

CONTRACT

WHIO WHIO-AM
 NEW 35.7 AM 1290 Cox Radio, Inc.
 PO Box 83192
 Chicago, IL 60691-0192
 (855) 333-2676

And:

Hulsen Media Services LLC
 2400 Laramie Trail
 Austin, TX 78745

Contract / Revision 466651 /		Alt Order # 32278850
Product Dan Foley		
Contract Dates 10/23/18 - 11/06/18		Estimate # 1965
Advertiser POL/D Foley/D/Ohio House Democratic Cauc		Original Date / Revision 10/22/18 / 10/22/18
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WHIO-AM	Account Executive Dallas Christal	Sales Office Christal Dallas
Special Handling		
Demographic Adults 18+		
Agv Code RI14337	Advertiser Code OHDC	Product 1/2 DF
Agency Ref P00020704		Advertiser Ref P00066959-A

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
N 1	WHIO	10/23/18	11/06/18	Morning Drive	6:00 AM-10:00 AM		1:00			P-02		NM	22	\$3,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
	Week:	10/22/18	10/28/18	--332--				8	\$175.00					
	Week:	10/29/18	11/04/18	22222--				10	\$175.00					
	Week:	11/05/18	11/11/18	22-----				4	\$175.00					
N 2	WHIO	10/23/18	11/06/18	Afternoon Drive	3:00 PM-7:00 PM		1:00			P-02		NM	16	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
	Week:	10/22/18	10/28/18	--211--				4	\$175.00					
	Week:	10/29/18	11/04/18	22222--				10	\$175.00					
	Week:	11/05/18	11/11/18	2-----				2	\$175.00					
Totals									0.00				38	\$6,650.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/28/18	12	\$2,100.00	(\$315.00)	\$1,785.00
10/29/18 - 11/06/18	26	\$4,550.00	(\$682.50)	\$3,867.50
Totals	38	\$6,650.00	(\$997.50)	\$5,652.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!

Oct 22, 18
 CONT# 32278848 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WHKO-FM (Dayton, OH)
 FM BRENDA DEATON
 OFF DALLAS
 AGY HULSEN MEDIA SERVICES LLC - HULS
 ADDR 2400 LARAMIE TRAIL
 AUSTIN, TX 78749

DDS CONT# 0
 C/P/E: OHDC / DF / 1965

SALESPERSON FAX#

PH #

BYR KRISTIN BLACK
 ADV OHIO HOUSE DEMOCRATIC CAUCUS
 PDT Dan Foley
 FLT Oct 23, 18 - Nov 06, 18

* REP ORDER COMMENT *

** 10/22/2018 10:24:00 AM: NEW ORDER - PLEASE CONFIRM ONLINE OR BY EMAIL AT:
 HARTLI.PLACEK@KATZMEDIA.COM WITHIN 24 HOURS. THANKS!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	..W....	6A - 10A	60	10/24/2018 - 10/24/2018	1D	2	\$250.00	2
	1.2	..W....	3P - 7P	60	10/24/2018 - 10/24/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		FLIGHT 2							
	2.1	...T...	6A - 10A	60	10/25/2018 - 10/25/2018	1D	2	\$250.00	2
	2.2	...T...	3P - 7P	60	10/25/2018 - 10/25/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		FLIGHT 3							
	3.1	....F..	6A - 10A	60	10/26/2018 - 10/26/2018	1D	2	\$250.00	2
	3.2	....F..	3P - 7P	60	10/26/2018 - 10/26/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		FLIGHT 4							
	4.1	M.....	6A - 10A	60	10/29/2018 - 10/29/2018	1D	2	\$250.00	2
	4.2	M.....	3P - 7P	60	10/29/2018 - 10/29/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	
		FLIGHT 5							
	5.1	.T.....	6A - 10A	60	10/30/2018 - 10/30/2018	1D	2	\$250.00	2
	5.2	.T.....	3P - 7P	60	10/30/2018 - 10/30/2018	1D	2	\$250.00	2
					** FLIGHT TOTALS **		4	\$1,000.00	

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FLIGHT 6								
6.1	..W....	6A - 10A	60	10/31/2018 - 10/31/2018	1D	2	\$250.00	2
6.2	..W....	3P - 7P	60	10/31/2018 - 10/31/2018	1D	2	\$250.00	2
** FLIGHT TOTALS **						4	\$1,000.00	
FLIGHT 7								
7.1	...T...	6A - 10A	60	11/01/2018 - 11/01/2018	1D	2	\$250.00	2
7.2	...T...	3P - 7P	60	11/01/2018 - 11/01/2018	1D	2	\$250.00	2
** FLIGHT TOTALS **						4	\$1,000.00	
FLIGHT 8								
8.1	....F..	6A - 10A	60	11/02/2018 - 11/02/2018	1D	2	\$250.00	2
8.2	....F..	3P - 7P	60	11/02/2018 - 11/02/2018	1D	2	\$250.00	2
** FLIGHT TOTALS **						4	\$1,000.00	
FLIGHT 9								
9.1	M.....	6A - 10A	60	11/05/2018 - 11/05/2018	1D	2	\$250.00	2
9.2	M.....	3P - 7P	60	11/05/2018 - 11/05/2018	1D	2	\$250.00	2
** FLIGHT TOTALS **						4	\$1,000.00	
FLIGHT 10								
10.1	.T.....	6A - 10A	60	11/06/2018 - 11/06/2018	1D	2	\$250.00	2
** FLIGHT TOTALS **						2	\$500.00	

	Oct 18	Nov 18					
SPOTS	12	26					
CASH	3000.00	6500.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	3000.00	6500.00					
							TOTAL
SPOTS							38
CASH							9,500.00
TRADE							0.00
NSL							0.00
TOTAL							9,500.00

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**** Competitive Comments ****

SVC: SU18 MSA ARB

Demo Adults 18+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.