



951 Whitehaven Road • Grand Island, NY 14072  
716.773.7531 tel. • 716.773.5753 fax  
www.wutv.com

September 12, 2005

BUD ALLEN, GEN MGR  
SHANIER CABLE INC  
82 BOSS ST  
BOLIVAR, NY 14715



699 Hertel Avenue, Suite 100  
Buffalo, NY 14207  
716.875.4949 tel. • 716.875.4919 fax  
www.wb49.net

Re: Retransmission Consent Election

Dear BUD ALLEN, GEN MGR,

Pursuant to the provisions of Section 614 of the Cable Television Consumer Protection Act of 1992 and Section 76.64 (f) of the rules and regulations of the Federal Communications Commission, this letter shall serve as written notification that for the period beginning on January 1, 2006 and ending on December 31, 2008, WUTV Licensee, LLC, licensee of television station WUTV, channel 29, licensed to Buffalo, and serving the Buffalo, NY market, is electing retransmission consent. This election shall apply to all communities where SHANIER CABLE INC is presently carrying WUTV's signal, including (without limitation) the communities listed on Schedule 1 hereto.

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Please contact me immediately if you have any questions concerning this election.

Sincerely,

General Manager

cc: Public File



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355 CHICAGO ST  
BUFFALO, NY 14204



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Nick Magnini  
General Manager

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September 12, 2005

BEN BROWN, OFC MGR  
TIME WARNER INC  
166 MAIN ST  
HORNELL, NY 14843



699 Hertel Avenue, Suite 100  
Buffalo, NY 14207  
716.875.4949 tel. • 716.875.4919 fax  
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Re: Retransmission Consent Election

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September 12, 2005

ALLAN FULLER, GEN MGR  
YOUNGSVILLE TV CORP  
3 W MAIN ST  
YOUNGSVILLE, PA 16371



699 Hertel Avenue, Suite 100  
Buffalo, NY 14207  
716.875.4949 tel. • 716.875.4919 fax  
www.wb49.net

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DAVID DANE, VP/GM OF OPS  
ATLANTIC BROADBAND  
120 SOUTHMONT BLVD  
JOHNSTOWN, PA 15905

Re: Retransmission Consent Election

Dear DAVID DANE, VP/GM OF OPS,

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Sincerely,



General Manager

cc: Public File



**Subject:** Retrans Election --WNYO  
**From:** Sharron Tindal <stindal@sbgnet.com>  
**Date:** Mon, 12 Sep 2005 10:58:53 -0400  
**To:** Jon May <jonmay@wutv.sbgnet.com>

Documents attached:  
1. WNYO Retrans election letters.Merged  
2. Schedules with list of communities served by each cable provider. Each schedule is saved by cable provider name. (ie. Time Warner Cable schedule 1 is saved as: wtxl retrans Time Warner Cable sched 1)

Please do the following:

1. Print the election letters on station letterhead and have them signed. Print and attach the appropriate schedules to the appropriate letter. (ie. Time Warner Cable election letter - attached Time Warner Cable schedule) There should be one election letter and one schedule per cable provider.
2. Mail the letters via certified mail.

JUST A FEW ADDITIONAL REMINDERS PER THE EMAIL BELOW (Please review the email below):

1. All letters must be sent via certified mail.
2. If you are a JSA or LMA, the letters must be signed by the licensee of the station. please let an employee of the licensee know this and ask them for their letterhead so you can print the letters.
3. Each individual station will need to send out a letter on its letterhead.
4. Copies of the election letters need to go in the public file.

PLEASE SEND THE LETTERS WITHIN 3 DAYS OF THIS EMAIL. PLEASE SEND ME AN EMAIL ONCE YOU HAVE SENT OUT ALL OF THE LETTERS CONFIRMING THAT THE LETTERS WERE SENT SO THAT I MAY KEEP TRACK OF LETTERS SENT.

Please feel free to contact me if you have any questions or concerns.

Sharron Tindal,  
Corporate Paralegal  
Sinclair Broadcast Group, Inc.  
10706 Beaver Dam Road  
Hunt Valley, MD 21030  
stindal@sbgnet.com  
Direct: 410-568-1629

Barry Faber wrote:

- > a few notes on the upcoming process for making cable retrans elections:  
>  
> 1. the deadline for making retrans elections with cable MSOs for the next retrans cycle (1/1/06-12/31/08) is september 30, 2005.  
>  
> 2. sharron tindal is currently in the process of creating a database for each of our stations containing all cable systems in each market (together with addresses); thank you to all of you for your help in getting this information correct.  
>  
> 3. on or about september 9th, sharron will be e-mailing to each of you the form of letter to be used for retrans elections, together with a mail merge database which will allow you to print out the letters for use in your market.  
>  
> 4. in order to minimize the work the stations have to do, you will only need to send one letter to each MSO in your market; sharron will be including in the materials she e-mails you an exhibit 1 for each MSO (to be attached to the letter you send), which exhibit will list the various communities served by each such MSO; this should be a big improvement over the last time we did this when you had to send out a separate letter to each mso for each system they operated.  
>

> 4. \*we will NOT be sending the elections from corporate\*; each station will have to print out these letters for their station(s) and send them out. letters must be sent certified mail and should be sent within 5 business days of your receipt of the letters from sharron.

>

> 5. copies of the election letters must be placed in your public file.

>

> 6. if any of the letters you send out come back to you because of problems with the address, you should try to get a more current address so you can resend them prior to the september 30 deadline. if you can't get a more current address, please let sharron know.

>

> 7. if you have a station in your market which we program pursuant to an LMA or TBA or to which we provide services pursuant to a JSA or outsourcing agreement, we will still be preparing the files for the election letters, but the letters must be signed by the licensee of the station. please let an employee of the licensee know this and ask them for their letterhead so you can print the letters out when sharron sends them for the licensee's signature.

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> please let sharron or me know if you have any questions regarding any of this. thank you.

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10706 Beaver Dam Road  
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wnyo retrans TIME WARNER CABLE sched 1.doc	Content-Type: application/msword Content-Encoding: base64
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wnyo retrans ADELPHIA CABLE sched 1.doc	Content-Type: application/msword Content-Encoding: base64
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wnyo retrans election.merged.doc	Content-Type: application/msword Content-Encoding: base64
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## **SCHEDULE 1**

### **ADELPHIA CABLE**

BUFFALO  
NIAGARA  
FALLS  
DUNKIRK  
OLEAN  
EAST  
AURORA  
TONAWANDA  
LACKAWANNA  
LANCASTER  
CHAUTAUQUA

September 12, 2005

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SHANIER CABLE INC  
82 BOSS ST  
BOLIVAR, NY 14715

US Postal Certification #: \_\_\_\_\_

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# **SCHEDULE 1**

EL-MAR COMMUNICATIONS

ASHFORD

September 12, 2005

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TIME WARNER INC  
166 MAIN ST  
HORNELL, NY 14843

US Postal Certification #: \_\_\_\_\_

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TIME WARNER CABLE

ALFRED  
BOLIVAR  
DANSVILLE  
FRIENDSHIP  
STAFFORD  
MEDINA  
ALDEN  
ANGELICA  
CLYMER  
SOUTH  
DAYTON  
STOCKTON  
ELLCOTT



**Subject:** Retrans Election --WUTV

**From:** Sharron Tindal <stindal@sbgnet.com>

**Date:** Mon, 12 Sep 2005 10:59:55 -0400

**To:** Jon May <jonmay@wutv.sbgnet.com>

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wutv retrans Adelphia Cable sched 1.doc	<b>Content-Type:</b> application/msword <b>Content-Encoding:</b> base64
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ATLANTIC BROADBAND  
120 SOUTHMONT BLVD  
JOHNSTOWN, PA 15905

US Postal Certification #: \_\_\_\_\_

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Re: Retransmission Consent Election

Dear BUD ALLEN, GEN MGR,

Pursuant to the provisions of Section 614 of the Cable Television Consumer Protection Act of 1992 and Section 76.64 (f) of the rules and regulations of the Federal Communications Commission, this letter shall serve as written notification that for the period beginning on January 1, 2006 and ending on December 31, 2008, WUTV Licensee, LLC, licensee of television station WUTV, channel 29, licensed to Buffalo, and serving the Buffalo, NY market, is electing retransmission consent. This election shall apply to all communities where SHANIER CABLE INC is presently carrying WUTV's signal, including (without limitation) the communities listed on Schedule 1 hereto.

Sinclair Broadcast Group will be contacting your corporate offices to begin retransmission consent negotiations and may also be in contact with your office.

Our organizations have enjoyed a long and productive relationship, which we plan to maintain. We look forward to working with your corporate personnel to successfully conclude these negotiations in a manner benefiting all parties, including your subscribers.

Please contact me immediately if you have any questions concerning this election.

Sincerely,

General Manager

cc: Public File

September 12, 2005

LIZ STEMPER, OFC MGR  
TIME WARNER INC  
166 MAIN ST  
HORNELL, NY 14843

US Postal Certification #: \_\_\_\_\_

Re: Retransmission Consent Election

Dear LIZ STEMPER, OFC MGR,

Pursuant to the provisions of Section 614 of the Cable Television Consumer Protection Act of 1992 and Section 76.64 (f) of the rules and regulations of the Federal Communications Commission, this letter shall serve as written notification that for the period beginning on January 1, 2006 and ending on December 31, 2008, WUTV Licensee, LLC, licensee of television station WUTV, channel 29, licensed to Buffalo, and serving the Buffalo, NY market, is electing retransmission consent. This election shall apply to all communities where TIME WARNER INC is presently carrying WUTV's signal, including (without limitation) the communities listed on Schedule 1 hereto.

Sinclair Broadcast Group will be contacting your corporate offices to begin retransmission consent negotiations and may also be in contact with your office.

Our organizations have enjoyed a long and productive relationship, which we plan to maintain. We look forward to working with your corporate personnel to successfully conclude these negotiations in a manner benefiting all parties, including your subscribers.

Please contact me immediately if you have any questions concerning this election.

Sincerely,

General Manager

cc: Public File

September 12, 2005

ALLAN FULLER, GEN MGR  
YOUNGSVILLE TV CORP  
3 W MAIN ST  
YOUNGSVILLE, PA 16371

US Postal Certification #: \_\_\_\_\_

Re: Retransmission Consent Election

Dear ALLAN FULLER, GEN MGR,

Pursuant to the provisions of Section 614 of the Cable Television Consumer Protection Act of 1992 and Section 76.64 (f) of the rules and regulations of the Federal Communications Commission, this letter shall serve as written notification that for the period beginning on January 1, 2006 and ending on December 31, 2008, WUTV Licensee, LLC, licensee of television station WUTV, channel 29, licensed to Buffalo, and serving the Buffalo, NY market, is electing retransmission consent. This election shall apply to all communities where YOUNGSVILLE TV CORP is presently carrying WUTV's signal, including (without limitation) the communities listed on Schedule 1 hereto.

Sinclair Broadcast Group will be contacting your corporate offices to begin retransmission consent negotiations and may also be in contact with your office.

Our organizations have enjoyed a long and productive relationship, which we plan to maintain. We look forward to working with your corporate personnel to successfully conclude these negotiations in a manner benefiting all parties, including your subscribers.

Please contact me immediately if you have any questions concerning this election.

Sincerely,

General Manager

cc: Public File



## **SCHEDULE 1**

Youngsville, PA

## **SCHEDULE 1**

Salamanca, NY  
Bradford, PA

## **SCHEDULE 1**

Ashford, NY

## **SCHEDULE 1**

### **Time Warner Cable**

ALFRED  
BOLIVAR  
DANSVILLE  
FRIENDSHIP  
STAFFORD  
MEDINA  
ALDEN  
ANGELICA  
CLYMER  
SOUTH  
DAYTON  
STOCKTON  
ELLCOTT

## **SCHEDULE 1**

### **Adelphia Cable**

BUFFALO  
NIAGARA  
FALLS  
DUNKIRK  
OLEAN  
EAST  
AURORA  
TONAWANDA  
LACKAWANNA  
SMETHPORT  
LANCASTER  
CHAUTAUQUA

**Subject:** [Fwd: retransmission consent agreements]  
**From:** Nick Magnini <nmagnini@wutv.sbgnet.com>  
**Date:** Thu, 11 Aug 2005 07:30:31 -0400  
**To:** Robert Bart <rbart@wutv.sbgnet.com>, Don Stewart <dstewart@wutv.sbgnet.com>, Jon May <jonmay@wutv.sbgnet.com>, Mike Bullen <mbullen@wutv.sbgnet.com>

FYI

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**Subject:** retransmission consent agreements  
**From:** Barry Faber <bfaber@sbgnet.com>  
**Date:** Wed, 10 Aug 2005 09:39:23 -0400  
**To:** ML-All-General-Managers <ml-all-general-managers@sbgnet.com>  
**CC:** Sharron Tindal <stindal@sbgnet.com>, Steve Marks <smarks@wtta.sbgnet.com>

fyi, all retransmission consent negotiations are being handled at the corporate level now. i recently hired a new paralegal, sharron tindal, who will be coordinating all requests for retrans from multi-video program distributors, as well as the upcoming retrans process. no general manager should enter into any agreement with any MVPD; any requests you receive in this regard should be referred to sharron. thank you.

retransmission consent agreements	<b>Content-Type:</b> message/rfc822 <b>Content-Encoding:</b> 7bit
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ans negotiations strategy]

**Subject:** [Fwd: retrans negotiations strategy]  
**From:** Nick Magnini <nmagnini@wutv.sbgnet.com>  
**Date:** Thu, 25 Aug 2005 15:39:32 -0400  
**To:** Sharron Tindal <stindal@sbgnnet.com>  
**CC:** Jon May <jonmay@wutv.sbgnet.com>, Mike Bullen <mbullen@wutv.sbgnet.com>, Alan Frank <ABFrank@sbgnnet.com>

Sharron - attached is an analysis for the Buffalo market. In reviewing the cable systems in Buffalo, Time Warner and Adelphia control 97% of the cable HH's.

Time Warner current systems are in fringe areas and could easily drop us.

The Adelphia systems will probably be sold to Time Warner in the near future which will give them 97% control. We feel that playing hardball would not be in the best interest of our TV stations at this time.

There are 2 systems that are not in our DMA ( 8,262) that would knock us off.

There are 3 systems that we could play tough with with 8,003 HH.

All this is attached in the spread sheet.

Nick Magnini

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**Subject:** retrans negotiations strategy  
**From:** Barry Faber <bfaber@sbgnnet.com>  
**Date:** Wed, 24 Aug 2005 18:28:04 -0400  
**To:** ML-All-General-Managers <ml-all-general-managers@sbgnnet.com>  
**CC:** Steve Marks <smarks@wtta.sbgnet.com>, Sharron Tindal <stindal@sbgnnet.com>

PLEASE RESPOND TO THE BELOW E-MAIL NO LATER THAN TUESDAY, AUGUST 30TH. ALL RESPONSES SHOULD BE SENT TO SHARRON TINDAL. THANK YOU FOR YOUR HELP

we are currently formulating our retrans strategy and would like your help. essentially, we would like each of you to consider each of the cable providers in your market and let us know which ones, if any, you think enough leverage rests with your station(s) to allow us to essentially draw a line in the sand and demand that they pay us cash or stop carrying your station(s). in answering this question, you obviously should keep in mind: (1) how important your station(s) is to them, (2) how many subscribers they have, (3) how many of their subscribers are located outside of or on the fringes of your DMA and (4) whether they are carrying (or could easily carry) a station from an adjoining market affiliated with the same network. you should not think about the effect your decision could have in other sinclair markets as we will take that consideration into account here at corporate. everyone obviously has different appetites for risk, but we also don't want you to just take the safest route for you to take crazy risks, but in providing your recommendations we are not looking either. keep in mind that if you found 15 systems with an average of 10,000 subs each where you wanted to adopt the cash for carriage strategy, at 25 cents per month per sub you would be looking at annual revenue straight to your bottom line of \$450,000. we can leave the big players alone and still generate significant revenue in many markets.

Buffalo ReTrans Startegy - Barry Faber 8-25-2005.xls

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9/1/2005 8:51