

CONTRACT



KBFX
1901 Westwind Dr
Bakersfield, CA 93301
USA
(661) 327-7955

www.bakersfieldnow.com

<u>Contract / Revision</u> 1016390 /		<u>Alt Order #</u> 26145396
<u>Product</u> 297/421/2188 No on Prop 6		
<u>Contract Dates</u> 10/08/18 - 10/14/18		<u>Estimate #</u> 2188
<u>Advertiser</u> No on Prop 6		<u>Original Date / Revision</u> 09/11/18 / 09/11/18
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KBFX	<u>Account Executive</u> Los Angeles Millenni	<u>Sales Office</u> KATZ Los Ange
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 59.80
<u>Agcy Code</u> 9917619	<u>Advertiser Code</u> 297	<u>Product 1/2</u> 421
<u>Agency Ref</u> 17268		<u>Advertiser Ref</u> 2432016

And:

Sadler Strategic Media Inc.
12103 Viewcrest Rd
Studio City, CA 91604

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KBFX	10/08/18	10/12/18	Eyewitness News 7a-9a	7:00 AM-9:00 AM		:30				NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$175.00	2.50			
N 2	KBFX	10/08/18	10/12/18	Eyewitness News 7a-8a	7:00 AM-8:00 AM		:30				NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$175.00	2.50			
N 3	KBFX	10/08/18	10/12/18	Hot Bench	2:00 PM-3:00 PM		:30				NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$40.00	1.00			
N 4	KBFX	10/08/18	10/12/18	The Big Bang Theory	6:00 PM-7:00 PM		:30				NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				3	\$200.00	4.00			
N 5	KBFX	10/08/18	10/12/18	Eyewitness News at 10 on Fc	10:00 PM-11:00 PM		:30				NM	3	\$1,530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				3	\$510.00	3.00			
N 6	KBFX	10/13/18	10/13/18	The Big Bang Theory (2x)	6:00 PM-7:00 PM		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				2	\$200.00	2.50			
N 7	KBFX	10/13/18	10/13/18	Eyewitness News at 10	10:00 PM-10:30 PM		:30				NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$265.00	2.50			
N 8	KBFX	10/13/18	10/13/18	Modern Family	10:30 PM-11:00 PM		:30				NM	1	\$105.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$105.00	1.30			
N 9	KBFX	10/14/18	10/14/18	Eyewitness News at 10	10:00 PM-10:30 PM		:30				NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S				1	\$265.00	2.00			
N 10	KBFX	10/11/18	10/11/18	FOX NFL Football Thursday	5:20 PM-8:30 PM		:30				NM	1	\$2,535.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	---T---				1	\$2,535.00	6.50			
N 11	KBFX	10/14/18	10/14/18	NFL Early Game	10:00 AM-1:30 PM		:30				NM	1	\$2,535.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S				1	\$2,535.00	4.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



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1901 Westwind Dr
Bakersfield, CA 93301
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(661) 327-7955

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<u>Contract / Revision</u>	<u>Alt Order #</u>
1016390 /	26145396

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/08/18 - 10/14/18	297/421/2188 No on Pr	2188

<u>Advertiser</u>	<u>Original Date / Revision</u>
No on Prop 6	09/11/18 / 09/11/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 12	KBFX	10/14/18	10/14/18	NFL Late Game	1:30 PM-4:00 PM		:30				NM	1	\$2,535.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week:		10/08/18	10/14/18	-----S	1	\$2,535.00	5.50						
Totals								59.80			20	\$11,550.00	

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/08/18 - 10/14/18	20	\$11,550.00	(\$1,732.50)	\$9,817.50
Totals	20	\$11,550.00	(\$1,732.50)	\$9,817.50

Signature: _____ **Date:** _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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125 West 55th St
New York, NY 10019

Contract # 26145396 Changes as of: 9/7/2018 at 3:16 PM Version: Original Order

CPE: 297/421/2188 Flight: 9/24/18 - 11/4/18 Con Type: POLITICAL/VOTE

Agency: SADLER STRATEGIC Advertiser: No on Prop 6 Station: KBFX
12103 VIEWCREST Product: No on Prop 6 Market: Bakersfield
ROAD Office: LOS ANGELES
STUDIO CITY, CA Agency Order #: 7698571 Service: Nielsen
91604

Buyer: Sadler, Sheri Primary Demo: Adults 35+

Salesperson: JENNA AVISHAY Assistant: RILEY SCHONEMAN
323-966-5205

Comments: Separation: 30

Separation:

Total GRP: 59.8

Total CPP: \$193.14

Total Spots: 20
Total \$: \$11,550.00

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/24 - 10/29							Total Spots	Total \$	CPP*	GRP*
							9/24	10/1	10/8	10/15	10/22	10/29					
1	M-F 7a-9a		Eyewitness News-Fox 58 7A-9A	\$175.00	2.5	30	0	0	2	0	0	0	0	2	\$350.00	\$70.00	5.0
2	M-F 7a-9a		Eyewitness News-7A on Fox58	\$175.00	2.5	30	0	0	2	0	0	0	0	2	\$350.00	\$70.00	5.0
3	M-F 7a-9a		Hot Bench	\$40.00	1.0	30	0	0	2	0	0	0	0	2	\$80.00	\$40.00	2.0
4	M-F 6p-7p		Big Bang Theory	\$200.00	4.0	30	0	0	3	0	0	0	0	3	\$600.00	\$50.00	12.0
5	M-F 10p-11p		Eyewitness News-10p on KBFX	\$510.00	3.0	30	0	0	3	0	0	0	0	3	\$1,530.00	\$170.00	9.0
6	Sa 6p-7p		Big Bang Theory (2X)	\$200.00	2.5	30	0	0	2	0	0	0	0	2	\$400.00	\$80.00	5.0
7	Sa 10p-10:30p		Eyewitness News-10P on KBFX	\$265.00	2.5	30	0	0	1	0	0	0	0	1	\$265.00	\$106.00	2.5
8	Sa 10:30p-11p		Modern Family	\$105.00	1.3	30	0	0	1	0	0	0	0	1	\$105.00	\$80.77	1.3
9	Su 10p-10:30p		Eyewitness News-10P on KBFX	\$265.00	2.0	30	0	0	1	0	0	0	0	1	\$265.00	\$132.50	2.0
10	Th 5:20p-8:30p		Thursday Night Football	\$2,535.00	6.5	30	0	0	1	0	0	0	0	1	\$2,535.00	\$390.00	6.5
11	Su 10a-1:30p		NFL Sunday Early	\$2,535.00	4.0	30	0	0	1	0	0	0	0	1	\$2,535.00	\$633.75	4.0
12	Su 1:30p-4p		NFL Sunday Late	\$2,535.00	5.5	30	0	0	1	0	0	0	0	1	\$2,535.00	\$460.91	5.5
TOTALS:							0	0	20	0	0	0	0	20	\$11,550.00	\$193.14	59.8



125 West 55th St
New York, NY 10019

Contract # 26145396 Changes as of: 9/7/2018 at 3:16 PM Version: Original Order

CPE: 297/421/2188 Flight: 9/24/18 - 11/4/18 Station: KBFX Con Type: POLITICAL/VOTE
 Agency: SADLER STRATEGIC Advertiser: No on Prop 6 Market: Bakersfield Total \$: \$11,550.00
 12103 VIEWCREST Product: No on Prop 6 Office: LOS ANGELES Total Spots: 20
 ROAD Agency Order #: 7698571 Service: Nielsen Total CPP: \$193.14
 STUDIO CITY, CA 91604 Buyer: Sadler, Sheri Primary Demo: Adults 35+ Total GRP: 59.8
 Salesperson: JENNA AVISHAY Assistant: RILEY SCHONEMAN Separation: 323-966-5205 323-966-5009

Special Instructions	Order Level Comments
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Date/Time	Added by	Comment
09/07/18 3:16 PM	JENNA AVISHAY	Separation: 30

Competitive Information		Daypart Summary				Monthly Summary				
Market Budget:	KBFX Share:	Day/Time	% Distrib	Spots	Dollars	CPP	GRP	Month	Spots	Dollars
\$41,250	28%		100%	20	\$11,550.00	\$193.14	59.8	2018-Sep	0	\$0.00
Comment: Rank and share estimated			100%	20	\$11,550.00	\$193.14	59.8	2018-Oct	20	\$11,550.00
KBAK: 45%								2018-Nov	0	\$0.00
KERO: 12%								Total	20	\$11,550.00
KGET: 15%										

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Queued for Electronic Contracting	9/7/18 3:19 PM					\$0	\$0	
New	9/7/18 3:16 PM	JENNA AVISHAY	New	20		\$11,550.00	\$11,550.00	

Non-Discrimination Policy
 PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY AND MUST CONTAIN NONDISCRIMINATION CLAUSES CONSISTENT WITH THIS ORDER. KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.