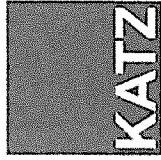


125 West 55th St
New York, NY 10019

Contract # 25977056		Changes as of: 6/26/2018 at 12:46 PM		Version: Highlighting Revision 2	
CPE: /312	Flight: 5/25/18 - 6/27/18		Station: WJHL		
Agency: MEDIUM BUYING LLC	Advertiser: BOYD, RANDY		Market: Johnson City-Kingsport- Bristol		
1351 King Ave	Product: BOYD / TN GOV / R		Office: WASHINGTON		
2nd Floor	Agency Order #:		Service: Nielsen		
COLUMBUS, OH 43212	Buyer: Tanya Renicker		Primary Demo: Adults 35+		
	Salesperson: ERIN SCHUMACHER 212-424-6620		Assistant: ERIN SCHUMACHER 212-424-6620		
	Separation:				
Comments: New order: Candidate flight 5/21-6/27					
			Total Spots: 233		Con Type: POLITICAL/VOTE Total \$: \$43,715.00
			Total CPP: \$0.00		
			Total GRP:		

#	Day/Time	DP	Program	Rate	A3P Rating	Len	5/25 - 6/25						Total Spots	Total \$	CPP*	GRP*
							5/25	5/28	6/4	6/11	6/18	6/25				
1	F 6p-6:30p		NEWS AT 6PM	\$300.00	0.0	30	2	0	0	0	0	0	2	\$600.00	\$0.00	0.0
2	F 5:30p-6p		NEWS AT 530P	\$200.00	0.0	30	2	0	0	0	0	0	2	\$400.00	\$0.00	0.0
3	F 6:30p-7p		CBS EVENING NEWS	\$300.00	0.0	30	1	0	0	0	0	0	1	\$300.00	\$0.00	0.0
4	F 5p-5:30p		NEWS AT 5PM	\$150.00	0.0	30	2	0	0	0	0	0	2	\$300.00	\$0.00	0.0
5	F 11p-11:35p		LATE NEWS	\$240.00	0.0	30	2	0	0	0	0	0	2	\$480.00	\$0.00	0.0
6	F 12n-12:30p		NOON NEWS	\$130.00	0.0	30	2	0	0	0	0	0	2	\$260.00	\$0.00	0.0
7	F 7p-7:30p		NEWS AT 7PM	\$120.00	0.0	30	2	0	0	0	0	0	2	\$240.00	\$0.00	0.0
8	M-F 6p-6:30p		NEWS AT 6PM	\$300.00	0.0	30	0	5	5	5	0	0	15	\$4,500.00	\$0.00	0.0
9	M-F 5:30p-6p		NEWS AT 530P	\$200.00	0.0	30	0	5	5	5	0	0	15	\$3,000.00	\$0.00	0.0
10	M-F 6:30p-7p		CBS EVENING NEWS	\$300.00	0.0	30	0	5	5	5	0	0	15	\$4,500.00	\$0.00	0.0
11	Sa 11p-11:30p		LATE NEWS	\$180.00	0.0	30	1	1	1	1	0	0	4	\$720.00	\$0.00	0.0
12	M-F 5p-5:30p		NEWS AT 5PM	\$150.00	0.0	30	0	5	5	5	0	0	15	\$2,250.00	\$0.00	0.0
13	Sa 6p-6:30p		WJHL NEWS AT 6PM	\$65.00	0.0	30	1	1	1	1	0	0	4	\$260.00	\$0.00	0.0
14	M-F 11p-11:35p		LATE NEWS	\$240.00	0.0	30	0	6	6	6	0	0	18	\$4,320.00	\$0.00	0.0
15	Su 6:30p-7p		CBS EVENING NEWS	\$65.00	0.0	30	1	1	1	1	0	0	4	\$260.00	\$0.00	0.0
16	Sa 6:30p-7p		CBS EVENING NEWS	\$65.00	0.0	30	1	1	1	1	0	0	4	\$260.00	\$0.00	0.0
17	Su 6p-6:30p		WJHL NEWS AT 6PM	\$65.00	0.0	30	1	1	1	1	0	0	4	\$260.00	\$0.00	0.0
18	Su 11p-11:30p		LATE NEWS	\$180.00	0.0	30	1	1	1	1	0	0	4	\$720.00	\$0.00	0.0
19	M-F 12n-12:30p		NOON NEWS	\$130.00	0.0	30	0	6	6	6	0	0	18	\$2,340.00	\$0.00	0.0
20	M-F 7p-7:30p		NEWS AT 7PM	\$120.00	0.0	30	0	6	6	6	0	0	18	\$2,160.00	\$0.00	0.0



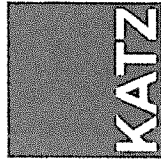
125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25977056 **Changes as of:** 6/26/2018 at 12:46 PM **Version:** Highlighting Revision 2
CPE: /312 **Flight:** 5/25/18 - 6/27/18 **Station:** WJHL
Agency: MEDIUM BUYING LLC **Advertiser:** BOYD, RANDY **Market:** Johnson City-Kingsport-Bristol
1351 King Ave **Product:** BOYD / TN GOV / R **Office:** WASHINGTON
2nd Floor **Agency Order #:** **Service:** Nielsen
COLUMBUS, OH **Buyer:** Tanya Renicker **Primary Demo:** Adults 35+
43212 **Salesperson:** ERIN SCHUMACHER **Assistant:** ERIN SCHUMACHER
212-424-6620 **Separation:**

Con Type: POLITICAL/VOTE
Total \$: \$43,715.00
Total Spots: 233
Total CPP: \$0.00
Total GRP:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	5/25 - 6/25							Total Spots	Total \$	CPP*	GRP*
							5/25	5/28	6/4	6/11	6/18	6/25					
21	Su 7a-8a		WJHL NEWS AT 7A	\$15.00	0.0	30	2	2	2	2	0	0	8	\$120.00	\$0.00	0.0	
22	M-F 6p-6:30p		NEWS AT 6PM	\$350.00	0.0	30	0	0	0	0	5	0	5	\$1,750.00	\$0.00	0.0	
IN-WINDOW																	
23	M-F 5:30p-6p		NEWS AT 530P	\$200.00	0.0	30	0	0	0	0	5	0	5	\$1,000.00	\$0.00	0.0	
IN-WINDOW																	
24	M-F 6:30p-7p		CBS EVENING NEWS	\$350.00	0.0	30	0	0	0	0	5	0	5	\$1,750.00	\$0.00	0.0	
IN-WINDOW																	
25	Sa 11p-11:30p		LATE NEWS	\$225.00	0.0	30	0	0	0	0	1	0	1	\$225.00	\$0.00	0.0	
IN-WINDOW																	
26	M-F 5p-5:30p		NEWS AT 5PM	\$180.00	0.0	30	0	0	0	0	5	0	5	\$900.00	\$0.00	0.0	
IN-WINDOW																	
27	Sa 6p-6:30p		NEWS AT 6PM	\$110.00	0.0	30	0	0	0	0	1	0	1	\$110.00	\$0.00	0.0	
IN-WINDOW																	
28	M-F 11p-11:35p		LATE NEWS	\$360.00	0.0	30	0	0	0	0	5	0	5	\$1,800.00	\$0.00	0.0	
IN-WINDOW																	
29	Su 6:30p-7p		CBS EVENING NEWS	\$150.00	0.0	30	0	0	0	0	1	0	1	\$150.00	\$0.00	0.0	
IN-WINDOW																	
30	Sa 6:30p-7p		CBS EVENING NEWS	\$150.00	0.0	30	0	0	0	0	1	0	1	\$150.00	\$0.00	0.0	
IN-WINDOW																	
31	Su 6p-6:30p		NEWS AT 6PM	\$150.00	0.0	30	0	0	0	0	1	0	1	\$150.00	\$0.00	0.0	
IN-WINDOW																	
32	Su 11p-11:35p		LATE NEWS	\$240.00	0.0	30	0	0	0	0	1	0	1	\$240.00	\$0.00	0.0	
IN-WINDOW																	
33	M-F 12n-12:30p		NOON NEWS	\$150.00	0.0	30	0	0	0	0	5	0	5	\$750.00	\$0.00	0.0	
IN-WINDOW																	



125 West 55th St
New York, NY 10019

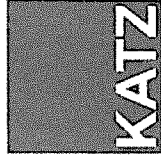
Contract # 25977056 Changes as of: 6/26/2018 at 12:46 PM Version: Highlighting Revision 2

CPE: //312 Flight: 5/25/18 - 6/27/18 Station: WJHL Con Type: POLITICAL/NOTE
Agency: MEDIUM BUYING LLC Advertiser: BOYD, RANDY Market: Johnson City-Kingsport-Bristol Total \$: \$43,715.00

1351 King Ave Product: BOYD / TN GOV / R Office: WASHINGTON Total Spots: 233
2nd Floor Agency Order #: Service: Nielsen Total CPP: \$0.00
COLUMBUS, OH Buyer: Tanya Renicker Primary Demo: Adults 35+ Total GRP:

Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	5/25 - 6/25							Total Spots	Total \$	CPP*	GRP*
							5/25	5/28	6/4	6/11	6/18	6/25					
34	M-F 7p-7:30p <i>IN-WINDOW</i>		NEWS AT 7PM	\$160.00	0.0	30	0	0	0	0	5	0	5	\$800.00	\$0.00	0.0	
35	Su 7a-8a <i>IN-WINDOW</i>		NEWST SUN AT 7AM	\$55.00	0.0	30	0	0	0	0	1	0	1	\$55.00	\$0.00	0.0	
36	M-W 5p-5:30p <i>IN-WINDOW</i>		NEWS AT 5PM	\$180.00	0.0	30	0	0	0	0	0	3	3	\$540.00	\$0.00	0.0	
37	M-W 11p-11:35p <i>IN-WINDOW</i>		NEWS AT 11PM	\$360.00	0.0	30	0	0	0	0	0	3	3	\$1,080.00	\$0.00	0.0	
38	W-F 12n-12:30p <i>IN-WINDOW</i>		NOON NEWS	\$150.00	0.0	30	0	0	0	0	0	3	3	\$450.00	\$0.00	0.0	
39	W-F 7p-7:30p <i>IN-WINDOW</i>		WJHL NEWS AT 7P	\$160.00	0.0	30	0	0	0	0	0	3	3	\$480.00	\$0.00	0.0	
REV- 40	W-F 6:30p-7p		CBS EVENIN GNEWS	\$350.00	0.0	30	0	0	0	0	0	3	2	\$700.00	\$0.00	0.0	
41	M-F 7a-8a		CBS THIS MORNIG	\$150.00	0.0	30	0	0	0	0	5	0	5	\$750.00	\$0.00	0.0	
42	M-W 7a-8a		CBS THIS MORNIG	\$150.00	0.0	30	0	0	0	0	0	0	3	\$450.00	\$0.00	0.0	
43	M-F 6a-7a		NEWS	\$150.00	0.0	30	0	0	0	0	5	0	5	\$750.00	\$0.00	0.0	
44	Sa 6a-8a		NEWS SAT	\$35.00	0.0	30	0	0	0	0	0	1	0	\$35.00	\$0.00	0.0	
45	M-F 9a-10a		DR OZ	\$50.00	0.0	30	0	0	0	0	0	1	0	\$50.00	\$0.00	0.0	
REV+ 46	M-W 4p-5p		dr phil	\$125.00	0.0	30	0	0	0	0	0	0	0	\$125.00	\$0.00	0.0	
REV+ 47	M-W 1:30p-2p		bold & beutiful	\$125.00	0.0	30	0	0	0	0	0	0	0	\$125.00	\$0.00	0.0	
REV+ 48	M-W 8a-9a		cbs this morning	\$100.00	0.0	30	0	0	0	0	0	0	0	\$100.00	\$0.00	0.0	
TOTALS: 21 46 46 46 54 20														233	\$43,715.00	\$0.00	0.0



125 West 55th St
New York, NY 10019

KATZ TELEVISION
GROUP

Contract # 25977056 Changes as of: 6/26/2018 at 12:46 PM Version: Highlighting Revision 2
CPE: //312 Station: WJHL
Agency: MEDIUM BUYING LLC Advertiser: BOYD, RANDY Market: Johnson City-Kingsport-
Bristol
Product: BOYD / TN GOV / R Office: WASHINGTON
Agency Order #: Buyer: Tanya Renicker Service: Nielsen
Salesperson: ERIN SCHUMACHER Primary Demo: Adults 35+
Assistant: ERIN SCHUMACHER
Separation: 212-424-6620

Con Type: POLITICAL/VOTE
Total \$: \$43,715.00
Total Spots: 233
Total CPP: \$0.00
Total GRP:

Special Instructions

Order Level Comments		
06/14/18 2:05 PM	ERIN SCHUMACHER	New order: Candidate flight 5/21-6/27
03/28/18 5:10 PM	ERIN SCHUMACHER	New order: Candidate flight 5/21-6/27

Competitive Information	
Market Budget: \$112,090	
WJHL Share: 39%	
Comment: EJHL: 9%	
WCYB: 43%	
WENT: 9%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	233	\$43,715.00	0.0
Total	100%	233	\$43,715.00	0.0

Monthly Summary		
Month	Spots	Dollars
2018-May	21	\$3,230.00
2018-Jun	192	\$36,435.00
2018-Jul	20	\$4,050.00
Total	233	\$43,715.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Revision	6/26/18 12:46 PM	ERIN SCHUMACHER	Revised	2		\$0
Revision	6/14/18 2:05 PM	ERIN SCHUMACHER	Confirmed	15		\$0
Queued for Electronic Contracting	3/30/18 9:05 AM					\$0
New	3/28/18 5:10 PM	ERIN SCHUMACHER	Confirmed	216		\$43,715.00

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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CONTRACT



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25977056 /		<u>Alt Order #</u> 25977056
<u>Product</u> BOYD / TN GOV / R		
<u>Contract Dates</u> 05/25/18 - 06/27/18	<u>Estimate #</u> 312	
<u>Advertiser</u> POL/Randy Boyd/Governor/Rep/TN		<u>Original Date / Revision</u> 06/26/18 / 06/26/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9915707	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Medium Buying LLC
1351 King Avenue
2nd Floor
Columbus, OH 43212

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	05/25/18	05/25/18	Local News @ 6p	6p-630p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$300.00					
2	WJHL	05/25/18	05/25/18	Local News @ 530p	530p-6p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$200.00					
3	WJHL	05/25/18	05/25/18	CBS Evening News	630p-7p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	1			\$300.00					
4	WJHL	05/25/18	05/25/18	Local News @ 5p	5p-530p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$150.00					
5	WJHL	05/25/18	05/25/18	Local News @ 11p	11p-1135p		:30				NM	2	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$240.00					
6	WJHL	05/25/18	05/25/18	Local News @ 12p	12p-1230p		:30				NM	2	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$130.00					
7	WJHL	05/25/18	05/25/18	M-F 7p Local news	7p-730p		:30				NM	2	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/21/18	05/27/18	----F--	2			\$120.00					
8	WJHL	05/28/18	06/15/18	Local News @ 6p	6p-630p		:30				NM	15	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/28/18	06/03/18	MTWTF--	5			\$300.00					
Week:		06/04/18	06/10/18	MTWTF--	5			\$300.00					
Week:		06/11/18	06/17/18	MTWTF--	5			\$300.00					
9	WJHL	05/28/18	06/15/18	Local News @ 530p	530p-6p		:30				NM	15	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		05/28/18	06/03/18	MTWTF--	5			\$200.00					
Week:		06/04/18	06/10/18	MTWTF--	5			\$200.00					
Week:		06/11/18	06/17/18	MTWTF--	5			\$200.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u>		<u>Alt Order #</u>
25977056 /		25977056
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
05/25/18 - 06/27/18	BOYD / TN GOV / R	312
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Randy Boyd/Govern		06/26/18 / 06/26/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
10	WJHL	05/28/18	06/15/18	CBS Evening News	630p-7p		:30				NM	15	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/28/18	06/03/18	MTWTF--				5	\$300.00				
	Week:	06/04/18	06/10/18	MTWTF--				5	\$300.00				
	Week:	06/11/18	06/17/18	MTWTF--				5	\$300.00				
11	WJHL	05/26/18	06/16/18	11p News Sat	11p-1130p		:30				NM	4	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S-				1	\$180.00				
	Week:	05/28/18	06/03/18	-----S-				1	\$180.00				
	Week:	06/04/18	06/10/18	-----S-				1	\$180.00				
	Week:	06/11/18	06/17/18	-----S-				1	\$180.00				
12	WJHL	05/28/18	06/15/18	Local News @ 5p	5p-530p		:30				NM	15	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/28/18	06/03/18	MTWTF--				5	\$150.00				
	Week:	06/04/18	06/10/18	MTWTF--				5	\$150.00				
	Week:	06/11/18	06/17/18	MTWTF--				5	\$150.00				
13	WJHL	05/26/18	06/16/18	6p Local News	6p-630p		:30				NM	4	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S-				1	\$65.00				
	Week:	05/28/18	06/03/18	-----S-				1	\$65.00				
	Week:	06/04/18	06/10/18	-----S-				1	\$65.00				
	Week:	06/11/18	06/17/18	-----S-				1	\$65.00				
14	WJHL	05/28/18	06/15/18	Local News @ 11p	11p-1135p		:30				NM	18	\$4,320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/28/18	06/03/18	MTWTF--				6	\$240.00				
	Week:	06/04/18	06/10/18	MTWTF--				6	\$240.00				
	Week:	06/11/18	06/17/18	MTWTF--				6	\$240.00				
15	WJHL	05/27/18	06/17/18	CBS Evening News WKND	630p-7p		:30				NM	4	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S				1	\$65.00				
	Week:	05/28/18	06/03/18	-----S				1	\$65.00				
	Week:	06/04/18	06/10/18	-----S				1	\$65.00				
	Week:	06/11/18	06/17/18	-----S				1	\$65.00				
16	WJHL	05/26/18	06/16/18	CBS Evening News WKND	630p-7p		:30				NM	4	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S-				1	\$65.00				
	Week:	05/28/18	06/03/18	-----S-				1	\$65.00				
	Week:	06/04/18	06/10/18	-----S-				1	\$65.00				
	Week:	06/11/18	06/17/18	-----S-				1	\$65.00				
17	WJHL	05/27/18	06/17/18	Sun 6p Local News	6p-630p		:30				NM	4	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S				1	\$65.00				
	Week:	05/28/18	06/03/18	-----S				1	\$65.00				
	Week:	06/04/18	06/10/18	-----S				1	\$65.00				
	Week:	06/11/18	06/17/18	-----S				1	\$65.00				
18	WJHL	05/27/18	06/17/18	11p News Sun	11p-1135p		:30				NM	4	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	05/21/18	05/27/18	-----S				1	\$180.00				

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25977056 /		<u>Alt Order #</u> 25977056
<u>Contract Dates</u> 05/25/18 - 06/27/18	<u>Product</u> BOYD / TN GOV / R	<u>Estimate #</u> 312
<u>Advertiser</u> POL/Randy Boyd/Govern		<u>Original Date / Revision</u> 06/26/18 / 06/26/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S				1	\$180.00				
Week:		06/04/18	06/10/18	-----S				1	\$180.00				
Week:		06/11/18	06/17/18	-----S				1	\$180.00				
19	WJHL	05/28/18	06/15/18	Local News @ 12p	12p-1230p		:30				NM	18	\$2,340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				6	\$130.00				
Week:		06/04/18	06/10/18	MTWTF--				6	\$130.00				
Week:		06/11/18	06/17/18	MTWTF--				6	\$130.00				
20	WJHL	05/28/18	06/15/18	M-F 7p Local news	7p-730p		:30				NM	18	\$2,160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				6	\$120.00				
Week:		06/04/18	06/10/18	MTWTF--				6	\$120.00				
Week:		06/11/18	06/17/18	MTWTF--				6	\$120.00				
21	WJHL	05/27/18	06/17/18	Local News Sun 7a	7a-8a		:30				NM	8	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/21/18	05/27/18	-----S				2	\$15.00				
Week:		05/28/18	06/03/18	-----S				2	\$15.00				
Week:		06/04/18	06/10/18	-----S				2	\$15.00				
Week:		06/11/18	06/17/18	-----S				2	\$15.00				
22	WJHL	06/18/18	06/22/18	Local News @ 6p	6p-630p		:30				NM	5	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$350.00				
23	WJHL	06/18/18	06/22/18	Local News @ 530p	530p-6p		:30				NM	5	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$200.00				
24	WJHL	06/18/18	06/22/18	CBS Evening News	630p-7p		:30				NM	5	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$350.00				
25	WJHL	06/23/18	06/23/18	11p News Sat	11p-1130p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$225.00				
26	WJHL	06/18/18	06/22/18	Local News @ 5p	5p-530p		:30				NM	5	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$180.00				
27	WJHL	06/23/18	06/23/18	6p Local News	6p-630p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$110.00				
28	WJHL	06/18/18	06/22/18	Local News @ 11p	11p-1135p		:30				NM	5	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$360.00				
29	WJHL	06/24/18	06/24/18	CBS Evening News WKND	630p-7p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$150.00				
30	WJHL	06/23/18	06/23/18	CBS Evening News WKND	630p-7p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$150.00				
31	WJHL	06/24/18	06/24/18	Sun 6p Local News	6p-630p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Contract / Revision</u> 25977056 /		<u>Alt Order #</u> 25977056
<u>Contract Dates</u> 05/25/18 - 06/27/18	<u>Product</u> BOYD / TN GOV / R	<u>Estimate #</u> 312
<u>Advertiser</u> POL/Randy Boyd/Govern		<u>Original Date / Revision</u> 06/26/18 / 06/26/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$150.00				
32	WJHL	06/24/18	06/24/18	11p News Sun	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$240.00				
33	WJHL	06/18/18	06/22/18	Local News @ 12p	12p-1230p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$150.00				
34	WJHL	06/18/18	06/22/18	M-F 7p Local news	7p-730p		:30				NM	5	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$160.00				
35	WJHL	06/24/18	06/24/18	Local News Sun 7a	7a-8a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$55.00				
36	WJHL	06/25/18	06/27/18	Local News @ 5p	5p-530p		:30				NM	3	\$540.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	MTW----				3	\$180.00				
37	WJHL	06/25/18	06/27/18	Local News @ 11p	11p-1135p		:30				NM	3	\$1,080.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	MTW----				3	\$360.00				
38	WJHL	06/27/18	06/27/18	Local News @ 12p	12p-1230p		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				3	\$150.00				
39	WJHL	06/27/18	06/27/18	M-F 7p Local news	7p-730p		:30				NM	3	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				3	\$160.00				
N 40	WJHL	06/27/18	06/27/18	CBS Evening News	630p-7p		:30				NM	5	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				3	\$350.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	06/25/18-07/01/18	CBS Evening News	630p-7p	---W-----	:30		\$350.00		NM		
	See MG 40.4, 40.5, 40.6												
	4	WJHL	06/27/18-06/27/18	CBS This Morning 8a	8a-9a	---W-----	:30		\$100.00		NM		
	Ⓜ	MG for 40.1 06/27											
	5	WJHL	06/27/18-06/27/18	Bold & Beautiful	130p-2p	---W-----	:30		\$125.00		NM		
	Ⓜ	MG for 40.1 06/27											
	6	WJHL	06/27/18-06/27/18	Dr Phil	4p-5p	---W-----	:30		\$125.00		NM		
	Ⓜ	MG for 40.1 06/27											
41	WJHL	06/18/18	06/22/18	CBS This Morning 7a	7a-8a		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$150.00				
42	WJHL	06/25/18	06/27/18	CBS This Morning 7a	7a-8a		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	MTW----				3	\$150.00				
43	WJHL	06/18/18	06/22/18	Local News @ 6a	6a-7a		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				5	\$150.00				
44	WJHL	06/23/18	06/23/18	Local News Sat 6a-8a	6a-8a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----1-				1	\$35.00				
45	WJHL	06/18/18	06/22/18	Dr Oz	9a-10a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	MTWTF--				1	\$50.00				
Totals								0.00				233	\$43,715.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
04/30/18 - 05/27/18	21	\$3,230.00	(\$484.50)	\$2,745.50
05/28/18 - 06/24/18	192	\$36,435.00	(\$5,465.25)	\$30,969.75
06/25/18 - 06/27/18	20	\$4,050.00	(\$607.50)	\$3,442.50
Totals	233	\$43,715.00	(\$6,557.25)	\$37,157.75

Signature: _____ **Date:** _____

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