



WPMT-TV
2005 South Queen Street
York, PA 17403
(717) 843-0043

CONTRACT

<u>Contract / Revision</u> 627267 /		<u>Alt Order #</u> 07467689
<u>Product</u> SHALE 11/10		
<u>Contract Dates</u> 11/10/14 - 11/16/14		<u>Estimate #</u> 1615
<u>Advertiser</u> American Petroleum Institute		<u>Original Date / Revision</u> 10/27/14 / 10/27/14
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WPMT	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> Telerep Washing
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Strategic Media Services, Inc.
1911 North Ft Myer Drive
Ste 400
Arlington, VA 22209

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	43	11/10/14	11/10/14	MON 6a-7a	6a-7a		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		11/10/14	11/16/14	M-----				1	\$125.00	0.00			
N 2	43	11/11/14	11/13/14	TU,TH 7a-8a	7a-8a	-T-T---	:30	2	\$125.00	0.00	NM	2	\$250.00
N 3	43	11/10/14	11/14/14	M,W,F 10p News	10p-1030p	M-W-F--	:30	3	\$475.00	0.00	NM	3	\$1,425.00
N 4	43	11/16/14	11/16/14	NFL Eagles	Various	-----S	:30	1	\$3,000.00	0.00	NM	1	\$3,000.00
N 5	43	11/16/14	11/16/14	Su Late News	10p-11p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		11/10/14	11/16/14	-----S				1	\$300.00	0.00			
Totals										0.00		8	\$5,100.00

Time Period	# of Spots	Gross Amount	Net Amount
10/27/14 - 11/16/14	8	\$5,100.00	\$4,335.00
Totals	8	\$5,100.00	\$4,335.00

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.