

Sales Order

Stations: **WFNN-AM, WJET-AM, WRKT-FM, WTWF-FM, WXBB-FM** Buyer: _____
 Contract Name: **ED SMITH/JUDGE/2019** Tax Schedule: _____ (None)
 Contract#: _____ (none) Billing Cycle: **Calendar** Agency Commission %: **0**
 Start Date: **4/17/19** End Date: **5/21/19** Salesperson: **4410HOUSE** Comm %: **12**
 Revenue Type: **Political Direct** Type: **Cash** Makegood Policy: **Within Contract Dates**
 Advertiser: **ED SMITH FOR JUDGE COMMITTEE**
 Address: **305 West 6th Street**
 City: **Erie** State: **PA** Zip: **16507**
 Product Name: **ED SMITH FOR JUDGE**
 Competitive Code: **POLITICAL - LOCAL**

WFNN-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/17/19	5/03/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	12.75	13	165.75	3	
2	5/06/19	5/21/19		6:00 AM	10:00 AM	30	2	2	2	2	2			10	D	12.75	24	306.00	3	

TOTAL GROSS \$471.75, NET \$471.75

WJET-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/17/19	5/03/19		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	13.60	13	176.80	3	
2	4/17/19	5/03/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	15.30	13	198.90	3	
3	4/17/19	5/03/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	12.75	13	165.75	3	
4	5/06/19	5/19/19		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	18.70	10	187.00	3	
5	5/06/19	5/21/19		6:00 AM	10:00 AM	30	3	3	3	3	3			15	D	21.25	36	765.00	3	
6	5/06/19	5/17/19		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	17.00	20	340.00	3	
7	5/20/19	5/20/19		3:00 PM	7:00 PM	30	2							2	D	17.00	2	34.00	3	

TOTAL GROSS \$1,867.45, NET \$1,867.45

WRKT-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	25.50	18	459.00	3	
2	4/17/19	5/10/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	17.00	18	306.00	3	
3	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	2	2	3	2			11	D	25.50	11	280.50	3	
4	5/13/19	5/17/19		3:00 PM	7:00 PM	30	1	2	2	2	2			9	D	17.00	9	153.00	3	
5	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	34.00	4	136.00	3	
6	5/20/19	5/21/19		3:00 PM	7:00 PM	30	2	2						4	D	29.75	4	119.00	3	

TOTAL GROSS \$1,453.50, NET \$1,453.50

WTWF-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	17.00	18	306.00	3	
2	4/17/19	5/10/19		3:00 PM	7:00 PM	30	1	1	1	1	1			5	D	17.00	18	306.00	3	
3	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	2	2	2	3			11	D	17.00	11	187.00	3	
4	5/13/19	5/17/19		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	17.00	10	170.00	3	
5	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	25.50	4	102.00	3	
6	5/20/19	5/21/19		3:00 PM	7:00 PM	30	2	2						4	D	25.50	4	102.00	3	

TOTAL GROSS \$1,173.00, NET \$1,173.00

WXBB-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/17/19	5/10/19		6:00 AM	10:00 AM	30	1	1	1	1	1			5	D	21.25	18	382.50	3	
2	5/13/19	5/17/19		6:00 AM	10:00 AM	30	2	3	2	3	2			12	D	21.25	12	255.00	3	
3	5/20/19	5/21/19		6:00 AM	10:00 AM	30	2	2						4	D	34.00	4	136.00	3	

TOTAL GROSS \$773.50, NET \$773.50

Billing Projections: By Month

	Apr 19	May 19
CA	1,521.50	4,217.70
ST	1,217.20	4,522.00

☒ Print Spot Prices

TOTAL SPOTS 307

GROSS TOTAL \$ 5,739.20

ADJUSTED SPOTS 307

ADJUSTED TOTAL \$ 5,739.20

APPROVE DECLINE

<input type="radio"/>	<input type="radio"/>	General Manager
<input type="radio"/>	<input type="radio"/>	Sales Manager
<input type="radio"/>	<input type="radio"/>	Business Manager
<input type="radio"/>	<input type="radio"/>	Local Sales Manager

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐**FEDERAL CANDIDATE**☒**STATE/LOCAL CANDIDATE**

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WFNN-AM, WSEI-AM, WKRT-AM, WTWFFM, WXBBFM

Date:

April 15, 2019

I, Jerree Friend,being/on behalf of: Ed Smith for Judge Committee, a legallyqualified candidate of the Republican / Democrat politicalparty for the office of: Judge of common pleasin the May 21st Primaryelection to be held on: May 21, 2019

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Attached 30 Second Commercials	SO/50 Split				

Total Charges:See attached Sales order

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

I represent that the payment for the above described broadcast time has been furnished by:

Ed Smith for Judge Committee

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Vincent Halupczynski

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

To Be Signed By Candidate or Authorized Committee

9/16/19
Date

[Signature]
Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]
Signature

MICHAEL MALPEDI
Printed Name

GENERAL MGR.
Title