



KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

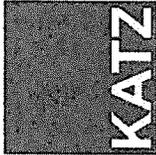
Contract # 25977310 Changes as of: 6/19/2018 at 9:53 PM Version: Current State Version 2
 CPE: //310 Flight: 6/28/18 - 8/2/18 Station: WJHL
 Agency: MEDIUM BUYING LLC Advertiser: BOYD, RANDY Market: Johnson City-Kingsport-Bristol
 1351 King Ave Product: BOYD / TN GOV/R Office: WASHINGTON Total Spots: 646
 2nd Floor Agency Order #: Service: Nielsen Total CPP: \$0.00
 COLUMBUS, OH Buyer: Tanya Renicker Primary Demo: Adults 35+ Total GRP:

Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER
 212-424-6620 212-424-6620

Separation:

Comments: Candidate New order: flight 6/28-8/2
 7pm cut-off 8/2

#	Day/Time	DP	Program	Rate	A35P Rating	Len	6/28 - 7/30							Total Spots	Total \$	CPP*	GRP*
							6/28	7/2	7/9	7/16	7/23	7/30					
1	Th-F 6p-6:30p		NEWS AT 6PM	\$350.00	0.0	30	4	0	0	0	0	0	0	4	\$1,400.00	\$0.00	0.0
Changes: Rate from 400 to 350																	
3	Th-F 3p-5:30p		NEWS AT 5PM	\$180.00	0.0	30	2	0	0	0	0	0	0	2	\$360.00	\$0.00	0.0
Changes: Rate from 200 to 180																	
4	Th-F 4p-6:30p-7p		CBS EVENING NEWS	\$350.00	0.0	30	2	0	0	0	0	0	0	2	\$700.00	\$0.00	0.0
Changes: Rate from 400 to 350																	
5	Th-F 11p-11:30p		LATE NEWS	\$360.00	0.0	30	3	0	0	0	0	0	0	3	\$1,080.00	\$0.00	0.0
Changes: Rate from 400 to 360																	
6	Th-F 12h-12:30p		NOON NEWS	\$150.00	0.0	30	3	0	0	0	0	0	0	3	\$450.00	\$0.00	0.0
Changes: Rate from 200 to 150																	
7	Th-F 7p-7:30p		NEWS AT 7PM	\$160.00	0.0	30	3	0	0	0	0	0	0	3	\$480.00	\$0.00	0.0
Changes: Rate from 200 to 160																	
8	Th-F 11a-12n		PRICE IS RIGHT	\$150.00	0.0	30	4	0	0	0	0	0	0	4	\$600.00	\$0.00	0.0
Changes: Rate from 200 to 150																	
9	Th-F 7:30p-8p		FAMILY FEUD	\$180.00	0.0	30	4	0	0	0	0	0	0	4	\$720.00	\$0.00	0.0
Changes: Rate from 200 to 180																	
10	Th-F 6a-7a		NEWS AT 6AM	\$150.00	0.0	30	4	0	0	0	0	0	0	4	\$600.00	\$0.00	0.0
Changes: Rate from 200 to 150																	
11	Th-F 7a-9a		CBS THIS MORNING	\$100.00	0.0	30	4	0	0	0	0	0	0	4	\$400.00	\$0.00	0.0
Changes: Rate from 150 to 100																	
12	M-F 6p-6:30p		NEWS AT 6PM	\$350.00	0.0	30	0	10	10	10	10	0	0	40	\$14,000.00	\$0.00	0.0
Changes: Rate from 400 to 350																	
REV+ 14	Su 11p-11:30p		LATE NEWS - SUNDAY	\$240.00	0.0	30	1	2	1	2	1	2	0	10	\$2,400.00	\$0.00	0.0
Changes: Rate from 300 to 240																	



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Contract # 25977310 Changes as of: 6/19/2018 at 9:53 PM

CPE: //310 Station: WJHL

Agency: MEDIUM BUYING LLC Advertiser: BOYD, RANDY

1351 King Ave Product: BOYD / TN GOV/ R

2nd Floor Agency Order #:

COLUMBUS, OH Buyer: Tanya Renicker

43212

Salesperson: ERIN SCHUMACHER

Assistant: ERIN SCHUMACHER

Separation: 212-424-6620

Version: Current State Version 2

Station: WJHL

Market: Johnson City-Kingsport-Bristol

Office: WASHINGTON

Service: Nielsen

Primary Demo: Adults 35+

Total Spots: 646

Total CPP: \$0.00

Total GRP:

Con Type: POLITICAL/VOTE

Total \$: \$137,675.00

#	Day/Time	DP	Program	Rate	A35P Rating	Len	6/28 - 7/30							Total Spots	Total \$	GRP*	CPP*	GRP*
							6/28	7/2	7/9	7/16	7/23	7/30						
REV+ 15	M-F 5p-5:30p		NEWS AT 5PM	\$180.00	0.0	30	0	5	7	5	7	0	28	\$5,040.00	\$0.00	0.0		
Changes: Rate from 200 to 180																		
16	M-F 6:30p-7p		CBS EVENING NEWS	\$350.00	0.0	30	0	5	5	5	0	20	\$7,000.00	\$0.00	0.0			
Changes: Rate from 400 to 350																		
17	Sa 6p-6:30p		WJHL NEWS AT 6PM	\$110.00	0.0	30	1	1	1	1	0	5	\$550.00	\$0.00	0.0			
Changes: Rate from 100 to 110																		
REV+ 18	Sa 11p-11:30p		LATE NEWS - SAT	\$225.00	0.0	30	1	2	1	2	0	10	\$2,250.00	\$0.00	0.0			
Changes: Rate from 300 to 225																		
REV+ 19	M-F 11p-11:35p		LATE NEWS	\$360.00	0.0	30	0	6	7	6	7	0	27	\$9,720.00	\$0.00	0.0		
Changes: Rate from 400 to 360																		
20	Sa 6:30p-7p		CBS EVENING NEWS - SAT	\$150.00	0.0	30	1	1	1	1	0	5	\$750.00	\$0.00	0.0			
Changes: Rate from 110 to 150																		
REV+ 21	Su 7p-8p		60 MINUTES	\$800.00	0.0	30	1	1	1	1	0	6	\$4,800.00	\$0.00	0.0			
Changes: Rate from 1000 to 800																		
22	Su 6p-6:30p		WJHL LOCAL NEWS 6PM	\$150.00	0.0	30	1	1	1	1	0	5	\$750.00	\$0.00	0.0			
Changes: Rate from 125 to 150																		
23	M-F 12n-12:30p		NOON NEWS	\$150.00	0.0	30	0	10	10	10	0	40	\$6,000.00	\$0.00	0.0			
Changes: Rate from 200 to 150																		
24	Su 6:30p-7p		CBS EVENING NEWS	\$150.00	0.0	30	1	1	1	1	0	5	\$750.00	\$0.00	0.0			
Changes: Rate from 250 to 150																		
25	M-F 7p-7:30p		NEWS AT 7PM	\$160.00	0.0	30	0	5	5	5	0	20	\$3,200.00	\$0.00	0.0			
Changes: Rate from 200 to 160																		
27	M-F 11a-12n		PRICE IS RIGHT	\$150.00	0.0	30	0	10	10	10	0	40	\$6,000.00	\$0.00	0.0			
Changes: Rate from 200 to 150																		
28	M-F 7:30p-8p		FAMILY FEUD	\$160.00	0.0	30	0	10	10	10	0	40	\$6,400.00	\$0.00	0.0			
Changes: Rate from 200 to 160																		



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Contract # 25977310 **Changes as of:** 6/19/2018 at 9:53 PM **Version:** Current State Version 2
CPE: /310 **Flight:** 6/28/18 - 8/2/18 **Station:** WJHL
Agency: MEDIUM BUYING LLC **Advertiser:** BOYD, RANDY **Market:** Johnson City-Kingsport-Bristol
Product: BOYD / TN GOV/ R **Office:** WASHINGTON **Total Spots:** 646
Agency Order #: **Service:** Nielsen **Total CPP:** \$0.00
Buyer: Tanya Renicker **Primary Demo:** Adults 35+ **Total GRP:** \$137,675.00
Salesperson: ERIN SCHUMACHER **Assistant:** ERIN SCHUMACHER **Separation:**

#	Day/Time	DP	Program	Rate	A35P Rating	Len	6/28 - 7/30								Total Spots	Total \$	CPP*	GRP*
							6/28	7/2	7/9	7/16	7/23	7/30						
29	Su 7a-8a		SUNDAY 7A LOCAL NEWS	\$55.00	0.0	30	2	2	2	2	2	0	0	10	\$550.00	\$0.00	0.0	
Changes: Rate from 80 to 55																		
30	Sa 8a-10a		CBS THIS MORNING	\$100.00	0.0	30	4	4	4	4	4	0	0	20	\$2,000.00	\$0.00	0.0	
Changes: Rate from 80 to 100																		
31	Su 9a-10:30a		CBS SUNDAY MORNING	\$175.00	0.0	30	2	2	2	3	3	0	0	12	\$2,100.00	\$0.00	0.0	
Changes: Rate from 210 to 175																		
33	M-F 6a-7a		NEWS AT 6AM	\$150.00	0.0	30	0	10	10	10	10	0	0	40	\$6,000.00	\$0.00	0.0	
Changes: Rate from 200 to 150																		
34	M-F 7a-9a		CBS THIS MORNING	\$100.00	0.0	30	0	10	10	10	10	0	0	40	\$4,000.00	\$0.00	0.0	
Changes: Rate from 150 to 100																		
35	M-Th 6p-6:30p		NEWS AT 6P	\$550.00	0.0	30	0	0	0	0	0	8	8	8	\$4,400.00	\$0.00	0.0	
Changes: Rate from 400 to 550																		
36	M-Th 5:30p-6p		NEWST AT 530P	\$300.00	0.0	30	0	0	0	0	0	8	8	8	\$2,400.00	\$0.00	0.0	
Changes: Rate from 200 to 300																		
37	M-Th 5p-5:30p		NEWS AT 5P	\$250.00	0.0	30	0	0	0	0	0	4	4	4	\$1,000.00	\$0.00	0.0	
Changes: Rate from 200 to 250																		
38	M-Th 6:30p-7p		CBS EVENING NEWS	\$550.00	0.0	30	0	0	0	0	0	4	4	4	\$2,200.00	\$0.00	0.0	
Changes: Rate from 400 to 550																		
39	M-W 11p-11:35p		LATE NEWS	\$600.00	0.0	30	0	0	0	0	0	4	4	4	\$2,400.00	\$0.00	0.0	
Changes: Rate from 400 to 600																		
40	M-Th 12n-12:30p		NOON NEWS	\$220.00	0.0	30	0	0	0	0	0	8	8	8	\$1,760.00	\$0.00	0.0	
Changes: Rate from 200 to 220																		
41	M-W 7p-7:30p		NEWS AT 730P	\$240.00	0.0	30	0	0	0	0	0	4	4	4	\$960.00	\$0.00	0.0	
Changes: Rate from 200 to 240																		
42	M-Th 11a-12n		PRICE IS RIGHT	\$250.00	0.0	30	0	0	0	0	0	8	8	8	\$2,000.00	\$0.00	0.0	
Changes: Rate from 200 to 250																		



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CPE: //310 **Flight:** 6/28/18 - 8/2/18 **Station:** WJHL
Agency: MEDIUM BUYING LLC **Advertiser:** BOYD, RANDY **Market:** Johnson City-Kingsport-Bristol
Product: BOYD / TN GOV R **Office:** WASHINGTON **Total Spots:** 646
Agency Order #: **Service:** Nielsen **Total CPP:** \$0.00
Buyer: Tanya Renicker **Primary Demo:** Adults 35+ **Total GRP:** \$137,675.00
Salesperson: ERIN SCHUMACHER **Assistant:** ERIN SCHUMACHER
Separation: 212-424-6620

#	Day/Time	DP	Program	Rate	A35P Rating	Len	6/28 - 7/30							Total Spots	Total \$	GRP*	CPP*	
							6/28	7/2	7/9	7/16	7/23	7/30						
43	M-W 7:30p-8p		FAMILY FEUD	\$260.00	0.0	30	0	0	0	0	0	0	8	\$2,080.00		\$0.00	0.0	
Changes: Rate from 200 to 260																		
44	M-Th 6a-7a		NEWS AT 6A	\$260.00	0.0	30	0	0	0	0	0	8	\$2,080.00		\$0.00	0.0	0.0	
Changes: Rate from 200 to 260																		
46	Th-F 5:30a-6a		WJHL NEWS AT 530A	\$75.00	0.0	30	1	0	0	0	0	0	1	\$75.00		\$0.00	0.0	
Changes: Rate from 24 to 75																		
47	M-F 5:30a-6a		WJHL NEWS AT 530A	\$100.00	0.0	30	0	6	6	5	5	0	22	\$2,200.00		\$0.00	0.0	
Changes: Rate from 125 to 100																		
48	M-Th 5:30a-6a		WJHL NEWS AT 530A	\$150.00	0.0	30	0	0	0	0	0	4	4	\$600.00		\$0.00	0.0	
Changes: Rate from 125 to 150																		
REV+ 49	Tu 8p-9p		NCIS	\$700.00	0.0	30	1	1	2	1	1	1	8	\$5,600.00		\$0.00	0.0	
Changes: Rate from 600 to 700																		
REV+ 50	Th-F 10a-11a		DAYTIME TRI CITIES	\$40.00	0.0	30	2	3	0	0	0	0	3	\$120.00		\$0.00	0.0	
Changes: Rate from 80 to 40																		
REV+ 51	F 8p-9p		undercover boss	\$300.00	0.0	30	0	1	0	1	0	1	0	1	\$1,500.00		\$0.00	0.0
REV+ 52	F 9p-10p		blue bloods	\$490.00	0.0	30	0	1	0	1	0	1	0	1	\$2,450.00		\$0.00	0.0
REV+ 53	M 10p-11p		elemenary	\$300.00	0.0	30	0	0	2	0	1	0	1	0	\$1,800.00		\$0.00	0.0
TOTALS: 65 128 126 125 124 78													646	\$137,675.00	\$0.00	\$0.00		



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Contract # 25977310 Changes as of: 6/19/2018 at 9:53 PM Version: Current State Version 2
 CPE: //310 Flight: 6/28/18 - 8/2/18 Station: WJHL Con Type: POLITICAL/VOTE
 Agency: MEDIUM BUYING LLC Advertiser: BOYD, RANDY Market: Johns City-Kngsprt- Total \$: \$137,675.00
 Bristol
 1351 King Ave Product: BOYD / TN GOV/ R Office: WASHINGTON Total Spots: 646
 2nd Floor Agency Order #: Service: Nielsen Total CPP: \$0.00
 COLUMBUS, OH Buyer: Tanya Renicker Primary Demo: Adults 35+ Total GRP:
 43212 Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER
 212-424-6620
 Separation:

Special Instructions

Order Level Comments		
Date/Time	Added by	Comment
06/19/18 9:53 PM	ERIN SCHUMACHER	Candidate New order: flight 6/28-8/2 7pm cut-off 8/2
03/28/18 5:11 PM	ERIN SCHUMACHER	Candidate New order: flight 6/28-8/2 7pm cut-off 8/2

Competitive Information	
Market Budget:	\$353,013
WJHL Share:	39%
Comment:	
EJHL:	9%
WCYB:	43%
WEMT:	9%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	646	\$137,675.00	0.0
Total	100%	646	\$137,675.00	0.0

Monthly Summary		
Month	Spots	Dollars
2018-Jul	568	\$113,595.00
2018-Aug	78	\$24,080.00
Total	646	\$137,675.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	6/19/18 9:53 PM	ERIN SCHUMACHER	Revised	41		\$-4.00	\$137,675.00	Changes: Calculated Dollars from \$137,679.00 to \$137,675.00, Competitive Market Budget from \$353,023 to \$353,013, Total \$ from \$137,679.00 to \$137,675.00, Total Spots from 605 to 646, Origuser Entered Dollars to \$137,679.00, User Entered \$ from \$137,679.00 to \$137,675.00. 48 buylines added or modified.
Queued for Electronic Contracting	3/30/18 9:05 AM					\$0	\$0	
New	3/28/18 5:11 PM	ERIN SCHUMACHER	Confirmed	605			\$137,679.00	

Non-Discrimination Policy
 PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

CONTRACT



WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u> 25977310 /		<u>Alt Order #</u> 25977310
<u>Product</u> BOYD / TN GOV/ R		
<u>Contract Dates</u> 06/28/18 - 08/02/18		<u>Estimate #</u> 310
<u>Advertiser</u> POL/Randy Boyd/Governor/Rep/TN		<u>Original Date / Revision</u> 06/20/18 / 06/20/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9915707	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Medium Buying LLC
 1351 King Avenue
 2nd Floor
 Columbus, OH 43212

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	06/28/18	06/29/18	Local News @ 6p	6p-630p		:30				NM	4	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	4			\$350.00					
N 2	WJHL	06/28/18	06/29/18	Local News @ 530p	530p-6p		:30				NM	4	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	4			\$200.00					
N 3	WJHL	06/28/18	06/29/18	Local News @ 5p	5p-530p		:30				NM	2	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	2			\$180.00					
N 4	WJHL	06/28/18	06/29/18	CBS Evening News	630p-7p		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	2			\$350.00					
N 5	WJHL	06/28/18	06/29/18	Local News @ 11p	11p-1135p		:30				NM	3	\$1,080.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	3			\$360.00					
N 6	WJHL	06/28/18	06/29/18	Local News @ 12p	12p-1230p		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	3			\$150.00					
N 7	WJHL	06/28/18	06/29/18	M-F 7p Local news	7p-730p		:30				NM	3	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	3			\$160.00					
N 8	WJHL	06/28/18	06/29/18	Price is Right	11a-12p		:30				NM	4	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	4			\$150.00					
N 9	WJHL	06/28/18	06/29/18	M-F 730p-8p	730p-8p		:30				NM	4	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	4			\$180.00					
N 10	WJHL	06/28/18	06/29/18	Local News @ 6a	6a-7a		:30				NM	4	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	---TF--	4			\$150.00					
N 11	WJHL	06/28/18	06/29/18	CBS This Morning	7a-9a		:30				NM	4	\$400.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25977310 /	25977310

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/28/18 - 08/02/18	BOYD / TN GOV/ R	310

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Randy Boyd/Govern	06/20/18 / 06/20/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 12	WJHL	07/02/18	07/27/18	Local News @ 6p	6p-630p		:30				NM	40	\$14,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---TF--				4	\$100.00				
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	MTWTF--				10	\$350.00				
Week:		07/09/18	07/15/18	MTWTF--				10	\$350.00				
Week:		07/16/18	07/22/18	MTWTF--				10	\$350.00				
Week:		07/23/18	07/29/18	MTWTF--				10	\$350.00				
N 13	WJHL	07/02/18	07/27/18	Local News @ 530p	530p-6p		:30				NM	40	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	MTWTF--				10	\$200.00				
Week:		07/09/18	07/15/18	MTWTF--				10	\$200.00				
Week:		07/16/18	07/22/18	MTWTF--				10	\$200.00				
Week:		07/23/18	07/29/18	MTWTF--				10	\$200.00				
N 14	WJHL	07/01/18	07/29/18	11p News Sun	11p-1135p		:30				NM	10	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				2	\$240.00				
Week:		07/02/18	07/08/18	-----S				2	\$240.00				
Week:		07/09/18	07/15/18	-----S				2	\$240.00				
Week:		07/16/18	07/22/18	-----S				2	\$240.00				
Week:		07/23/18	07/29/18	-----S				2	\$240.00				
N 15	WJHL	07/02/18	07/27/18	Local News @ 5p	5p-530p		:30				NM	28	\$5,040.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	MTWTF--				7	\$180.00				
Week:		07/09/18	07/15/18	MTWTF--				7	\$180.00				
Week:		07/16/18	07/22/18	MTWTF--				7	\$180.00				
Week:		07/23/18	07/29/18	MTWTF--				7	\$180.00				
N 16	WJHL	07/02/18	07/27/18	CBS Evening News	630p-7p		:30				NM	20	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	MTWTF--				5	\$350.00				
Week:		07/09/18	07/15/18	MTWTF--				5	\$350.00				
Week:		07/16/18	07/22/18	MTWTF--				5	\$350.00				
Week:		07/23/18	07/29/18	MTWTF--				5	\$350.00				
N 17	WJHL	06/30/18	07/28/18	6p Local News	6p-630p		:30				NM	5	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S-				1	\$110.00				
Week:		07/02/18	07/08/18	-----S-				1	\$110.00				
Week:		07/09/18	07/15/18	-----S-				1	\$110.00				
Week:		07/16/18	07/22/18	-----S-				1	\$110.00				
Week:		07/23/18	07/29/18	-----S-				1	\$110.00				
N 18	WJHL	06/30/18	07/28/18	11p News Sat	11p-1130p		:30				NM	10	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S-				2	\$225.00				
Week:		07/02/18	07/08/18	-----S-				2	\$225.00				
Week:		07/09/18	07/15/18	-----S-				2	\$225.00				
Week:		07/16/18	07/22/18	-----S-				2	\$225.00				
Week:		07/23/18	07/29/18	-----S-				2	\$225.00				
N 19	WJHL	07/02/18	07/27/18	Local News @ 11p	11p-1135p		:30				NM	27	\$9,720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

Contract / Revision 25977310 /	Alt Order # 25977310
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Contract Dates 06/28/18 - 08/02/18	Product BOYD / TN GOV/ R	Estimate # 310
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Advertiser POL/Randy Boyd/Govern	Original Date / Revision 06/20/18 / 06/20/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 20	WJHL	06/30/18	07/28/18	CBS Evening News WKND	630p-7p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				7	\$360.00				
	Week:	07/09/18	07/15/18	MTWTF--				7	\$360.00				
	Week:	07/16/18	07/22/18	MTWTF--				7	\$360.00				
	Week:	07/23/18	07/29/18	MTWTF--				6	\$360.00				
N 21	WJHL	07/01/18	07/29/18	60 MINUTES	7p-8p		:30				NM	6	\$4,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S-				1	\$150.00				
	Week:	07/02/18	07/08/18	-----S-				1	\$150.00				
	Week:	07/09/18	07/15/18	-----S-				1	\$150.00				
	Week:	07/16/18	07/22/18	-----S-				1	\$150.00				
	Week:	07/23/18	07/29/18	-----S-				1	\$150.00				
N 22	WJHL	07/01/18	07/29/18	Sun 6p Local News	6p-630p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S				1	\$150.00				
	Week:	07/02/18	07/08/18	-----S				1	\$150.00				
	Week:	07/09/18	07/15/18	-----S				1	\$150.00				
	Week:	07/16/18	07/22/18	-----S				1	\$150.00				
	Week:	07/23/18	07/29/18	-----S				1	\$150.00				
N 23	WJHL	07/02/18	07/27/18	Local News @ 12p	12p-1230p		:30				NM	40	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				10	\$150.00				
	Week:	07/09/18	07/15/18	MTWTF--				10	\$150.00				
	Week:	07/16/18	07/22/18	MTWTF--				10	\$150.00				
	Week:	07/23/18	07/29/18	MTWTF--				10	\$150.00				
N 24	WJHL	07/01/18	07/29/18	CBS Evening News WKND	630p-7p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S				1	\$150.00				
	Week:	07/02/18	07/08/18	-----S				1	\$150.00				
	Week:	07/09/18	07/15/18	-----S				1	\$150.00				
	Week:	07/16/18	07/22/18	-----S				1	\$150.00				
	Week:	07/23/18	07/29/18	-----S				1	\$150.00				
N 25	WJHL	07/02/18	07/27/18	M-F 7p Local news	7p-730p		:30				NM	20	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				5	\$160.00				
	Week:	07/09/18	07/15/18	MTWTF--				5	\$160.00				
	Week:	07/16/18	07/22/18	MTWTF--				5	\$160.00				
	Week:	07/23/18	07/29/18	MTWTF--				5	\$160.00				
N 26	WJHL	06/30/18	07/28/18	Local News Sat 7a	7a-8a		:30				NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S-				2	\$50.00				
	Week:	07/02/18	07/08/18	-----S-				2	\$50.00				
	Week:	07/09/18	07/15/18	-----S-				2	\$50.00				

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WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25977310 /	25977310

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/28/18 - 08/02/18	BOYD / TN GOV/ R	310

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Randy Boyd/Govern	06/20/18 / 06/20/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 27	WJHL	07/02/18	07/27/18	Price is Right	11a-12p		:30				NM	40	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/16/18	07/22/18	-----S-				2	\$50.00				
	Week:	07/23/18	07/29/18	-----S-				2	\$50.00				
N 28	WJHL	07/02/18	07/27/18	M-F 730p-8p	730p-8p		:30				NM	40	\$6,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				10	\$160.00				
	Week:	07/09/18	07/15/18	MTWTF--				10	\$160.00				
	Week:	07/16/18	07/22/18	MTWTF--				10	\$160.00				
	Week:	07/23/18	07/29/18	MTWTF--				10	\$160.00				
N 29	WJHL	07/01/18	07/29/18	Local News Sun 7a	7a-8a		:30				NM	10	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S				2	\$55.00				
	Week:	07/02/18	07/08/18	-----S				2	\$55.00				
	Week:	07/09/18	07/15/18	-----S				2	\$55.00				
	Week:	07/16/18	07/22/18	-----S				2	\$55.00				
	Week:	07/23/18	07/29/18	-----S				2	\$55.00				
N 30	WJHL	06/30/18	07/28/18	CBS This Morning Sat	8a-10a		:30				NM	20	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S-				4	\$100.00				
	Week:	07/02/18	07/08/18	-----S-				4	\$100.00				
	Week:	07/09/18	07/15/18	-----S-				4	\$100.00				
	Week:	07/16/18	07/22/18	-----S-				4	\$100.00				
	Week:	07/23/18	07/29/18	-----S-				4	\$100.00				
N 31	WJHL	07/01/18	07/29/18	CBS This Morning Sun	857a-1030a		:30				NM	12	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S				2	\$175.00				
	Week:	07/02/18	07/08/18	-----S				2	\$175.00				
	Week:	07/09/18	07/15/18	-----S				2	\$175.00				
	Week:	07/16/18	07/22/18	-----S				3	\$175.00				
	Week:	07/23/18	07/29/18	-----S				3	\$175.00				
N 32	WJHL	06/30/18	07/28/18	Local News Sat 6a	6a-7a		:30				NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	-----S-				2	\$50.00				
	Week:	07/02/18	07/08/18	-----S-				2	\$50.00				
	Week:	07/09/18	07/15/18	-----S-				2	\$50.00				
	Week:	07/16/18	07/22/18	-----S-				2	\$50.00				
	Week:	07/23/18	07/29/18	-----S-				2	\$50.00				
N 33	WJHL	07/02/18	07/27/18	Local News @ 6a	6a-7a		:30				NM	40	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				10	\$150.00				
	Week:	07/09/18	07/15/18	MTWTF--				10	\$150.00				
	Week:	07/16/18	07/22/18	MTWTF--				10	\$150.00				
	Week:	07/23/18	07/29/18	MTWTF--				10	\$150.00				

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<u>Contract / Revision</u> 25977310 /	<u>Alt Order #</u> 25977310
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<u>Contract Dates</u> 06/28/18 - 08/02/18	<u>Product</u> BOYD / TN GOV/ R	<u>Estimate #</u> 310
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<u>Advertiser</u> POL/Randy Boyd/Govern	<u>Original Date / Revision</u> 06/20/18 / 06/20/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 34	WJHL	07/02/18	07/27/18	CBS This Morning	7a-9a		:30				NM	40	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	MTWTF--				10	\$100.00				
	Week:	07/09/18	07/15/18	MTWTF--				10	\$100.00				
	Week:	07/16/18	07/22/18	MTWTF--				10	\$100.00				
	Week:	07/23/18	07/29/18	MTWTF--				10	\$100.00				
N 35	WJHL	07/30/18	08/02/18	Local News @ 6p	6p-630p		:30				NM	8	\$4,400.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$550.00				
N 36	WJHL	07/30/18	08/02/18	Local News @ 530p	530p-6p		:30				NM	8	\$2,400.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$300.00				
N 37	WJHL	07/30/18	08/02/18	Local News @ 5p	5p-530p		:30				NM	4	\$1,000.00
	Week:	07/30/18	08/05/18	MTWT---				4	\$250.00				
N 38	WJHL	07/30/18	08/02/18	CBS Evening News	630p-7p		:30				NM	4	\$2,200.00
	Week:	07/30/18	08/05/18	MTWT---				4	\$550.00				
N 39	WJHL	07/30/18	08/01/18	Local News @ 11p	11p-1135p		:30				NM	4	\$2,400.00
	Week:	07/30/18	08/05/18	MTW----				4	\$600.00				
N 40	WJHL	07/30/18	08/02/18	Local News @ 12p	12p-1230p		:30				NM	8	\$1,760.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$220.00				
N 41	WJHL	07/30/18	08/01/18	M-F 7p Local news	7p-730p		:30				NM	4	\$960.00
	Week:	07/30/18	08/05/18	MTW----				4	\$240.00				
N 42	WJHL	07/30/18	08/02/18	Price is Right	11a-12p		:30				NM	8	\$2,000.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$250.00				
N 43	WJHL	07/30/18	08/01/18	M-F 730p-8p	730p-8p		:30				NM	8	\$2,080.00
	Week:	07/30/18	08/05/18	MTW----				8	\$260.00				
N 44	WJHL	07/30/18	08/02/18	Local News @ 6a	6a-7a		:30				NM	8	\$2,080.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$260.00				
N 45	WJHL	07/30/18	08/02/18	CBS This Morning	7a-9a		:30				NM	8	\$1,200.00
	Week:	07/30/18	08/05/18	MTWT---				8	\$150.00				
N 46	WJHL	06/28/18	06/29/18	Local News @ 530a	530a-6a		:30				NM	1	\$75.00
	Week:	06/25/18	07/01/18	---TF--				1	\$75.00				
N 47	WJHL	07/02/18	07/27/18	Local News @ 530a	530a-6a		:30				NM	22	\$2,200.00
	Week:	07/02/18	07/08/18	MTWTF--				6	\$100.00				
	Week:	07/09/18	07/15/18	MTWTF--				6	\$100.00				
	Week:	07/16/18	07/22/18	MTWTF--				5	\$100.00				
	Week:	07/23/18	07/29/18	MTWTF--				5	\$100.00				
N 48	WJHL	07/30/18	08/02/18	Local News @ 530a	530a-6a		:30				NM	4	\$600.00

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<u>Contract / Revision</u> 25977310 /	<u>Alt Order #</u> 25977310
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<u>Contract Dates</u> 06/28/18 - 08/02/18	<u>Product</u> BOYD / TN GOV/ R	<u>Estimate #</u> 310
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<u>Advertiser</u> POL/Randy Boyd/Govern	<u>Original Date / Revision</u> 06/20/18 / 06/20/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/30/18	08/05/18	MTWT---				4	\$150.00				
N 49	WJHL	07/03/18	07/31/18	NCIS	8p-9p		:30				NM	7	\$4,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$700.00				
Week:		07/09/18	07/15/18	-T-----				2	\$700.00				
Week:		07/16/18	07/22/18	-T-----				1	\$700.00				
Week:		07/23/18	07/29/18	-T-----				1	\$700.00				
Week:		07/30/18	08/05/18	-T-----				1	\$700.00				
N 50	WJHL	06/28/18	06/29/18	Daytime Tri-Cities	10a-11a		:30				NM	3	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---TF--				3	\$40.00				
N 51	WJHL	06/29/18	07/27/18	Undercover Boss	8p-9p		:30				NM	5	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----1--				1	\$300.00				
Week:		07/02/18	07/08/18	----1--				1	\$300.00				
Week:		07/09/18	07/15/18	----1--				1	\$300.00				
Week:		07/16/18	07/22/18	----1--				1	\$300.00				
Week:		07/23/18	07/29/18	----1--				1	\$300.00				
N 52	WJHL	06/29/18	07/27/18	Blue Bloods	9p-10p		:30				NM	5	\$2,450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----1--				1	\$490.00				
Week:		07/02/18	07/08/18	----1--				1	\$490.00				
Week:		07/09/18	07/15/18	----1--				1	\$490.00				
Week:		07/16/18	07/22/18	----1--				1	\$490.00				
Week:		07/23/18	07/29/18	----1--				1	\$490.00				
N 53	WJHL	07/02/18	07/30/18	Elementary	10p-11p		:30				NM	6	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	2-----				2	\$300.00				
Week:		07/09/18	07/15/18	1-----				1	\$300.00				
Week:		07/16/18	07/22/18	1-----				1	\$300.00				
Week:		07/23/18	07/29/18	1-----				1	\$300.00				
Week:		07/30/18	08/05/18	1-----				1	\$300.00				
Totals								0.00				645	\$136,975.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/29/18	567	\$112,895.00	(\$16,934.25)	\$95,960.75
07/30/18 - 08/02/18	78	\$24,080.00	(\$3,612.00)	\$20,468.00
Totals	645	\$136,975.00	(\$20,546.25)	\$116,428.75

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.