I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree 11	
Account Executive	5-8, 11, 14-15, 21-22		
Outside Account Executive	5-8, 15, 17, 21-22	7	
Local Sales Manager	5-6, 8, 10, 15, 21-22	10	
News Anchor/Reporter	1, 5-6, 8, 15, 21-22	1	
Outside Account Executive	3, 5-6, 8, 12, 15, 21-22	3	
Outside Account Executive	5-8, 15, 19-22	20	
Outside Account Executive	3, 5-8, 13, 15, 17, 21-22	13	
Outside Account Executive	3, 5-8, 13, 15, 17, 21-22	17	
Sales Assistant	3, 5-6, 8, 15, 21-22	6	
Outside Account Executive	5-9, 15-16, 18, 21-22	16	
Outside Account Executive	5-9, 15-16, 18, 21-22	7	
Outside Account Executive	5-9, 15-16, 18, 21-22	18	
Outside Account Executive	5-9, 15-16, 18, 21-22	9	
Director of Traffic	1, 5-6, 8, 15, 21-22	1	
Traffic Manager	5-6, 8, 15, 21-22	6	
Regional VP of Automotive	5-8, 15, 21-22	7	
Regional Digital Sales Strategist	5-6, 8, 12, 15, 21-22	12	
Chief Engineer	4	4	
Digital Planner	2, 5-6, 8, 15, 21-22	2	

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
1	Current Employee	N	4	
2	Current Employee - Transfer/Promotion	N	1	
3	Employee Referral	N	3	
4	Exigent Circumstances	N	1	
5	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	N 0	
6	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	2	
7	Indeed.com	N	9	
8	Indiana University Southeast 4201 Grant Line Road New Albany, Indiana 47150 Phone : 812-941-2389 Fax : 1-812-941-2557 Career Services	Y	1	
9	Internal Candidate	N	1	
10	Internal Posting	N	1	
11	Job Board	N	1	
12	Job posting on internet	N	2	
13	Linked In	N	2	
14	LinkedIn / Word of Mouth	N	1	
15	Louisville Defender 1720 Dixie Highway Louisville, Kentucky 40210 Phone : 502-772-2591 Marie Brown Manual Posting	N	0	
16	None indicated (Source Unknown)	Ν	1	

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
17	On Air Recruitment Ad	Ν	2	
18	On-Air Announcement (One or More SEU Stations)	Ν	1	
19	Station On-Air Advertisement	Ν	1	
20	Unknown Referral Source	Ν	1	
21	Work One 10 North Senate Ave Indianapolis, Indiana 46204 Phone : 800-891-6499 Fax : 1-812-948-6118 Career Services	Y	0	
22	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	Ν	0	
	TOTAL INTERVIEWS OVER REPORTING PERIOD:			

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	9/26/2018	Hosting of Job Fair	On September 26, 2018 the SEU hosted a job/career fair at the Crowne Plaza, Louisville – 830 Phillips Lane, Louisville. Our Regional Director of Sales attended the event and distributed general information regarding employment opportunities in Radio and Broadcasting. Additionally managers collected resumes and applications from interested attendees.	4	Reg Sr Vice Pres of Sales General Sales Manager Morning Show Personaloty Program Director
2	2/27/2019	Hosting of Job Fair	Job Fair Open house hosted at station. Promoted on air for recruitment of On air talent, part time board operators, and Brand Ambassadors.	3	SVPP/Ky and Ind Regions Dir of Integrated Marketing Dir of Integrated Marketing
3	3/28/2019	Co Sponsoring Job Fair	On March 28, 2019 the SEU hosted a job/career fair at the Crowne Plaza, Louisville – 830 Phillips Lane, Louisville. Our General Sales Manager attended the event and distributed general information regarding employment opportunities in Radio and Broadcasting. Additionally managers collected resumes and applications from interested attendees.	2	General Sales Manager Director, Promotions + Events