

Sales Order

Station: **WZBH-FM** Buyer: _____
 Contract Name: **WZBH PLOITICAL** Tax Schedule: _____ (None)
 Contract#: **33827** Agency Commission %: **0**
 Start Date: **10/25/18** End Date: **11/06/18** Billing Cycle: **Calendar**
 Revenue Type: **LOCAL POLITICAL DIRECT** Type: **Cash** Salesperson: **2394pbur** Comm %: **17.50**
 Advertiser: **FRIENDS OF JIM MATHIAS** Makegood Policy: **Within Contract Dates**
 Address: **3546 FIGGS LANDING ROAD**
 City: **SNOW HILL** State: **MD**
 Zip: **21863**
 Product Name: **POLITICAL**
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	10/25/18	10/26/18		5:00 AM	10:00 AM	60				5	5			10	D	30.00	10	300.00	1	
2	10/27/18	10/28/18		10:00 AM	5:00 PM	60						6	6	12	D	30.00	12	360.00	1	
3	10/29/18	11/02/18		6:00 AM	10:00 AM	60	4	4	4	4	4			20	D	30.00	20	600.00	1	
4	11/05/18	11/06/18		6:00 AM	7:00 PM	60	13	13						26	D	30.00	26	780.00	1	
5	10/29/18	11/02/18		3:00 PM	7:00 PM	60	3	3	3	3	3			15	D	30.00	15	450.00	1	
6	11/05/18	11/05/18		7:00 PM	12:00 AM	60	1							1	D	8.00	1	8.00	1	

Billing Projections: By Month

	Oct 18	Nov 18
CA	1,290.00	1,208.00
ST	660.00	1,838.00

☒ Print Spot Prices

THANK YOU FOR YOUR BUSINESS

Notes to Traffic: **ENTERED PB 10/23**

TOTAL SPOTS **84**
 GROSS TOTAL \$ **2,498.00**
 ADJUSTED SPOTS **84**
 ADJUSTED TOTAL \$ **2,498.00**

APPROVE DECLINE

☐ ☐ MARKET MANAGER

☒ ☐ 2394dcar, 10/23/18 @5:35PM

☐ ☐ SALES MANAGER

☐ ☐ LOCAL TRAFFIC DIRECTOR