I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|-------------------|--|-----------------------|
| Account Executive | 1-7, 9, 11-17, 19-33, 35, 37-39, 41 | 22 |
| Sales Manager | 1-21, 23-27, 29-31, 33-41 | 8 |
| Program Director | 1-6, 9-21, 23-27, 29-31, 33-41 | 10 |

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 1 | African American Media Incubator Pearl Murphy 2164 Wisconsin Ave., NW Washington, District of Columbia Url : http://www.vc4africa.com/group/africanorthamericai Email : sharris@radio-one.com S. Harris | Ν | 0 | |
| 2 | Berlin Vocational Rehabilitation 3 12th St, Unit A Berlin, New Hampshire 03570 Url : http://www.gsil.org/vocational_rehabiliation.htm Email : lbelanger@ed.state.nh.us Career Services | N | 0 | |
| 3 | Better Business Bureau 410 So Main St #3 Concord, New Hampshire 03301 Url : http://concord.bbb.org/ Email : info@bbbnh.org Career Services | N | 0 | |
| 4 | Center for Women's Business Advancement 2500 North River Road SNHU Manchester, New Hampshire 03106 Phone : 603-629-4697 Url : http://cwbanh.com Email : cwbanh@snhu.edu Career Services | N | 0 | |
| 5 | Chinese American Civic Assn. 33 Harrison Ave., 3rd Floor Boston, Massachusetts 02111 Url : https://aaca-boston.org/site/ Email : shinobuando@aaca-boston.org Career Services | N | 0 | |
| 6 | Colby Sawyer College Kathy Taylor 100 Main St. New London, New Hampshire 03257 Url : http://www.colby-sawyer.edu/ Email : colbyweb@colby-sawyer.edu Career Services | N | 0 | |
| 7 | Concord Vocational Rehab Office 2 Industrial Pk Dr. Building 2 Concord, New Hampshire 03301 Url : http://www.gsil.org/vocational_rehabiliation.htm Email : grueggeberg@ed.state.nh.us Career Services | N | 0 | |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 8 | Current Employee - Transfer/Promotion | N | 1 | |
| 9 | Dartmouth College Career & Employment Services 6208 Collis Ctr. Hanover, New Hampshire 03755 Url : http://jobs.dartmouth.edu/ Email : contact@dartmouth.edu Career Services | N | 0 | |
| 10 | Employee Referral | N | 3 | |
| 11 | Employment Clearinghouse - NAB Broadcast Resources Program 1771 N Street NW Washington, District of Columbia 20036 Url : http://www.nab.org/ Email : nab@nab.org Career Services | Ν | 0 | |
| 12 | Foundation for Minority Interests in Media Sandra Rice 30 Rockefeller Plaza New York, New York 10112 Url : http://www.emmabowenfoundation.com/ Email : phylis.eagle-oldson@corporate.ge.com Career Services | Ν | 0 | |
| 13 | Granite State Independent Living Foundation Bernadette Harris PO Box 7268 Concord, New Hampshire 03301 Url : http://gsil.org/ Email : info@gsil.com Career Services | N | 0 | |
| 14 | Great Bay Community College 320 Corporate Drive Portsmouth, New Hampshire Phone : 427-7636 Email : workreadygbcc@ccsnh.edu contact contact | N | 0 | |
| 15 | Hesser College Career Planning Office 3 Sundial Ave. Manchester, New Hampshire 03101 Url : www.hessercollege.edu Email : privacy@khec.com Career Services | N | 0 | |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|---|---|--|---|--|
| 16 | Hispanic American Chamber 25 Sigourney St. Jamaica Plain, Massachusetts 02130-2917 Url : http://hacc.com/ Email : info@hacc.com Career Services | Ν | 0 | |
| 17 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 | |
| 18 | Internal Candidate | N | 4 | |
| 19 | Internal Posting 815 Lafayette Road Portsmouth, New Hampshire 03801 Career Services Manual Posting | N | 0 | |
| 20 | Keene Vocational Rehab Office Michelle LaPlante 25 Roxbury St Manchester, New Hampshire 03104 Url : http://gsil.org/ Email : edurant@ed.state.nh.us Career Services | Ν | 0 | |
| Lakes Region Community College 379 Belmont Road 21 Laconia, New Hampshire Email : gmoulton@ccsnh.edu Gloria Moulton | | N | 0 | |
| 22 | LinkedIn-Not directly contacted by SEU | N | 1 | |
| 23 | Manchester Community College 1066 Front Street Manchester, New Hampshire Phone : 603-206-8171 Email : mgaschnig@ccsnh.edu Lauren Smith | N | 0 | |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 24 | Manchester Vocational Rehab Office Traci Biron 361 Lincoln St. Manchester, New Hampshire 03101 Url : http://www.gsil.org/vocational_rehabiliation.htm Email : traci.biron@doe.nh.gov Career Services | N | 0 | |
| 25 | National Assoc of Black Colleges Broadcasters PO Box 3191 Atlanta, Georgia Url : http://nabob.org/ Email : aucdigestmail@aol.com Career Services | N | 0 | |
| 26 | National Association of Broadcasters 1771 N Street NW Washington, District of Columbia 20036 Phone : 202-429-5498 Email : nab@nab.org Fax : 1-202-429-5343 Career Services | N | 0 | |
| 27 | NH Assoc of Broadcasters 707 Chestnut St. Manchester, New Hampshire 03104 Phone : 603-627-9600 Url : www.NHAB;org Career Services Manual Posting | N | 0 | |
| 28 | NH Employment Security 2000 Lafayette Rd. Portsmouth, New Hampshire 03801 Url : http://www.nh.gov/nhes/locations/portsmouth.htm Email : Sarah.A.Morrissey@nhes.nh.gov Fax : 1-603-436-3754 Career Services | N | 0 | |
| 29 | NH Vocational Rehabilitation Career Services 21 South Fruit St, Ste 20 Concord, New Hampshire 03301 Fax : 1-603-271-7095 Career Services | Ν | 0 | |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|---|--|---|--|
| 30 | NHTI Concord's Community College 31 College Drive Concord, New Hampshire Phone : 603-230-4000 X4280 Email : sposluszny@ccsnh.edu Sue Posluszny | Ν | 0 | |
| 31 | River Valley Community College 1 College Dr. Claremont, New Hampshire 03743 Phone : 603-542-7744 Url : http://www.nhti.edu/ Email : rivervalley@ccsnh.edu Tiffany Hardy | N | 0 | |
| 32 | Self Referral | Ν | 1 | |
| 33 | South Asian Journalists Assoc Columbia Grad School of Journalism 2950 Broadway Suite 201 New York, New York Url : http://saja.org/ Email : sajamember@gmail.com Career Services | N | 0 | |
| 34 | State of NH Employment Security Office 2000 Lafayette Rd. Portsmouth, New Hampshire 03801 Url : http://www.nh.gov/nhes/ Email : ashley.debonee@doe.nh.gov Career Services | N | 0 | |
| 35 | The Cosby Center for Mass Communications Central State University Wilberforce, Ohio Email : admissions@centralstate.edu Career Services | N | 0 | |
| 36 | UNH Wildcat Careers UNH Durham, New Hampshire Career Services Manual Posting | Ν | 0 | |
| 37 | University of New Hampshire 203 Huddleston Durham, New Hampshire 03824-3529 Url : http://www.unh.edu/ Email : admissions @unh.edu Career Services | N | 0 | |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|---|---|--|---|
| 38 W.I.S.E 79 Hanover St., Suite 1 Lebanon, New Hampshire 03766 Url : http://www.wiseoftheuppervalley.org/ Fax : 1-603-448-2799 Career Services | | N | 0 |
| 39 | White Mountains Community College 2020 Riverside Drive Berlin, New Hampshire Email : jrivard@ccsnh.edu Jamie Rivard | N | 0 |
| 40 | www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| 41 | YMCA Nancy Campbell PO Box 3433 Nashua, New Hampshire 03061 Url : http://nmymca.org/ Email : tjoslin@nmymca.org Career Services | N | 0 |

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|------------|---|--|------------------------------------|---------------------------------------|
| 1 | 12/18/2017 | Co Sponsoring Job Fair | December 18, 2017 – December 22, 2017, iHeartMedia Portsmouth sponsored an online Virtual Job Fair with the New Hampshire Association of Broadcasters. iHeartMedia Portsmouth collected resumes for programming and sales positions. iHeartMedia Portsmouth took an active role in the event, including promoting the Virtual Job Fair with on-air advertising, station website promotion, and social media posts. Station participants included the Senior Vice President of Programming and the Finance Manager from the Portsmouth SEU. The Senior Vice President of Programming is a member of the NHAB Board of Directors which discusses timing, analyzes participation levels and effectiveness, and ultimately implements the Virtual Job Fair. | 2 | SVP of Programming Finance Manager |
| 2 | 6/25/2018 | Co Sponsoring Job Fair | June 25, 2018 – June 29, 2018, iHeartMedia Portsmouth sponsored an online Virtual Job Fair with the New Hampshire Association of Broadcasters. iHeartMedia Portsmouth collected resumes for programming and sales positions. iHeartMedia Portsmouth took an active role in the event, including promoting the Virtual Job Fair with on- air advertising, station website promotion, and social media posts. Station participants included the Senior Vice President of Programming and the Finance Manager from the Portsmouth SEU. The Senior Vice President of Programming is a member of the NHAB Board of Directors which discusses timing, analyzes participation levels and effectiveness, and ultimately implements the Virtual Job Fair. | 2 | SVP of Programming Finance Manager |

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-----------|---|---|------------------------------------|---|
| 3 | 9/10/2018 | Co Sponsoring Job Fair | September 10 – September 14, 2018, iHeartMedia Portsmouth participated in an online Virtual Job Fair with the New Hampshire Association of Broadcasters. iHeartMedia Portsmouth collected resumes for programming and sales positions. iHeartMedia Portsmouth promoted the Virtual Job Fair with on- air advertising. Station participants included the Senior Vice President of Programming and the Finance Manager from the Portsmouth SEU. The Senior Vice President of Programming is a member of the NHAB Board of Directors which discusses timing, analyzes participation levels and effectiveness, and ultimately implements the Virtual Job Fair. | 2 | Senior Vice President Programming Finance Manager |