

CONTRACT



KBFX
1901 Westwind Dr
Bakersfield, CA 93301
USA
(661) 327-7955

And:

Sadler Strategic Media Inc.
12103 Viewcrest Rd
Studio City, CA 91604

<u>Contract / Revision</u> 1016390 /		<u>Alt Order #</u> 26145396
<u>Product</u> 297/421/2188 No on Prop 6		
<u>Contract Dates</u> 10/08/18 - 10/14/18		<u>Estimate #</u> 2188
<u>Advertiser</u> No on Prop 6		<u>Original Date / Revision</u> 09/11/18 / 09/11/18
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KBFX	<u>Account Executive</u> Los Angeles Millenni	<u>Sales Office</u> KATZ Los Ange
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 59.80
<u>Agcy Code</u> 9917619	<u>Advertiser Code</u> 297	<u>Product 1/2</u> 421
<u>Agency Ref</u> 17268		<u>Advertiser Ref</u> 2432016

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KBFX	10/08/18	10/12/18	Eyewitness News 7a-9a	7:00 AM-9:00 AM		:30				NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$175.00	2.50			
N 2	KBFX	10/08/18	10/12/18	Eyewitness News 7a-8a	7:00 AM-8:00 AM		:30				NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$175.00	2.50			
N 3	KBFX	10/08/18	10/12/18	Hot Bench	2:00 PM-3:00 PM		:30				NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				2	\$40.00	1.00			
N 4	KBFX	10/08/18	10/12/18	The Big Bang Theory	6:00 PM-7:00 PM		:30				NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				3	\$200.00	4.00			
N 5	KBFX	10/08/18	10/12/18	Eyewitness News at 10 on Fc	10:00 PM-11:00 PM		:30				NM	3	\$1,530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	MTWTF--				3	\$510.00	3.00			
N 6	KBFX	10/13/18	10/13/18	The Big Bang Theory (2x)	6:00 PM-7:00 PM		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				2	\$200.00	2.50			
N 7	KBFX	10/13/18	10/13/18	Eyewitness News at 10	10:00 PM-10:30 PM		:30				NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$265.00	2.50			
N 8	KBFX	10/13/18	10/13/18	Modern Family	10:30 PM-11:00 PM		:30				NM	1	\$105.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S-				1	\$105.00	1.30			
N 9	KBFX	10/14/18	10/14/18	Eyewitness News at 10	10:00 PM-10:30 PM		:30				NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S				1	\$265.00	2.00			
N 10	KBFX	10/11/18	10/11/18	FOX NFL Football Thursday	5:20 PM-8:30 PM		:30				NM	1	\$2,535.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	---T---				1	\$2,535.00	6.50			
N 11	KBFX	10/14/18	10/14/18	NFL Early Game	10:00 AM-1:30 PM		:30				NM	1	\$2,535.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/08/18	10/14/18	-----S				1	\$2,535.00	4.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



125 West 55th St
New York, NY 10019

Contract # 26145396	Changes as of: 9/7/2018 at 3:16 PM	Version: Original Order
CPE: 297/421/2188	Flight: 9/24/18 - 11/4/18	Station: KBFX
Agency: SADLER STRATEGIC	Advertiser: No on Prop 6	Market: Bakersfield
12103 VIEWCREST ROAD	Product: No on Prop 6	Office: LOS ANGELES
STUDIO CITY, CA 91604	Agency Order #: 7698571	Service: Nielsen
	Buyer: Sadler, Sheri	Primary Demo: Adults 35+
	Salesperson: JENNA AVISHAY	Assistant: RILEY SCHONEMAN
	Separation: 323-966-5205	Total GRP: 59.8
		Con Type: POLITICAL/VOTE
		Total \$: \$11,550.00
		Total Spots: 20
		Total CPP: \$193.14

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/24	10/1	10/8	10/15	10/22	10/29	9/24 - 10/29	Total Spots	Total \$	CPP*	GRP*
1	M-F 7a-9a		Eyewitness News-Fox 58 7A-9A Block	\$175.00	2.5	30	0	0	2	0	0	0		2	\$350.00	\$70.00	5.0
2	M-F 7a-8a		Eyewitness News-7A on Fox58	\$175.00	2.5	30	0	0	2	0	0	0		2	\$350.00	\$70.00	5.0
3	M-F 2p-3p		Hot Bench	\$40.00	1.0	30	0	0	2	0	0	0		2	\$80.00	\$40.00	2.0
4	M-F 6p-7p		Big Bang Theory	\$200.00	4.0	30	0	0	3	0	0	0		3	\$600.00	\$50.00	12.0
5	M-F 10p-11p		Eyewitness News-10p on KBFX	\$510.00	3.0	30	0	0	3	0	0	0		3	\$1,530.00	\$170.00	9.0
6	Sa 6p-7p		Big Bang Theory (2X)	\$200.00	2.5	30	0	0	2	0	0	0		2	\$400.00	\$80.00	5.0
7	Sa 10p-10:30p		Eyewitness News-10P on KBFX	\$265.00	2.5	30	0	0	1	0	0	0		1	\$265.00	\$106.00	2.5
8	Sa 10:30p-11p		Modern Family	\$105.00	1.3	30	0	0	1	0	0	0		1	\$105.00	\$80.77	1.3
9	Su 10p-10:30p		Eyewitness News-10P on KBFX	\$265.00	2.0	30	0	0	1	0	0	0		1	\$265.00	\$132.50	2.0
10	Th 5:20p-8:30p		Thursday Night Football	\$2,535.00	6.5	30	0	0	1	0	0	0		1	\$2,535.00	\$390.00	6.5
11	Su 10a-1:30p		NFL Sunday Early	\$2,535.00	4.0	30	0	0	1	0	0	0		1	\$2,535.00	\$633.75	4.0
12	Su 1:30p-4p		NFL Sunday Late	\$2,535.00	5.5	30	0	0	1	0	0	0		1	\$2,535.00	\$460.91	5.5
TOTALS:														20	\$11,550.00	\$193.14	59.8



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	Separation: 323-966-5205	Total GRP: 59.8
		Total \$: \$11,550.00
		Total Spots: 20
		Total CPM: \$193.14

Special Instructions	
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Date/Time	Added by	Comment
09/07/18 3:16 PM	JENNA AVISHAY	Separation: 30

Competitive Information			
Market Budget:	\$41,250		
KBFX Share:	28%		
Comment:	Rank and share estimated		
KBAK:	45%		
KERO:	12%		
KGET:	15%		

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	20	\$11,550.00	59.8
Total	100%	20	\$11,550.00	\$193.14

Monthly Summary		
Month	Spots	Dollars
2018-Sep	0	\$0.00
2018-Oct	20	\$11,550.00
2018-Nov	0	\$0.00
Total	20	\$11,550.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot+	Spot-
Queued for Electronic Contracting	9/7/18 3:19 PM				
New	9/7/18 3:16 PM	JENNA AVISHAY	New	20	
				\$11,550.00	\$11,550.00

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES, CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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