

ORDER



Orders
Order / Rev: 398638
Alt Order #: 08419711
Product Desc: COOPER GOV 5650
Estimate: 5650
Flight Dates: 11/01/16 - 11/07/16
Original Date / Rev: 10/20/16 / 10/20/16
Order Type: GENERAL

Primary AE: Joe Knauer
Sales Office: NWDC
Sales Region: National

Agency
Name: Greer Margolis & Mitchell, Inc
Buying Contact:
Billing Contact:
 3050 K St NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Cooper,R/D/Gov NC
Demographic: A35+
Product Codes: PL2.e.i
Priority: 03
Revenue Codes: Agency, Political, Political-Non-PAC

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/31/16	11/07/16	45	\$27,795.00	\$23,625.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2016	45	\$27,795.00	\$23,625.75	0.00
Totals	45	\$27,795.00	\$23,625.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Joe Knauer			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	8	11/01/16	11/07/16	M-F 1p-2p WENDY WILLIAMS	CM	1:00 PM-2:00 PM	-TWTF--	:30	1	\$80.00	03	0.00	NM	1	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWTF--			1		\$80.00		0.00				
E 2	8	11/01/16	11/07/16	M-F 10a-11a RACHAEL RAY	CM	10:00 AM-11:00 AM	-TWTF--	:30	2	\$150.00	02	0.00	NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWTF--			2		\$150.00		0.00				
E 3	8	11/01/16	11/07/16	M-F 10p-11p TU-F 1030p-11p	CM	10:30 PM-11:00 PM (10:30 PM-11:00 PM)	-TWTF--	:30	2	\$600.00	03	0.00	NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWTF--			2		\$600.00		0.00				
E 4	8	11/01/16	11/07/16	M-F 11p-1130p TMZ	CM	11:00 PM-11:30 PM	-TWT---	:30	2	\$150.00	03	0.00	NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWT---			2		\$150.00		0.00				
E 5	8	11/01/16	11/07/16	M-F 1130p-12a EXTRA	CM	11:30 PM-12:00 AM	-TWT---	:30	1	\$70.00	03	0.00	NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWT---			1		\$70.00		0.00				
E 6	8	11/01/16	11/07/16	M-F 11a-12p CRIME WATCH	CM	11:00 AM-12:00 PM	-TWTF--	:30	2	\$60.00	04	0.00	NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/01/16	11/07/16	-TWTF--			2		\$60.00		0.00				

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WGHP-TV

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 7	8	11/01/16	11/07/16	M-F 12a-1a SEINFELD/INSIDER	CM	12:00 AM-1:00 AM	-TWTF--	:30	2	\$40.00	03	0.00	NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$40.00		0.00			
E 8	8	11/01/16	11/07/16	M-F 12p-1p TU-F 12p-1230p	CM	12:00 PM-12:30 PM (12:00 PM-12:30 PM)	-TWTF--	:30	2	\$200.00	03	0.00	NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$200.00		0.00			
E 9	8	11/01/16	11/07/16	M-F 2p-3p THE REAL	CM	2:00 PM-3:00 PM	-TWTF--	:30	1	\$80.00	03	0.00	NM	1	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					1	\$80.00		0.00			
E 10	8	11/01/16	11/07/16	M-F 3p-4p JUDGE JUDY	CM	3:00 PM-4:00 PM	-TWTF--	:30	3	\$125.00	03	0.00	NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					3	\$125.00		0.00			
E 11	8	11/01/16	11/07/16	M-F 430p-5p TU-F 430p-5p	CM	4:30 PM-5:00 PM	-TWTF--	:30	2	\$250.00	03	0.00	NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$250.00		0.00			
E 12	8	11/01/16	11/07/16	M-F 430a-5a TU-F 430a-5a	CM	4:30 AM-4:59 AM (4:30 AM-4:59 AM)	-TWTF--	:30	2	\$20.00	03	0.00	NM	2	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$20.00		0.00			
E 13	8	11/01/16	11/07/16	M-F 5a-6a TU-F 5a-530a	CM	5:00 AM-5:30 AM (5:00 AM-5:30 AM)	-TWTF--	:30	2	\$350.00	03	0.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$350.00		0.00			
E 14	8	11/01/16	11/07/16	M-F 5p-530p TU-F 5p-530p	CM	5:00 PM-5:30 PM (5:00 PM-5:30 PM)	-TWTF--	:30	2	\$400.00	03	0.00	NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$400.00		0.00			
E 15	8	11/01/16	11/07/16	M-F 6a-7a TU-F 630a-7a	CM	6:30 AM-7:00 AM (6:30 AM-7:00 AM)	-TWTF--	:30	1	\$475.00	03	0.00	NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					1	\$475.00		0.00			
E 16	8	11/01/16	11/07/16	M-F 6p-630p TU-F 6p-630p	CM	6:00 PM-6:30 PM	-TWTF--	:30	2	\$550.00	03	0.00	NM	2	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$550.00		0.00			
E 17	8	11/01/16	11/07/16	M-F 7a-8a TU-F 7a-730a	CM	7:00 AM-7:30 AM (7:00 AM-7:30 AM)	-TWTF--	:30	1	\$475.00	03	0.00	NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					1	\$475.00		0.00			
E 18	8	11/01/16	11/07/16	M-F 7p-8p CELEB NAME GAME	CM	7:00 PM-8:00 PM	-TWTF--	:30	3	\$350.00	03	0.00	NM	3	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					3	\$350.00		0.00			
E 19	8	11/01/16	11/07/16	MLB World Series Pre Gm MLB World Series Pre Gm	CM	7:30 PM-8:00 PM (7:30 PM-8:00 PM)	-T-----	:30	1	\$900.00	03	0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-T-----					1	\$900.00		0.00			
E 20	8	11/01/16	11/07/16	M-F 8a-9a TU-F 8a-830a	CM	8:00 AM-8:30 AM (8:00 AM-8:30 AM)	-TWTF--	:30	2	\$350.00	03	0.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					2	\$350.00		0.00			
E 21	8	11/01/16	11/07/16	M-F 9a-10a TU-F 930a-10a	CM	9:30 AM-10:00 AM (9:30 AM-10:00 AM)	-TWTF--	:30	3	\$200.00	03	0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/01/16	11/07/16	-TWTF--					3	\$200.00		0.00			

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WGHP-TV

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E 21	8	11/01/16	11/07/16	M-F 9a-10a TU-F 930a-10a	CM	9:30 AM-10:00 AM	-TWTF--	:30	3	\$200.0003		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 11/01/16	11/07/16	-TWTF--		3			\$200.00			0.00			
E 22	8	11/07/16	11/07/16	EN Special FOX8 YOU DECIDE	CM	7:00 PM-8:00 PM	1-----	:30	1	\$350.0003		0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 11/07/16	11/13/16	1-----		1			\$350.00			0.00			
E 23	8	11/06/16	11/06/16	Su 11p-1130p IN DEPTH	CM	11:00 PM-11:30 PM	-----1	:30	1	\$100.0003		0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1			\$100.00			0.00			
E 25	8	11/06/16	11/06/16	NFL Reg Ssn Post Gm NFL Reg Ssn Post Gm	CM	7:15 PM-8:00 PM	-----1	:30	1	\$6,000.0003		0.00	NM	1	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1			\$6,000.00			0.00			
E 26	8	11/01/16	11/01/16	MLB World Series Gm MLB World Series Gm	CM	8:00 PM-11:00 PM	-1-----	:30	1	\$2,500.0003		0.00	NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1-----		1			\$2,500.00			0.00			
E 27	8	11/02/16	11/02/16	MLB World Series Gm MLB World Series Gm	CM	8:00 PM-11:00 PM	--1----	:30	1	\$2,500.0003		0.00	NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/31/16	11/06/16	--1----		1			\$2,500.00			0.00			
E 28	8	11/02/16	11/02/16	Wednesday Prime Hour EMPIRE	CM	9:00 PM-10:00 PM	--1----	:30	1	\$6,000.0003		0.00	NM	1	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/31/16	11/06/16	--1----		1			\$6,000.00			0.00			
Totals														45	\$27,795.00

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE

☒ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: <div style="text-align: center; font-size: 1.2em; margin-top: 10px;">WGHP</div>	Date: <div style="text-align: center; font-size: 1.2em; margin-top: 10px;">10/20/16</div>
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I, Mike Furman - authorized media buyer,
 being/on behalf of: Roy Cooper,
 a legally qualified candidate of the Democratic
 political party for the office of: Governor
 in the General
 election to be held on: November 9, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Cooper for North Carolina

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Scott Falmer

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

5/4/16

Date

[Signature]

Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]

Signature

BENJAMIN COHAN

Printed Name

UPOS

Title

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.