



WJBF
1336 Augusta West Parkway
Augusta, GA 30909
(706) 722-6664

CONTRACT

<u>Contract / Revision</u> 1564368 /		<u>Alt Order #</u> 26034160
<u>Product</u> issue		
<u>Contract Dates</u> 06/20/18 - 06/26/18		<u>Estimate #</u> 4342
<u>Advertiser</u> POL/Changing GA Future PAC		<u>Original Date / Revision</u> 06/14/18 / 06/14/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJBF	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u> 9914610	<u>Advertiser Code</u> 365	<u>Product 1/2</u> 452
<u>Agency Ref</u> AL2780		<u>Advertiser Ref</u>

And:

Nebo Media
Attention: Katz Washington
P.O. Box 3755
Washington, DC 20027

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJBF	06/20/18	06/20/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	--W----	1			\$350.00					
N 2	WJBF	06/21/18	06/21/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	---T---	1			\$350.00					
N 3	WJBF	06/22/18	06/22/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	----F--	1			\$350.00					
N 4	WJBF	06/25/18	06/25/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	M-----	1			\$350.00					
N 5	WJBF	06/26/18	06/26/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	-T-----	1			\$350.00					
N 6	WJBF	06/21/18	06/21/18	GMA	657-9a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	---T---	1			\$400.00					
N 7	WJBF	06/25/18	06/25/18	GMA	657-9a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/25/18	07/01/18	M-----	1			\$400.00					
N 8	WJBF	06/20/18	06/20/18	The View	1057-12p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	--W----	1			\$125.00					
N 9	WJBF	06/22/18	06/22/18	The View	1057-12p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	----F--	1			\$125.00					
N 10	WJBF	06/21/18	06/21/18	M-F News at 12p	12p-1230p		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/18/18	06/24/18	---T---	1			\$175.00					
N 11	WJBF	06/25/18	06/25/18	M-F News at 12p	12p-1230p		:30				NM	1	\$175.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
1564368 /	26034160

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/20/18 - 06/26/18	issue	4342

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Changing GA Future	06/14/18 / 06/14/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$175.00				
N 12	WJBF	06/20/18	06/20/18	Judge Mathis	357-5p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$200.00				
N 13	WJBF	06/21/18	06/21/18	Judge Mathis	357-5p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$200.00				
N 14	WJBF	06/22/18	06/22/18	Judge Mathis	357-5p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$200.00				
N 15	WJBF	06/25/18	06/25/18	Judge Mathis	357-5p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$200.00				
N 16	WJBF	06/21/18	06/21/18	M-F News @530p	530-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$300.00				
N 17	WJBF	06/22/18	06/22/18	M-F News @530p	530-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$300.00				
N 18	WJBF	06/25/18	06/25/18	M-F News @530p	530-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$300.00				
N 19	WJBF	06/22/18	06/22/18	M-F News @6	6-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$550.00				
N 20	WJBF	06/26/18	06/26/18	M-F News @6	6-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				1	\$550.00				
N 21	WJBF	06/21/18	06/21/18	Entertainment Tonight	7-730p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$275.00				
N 22	WJBF	06/25/18	06/25/18	Entertainment Tonight	7-730p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$275.00				
N 23	WJBF	06/20/18	06/20/18	M-F News @11p	11p-1135p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$350.00				
N 24	WJBF	06/21/18	06/21/18	M-F News @11p	11p-1135p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$350.00				
N 25	WJBF	06/22/18	06/22/18	M-F News @11p	11p-1135p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$350.00				
N 26	WJBF	06/25/18	06/25/18	M-F News @11p	11p-1135p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$350.00				
N 27	WJBF	06/26/18	06/26/18	M-F News @11p	11p-1135p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Contract Dates</u> 06/20/18 - 06/26/18	<u>Product</u> issue	<u>Estimate #</u> 4342
<u>Advertiser</u> POL/Changing GA Future		<u>Original Date / Revision</u> 06/14/18 / 06/14/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				1	\$350.00				
N 28	WJBF	06/20/18	06/20/18	Jimmy Kimmel	1135-1235a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$150.00				
N 29	WJBF	06/21/18	06/21/18	Jimmy Kimmel	1135-1235a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$150.00				
N 30	WJBF	06/22/18	06/22/18	Jimmy Kimmel	1135-1235a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$150.00				
N 31	WJBF	06/25/18	06/25/18	Jimmy Kimmel	1135-1235a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$150.00				
N 32	WJBF	06/26/18	06/26/18	Jimmy Kimmel	1135-1235a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				1	\$150.00				
N 33	WJBF	06/25/18	06/25/18	The Proposal	10-11p		:30				NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$850.00				
Totals								0.00				33	\$9,850.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/24/18	20	\$5,400.00	(\$810.00)	\$4,590.00
06/25/18 - 06/26/18	13	\$4,450.00	(\$667.50)	\$3,782.50
Totals	33	\$9,850.00	(\$1,477.50)	\$8,372.50

Signature: _____ **Date:** _____

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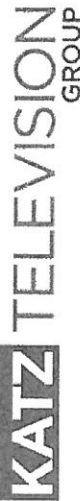


125 West 55th St
New York, NY 10019

Contract # 26034160 Changes as of: 6/14/2018 at 12:05 PM Version: Current State Version 1
CPE: 365/452/4342 Flight: 6/20/18 - 6/26/18 Station: WJBF
Agency: NEBO MEDIA Advertiser: Changing GA Future Market: Augusta, GA
1911 N.FORT MYER Product: issue Office: WASHINGTON
DRIVE Agency Order #: 7441786 Service: Nielsen
ARLINGTON, VA Buyer: Osborne, TJ Primary Demo:
22209 Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER
212-424-6620 Separation:

Con Type: POLITICAL/VOTE
Total \$: \$9,850.00
Total Spots: 33
Total CPP: \$0.00
Total GRP:

#	Day/Time	DP	Program	Rate	Len	6/20 - 6/26							Total Spots	Total \$	CPP*	GRP*
						6/20	6/21	6/22	6/23	6/24	6/25	6/26				
1	W-F, M-Tu 6a-7a		GD MRNG AGUSTA	\$350.00	30	1	1	1	0	0	1	1	5	\$1,750.00	\$0.00	0.0
2	W-F, M-Tu 7a-9a		GD MRN AMR-ABC<	\$400.00	30	0	1	0	0	0	1	0	2	\$800.00	\$0.00	0.0
3	W-F, M-Tu 11a-12n		VIEW-ABC<	\$125.00	30	1	0	1	0	0	0	0	2	\$250.00	\$0.00	0.0
4	W-F, M-Tu 12n-12:30p		NWSCH 6 NOON	\$175.00	30	0	1	0	0	0	1	0	2	\$350.00	\$0.00	0.0
5	W-F, M-Tu 4p-5p		JUDGE MATHIS<	\$200.00	30	1	1	1	0	0	1	0	4	\$800.00	\$0.00	0.0
6	W-F, M-Tu 5:30p-6p		WJBF 5:30P NWS	\$300.00	30	0	1	1	0	0	1	0	3	\$900.00	\$0.00	0.0
7	W-F, M-Tu 6p-6:30p		WJBF 6PM NWS	\$550.00	30	0	0	1	0	0	0	1	2	\$1,100.00	\$0.00	0.0
8	W-F, M-Tu 7p-7:30p		ENT TONIGHT 30	\$275.00	30	0	1	0	0	0	1	0	2	\$550.00	\$0.00	0.0
9	W-F, M-Tu 11p-11:35p		NWSCH 6 11PM<	\$350.00	30	1	1	1	0	0	1	1	5	\$1,750.00	\$0.00	0.0
10	W-F, M-Tu 11:35p-12:35a		Jimmy Kimmel	\$150.00	30	1	1	1	0	0	1	1	5	\$750.00	\$0.00	0.0
M	11 10p-11p		The Proposal	\$850.00	30	0	0	0	0	0	1	0	1	\$850.00	\$0.00	0.0
TOTALS:						5	8	7	0	0	9	4	33	\$9,850.00	\$0.00	0.0



Contract # 26034160	Changes as of: 6/14/2018 at 12:05 PM	Version: Current State Version 1
CPE: 355/452/4342	Flight: 6/20/18 - 6/26/18	Station: WJBF
Agency: NEBO MEDIA 1911 N.FORT MYER DRIVE	Advertiser: Changing GA Future Product: Issue	Market: Augusta, GA Office: WASHINGTON
ARLINGTON, VA 22209	Agency Order #: 7441786	Service: Nielsen
	Buyer: Osborne, TJ	Primary Demo:
	Salesperson: ERIN SCHUMACHER 212-424-6620	Assistant: ERIN SCHUMACHER 212-424-6620
	Separation:	
		Con Type: POLITICAL/VOTE Total \$: \$9,850.00 Total Spots: 33 Total CPP: \$0.00 Total GRP:

Special Instructions	
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Competitive Information	
Market Budget:	\$27,361
WJBF Share:	36%
Comment:	
WAGT:	10%
WFXG:	10%
WRDW:	44%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	33	\$9,850.00	N/A	0.0
Total	100%	33	\$9,850.00	N/A	0.0

Monthly Summary		
Month	Spots	Dollars
2018-Jun	20	\$5,400.00
2018-Jul	13	\$4,450.00
Total	33	\$9,850.00

Transaction History							
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$
Queued for Electronic Contracting	6/14/18 11:42 AM					\$0	\$0
New	6/14/18 11:35 AM	ERIN SCHUMACHER	Confirming	33		\$9,850.00	\$9,850.00

Non-Discrimination Policy

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: <i>WJBF Augusta, GA</i>	Date: <i>6/14/18</i>
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I, Michelle Irvin

do hereby request station time concerning the following issue:

Changing Georgia's Future

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: SEE ORDER

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes

☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

--

I represent that the payment for the above described broadcast time has been furnished by (name and address):

--

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

--

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address):

Changing Georgia's Future
PO Box 20161
Atlanta, GA 30325

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately):

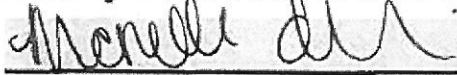
Chairman: Tom Willis
Treasurer: Tom Willis

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

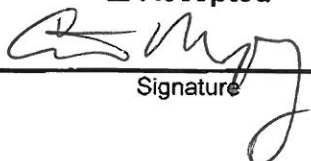
The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

6/7/18  202.337.5700
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

 Carter Murphy LSM
Signature Printed Name Title