



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25778005	<b>Changes as of:</b> 11/2/2017 at 5:10 PM	<b>Version:</b> Highlighting Revision 7
<b>CPE:</b> 903/913/5680	<b>Flight:</b> 10/31/17 - 11/7/17	<b>Station:</b> WVBT
<b>Agency:</b> BUYING TIME,LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> NORTHAM, RALPH <b>Product:</b> political	<b>Market:</b> Norfolk-Virginia Beach <b>Office:</b> WASHINGTON
<b>Agency Order #:</b> 6676290	<b>Buyer:</b> Dome, Liz	<b>Primary Demo:</b> Adults 35+
<b>Salesperson:</b> BILL THOMAS 202-872-5880	<b>Assistant:</b> BILL THOMAS 202-872-5880	<b>Con Type:</b> POLITICAL/VOTE
		<b>Total \$:</b> \$60,685.00
		<b>Total Spots:</b> 183
		<b>Total CPP:</b> \$0.00
		<b>Total GRP:</b>
		<b>Separation:</b>

**Comments:** Separation: 30

#	Day/Time	DP	Program	Rate	Len	10/31 - 11/7								Total Spots	Total \$	CPP	GRP	
						10/31	11/1	11/2	11/3	11/4	11/5	11/6	11/7					
REV+ 42	Su 4:30p-7p		FOX NFL Sunday Football Game 2: Washington Redskins	\$8,000.00	30	0	0	0	0	0	0	1	0	0	1	\$8,000.00	\$0.00	0.0
<b>TOTALS:</b>						<b>25</b>	<b>27</b>	<b>33</b>	<b>31</b>	<b>20</b>	<b>18</b>	<b>29</b>	<b>0</b>	<b>183</b>	<b>\$60,685.00</b>	<b>\$0.00</b>	<b>0.0</b>	



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25778005	<b>Changes as of:</b> 11/2/2017 at 5:10 PM	<b>Version:</b> Highlighting Revision 7
<b>CPE:</b> 903/913/5680	<b>Flight:</b> 10/31/17 - 11/7/17	<b>Station:</b> WVBT
<b>Agency:</b> BUYING TIME,LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> NORTHAM, RALPH <b>Product:</b> political	<b>Market:</b> Norfolk-Virginia Beach <b>Office:</b> WASHINGTON
<b>Agency Order #:</b> 6676290	<b>Buyer:</b> Dome, Liz	<b>Primary Demo:</b> Adults 35+
<b>Salesperson:</b> BILL THOMAS 202-872-5880	<b>Assistant:</b> BILL THOMAS 202-872-5880	<b>Con Type:</b> POLITICAL/VOTE <b>Separation:</b>
		<b>Total \$:</b> \$60,685.00
		<b>Total Spots:</b> 183
		<b>Total CPP:</b> \$0.00

<b>Special Instructions</b>	
-----------------------------	--

Order Level Comments		
Date/Time	Added by	Comment
10/30/17 3:29 PM	BILL THOMAS	Separation: 30
10/30/17 3:29 PM	BILL THOMAS	Separation: 30
10/30/17 1:31 PM	System	Notice Received.
10/30/17 1:30 PM	Nikia Worsham	LINE 20: TP IS 1030-11P
10/30/17 12:45 PM	GOTOSTRATA\1011970	Separation: 30
10/27/17 5:01 PM	System	Notice Received.

Competitive Information	
<b>Market Budget:</b>	\$674,278
<b>WVBT Share:</b>	9%
<b>Comment:</b>	
<b>WAVY:</b>	32%
<b>WGNT:</b>	3%
<b>WTKR:</b>	31%
<b>WTVZ:</b>	4%
<b>WVEC:</b>	21%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	183	\$60,685.00	N/A	0.0
<b>Total</b>	<b>100%</b>	<b>183</b>	<b>\$60,685.00</b>	<b>N/A</b>	<b>0.0</b>

Monthly Summary		
Month	Spots	Dollars
2017-Nov	183	\$60,685.00
<b>Total</b>	<b>183</b>	<b>\$60,685.00</b>

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	11/2/17 5:10 PM	BILL THOMAS	Revised	1		\$8,000.00	\$0	Changes: Total Spots from 182 to 183, Calculated Dollars from \$52,685.00 to \$60,685.00, Competitive Market Budget from \$585,389 to \$674,278, User Entered \$ from \$52,685.00 to \$60,685.00, Total \$ from \$52,685.00 to \$60,685.00. 1 buyline added or modified.
Revision	11/1/17 11:38 AM	JENNA NUBAR	Confirmed	2		\$40.00	\$0	Changes: Total Spots from 180 to 182, Calculated Dollars from \$52,645.00 to \$52,685.00, Competitive Market Budget from \$584,944 to \$585,389, User Entered \$ from \$52,645.00 to \$52,685.00, Total \$ from \$52,645.00 to \$52,685.00. 2 buylines added or modified.
Revision	10/31/17 3:14 PM	BILL THOMAS	Confirmed	4		\$0	\$0	Changes: Total Spots from 176 to 180. 4 buylines added or modified.
Revision	10/31/17 12:43 PM	BILL THOMAS	Confirmed	11		\$0	\$0	Changes: Total Spots from 165 to 176, Competitive Market Budget from \$424,611 to \$584,944. 10 buylines added or modified.
Revision	10/30/17 3:29 PM	BILL THOMAS	Confirmed			\$0	\$0	Changes: Demo Meta to [R16], User Entered \$ from \$0.00 to \$52,645.00. 1 buyline added or modified.
Revision	10/30/17 3:29 PM	GOTOSTRATA\1011970	Confirmed	21		\$10,540.00	\$0	Changes: Total \$ from \$42,105.00 to \$52,645.00, Total Spots from 144 to 165. 8 buylines added or modified.
Makegood 1	10/30/17 1:30 PM	Nikia Worsham	Confirmed			\$0	\$0	
Revision	10/30/17 12:45 PM	GOTOSTRATA\1011970	Confirmed	1	1	\$3,890.00	\$42,105.00	Changes: Comments from to Separation: 30, Total \$ from \$38,215.00 to \$42,105.00. 5 buylines added or modified.



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25778005	<b>Changes as of:</b> 11/2/2017 at 5:10 PM	<b>Version:</b> Highlighting Revision 7
<b>CPE:</b> 903/913/5680	<b>Flight:</b> 10/31/17 - 11/7/17	<b>Station:</b> WVBT
<b>Agency:</b> BUYING TIME,LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> NORTHAM, RALPH <b>Product:</b> political	<b>Market:</b> Norfolk-Virginia Beach <b>Office:</b> WASHINGTON
<b>Agency Order #:</b> 6676290	<b>Buyer:</b> Dome, Liz	<b>Primary Demo:</b> Adults 35+
<b>Salesperson:</b> BILL THOMAS 202-872-5880	<b>Assistant:</b> BILL THOMAS 202-872-5880	<b>Con Type:</b> POLITICAL/VOTE <b>Separation:</b>
		<b>Total \$:</b> \$60,685.00 <b>Total Spots:</b> 183 <b>Total CPP:</b> \$0.00 <b>Total GRP:</b>

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Queued for Electronic Contracting	10/27/17 4:59 PM					\$0	\$0	
New	10/27/17 4:58 PM	BILL THOMAS	Confirmed	144		\$38,215.00	\$38,215.00	

<b>Non-Discrimination Policy</b>	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
----------------------------------	---