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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Account Executive	4, 6, 10-12, 16, 19-20,22,26	19
Outside Account Executive	10-12, 16, 19	10
Outside Account Executive	1, 3, 6-7, 10-12, 14, 16, 19, 23, 27-30, 33	6
Traffic Manager	1-3, 5, 7, 10-12, 14, 16, 19, 23, 27-30, 32-33	5
Outside Account Executive	3, 6, 10-12, 16, 19, 21, 23, 31	6
Senior Promotions Director	1, 3, 6-7, 10-12, 14, 16, 19, 23, 27-30, 32-33	6
Program Director	1, 3, 6-7, 10-12, 14-16, 19, 23, 27-30, 32-33	15
Outside Account Executive	1, 3, 7, 10-12, 14, 16-17, 19, 23, 27-30, 32-33	17
Outside Account Executive	1-3 , 7, 10-12, 14, 16, 19, 23, 27-30, 32- 33	12
Outside Account Executive	1-3, 7, 10-12, 14, 16, 19, 23, 27-30, 32- 33	11
Outside Account Executive	2-3, 6-7, 10-12, 14, 16, 19, 23-25, 27- 30, 32-33	11
Senior Vice President, Sales	1-3, 5-7, 10-12, 14, 16, 18-19, 23, 27- 30, 32-33	5
Outside Account Executive	1-3, 6-8, 10-12, 14, 16, 19, 23, 27-33	6
Sales Support	1-3, 6-7, 9-14, 16, 18-19, 23, 27-30, 32- 33	6

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RS Number	RS Information	RS Information (Yes/No)	
1	All Access Music 28955 Pacific Coast Highway Malibu, California 90265 Phone: 310-457-6616 Email : jdenver@allaccess.com Fax : 1-310-457-8058 Joel Denver	N	0
2	Barry University 11300 NE Second Avenue Miami Shores, Florida 33161-6695 John Moriarty Manual Posting	Ν	0
3	Brewster Tech Center 2222 North Tampa St Tampa, Florida 33602 Email: john.holmes@sdhc.kl 2.fl.us John Holmes	N	0
4	Corporate Recruiter	N	1
5	Current Employee	N	2
6	Employee Referral	Ν	12
7	FL Association of Broadcasters 201 South Monroe Street Ste. 201 Tallahassee , Florida 32301 Phone : 850-681-6444 Email: intern@fab.org Lindsay Varn	N	0
8	Former Employee	N	1
9	Former Employee Referral	N	1
10	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmed ia.jobs Talent Acquisition Coordinator Manual Posting	N	4

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
11	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http ://www .ihea rtmediacareers.com Talent Acquisition Coordinator Manual Posting	N	22	
12	Indeed 7501 Capital of Texas Hwy Austin, Texas 78731 Phone : 800-462-5842 Online Source Manual Posting	N	12	
13	Indeed.com	N	2	
14	Inside Radio Texas Phone : 813-832-1000 Miki Parks Manual Posting	N	1	
15	Internal Candidate	N	1	
16	Internal Posting 4002 Gandy Blvd Tampa, Florida 33611 Phone: 813-832-1000 Jen Lawson Manual Posting	N	2	
17	Job Board	N	2	
18	Linked In	N	2	
19	LinkedIn 2029 Stierlin Court Mountain View, California 94043 Phone : 813-832-1000 Miki Parks Manual Posting	N	9	
20	Linkedln / Word of Mouth	N	1	
21	Not Available	N	1	
22	Other Source	Ν	3	

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RS Number			No. of Interviewees Referred by RS Over Reporting Period	
23	Pinellas County Urban League 333 31st St North St Petersburg, Florida 33713 Phone: 727-327-2081x112 Email : mscott@pcul.org Marshae Scott	N	0	
24	Previous Applicant	N	1	
25	Previous Employee	Ν	1	
26	Self Referral	Ν	1	
27	Service Source 2735 Whitney Road Clearwater, Florida 33760 Phone: 727-5387370 Email : cher.street@servicesource.org Cher Street	Ν	0	
28	Society of Broadcast Engineers 9102 N Meridian St Suite 150 Indianapolis, Indiana 46260 Phone : 317-846-9000 John Poray Manual Posting	N	0	
29	Tampa Radio Advertising (one or more SEU stations) 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	1	
30	Tampa Radio Websites (one or more SEU stations) 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	0	
31	Unknown Referral Source	N	2	

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32	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Uri: http://www.mediag ignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0
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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
33	www.MyDamnChannel.com/RAMP 25379 Wayne Mills Place #382 Valencia, California 91355 Phone: 661-294-9408 Kevin Carter Manual Posting	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			85

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
	10/24/2017	Sponsorship of events in the community designed to increase public awareness	Louise Graham Regeneration Center The Asst PD for WFLA gave a tour of the facilities to the students from Louise Graham Regeneration Center. He described the various jobs in radio while they toured the stations and talked about his career.	1	WFLA Asst. Program Director
2	I 1/15/2017	Participation in events sponsored by community groups	Speaker at Great American Teach-in at the Pepin Academies	1	Account Manager
3	11/15/2017	Participation in events sponsored by community groups	Speaker at Great American Teach-in at the Pepin Academies	1	Program Director
4	1 1/15/2017	Participation in events sponsored by community groups	Speaker at Great American Teach-in at the Pepin Academies	1	Assistant Program Director
5	11/15/2017	Participation in events sponsored by community groups	Speaker at Great American Teach-in at the Pepin Academies	1	News Anchor
6	3/1/20 18	Participation in events sponsored by community groups	Aaron Jacobson visited his alma mater University of Tampa to speak with Valerie Ingram's Practicum in Broadcast Management class. From 6:00pm- 7:30pm Aaron shared his experiences in radio and tips on how to break into the business. Afterwards the class asked questions.	1	WFLA Morning show co-host
7	4/3/2018	Participation in events or programs sponsored by educational institutions	University of Tampa Practicum in Broadcast Managemenht Class (COM250) toured the broadcast faciliites.	1	WFLA Morning Show co-host