



**Indianapolis WXIN**  
**2960 North Meridian Street, Suite 250**  
**Heather Kiel**  
**Indianapolis, IN 46208**  
**(317) 632-5900**

# CONTRACT

<u>Contract / Revision</u> 2518615 /		<u>Alt Order #</u>	
<u>Advertiser</u> <b>POL/Believe in Indiana PAC</b>		<u>Original Date / Revision</u> 05/22/20 / 05/28/20	
<u>Contract Dates</u> <b>05/27/20 - 06/02/20</b>		<u>Estimate #</u> <b>Believe In Indiana</b>	
<u>Product</u> <b>Believe In Indiana</b>			
<u>Order Brand</u>	<u>Billing Cycle</u> EOM	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> <b>WXIN</b>	<u>Account Executive</u> WXIN Local House	<u>Sales Office</u> Indianapolis 2 L	
<u>Special Handling</u>			
<u>Demographic</u> Adults 35+			
<u>Agency Ref</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>	
<u>Agency Ref</u>		<u>Advertiser Ref</u>	

And:

**FrontRunner Strategies**  
**1720 Yandes Street**  
**Indianapolis, IN 46202**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WXIN	05/27/20	05/29/20	5:00 AM-5:30 AM	5:00 AM-5:30 AM		:30			NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$500.00			
N 2	WXIN	05/27/20	05/29/20	5:30 AM-6:00 AM	5:30 AM-6:00 AM		:30			NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$500.00			
N 3	WXIN	05/27/20	05/29/20	6:00 AM-6:30 AM	6:00 AM-6:30 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 4	WXIN	05/27/20	05/29/20	6:30 AM-7:00 AM	6:30 AM-7:00 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 5	WXIN	05/27/20	05/29/20	7:00 AM-7:30 AM	7:00 AM-7:30 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 6	WXIN	05/27/20	05/29/20	7:30 AM-8:00 AM	7:30 AM-8:00 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 7	WXIN	05/27/20	05/29/20	8:00 AM-8:30 AM	8:00 AM-8:30 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 8	WXIN	05/27/20	05/29/20	8:30 AM-9:00 AM	8:30 AM-9:00 AM		:30			NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$850.00			
N 9	WXIN	05/27/20	05/29/20	9:00 AM-9:30 AM	9:00 AM-9:30 AM		:30			NM	3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$600.00			
N 10	WXIN	05/27/20	05/29/20	9:30 AM-10:00 AM	9:30 AM-10:00 AM		:30			NM	3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$600.00			
N 11	WXIN	05/27/20	05/29/20	4:30 PM-5:00 PM	4:30 PM-5:00 PM		:30			NM	3	\$1,725.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract Dates</u> <b>05/27/20 - 06/02/20</b>	<u>Product</u> Believe In Indiana	<u>Estimate #</u> <b>Believe In Indiana</b>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			
N 12	WXIN	05/27/20	05/29/20	5:00 PM-5:30 PM	5:00 PM-5:30 PM		:30			NM	3	\$1,725.00
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			
N 13	WXIN	05/27/20	05/29/20	5:30 PM-6:00 PM	5:30 PM-6:00 PM		:30			NM	3	\$1,725.00
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			
N 14	WXIN	05/27/20	05/29/20	6:00 PM-6:30 PM	6:00 PM-6:30 PM		:30			NM	3	\$1,725.00
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			
N 15	WXIN	05/27/20	05/29/20	6:30 PM-7:00 PM	6:30 PM-7:00 PM		:30			NM	3	\$1,725.00
Week:		05/25/20	05/31/20	--WTF--				3	\$575.00			
N 16	WXIN	05/27/20	05/29/20	10:00 PM-10:30 PM	10:00 PM-10:30 PM		:30			NM	3	\$3,300.00
Week:		05/25/20	05/31/20	--WTF--				3	\$1,100.00			
N 17	WXIN	05/27/20	05/29/20	10:30 PM-11:00 PM	10:30 PM-11:00 PM		:30			NM	3	\$3,300.00
Week:		05/25/20	05/31/20	--WTF--				3	\$1,100.00			
N 18	WXIN	05/30/20	05/30/20	Sa 6a-7a	6a-7a		:30			NM	1	\$250.00
Week:		05/25/20	05/31/20	-----S-				1	\$250.00			
N 19	WXIN	05/30/20	05/30/20	Sa 7a-8a	7a-8a		:30			NM	1	\$500.00
Week:		05/25/20	05/31/20	-----S-				1	\$500.00			
N 20	WXIN	05/30/20	05/30/20	Sa 8a-9a	8a-9a		:30			NM	1	\$600.00
Week:		05/25/20	05/31/20	-----S-				1	\$600.00			
N 21	WXIN	05/30/20	05/30/20	Sa 9a-10a	9a-10a		:30			NM	1	\$500.00
Week:		05/25/20	05/31/20	-----S-				1	\$500.00			
N 22	WXIN	05/31/20	05/31/20	Su 7a-8a	7a-8a		:30			NM	1	\$375.00
Week:		05/25/20	05/31/20	-----S				1	\$375.00			
N 23	WXIN	05/31/20	05/31/20	Su 8a-9a	8a-9a		:30			NM	1	\$500.00
Week:		05/25/20	05/31/20	-----S				1	\$500.00			
N 24	WXIN	06/01/20	06/01/20	5:00 AM-5:30 AM	5:00 AM-5:30 AM		:30			NM	1	\$500.00
Week:		06/01/20	06/07/20	M-----				1	\$500.00			
N 25	WXIN	06/01/20	06/01/20	5:30 AM-6:00 AM	5:30 AM-6:00 AM		:30			NM	1	\$500.00
Week:		06/01/20	06/07/20	M-----				1	\$500.00			
N 26	WXIN	06/01/20	06/01/20	6:00 AM-6:30 AM	6:00 AM-6:30 AM		:30			NM	1	\$850.00
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 27	WXIN	06/01/20	06/01/20	6:30 AM-7:00 AM	6:30 AM-7:00 AM		:30			NM	1	\$850.00
Week:		06/01/20	06/07/20	M-----				1	\$850.00			

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 28	WXIN	06/01/20	06/01/20	7:00 AM-7:30 AM	7:00 AM-7:30 AM		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 29	WXIN	06/01/20	06/01/20	7:30 AM-8:00 AM	7:30 AM-8:00 AM		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 30	WXIN	06/01/20	06/01/20	8:00 AM-8:30 AM	8:00 AM-8:30 AM		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 31	WXIN	06/01/20	06/01/20	9:00 AM-9:30 AM	9:00 AM-9:30 AM		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$600.00			
N 32	WXIN	06/01/20	06/01/20	9:30 AM-10:00 AM	9:30 AM-10:00 AM		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$600.00			
N 33	WXIN	06/01/20	06/01/20	4:30 PM-5:00 PM	4:30 PM-5:00 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 34	WXIN	06/01/20	06/01/20	5:00 PM-5:30 PM	5:00 PM-5:30 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 35	WXIN	06/01/20	06/01/20	5:30 PM-6:00 PM	5:30 PM-6:00 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 36	WXIN	06/01/20	06/01/20	6:00 PM-6:30 PM	6:00 PM-6:30 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 37	WXIN	06/01/20	06/01/20	6:30 PM-7:00 PM	6:30 PM-7:00 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 38	WXIN	06/01/20	06/01/20	10:00 PM-10:30 PM	10:00 PM-10:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$1,100.00			
N 39	WXIN	06/01/20	06/01/20	10:30 PM-11:00 PM	10:30 PM-11:00 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$1,100.00			
N 40	WXIN	06/01/20	06/01/20	8:30 AM-9:00 AM	8:30 AM-9:00 AM		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$850.00			
N 41	WXIN	06/01/20	06/02/20	4:00 AM-4:30 AM	4:00 AM-4:30 AM		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	MT-----				2	\$125.00			
N 42	WXIN	06/01/20	06/02/20	4:30 AM-5:00 AM	4:30 AM-5:00 AM		:30			NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	MT-----				2	\$175.00			
N 43	WXIN	06/01/20	06/01/20	4:00 PM-4:30 PM	4:00 PM-4:30 PM		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			

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2518615 /	

<u>Advertiser</u>	<u>Original Date / Revision</u>
<b>POL/Believe in Indiana PAC</b>	05/22/20 / 05/28/20

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Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 44	WXIN	06/01/20	06/01/20	M-F 7p-730p	7p-730p		:30			NM	1	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$575.00			
N 45	WXIN	06/01/20	06/01/20	10:00 PM-10:30 PM	10:00 PM-10:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$1,100.00			
N 46	WXIN	06/01/20	06/01/20	10:30 PM-11:00 PM	10:30 PM-11:00 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/20	06/07/20	M-----				1	\$1,100.00			
<b>Totals</b>											<b>82</b>	<b>\$56,175.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
04/27/20 -05/31/20	57	\$39,850.00	(\$5,977.50)	\$33,872.50
06/01/20 -06/28/20	25	\$16,325.00	(\$2,448.75)	\$13,876.25
<b>Totals</b>	<b>82</b>	<b>\$56,175.00</b>	<b>(\$8,426.25)</b>	<b>\$47,748.75</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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