

Sales Order

Station: WFXH-FM Contract#: 10398 Agency: KATZ MEDIA GROUP
 Contract Name: AARP 32352031 est.7775 Address: 125 W. 55TH STREET
 Proposal#: 7F208B09-3B94-4D75-ACD5-3089074DF297 3RD FLOOR
 Start Date: 11/19/18 End Date: 11/30/18 City: NEW YORK State: NY Zip: 10019
 Revenue Type: National Type: Cash Buyer: _____
 Advertiser: AARP ISSUE Tax Schedule: _____ (None)
 Address: _____ Agency Commission %: 15
 City: _____ State: _____ Zip: _____ Billing Cycle: Standard
 Product Name: Issue Salesperson: 2913CPHIL Comm %: 0
 Estimate #: 7775 Makegood Policy: Within Contract Dates
 Competitive Code: POLITICAL - ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	11/19/18	11/23/18		6:00 AM	10:00 AM	60	X	X	X	X	X			15	W	75.00	15	1,125.00	3	
2	11/19/18	11/23/18		10:00 AM	3:00 PM	60	X	X	X	X	X			15	W	75.00	15	1,125.00	3	
3	11/19/18	11/23/18		3:00 PM	7:00 PM	60	X	X	X	X	X			15	W	75.00	15	1,125.00	3	
4	11/26/18	11/30/18		6:00 AM	10:00 AM	60	X	X	X	X	X			20	W	75.00	20	1,500.00	3	
5	11/26/18	11/30/18		10:00 AM	3:00 PM	60	X	X	X	X	X			20	W	75.00	20	1,500.00	3	
6	11/26/18	11/30/18		3:00 PM	7:00 PM	60	X	X	X	X	X			20	W	75.00	20	1,500.00	3	

Billing Projections: By Month

	Nov 18	Dec 18
CA	7,875.00	0.00
ST	3,375.00	4,500.00

Print Spot Prices

TOTAL SPOTS 105
 GROSS TOTAL \$ 7,875.00
 ADJUSTED SPOTS 105
 ADJUSTED TOTAL \$ 7,875.00

APPROVE DECLINE

- General Manager
- 2913MWILL, 11/15/18 @4:10PM
- Traffic Manager
- Local Sales Manager

GMMB Inc
 3050 K Street NW, Suite 100
 Washington, DC 20007-3606

Advice

Katz Media Group
 125 West 50th
 8th Floor
 New York, NY 10019-5366
 United States

Date	Payment Amount	Reference
Nov/15/2018	\$345,332.65	026318

071000039 \$188005119

Payment Date: Nov/16/2018				Reference: 026318		
Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discount	Late Charge	Paid Amount
00307149NOV2018NOV2018	Nov/15/2018	00307149	345,332.65	0.00	0.00	345,332.65
<p>DO NOT PRINT</p>						
Supplier Number	Name			Bank Charge	Transfer Cost Cd	
0001019893	Katz Media Group			50.00		
Reference	Date	Total Gross Amt	Total Discount	Total Late Charge	Total Paid Amt	
026318	Nov/15/2018	\$345,332.65	\$0.00	\$0.00	\$345,332.65	

Nov 15, 18
 CONT# 32352031 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO WFXH-FM (Savannah, GA)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: / / 7775

SALESPERSON FAX#

PH # 202-338-8700

BYR Helen Hanratty
 ADV AARP - ISSUE
 PDT Issue
 FLT Nov 10, 18 - Nov 30, 18

* REP ORDER COMMENT *

** 11/15/2018 2:10:00 PM: FOR ALL GMMB/WATERFRONT/GREAT AMERICAN MEDIA ORDERS: KATZ MEDIA COLLECTS, CASH-IN-ADVANCE AND AS AN OFFICIAL AGENT ON BEHALF OF OUR REPRESENTED STATIONS, ALL MONIES FOR POLITICAL AND ISSUE BUYS PLACED OUT OF GREER. ONCE YOUR INVOICES ARE RECONCILED WITH OUR ORDERS BY OUR NY BILLING OFFICE, PAYMENT IS SENT TO YOU ONLY FOR WHAT RAN. WE ARE THE ONES RESPONSIBLE FOR REFUNDING UNUSED FUNDS BACK TO THE AGENCY. PAYMENT IS USUALLY DISBURSED WITHIN 45 DAYS OF RECONCILIATION. PLEASE CONFIRM WITH PLEASE NOTE WITH ALL POLITICAL/ISSUE ORDERS THERE IS A 24 HOUR CANCELLATION NOTICE.

** 11/15/2018 2:10:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

** 11/15/2018 2:10:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	MTWTF..	6A - 10A	60	11/12/2018 - 11/16/2018	1W	3	\$75.00	3
	1.2	MTWTF..	10A - 3P	60	11/12/2018 - 11/16/2018	1W	3	\$75.00	3
	1.3	MTWTF..	3P - 7P	60	11/12/2018 - 11/16/2018	1W	3	\$75.00	3
					** WEEKLY FLIGHT TOTALS **		9	\$675.00	
		FLIGHT 2							
	2.1	MTWTF..	6A - 10A	60	11/19/2018 - 11/23/2018	1W	12	\$75.00	12
	2.2	MTWTF..	10A - 3P	60	11/19/2018 - 11/23/2018	1W	12	\$75.00	12
	2.3	MTWTF..	3P - 7P	60	11/19/2018 - 11/23/2018	1W	12	\$75.00	12
					** WEEKLY FLIGHT TOTALS **		36	\$2,700.00	
		FLIGHT 3							
	3.1	MTWTF..	6A - 10A	60	11/26/2018 - 11/30/2018	1W	20	\$75.00	20
	3.2	MTWTF..	10A - 3P	60	11/26/2018 - 11/30/2018	1W	20	\$75.00	20
	3.3	MTWTF..	3P - 7P	60	11/26/2018 - 11/30/2018	1W	20	\$75.00	20
					** WEEKLY FLIGHT TOTALS **		60	\$4,500.00	

Nov 15, 18
 CONT# 32352031 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: / / 7775

	Nov 18	Dec 18				
SPOTS	45	60				
CASH	3375.00	4500.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	3375.00	4500.00				

						TOTAL
SPOTS						105
CASH						7,875.00
TRADE						0.00
NSL						0.00
TOTAL						7,875.00

**** Competitive Comments ****

SVC:
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, Kelly Polce
do hereby request station time concerning the following issue:

AARP

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
as ordered					

This broadcast time will be used by: AARP

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
 Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Prescription Drugs

I represent that the payment for the above described broadcast time has been furnished by (name and address):

AARP
601 E Street NW
Washington, DC 20049

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Jodi Sakol, Campaign Outreach

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

2/1/18 [Signature] 202-338-8700
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected

Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
as ordered					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.