



**WKBN**  
 3930 Sunset Blvd  
 Youngstown, OH 44512  
 (330) 782-1144

# CONTRACT

<u>Contract / Revision</u> 1566787 /		<u>Alt Order #</u> 26036539
<u>Product</u> General Election		
<u>Contract Dates</u> 06/19/18 - 06/25/18		<u>Estimate #</u> 178
<u>Advertiser</u> POL/Sherrrod Brown/US Senate/OH/Dem		<u>Original Date / Revision</u> 06/18/18 / 06/18/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKBN	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 18+		
<u>Agency Code</u>	<u>Advertiser Code</u> 13	<u>Product 1/2</u> 14
<u>Agency Ref</u> IN2386/IN15841/SP27		<u>Advertiser Ref</u>

And:

**Shorr Johnson Magnus**  
 Attention: Katz Washington  
 100 North 20th Street  
 Suite 201  
 Philadelphia, PA 19103

*CK# 30709*

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WKBN	06/19/18	06/19/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$150.00				
N 2	WKBN	06/20/18	06/20/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$150.00				
N 3	WKBN	06/21/18	06/21/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$150.00				
N 4	WKBN	06/22/18	06/22/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$150.00				
N 5	WKBN	06/25/18	06/25/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$150.00				
N 6	WKBN	06/19/18	06/19/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$150.00				
N 7	WKBN	06/20/18	06/20/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$150.00				
N 8	WKBN	06/21/18	06/21/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$150.00				
N 9	WKBN	06/22/18	06/22/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$150.00				
N 10	WKBN	06/25/18	06/25/18	CBS This Morning M-F	CBS This Morning		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$150.00				
N 11	WKBN	06/20/18	06/20/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<b>Advertiser</b> POL/Sherrrod Brown/US €	<b>Original Date / Revision</b> 06/18/18 / 06/18/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$200.00				
N 12	WKBN	06/25/18	06/25/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$200.00				
N 13	WKBN	06/19/18	06/19/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$200.00				
N 14	WKBN	06/21/18	06/21/18	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$200.00				
N 15	WKBN	06/23/18	06/23/18	1st News @ 6p Sa	1st News @ 6p Sa		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$135.00				
N 16	WKBN	06/24/18	06/24/18	1st News @ 6p Su	1st News @ 6p Su		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$135.00				
N 17	WKBN	06/20/18	06/20/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$300.00				
N 18	WKBN	06/22/18	06/22/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$300.00				
N 19	WKBN	06/25/18	06/25/18	1st News @ 5p M-F	1st News @ 5p M-I		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$300.00				
N 20	WKBN	06/23/18	06/23/18	Sa 730p-8p	Sa 730p-8p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$90.00				
N 21	WKBN	06/19/18	06/19/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$425.00				
N 22	WKBN	06/21/18	06/21/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$425.00				
N 23	WKBN	06/22/18	06/22/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$425.00				
N 24	WKBN	06/25/18	06/25/18	M-F 7p-730p	M-F 7p-730p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$425.00				
N 25	WKBN	06/19/18	06/19/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$425.00				
N 26	WKBN	06/20/18	06/20/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$425.00				
N 27	WKBN	06/21/18	06/21/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/21/18	06/21/18	M-----				1	\$425.00				

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$425.00				
N 28	WKBN	06/25/18	06/25/18	M-F 730p-8p	M-F 730p-8p		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$425.00				
N 29	WKBN	06/24/18	06/24/18	Sun Hour 1 Prime 7p-8p	Sun Hour 1 Prime		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$475.00				
N 30	WKBN	06/23/18	06/23/18	LN Sa 11p-1135p	LN Sa 11p-1135p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$250.00				
N 31	WKBN	06/19/18	06/19/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-T-----				1	\$425.00				
N 32	WKBN	06/20/18	06/20/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	--W----				1	\$425.00				
N 33	WKBN	06/21/18	06/21/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	---T---				1	\$425.00				
N 34	WKBN	06/22/18	06/22/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	----F--				1	\$425.00				
N 35	WKBN	06/25/18	06/25/18	1st @ 11p M-F	1st @ 11p M-F		:30				NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	M-----				1	\$425.00				
N 36	WKBN	06/23/18	06/23/18	CBS This Morning Sa	CBS This Morning		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$70.00				
N 37	WKBN	06/23/18	06/23/18	CBS This Morning Sa	CBS This Morning		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S-				1	\$70.00				
N 38	WKBN	06/24/18	06/24/18	CBS Sunday Morning	CBS Sunday Morni		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$150.00				
N 39	WKBN	06/24/18	06/24/18	1st News This Morning Sun	Su 7a-9a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/18/18	06/24/18	-----S				1	\$70.00				
<b>Totals</b>								0.00				39	\$10,170.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/24/18	32	\$8,095.00	(\$1,214.25)	\$6,880.75
06/25/18 - 06/25/18	7	\$2,075.00	(\$311.25)	\$1,763.75
<b>Totals</b>	39	\$10,170.00	(\$1,525.50)	\$8,644.50

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<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Sherrod Brown/US §	06/18/18 / 06/18/18

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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