

ORDER

| | | | |
|---------------|-----------------------------|----------------------------|--|
| Orders | Order / Rev: | 302067 | |
| | Alt Order #: | 31813840 | |
| | Product Desc: | Issue | |
| | Estimate: | IS511524 | |
| | Flight Dates: | 05/11/18 - 05/24/18 | Primary AE: Christal Philadelphia |
| | Original Date / Rev: | 05/10/18 / 05/10/18 | Sales Office: N-CHR |
| | Order Type: | TRANSACTIONAL | Sales Region: National |

| | | | |
|---------------|-------------------------|---------------------------|------------------------------------|
| Agency | Name: | Katz Media Group | |
| | Buying Contact: | Helen Hanratty | Billing Type: Cash |
| | Billing Contact: | | Billing Calendar: Broadcast |
| | | 125 W 55th Street | Billing Cycle: EOM/EOC |
| | | New York, NY 10019 | Agency Commission: 15% |

| | | | |
|-------------------|------------------------|------------------------------|------------------------------------|
| Advertiser | Name: | Dominion Energy Issue | New Business Thru: 04/19/19 |
| | Demographic: | A35+ | Order Separation: 00:28:00 |
| | Product Codes: | Issues/Propositions | Advertiser External ID: |
| | Priority: | P-04 | Agency External ID: |
| | Revenue Code 1: | Agency Business | Unit Code: General |
| | Revenue Code 2: | Political | |
| | Revenue Code 3: | Political Issue | |

Bill Plan

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 04/30/18 | 05/24/18 | 104 | \$5,000.00 | \$4,250.00 |

Totals

| Month | # Spots | Gross Amount | Net Amount | Rating |
|---------------|------------|-------------------|-------------------|-------------|
| May 2018 | 104 | \$5,000.00 | \$4,250.00 | 0.00 |
| Totals | 104 | \$5,000.00 | \$4,250.00 | 0.00 |

Account Executives

| Account Executive | Sales Office | Sales Region | Start Date / End Date | Order % |
|-----------------------|--------------|--------------|-------------------------------|---------|
| Christal Philadelphia | | | Start Of Order - End Of Order | 100% |

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|-----|------|-------------------|-----------------|--------------------------------|-------|-------------------|---------|------|-------|-------------|------|---------------|------|-------|------------|
| N 1 | WRWN | 05/11/18 | 05/24/18 | Mo-Fr AM Mo-Fr AM | CM | 6a-10a | ----2-- | 1:00 | 2 | \$60.00 | P-02 | 0.00 | NM | 20 | \$1,200.00 |
| | | | | AM - | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/07/18 | 05/13/18 | ----2-- | | 2 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/14/18 | 05/20/18 | 22222-- | | 10 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/21/18 | 05/27/18 | 2222--- | | 8 | | | | \$60.00 | | 0.00 | | | |
| N 2 | WRWN | 05/11/18 | 05/24/18 | Mo-Fr Midday Mo-Fr Midday | CM | 10a-3p | ----2-- | 1:00 | 2 | \$60.00 | P-02 | 0.00 | NM | 20 | \$1,200.00 |
| | | | | MD - | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/07/18 | 05/13/18 | ----2-- | | 2 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/14/18 | 05/20/18 | 22222-- | | 10 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/21/18 | 05/27/18 | 2222--- | | 8 | | | | \$60.00 | | 0.00 | | | |
| N 3 | WRWN | 05/11/18 | 05/24/18 | Mo-Fr PM Mo-Fr PM | CM | 3p-7p | ----2-- | 1:00 | 2 | \$60.00 | P-02 | 0.00 | NM | 20 | \$1,200.00 |
| | | | | PM - | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/07/18 | 05/13/18 | ----2-- | | 2 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/14/18 | 05/20/18 | 22222-- | | 10 | | | | \$60.00 | | 0.00 | | | |
| | | Week: 05/21/18 | 05/27/18 | 2222--- | | 8 | | | | \$60.00 | | 0.00 | | | |
| N 4 | WRWN | 05/11/18 | 05/24/18 | Mo-Fr Evening Mo-Fr Evening | CM | 7p-12a | ----2-- | 1:00 | 2 | \$30.00 | P-02 | 0.00 | NM | 20 | \$600.00 |

Order / Rev: 302067
 Alt Order #: 31813840
 Flight Dates: 05/11/18 - 05/24/18

Advertiser: Dominion Energy Issue
 Product Desc: Issue
 Estimate: IS511524

WRWN-FM

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|------|---|-------------------|-------------------|--------------------|-------|-----------------------|-----------------|---------------|-------|-------------|------|---------------|-------------|-------|------------|
| EV - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/07/18 | 05/13/18 | ----2-- | | 2 | | | | \$30.00 | | 0.00 | | | |
| | | Week: 05/14/18 | 05/20/18 | 22222-- | | 10 | | | | \$30.00 | | 0.00 | | | |
| | | Week: 05/21/18 | 05/27/18 | 2222--- | | 8 | | | | \$30.00 | | 0.00 | | | |
| N 5 | WRWN | 05/12/18 | 05/24/18 | Sa-Su AM | CM | 6a-10a | -----2- | 1:00 | 2 | \$30.00 | P-02 | 0.00 | NM | 4 | \$120.00 |
| | | | | Sa-Su AM | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/12/18 | 05/18/18 | -----2- | | 2 | | | | \$30.00 | | 0.00 | | | |
| | | Week: 05/19/18 | 05/25/18 | -----2- | | 2 | | | | \$30.00 | | 0.00 | | | |
| N 6 | WRWN | 05/12/18 | 05/24/18 | Sa-Su Midday | CM | 10a-3p | -----2- | 1:00 | 2 | \$35.00 | P-02 | 0.00 | NM | 4 | \$140.00 |
| | | | | Sa-Su Midday | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/12/18 | 05/18/18 | -----2- | | 2 | | | | \$35.00 | | 0.00 | | | |
| | | Week: 05/19/18 | 05/25/18 | -----2- | | 2 | | | | \$35.00 | | 0.00 | | | |
| N 7 | WRWN | 05/12/18 | 05/24/18 | Sa-Su PM | CM | 3p-7p | -----2- | 1:00 | 2 | \$35.00 | P-02 | 0.00 | NM | 4 | \$140.00 |
| | | | | Sa-Su PM | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/12/18 | 05/18/18 | -----2- | | 2 | | | | \$35.00 | | 0.00 | | | |
| | | Week: 05/19/18 | 05/25/18 | -----2- | | 2 | | | | \$35.00 | | 0.00 | | | |
| N 8 | WRWN | 05/13/18 | 05/24/18 | Sa-Su AM | CM | 6a-10a | -----2 | 1:00 | 2 | \$30.00 | P-02 | 0.00 | NM | 4 | \$120.00 |
| | | | | Sa-Su AM | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/13/18 | 05/19/18 | -----2 | | 2 | | | | \$30.00 | | 0.00 | | | |
| | <u>Spot</u> | <u>Ch</u> | <u>Date Range</u> | <u>Description</u> | | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> | | <u>Rate</u> | | <u>Rtg</u> | <u>Type</u> | | |
| | 2 | WRWN | 05/13/18-05/19/18 | Sa-Su AM | | 6a-10a | -----Su | 1:00 | | (\$30.00) | | 0.00 | NM | | |
| | See MG 8.5 | | | | | | | | | | | | | | |
| | 5 | WRWN | 05/20/18-05/20/18 | Sa-Su AM | | 6a-10a | -----Su | 1:00 | | \$30.00 | | 0.00 | NM | | |
| | Ⓜ MG for 8.2 05/13 | | | | | | | | | | | | | | |
| | [Technical/Automation Failure] Technical/Automation Failure | | | | | | | | | | | | | | |
| | | Week: 05/20/18 | 05/26/18 | -----2 | | 2 | | | | \$30.00 | | 0.00 | | | |
| N 9 | WRWN | 05/13/18 | 05/24/18 | Sa-Su Midday | CM | 10a-3p | -----2 | 1:00 | 2 | \$35.00 | P-02 | 0.00 | NM | 4 | \$140.00 |
| | | | | Sa-Su Midday | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/13/18 | 05/19/18 | -----2 | | 2 | | | | \$35.00 | | 0.00 | | | |
| | | Week: 05/20/18 | 05/26/18 | -----2 | | 2 | | | | \$35.00 | | 0.00 | | | |
| N 10 | WRWN | 05/13/18 | 05/24/18 | Sa-Su PM | CM | 3p-7p | -----2 | 1:00 | 2 | \$35.00 | P-02 | 0.00 | NM | 4 | \$140.00 |
| | | | | Sa-Su PM | | | | | | | | | | | |
| WK - | | | | | | | | | | | | | | | |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 05/13/18 | 05/19/18 | -----2 | | 2 | | | | \$35.00 | | 0.00 | | | |
| | | Week: 05/20/18 | 05/26/18 | -----2 | | 2 | | | | \$35.00 | | 0.00 | | | |
| | | | | | | | | | | | | | Totals | 104 | \$5,000.00 |

| | |
|-----|-------------------------|
| BYR | Helen Hanratty |
| ADV | DOMINION ENERGY ISSUE |
| PDT | Issue |
| FLT | May 11, 18 - May 24, 18 |

PH # 202-965-5060

** 5/10/2018 3:31:00 PM: THANK YOU!

| MC | LN | DAYS | TIME | LEN | EFFECTIVE DATES | # OF Day | NPD | RATE | TOT SPTS |
|----|-----|------------------------|----------|-----|----------------------------|----------|-----|----------|----------|
| | | <u>FLIGHT 1</u> | | | | | | | |
| | 1.1 |F.. | 6A - 10A | 60 | 05/11/2018 - 05/11/2018 | 1D | 2 | \$60.00 | 2 |
| | 1.2 |F.. | 10A - 3P | 60 | 05/11/2018 - 05/11/2018 | 1D | 2 | \$60.00 | 2 |
| | 1.3 |F.. | 3P - 7P | 60 | 05/11/2018 - 05/11/2018 | 1D | 2 | \$60.00 | 2 |
| | 1.4 |F.. | 7P - 12A | 60 | 05/11/2018 - 05/11/2018 | 1D | 2 | \$30.00 | 2 |
| | | | | | ** FLIGHT TOTALS ** | | 8 | \$420.00 | |
| | | <u>FLIGHT 2</u> | | | | | | | |
| | 2.1 |S. | 6A - 10A | 60 | 05/12/2018 - 05/12/2018 | 1D | 2 | \$30.00 | 2 |
| | 2.2 |S. | 10A - 3P | 60 | 05/12/2018 - 05/12/2018 | 1D | 2 | \$35.00 | 2 |
| | 2.3 |S. | 3P - 7P | 60 | 05/12/2018 - 05/12/2018 | 1D | 2 | \$35.00 | 2 |
| | | | | | ** FLIGHT TOTALS ** | | 6 | \$200.00 | |
| | | <u>FLIGHT 3</u> | | | | | | | |
| | 3.1 |S | 6A - 10A | 60 | 05/13/2018 - 05/13/2018 | 1D | 2 | \$30.00 | 2 |
| | 3.2 |S | 10A - 3P | 60 | 05/13/2018 - 05/13/2018 | 1D | 2 | \$35.00 | 2 |
| | 3.3 |S | 3P - 7P | 60 | 05/13/2018 - 05/13/2018 | 1D | 2 | \$35.00 | 2 |
| | | | | | ** FLIGHT TOTALS ** | | 6 | \$200.00 | |
| | | <u>FLIGHT 4</u> | | | | | | | |

May 15, 18
 CONT# 31813840 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: DE / SC / IS511524

| | | | | | | | | |
|---------------------|---------|----------|----|-------------------------|----|---|----------|---|
| 4.1 | M..... | 6A - 10A | 60 | 05/14/2018 - 05/14/2018 | 1D | 2 | \$60.00 | 2 |
| 4.2 | M..... | 10A - 3P | 60 | 05/14/2018 - 05/14/2018 | 1D | 2 | \$60.00 | 2 |
| 4.3 | M..... | 3P - 7P | 60 | 05/14/2018 - 05/14/2018 | 1D | 2 | \$60.00 | 2 |
| 4.4 | M..... | 7P - 12A | 60 | 05/14/2018 - 05/14/2018 | 1D | 2 | \$30.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | |
| FLIGHT 5 | | | | | | | | |
| 5.1 | .T..... | 6A - 10A | 60 | 05/15/2018 - 05/15/2018 | 1D | 2 | \$60.00 | 2 |
| 5.2 | .T..... | 10A - 3P | 60 | 05/15/2018 - 05/15/2018 | 1D | 2 | \$60.00 | 2 |
| 5.3 | .T..... | 3P - 7P | 60 | 05/15/2018 - 05/15/2018 | 1D | 2 | \$60.00 | 2 |
| 5.4 | .T..... | 7P - 12A | 60 | 05/15/2018 - 05/15/2018 | 1D | 2 | \$30.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | |
| FLIGHT 6 | | | | | | | | |
| 6.1 | ..W.... | 6A - 10A | 60 | 05/16/2018 - 05/16/2018 | 1D | 2 | \$60.00 | 2 |
| 6.2 | ..W.... | 10A - 3P | 60 | 05/16/2018 - 05/16/2018 | 1D | 2 | \$60.00 | 2 |
| 6.3 | ..W.... | 3P - 7P | 60 | 05/16/2018 - 05/16/2018 | 1D | 2 | \$60.00 | 2 |
| 6.4 | ..W.... | 7P - 12A | 60 | 05/16/2018 - 05/16/2018 | 1D | 2 | \$30.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | |
| FLIGHT 7 | | | | | | | | |
| 7.1 | ...T... | 6A - 10A | 60 | 05/17/2018 - 05/17/2018 | 1D | 2 | \$60.00 | 2 |
| 7.2 | ...T... | 10A - 3P | 60 | 05/17/2018 - 05/17/2018 | 1D | 2 | \$60.00 | 2 |
| 7.3 | ...T... | 3P - 7P | 60 | 05/17/2018 - 05/17/2018 | 1D | 2 | \$60.00 | 2 |
| 7.4 | ...T... | 7P - 12A | 60 | 05/17/2018 - 05/17/2018 | 1D | 2 | \$30.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | |
| FLIGHT 8 | | | | | | | | |
| 8.1 |F.. | 6A - 10A | 60 | 05/18/2018 - 05/18/2018 | 1D | 2 | \$60.00 | 2 |
| 8.2 |F.. | 10A - 3P | 60 | 05/18/2018 - 05/18/2018 | 1D | 2 | \$60.00 | 2 |
| 8.3 |F.. | 3P - 7P | 60 | 05/18/2018 - 05/18/2018 | 1D | 2 | \$60.00 | 2 |
| 8.4 |F.. | 7P - 12A | 60 | 05/18/2018 - 05/18/2018 | 1D | 2 | \$30.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | |
| FLIGHT 9 | | | | | | | | |
| 9.1 |S. | 6A - 10A | 60 | 05/19/2018 - 05/19/2018 | 1D | 2 | \$30.00 | 2 |
| 9.2 |S. | 10A - 3P | 60 | 05/19/2018 - 05/19/2018 | 1D | 2 | \$35.00 | 2 |
| 9.3 |S. | 3P - 7P | 60 | 05/19/2018 - 05/19/2018 | 1D | 2 | \$35.00 | 2 |
| ** FLIGHT TOTALS ** | | | | | | 6 | \$200.00 | |

May 15, 18
 CONT# 31813840 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: DE / SC / IS511524

| | | | | | | | | | |
|---------------------|---------|----------|----|-------------------------|----|---|----------|---|--|
| FLIGHT 10 | | | | | | | | | |
| 10.1 |S | 6A - 10A | 60 | 05/20/2018 - 05/20/2018 | 1D | 2 | \$30.00 | 2 | |
| 10.2 |S | 10A - 3P | 60 | 05/20/2018 - 05/20/2018 | 1D | 2 | \$35.00 | 2 | |
| 10.3 |S | 3P - 7P | 60 | 05/20/2018 - 05/20/2018 | 1D | 2 | \$35.00 | 2 | |
| ** FLIGHT TOTALS ** | | | | | | 6 | \$200.00 | | |
| FLIGHT 11 | | | | | | | | | |
| 11.1 | M..... | 6A - 10A | 60 | 05/21/2018 - 05/21/2018 | 1D | 2 | \$60.00 | 2 | |
| 11.2 | M..... | 10A - 3P | 60 | 05/21/2018 - 05/21/2018 | 1D | 2 | \$60.00 | 2 | |
| 11.3 | M..... | 3P - 7P | 60 | 05/21/2018 - 05/21/2018 | 1D | 2 | \$60.00 | 2 | |
| 11.4 | M..... | 7P - 12A | 60 | 05/21/2018 - 05/21/2018 | 1D | 2 | \$30.00 | 2 | |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | | |
| FLIGHT 12 | | | | | | | | | |
| 12.1 | .T..... | 6A - 10A | 60 | 05/22/2018 - 05/22/2018 | 1D | 2 | \$60.00 | 2 | |
| 12.2 | .T..... | 10A - 3P | 60 | 05/22/2018 - 05/22/2018 | 1D | 2 | \$60.00 | 2 | |
| 12.3 | .T..... | 3P - 7P | 60 | 05/22/2018 - 05/22/2018 | 1D | 2 | \$60.00 | 2 | |
| 12.4 | .T..... | 7P - 12A | 60 | 05/22/2018 - 05/22/2018 | 1D | 2 | \$30.00 | 2 | |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | | |
| FLIGHT 13 | | | | | | | | | |
| 13.1 | ..W.... | 6A - 10A | 60 | 05/23/2018 - 05/23/2018 | 1D | 2 | \$60.00 | 2 | |
| 13.2 | ..W.... | 10A - 3P | 60 | 05/23/2018 - 05/23/2018 | 1D | 2 | \$60.00 | 2 | |
| 13.3 | ..W.... | 3P - 7P | 60 | 05/23/2018 - 05/23/2018 | 1D | 2 | \$60.00 | 2 | |
| 13.4 | ..W.... | 7P - 12A | 60 | 05/23/2018 - 05/23/2018 | 1D | 2 | \$30.00 | 2 | |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | | |
| FLIGHT 14 | | | | | | | | | |
| 14.1 | ...T... | 6A - 10A | 60 | 05/24/2018 - 05/24/2018 | 1D | 2 | \$60.00 | 2 | |
| 14.2 | ...T... | 10A - 3P | 60 | 05/24/2018 - 05/24/2018 | 1D | 2 | \$60.00 | 2 | |
| 14.3 | ...T... | 3P - 7P | 60 | 05/24/2018 - 05/24/2018 | 1D | 2 | \$60.00 | 2 | |
| 14.4 | ...T... | 7P - 12A | 60 | 05/24/2018 - 05/24/2018 | 1D | 2 | \$30.00 | 2 | |
| ** FLIGHT TOTALS ** | | | | | | 8 | \$420.00 | | |

| | | | | | | | |
|-------|---------------|--|--|--|--|--|--|
| | May 18 | | | | | | |
| SPOTS | 104 | | | | | | |
| CASH | 5000.00 | | | | | | |
| TRADE | 0.00 | | | | | | |
| NSL | 0.00 | | | | | | |
| TOTAL | 5000.00 | | | | | | |

May 15, 18
CONT# 31813840 Mod# Ver# 1 (Last =)
REP KATZ RADIO

DDS CONT# 0
C/P/E: DE / SC / IS511524

| | | | | | | TOTAL |
|-------|--|--|--|--|--|----------|
| SPOTS | | | | | | 104 |
| CASH | | | | | | 5,000.00 |
| TRADE | | | | | | 0.00 |
| NSL | | | | | | 0.00 |
| TOTAL | | | | | | 5,000.00 |

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.