#### Print Date 11/02/23 14:12:36

## **ORDER**

**Orders** 

Order / Rev:

721438

Alt Order #: Product Desc: ALEX DIAZ DE LA PORTILLA **WSBS** Estimate: District 1 Flight Dates: 11/04/23 - 11/05/23 Primary AE: Mariela Mea Original Date / Rev: 11/02/23 / 11/02/23 Sales Office: MLOC Order Type: **GENERAL** Sales Region: Local **HEH & ASSOCIATES** Agency Name: Billing Type: **Buying Contact:** Humberto Hernandez Cash Billing Contact: Billing Calendar: Broadcast 1311 SW 57th Ave. Billing Cycle: EOM/EOC Coral Gables, FL 33144 Agency Commission: 15% Proven Leadership for Miami Dade Co Advertiser Name: Demographic: A35+ New Business End: Product Codes: PL2 - Issues/Propositions Advertiser External ID: Revenue Code 1: **AGY** Agency External ID: Revenue Code 2: Unit Code: POL General Revenue Code 3: ISS Order Separation: 00:00:00 P-3 Priority: **Bill Plan Totals** Month Start Date End Date # Spots Gross Amount Net Amount # Spots Gross Amount Net Amount Rating November 2023 \$2,250.00 \$1,912.50 0.00 10/30/23 11/05/23 5 \$2,250.00 \$1,912.50 Totals 5 \$2,250.00 \$1,912.50 0.00 **Account Executives** Account Executive Sales Office Sales Region Start Date / End Date Order % Mariela Mea MLOC Local Start Of Order - End Of Order 100%

Ln Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
N 3 22	11/04/23	11/04/23	8p-10p Sat.	CM	8p-10p	3-	:30	3	\$450.00P-1	0.00 NM	3	\$1,350.00
			Tomas Regalado									
One Pe	er Break											
Sta	art Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
Week: 10	)/30/23	11/05/23	3-	3	\$450.00	0.00						
N 9 22	11/05/23	11/05/23	8P-9P Sun	CM	8P-9P	2	:30	2	\$450.00P-1	0.00 NM	2	\$900.00
			Tomas regalado									
One Pe	er Break											
Sta	art Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
Week: 10	)/30/23	11/05/23	2	2	\$450.00	0.00						
										Totals	5	\$2,250.00

# ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

١, _	Nancy Brown	_, hereby request station time as fo	ollows: See <b>Order</b> for proposed							
SC	schedule and charges. See <b>Invoice</b> for actual schedule and charges.									
Cł	neck one:									
	Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.									
X	Ad does NOT communicate a only to a state or local issue).	message relating to any political matter of	f national importance (e.g., relates							
	ALL QUE	STIONS/BLOCKS MUST BE CON	MPLETED							
Statio	n time requested by:									
Agend	y name: HEH & ASSOCIATES									
Addre		CORAL GABLES, FL 33144								
Conta	ct: HUMBERTO HERNANDEZ	Phone number: 305-4672404	Email: hhernandez@hehconsultingfirm.com							
		s full legal name as disclosed to the Fede nust match the sponsorship ID in ad):	eral Election Commission [for federal							
Name	: Proven Leadership for M	iami Dade County								
Addre	ss: 7700 North Kendal Drive	e Miami, FL 33156								
Conta	ct: Nancy Brown	Phone number: 305-915-0093	Email:							
Statio	n is authorized to announce the t	ime as paid for by such person or entity.								
	L of the chief executive officers on the chief executive of the advertiser/sponsor (Use		or board of directors or other governing							
	None									
	ning below, advertiser/sponsor rep tive committee and board of direct	resents that those listed above are the only ors or other governing group(s).	y executive officers, members of the							
lf ad r	efers to a federal candidate(s) or	federal election, list ALL of the following	: N/A							
Name	(s) of every candidate referred to	· Alex Diaz de la Portilla								
Office	(s) sought by such candidate(s) (n	o acronyms or abbreviations): City of N	Miami Commission Seat District 1							
Date	of election: November 7, 202	23								
	y identify <b>EVERY</b> political matter acronyms); use separate page if	of national importance referred to in the necessary:	X N/A							

# THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor		Station Representative						
Signature: Nancy Brown		Signature: Mariela Mea						
Name: Nancy Brown		Name: Mariela Mea						
Date of Request to Purchase Ad Time:	10-5-23	Date of Station Agreement to Sell Time: 11/2/23						
TO BE COMPLETED BY STATION ONLY								
Ad submitted to station? X Yes No Date ad received: 11/2/23  Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy)								
If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.								
Disposition:  X								
Contract #: 721438	Station Call Letters:	WSBS	Date Received/Requested: 11/2/23					
Est. #:	Station Location:	MIAMI	Run Start and End Dates: 11/4-11/5/23					

### For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIE.

### CONTRACT

**WSBS** 7007 NW 77th Avenue Miami, FL 33166 (305)644-4800

www.spanishbroadcasting.com

And:

**HEH & ASSOCIATES** Attention: Humberto Hernandez 1311 SW 57th Ave. Coral Gables, FL 33144

	Contract / Revision			Alt Order #	<u>‡</u>	
r	721438	1				
<u>Advertiser</u>			<u>Ori</u>	ginal Date	/ Revision	
Proven Leadership for M	iami Dade County			1/02/23	/ 11/02/23	
Contract Dates	Estimate #					
11/04/23 - 11/05/23	District 1					
Product	•					
ALEX DIAZ DE LA PORTI	LLA					
	Billing Cycle Billing Calenda			endar	Cash/Trade	
	EOM/EOC	Broadcast			Cash	
	Property	Account Executive		<u>xecutive</u>	Sales Office	
	WSBS Mar Special Handling		Me	ea	WSBS Local Sa	
	Cash in Advance					
	<u>Demographic</u>					
	Adults 35+					
	Agy Code	Advertis	ser	Code	Product 1/2	
	Agency Ref			Advertiser Ref		

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week F	Rate Type	Spots	Amount
N 3 22 11/04/23 11/04/23 Tomas Regalado  Start Date End Date Weekdays Spots/Week  Week: 10/30/23 11/05/233- 3	8p-10p <u>Rate</u> \$450.00	:30	NM	3	\$1,350.00
N 9 22 11/05/23 11/05/23 Tomas regalado <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/23 11/05/232 2	8P-9P <u>Rate</u> \$450.00	:30	NM	2	\$900.00
		Totals		5	\$2,250.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/23 -11/05/23	5	\$2,250.00	(\$337.50)	\$1,912.50
Totals	5	\$2,250.00	(\$337.50)	\$1,912.50

Signature: Ifaket Reyes Date: 11/3/23

(\* Line Transactions: N = New, E = Edited, D = Deleted)

(\* Line Transactions: N = New, E = Edited, D = Deleted)

TERMS AND CONDITIONS: Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to Station the amount of any bills rendered by Station within the time specified and until payment in full is received by Station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to Station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at www.spanishbroadcasting.com/termsandconditionsAO.html, and such Terms and Conditions - AO are made a part of this insertion order and incorporated by reference. By submitting this Insertion Order via the WideOrbit System, Advertiser, Agency and/or Service represents that it has read and agrees to such "Terms and Conditions - AO" and shall be jointly and severally liable for payment to Media Provider/Station.

\*\*This Media Provider/Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin, or ancestry.\*\*