

# CONTRACT



**WEBC-AM**  
**14 E Central Entrance**  
**Duluth, MN 55811**  
**(218) 727-4500**

And:

**Strategy West Communications**  
**P O Box 721**  
**Sloughhouse, CA 95683**

<u>Contract / Revision</u> 862539 /		<u>Alt Order #</u> 32530107
<u>Advertiser</u> Advance Minnesota		<u>Original Date / Revision</u> 01/24/19 / 01/24/19
<u>Contract Dates</u> 01/25/19 - 02/08/19	<u>Estimate #</u> na	
<u>Product</u> Advance Minnesota		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WEBC-AM	<u>Account Executive</u> Katz San Francisco	<u>Sales Office</u> Katz San Franci
<u>Special Handling</u>		
<u>Demographic</u> Adults 35-54		
<u>Agy Code</u>	<u>Advertiser Code</u> ADMI	<u>Product 1/2</u> na
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WEBC	01/28/19	02/08/19	M-F Prime Rotator	6:00 AM-7:00 PM		1:00			NM	35	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	01/28/19	02/03/19	MTWTF--				25	\$30.00			
	Week:	02/04/19	02/10/19	MTWTF--				10	\$30.00			
N 2	WEBC	01/26/19	02/05/19	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	16	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	01/26/19	02/01/19	-----SS				8	\$20.00			
	Week:	02/02/19	02/08/19	-----SS				8	\$20.00			
N 3	WEBC	01/25/19	01/31/19	M-F Prime Rotator	6:00 AM-7:00 PM		1:00			NM	5	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	01/25/19	01/31/19	----F--				5	\$30.00			
<b>Totals</b>											<b>56</b>	<b>\$1,520.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
12/31/18 - 01/27/19	13	\$310.00	(\$46.50)	\$263.50
01/28/19 - 02/08/19	43	\$1,210.00	(\$181.50)	\$1,028.50
<b>Totals</b>	<b>56</b>	<b>\$1,520.00</b>	<b>(\$228.00)</b>	<b>\$1,292.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.