	120.00	2	

Billing Projections: By Month

Dec 18
 CA 1,020.00
 ST 1,020.00

☒ Print Spot Prices

Notes to Traffic: **added spots and spot revenue -dayaquica**

12/6/2018

TOTAL SPOTS 85

GROSS TOTAL \$ 1,020.00

ADJUSTED SPOTS 85

ADJUSTED TOTAL \$ 1,020.00

APPROVE DECLINE

☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☒ ☐ 513dayaq, 11/29/18 @4:07PM

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KQUR-FM LAREDO	Date: 11/26/18
--	--------------------------

I, SCOTT KEELER
do hereby request station time concerning the following issue:

LAREDO MAYOR RACE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	ATTACHED				

Total Charges: \$3330 GROSS -

This broadcast time will be used by: BIG RIVER PAC

Does the programming (in whole or in part) communicate “a message relating to any political matter of national importance?”

☐ Yes
 ☒ No

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that “communicates a message relating to any political matter of national importance,” attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

GROWTH CONSULTING

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

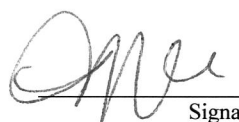
I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney’s fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER

<u>10/26/18</u>	<u>Scott Keeler</u>	<u>210-859-6914</u>
Date	Signature	Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted ☐ Accepted in Part ☐ Rejected

<u></u>	<u>Patricia</u>	<u>Senior Marketing Consultant</u>
Signature	Printed Name	Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
c	c	c	c	c	c

Total Charges: aa

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

RADIO BUY

Market LAREDO

Agency Growth Consulting

Address 1337 Walkers Way

San Antonio, Tx 78216

Buyer **Scott Keeler**

Tel: 210-859-6914

scott@growthconsulting.biz

Target	HA35+
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Flight 3 WEEKS **Buy**

Dates 11/26-12/13

Length :30

Advertiser Laredo PAC

RADIO

RADIO	ALL TIMES LOCAL				EST	EST										
	STATION	Daypart/Program	HA35+ AQH Rtg.	HA35+ AQH	Rate	26-Nov	3-Dec	M-THUR 10-Dec	17-Dec	Units	Total Unites	Total AQH Rtg.	Total AQH	CPP	New Total Cost	
KQUR-FM	M-F6A-10A	1.3	10660	\$40	0	8	12	0	:30	20	26	213,200	\$31	\$800		
KQUR-FM	M-F10A-3P	1.1	9020	\$50	0	0	10	0	:30	10	11	90,200	\$45	\$500		
KQUR-FM	M-F 3P-7P	1.1	9020	\$50	0	5	12	0	:30	17	18.7	153,340	\$45	\$850		
KQUR-FM	M-F7P-12M	0.4	3280	\$35	0	0	0	:30	0	0		0	#DIV/0!	\$0		
KQUR-FM	SS 10A-7P	0.7	5740	\$35	0	10	0	:30	10	7	57,400			\$350		
KQUR-FM																
Weekly Total					0	23	34	0		57	62.7	514,140	\$40	\$2,500		

NOTE: PLEASE EMAIL DAILY TIMES TO SCOTT@GROWTHCONSULTING.BIZ

Sales Order

Station: **KQUR-FM** Agency: **Growth Consulting**
 Contract Name: **LAREDO PAC/ROQUE VELA JR/KQUR-02** Address: **Attn: Scott Keeler**
 Contract#: **2126037196** **1337 Walkers Way**
 Start Date: **12/03/18** End Date: **12/13/18** City: **San Antonio** State: **TX** Zip: **78216**
 Revenue Type: **LOCAL POLITICAL** Type: **Cash** Buyer: **SCOTT KEELER**
 Advertiser: **Laredo PAC** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Calendar**
 Product Name: **RUNOFF SCHEDULE** Salesperson: **513pariz** Comm %: **0**
 Competitive Code: **POLITICAL LOCAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	12/03/18	12/07/18		6:00 AM	10:00 AM	30	X	X	X	X	X			8	W	40.00	8	320.00	2	
2	12/03/18	12/07/18		3:00 PM	7:00 PM	30	X	X	X	X				5	W	50.00	5	250.00	2	
3	12/17/18	12/18/18		6:00 AM	10:00 AM	30	X	X						4	W	40.00	0	0.00	2	
=== CANCELED ===																				
4	12/10/18	12/13/18		6:00 AM	10:00 AM	30	X	X	X	X				12	W	40.00	12	480.00	2	
5	12/10/18	12/13/18		3:00 PM	7:00 PM	30	X	X	X	X				12	W	50.00	12	600.00	2	
6	12/08/18	12/09/18		10:00 AM	7:00 PM	30						X	X	10	W	35.00	10	350.00	2	
7	12/10/18	12/13/18		10:00 AM	3:00 PM	30	X	X	X	X				10	W	50.00	10	500.00	2	

Billing Projections: By Month

Dec 18
 CA 2,500.00
 ST 2,500.00

☒ Print Spot Prices

Notes to Traffic: **added spot and spot revenue-dayaquica**

12/6/18

TOTAL SPOTS **57**

GROSS TOTAL \$ **2,500.00**

ADJUSTED SPOTS **57**

ADJUSTED TOTAL \$ **2,500.00**

APPROVE DECLINE

☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☒ ☐ 513dayaq, 11/29/18 @4:12PM

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KBDR-FM LAREDO	Date: 11/26/18
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I, SCOTT KEELER
do hereby request station time concerning the following issue:

LAREDO MAYOR RACE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	ATTACHED				

Total Charges: \$3380 gross

This broadcast time will be used by: BIG RIVER PAC

Does the programming (in whole or in part) communicate “a message relating to any political matter of national importance?”

☐ Yes
 ☒ No

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that “communicates a message relating to any political matter of national importance,” attach Agreed Upon Schedule (Page 3)

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GROWTH CONSULTING

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☐ a corporation; ☐ a committee; ☐ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

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TO BE SIGNED BY ISSUE ADVERTISER

11/26/18

Date

Scott Keeler

Signature

210-859-6914

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE



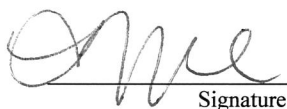
Accepted



Accepted in Part



Rejected


Signature

Patricia Arispe
Printed Name

Senior Marketing
Consultant
Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
C	C	C	C	C	C

Total Charges: \$720.00 gross

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

RADIO BUY

Market LAREDO
Agency Growth Consulting
Address 1337 Walkers Way
San Antonio, Tx 78216
Buyer Scott Keeler
Tel: 210-859-6914
email scott@growthconsulting.biz
Target HA35+
Flight 3 WEEKS **Buy**
Dates 11/26-12/13
Length :30
Advertiser Laredo PAC

RADIO

RADIO		ALL TIMES LOCAL		EST	EST										
STATION	Daypart/Program	HA35+ AQH Rtg.	HA35+ AQH	Rate	26-Nov	3-Dec	M-THU		17-Dec	Units	Total Units	Total AQH Rtg.	Total AQH	CPP	New Total Cost
KBDR-FM	M-F6A-10A	1.3	10660	\$50	0	10	14		0	:30	24	31.2	255,840	\$38	\$1,200
KBDR-FM	M-F10A-3P	1.1	9020	\$50	0	0	14		0	:30	14	15.4	126,280	\$45	\$700
KBDR-FM	M-F 3P-7P	1.1	9020	\$50	0	10	14		0	:30	24	26.4	216,480	\$45	\$1,200
KBDR-FM	M-F7P-12M	0.4	3280	\$35	0	0	0		0	:30	0	0	0	#DIV/0!	\$0
KBDR-FM	SS 10A-7P	0.7	5740	\$40	0	7	0		0	:30	7	4.9	40,180		\$280
KBDR-FM															
Weekly Total					0	27	42		0		69	77.9	638,780	\$43	\$3,380
					\$0	\$1,280	\$2,100		\$0						

STATION TOTALS

69 77.9 638,780 Gross \$3,380.00
\$507.00
\$2,873.00

(S) = SIMULCAST WITH KVDA-FM

NOTE: PLEASE EMAIL DAILY TIMES TO SCOTT@GROWTHCONSULTING.BIZ

Sales Order

Station: **KBDR-FM** Agency: **Growth Consulting**
 Contract Name: **LAREDO PAC/ROQUE VELA JR/KBDR-02** Address: **Attn: Scott Keeler**
 Contract#: **2126037197** **1337 Walkers Way**
 Start Date: **12/03/18** End Date: **12/13/18** City: **San Antonio** State: **TX** Zip: **78216**
 Revenue Type: **LOCAL POLITICAL** Type: **Cash** Buyer: **SCOTT KEELER**
 Advertiser: **Laredo PAC** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Calendar**
 Product Name: **RUNOFF SCHEDULE** Salesperson: **513pariz** Comm %: **15**
 Competitive Code: **POLITICAL LOCAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	12/03/18	12/07/18		6:00 AM	10:00 AM	30	X	X	X	X	X			10	W	50.00	10	500.00	2	
2	12/03/18	12/07/18		3:00 PM	7:00 PM	30	X	X	X	X	X			10	W	50.00	10	500.00	2	
3	12/17/18	12/18/18		6:00 AM	10:00 AM	30	X	X						4	W	50.00	0	0.00	2	
	=== CANCELED ===																			
4	12/17/18	12/18/18		10:00 AM	3:00 PM	30	X	X						2	W	50.00	0	0.00	2	
	=== CANCELED ===																			
5	12/17/18	12/18/18		3:00 PM	7:00 PM	30	X	X						4	W	50.00	0	0.00	2	
	=== CANCELED ===																			
6	12/10/18	12/13/18		6:00 AM	10:00 AM	30	X	X	X	X				14	W	50.00	14	700.00	2	
7	12/10/18	12/13/18		10:00 AM	3:00 PM	30	X	X	X	X				14	W	50.00	14	700.00	2	
8	12/10/18	12/13/18		3:00 PM	7:00 PM	30	X	X	X	X				14	W	50.00	14	700.00	2	
9	12/08/18	12/09/18		10:00 AM	7:00 PM	30						X	X	7	W	40.00	7	280.00	2	

Billing Projections: By Month

Dec 18
 CA 3,380.00
 ST 3,380.00

☒ Print Spot Prices

Notes to Traffic: **added additional spot**

revenue-dayaquica12/6/2018

TOTAL SPOTS **69**

GROSS TOTAL \$ **3,380.00**

ADJUSTED SPOTS **69**

ADJUSTED TOTAL \$ **3,380.00**

APPROVE DECLINE

☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☒ ☐ 513dayaq, 11/29/18 @5:16PM

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KNEX-FM LAREDO	Date: 11/26/18
--	--------------------------

I, SCOTT KEELER
do hereby request station time concerning the following issue:

LAREDO MAYOR RACE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	ATTACHED				

Total Charges: \$4065 GROSS -

This broadcast time will be used by: BIG RIVER PAC

Does the programming (in whole or in part) communicate “a message relating to any political matter of national importance?”

☐ Yes
 ☒ No

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

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TO BE SIGNED BY ISSUE ADVERTISER

11/26/18

Date

Scott Keeler

Signature

210-859-6914

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE



Accepted



Accepted in Part



Rejected

SK
Signature

Patricia Arispe
Printed Name

Senior Marketing Consultant
Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
C	C	C	C	C	C

Total Charges: aa

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

RADIO BUY

Market LAREDO
Agency Growth Consulting
Address 1337 Walkers Way
San Antonio, Tx 78216
Buyer Scott Keeler
Tel: 210-859-6914
email scott@growthconsulting.biz
Target HA35+
Flight 10 days **Buy**
Dates 11/26-12/18
Length :30
Advertiser Laredo PAC

RADIO

RADIO	ALL TIMES LOCAL				EST	EST										
	STATION	Daypart/Program	HA35+ AQH Rtg.	HA35+ AQH	Rate	26-Nov	3-Dec	Mon-Thru 10-Dec	Mon-Tues 17-Dec	Units	Total Units	Total AQH Rtg.	Total AQH	CPP	New Total Cost	
KNEX-FM	M-F6A-10A	1.3	10660	\$45	0	10	16	0		:30	26	33.8	277,160	\$35	\$1,170	
KNEX-FM	M-F10A-3P	1.1	9020	\$45	0	3	15	0		:30	18	19.8	162,360	\$41	\$810	
KNEX-FM	M-F 3P-7P	1.1	9020	\$45	0	10	16	0		:30	26	28.6	234,520	\$41	\$1,170	
KNEX-FM	M-F7P-12M	0.4	3280	\$30	0	5	8			:30	13	5.2	42,640	\$75	\$390	
KNEX-FM	SS 10A-7P	0.7	5740	\$35	0	12	0			:30	12	8.4	68,880		\$420	
KNEX-FM																
Weekly Total					0	40	55	0			95	95.8	785,560	\$41	\$3,960	
					\$0	\$1,605	\$2,355	\$0								

STATION TOTALS

95 **95.8** **785,560 Gross** **\$3,960.00**
\$594.00
\$3,366.00

(S) = SIMULCAST WITH KVDA-FM
NOTE: PLEASE EMAIL DAILY TIMES TO SCOTT@GROWTHCONSULTING.BIZ

Sales Order

Station: **KNEX-FM** Agency: **Growth Consulting**
 Contract Name: **LAREDO PAC/ROQUE VELA JR/KNEX-02** Address: **Attn: Scott Keeler**
 Contract#: **2126037195** **1337 Walkers Way**
 Start Date: **12/03/18** End Date: **12/13/18** City: **San Antonio** State: **TX** Zip: **78216**
 Revenue Type: **LOCAL POLITICAL** Type: **Cash** Buyer: **SCOTT KEELER**
 Advertiser: **Laredo PAC** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Calendar**
 Product Name: **RUNOFF POLITICAL** Salesperson: **513pariz** Comm %: **0**
 Competitive Code: **POLITICAL LOCAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	12/03/18	12/07/18		6:00 AM	10:00 AM	30	X	X	X	X	X			10	W	45.00	10	450.00	2	
2	12/03/18	12/07/18		10:00 AM	3:00 PM	30	X	X	X	X	X			3	W	45.00	3	135.00	2	
3	12/03/18	12/07/18		3:00 PM	7:00 PM	30	X	X	X	X	X			10	W	45.00	10	450.00	2	
4	12/17/18	12/18/18		6:00 AM	10:00 AM	30	X	X						4	W	45.00	0	0.00	2	
	=== CANCELED ===																			
5	12/17/18	12/18/18		10:00 AM	3:00 PM	30	X	X						2	W	45.00	0	0.00	2	
	=== CANCELED ===																			
6	12/08/18	12/09/18		10:00 AM	7:00 PM	30						X	X	12	W	35.00	12	420.00	2	
7	12/10/18	12/13/18		6:00 AM	10:00 AM	30	X	X	X	X				16	W	45.00	16	720.00	2	
8	12/10/18	12/13/18		10:00 AM	3:00 PM	30	X	X	X	X				15	W	45.00	15	675.00	2	
9	12/10/18	12/13/18		3:00 PM	7:00 PM	30	X	X	X	X				16	W	45.00	16	720.00	2	
10	12/07/18	12/07/18		7:00 PM	12:00 AM	30					5			5	D	30.00	5	150.00	2	
11	12/10/18	12/13/18		7:00 PM	12:00 AM	30	X	X	X	X				8	W	30.00	8	240.00	2	

Billing Projections: By Month

Dec 18
 CA 3,960.00
 ST 3,960.00

☒ Print Spot Prices

Notes to Traffic: **added spot and spot**

revenue-dayaquica12/6/18

TOTAL SPOTS 95

GROSS TOTAL \$ 3,960.00

ADJUSTED SPOTS 95

ADJUSTED TOTAL \$ 3,960.00

APPROVE DECLINE

☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☒ ☐ 513dayaq, 11/29/18 @4:08PM

Merchant: LAREDO RADIO

107 CALLE DEL NORTE STE 212
LAREDO, TX 78041
US

9567251000

Order Information

Description: LDO Growth 120618

Order Number:

P.O. Number:

Customer ID:

Invoice Number: LDO Growth 120618

Billing Information

Scott Keeler
Growth Consulting
1337 Walkers Way
San Antonio, TX 78216

Shipping Information

Scott Keeler
Growth Consulting
1337 Walkers Way
San Antonio, TX 78216

Shipping: 0.00

Tax: 0.00

Total: USD 4,268.00

Payment Information

Date/Time: 06-Dec-2018 14:14:18 PST

Transaction ID: 61439105758

Transaction Type: Authorization w/ Auto Capture

Transaction Status: Captured/Pending Settlement

Authorization Code: 746453

Payment Method: