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ORDER

Orders	Order / Rev:	717031	mesap
	Alt Order #:		
	Product Desc:	ALEX DIAZ DE LA PORTILLA	
	Estimate:	District 1	WSBS
	Flight Dates:	10/06/23 - 10/11/23	Primary AE: Mariela Mea
	Original Date / Rev:	10/05/23 / 10/05/23	Sales Office: MLOC
	Order Type:	GENERAL	Sales Region: Local
Agency	Name:	HEH & ASSOCIATES	
	Buying Contact:	Humberto Hernandez	Billing Type: Cash
	Billing Contact:		Billing Calendar: Broadcast
		1311 SW 57th Ave.	Billing Cycle: EOM/EOC
		Coral Gables, FL 33144	Agency Commission: 15%
Advertiser	Name:	Proven Leadership for Miami Dad	
	Demographic:	A35+	New Business End:
	Product Codes:	PL2 - Issues/Propositions	Advertiser External ID:
	Revenue Code 1:	AGY	Agency External ID:
	Revenue Code 2:	POL	Unit Code: General
	Revenue Code 3:	ISS	Order Separation: 00:30:00
	Priority:	P-3	
Bill Plan			Totals
Start Date	End Date # Spots	Gross Amount Net Amount	Month # Spots Gross Amount Net Amount Rating
09/25/23	10/11/23 21	\$11,200.00 \$9,520.00	October 2023 21 \$11,200.00 \$9,520.00 0.00
			Totals 21 \$11,200.00 \$9,520.00 0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Mariela Mea	MLOC	Local	Start Of Order - End Of Order	100%

_Ln C	h Sta	t End	Inventory Code	Break	Start/End T	īme Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
N 1	22 10/06	6/23 10/11/23	5P-6P M-F	CM	5P-6P-M-F	111-2	:30	5	\$450.00P-1	0.00 NM	5	\$2,250.00
			Mega News First	Edition	(5:00 PM-6:0	00 PM)						
	Start Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
	k: 10/02/23	10/08/23	2	2	\$450.00	0.00						
Wee	k: 10/09/23	10/15/23	111	3	\$450.00	0.00						
N 2	22 10/06	5/23 10/11/23	7P-8P M-F	CM	7P-8P- M-F	111-2	:30	5	\$450.00P-1	0.00 NM	5	\$2,250.00
			Sevcec		(7:00 PM-8:0	00 PM)						
	Start Date		<u>Weekdays</u>	Spots/Week	<u>Rate</u>	<u>Rating</u>						
	k: 10/02/23	10/08/23	2	2	\$450.00	0.00						
	k: 10/09/23	10/15/23	111	3	\$450.00	0.00						
N 3	22 10/06	5/23 10/11/23	8P-9P	CM	8P-9P-M-F	111-2	:30	5	\$800.00P-3	0.00 NM	5	\$4,000.00
			Ahora Con Oscar	Haza	(8:00 PM-9:0	00 PM)						
	Start Date		<u>Weekdays</u>	Spots/Week	Rate	Rating						
	k: 10/02/23	10/08/23	2	2	\$800.00	0.00						
	k: 10/09/23	10/15/23	111	3	\$800.00	0.00						
N 4	22 10/07	7/23 10/07/23	8p-10p Sat.	CM		URDA4-	:30	4	\$450.00P-1	0.00 NM	4	\$1,800.00
			Tomas Regalado		(8:00 PM-10:	,						
	Start Date		<u>Weekdays</u>	Spots/Week	Rate	Rating						
	k: 10/02/23	10/08/23	4-	4	\$450.00	0.00						
N 5	22 10/08	3/23 10/08/23	8P-9P Sun	CM	8P-9P-SUNI		:30	2	\$450.00P-1	0.00 NM	2	\$900.00
			Tomas Regalado		(8:00 PM-9:0	· ·						
	Start Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						

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Order / Rev: 717031 Advertiser: Proven Leadership for Miami Dade Coun

Alt Order #: Product Desc: ALEX DIAZ DE LA PORTILLA WSBS

Flight Dates: 10/06/23 - 10/11/23 Estimate: District 1

Ln Ch	Start	End	Inventory Code	Break	Start/End	Time D	ays	Len Spots	Rate P	ri Rtg Type	Spots	Amount
Sta Week: 10	art Date /02/23	End Date 10/08/23	<u>Weekdays</u> 2	Spots/Week 2	<u>Rate</u> \$450.00	Rating 0.00						
											2.1	11100000

Totals 21 \$11,200.00

CONTRACT

me9a 🖟

WSBS 7007 NW 77th Avenue Miami, FL 33166 (305)644-4800

www.spanishbroadcasting.com

And:

HEH & ASSOCIATES Attention: Humberto Hernandez 1311 SW 57th Ave. Coral Gables, FL 33144

	Contract / Revision		Alt Order #				
	717031 /						
<u>Advertiser</u>		Or	iginal Date / Revision				
Proven Leadership for M	iami Dade County	1	10/05/23 / 10/05/23				
Contract Dates	Estimate #						
10/06/23 - 10/11/23	District 1						
Product							
ALEX DIAZ DE LA PORTILLA							

Billing Cycle	Billing Cale	endar_	Cash/Trade
EOM/EOC	Broadcast		Cash
Property	Account Ex	<u>xecutive</u>	Sales Office
WSBS	Mariela Me	ea	WSBS Local Sa
Special Handl	ing		
Cash in Advar	nce		
<u>Demographic</u>			
Adults 35+			
Agy Code	Advertiser	Codo	Product 1/2
Agy Code	Auvertisei	Code	FTOUUCE 1/2
Agency Ref		<u>Advertiser</u>	<u>Ref</u>

*Line Ch Start Date End Date Description	Start/End Time Day	Spots/ /s Length Week Rate	Type S	pots	Amount
N 1 22 10/06/23 10/11/23 Mega News First Edition	5P-6P-M-F	:30	NM	5	\$2,250.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		1		
Week: 10/02/23 10/08/232 2	\$450.00				
Week: 10/09/23 10/15/23 111 3	\$450.00				
N 2 22 10/06/23 10/11/23 Sevcec	7P-8P- M-F	:30	NM	5	\$2,250.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 10/02/23 10/08/232 2	\$450.00				
Week: 10/09/23 10/15/23 111 3	\$450.00				
N 3 22 10/06/23 10/11/23 Ahora Con Oscar Haza	8P-9P-M-F	:30	NM	5	\$4,000.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 10/02/23 10/08/232 2	\$800.00				
Week: 10/09/23 10/15/23 111 3	\$800.00				
N 4 22 10/07/23 10/07/23 Tomas Regalado	8P-10P-SATURDA	:30	NM	4	\$1,800.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 10/02/23 10/08/234- 4	\$450.00				
N 5 22 10/08/23 10/08/23 Tomas Regalado	8P-9P-SUNDAY	:30	NM	2	\$900.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 10/02/23 10/08/232 2	\$450.00				

Totals 21 \$11,200.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/23 -10/11/23	21	\$11,200.00	(\$1,680.00)	\$9,520.00
Totals	21	\$11,200.00	(\$1,680.00)	\$9,520.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

TERMS AND CONDITIONS: Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to Station the amount of any bills rendered by Station within the time specified and until payment in full is received by Station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to Station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at

required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at www.spanishbroadcasting.com/termsandconditionsAO.html, and such Terms and Conditions - AO are made a part of this insertion order and incorporated by reference. By submitting this Insertion Order via the WideOrbit System, Advertiser, Agency and/or Service represents that it has read and agrees to such "Terms and Conditions - AO" and shall be jointly and severally liable for payment to Media Provider/Station.

^{**}This Media Provider/Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin, or ancestry.**

Print Date 10/05/23

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WSBS 7007 NW 77th Avenue Miami, FL 33166 (305)644-4800

www.spanishbroadcasting.com

	Contract / Revision 717031 /	Alt Order #
Advertiser Proven Leadership for M	<u>Original Date / Revision</u> 10/05/23 / 10/05/23	
<u>Contract Dates</u> 10/06/23 - 10/11/23	Product ALEX DIAZ DE LA PO	Estimate # OR' District 1

Signature: Humberto Hernandez Date: 10-5-23

(* Line Transactions: N = New, E = Edited, D = Deleted)

TERMS AND CONDITIONS: Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to Station the amount of any bills rendered by Station within the time specified and until payment in full is received by Station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to Station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at

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ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

l,	Nancy Brown	, hereby request station time as fo	ollows: See Order for proposed				
sche	schedule and charges. See Invoice for actual schedule and charges.						
Chec	ck one:						
	Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.						
Х	Ad does NOT communicate a only to a state or local issue).	message relating to any political matter of	national importance (e.g., relates				
	ALL QUE	ESTIONS/BLOCKS MUST BE COM	UPLETED				
tation t	ime requested by:						
gency n	name: HEH & ASSC	CIATES					
ddress:	1311 SW 57TH A	VE, CORAL GABLES, FL 33144					
ontact:	HUMBERTO HERNANDEZ	Phone number: 305-467-2404	Email: b-hemandez@hotmail.com				
		s full legal name as disclosed to the Fede nust match the sponsorship ID in ad):	ral Election Commission [for federal				
lame:	Proven Leadership for M	iami Dade County					
Address:	7700 North Kendal Drive	e Miami, FL 33156					
Contact:	Nancy Brown	Phone number: 305-915-0093	Email:				
tation is	authorized to announce the ti	ime as paid for by such person or entity.					
	of the chief executive officers o of the advertiser/sponsor (Use	or members of the executive committee of separate page if necessary.):	or board of directors or other governing				
No	one						
	g below, advertiser/sponsor repr committee and board of directo	resents that those listed above are the only ors or other governing group(s).	executive officers, members of the				
ad refe	ers to a federal candidate(s) or f	federal election, list ALL of the following:	: N/A				
lame(s) of every candidate referred to: Alex Diaz de la Portilla							
Office(s) sought by such candidate(s) (no acronyms or abbreviations):City of Miami Commission Seat District 1							
Date of election: November 7, 2023							
	dentify EVERY political matter of cronyms); use separate page if	of national importance referred to in the necessary:	X N/A				

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor		Station Representative				
Signature: Nancy Brown		Signature: Maxida Mea				
Name: Nancy Brown		Name: Mariela Me	ea			
Date of Request to Purchase Ad Time:	10-5-23	Date of Station Agr	reement to Sell Time: 10/5/23			
то	BE COMPLETED	BY STATION O	NLY			
Ad submitted to station? X Yes No Date ad received: 10/5/23 Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).						
If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.						
Disposition: X Accepted Accepted IN PART (e.g., ad not received to determine content)* Rejected – provide reason (optional): *Upload partially accepted form, then promptly upload updated final form when complete.						
Date and nature of follow-ups, if any:						
Contract #: 717031	Station Call Letters:	WSBS	Date Received/Requested: 10/5/23			
Est. #:	Station Location:	MIAMI	Run Start and End Dates: 10/6 -10/11/23			
Francisco de la companya della companya della companya de la companya de la companya della compa						

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.