

Order #390521: Katz Media../Unite the ../ISSUE/na

Date	Action	Line	Comment	By	Total \$	# Spots	Expected GR
02/20/20 9:53:40 AM	CIA Spot status		<updated to Cleared> 11-1	Veronica C	\$3,920.00	36	0.00
02/20/20 7:42:10 AM	Processed		<async process>	Kathleen E	\$3,920.00	36	0.00
02/20/20 6:19:43 AM	Approved			Veronica C	\$3,920.00	36	0.00
02/20/20 6:19:41 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Veronica C	\$3,920.00	36	0.00
02/20/20 5:48:26 AM	Approval Workflow		[Sales Manager - Ready Default]	Craig Dall	\$3,920.00	36	0.00
02/20/20 5:26:44 AM	Ready for approval		Revision. END DATE HAS BEEN EXTENDED TO 2/24/2020.ONE SPOT HAS BEEN MOVED TO AIR ON MONDAY. See attached	Veronica C	\$3,920.00	36	0.00
02/20/20 5:22:03 AM	Put in Edit Mode			Veronica C	\$3,920.00	36	0.00
02/19/20 10:51:21 AM	CIA Spot status		<updated to Cleared>9-1,9-2,6-2,6-1,4-3,4-2,1-7,1-6,1-5,1-4,7-2,7-1,10-2,10-1,2-7,2-6,2-5,2-4,2-3,5-2,5-1,3-7,3-6,3-5,3-4,8-1,8-2	Veronica C	\$3,920.00	36	0.00
02/18/20 1:09:20 PM	CIA Spot status		<updated to Cleared>2-2,4-1,3-1,1-1,2-1,1-3,3-3,1-2,3-2	Veronica C	\$3,920.00	36	0.00
02/18/20 11:07:55 AM	Processed		<async process>	Kathleen E	\$3,920.00	36	0.00
02/18/20 11:06:47 AM	Approved			Veronica C	\$3,920.00	36	0.00
02/18/20 11:06:45 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Veronica C	\$3,920.00	36	0.00
02/18/20 11:05:00 AM	Approval Workflow		[Sales Manager - Ready Default]	Ellen Myer	\$3,920.00	36	0.00
02/18/20 10:47:38 AM	Ready for approval		New order	Veronica C	\$3,920.00	36	0.00
02/18/20 10:46:51 AM	New order created		Imported EC Order	Veronica C	\$3,920.00	36	0.00

[Sorted by: Date]

ORDER

Orders	Order / Rev:	390521		
	Alt Order #:	33723182		
	Product Desc:	ISSUE		
	Estimate:	na		WBZF-FM/WYNN-AM
	Flight Dates:	02/17/20 - 02/24/20	Primary AE:	Katz Philadelphia
	Original Date / Rev:	02/18/20 / 02/20/20	Sales Office:	K-7.5
	Order Type:	GENERAL	Sales Region:	N-Katz75
Agency	Name:	Katz Media Group		
	Buying Contact:		Billing Type:	Cash
	Billing Contact:		Billing Calendar:	Broadcast
		125 West 55th Street	Billing Cycle:	EOM/EOC
		New York, NY 10019	Agency Commission:	15%
Advertiser	Name:	Unite the Country		
	Demographic:	A35+	New Business Thru:	
	Product Codes:	Issues/Propositions	Advertiser External ID:	
	Revenue Code 1:	AGY-AVAIL	Agency External ID:	
	Revenue Code 2:	POL-ISS	Unit Code:	General
	Revenue Code 3:	GEN		

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
01/27/20	02/23/20	35	\$3,795.00	\$3,225.75
02/24/20	02/24/20	1	\$125.00	\$106.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
February 2020	35	\$3,795.00	\$3,225.75	0.00
March 2020	1	\$125.00	\$106.25	0.00
Totals	36	\$3,920.00	\$3,332.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WYNNA	02/17/20	02/23/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	MTWTF--	1:00	7	\$125.00	P-50	0.00	NM	7	\$875.00
		AM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/17/20	02/23/20	MTWTF--		7				\$125.00		0.00			
N 2	WYNNA	02/17/20	02/23/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTWTF--	1:00	6	\$125.00	P-50	0.00	NM	6	\$750.00
		MD -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/17/20	02/23/20	MTWTF--		6				\$125.00		0.00			
N 3	WYNNA	02/17/20	02/23/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	7	\$125.00	P-50	0.00	NM	7	\$875.00
		PM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/17/20	02/23/20	MTWTF--		7				\$125.00		0.00			
N 4	WYNNA	02/17/20	02/23/20	M-F Evening M-F	CM	7:00 PM-12:00 XM (7:00 PM-12:00 XM)	MTWTF--	1:00	3	\$55.00	P-50	0.00	NM	3	\$165.00
		EV -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/17/20	02/23/20	MTWTF--		3				\$55.00		0.00			
N 5	WYNNA	02/22/20	02/23/20	Sa-Su AM	CM	6:00 AM-10:00 AM	-----S-	1:00	2	\$55.00	P-50	0.00	NM	2	\$110.00

Order / Rev: 390521
 Alt Order #: 33723182
 Flight Dates: 02/17/20 - 02/24/20

Advertiser: Unite the Country
 Product Desc: ISSUE
 Estimate: na

WBZF-FM/WYNN-AM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
				Sa-Su											
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S-	2		\$55.00	0.00								
N 6	WYNN	02/22/20	02/23/20	Sa-Su Midday Sa-Su	CM	10:00 AM-3:00 PM	-----S-	1:00	2	\$65.00	P-50	0.00	NM	2	\$130.00
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S-	2		\$65.00	0.00								
N 7	WYNN	02/22/20	02/23/20	Sa-Su PM Sa-Su	CM	3:00 PM-7:00 PM	-----S-	1:00	2	\$45.00	P-50	0.00	NM	2	\$90.00
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S-	2		\$45.00	0.00								
N 8	WYNN	02/23/20	02/23/20	Sa-Su AM Sa-Su	CM	6:00 AM-10:00 AM	-----S	1:00	2	\$150.00	P-50	0.00	NM	2	\$300.00
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S	2		\$150.00	0.00								
N 9	WYNN	02/23/20	02/23/20	Sa-Su Midday Sa-Su	CM	10:00 AM-3:00 PM	-----S	1:00	2	\$150.00	P-50	0.00	NM	2	\$300.00
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S	2		\$150.00	0.00								
N 10	WYNN	02/23/20	02/23/20	Sa-Su PM Sa-Su	CM	3:00 PM-7:00 PM	-----S	1:00	2	\$100.00	P-50	0.00	NM	2	\$200.00
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/17/20		02/23/20	-----S	2		\$100.00	0.00								
N 11	WYNN	02/24/20	02/24/20	M-F Prime M-F	CM	6a-7p	M-----	1:00	1	\$125.00	P-50	0.00	NM	1	\$125.00
AM -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week: 02/24/20		03/01/20	M-----	1		\$125.00	0.00								
													Totals	36	\$3,920.00

REVISED

Feb 20, 20
 CONT# 33723182 Mod# 1 Ver# 3 (Last = Orig CF) DDS CONT# 0
 REP Katz Group Sales C/P/E: na / na / na
 TO WBZF-FM (Florence, SC)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA SALESPERSON FAX#
 AGY Katz Group Sales
 ADDR 125 West 55th Street 3rd Floor PH #
 New York, NY 10019

 BYR Helen Hanratty
 ADV UNITE THE COUNTRY
 PDT ISSUE
 FLT Feb 17, 20 - Feb 24, 20

*** REP ORDER COMMENT ***

** 2/19/2020 8:06:00 PM: THIS IS A KATZ GROUP SALES ORDER. ALL BILLING SHOULD BE SENT TO KATZ GROUP SALES/125 W 55TH ST.NY,NY 10019 KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT

** 2/19/2020 8:06:00 PM: THIS IS AN ORDER REVISION. PLEASE DO NOT DOUBLE BOOK. END DATE HAS BEEN EXTENDED TO 2/24/2020. ONE SPOT HAS BEEN MOVED TO AIR ON MONDAY. I AM EXPECTING ANOTHER ROUND OF ORDERS TO AIR NEXT WEEK, BUT CLIENT MAY NOT HAVE MONEY IN HOUSE UNTIL MONDAY. TO ENSURE THEY HAVE SPOTS AIRING ON MONDAY, I HAVE SHIFTED ONE OR TWO TO AIR ON MONDAY. WILL HOPEFULLY HAVE 2ND ROUND OF ORDERS IN HOUSE BY FRIDAY. PLEASE CALL/EMAIL 240.222.3933 LATONYA.CHENAULT@KATZMEDIA.COM WITH ANY QUESTIONS.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		FLIGHT 1								
CHG	1.1	MTWTF..	6A - 10A	60	2/17/2020 - 2/21/2020	1W	7	\$125.00	7	
	1.2	MTWTF..	10A - 3P	60	2/17/2020 - 2/21/2020	1W	6	\$125.00	6	
	1.3	MTWTF..	3P - 7P	60	2/17/2020 - 2/21/2020	1W	7	\$125.00	7	
	1.4	MTWTF..	7P - 12A	60	2/17/2020 - 2/21/2020	1W	3	\$55.00	3	
	1.5	.....S.	6A - 10A	60	2/22/2020 - 2/22/2020	1W	2	\$55.00	2
	1.6	.....S.	10A - 3P	60	2/22/2020 - 2/22/2020	1W	2	\$65.00	2
	1.7	.....S.	3P - 7P	60	2/22/2020 - 2/22/2020	1W	2	\$45.00	2
	1.8	.....S	6A - 10A	60	2/23/2020 - 2/23/2020	1W	2	\$150.00	2
	1.9	.....S	10A - 3P	60	2/23/2020 - 2/23/2020	1W	2	\$150.00	2
	1.10	.....S	3P - 7P	60	2/23/2020 - 2/23/2020	1W	2	\$100.00	2
		** WEEKLY FLIGHT TOTALS **						35	\$3,795.00	
		FLIGHT 2								
ADD	2.1	M.....	6A - 7P	60	2/24/2020 - 2/24/2020	1W	1	\$125.00	1	
		** WEEKLY FLIGHT TOTALS **						1	\$125.00	

Feb 20, 20

CONT# 33723182 Mod# 1 Ver# 3 (Last = Orig CF)
REP Katz Group Sales

DDS CONT# 0
C/P/E: na / na / na

	Feb 20	Mar 20				
SPOTS	35	1				
CASH	3795.00	125.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	3795.00	125.00				

						TOTAL
SPOTS						36
CASH						3,920.00
TRADE						0.00
NSL						0.00
TOTAL						3,920.00

**** Competitive Comments ****

UNITE THE COUNTRY

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WBZF - Fm/ Florence, SC WYNN-AM	Date: 2/18/2020
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I, Meredith Patel

do hereby request station time concerning the following issue:

Unite the Country

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

This broadcast time will be used by: Unite the Country

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

US Presidential Election - Joe Biden

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Unite the Country
1200 Pennsylvania Ave NW #4383
Washington, DC 20044

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Treasurer - Larry Rasky
Chair - Mark Doyle
Secretary - John MacNeil
Vice Chair - Michele Taylor

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

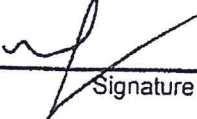
List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

12/4/19  202-599-4975
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected
 Craig Dalla Riva RVP Market Manager
Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots “communicating a political matter of national importance” air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC’s online political files include a folder for “Terms and Disclosures.” NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.