

# CONTRACT

**WHIO** WHIO-AM  
 Cox Radio, Inc.  
 NEWS 5.7 AM 1290 PO Box 83192  
 Chicago, IL 60691-0192  
 (855) 333-2676

<b>Contract / Revision</b> 466651 /		<b>Alt Order #</b> 32278850
<b>Product</b> Dan Foley		
<b>Contract Dates</b> 10/23/18 - 11/06/18		<b>Estimate #</b> 1965
<b>Advertiser</b> POL/D Foley/D/Ohio House Democratic Cauc		<b>Original Date / Revision</b> 10/22/18 / 10/22/18
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Property</b> WHIO-AM	<b>Account Executive</b> Dallas Christal	<b>Sales Office</b> Christal Dallas
<b>Special Handling</b>		
<b>Demographic</b> Adults 18+		
<b>Agency Code</b> RI14337	<b>Advertiser Code</b> OHDC	<b>Product 1/2</b> DF
<b>Agency Ref</b> P00020704		<b>Advertiser Ref</b> P00066959-A

And:

**Hulsen Media Services LLC**  
 2400 Laramie Trail  
 Austin, TX 78745

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount	
N 1	WHIO	10/23/18	11/06/18	Morning Drive	6:00 AM-10:00 AM		1:00			P-02		NM	22	\$3,850.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>						
	Week:	10/22/18	10/28/18	--332--				8	\$175.00						
	Week:	10/29/18	11/04/18	22222--				10	\$175.00						
	Week:	11/05/18	11/11/18	22-----				4	\$175.00						
N 2	WHIO	10/23/18	11/06/18	Afternoon Drive	3:00 PM-7:00 PM		1:00			P-02		NM	16	\$2,800.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>						
	Week:	10/22/18	10/28/18	--211--				4	\$175.00						
	Week:	10/29/18	11/04/18	22222--				10	\$175.00						
	Week:	11/05/18	11/11/18	2-----				2	\$175.00						
<b>Totals</b>													0.00	38	\$6,650.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/28/18	12	\$2,100.00	(\$315.00)	\$1,785.00
10/29/18 - 11/06/18	26	\$4,550.00	(\$682.50)	\$3,867.50
<b>Totals</b>	<b>38</b>	<b>\$6,650.00</b>	<b>(\$997.50)</b>	<b>\$5,652.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!

Oct 22, 18  
 CONT# 32278848 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO  
 TO WHKO-FM (Dayton, OH)  
 FM BRENDA DEATON  
 OFF DALLAS  
 AGY HULSEN MEDIA SERVICES LLC - HULS  
 ADDR 2400 LARAMIE TRAIL  
 AUSTIN, TX 78749

DDS CONT# 0  
 C/P/E: OHDC / DF / 1965

SALESPERSON FAX#

PH #

BYR KRISTIN BLACK  
 ADV OHIO HOUSE DEMOCRATIC CAUCUS  
 PDT Dan Foley  
 FLT Oct 23, 18 - Nov 06, 18

\* REP ORDER COMMENT \*

\*\* 10/22/2018 10:24:00 AM: NEW ORDER - PLEASE CONFIRM ONLINE OR BY EMAIL AT:  
 HARTLI.PLACEK@KATZMEDIA.COM WITHIN 24 HOURS. THANKS!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	..W....	6A - 10A	60	10/24/2018 - 10/24/2018	1D	2	\$250.00	2
	1.2	..W....	3P - 7P	60	10/24/2018 - 10/24/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		<b>FLIGHT 2</b>							
	2.1	...T...	6A - 10A	60	10/25/2018 - 10/25/2018	1D	2	\$250.00	2
	2.2	...T...	3P - 7P	60	10/25/2018 - 10/25/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		<b>FLIGHT 3</b>							
	3.1	....F..	6A - 10A	60	10/26/2018 - 10/26/2018	1D	2	\$250.00	2
	3.2	....F..	3P - 7P	60	10/26/2018 - 10/26/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		<b>FLIGHT 4</b>							
	4.1	M.....	6A - 10A	60	10/29/2018 - 10/29/2018	1D	2	\$250.00	2
	4.2	M.....	3P - 7P	60	10/29/2018 - 10/29/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		<b>FLIGHT 5</b>							
	5.1	.T.....	6A - 10A	60	10/30/2018 - 10/30/2018	1D	2	\$250.00	2
	5.2	.T.....	3P - 7P	60	10/30/2018 - 10/30/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	



Oct 22, 18  
CONT# 32278848 Mod# Ver# 1 (Last = )  
REP CHRISTAL RADIO

DDS CONT# 0  
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**\*\* Competitive Comments \*\***

SVC: SU18 MSA ARB

Demo Adults 18+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.