

# Sales Order

Stations: WFNN-AM, WJET-AM, WRKT-FM,

Buyer: \_\_\_\_\_

WTWF-FM, WXBB-FM

Tax Schedule: \_\_\_\_\_ (None)

Contract Name: ED SMITH/JUDGE/2019

Agency Commission %: 0

Contract#: \_\_\_\_\_ (none)

Billing Cycle: Calendar

Start Date: 4/17/19 End Date: 5/21/19

Salesperson: 4410HOUSE Comm %: 12

Revenue Type: Political Direct Type: Cash

Makegood Policy: Within Contract Dates

Advertiser: ED SMITH FOR JUDGE COMMITTEE

Address: 305 West 6th Street

City: Erie State: PA Zip: 16507

Product Name: ED SMITH FOR JUDGE

Competitive Code: POLITICAL - LOCAL

## WFNN-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	4/17/19	5/03/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	12.75	13	165.75	3
2	5/06/19	5/21/19		6:00 AM	10:00 AM	30	2	2	2	2	2			10	D	12.75	24	306.00	3

TOTAL GROSS \$471.75, NET \$471.75

## WJET-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	4/17/19	5/03/19		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	13.60	13	176.80	3
2	4/17/19	5/03/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	15.30	13	198.90	3
3	4/17/19	5/03/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	12.75	13	165.75	3
4	5/06/19	5/19/19		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	18.70	10	187.00	3
5	5/06/19	5/21/19		6:00 AM	10:00 AM	30	3	3	3	3	3			15	D	21.25	36	765.00	3
6	5/06/19	5/17/19		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	17.00	20	340.00	3
7	5/20/19	5/20/19		3:00 PM	7:00 PM	30	2							2	D	17.00	2	34.00	3

TOTAL GROSS \$1,867.45, NET \$1,867.45

## WRKT-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	25.50	18	459.00	3
2	4/17/19	5/10/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	17.00	18	306.00	3
3	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	2	2	3	2			11	D	25.50	11	280.50	3
4	5/13/19	5/17/19		3:00 PM	7:00 PM	30	1	2	2	2	2			9	D	17.00	9	153.00	3
5	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	34.00	4	136.00	3
6	5/20/19	5/21/19		3:00 PM	7:00 PM	30	2	2						4	D	29.75	4	119.00	3

TOTAL GROSS \$1,453.50, NET \$1,453.50

**WTWF-FM**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	17.00	18	306.00	3
2	4/17/19	5/10/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	17.00	18	306.00	3
3	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	2	2	2	3			11	D	17.00	11	187.00	3
4	5/13/19	5/17/19		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	17.00	10	170.00	3
5	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	25.50	4	102.00	3
6	5/20/19	5/21/19		3:00 PM	7:00 PM	30	2	2						4	D	25.50	4	102.00	3

TOTAL GROSS \$1,173.00, NET \$1,173.00

**WXBB-FM**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	21.25	18	382.50	3
2	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	3	2	3	2			12	D	21.25	12	255.00	3
3	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	34.00	4	136.00	3

TOTAL GROSS \$773.50, NET \$773.50

Billing Projections: By Month

	Apr 19	May 19
CA	1,521.50	4,217.70
ST	1,217.20	4,522.00

Print Spot Prices

TOTAL SPOTS ..... 307  
 GROSS TOTAL \$ ..... 5,739.20  
 ADJUSTED SPOTS ..... 307  
 ADJUSTED TOTAL \$ ..... 5,739.20

APPROVE    DECLINE

- General Manager
- Sales Manager
- Business Manager
- Local Sales Manager

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3**

**Station and Location:**

WFNN-AM, WSEI-AM, WKRT-AM, WTWFFM, WXBBFM

**Date:**

April 15, 2019

I, Jerree Friend,  
 being/on behalf of: Ed Smith for Judge Committee, a legally  
 qualified candidate of the Republican / Democrat political  
 party for the office of: Judge of common pleas  
 in the May 21<sup>st</sup> Primary  
 election to be held on: May 21, 2019  
 do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See attached 30 second Commercials	S0/50 Split				

**Total Charges:**

See attached sales order

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

[Empty box for listing matters of national importance]

I represent that the payment for the above described broadcast time has been furnished by:

Ed Smith for Judge Committee

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Vincent Halupczynski

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**To Be Signed By Candidate or Authorized Committee**

9/16/19  
Date

[Signature]  
Signature

**To Be Signed By Station Representative**

Accepted

Accepted in Part

Rejected

[Signature]  
Signature

MICHAEL MALPEDI  
Printed Name

GENERAL MGR.  
Title