

WSBH 98.5 FM "The Beach" Quarterly Issues Programs List- July-August-September- 2020

DESCRIPTION ISSUE	PROGRAM SEGMENT	START DATE	END DATE	TIME SLOT	# of SPOTS	DURATION OF SPOT	Narration of Type and Description of Program/ Segment
Community events and Charitable activities	Beachland Comm Spotlight			0:00-24:00		:30	Daily Program highlighting Community events & activities
Community event	"	1-Jul-20	24-Jul-20	"	120	:60	Children Hunger Project- Weekend Food
Community Event	"	"	"	"	"	:60	Green Gables Open House
Community Food Distribution	"	"	"	"	"	:60	Salvation Army Food Distribution
Community Event	"	25-Jul-20	30-Aug-20	"	175	:60	Nasa Palms free Covid testing
Community Funding	"	"	"	"	"	:60	Brevard Zoo Funding Request
Community Food Distribution	"	"	"	"	"	:60	Salvation Army Food Distribution
Community Event	"	31-Aug-20	12-Sep-20	"	105	:60	Green Gables Open House
Community Funding	"	"	"	"	"	:60	BrevaRd Zoo Funding
Community Food Distribution	"	"	"	"	"	:60	Salvation Army Food Distribution
Community Event	"	13-Sep-20	25-Sep-20	"	70	:60	Green Gables Open House
Community Free Meals Event	"	"	"	"	"	:60	1st United Meth. Church Food Dist. Event
Community Food Distribution	"	"	"	"	"	:60	Salvation Army Food Distribution
Community Fundraiser	"	26-Sep-20	9-Oct-20	"	100	:60	Bingo Event Confidence Builds Success Army.
Community Event	"	"	"	"	"	:60	Federation of the Blind Truck Show
Community Food Distribution	"	"	"	"	"	:60	Salvation Army Food Distribution
Employment Opportunities	PSA	1-Jul-20	30-Sep-20	11:00-12n	70	:60	CareerSource Brevard "Hot Jobs Now"
Community Child Care/Educ.	PSA	17-Jul-20	30-Sep-20	6:00a-8:00p	96	:30	Early Learning Coalition Brevard
COVID-19	PSA	1-Jul-20	31-Jul-20	5:00a-12m	186	:30	Radio PSA COVID 19 information
COVID-19	PSA	1-Jul-20	27-Sep-20	5:00a-12m	602	:30	COVID HOPE PSA
COVID 19	PSA	1-Jul-20	27-Sep-20	5:00A-12m	602	:30	COVID-SAY HELLO PSA
COVID 19	PSA	5-Aug-20	27-Sep-20	5:00A-12m	432	:30	3 STEPS COVID PSA
Community Drug Addiction Prog	PSA	2-Sep-20	6-Sep-20	6:00a-12m	30	:30	Bens Friends Meeting announcements
Community Awareness	PSA	2-Sep-20	30-Sep-20	5:00a-12m	184	:30	fasd Awareness Announcemnts
Community Event	PSA	7-Sep-20	27-Sep-20	6:00a-12m	75	:60	Beachland Community Connection
Community Fundraiser	PSA	11-Sep-20	25-Sep-20	6:00a-12m	12m	:30	Brevard Zoo Safari Under the Stars
Community Event	PSA	19-Aug-20	30-Sep-20	6:00a-12m	175	:60	Beachland Community Connection
Community Education	PSA	18-Aug-20	27-Aug-20	6:00a-7:00p	50	:30	Impact Summit event announcement
Community Event	PSA	21-Sep-20	1-Oct-20	6:00a-12m	88	:30	Senir Expo announcement
Community Awareness	PSA	1-Jul-20	9/31/20	12a-12-a	260	:30	Stand up to Cancer PSA

* Copy for each Beachland Community Spotlight Program attached.



PUBLIC AFFAIRS
BEACHLAND COMMUNITY SPOTLIGHT

07-01- 20 thru 7-24-20 #7511

THE CHILDRENS HUNGER PROJECT IS HELPING LOCAL CHILDREN IN NEED WITH WEEKEND FOOD PACKAGES DISTRIBUTED AT LOCAL SCHOOLS AND NEEDS TO RAISE \$60,000 TO CONINUE THE DISTRIBUTION FOR JULY. PLEASE DONATE NOW AT THE CHILDRENS HUNGER PROJECT DOT ORG

GREEN GABLES AT HISTORIC RIVERVIEW VILLAGE 1501 S. HARBOR CITY BLVD. IS HOLDING OPEN HOUSE SATURDAYS IN JULY BETWEEN 10 AND 2 EXCEPT FOR THE YARD SALE EVENT ON JULY 25TH. ALL CDC GUIDELINES WILL BE IN PLACE. SUGGESTED DONATION IS \$20. MORE AT 536-93/57.

THE SALVATION ARMY-MELBOURNE LOCATED AT 1080 HICKORY STREET IS PROVIDING DRIVE THROUGH FOOD DISTRIBUTION FOR THOSE FAMILIES IN NEED THE FIRST FRIDAY OF EACH MONTH AND ARE IN NEED OF NON-PERISHBLE FOOD DONATIONS . IF YOU CAN HELP CALL 724-0494 FOR MORE INFORMATION.

MORE INFO ON THESE OPPORTUNITIES AND OTHERS AT BEACH 9 8 5 DOT COM. JUST CLICK ON BEACHLAND SPOTLIGHT .

BROUGHT TO YOU BY SOUTHEASTERN HONDA- U.S. ONE IN PALM BAY- SOUTHEASTERN HONDA DOT COM.



PUBLIC AFFAIRS
BEACHLAND COMMUNITY SPOTLIGHT

07-25- 20 thru 8/30/20 #7511

THE NASA PALMS PROFESSIONAL CENTER IS PROVIDING FREE COVID-19 NASAL SWAB TESTING WITH LITTLE OR NO WAIT TIME-TUESDAYS, THURSDAYS AND FRIDAYS AT THE CENTER 11/40 BROADBAND DRIVE MELBOURNE. MORE INFO AT 321-733-19/01 AND SET APPOINTMENTS ON LINE AT T-E-P-A-S-HEALTHCARE DOT COM.

BREVARD ZOO IS ASKING FOR YOUR CONTINUED SUPPORT TO RECOVER FROM COVID-19 CLOSURE AND REDUCED REOPENING ATTENDANCE GUIDELINES. THE ZOO RELIES ON TICKET SALES, MEMBERSHIPS AND DONATIONS TO SUSTAIN OPERATIONS AND NEEDS YOUR HELP. PLEASE CONSIDER A MEMBERSHIP OR DONATION TO ASSIST IN THE CARE OF THE ANIMALS AND ZOOKEEPERS. DONATE ONLINE AT BREVARD ZOO DOT ORG.

THE SALVATION ARMY-MELBOURNE LOCATED AT 1080 HICKORY STREET IS PROVIDING DRIVE THROUGH FOOD DISTRIBUTION FOR THOSE FAMILIES IN NEED THE FIRST FRIDAY OF EACH MONTH AND ARE IN NEED OF NON-PERISHBLE FOOD DONATIONS . IF YOU CAN HELP CALL 724-0494 FOR MORE INFORMATION.

MORE INFO ON THESE OPPORTUNITIES AND OTHERS AT BEACH 9 8 5 DOT COM. JUST CLICK ON BEACHLAND SPOTLIGHT .

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PUBLIC AFFAIRS
BEACHLAND COMMUNITY SPOTLIGHT

08/31/20 thru 9/12/20 #7511

GREEN GABLES AT HISTORIC RIVERVIEW VILLAGE CONTINUES WITH COVID COMPLIANT "OPEN HOUSES" SATURDAYS 10 TO 2 WITH A SPECIAL "SUNDAY IN THE PARK" EVENT ON SEPTEMBER 13TH 12:30 TO 3P.M. ADMISSIONS IF FREE, BUT DONATIONS ENCOURAGED. MORE AT GREEN GABLES DOT ORG.

BREVARD ZOO IS ASKING FOR YOUR CONTINUED SUPPORT TO RECOVER FROM COVID-19 CLOSURE AND REDUCED REOPENING ATTENDANCE GUIDELINES. THE ZOO RELIES ON TICKET SALES, MEMBERSHIPS AND DONATIONS TO SUSTAIN OPERATIONS AND NEEDS YOUR HELP. PLEASE CONSIDER A MEMBERSHIP OR DONATION TO ASSIST IN THE CARE OF THE ANIMALS AND ZOOKEEPERS. DONATE ONLINE AT BREVARD ZOO DOT ORG.

THE SALVATION ARMY-MELBOURNE LOCATED AT 1080 HICKORY STREET IS PROVIDING DRIVE THROUGH FOOD DISTRIBUTION FOR THOSE FAMILIES IN NEED THE FIRST FRIDAY OF EACH MONTH AND ARE IN NEED OF NON-PERISHBLE FOOD DONATIONS . IF YOU CAN HELP CALL 724-0494 FOR MORE INFORMATION.

MORE INFO ON THESE OPPORTUNITIES AND OTHERS AT BEACH 9 8 5 DOT COM. JUST CLICK ON BEACHLAND SPOTLIGHT .

BROUGHT TO YOU BY SOUTHEASTERN HONDA- U.S. ONE IN PALM BAY- SOUTHEASTERN HONDA DOT COM.



PUBLIC AFFAIRS
BEACHLAND COMMUNITY SPOTLIGHT

09/13/20 thru 9/25/20 #7511

GREEN GABLES AT HISTORIC RIVERVIEW VILLAGE CONTINUES WITH COVID COMPLIANT "OPEN HOUSES" SATURDAYS 10 TO 2 AND IS LOOKING FOR VOLUNTEERS AND HOLDING A VOLUNTEER FAIR SATURDAY SEPTEMBER 26TH FROM 2 TO 4 P.M. MORE INFO AT 536-53/67.

FIRST UNITED METHODIST CHURCH ON LEE STREET, SATELLITE BEACH IN CONJUNCTION WITH "VOAD" IS GIVING AWAY 300 MEALS EVERY TUESDAY THRU THE END OF THE YEAR. THERE IS NO CRITERIA TO QUALIFY. FOOD IS AVAILABLE TO ANYONE WHO IS IN NEED. FIND OUT MORE AT 777-01/16.

THE SALVATION ARMY-MELBOURNE LOCATED AT 1080 HICKORY STREET IS PROVIDING DRIVE THROUGH FOOD DISTRIBUTION FOR THOSE FAMILIES IN NEED THE FIRST FRIDAY OF EACH MONTH AND ARE IN NEED OF NON-PERISHABLE FOOD DONATIONS . IF YOU CAN HELP CALL 724-04/94 FOR MORE INFORMATION.

MORE INFO ON THESE OPPORTUNITIES AND OTHERS AT BEACH 9 8 5 DOT COM. JUST CLICK ON BEACHLAND SPOTLIGHT .

BROUGHT TO YOU BY SOUTHEASTERN HONDA- U.S. ONE IN PALM BAY- SOUTHEASTERN HONDA DOT COM.



PUBLIC AFFAIRS
BEACHLAND COMMUNITY SPOTLIGHT

09/26/20 thru 10/09/20 #7511

THE CONFIDENCE BUILDS SUCCESS ACADEMY IS HOSTING AN ONLINE BINGO FAMILY FUN NIGHT AND CUTEST PET CONTEST. OCTOBER 11TH 4 TO 5:30 P.M. ON "ZOOM" . SUPPORT OUR TEACHERS AND CHILDREN AND WIN PRIZES! GET YOU BINGO CARDS NOW AT CONFIDENCE BUILDS SUCCESS ACADEMY.COM FORWARD SLASH BINGO.

THE MELBOURNE SPACE COAST CHAPTER NATIONAL FEDERATION OF THE BLIND IS HOSTING IT'S 6TH ANNUAL JOE NAULTY CAR, TRUCK AND BIKE SHOW OCTOBER 10TH 10A TO 2 P.M. AT THE AZAN SHRINERS CENTER 1951 WEST EAU GALLIE BOULEVARD. ENTERTAINMENT WITH D J BIG PAPPA, FOOD AND DRINKS AVAILABLE. PRIZES FOR ALL ENTRANTS

THE SALVATION ARMY-MELBOURNE LOCATED AT 1080 HICKORY STREET IS PROVIDING DRIVE THROUGH FOOD DISTRIBUTION FOR THOSE FAMILIES IN NEED THE FIRST FRIDAY OF EACH MONTH AND ARE IN NEED OF NON-PERISHBLE FOOD DONATIONS . IF YOU CAN HELP CALL 724-04/94 FOR MORE INFORMATION.

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Broadcast Contract

Early Learning Coalition/Breva
P O Box 560692
Rockledge, FL 32956

Attn: ENIDA COLON

Start Date 07/17/20	Contract# 7819	Mod# 0
End Date 07/24/20	Date Entered 07/16/20	Date Last Modified 07/16/20
Advertiser Early Learning Coali		Station Market WSBH-FM
Product ELC BREVARD JULY 20		SalesRep/Office Dave Poore

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 07/17/20 SU 07/19/20	06:00A-08:00P	15	--	--	--	--	2	2	2	6	\$30.00
2	MO 07/20/20 FR 07/24/20	06:00A-08:00P	15	2	2	2	2	2	--	--	10	\$30.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	16	480.00	\$ 480.00	\$ 480.00

ADDITIONAL NOTE: MATCHING PSA SCHEDULE AND WEB BANNER WITH LINK IN-KIND VALUE \$680.00

Billing Projections: By Month

	Jul 20
CA	480.00
ST	480.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title
See reverse for accepted terms and conditions, if any

Name Title
Page 1

Broadcast Contract

Start Date 03/26/20	Contract# 7660	Mod# 1
End Date 10/25/20	Date Entered 03/25/20	Date Last Modified 04/20/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product CAREERSOURCEBREVARD		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TH 03/26/20 SU 03/29/20	11:00A-12:00P	60	--	--	--	1	1	1	1	4	\$0.00
2	MO 03/30/20 MO 04/20/20	11:00A-12:00P	60	1	1	--	1	1	1	1	6	\$0.00
3	TU 04/21/20 SU 04/26/20	11:00A-12:00P	60	--	1	--	1	1	--	--	3	\$0.00
4	MO 04/27/20 SU 10/25/20	11:00A-12:00P	60	1	1	--	1	1	--	--	4	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	130	0.00	\$ 0.00	\$ 0.00

ADDITIONAL NOTE: RUN WEEKDAYS EXCEPT WEDNESDAY IN THE 11:00 A.M. HOUR

Billing Projections: By Month

	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20
CA	0.00	0.00	0.00	0.00	0.00	0.00
ST	0.00	0.00	0.00	0.00	0.00	0.00
	Sep 20	Oct 20				
CA	0.00	0.00				
ST	0.00	0.00				

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title
See reverse for accepted terms and conditions, if any

Name Title
Page 7

Broadcast Contract

Start Date 07/17/20	Contract# 7820	Mod# 0
End Date 07/24/20	Date Entered 07/16/20	Date Last Modified 07/16/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product ELC JULY IN KIND PSA 20		SalesRep/Office House House

WSBH-PSA'S

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Attn: ENID COLON

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 07/17/20 SU 07/19/20	05:00A-12:00A	15	--	--	--	--	2	2	2	6	\$0.00
2	MO 07/20/20 FR 07/24/20	05:00A-12:00A	15	2	2	2	2	2	--	--	10	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	16	0.00	\$ 0.00	\$ 0.00

ADDITIONAL NOTE: IN KIND VALUE OF BROADCAST SCHEDULE AND MONTHLY WEB BANNER WITH LINK- \$680.00

Billing Projections: By Month

	Jul 20
CA	0.00
ST	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title
See reverse for accepted terms and conditions, if any

Name Title
Page 2

Broadcast Contract

Start Date 07/01/20	Contract# 7789	Mod# 0
End Date 07/31/20	Date Entered 06/16/20	Date Last Modified 06/16/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product RADIO PSA COVID 19 EXT		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 07/01/20 SU 07/05/20	05:00A-11:59P	30	--	--	6	6	6	6	6	30	\$0.00
2	MO 07/06/20 SU 07/26/20	05:00A-11:59P	30	6	6	6	6	6	6	6	42	\$0.00
3	MO 07/27/20 FR 07/31/20	05:00A-11:59P	30	6	6	6	6	6	--	--	30	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	186	0.00	\$ 0.00	\$ 0.00

ADDITIONAL NOTE: COVID-19 SAFTETY PSA

Billing Projections: By Month

	Jul 20	Aug 20
CA	0.00	
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

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Broadcast Contract

Start Date 07/01/20	Contract# 7790	Mod# 0
End Date 07/31/20	Date Entered 06/16/20	Date Last Modified 06/16/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product COVID HOPE JULY		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 07/01/20 SU 07/05/20	05:00A-11:59P	30	--	--	6	6	6	6	6	30	\$0.00
2	MO 07/06/20 SU 07/26/20	05:00A-11:59P	30	6	6	6	6	6	6	6	42	\$0.00
3	MO 07/27/20 FR 07/31/20	05:00A-11:59P	30	6	6	6	6	6	--	--	30	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	186	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Jul 20	Aug 20
CA	0.00	
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

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Broadcast Contract

Start Date 08/07/20	Contract# 7846	Mod# 0
End Date 09/27/20	Date Entered 08/05/20	Date Last Modified 08/05/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product COVID HOPE AUG SEPT		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 08/07/20 SU 08/09/20	05:00A-12:00A	30	--	--	--	--	8	8	8	24	\$0.00
2	MO 08/10/20 SU 09/27/20	05:00A-12:00A	30	8	8	8	8	8	8	8	56	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	416	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Aug 20	Sep 20
CA	0.00	0.00
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency (and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 3

Broadcast Contract

Start Date 07/01/20	Contract# 7788	Mod# 0
End Date 07/31/20	Date Entered 06/16/20	Date Last Modified 06/16/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product COVID HELLO JULY		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 07/01/20 SU 07/05/20	05:00A-11:59P	30	--	--	6	6	6	6	6	30	\$0.00
2	MO 07/06/20 SU 07/26/20	05:00A-11:59P	30	6	6	6	6	6	6	6	42	\$0.00
3	MO 07/27/20 FR 07/31/20	05:00A-11:59P	30	6	6	6	6	6	--	--	30	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	186	0.00	\$ 0.00	\$ 0.00

ADDITIONAL NOTE: COVID-19 SAFETY PSA

Billing Projections: By Month

	Jul 20	Aug 20
CA	0.00	
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency (and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 10

Broadcast Contract

Start Date 08/07/20	Contract# 7845	Mod# 0
End Date 09/27/20	Date Entered 08/05/20	Date Last Modified 08/05/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product COVID HELLO AUG SEPT		SalesRep/Office House House

WSBH-PSA'S

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Attn: PUBLIC AFFAIRS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 08/07/20 SU 08/09/20	05:00A-12:00A	30	--	--	--	--	8	8	8	24	\$0.00
2	MO 08/10/20 SU 09/27/20	05:00A-12:00A	30	8	8	8	8	8	8	8	56	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	416	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Aug 20	Sep 20
CA	0.00	0.00
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title
See reverse for accepted terms and conditions, if any

Name Title
Page 2

Broadcast Contract

Start Date 08/05/20	Contract# 7842	Mod# 0
End Date 09/27/20	Date Entered 08/03/20	Date Last Modified 08/03/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product 3 STEPS COVID PSA		SalesRep/Office House House

WSBH-PSA'S

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Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 08/05/20 SU 08/09/20	05:00A-12:00A	30	--	--	8	8	8	8	8	40	\$0.00
2	MO 08/10/20 SU 09/27/20	05:00A-12:00A	30	8	8	8	8	8	8	8	56	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	432	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Aug 20	Sep 20
CA	0.00	0.00
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title

Name Title

See reverse for accepted terms and conditions, if any

Page 5

Sales Order

Station: WSBH-FM Buyer: PUBLIC AFFAIRS
 Contract Name: BENS FRIENDS PSA Tax Schedule: (None)
 Contract#: # 7882 (none) Agency Commission %: 0
 Start Date: 9/02/20 End Date: 9/06/20 Billing Cycle: Calendar
 Revenue Type: PSA Type: Non Comm. Salesperson: 1201hhou Comm %: 0
 Advertiser: WSBH-PSA'S Makegood Policy: Within Contract Dates
 Address: -----
 City: ----- State: -- Zip: -----
 Product Name: BEN'S FRIENDS PSA
 Competitive Code: Miscellaneous

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	9/02/20	9/06/20		6:00 AM	12:00 AM	30			8	8	8	8	8	40	D	0.00	40	0.00	12

Billing Projections: By Month

Billing projections will be available after order is saved.

Print Spot Prices

TOTAL SPOTS 40

Co-op Script with Invoice

GROSS TOTAL \$ 0.00

Affidavit Only

ADJUSTED SPOTS 40

ADJUSTED TOTAL \$ 0.00

APPROVE DECLINE

Station Manager

Sales Manager

Bookkeeper

Sales Assistant

Sales Order

Station: WSBH-FM Buyer: PUBLIC AFFAIRS
 Contract Name: FASD Awareness Month. Tax Schedule: (None)
 Contract#: # 7883 (none) Agency Commission %: 0
 Start Date: 9/02/20 End Date: 9/30/20 Billing Cycle: Calendar
 Revenue Type: PSA Type: Non Comm. Salesperson: 1201hhou Comm %: 0
 Advertiser: WSBH-PSA'S Makegood Policy: Within Contract Dates
 Address: -----
 City: ----- State: -- Zip: -----
 Product Name: FASD Awareness Month.
 Competitive Code: Miscellaneous

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$	
1	9/02/20	9/27/20		5:00 AM	12:00 AM	30			8	8	8	8	8	8	40	D	0.00	160	0.00	12
2	9/28/20	9/30/20		5:00 AM	12:00 AM	30	8	8	8						24	D	0.00	24	0.00	12

Billing Projections: By Month

Billing projections will be available after order is saved.

Print Spot Prices
 Co-op Script with Invoice
 Affidavit Only

TOTAL SPOTS 184
 GROSS TOTAL \$ 0.00
 ADJUSTED SPOTS 184
 ADJUSTED TOTAL \$ 0.00

APPROVE DECLINE

Station Manager
 Sales Manager
 Bookkeeper
 Sales Assistant

Broadcast Contract

Fence Outlet (In-House)
 Fence Outlet(In-House)
 Attn: Holly Halladay
 9671 S. Orange Blossom Tr
 Orlando, FL 32837

Start Date 09/07/20	Contract# 7889	Mod# 0
End Date 09/27/20	Date Entered 09/03/20	Date Last Modified 09/03/20
Advertiser Fence Outlet(In-Hous		Station Market WSBH-FM
Product Fence Outlet BCC		SalesRep/Office House House

Calendar Billing Cycle Estimate#

LN	DATE	TIME/S/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 09/07/20 SU 09/27/20	06:00A-07:00P	60		X	X	X	X	X	X	25	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	75	0.00	\$0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Sep 20
CA	0.00
ST	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

 Name Title

 Name Title

See reverse for accepted terms and conditions, if any

Broadcast Contract

Start Date 09/11/20	Contract# 7893	Mod# 0
End Date 09/25/20	Date Entered 09/09/20	Date Last Modified 09/09/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product SAFARI UNDER THE STARS		SalesRep/Office House House

WSBH-PSA'S

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Attn: Public Affairs

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 09/11/20 SU 09/13/20	06:00A-12:00A	30	--	--	--	--	8	8	8	24	\$0.00
2	MO 09/14/20 SU 09/20/20	06:00A-12:00A	30	8	8	8	8	8	8	8	56	\$0.00
3	MO 09/21/20 FR 09/25/20	06:00A-12:00A	30	8	8	8	8	8	--	--	40	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	120	0.00	\$ 0.00	\$ 0.00

ADDITIONAL NOTE: PSA FOR BREVARD ZOO FUNDRAISER

Billing Projections: By Month

	Sep 20
CA	0.00
ST	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name	Title	Name	Title
See reverse for accepted terms and conditions, if any			

Broadcast Contract

WSBH

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Start Date 08/19/20	Contract# 7865	Mod# 0
End Date 09/30/20	Date Entered 08/18/20	Date Last Modified 08/18/20
Advertiser WSBH		Station Market WSBH-FM
Product La Mesa RV BCC		SalesRep/Office House House

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 08/19/20 SU 08/23/20	06:00A-07:00P	60	--	--	X	X	X	X	X	25	\$0.00
Beachland Community Connection												
2	MO 08/24/20 WE 09/30/20	06:00A-07:00P	60	X	X	X	X	X	X	X	25	\$0.00
Beachland Community Connection												

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	175	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Aug 20	Sep 20	Oct 20
CA	0.00	0.00	
ST	0.00	0.00	0.00

Accepted for Station

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 Name Title
 See reverse for accepted terms and conditions, if any

 Name Title
 Page 3

Broadcast Contract

weVenture
 Attn: Susan Erickson
 1050 West Nasa Boulevard
 Melbourne, FL 32901

Start Date 08/18/20	Contract# 7863	Mod# 0
End Date 08/27/20	Date Entered 08/17/20	Date Last Modified 08/17/20
Advertiser weVenture		Station Market WSBH-FM
Product Impact Summit 2020		SalesRep/Office Karen Eidman

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TU 08/18/20 TH 08/27/20	06:00A-07:00P	30	--	X	X	X	--	--	--	25	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	50	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Aug 20
CA	0.00
ST	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

 Name Title
 See reverse for accepted terms and conditions, if any

 Name Title
 Page 2

Broadcast Contract

Start Date 09/21/20	Contract# 7900	Mod# 0
End Date 10/01/20	Date Entered 09/15/20	Date Last Modified 09/15/20
Advertiser WSBH PR		Station Market WSBH-FM
Product TITUSVILLE SENIOR EXPO		SalesRep/Office House House

WSBH PR

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Attn: PROMOTIONS

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 09/21/20 SU 09/27/20	06:00A-12:00A	30	8	8	8	8	8	8	8	56	\$0.00
2	MO 09/28/20 TH 10/01/20	06:00A-12:00A	30	8	8	8	8	--	--	--	32	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	88	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Sep 20	Oct 20
CA	0.00	0.00
ST	0.00	0.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name Title
See reverse for accepted terms and conditions, if any

Name Title
Page 5

Broadcast Contract

WSBH-PSA'S

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Start Date 02/24/20	Contract# 7590	Mod# 2
End Date 09/12/20	Date Entered 02/19/20	Date Last Modified 09/10/20
Advertiser WSBH-PSA'S		Station Market WSBH-FM
Product SU2C Clinical Trials 2020		SalesRep/Office House House

Calendar Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 02/24/20 SA 09/12/20	12:00A-12:00A	30		X	X	X	X	X	X	20	\$0.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	580	0.00	\$ 0.00	\$ 0.00

Billing Projections: By Month

	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Jul 20
CA	0.00	0.00	0.00	0.00	0.00	0.00
ST		0.00	0.00	0.00	0.00	0.00
	Aug 20	Sep 20				
CA	0.00	0.00				
ST	0.00	0.00				

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

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