

KOJM  
Est. 8892

## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Screen Strategies Media, hereby request station time as follows:

**IDENTIFY CANDIDATE TYPE**

- FEDERAL CANDIDATE**  
 **STATE OR LOCAL CANDIDATE**

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Jon Tester

Authorized committee:

Montanans for Tester

Agency requesting time (and contact information):

N/A Screen Strategies Media, 11150 Fairfax Blvd, Suite 505, Fairfax, VA 22030

Candidate's political party:

Democratic

Office sought (no acronyms or abbreviations):

U.S. Senate

Date of election:

6/4/2024

General  Primary

Treasurer of candidate's authorized committee:

Brett Debruycker

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

- the candidate listed above who is a legally qualified candidate, or  
 the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

#### Candidate/Committee/Agency

#### Station Representative

Signature:



Signature:



Name: Kyle Osterhout

Name: Yvette Shanklin

Date of Request to Purchase Ad Time: 1/5/2024

Date of Station Agreement to Sell Time: 1/5/2024

**Federal Candidate Certification:**

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

**Candidate/Authorized Committee/Agency**

Signature: 

Name: Kyle Osterhout

Date: 1/5/2024

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to Station?  Yes  No Date ad received: \_\_\_\_\_

**Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).**

Federal candidate certification signed (above):  Yes  No  N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\* - *missing copy*
- Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: <i>N/A</i>	Station Call Letters: <i>KOJM KQOY KRYK</i>	Date Received/Requested: <i>01/05/2024</i>
Est. #: <i>8892</i>	Station Location: <i>Havre, MT Chinakent</i>	Run Start and End Dates: <i>01/09 - 01/15/2024</i>

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.



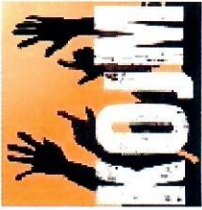
# Tester for Senate 2024



**Station** KOJM-AM  
**Market** Great Falls  
**Flight Dates** 1/9/2024 - 1/15/2024 (Est. 8892)

**Buyer** Wil McLaughlin  
**Email** wil@screenstrategies.com  
**Phone** 703-272-7300

Program Name	DP	Days Length	Rate	Tue 1/9	Wed 1/10	Thu 1/11	Fri 1/12	Sat 1/13	Sun 1/14	Mon 1/15	Total
6:00 AM - 9:00 AM	AM	M-F 60	\$19.94 <b>\$199.41</b>	2	2	2	2			2	10
9:00 AM - 3:00 PM	MD	M-F 60	\$17.25 <b>\$258.75</b>	3	3	3	3			3	15
3:00 PM - 7:00 PM	PM	M-F 60	\$19.94 <b>\$99.71</b>	1	1	1	1			1	5
6:00 AM - 9:00 AM	S1	Sa 60	\$19.94 <b>\$19.94</b>					1			1
9:00 AM - 3:00 PM	S2	Sa 60	\$17.25 <b>\$17.25</b>					1			1
3:00 PM - 7:00 PM	S3	Sa 60	\$19.94 <b>\$19.94</b>					1			1
6:00 AM - 9:00 AM	U1	Su 60	\$19.94 <b>\$19.94</b>						1		1
9:00 AM - 3:00 PM	U2	Su 60	\$17.25 <b>\$17.25</b>						1		1
<b>Station Totals</b>			<b>\$652.19</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>3</b>	<b>2</b>	<b>6</b>	<b>35</b>



2210 31st Street N  
 Havre, MT59501  
 (406) 265-7841

# KOJM 610 AM Order Confirmation

## OrderID: 14381-018

Sponsor: Tester For Senate  
 Product: Tester For Senate--01/9/2024-01/15/2024 Est. 8892  
 Estimate/PO: 8892  
 Account/Rep: House Accounts  
 BillingCycle: Broadcast Month  
 InvoiceType: Detail  
 Run Dates: 1/9/2024 - 1/15/2024  
 Items Ordered: 35  
 Ordered Amount: \$652.17  
 -Agency Commission: -\$97.83  
 Net Amount: \$554.34

SCREEN STRATEGIES MEDIA  
 11150 FAIRFAX BLVD, SUITE 505  
 FAIRFAX, VA 22030

### Scheduled Station(s): KOJM 610 AM

Tester For Senate--01/9/2024-01/15/2024 Est. 8892

Printed 1/5/2024 10:54:45 AM

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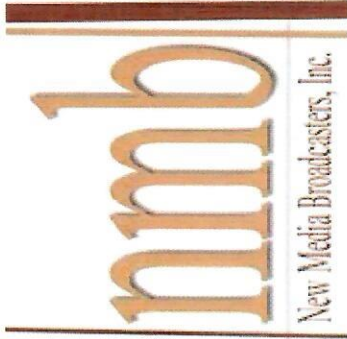
Run Dates	Run Weeks	Run Times	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Week Total	Length	Description	Avail Type	Copy ID	Qty	Item Cost	Total Cost
01 1/9/2024 - 1/15/2024	All Weeks	06:00 AM - 09:00 AM	2	2	2	2	2			10	:60	Spot	CM		10	19.94	199.40
02 1/9/2024 - 1/15/2024	All Weeks	09:00 AM - 03:00 PM	3	3	3	3	3			15	:60	Spot	CM		15	17.25	258.75
03 1/9/2024 - 1/15/2024	All Weeks	03:00 PM - 07:00 PM	1	1	1	1	1			5	:60	Spot	CM		5	19.94	99.70
04 1/13/2024 - 1/13/2024	All Weeks	06:00 AM - 09:00 AM						1		1	:60	Spot	CM		1	19.94	19.94
05 1/13/2024 - 1/13/2024	All Weeks	09:00 AM - 03:00 PM						1		1	:60	Spot	CM		1	17.25	17.25
06 1/13/2024 - 1/13/2024	All Weeks	03:00 PM - 07:00 PM						1		1	:60	Spot	CM		1	19.94	19.94
07 1/14/2024 - 1/14/2024	All Weeks	09:00 AM - 03:00 PM						1		1	:60	Spot	CM		1	17.25	17.25
08 1/14/2024 - 1/14/2024	All Weeks	06:00 AM - 09:00 AM						1		1	:60	Spot	CM		1	19.94	19.94

#### Broadcast Month Projected Billing:

Jan-24	652.17	Feb-24	0.00	Mar-24	0.00	Q1-2024	652.17
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Confirmed Correct; Payment Guaranteed

Accepted for Station KOJM



# Sales Order

**Advertiser:** Tester for Senate  
**Agency Name:** Screen Strategies Media  
**Estimate #** C00124541  
**Contract ID:** 01/05/2024  
**Quote date:** Estimate #8892  
**Description:**  
**Revision description:**  
**Product 1**  
**Product 2**  
**Run Dates** 01/09/2024 - 01/15/2024  
**Schedule:**  
**Stations:** 92.5 101.3 610  
 KPOX- KRYK KOJM  
 HD1 HD1 HD  
**Agency Phone:** (703) 272-7300  
**Agency Email:** wil@ScreenStrategies.com  
**Agency:** Yes  
**Co-op:** No  
**Co-advertiser:**  
**Affidavit Required:** No  
**Billing notes:**

**Agency Address:** 11150 Fairfax Blvd Suite 505 Fairfax VA 22030  
**Agency Contact:** Wil McLaughlin  
**Agency Phone:** (703) 272-7300  
**Agency Email:** wil@ScreenStrategies.com  
**Agency:** Yes  
**Co-op:** No  
**Co-advertiser:**  
**Affidavit Required:** No  
**Billing notes:**

**Payment type:** Cash  
**Broadcast Cash:** 1,956.51  
**NTR Cash:** 0.00  
**Subtotal cash:** 1,956.51  
**Broadcast/NTR Trade:** 0.00  
**Gross Total:** 1,956.51  
**Agency Commission:** 293.48  
**Broadcast:** 293.48  
**NTR:** 0.00  
**Net Total:** 1,663.03

## Broadcast Schedule

Station	Daypart Time	Note	Length	Rate	Pmt	Start	End	Period	#Per	#Ads	ROS	M	Tu	W	Th	F	Sa	Su	T.Spots	\$	
92.5 KPOX-HD1	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Please end at 9am each day	60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	2	2	2	2	2	0	0	0	10	199.40
101.3 KRYK HD1	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Please end at 9am each day	60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	2	2	2	2	2	0	0	0	10	199.40
610 KOJM HD	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Please end at 9am each day	60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	2	2	2	2	2	0	0	0	10	199.40

Station	Daypart Time	Note	Length	Rate	Pmt	Start	End	Period	#Per	#Ads	ROS	M	Tu	W	Th	F	Sa	Su	T.Spots	\$
92.5 KPQX- HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run between 9am and 3pm only	60	17.25	Cash	01/09/2024	01/15/2024	none	0	0	No	3	3	3	3	3	0	0	15	258.75
610 KOJM HD	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run between 9am and 3pm only	60	17.25	Cash	01/09/2024	01/15/2024	none	0	0	No	3	3	3	3	3	0	0	15	258.75
101.3 KRYK HD1	Afternoon Drive 3P - 7P		60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	1	1	1	1	1	0	0	5	99.70
610 KOJM HD	Afternoon Drive 3P - 7P		60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	1	1	1	1	1	0	0	5	99.70
101.3 KRYK HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run between 9am and 3pm only	60	17.25	Cash	01/09/2024	01/15/2024	none	0	0	No	3	3	3	3	3	0	0	15	258.75
92.5 KPQX- HD1	Afternoon Drive 3P - 7P		60	19.94	Cash	01/09/2024	01/15/2024	none	0	0	No	1	1	1	1	1	0	0	5	99.70
92.5 KPQX- HD1	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Run between 6am and 9am only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94
101.3 KRYK HD1	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Run between 6am and 9am only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94
610 KOJM HD	Morning Drive 6A -10A	Run between 6am and 9am only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94



Station	Daypart Time	Note	Length	Rate	Pmt	Start	End	Period	#Per	#Ads	ROS	M	Tu	W	Th	F	Sa	Su	T.Spots	\$
92.5 KPOX- HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run Between 9am and 3pm only	60	17.25	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	17.25
101.3 KRYK HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run Between 9am and 3pm only	60	17.25	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	17.25
610 KOJM HD	Daypart 6A - 7P 09:00 AM - 03:00 PM	Run Between 9am and 3pm only	60	17.25	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	17.25
92.5 KPOX- HD1	Afternoon Drive 3P - 7P	Run Between 9am and 3pm only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94
101.3 KRYK HD1	Afternoon Drive 3P - 7P	Run Between 9am and 3pm only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94
610 KOJM HD	Afternoon Drive 3P - 7P	Run Between 9am and 3pm only	60	19.94	Cash	01/13/2024	01/13/2024	none	0	0	No	0	0	0	0	0	1	0	1	19.94
92.5 KPOX- HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Please run between 9am and 3pm only	60	17.25	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	17.25
101.3 KRYK HD1	Daypart 6A - 7P 09:00 AM - 03:00 PM	Please run between 9am and 3pm only	60	17.25	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	17.25
610 KOJM HD	Daypart 6A - 7P 09:00 AM - 03:00 PM	Please run between 9am and 3pm only	60	17.25	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	17.25
92.5 KPOX- HD1	Afternoon Drive 3P - 7P	Please run between 9am and 3pm only	60	19.94	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	19.94

Station	Daypart Time	Note	Length	Rate	Pmt	Start	End	Period	#Per	#Ads	ROS	M	Tu	W	Th	F	Sa	Su	T.Spots	\$
101.3 KRYK HD1	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Please Run 6am until 9am only	60	19.94	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	19.94
610 KOJM HD	Morning Drive 6A -10A 06:00 AM - 09:00 AM	Please Run 6am until 9am only	60	19.94	Cash	01/14/2024	01/14/2024	none	0	0	No	0	0	0	0	0	0	1	1	19.94
Totals												18	18	18	18	18	9	6	105	1,956.51

In implementing this contract, the parties shall not engage in any discrimination based upon race, ethnicity, religion, national origin, format or similar matters as prohibited by the FCC in its Report and Order re: Diversification of Ownership on the Broadcasting Service (12 FCC Rcd 5922, paragraphs 49-50 (March 5, 2008)).

**Statement of Added Value:** Added Value digital venues include our Web Sites Streaming Audio, Mobile Apps Streaming Audio, Amazon Smart Speakers Streaming Audio and DTS Connected Car Streaming Audio for each Radio station included in your investment. We electronically reconcile our On-Air logs to the nanosecond. Consequently, and given the delays inherent with the internet, all audio ads that air on our terrestrial broadcast Radio stations also air on our Streaming Audio players within 10 minutes of the stated invoice times.

NMB "Value Add" for Radio stations KOJM, KPQX and KRYK involves Streaming Audio via Smart Speakers, Mobile apps, Web sites, Smartphones and Tablets, and broadcast HD Radio (Total Audience Participation) for all Radio stations included in your ad buy. We heavily cross promote all venues that engage our audience with various media outlets and research shows audience engagement is predominately among people within our market and includes local news, local sports stories and scores, local weather, and "live" local coverage of ballgames, contest information, etc. Website URL's for the streaming players are kojim.com, kpqx.com and kryk.com. Mobile Apps for the Apple and Android OS Smart phones and Tablets can be downloaded from the Apple Store and Google Play by searching the call letters KOJM, KPQX and KRYK. Your audio is also prevalent in this market with our Smart Speakers skills for Amazon Alexa, Sonos, Xperi, and coming soon to Google. HD Radio involves terrestrial digital broadcast and we now offer the DTS Connected Car. Your audio airs on all these digital venues at no additional charge as part of our added value proposition!

**Broadcast, HD, Internet, Mobile and Voice ... all for the same price!** We broadcast pure digital HD Radio, both AM and FM. Flash! **KOJM is also simulcast on FM 98.3 and multicaast on KPQX HD3** (Digital Channel 3).

Additionally, Montana is an outdoor state and weekend audiences are as important as weekdays ... 87% of the population possess a hunting and/or fishing license. Our lawyers have advised against Bonus Ads as a result of actions by members Congress to incorporate bonus in the calculation for Lowest Unit Charge all year, not just the political window. At this time, the FCC does not control streaming via the internet as they do our broadcast licenses, so we can offer Value Add via digital venues with no recrimination from the political system

Special Terms & Conditions

Client signature: \_\_\_\_\_ Title: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

Company signature: \_\_\_\_\_ Title: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_