

FR: WA - ANDREW SOLANO (H)
TO: WKPT-TV
REP HEADLINE# 7191661
*** ORIGINAL REV#0 ***

REP: TEL# 703-516-9399
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP
MAY28/14 11.30
*** WKPT-TV ***

ADV # _____ ADV. NAME POLI/M WARNER/D/SEN/VA
AGY # _____ AGY. NAME GREER, MARGOLIS, MITCHELL

3050 K ST NW,
WASHINGTON, DC 20007

REP. # _____ OFF. # _____ SALESMAN # _____
BUYER NAME MIKE FURMAN
SALES PRSN WA- ANDREW SOLANO (H)

ORDER # _____ CONTRACT # 7191661

CLASS: NATL. LOCAL REGIONAL

PRDCT WARNER FOR SENATE EST#2758 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES MAY27/14 JUN2/14 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE MAY28/14 11.30

REP: NEW ORDER
TTL \$1,8050 @14X
PLEASE CONFIRM
THANKS SHOSHANA FOR ANDREW

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
GREER MARGOLIS
ACCOUNTING
1010 WISCONSIN AVENUE NW
SUITE 800
WASHINGTON, DC 20007
FRIENDS OF MARK WARNER

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
1			1100A-1200N	60		\$120.00	5/29	5/30	2		TH-F	2

AGENCY ADVERTISER CODE = 198
AGENCY PRODUCT CODE = 213
AGENCY EST# = 2758
PROGRAM : THE VIEW
CON COM1: THE VIEW

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MAY28/14 11.30
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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
2			1205A-105A	60		\$30.00	5/29	5/30	1		TH-F	1
PROGRAM : JIMMY KIMMEL LIVE												
CON COM1: JIMMY KIMMEL LIVE												
3			1230P-100P	60		\$40.00	5/29	5/30	2		TH-F	2
PROGRAM : INSIDE EDITION												
CON COM1: INSIDE EDITION												
4			1200N-1230P	60		\$40.00	5/29	5/30	1		TH-F	1
PROGRAM : MILLIONAIRE												
CON COM1: MILLIONAIRE												
5			530P-600P	60		\$70.00	5/29	5/30	2		TH-F	2
PROGRAM : FAMILY FEUD												
CON COM1: FAMILY FEUD												
6			700P-730P	60		\$140.00	5/29	5/30	1		TH-F	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
7			730P-800P	60		\$100.00	5/29	5/30	2		TH-F	2
PROGRAM : TWO 1/2 MEN												
CON COM1: TWO 1/2 MEN												
8			1000P-1100P	60		\$800.00	6/2	6/2	1		MON	1
PROGRAM : MISTRESSES												
CON COM1: MISTRESSES												
9			1200N-1230P	60		\$40.00	6/2	6/2	1		MON	1
PROGRAM : MATHONATRE												
CON COM1: MATHONATRE												
10			700P-730P	60		\$140.00	6/2	6/2	1		MON	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	---------	-----------	------	-----------

JUN/14						\$1,850.00						14
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MARKET TOTALS \$37,000 WKPT 5% WJHL 14% WCYB 69% WEMT 10% WAPK 2% CYBW 0% CABL 0%

SHARES ACCURATE

SVC- NONE BOOKS- JUN/PJ
DEMOS- RA35+*



WKPT-TV
222 Commerce St
Kingsport, TN 37660
(423) 246-9578

CONTRACT

Contract / Revision 9774 /		Alt Order # 7191661
Product Warner for Senate		
Contract Dates 05/27/14 - 06/02/14		Estimate # 2758
Advertiser M Warner / D / SEN / VA		Original Date / Revision 05/29/14 / 05/29/14
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Station WKPT-TV	Account Executive HRP Virginia	Sales Office HRP-Virginia
Special Handling		
Demographic Adults 25-54		
IDB#	Advertiser Code	Product Code
Agency Ref		Advertiser Ref

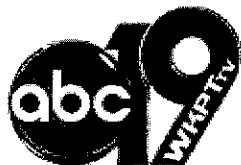
And:

Greer, Margolis, Mitchell
1010 Wisconsin Ave, Ste 800
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKPT	05/29/14	05/30/14	The View	11a-12p		1:00			NM	2	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	---11--				2	\$120.00			
N 2	WKPT	05/30/14	05/30/14	Jimmy Kimmel	1135p-12:38:30a		1:00			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	----1--				1	\$30.00			
N 3	WKPT	05/29/14	05/30/14	Insider	1230p-1p		1:00			NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	---11--				2	\$40.00			
N 4	WKPT	05/29/14	05/30/14	M-F 12-1230p	12-1230p		1:00			NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	----1--				1	\$40.00			
N 5	WKPT	05/29/14	05/30/14	Family Feud	5-530p		1:00			NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	---11--				2	\$70.00			
N 6	WKPT	05/29/14	05/30/14	Entertainment Tonight	7p-730p		1:00			NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	----1--				1	\$140.00			
N 7	WKPT	05/29/14	05/30/14	Two 1/2 Men	730p-8p		1:00			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/26/14	06/01/14	---11--				2	\$100.00			
N 8	WKPT	06/02/14	06/02/14	Monday Prime 10p	10p-11p		1:00			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/02/14	06/08/14	1-----				1	\$800.00			
N 9	WKPT	06/02/14	06/02/14	M-F 12-1230p	12-1230p		1:00			NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/02/14	06/08/14	1-----				1	\$40.00			
N 10	WKPT	06/02/14	06/02/14	Entertainment Tonight	7p-730p		1:00			NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/02/14	06/08/14	1-----				1	\$140.00			
Totals											14	\$1,850.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Nondiscrimination Policy: Holston Valley Broadcasting Corporation and WKPT-TV / WAPK-TV / WKPT-DT3 do not accept advertising that discriminates based on race or ethnicity. Any provision in any advertising agreement with intent to discriminate is deemed null and void as contrary to federal law.



WKPT-TV
222 Commerce St
Kingsport, TN 37660
(423) 246-9578

<u>Contract / Revision</u>	<u>Alt Order #</u>
9774 /	7191661

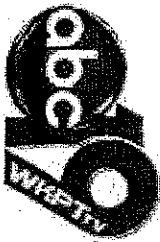
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
05/27/14 - 06/02/14	Warner for Senate	2758

<u>Advertiser</u>	<u>Original Date / Revision</u>
M Warner / D / SEN / VA	05/29/14 / 05/29/14

<u>Time Period</u>	<u># of Spots</u>	<u>Gross Amount</u>	<u>Agency Comm.</u>	<u>Net Amount</u>
05/26/14 - 06/02/14	14	\$1,850.00	(\$277.50)	\$1,572.50
Totals	14	\$1,850.00	(\$277.50)	\$1,572.50

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Remit Address:
WKPT-TV
 222 Commerce St
 Kingsport, TN 37660
 Main: (423) 246-9578
 Billing: (423) 723-6157

INVOICE

Billing Address:
 Greer, Margolis, Mitchell
 Attention: Accounts Payable
 3050 K Street NW
 Washington, DC 20007

Advertiser	M Warner / D / SEN / VA
Product	Warner for Senate
Estimate Number	2758

Invoice #	9774-1
Invoice Date	06/17/14
Invoice Month	June 2014
Invoice Period	05/26/14 - 06/02/14

Station	WKPT-TV
Account Executive	HRP Virginia
Sales Office	HRP-Virginia
Sales Region	National

Order #	9774
Alt Order #	7191661
Deal #	
Order Flight	05/27/14 - 06/02/14

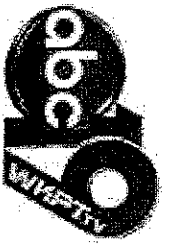
Billing Calendar	Broadcast
Billing Type	Cash
Special Handling	

IDB #	
Advertiser Code	
Product Code	

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	WKPT	The View	11a-12p		05/26/14 to 06/01/14	2x	---11--				
	WKPT			Th	05/29/14	:30	11:59 AM	EVERYDAY HD	\$120.00		1
	WKPT			F	05/30/14	1:00	11:41 AM	EVERYDAY HD	\$120.00		2
2	WKPT	Jimmy Kimmel	1135p-12:38:30a		05/26/14 to 06/01/14	1x	-----1--				
	WKPT			F	05/30/14	1:00	12:31 AM	EVERYDAY HD	\$30.00		1
3	WKPT	Insider	1230p-1p		05/26/14 to 06/01/14	2x	---11--				
	WKPT			Th	05/29/14	1:00	12:42 PM	EVERYDAY HD	\$40.00		1
	WKPT			F	05/30/14	1:00	12:54 PM	EVERYDAY HD	\$40.00		2
4	WKPT	M-F 12-1230p	12-1230p		05/26/14 to 06/01/14	1x	-----1--				
	WKPT			F	05/30/14	1:00	12:28 PM	EVERYDAY HD	\$40.00		1
5	WKPT	Family Feud	5-530p		05/26/14 to 06/01/14	2x	---11--				
	WKPT			Th	05/29/14	1:00	5:15 PM	EVERYDAY HD	\$70.00		1
	WKPT			F	05/30/14	1:00	5:20 PM	EVERYDAY HD	\$70.00		2
6	WKPT	Entertainment Tonight	7p-730p		05/26/14 to 06/01/14	1x	-----1--				
	WKPT			F	05/30/14	1:00	7:16 PM	EVERYDAY HD	\$140.00		1
7	WKPT	Two 1/2 Men	730p-8p		05/26/14 to 06/01/14	2x	---11--				
	WKPT			Th	05/29/14	1:00	7:59 PM	EVERYDAY HD	\$100.00		1
	WKPT			F	05/30/14	1:00	7:56 PM	EVERYDAY HD	\$100.00		2
8	WKPT	Monday Prime 10p	10p-11p		06/02/14 to 06/08/14	1x	1-----				
	WKPT			M	06/02/14	1:00	10:33 PM	EVERYDAY HD	\$800.00		1
9	WKPT	M-F 12-1230p	12-1230p		06/02/14 to 06/08/14	1x	1-----				
	WKPT			M	06/02/14	1:00	12:10 PM	EVERYDAY HD	\$40.00		1

We warrant that the actual broadcast information shown on this invoice was taken from the program log and will be available, upon request, for inspection by the distributor for at least (12) twelve months from the date of this invoice.



Remit Address:
WKPT-TV
 222 Commerce St
 Kingsport, TN 37660
 Main: (423) 246-9578
 Billing: (423) 723-6157

INVOICE

Billing Address:
 Greer, Margolis, Mitchell
 Attention: Accounts Payable
 3050 K Street NW
 Washington, DC 20007

Advertiser	M Warner / D / SEN / VA
Product	Warner for Senate
Estimate Number	2758

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Invoice Date	06/17/14
Invoice Month	June 2014
Invoice Period	05/26/14 - 06/02/14

Station	WKPT-TV
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Sales Region	National

Order #	9774
Alt Order #	7191661
Deal #	
Order Flight	05/27/14 - 06/02/14

Billing Calendar	Broadcast
Billing Type	Cash
Special Handling	

IDB #	
Advertiser Code	
Product Code	
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
10	WKPT	Entertainment Tonight	7p-730p		06/02/14 to 06/08/14	1x	1-----				
	WKPT			M	06/02/14	1:00	7:15 PM	EVERYDAY HD	\$140.00		1
		Aired Spots				14					

Gross Total \$1,850.00
Agency Commission \$277.50
Net Amount Due \$1,572.50
Payment Terms 30 Days

Check Date: 05/30/2014 Vendor: 0001013534 WKPT-TV Check No. 126565
Project Name: Warner for Senate Flight Dates: 6/3/2014 thru 6/9/2014
Project ID: 200057
Activity ID: 200

Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discount Taken	Paid Amount
00221283JUN2014JUN201	05/30/2014	00221283	2,031.50	0.00	2,031.50

9714 - \$ 1572⁵⁰ Net
9827 - \$ 459⁰⁰ Net

WHP

Totals			\$2,031.50	\$0.00	\$2,031.50
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Washington Harbour
3050 K Street, NW, Suite 100
Washington, DC 20007
202.338.8700

JPMORGAN CHASE BANK, N.A.
Syracuse, NY
50-937/213

126565

Date: 05/30/2014

Pay Amount: \$2,031.50***

****TWO THOUSAND THIRTY-ONE AND 50 / 100 DOLLAR****

Pay To The Order Of
WKPT-TV
222 Commerce Street
Kingsport, TN 37660-4319



Rodger V. Alm
Authorized Signature



**PAID POLITICAL
BROADCAST AVAIL REQUEST**

TO:	Lamar Reid	STATION:	WKPT-WAPK
FROM:	Andrew Solano	HRP OFFICE:	DC

REQUEST RECEIVED FROM

DATE: 5/27/14

BUYER:	Mike Furman
AGENCY:	GMMB
ADDRESS:	3050 K St NW #100, Washington, DC 20007
PHONE #:	(202) 338-8700
FAX #:	
OTHER:	

AVAILS FOR

COMMITTEE:	Friends of Mark Warner
CPMGN MGR.	
TREASURER:	Gerald McGowan
ADDRESS:	2034 Eisenhower Ave, Ste. 232; Alexandria, VA 22314
PHONE #:	(202) 224-2023
FAX #:	
OTHER:	http://markwarnerva.com/

FOR

CANDIDATE:	Lamar Alexander
OFFICE:	Senate
PARTY:	Republican

DAYPARTS:	All
SCHEDULE DATES:	TBD
COMMERICAL LENGTH:	:30
PROGRAMS:	All
PLEASE ADVISE IF THERE ARE RESTRICTIONS ON ANY OF THE ABOVE	

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
------------------------------	--------------

I, Mike Furman - authorized Media Buyer
 being/on behalf of: Mark Warner
 a legally qualified candidate of the Democratic
 political party for the office of: Senate of Virginia
 in the General
 election to be held on: November 4, 2014

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Mark Warner

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Gerald Mc Gowan

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

5/27/17

Mr. R.

Date _____

Signature

To Be Signed By Station Representative

☐ Accepted

❑ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Friends of Mark Warner
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ does

☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Me Re

— Authorized Media Buyer

signature of candidate or authorized committee

Mike Furman

printed name

5/27/14

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.