

488118-Future Majority-WXTA

Date	Action	LI/Comment	By	Total \$	# Spots	Expected GRP
06/24/20 11:57:32 AM	CIA Spot sta	<updated to Cleared>3-4 1,3-42,3-86,3-45,3-44,3-5 ,3-85,3-79,3-80,3-47,6-2, 3-6,6-1,3-83,3-50,3-48,3- 9,3-4,3-84,3-2,3-1,3-81,3- 49,3-8,3-10,3-3,3-7,3-43, 3-82,3-46,5-37,3-37,3-70, 5-24,5-36,4-16,3-34,4-9,4 -13,1-2,3-66,3-30,4-17,5- 16,4-1,4-4,1-4,5-4,4-2,5-	Kelly Murphy (kell)	\$9,620.00	229	0.00
06/24/20 10:43:07 AM	Processed	<async process>	Cole Mareno (col)	\$9,620.00	229	0.00
06/24/20 10:43:06 AM	Approved		Cole Mareno (col)	\$9,620.00	229	0.00
06/24/20 8:37:57 AM	Approved		Marcia Diehl (mar)	\$9,620.00	229	0.00
06/24/20 8:37:56 AM	Ready for ap	[Ready bypass]	Marcia Diehl (mar)	\$9,620.00	229	0.00
06/24/20 8:37:54 AM	Approval Wo	[Business Manager - Business Office Approval Needed Default]	Marcia Diehl (mar)	\$9,620.00	229	0.00
06/24/20 8:35:56 AM	Approval Wo	[Sales Manager - Ready Default]	Chuck Poet (char)	\$9,620.00	229	0.00
06/24/20 8:35:50 AM	Ready for ap	changed priorities	Chuck Poet (char)	\$9,620.00	229	0.00
06/24/20 8:34:44 AM	Approval Wo	[Sales Manager - Ready Default]	Chuck Poet (char)	\$9,620.00	229	0.00
06/24/20 7:37:20 AM	Ready for ap	New order	Kelly Murphy (kell)	\$9,620.00	229	0.00
06/24/20 7:36:22 AM	New order cr	Imported EC Order	Kelly Murphy (kell)	\$9,620.00	229	0.00

[Sorted by: Date]

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WXTA-FM Erie	Date: 6/23/2020
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I, Ondine Fortune
do hereby request station time concerning the following issue:

Presidential Election

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
see attached schedule					

This broadcast time will be used by: Future Majority INC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
 Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Donald J. Trump

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Future Majority INC.

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Mark Riddle, Executive Director
Matt Tompkins, Treasurer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Future Majority, INC. 1200 Pennsylvania Ave #268 Washigton, DC 20044

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Treasurer, Matt Tompkins
Mark Riddle, Executive Director

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See attached schedule					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

Jun 24, 20
 CONT# 34063831 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales
 TO WXTA-FM (Erie PA)
 FM MAYA SZYMANSKI
 OFF LOS ANGELES
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019
 BYR Helen Hanratty
 ADV FUTURE MAJORITY INC
 PDT Issue
 FLT Jun 25, 20 - Sep 06, 20

DDS CONT# 0
 C/P/E: FMP / PA / 1
 SALESPERSON FAX#
 PH #

* REP ORDER COMMENT *

** 6/23/2020 10:36:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.
 ** 6/23/2020 10:36:00 PM: THIS IS A NEW ORDER - PLEASE CONFIRM. IF YOU HAVE ANY QUESTIONS PLEASE CONTACT MAYA - MSZYMANSKI@CMLS-NATIONAL.COM 323-966-5088

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	...TF..	6A - 10A	60	6/25/2020 - 6/26/2020	1W	4	\$40.00	4
	1.2	...TF..	10A - 3P	60	6/25/2020 - 6/26/2020	1W	4	\$45.00	4
					** WEEKLY FLIGHT TOTALS **		8	\$340.00	
		FLIGHT 2							
	2.1	MTWTF..	6A - 10A	60	6/29/2020 - 8/14/2020	7W	10	\$40.00	70
	2.2	MTWTF..	10A - 3P	60	6/29/2020 - 8/14/2020	7W	10	\$45.00	70
	2.3	MTWTF..	3P - 7P	60	6/29/2020 - 8/14/2020	7W	5	\$40.00	35
					** WEEKLY FLIGHT TOTALS **		25	\$7,350.00	
		FLIGHT 3							
	3.1	MTWTF..	6A - 10A	60	8/17/2020 - 8/28/2020	2W	8	\$40.00	16
	3.2	MTWTF..	10A - 3P	60	8/17/2020 - 8/28/2020	2W	8	\$45.00	16
	3.3	MTWTF..	3P - 7P	60	8/17/2020 - 8/28/2020	2W	5	\$40.00	10
					** WEEKLY FLIGHT TOTALS **		21	\$1,760.00	
		FLIGHT 4							
	4.1	MTW....	6A - 10A	60	8/31/2020 - 9/2/2020	1W	2	\$40.00	2
	4.2	MTW....	10A - 3P	60	8/31/2020 - 9/2/2020	1W	2	\$45.00	2
					** WEEKLY FLIGHT TOTALS **		4	\$170.00	

Jun 24, 20
 CONT# **34063831** Mod# Ver# 1 (Last =)
 REP **Cumulus Media National Sales**

DDS CONT# **0**
 C/P/E: **FMP / PA / 1**

	Jun 20	Jul 20	Aug 20	Sep 20			
SPOTS	8	100	117	4			
CASH	340.00	4200.00	4910.00	170.00			
TRADE	0.00	0.00	0.00	0.00			
NSL	0.00	0.00	0.00	0.00			
TOTAL	340.00	4200.00	4910.00	170.00			

							TOTAL
SPOTS							229
CASH							9,620.00
TRADE							0.00
NSL							0.00
TOTAL							9,620.00

**** Competitive Comments ****

SVC: FA19 MSA ARB
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

ORDER

Orders
Order / Rev: 488118
Alt Order #: 34063831
Product Desc: Issue
Estimate: 1
Flight Dates: 06/25/20 - 09/06/20
Original Date / Rev: 06/24/20 / 06/24/20
Order Type: GENERAL
Primary AE: Katz Los Angeles
Sales Office: K-7.5
Sales Region: N-Katz75
WXTA-FM

Agency Name: Katz Media Group
Buying Contact:
Billing Contact:
 125 West 55th Street
 New York, NY 10019
Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Future Majority Inc
Demographic: A35+
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN
New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
06/01/20	06/28/20	8	\$340.00	\$289.00
06/29/20	07/26/20	100	\$4,200.00	\$3,570.00
07/27/20	08/30/20	117	\$4,910.00	\$4,173.50
08/31/20	09/02/20	4	\$170.00	\$144.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
June 2020	8	\$340.00	\$289.00	0.00
July 2020	100	\$4,200.00	\$3,570.00	0.00
August 2020	117	\$4,910.00	\$4,173.50	0.00
September 2020	4	\$170.00	\$144.50	0.00
Totals	229	\$9,620.00	\$8,177.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Los Angeles	K-4	N-Katz4	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WXTA	06/25/20	07/01/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	---TF--	1:00	4	\$40.00	P-50	0.00	NM	4	\$160.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/25/20	07/01/20	---TF--			4			\$40.00			0.00		
N 2	WXTA	06/25/20	07/01/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	---TF--	1:00	4	\$45.00	P-50	0.00	NM	4	\$180.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/25/20	07/01/20	---TF--			4			\$45.00			0.00		
N 3	WXTA	06/29/20	08/30/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	MTWTF--	1:00	10	\$40.00	P-50	0.00	NM	86	\$3,440.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/29/20	07/05/20	MTWTF--			10			\$40.00			0.00		
Week:		07/06/20	07/12/20	MTWTF--			10			\$40.00			0.00		
Week:		07/13/20	07/19/20	MTWTF--			10			\$40.00			0.00		
Week:		07/20/20	07/26/20	MTWTF--			10			\$40.00			0.00		
Week:		07/27/20	08/02/20	MTWTF--			10			\$40.00			0.00		
Week:		08/03/20	08/09/20	MTWTF--			10			\$40.00			0.00		

Order / Rev: 488118
 Alt Order #: 34063831
 Flight Dates: 06/25/20 - 09/06/20

Advertiser: Future Majority Inc
 Product Desc: Issue
 Estimate: 1
WXTA-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 4	WXTA	06/29/20	08/30/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTWTF--	1:00	10	\$45.00	P-50	0.00	NM	86	\$3,870.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 08/10/20	08/16/20	MTWTF--					10	\$40.00		0.00			
		Week: 08/17/20	08/23/20	MTWTF--					8	\$40.00		0.00			
		Week: 08/24/20	08/30/20	MTWTF--					8	\$40.00		0.00			
		MD -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 06/29/20	07/05/20	MTWTF--					10	\$45.00		0.00			
		Week: 07/06/20	07/12/20	MTWTF--					10	\$45.00		0.00			
		Week: 07/13/20	07/19/20	MTWTF--					10	\$45.00		0.00			
		Week: 07/20/20	07/26/20	MTWTF--					10	\$45.00		0.00			
		Week: 07/27/20	08/02/20	MTWTF--					10	\$45.00		0.00			
		Week: 08/03/20	08/09/20	MTWTF--					10	\$45.00		0.00			
		Week: 08/10/20	08/16/20	MTWTF--					10	\$45.00		0.00			
		Week: 08/17/20	08/23/20	MTWTF--					8	\$45.00		0.00			
		Week: 08/24/20	08/30/20	MTWTF--					8	\$45.00		0.00			
N 5	WXTA	06/29/20	08/30/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	5	\$40.00	P-50	0.00	NM	45	\$1,800.00
		PM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 06/29/20	07/05/20	MTWTF--					5	\$40.00		0.00			
		Week: 07/06/20	07/12/20	MTWTF--					5	\$40.00		0.00			
		Week: 07/13/20	07/19/20	MTWTF--					5	\$40.00		0.00			
		Week: 07/20/20	07/26/20	MTWTF--					5	\$40.00		0.00			
		Week: 07/27/20	08/02/20	MTWTF--					5	\$40.00		0.00			
		Week: 08/03/20	08/09/20	MTWTF--					5	\$40.00		0.00			
		Week: 08/10/20	08/16/20	MTWTF--					5	\$40.00		0.00			
		Week: 08/17/20	08/23/20	MTWTF--					5	\$40.00		0.00			
		Week: 08/24/20	08/30/20	MTWTF--					5	\$40.00		0.00			
N 6	WXTA	08/31/20	09/06/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	MTW----	1:00	2	\$40.00	P-50	0.00	NM	2	\$80.00
		EV -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 08/31/20	09/06/20	MTW----					2	\$40.00		0.00			
N 7	WXTA	08/31/20	09/06/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTW----	1:00	2	\$45.00	P-50	0.00	NM	2	\$90.00
		WK -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 08/31/20	09/06/20	MTW----					2	\$45.00		0.00			
Totals													229	\$9,620.00	

Regional Vice President
 Cumulus Radio Station Group | Pennsylvania
 O: 717.901.0714
 M: 717.503.4100

2300 Vartan Way, Suite 130, Harrisburg, PA 17110
Ron.Giovanniello@cumulus.com
cumulusmedia.com



From: Szymanski, Maya <MSzymanski@cmls-national.com>
Sent: Tuesday, June 23, 2020 10:36 PM
To: Elizabeth Pembleton <Elizabeth.Pembleton@cumulus.com>; Monica Handwerk <Monica.Handwerk@cumulus.com>; Abby Gelotte <Abby.Gelotte@cumulus.com>; Ron Giovanniello <ron.giovanniello@cumulus.com>; Debbie Reinert <Debbie.Reinert@cumulus.com>; Carrie Rea <Carrie.Rea@cumulus.com>; Samantha Young <Samantha.Young@cumulus.com>
Cc: Chuck Poet <Chuck.Poet@cumulus.com>; Matt Raback <Matt.Raback@cumulus.com>; Chris Kenney <Chris.Kenney@cumulus.com>
Subject: [EXT] FW: Political orders - Rural PA - Future Majority

Hello,
 Orders listed below were sent – copy attached, please run the copy at equal rotation. 50/50 NAB form is also included. I have asked about payment and will follow up in the AM.

PLEASE CONFIRM RECEIPT.

Advertiser Product	Station Market	Comps/Spots
Future Majority INC Issue	WISQ-FM ALLENTOWN PA	1
Future Majority INC Issue	WLEY-FM ALLENTOWN PA	1
Future Majority INC Issue	WQSE-FM ALLENTOWN PA	1
Future Majority INC Issue	WGHZ-FM ERIE PA	1
Future Majority INC Issue	WOSG-FM ERIE PA	1
Future Majority INC Issue	WETA-FM ERIE PA	1
Future Majority INC Issue	WYOM-FM HARRISBURG PA	1
Future Majority INC Issue	WISV-FM Lancaster, PA	1
Future Majority INC Issue	WWSJ-FM WILKES BARRE-SCRIPPA PA	1
Future Majority INC Issue	WISX-FM YORK PA	1

Maya Szymanski
 VP, Sales Manager
 Cumulus Media National Sales
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mszymanski@cmls-national.com
 o 323-966-5088 | m 310-237-2409