

# CONTRACT



**WCAU**  
**10 Monument Road**  
**Bala Cynwyd, PA 19004**  
**(610) 668-5510**

[www.nbcphiladelphia.com](http://www.nbcphiladelphia.com)

And:

**SHORR JOHNSON MAGNUS**  
**100 NORTH 20TH STREET**  
**SUITE 201**  
**PHILADELPHIA, PA 19103**

<u>Contract / Revision</u> 893474 /		<u>Alt Order #</u> WOC11843899
<u>Product</u> General Election		
<u>Contract Dates</u> 10/30/18 - 11/06/18		<u>Estimate #</u> 377
<u>Advertiser</u> TOM WOLF FOR GOVERNOR		<u>Original Date / Revision</u> 10/29/18 / 10/29/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WCAU	<u>Account Executive</u> Aaron Zeligson	<u>Sales Office</u> Philadelphia NS
<u>Special Handling</u>		
<u>Demographic</u> RA35+		
<u>Agency Code</u>	<u>Advertiser Code</u> 9	<u>Product 1/2</u> 12
<u>Agency Ref</u> 06431		<u>Advertiser Ref</u> 33828

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WCAU	10/30/18	11/02/18	5A-6A M-F NBC10 NEWS 5A	5A-6A M-F		:30				NM	10	\$5,500.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-TWTF--	10	\$550.00							
N 2	WCAU	10/30/18	11/02/18	6A-7A M-F	6A-7A M-F		:30				NM	10	\$12,000.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-TWTF--	10	\$1,200.00							
N 3	WCAU	10/30/18	11/02/18	7A-9A TODAY SHOW	7A-9A M-F		:30				NM	10	\$14,000.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-TWTF--	10	\$1,400.00							
N 4	WCAU	10/30/18	11/02/18	11A-12P NBC10 NEWS@11	11A-12P		:30				NM	5	\$2,250.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-TWTF--	5	\$450.00							
N 5	WCAU	10/30/18	11/02/18	3P-4P M-F ELLEN	3P-4P M-F		:30				NM	4	\$3,000.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-1111--	4	\$750.00							
N 6	WCAU	10/30/18	11/02/18	2-3P STEVE HARVEY TALK	2P-3P		:30				NM	5	\$1,750.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/18	11/05/18	-TWTF--	5	\$350.00							

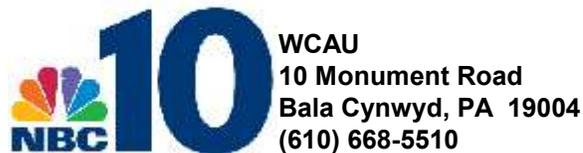
(\* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION AND COZITV NETWORK CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II or the CoziTV Network Advertising Agreement-Part II (the "Part IIs"), as applicable, which have previously been provided under separate cover and/or are available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo and/or the CoziTV Network for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in the applicable Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in the applicable Part II, either Agency or NBC/Telemundo and/or the CoziTV Network may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo and/or the CoziTV Network is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in the applicable Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Contract / Revision</u> 893474 /		<u>Alt Order #</u> WOC11843899
<u>Contract Dates</u> 10/30/18 - 11/06/18	<u>Product</u> General Election	<u>Estimate #</u> 377
<u>Advertiser</u> TOM WOLF FOR GOVERI		<u>Original Date / Revision</u> 10/29/18 / 10/29/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 7	WCAU	10/30/18	11/02/18	12P-1P DAYS OF OUR LIVE	12P-1P M-F		:30				NM	5	\$4,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				5	\$850.00				
N 8	WCAU	11/03/18	11/03/18	6P-630P NEWS SAT	6P-630P		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/29/18	11/04/18	-----1-				1	\$450.00				
N 9	WCAU	10/30/18	11/02/18	6P-630P NBC10 NEWS	6P-630P M-F		:30				NM	5	\$6,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				5	\$1,300.00				
N 10	WCAU	10/30/18	11/02/18	4P-5P NBC10 NEWS	4-5P M-F		:30				NM	10	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				10	\$800.00				
N 11	WCAU	10/30/18	11/02/18	6P-630P NBC10 NEWS	6P-630P M-F		:30				NM	5	\$6,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				5	\$1,300.00				
N 12	WCAU	10/30/18	11/02/18	5-6P NBC10 NEWS @ 5	M-F 5-6P M-F		:30				NM	10	\$11,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				10	\$1,100.00				
N 13	WCAU	10/30/18	11/02/18	EXTRA 7-730P	7P-730P M-F		:30				NM	4	\$4,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-1111--				4	\$1,100.00				
N 14	WCAU	10/30/18	11/02/18	730P-8P M-F	730P-8P M-F		:30				NM	4	\$4,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-TWTF--				4	\$1,100.00				
N 15	WCAU	11/04/18	11/04/18	FOOTBALL NIGHT AMERIC	7:00 PM-8:15 PM		:30				NM	1	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/29/18	11/04/18	-----1				1	\$3,500.00				
N 16	WCAU	10/30/18	10/30/18	10-11P NEW AMSTERDAM	10-11P TUE		:30				NM	1	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/29/18	11/04/18	-1-----				1	\$7,000.00				

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FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



**WCAU**  
**10 Monument Road**  
**Bala Cynwyd, PA 19004**  
**(610) 668-5510**

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<u>Contract / Revision</u>	<u>Alt Order #</u>
893474 /	WOC11843899

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/30/18 - 11/06/18	General Election	377

<u>Advertiser</u>	<u>Original Date / Revision</u>
TOM WOLF FOR GOVERI	10/29/18 / 10/29/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 17	WCAU	11/04/18	11/04/18	NFL REGULAR SEASON NC815P-1130P			:30				NM	1	\$12,000.00
		LUR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	-----1	1			\$12,000.00					
D 18	WCAU	10/30/18	10/31/18	9-10P CHICAGO FIRE	9:00 PM-10:00 PM		:30				NM	0	\$0.00
N 19	WCAU	10/31/18	10/31/18	10-11P WED CHICAGO PD	10P-11P		:30				NM	1	\$7,500.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	--1----	1			\$7,500.00					
D 20	WCAU	10/30/18	10/30/18	8-9P TUE THE VOICE	8P-9P		:30				NM	0	\$0.00
N 21	WCAU	11/04/18	11/04/18	FOOTBALL NIGHT AMERIC	7:00 PM-8:15 PM		:30				NM	1	\$3,500.00
		LUR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	-----1	1			\$3,500.00					
N 22	WCAU	11/02/18	11/02/18	8-9P BLINDSPOT	FRI 8-9P		:30				NM	1	\$2,000.00
		LUR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	----1--	1			\$2,000.00					
N 23	WCAU	10/31/18	10/31/18	8-9P CHICAGO MED	8-9P WED		:30				NM	1	\$7,500.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	--1----	1			\$7,500.00					
N 24	WCAU	11/01/18	11/01/18	10-11P TH LAW & ORDER	S10P-11P		:30				NM	1	\$8,500.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	---1---	1			\$8,500.00					
N 25	WCAU	11/05/18	11/05/18	8-10P MO THE VOICE	8P-10P		:30				NM	1	\$10,000.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/30/18	11/05/18	1-----	1			\$10,000.00					
N 26	WCAU	10/30/18	10/30/18	9-10P TU THIS IS US	9P-10P		:30				NM	1	\$35,000.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/29/18	11/04/18	-1-----	1			\$35,000.00					
N 27	WCAU	10/30/18	11/02/18	1135P-1237A TON W/FALL	C11135P-1237A		:30				NM	10	\$8,500.00
		CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/30/18	11/05/18	-TWTF--	10			\$850.00					
N 28	WCAU	11/04/18	11/04/18	NFL LATE NEWS	11:30 PM-12:05 XM		:30				NM	1	\$1,500.00
		LUR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					

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FOR NBCE CONTRACTS:

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<b>Contract / Revision</b> 893474 /		<b>Alt Order #</b> WOC11843899
<b>Contract Dates</b> 10/30/18 - 11/06/18	<b>Product</b> General Election	<b>Estimate #</b> 377
<b>Advertiser</b> TOM WOLF FOR GOVERI		<b>Original Date / Revision</b> 10/29/18 / 10/29/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$1,500.00				
N 29	WCAU	10/30/18	11/03/18	11-1135P M/SU/ 11-1130 SA	11-1135P		:30				NM	6	\$10,200.00
LUR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/18	11/05/18	-TWTFS-				6	\$1,700.00				
N 30	WCAU	11/03/18	11/03/18	1130P-1A SNL	1130P-1A SAT		:30				NM	1	\$3,000.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$3,000.00				
N 31	WCAU	11/04/18	11/04/18	8A-9A SUNDAY TODAY	8A-9A SU		:30				NM	1	\$800.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$800.00				
N 32	WCAU	11/03/18	11/03/18	7A-9A SATURDAY	7A-9A SA		:30				NM	1	\$800.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$800.00				
N 33	WCAU	11/04/18	11/04/18	1130A-12P SUN @ ISSUE	1130A-12P		:30				NM	1	\$200.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$200.00				
D 34	WCAU	10/30/18	11/04/18	1130A-12P SUN @ ISSUE	1130A-12P		:30				NM	0	\$0.00
N 35	WCAU	11/05/18	11/05/18	5A-6A M-F NBC10 NEWS	5A-6A M-F		:30				NM	2	\$1,100.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/18	11/05/18	2-----				2	\$550.00				
N 36	WCAU	11/05/18	11/05/18	6A-7A M-F	6A-7A M-F		:30				NM	2	\$2,400.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/18	11/05/18	2-----				2	\$1,200.00				
N 37	WCAU	11/05/18	11/05/18	7A-9A TODAY SHOW	7A-9A M-F		:30				NM	2	\$2,800.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/18	11/05/18	2-----				2	\$1,400.00				
N 38	WCAU	11/05/18	11/05/18	11A-12P NBC10 NEWS@11	11A-12P		:30				NM	1	\$450.00
CDR													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/18	11/05/18	M-----				1	\$450.00				
<b>Totals</b>								<b>0.00</b>				<b>126</b>	<b>\$212,250.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

FOR NBC & TELEMUNDO STATION AND COZITV NETWORK CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II or the CoziTV Network Advertising Agreement-Part II (the "Part IIs"), as applicable, which have previously been provided under separate cover and/or are available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo and/or the CoziTV Network for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in the applicable Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in the applicable Part II, either Agency or NBC/Telemundo and/or the CoziTV Network may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo and/or the CoziTV Network is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in the applicable Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



[www.nbcphiladelphia.com](http://www.nbcphiladelphia.com)

<u>Contract / Revision</u> 893474 /		<u>Alt Order #</u> WOC11843899
<u>Contract Dates</u> 10/30/18 - 11/06/18	<u>Product</u> General Election	<u>Estimate #</u> 377
<u>Advertiser</u> TOM WOLF FOR GOVERI		<u>Original Date / Revision</u> 10/29/18 / 10/29/18

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/05/18	126	\$212,250.00	(\$31,837.50)	\$180,412.50
<b>Totals</b>	126	\$212,250.00	(\$31,837.50)	\$180,412.50

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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FOR NBC & TELEMUNDO STATION AND COZITV NETWORK CONTRACTS:

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FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.