

CONTRACT



WTOL-TV Toledo
730 North Summit
Toledo, OH 43604
(419) 248-1111

<u>Contract / Revision</u> 1573878 /		<u>Alt Order #</u> 08355496
<u>Product</u> REBUILDING AMERICA		
<u>Contract Dates</u> 08/23/16 - 08/29/16		<u>Estimate #</u> 707
<u>Advertiser</u> ISS/Rebuilding America Now		<u>Original Date / Revision</u> 08/25/16 / 08/25/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTOL	<u>Account Executive</u> Dorie Penafiel	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 61	<u>Product 1/2</u> 93
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Multi Media Services
915 King Street
2nd Floor
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTOL	08/26/16	08/26/16	11pm News M-F	1057-1135pm		:30				NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$1,300.00					
N 2	WTOL	08/26/16	08/26/16	STEPHEN COLBERT	1135p-1237a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$200.00					
N 3	WTOL	08/26/16	08/26/16	CBS Soaps	CBS Soaps		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$425.00					
N 4	WTOL	08/26/16	08/26/16	NEWS 11 @ NOON	1158am-1230pm		:30				NM	1	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$625.00					
N 5	WTOL	08/26/16	08/26/16	YOUR MORNING 5 AM	5-530am		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$150.00					
N 6	WTOL	08/26/16	08/26/16	News 11 @ 5 PM	NEWS 5-6pm		:30				NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$1,300.00					
N 7	WTOL	08/26/16	08/26/16	News 11 @ 6 PM	557-630p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$1,500.00					
N 8	WTOL	08/26/16	08/26/16	CBS This Morning	7-9am		:30				NM	2	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----2--	2			\$650.00					
N 9	WTOL	08/26/16	08/26/16	News 11 @ 9AM Your Day	858-10am		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/22/16	08/28/16	----1--	1			\$350.00					
N 10	WTOL	08/29/16	08/29/16	11pm News M-F	1057-1135pm		:30				NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----	1			\$1,300.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

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		<u>Estimate #</u> 707
<u>Advertiser</u> ISS/Rebuilding America N		<u>Original Date / Revision</u> 08/25/16 / 08/25/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
N 11	WTOL	08/29/16	08/29/16	STEPHEN COLBERT	1135p-1237a		:30				NM	1	\$200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$200.00					
N 12	WTOL	08/29/16	08/29/16	CBS Soaps	CBS Soaps		:30				NM	1	\$425.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$425.00					
N 13	WTOL	08/29/16	08/29/16	NEWS 11 @ NOON	1158am-1230pm		:30				NM	1	\$625.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$625.00					
N 14	WTOL	08/29/16	08/29/16	YOUR MORNING 5 AM	5-530am		:30				NM	1	\$150.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$150.00					
N 15	WTOL	08/29/16	08/29/16	News 11 @ 5 PM	NEWS 5-6pm		:30				NM	1	\$1,300.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$1,300.00					
N 16	WTOL	08/29/16	08/29/16	News 11 @ 6 PM	557-630p		:30				NM	1	\$1,500.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$1,500.00					
N 17	WTOL	08/29/16	08/29/16	CBS This Morning	7-9am		:30				NM	2	\$1,300.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	2-----				2	\$650.00					
N 18	WTOL	08/29/16	08/29/16	News 11 @ 9AM Your Day	858-10am		:30				NM	1	\$350.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/29/16	09/04/16	1-----				1	\$350.00					
N 19	WTOL	08/27/16	08/27/16	News 11 @ 6 PM Weekend	557-630pm		:30				NM	1	\$500.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/22/16	08/28/16	-----1-				1	\$500.00					
N 20	WTOL	08/27/16	08/27/16	AM SATURDAY	8-10am		:30				NM	2	\$320.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/22/16	08/28/16	-----2-				2	\$160.00					
N 21	WTOL	08/28/16	08/28/16	News 11 @ 6 PM Weekend	557-630pm		:30				NM	1	\$500.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/22/16	08/28/16	-----1				1	\$500.00					
N 22	WTOL	08/28/16	08/28/16	AM SUNDAY	AM Sunday		:30				NM	1	\$160.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/22/16	08/28/16	-----1				1	\$160.00					
N 23	WTOL	08/28/16	08/28/16	CBS Sunday Morning	9-10:30am		:30				NM	1	\$400.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/22/16	08/28/16	-----1				1	\$400.00					
Totals												0.00	26	\$16,180.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/16 - 08/28/16	16	\$9,030.00	(\$1,354.50)	\$7,675.50
08/29/16 - 08/29/16	10	\$7,150.00	(\$1,072.50)	\$6,077.50
Totals	26	\$16,180.00	(\$2,427.00)	\$13,753.00

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1573878 /	08355496

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
08/23/16 - 08/29/16	REBUILDING AMERICA	707

<u>Advertiser</u>	<u>Original Date / Revision</u>
ISS/Rebuilding America N	08/25/16 / 08/25/16

Signature: _____ **Date:** _____

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