

## ORDER



<b>Orders</b>	<b>Order / Rev:</b>	<b>296156</b>	
	<b>Alt Order #:</b>	<b>31751629</b>	
	<b>Product Desc:</b>	<b>Dominion Energy</b>	
	<b>Estimate:</b>	<b>418430</b>	
	<b>Flight Dates:</b>	<b>04/18/18 - 04/30/18</b>	<b>Primary AE:</b> Christal Philadelphia
	<b>Original Date / Rev:</b>	<b>04/17/18 / 04/18/18</b>	<b>Sales Office:</b> N-CHR
	<b>Order Type:</b>	<b>TRANSACTIONAL</b>	<b>Sales Region:</b> National
<b>Agency</b>	<b>Name:</b>	<b>Katz Media Group</b>	
	<b>Buying Contact:</b>	<b>Heien Hanratty</b>	<b>Billing Type:</b> Cash
	<b>Billing Contact:</b>		<b>Billing Calendar:</b> Broadcast
		<b>125 W 55th Street</b>	<b>Billing Cycle:</b> EOM/EOC
		<b>New York, NY 10019</b>	<b>Agency Commission:</b> 15%
<b>Advertiser</b>	<b>Name:</b>	<b>Dominion Energy Solutions</b>	<b>New Business Thru:</b> 04/09/19
	<b>Demographic:</b>	<b>A35+</b>	<b>Order Separation:</b> 00:28:00
	<b>Product Codes:</b>	<b>Miscellaneous</b>	<b>Advertiser External ID:</b>
	<b>Priority:</b>	<b>P-04</b>	<b>Agency External ID:</b>
	<b>Revenue Code 1:</b>	<b>Agency Business</b>	<b>Unit Code:</b> General
	<b>Revenue Code 2:</b>	<b>Political</b>	
	<b>Revenue Code 3:</b>	<b>Political Issue</b>	

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
03/26/18	04/18/18	10	\$400.00	\$340.00

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
April 2018	10	\$400.00	\$340.00	0.00
<b>Totals</b>	<b>10</b>	<b>\$400.00</b>	<b>\$340.00</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Christal Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WRWN	04/18/18	04/18/18	Mo-Fr AM	CM	6a-10a	--322--	:30	7	\$45.00	P-04	0.00	NM	3	\$135.00
				Mo-Fr AM											
				AM -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	--3----		3				\$45.00		0.00			
N 2	WRWN	04/18/18	04/18/18	Mo-Fr Midday	CM	10a-3p	--232--	:30	7	\$45.00	P-04	0.00	NM	2	\$90.00
				Mo-Fr Midday											
				MD -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	--2----		2				\$45.00		0.00			
N 3	WRWN	04/18/18	04/18/18	Mo-Fr PM	CM	3p-7p	--322--	:30	7	\$45.00	P-04	0.00	NM	3	\$135.00
				Mo-Fr PM											
				PM -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	--3----		3				\$45.00		0.00			
N 4	WRWN	04/18/18	04/18/18	Mo-Fr Evening	CM	7p-12a	--232--	:30	7	\$20.00	P-04	0.00	NM	2	\$40.00
				Mo-Fr Evening											
				EV -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	--2----		2				\$20.00		0.00			
<b>Totals</b>														<b>10</b>	<b>\$400.00</b>

## ORDER



<b>Orders</b>	<b>Order / Rev:</b>	<b>294032</b>	
	<b>Alt Order #:</b>	<b>31734005</b>	
	<b>Product Desc:</b>	<b>Dominion Energy</b>	
	<b>Estimate:</b>	<b>49417</b>	
	<b>Flight Dates:</b>	<b>04/09/18 - 04/17/18</b>	<b>Primary AE:</b> Christal Philadelphia
	<b>Original Date / Rev:</b>	<b>04/09/18 / 04/09/18</b>	<b>Sales Office:</b> N-CHR
	<b>Order Type:</b>	<b>TRANSACTIONAL</b>	<b>Sales Region:</b> National

<b>Agency</b>	<b>Name:</b>	<b>Katz Media Group</b>	
	<b>Buying Contact:</b>	<b>Helen Hanratty</b>	<b>Billing Type:</b> Cash
	<b>Billing Contact:</b>		<b>Billing Calendar:</b> Broadcast
		<b>125 W 55th Street</b>	<b>Billing Cycle:</b> EOM/EOC
		<b>New York, NY 10019</b>	<b>Agency Commission:</b> 15%

<b>Advertiser</b>	<b>Name:</b>	<b>Dominion Energy Solutions</b>	<b>New Business Thru:</b> 04/09/19
	<b>Demographic:</b>	<b>A35+</b>	<b>Order Separation:</b> 00:28:00
	<b>Product Codes:</b>	<b>Miscellaneous</b>	<b>Advertiser External ID:</b>
	<b>Priority:</b>	<b>P-04</b>	<b>Agency External ID:</b>
	<b>Revenue Code 1:</b>	<b>Agency Business</b>	<b>Unit Code:</b> General
	<b>Revenue Code 2:</b>	<b>Spot</b>	
	<b>Revenue Code 3:</b>	<b>General Revenue</b>	

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
03/26/18	04/17/18	54	\$1,980.00	\$1,683.00

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
April 2018	54	\$1,980.00	\$1,683.00	0.00
<b>Totals</b>	<b>54</b>	<b>\$1,980.00</b>	<b>\$1,683.00</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Christal Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WRWN	04/09/18	04/17/18	Mo-Fr AM Mo-Fr AM	CM	6a-10a	-2222--	:30	8	\$45.00	P-04	0.00	NM	12	\$540.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	04/09/18	04/15/18	--222--		6				\$45.00		0.00			
	Week:	04/16/18	04/22/18	24-----		6				\$45.00		0.00			
N 2	WRWN	04/09/18	04/17/18	Mo-Fr Midday Mo-Fr Midday	CM	10a-3p	-2222--	:30	8	\$45.00	P-04	0.00	NM	12	\$540.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	04/09/18	04/15/18	--222--		6				\$45.00		0.00			
	Week:	04/16/18	04/22/18	24-----		6				\$45.00		0.00			
N 3	WRWN	04/09/18	04/17/18	Mo-Fr PM Mo-Fr PM	CM	3p-7p	22121--	:30	8	\$45.00	P-04	0.00	NM	12	\$540.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	04/09/18	04/15/18	--121--		4				\$45.00		0.00			
	Week:	04/16/18	04/22/18	44-----		8				\$45.00		0.00			
N 4	WRWN	04/09/18	04/17/18	Mo-Fr Evening Mo-Fr Evening	CM	7p-12a	22222--	:30	10	\$20.00	P-04	0.00	NM	12	\$240.00
EV -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	04/09/18	04/15/18	--222--		6				\$20.00		0.00			

Order / Rev: 294032  
Alt Order #: 31734005  
Flight Dates: 04/09/18 - 04/17/18

Advertiser: Dominion Energy Solutions  
Product Desc: Dominion Energy  
Estimate: 49417  
WRWN-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>						
Week:		04/16/18	04/22/18	33-----	6			\$20.00	0.00						
N 5	WRWN	04/14/18	04/17/18	Sa-Su Prime Time	CM	6a-7p	-----33	:30	6	\$20.00	P-04	0.00	NM	6	\$120.00
				Sa-Su Prime Time											
WK -		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>						
Week:		04/14/18	04/20/18	-----33	6			\$20.00	0.00						
													Totals	54	\$1,980.00