

Sales Order

Stations: KIAQ-FM, KKEZ-FM, KTLB-FM, KVFD-AM,
 KWMT-AM, KXFT-FM, KZLB-FM
 Contract Name: Charles Clayton for House
 Contract#: (none)
 Start Date: 10/07/20 End Date: 10/11/20
 Revenue Type: Political Sales Type: Cash
 Advertiser: Clayton for Iowa House
 Address: 2053 Highland Park Avenue
 City: Fort Dodge State: IA Zip: 50501
 Product Name: Clayton for IA House
 Competitive Code: Political

Buyer:
 Tax Schedule: (None)
 Agency Commission %: 0
 Billing Cycle: Calendar
 Salesperson: 5465HOUSE Comm %: 15
 Makegood Policy: Within Contract Dates

KIAQ-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			10	9	9			28	D	24.00	28	672.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						7	7	14	D	18.00	14	252.00	

TOTAL GROSS \$924.00, NET \$924.00

KKEZ-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			8	8	8			24	D	24.00	24	576.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						6	6	12	D	18.00	12	216.00	

TOTAL GROSS \$792.00, NET \$792.00

KTLB-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			4	4	4			12	D	15.00	12	180.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						3	3	6	D	14.00	6	84.00	

TOTAL GROSS \$264.00, NET \$264.00

KVFD-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		7:00 AM	9:00 AM	60			3	3	2			8	D	13.00	8	104.00	
2	10/07/20	10/09/20		2:00 PM	5:00 PM	60			3	3	2			8	D	12.00	8	96.00	

TOTAL GROSS \$200.00, NET \$200.00

KWMT-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			10	9	9			28	D	27.00	28	756.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						7	7	14	D	25.00	14	350.00	

TOTAL GROSS \$1,106.00, NET \$1,106.00

KXFT-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			5	5	6			16	D	15.00	16	240.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						4	4	8	D	14.00	8	112.00	

TOTAL GROSS \$352.00, NET \$352.00

KZLB-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	10/07/20	10/09/20		6:00 AM	7:00 PM	60			5	6	5			16	D	15.00	16	240.00	
2	10/10/20	10/11/20		6:00 AM	7:00 PM	60						4	4	8	D	14.00	8	112.00	

TOTAL GROSS \$352.00, NET \$352.00

Billing Projections: By Month

Oct 20
 CA 3,990.00
 ST 3,990.00

Print Spot Prices

TOTAL SPOTS 202
 GROSS TOTAL \$ 3,990.00
 ADJUSTED SPOTS 202
 ADJUSTED TOTAL \$ 3,990.00

APPROVE DECLINE

- General Manager
- Sales Manager
- Business Manager
- Traffic Director