



WKBN
3930 Sunset Blvd
Youngstown, OH 44512
(330) 782-1144

CONTRACT

<u>Contract / Revision</u> 1545250 /		<u>Alt Order #</u> 26021672
<u>Product</u> General Election		
<u>Contract Dates</u> 05/29/18 - 06/04/18		<u>Estimate #</u> 150
<u>Advertiser</u> POL/Sherrrod Brown/US Senate/OH/Dem		<u>Original Date / Revision</u> 05/29/18 / 05/29/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKBN	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 18+		
<u>Agy Code</u>	<u>Advertiser Code</u> 13	<u>Product 1/2</u> 14
<u>Agency Ref</u> IN2386/IN15841/SP27		<u>Advertiser Ref</u>

And:

Shorr Johnson Magnus
Attention: Katz Washington
100 North 20th Street
Suite 201
Philadelphia, PA 19103

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WKBN	05/29/18	05/29/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$150.00				
2	WKBN	05/30/18	05/30/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$150.00				
3	WKBN	05/31/18	05/31/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$150.00				
4	WKBN	06/01/18	06/01/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$150.00				
5	WKBN	06/04/18	06/04/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$150.00				
6	WKBN	05/29/18	05/29/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$150.00				
7	WKBN	05/30/18	05/30/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$150.00				
8	WKBN	05/31/18	05/31/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$150.00				
9	WKBN	06/01/18	06/01/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$150.00				
10	WKBN	06/04/18	06/04/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$150.00				
11	WKBN	05/30/18	05/30/18	1st News @ 6a M-F	1st News @ 6a M-F		:30				NM	1	\$200.00

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1545250 /		26021672
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
05/29/18 - 06/04/18	General Election	150
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Sherrod Brown/US		05/29/18 / 05/29/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$200.00				
12	WKBN	06/04/18	06/04/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$200.00				
13	WKBN	05/29/18	05/29/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$200.00				
14	WKBN	05/31/18	05/31/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$200.00				
15	WKBN	06/02/18	06/02/18	1st News @ 6p Sa	1st News @ 6p Sa		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S-				1	\$135.00				
16	WKBN	06/03/18	06/03/18	1st News @ 6p Su	1st News @ 6p Su		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S				1	\$135.00				
17	WKBN	05/29/18	05/29/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$300.00				
18	WKBN	05/30/18	05/30/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$300.00				
19	WKBN	05/31/18	05/31/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$300.00				
20	WKBN	06/01/18	06/01/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$300.00				
21	WKBN	06/04/18	06/04/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$300.00				
22	WKBN	06/02/18	06/02/18	Sa 730p-8p	Sa 730p-8p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S-				1	\$90.00				
23	WKBN	05/29/18	05/29/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$425.00				
24	WKBN	05/30/18	05/30/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$425.00				
25	WKBN	05/31/18	05/31/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$425.00				
26	WKBN	06/01/18	06/01/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$425.00				
27	WKBN	06/04/18	06/04/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Advertiser</u> POL/Sherrod Brown/US		<u>Original Date / Revision</u> 05/29/18 / 05/29/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$425.00				
28	WKBN	05/29/18	05/29/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$425.00				
29	WKBN	05/30/18	05/30/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$425.00				
30	WKBN	05/31/18	05/31/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$425.00				
31	WKBN	06/01/18	06/01/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$425.00				
32	WKBN	06/04/18	06/04/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$425.00				
33	WKBN	06/03/18	06/03/18	Sun Hour 1 Prime 7p-8p	Sun Hour 1 Prime		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S				1	\$475.00				
34	WKBN	06/02/18	06/02/18	LN Sa 11p-1135p	LN Sa 11p-1135p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----S-				1	\$250.00				
35	WKBN	05/29/18	05/29/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-T-----				1	\$425.00				
36	WKBN	05/30/18	05/30/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	--W----				1	\$425.00				
37	WKBN	05/31/18	05/31/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---T---				1	\$425.00				
38	WKBN	06/01/18	06/01/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	----F--				1	\$425.00				
39	WKBN	06/04/18	06/04/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	M-----				1	\$425.00				
N 40	WKBN	05/31/18	06/01/18	1st News @ Noon M-F	1st News @ Noon		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	---TF--				1	\$135.00				
Totals								0.00				40	\$11,395.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/04/18	40	\$11,395.00	(\$1,709.25)	\$9,685.75
Totals	40	\$11,395.00	(\$1,709.25)	\$9,685.75

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