



**WKBN**  
**3930 Sunset Blvd**  
**Youngstown, OH 44512**  
**(330) 782-1144**

# CONTRACT

<b>Contract / Revision</b> 1082764 /		<b>Alt Order #</b>
<b>Product</b> Lanzo for Judge		
<b>Contract Dates</b> 04/28/17 - 05/02/17		<b>Estimate #</b>
<b>Advertiser</b> POL/Lanzo for Judge		<b>Original Date / Revision</b> 04/26/17 / 04/26/17
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Calendar	<b>Cash/Trade</b> Cash
<b>Property</b> WKBN	<b>Account Executive</b> WKBN Local House	<b>Sales Office</b> Youngstown Loc
<b>Special Handling</b>		
<b>Demographic</b> Adults 35+		
<b>Agency Ref</b>	<b>Advertiser Ref</b>	<b>Product 1/2</b>

And:

**POL/Lanzo for Judge**  
**PO Box 5548**  
**Poland, OH 44514**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WKBN	04/28/17	04/28/17	1st News @ 5a M-F	1st News @ 5a M-F		:15/:15				BK	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$100.00				
N 2	WKBN	05/01/17	05/02/17	1st News @ 5a M-F	1st News @ 5a M-F		:15/:15				BK	4	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	MT-----				4	\$100.00				
N 3	WKBN	04/28/17	04/28/17	1st News @ 6a M-F	1st News @ 6a M-F		:15/:15				BK	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$175.00				
N 4	WKBN	05/01/17	05/02/17	1st News @ 6a M-F	1st News @ 6a M-F		:15/:15				BK	4	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	MT-----				4	\$175.00				
N 5	WKBN	04/28/17	04/28/17	CBS This Morning M-F	CBS This Morning		:15/:15				BK	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$100.00				
N 6	WKBN	05/01/17	05/02/17	CBS This Morning M-F	CBS This Morning		:15/:15				BK	4	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	MT-----				4	\$100.00				
N 7	WKBN	04/28/17	05/02/17	CBS 11a-12p M-F	CBS 11a-12p M-F		:15/:15				BK	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$150.00				
Week:		05/01/17	05/07/17	MT-----				2	\$150.00				
N 8	WKBN	04/28/17	05/01/17	1st News @ Noon M-F	1st News @ Noon		:15/:15				BK	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$225.00				
Week:		05/01/17	05/07/17	M-----				1	\$225.00				
N 9	WKBN	04/28/17	05/01/17	M-F 5p-630p News Rotator	M-F 5p-630p		:15/:15				BK	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	----F--				1	\$300.00				
Week:		05/01/17	05/07/17	M-----				1	\$300.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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<u>Advertiser</u> POL/Lanzo for Judge		<u>Original Date / Revision</u> 04/26/17 / 04/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 10	WKBN	05/01/17	05/01/17	1st News @ 6p M-F	1st News @ 6p M-F		:15/:15				BK	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	M-----				1	\$550.00				
N 11	WKBN	05/01/17	05/01/17	M-F 7p-730p	M-F 7p-730p		:15/:15				BK	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	M-----				1	\$375.00				
N 12	WKBN	05/01/17	05/01/17	M-F 730p-8p	M-F 730p-8p		:15/:15				BK	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	M-----				1	\$375.00				
N 13	WKBN	05/01/17	05/01/17	1st @ 11p M-F	1st @ 11p M-F		:15/:15				BK	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/01/17	05/07/17	M-----				1	\$375.00				
N 14	WKBN	04/29/17	04/29/17	1st News This Morning Sat	Sa 6a-8a		:15/:15				BK	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				2	\$70.00				
N 15	WKBN	04/29/17	04/29/17	CBS This Morning Sa	CBS This Morning		:15/:15				BK	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				1	\$70.00				
N 16	WKBN	04/29/17	04/29/17	PGA Golf	PGA Golf		:15/:15				BK	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				1	\$250.00				
N 17	WKBN	04/29/17	04/29/17	1st News @ 6p Sa	1st News @ 6p Sa		:15/:15				BK	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				1	\$125.00				
N 18	WKBN	04/29/17	04/29/17	Sa 7p-730p	Sa 7p-730p		:15/:15				BK	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				1	\$75.00				
N 19	WKBN	04/29/17	04/29/17	Sa 730p-8p	Sa 730p-8p		:15/:15				BK	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S-				1	\$75.00				
N 20	WKBN	04/30/17	04/30/17	1st News This Morning Sun	Su 730a-9a		:15/:15				BK	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				2	\$70.00				
N 21	WKBN	04/30/17	04/30/17	CBS Sunday Morning	CBS Sunday Morni		:15/:15				BK	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				1	\$70.00				
N 22	WKBN	04/30/17	04/30/17	Face The Nation	Face The Nation		:15/:15				BK	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				1	\$70.00				
N 23	WKBN	04/30/17	04/30/17	PGA Golf	PGA Golf		:15/:15				BK	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				1	\$250.00				
N 24	WKBN	04/30/17	04/30/17	1st News @ 6p Su	1st News @ 6p Su		:15/:15				BK	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				1	\$135.00				
N 25	WKBN	04/30/17	04/30/17	LN Su 11p-1135p	LN Su 11p-1135p		:15/:15				BK	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		04/24/17	04/30/17	-----S				1	\$250.00				

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Totals												0.00			40	\$6,700.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
04/01/17 -04/30/17	20	\$2,700.00	(\$405.00)	\$2,295.00
05/01/17 -05/02/17	20	\$4,000.00	(\$600.00)	\$3,400.00
<b>Totals</b>	40	\$6,700.00	(\$1,005.00)	\$5,695.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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