







Dates: 11/25/2022 – 11/24/2023

A. List of full-time vacancies filled during the above time period:

Date Opened (1) Account Executive (2) Account Executive (reposted 02/20/2023 opening) 05/17/2023 Did not fill Did not fill

Recruitment sources used in the searches for the above vacancies were as follows:

willmarradio.com, kwlm.com, 1025fm.com, bigcountry100.com, 1065thetrain.com (1, 2) Lakeland Broadcasting internal post (1, 2)

Lakeland Broadcasting on-air ads (KWLM, KQIC, KOLV, KLFN) (1, 2)

Lakeland Facebook pages (1, 2) (KWLM, KQIC, KQIC Morning Show, KOLV, KLFN, Lakeland Broadcasting)

Indeed.com (1, 2)

Handshake.com (1, 2)

College Central Network for Ridgewater College (1, 2)

MN Broadcasters Association (2) 408 St. Peter Street Suite 423 St. Paul, MN 55102 612-926-8123 www.minnesotabroadcasters.com

University of Minnesota (1, 2) 100 Church Street SE Minneapolis, MN 55455 612-625-5000 www.umn.edu

St Olaf College (1, 2) 1520 St. Olaf Avenue Northfield, MN 55057 507-786-3268 wp.stolaf.edu/pipercenter

College of St Scholastica (1, 2) 1200 Kenwood Avenue Duluth, MN 55811 218-723-6039 www.css.edu Minnesota State University, Mankato (1, 2) 209 Wigley Administration Mankato, MN 56001 507-389-6061 www.mnsu.edu

Concordia College (1, 2) 901 8th Street South Moorhead, MN 56562 218-299-3020 www.cord.edu

St. Catherine University St Paul (1, 2) 2004 Randolph Avenue St Paul, MN 55105 800-945-4599 www.stkate.edu

Ridgewater College (1, 2) 2101 15th Ave NW Willmar, MN 56201 320-222-5200 https://ridgewater.edu/ University of Wisconsin-River Falls (1, 2)
410 S. Third Street
3003 Snelling Avenue N.
River Falls, WI 54022
715-425-3911
St Paul, MN 55113
651-631-5265

www.uwrf.edu/CareerServices

Concordia University St. Paul (1, 2)
1282 Concordia Avenue
St Paul, MN 55104
651-603-6245
www.csp.edu/careerdevelopment
University of Wisconsin-Eau Claire (1, 2)
105 Garfield Avenue
Eau Claire, WI 54702-4004
715-836-4636
www.uwec.edu

www.unwsp.edu

University of Wisconsin-Platteville (1, 2)
1 University Plaza
Platteville, WI 53818
608-342-1183
www.uwplatt.edu
University of Wisconsin-Oshkosh (1, 2)
800 Algoma Blvd
Oshkosh, WI 54901
920-424-1234
www.uwosh.edu

Augsburg University (1, 2)

2211 Riverside Avenue S.

Minneapolis, MN 55454

612-330-1148

https://careers.augsburg.edu/

Carroll University (1, 2)

100 N East Avenue

Waukesha, WI 53186

262-547-1211

www.carrollu.edu

University of Wisconsin-La Crosse (1, 2)
1725 State Street
La Crosse, WI 54601
608-785-6950
www.uwlax.edu/aaccs
University of Wisconsin-Stevens Point (1, 2)
2100 Main Street
Stevens Point, WI 54481
715-346-3226
www.uwsp.edu

University of Wisconsin-Superior (1, 2)
PO Box 2000
Superior, WI 54880
Possings, SD 57006
Superior, WI 54880
Prookings, SD 57006
Superior, WI 54880
Www.uwsuper.edu
Superior (1, 2)
South Dakota State University (1, 2)
Brookings, SD 57006
Superior (1, 2)
Www.sdstate.edu/careercenter

Gustavus Adolphus College (1, 2)

800 West College Avenue

St. Peter, MN 56082

St. Paul, MN 55106

507-933-7575

https://Gustavus.edu/career

Metro State University (1, 2)

700 7th Street East

St. Paul, MN 55106

651-793-1528

www.metrostate.edu/career

Saint Mary's University of MN (1, 2)

700 Terrace Heights

Winona, MN 55987

St. Cloud State University (1, 2)

720 4th Avenue South

St. Cloud, MN 56301-4498

320-308-2151

www.smumn.edu

www.stcloudstate.edu/careercenter

University of Wisconsin-Milwaukee (1, 2) University of Wisconsin-Whitewater (1, 2)

P.O. Box 413 800 W. Main Street Milwaukee, WI 53201 Whitewater, WI 53190

414-229-5385 262-472-1472

https://uwm.edu/careerplan/ www.uww.edu/career

University of North Dakota (1, 2) Southwest Minnesota State University (1, 2)

2901 University Ave. Stop 9014 1501 State Street Grand Forks, ND 58202-9014 Marshall, MN 56258

701-777-2117 507-537-6221 www.und.edu/careerservices www.smsu.edu

Minnesota State University Moorhead (1, 2) Bethel University (1, 2)

1104 7th Avenue South 3900 Bethel Dr.

Moorhead, MN 56560 Arden Hills, Minnesota 55112

1-800-593-7246 651-638-6460

www.mnstate.edu https://www.bethel.edu

College of Saint Benedict (1, 2) St. John's University (1, 2)

37 South College Avenue PO Box 2000

St. Joseph, MN 56374 Collegeville, MN 56321

320-363-5011 320-363-2011

https://www.csbsju.edu/

Crown College (1, 2) North Dakota State University (1, 2)

8700 College View Dr. 1301 12th Ave N. St. Bonifacius, MN 55375 Fargo, ND 58102 701-231-7111

https://www.crown.edu https://career-advising.ndsu.edu

University of St. Thomas (1, 2) University of Wisconsin–Green Bay (1, 2)

2115 Summit Ave. 2420 Nicolet Dr. St. Paul, MN 55105 Green Bay, WI 54311 651-962-6761 920-465-2163

www.stthomas.edu/careerdevelopment/ https://www.uwgb.edu/careers

University of Wisconsin-Madison (1, 2) Winona State University (1, 2)

500 Lincoln Drive PO Box 5838 Madison, WI 53706 Winona, MN 55987

608-265-3540 507-457-5878

https://www.wisc.edu https://www.winona.edu/career

B. There were 5 people interviewed for the full-time vacancy.

C. Number of interviewees referred from each recruitment source and sources for hired persons:

02/20/2023 Account Executive – 1 interviewee total

Sources: 1 from referral from our staff Hired: Did not fill position

05/17/2023 Account Executive (reposted 02/20/2023 opening) – 4 interviewees total Sources: 3 from our website ad, 1 from Indeed Hired: Did not fill position

D. Lakeland Broadcasting Company engaged in the following supplemental initiatives:

December 16, 2022

Lakeland Broadcasting was contacted by the Leadership Perspective group from Willmar asking if their group of 45 people could tour our stations. They were able to see our production studios, how we make commercials, our on-air studios, and how our sales and marketing department help our clients achieve their goals. Our Operations Manager and General Manager shared about broadcasting, our news coverage, trends in radio, our radio stations and more. Lakeland Broadcasting staff that participated in the tour and presentation included: MaryElin Macht, RJ Linder, Bob Stevens, Marcia Hoffman, Todd Hansen, Paul Cool and Eric Grieger.

March 1, 2023

Willmar Area Learning Center contacted Lakeland Broadcasting to set up a tour for students and their instructors. News Director JP Cola shared about how we determine what news stories we air, his role and more. Production Director Bob Stevens showed the 11 students and their two instructors our production studios and how we produce commercials. They visited an on-air studio with MaryElin Macht to see what operating systems we use. Staff from Lakeland Broadcasting involved in the tour included: JP Cola, Bob Stevens, Marcia Hoffman and MaryElin Macht.

March 16, 2023 through April 29, 2023

Lakeland Broadcasting aired a :30 Public Service Announcement about the Minnesota Broadcasters Association Scholarship opportunity from March 16, 2023 through April 29, 2023. Minnesota high school seniors were eligible to apply and share why they are choosing broadcasting as a career, how they would use the scholarship funds, letter of recommendation and more. Lakeland Broadcasting staff involved included: MaryElin Macht and Grace Adams.

March 16, 2023

Willmar Area Learning Center contacted Lakeland Broadcasting to set up a job shadow time frame for three students. Two of the students had visited our studios on March 1, 2023 for a class tour and at that time we had offered a job shadow opportunity if anyone wanted to come back for more time in studios, etc. One of the students was making their first visit to the studios. They were in the Q102 on-air studio and were able to ask questions about broadcasting, music industry and more. Staff from Lakeland Broadcasting involved in the tour included: MaryElin Macht.

April 6, 2023

Lakeland Broadcasting hosted the Kandiyohi County CEO Class. The KCEO is a class of Junior and Senior year High School students for Willmar, New London/Spicer and ACGC High Schools. It follows an education standard of entrepreneurship education for future CEO's, consistent in schools across the United States. Eight students and their instructors were present. Our Operations Manager and General Manager shared about broadcasting, our news coverage, trends in-radio, our radio stations and more. The class went on a tour of our station facilities and four of them visited the Q102 studio. The other four students visited the Big Country studio. They were all interviewed on-air. Lakeland

Broadcasting staff that participated in this presentation and tour included: RJ Linder, MaryElin Macht, Tim Burns, Laura McKenna and Bob Stevens.

May 3, 2023

Lakeland Broadcasting hosted the West Central Creating Entrepreneurial Opportunities (WCCEO) students from KMS and CMCS schools. The class of ten students and their instructor were present. Our Operations Manager and General Manager shared about broadcasting, our news coverage, trends in-radio, our radio stations and more. The class went on a tour of our station facilities and half visited the Q102 studio while they were on the air. The other half of the students visited the Big Country studio. All the students had a chance to be on-air during our morning shows. Lakeland Broadcasting staff that participated in this presentation and tour included: RJ Linder, MaryElin Macht, Tim Burns, Laura McKenna and Bob Stevens.

May 9, 2023

Lakeland Broadcasting participated in the Willmar Lakes Area Chamber of Commerce Student Job Fair and Career Expo. Around 1,250 students from Willmar High School and other schools in Kandiyohi County from 9th through 12th grades were able to attend and decide which businesses they visited with. Our General Manager and Operations Manager visited with students, shared information on our stations and let students record some audio to see what that's like. Lakeland Broadcasting staff that participated: RJ Linder and MaryElin Macht.

May 17, 2023

Lakeland Broadcasting participated in the BOLD Career Fair for sophomores and junior students from BOLD High School. We visited with the students and had information on our stations available. Lakeland Broadcasting staff that participated: Chuck Blum.

May 30, 2023 – August 11, 2023

Bria Henriksen, a 2022 graduate from BOLD High School and current student at the University of Minnesota, studying Business and Marketing completed an eleven-week internship with around 20 hours a week. The emphasis was sales and marketing, but Bria was also able to spend time with production, on-air, promotional events, live broadcast events and more areas of Lakeland Broadcasting. Staff from Lakeland Broadcasting involved in the internship included: Marcia Hoffman, Candice Beckler, RJ Linder, MaryElin Macht, Grace Adams, Tim Burns, Laura McKenna, Bob Stevens, Eric Grieger, Victoria Hibma, Paul Cool and more.

May 31, 2023

A local homeschool parent contacted Lakeland Broadcasting to set up a tour for two home school families. We showed them around and had them in the Q102 studio and our Production Studio. We recorded the students so they could experience that. Staff from Lakeland Broadcasting involved in the tour included: Marcia Hoffman, Bob Stevens, Eric Grieger and MaryElin Macht.

June 1, 2023

Lakeland Broadcasting Operations Manager was contacted by Britta Diem, the Willmar Community Center Manager for the City of Willmar. MaryElin Macht presented to the Community Center's Aging Wisely group about our company, how things have changed since she started and some stories of things she's experienced. Lakeland Broadcasting staff that participated: MaryElin Macht.

August 14, 2023

Prairie Lakes Youth Programs contacted Lakeland Broadcasting to set up a tour for eight students and their two instructors. We showed the students and their instructors our production studios and how we produce commercials. They visited an on-air studio and were able to ask questions about broadcasting. Staff from Lakeland Broadcasting involved in the tour included: Eric Grieger, MaryElin Macht and Marcia Hoffman.

October 25, 2023

Lakeland Broadcasting was contacted by Willmar High School's Ramp Up coordinator to lead a media panel. Lakeland Broadcasting's Tim Burns presented to a class of approximately 10 students and shared information about our radio stations, what his typical day is like, the many various jobs within the radio station including graphic designers, engineering, IT, etc., and future outlook of a career in broadcasting. He also answered questions students had which included a question from one of the students about how to get a sports internship. Lakeland Broadcasting staff that participated: Tim Burns.

November 8, 2023

WAVES in Willmar contacted Lakeland Broadcasting to set up a tour for four to six individuals that attend their day program. Our Operations Manager showed them around the station and Q102 studio. They were able to see our Production Studio with Tim Burns. We recorded some of the guests so they could experience that. Staff from Lakeland Broadcasting involved in the tour included: Marcia Hoffman, Tim Burns and MaryElin Macht.

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