

# Sales Order

Station: **WEHM-FM** Buyer: **JOHN ZAYER**  
 Contract Name: **GOTV 2023 #2 2** Tax Schedule: **(None)**  
 Contract#: **(none)** Agency Commission %: **0**  
 Start Date: **10/23/23** End Date: **11/07/23** Billing Cycle: **Standard**  
 Revenue Type: **POLITICAL LOCAL** Type: **Cash** Salesperson: **503093jdelv** Comm %: **8.50**  
 Advertiser: **ED ROMAINE FOR SUFFOLK** Makegood Policy: **Within Contract Dates**  
 Address: **3080 ROUTE**  
**SUITE D**  
 City: **MEDFORD** State: **NY** Zip: **11763**  
 Phone: **(631) 451-2321**  
 Product Name: **GOTV 2023 #2**  
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/23/23	11/03/23		6:00 AM	10:00 AM	30	4	4	4	4	2			18	D	40.00	36	1,440.00	1
2	10/28/23	11/05/23		6:00 AM	7:00 PM	30						X	X	2	W	35.00	4	140.00	1
3	10/23/23	11/03/23		10:00 AM	3:00 PM	30	1	1	1	1	1			5	D	35.00	10	350.00	1
4	11/06/23	11/06/23		6:00 AM	7:00 PM	30	2							2	D	35.00	2	70.00	1
5	11/07/23	11/07/23		6:00 AM	10:00 AM	30		4						4	D	40.00	4	160.00	1

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	10/23/23	11/07/23	NON-SPOT ITEM	Non Spot Item	1	Per Item	\$7.50	\$7.50

New / Revised  
 Revenue Type: POLITICAL LOCAL  
 Salesperson Commission: 8.50%  
 Line Remark: MATCHING LIVE STREAM CAMPAIGN  
 Daypart: M-S 12:00 AM-12:00 AM

Billing Projections: By Month

	Oct 23	Nov 23
CA	1,356.66	810.84
ST	965.00	1,202.50

Print Spot Prices

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

TOTAL SPOTS .....	56
SPOT TOTAL \$ .....	2,160.00
ALTERNATIVE REVENUE TOTAL \$ .....	7.50
GROSS TOTAL \$ .....	2,167.50
ADJUSTED SPOTS .....	56
ADJUSTED TOTAL \$ .....	2,167.50

APPROVE	DECLINE	
<input type="radio"/>	<input type="radio"/>	General Manager
<input type="radio"/>	<input type="radio"/>	Sales Manager
<input type="radio"/>	<input type="radio"/>	Traffic Manager
<input type="radio"/>	<input type="radio"/>	Finance Manager