ORDER

Orders Order / Rev: 717223 Alt Order #: ALEX DIAZ DE LA PORTILLA Product Desc: **WSBS** Estimate: District 1 Flight Dates: 10/11/23 - 10/16/23 Primary AE: Mariela Mea Sales Office: MLOC Original Date / Rev: 10/09/23 / 10/11/23 Order Type: **GENERAL** Sales Region: Local Name: **HEH & ASSOCIATES Agency Buying Contact:** Humberto Hernandez Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 1311 SW 57th Ave. Billing Cycle: EOM/EOC Coral Gables, FL 33144 Agency Commission: 15% Advertiser Proven Leadership for Miami Dade Co Name: Demographic: A35+ New Business End: Product Codes: PL2 - Issues/Propositions Advertiser External ID: AGY Revenue Code 1: Agency External ID: Revenue Code 2: POL Unit Code: General

Bill Plan

Dill Flair				
Start Date	End Date	# Spots	Gross Amount	Net Amount
09/25/23	10/16/23	117	\$31,750.00	\$26,987.50

ISS

P-3

Revenue Code 3:

Priority:

Totals

Order Separation:

Month	# Spots	Gross Amount	Net Amount	Rating
October 2023	117	\$31,750.00	\$26,987.50	0.00
Totals	117	\$31,750.00	\$26,987,50	0.00

00:10:00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Mariela Mea	MLOC	Local	Start Of Order - End Of Order	100%

Ln (Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len S	pots	Rate Pri	Rtg Type	Spots	Amount
N 1	22	10/11/2	3 10/16/23	5P-6P M-F	CM	5P-6P-M-F	8-788	:15	31	\$225.00P-1	0.00 NM	31	\$6,975.00
				Mega News First	Edition	(5:00 PM-6:0	00 PM)						
	Sta	rt Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
	ek: 10/		10/15/23	788	23	\$225.00	0.00						
We	ek: 10/	16/23	10/22/23	8	8	\$225.00	0.00						
N 2	22	10/11/2	3 10/16/23	7P-8P M-F	CM	7P-8P- M-F		:15	31	\$225.00P-1	0.00 NM	31	\$6,975.00
				Sevcec		(7:00 PM-8:0	00 PM)						
		rt Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
	ek: 10/		10/15/23	788	23	\$225.00	0.00						
	ek: 10/		10/22/23	8	8	\$225.00	0.00						
N 3	22	10/11/2	3 10/16/23	8P-9P	CM	8P-9P-M-F	8-788	:15	31	\$400.00P-1	0.00 NM	31	\$12,400.00
				Ahora Con Oscar	Haza	(8:00 PM-9:0	00 PM)						
		rt Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
	ek: 10/		10/15/23	788	23	\$400.00	0.00						
	ek: 10/		10/22/23	8	8	\$400.00	0.00						
N 4	22	10/14/2	3 10/14/23	8p-10p Sat.	CM	8P-10P-SA	TURDA+-	:15	16	\$225.00P-1	0.00 NM	16	\$3,600.00
				Tomas Regalado									
		rt Date	End Date	Weekdays	Spots/Week	Rate	Rating						
	ek: 10/		10/15/23	+-	16	\$225.00	0.00						
N 5	22	10/15/2	3 10/15/23	8P-9P Sun	CM	8P-9P-SUN		:15	8	\$225.00P-1	0.00 NM	8	\$1,800.00
				Tomas Regalado		(8:00 PM-9:0	,						
	Sta	rt Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						

Print Date: 10/11/23 09:41:05 Page 2 of 2

Order / Rev: 717223 Advertiser: Proven Leadership for Miami Dade Coun
Alt Order #: Product Desc: ALEX DIAZ DE LA PORTILLA WSBS
Flight Dates: 10/11/23 - 10/16/23 Estimate: District 1

Ln Ch	Start	End	Inventory Code	Break	Start/End	Time Da	ays Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
<u>Star</u> Week: 10/0	<u>t Date</u> 19/23	End Date 10/15/23	Weekdays 8	Spots/Week 8	<u>Rate</u> \$225.00	Rating 0.00							
													44.4

Totals 117 \$31,750.00

Print Date 10/10/23

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CONTRACT



WSBS 7007 NW 77th Avenue Miami, FL 33166 (305)644-4800

www.spanishbroadcasting.com

And:

HEH & ASSOCIATES Attention: Humberto Hernandez 1311 SW 57th Ave. Coral Gables, FL 33144

	Contract / Revision		Alt Order #
	717223 /		
Advertiser		<u>Or</u>	iginal Date / Revision
Proven Leadership for Mi	1	10/09/23 / 10/10/23	
Contract Dates	Estimate #		
10/11/23 - 10/16/23	District 1		
Product			
ALEX DIAZ DE LA PORTIL	.LA		

Billing Cycle	Billing Cale	<u>endar</u>	Cash/Trade
EOM/EOC	Broadcast		Cash
Property	Account Ex	<u>xecutive</u>	Sales Office
WSBS	Mariela Me	ea	WSBS Local Sa
Special Handl	ing		
Cash in Adva	nce		
Demographic			
Adults 35+	_		
Agy Code	Advertiser	Code	Product 1/2
Agency Ref	•	Advertiser	Ref

*Line Ch Start Date End Date Description	Start/End Time Day	Spots/ s Length Week Rate	Type S	Spots	Amount
N 1 22 10/11/23 10/16/23 Mega News First Edition Start Date End Date Weekdays Spots/Week	5P-6P-M-F Rate	:15	NM	31	\$6,975.00
Week: 10/09/23 10/15/23788 23	\$225.00				
Week: 10/16/23 10/22/23 8 8 N 2 22 10/11/23 10/16/23 Sevcec	\$225.00 7P-8P- M-F	:15	NM	31	\$6.975.00
Start Date End Date Weekdays Spots/Week	Rate			0.1	ψο,στο.σσ
Week: 10/09/23 10/15/23788 23 Week: 10/16/23 10/22/23 8 8	\$225.00 \$225.00				
N 3 22 10/11/23 10/16/23 Ahora Con Oscar Haza	8P-9P-M-F	:15	NM	31	\$12,400.00
Start Date End Date Weekdays Spots/Week Week: 10/09/23 10/15/23 788 23	<u>Rate</u> \$400.00				
Week: 10/16/23 10/22/23 8 8	\$400.00				
N 4 22 10/14/23 10/14/23 Tomas Regalado	8P-10P-SATURDA	:15	NM	16	\$3,600.00
Start Date End Date Weekdays Spots/Week Week: 10/09/23 10/15/23 + 16	<u>Rate</u> \$225.00				
N 5 22 10/15/23 10/15/23 Tomas Regalado	8P-9P-SUNDAY	:15	NM	8	\$1,800.00
Start Date End Date Weekdays Spots/Week Week: 10/09/23 10/15/23 8 8	<u>Rate</u> \$225.00				

Totals 117 \$31,750.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/23 -10/16/23	117	\$31,750.00	(\$4,762.50)	\$26,987.50
Totals	117	\$31,750.00	(\$4,762.50)	\$26,987.50

(* Line Transactions: N = New, E = Edited, D = Deleted)

TERMS AND CONDITIONS: Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to Station the amount of any bills rendered by Station within the time specified and until payment in full is received by Station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to Station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless etherwise specified. This insertion order is explored to the conflict with the above terms and conditions. Two week advances cancellation notice is

required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at www.spanishbroadcasting.com/termsandconditionsAO.html, and such Terms and Conditions - AO are made a part of this insertion order and incorporated by reference. By submitting this Insertion Order via the WideOrbit System, Advertiser, Agency and/or Service represents that it has read and agrees to such "Terms and Conditions - AO" and shall be jointly and severally liable for payment to Media Provider/Station.

^{**}This Media Provider/Station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin, or ancestry.**

Print Date 10/10/23

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WSBS 7007 NW 77th Avenue Miami, FL 33166 (305)644-4800

www.spanishbroadcasting.com

	Contract / Revision 717223 /	Alt Order #
Advertiser Proven Leadership for M	<u>Original Date / Revision</u> 10/09/23 / 10/10/23	
Contract Dates 10/11/23 - 10/16/23	Product ALEX DIAZ DE LA PO	Estimate # OR District 1

Signature:	Alex Diaz de la Portilla	Date: 10-10-23
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(* Line Transactions: N = New, E = Edited, D = Deleted)

TERMS AND CONDITIONS: Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to Station the amount of any bills rendered by Station within the time specified and until payment in full is received by Station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to Station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is

required unless otherwise specified. This insertion order is subject to the Terms and Conditions of Advertising Orders ("Terms and Conditions - AO") located at www.spanishbroadcasting.com/termsandconditionsAO.html, and such Terms and Conditions - AO are made a part of this insertion order and incorporated by reference. By submitting this Insertion Order via the WideOrbit System, Advertiser, Agency and/or Service represents that it has read and agrees to such "Terms and Conditions - AO" and shall be jointly and severally liable for payment to Media Provider/Station.

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Nancy Brown	_, hereby request station time as fo	ollows: See Order for proposed						
schedule and charges. See Invoice for actual schedule and charges.								
Check one:								
(1) a legally qualified candidate issue of public importance (e.g.,	Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.							
X Ad does NOT communicate a only to a state or local issue).	message relating to any political matter of	national importance (e.g., relates						
ALL QUE	STIONS/BLOCKS MUST BE COM	MPLETED						
Station time requested by:								
Agency name: HEH & ASSOCIATES								
Address: 1311 SW 57TH Ave								
Contact: Humberto Hernandez	Phone number: 305-467-2404	Email: hhernandez@hehconsultingfirm.com						
Name of advertiser/sponsor (list entity's committees] with no acronyms; name m	full legal name as disclosed to the Fede ust match the sponsorship ID in ad):	ral Election Commission [for federal						
Name: Proven Leadership for M	iami Dade County							
Address: 7700 North Kendal Drive	e Miami, FL 33156							
Contact: Nancy Brown	Phone number: 305-915-0093	Email:						
Station is authorized to announce the ti	me as paid for by such person or entity.							
List ALL of the chief executive officers o group(s) of the advertiser/sponsor (Use None		or board of directors or other governing						
By signing below, advertiser/sponsor representative committee and board of directors	resents that those listed above are the only ors or other governing group(s).	executive officers, members of the						
If ad refers to a federal candidate(s) or f	ederal election, list ALL of the following	: N/A						
Name(s) of every candidate referred to: Alex Diaz de la Portilla								
Office(s) sought by such candidate(s) (no acronyms or abbreviations): City of Miami Commission Seat District 1								
Date of election: November 7, 202	3							
Clearly identify EVERY political matter ad (no acronyms); use separate page if	of national importance referred to in the necessary:	X N/A						

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor		Station Representative	
Signature: Nancy Brown		Signature: Mariela Mea	
Name: Nancy Brown		Name: Mariela Mea	
Date of Request to Purchase Ad Time: 10-5-23		Date of Station Agreement to Sell Time: 10/10/23	
TO BE COMPLETED BY STATION ONLY			
Ad submitted to station? X Yes	No	Date ad received:	10/10/23
Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).			
If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.			
Disposition: X			
Contract #: 717223	Station Call Letters:	WSBS	Date Received/Requested: 10/10/23
Est. #:	Station Location: N	МАМІ	Run Start and End Dates: 10/11-10/16/2

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.