



April 14, 2016

Lewis Pulley
Assistant Chief, Policy Division
Media Bureau
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

1972
1972-
5367-3

RE: Station KMBZ-FM, Kansas City, KS (Facility ID No. 2449)

Audit Letter

Dear Mr. Pulley:

Entercom Kansas City, LLC (“Entercom” or “Licensee”), licensee of Station KMBZ-FM (“KMBZ”) hereby submits the information and materials concerning Station’s EEO program requested by the Federal Communications Commission (“Commission”) the letters dated February 24, 2016 from the Media Bureau to KMBZ (“EEO Audit Letters”). Attached is the approval for the extensions through April 18, 2016.

Entercom provides information as requested in the EEO Audit Letter for its Station Employment Unit (“Employment Unit” or “Entercom Kansas City”) that includes:

- WDAF-(FM) Liberty, MO, Facility ID No. 8609
- KMBZ(AM), Kansas City, MO, Facility ID No. 6382
- KZPT (FM), Kansas City, MO, Facility ID No. 6379
- KCSP(AM), Kansas City, MO, Facility ID No. 11270
- KMBZ-FM, Kansas City, KS, Facility ID No. 2449
- KQRC-FM, Leavenworth, KS, Facility ID No. 74101
- KRBZ(FM), Kansas City, MO, Facility ID No. 57119
- KYYs(AM), Kansas City, KS, Facility ID No. 73938
- KUDL(AM), Kansas City, KS, Facility ID No. 87143 (AM Expanded Band)

In compiling the requested information and materials, the Licensee relied upon an examination of its files and records and due inquiry of current employees who are knowledgeable of employment related issues at the Employment Unit.

The responses below refer to question numbers as they are set out in the EEO Audit Letter.

Entercom Communications Corp | Human Resources Department
1100 Olive Way, Suite #1650
Seattle, WA 98101
Telephone: 206.920.1471

Question 3: Audit Data Requested

Question 3(a):

The Employment Unit's 2014 (10/1/13 – 9/30/14) and 2015 (10/1/14 – 9/30/15) EEO public file reports, described in Section 73.2080(c)(6), are attached at Exhibit A.

The Employment Unit's most recent EEO public file report is linked to each station's website pursuant to Section 73.208(c)(6). The stations' websites are as follows:

WDAF-FM: www.1065thewolf.com
KMBZ(AM): www.kmbz.com (simulcast of KMBZ-FM)
KZPT (FM): www.997thepoint.com
KCSP(AM): www.61sports.com
KMBZ-FM: www.kmbz.com
KQRC-FM: www.989therock.com
KRBZ(FM): www.965thebuzz.com
KYYIS(AM): Leased station Reyes Media Group, LLC who operates the station under a local marketing agreement.
KUDL(AM): No Entercom website

The date of each full-time hire is listed on the Employment Unit's EEO public file reports, pursuant to Section 73.2080(c)(5)(vi).

Question 3(b):

It is the Employment Unit's policy to send out a notice to its list of recruitment sources each time a new vacancy is created. With this notice, the Employment Unit also attaches all other current job vacancies. Pursuant to Section 73.2080(c)(5)(iii), dated copies of all advertisements, bulletins, letters, faxes, e-mails or other communications announcing the vacancies are included at Exhibit B.

The Employment Unit's EEO Officer personally contacted all recruitment sources. When speaking with each organization, the EEO Officer described the Employment Unit and asked for permission to send future notifications of job vacancies. The EEO Officer also established a contact individual at each organization.

No organizations contacted the Employment Unit directly to request job openings, pursuant to Section 73.2080 (c)(1)(ii).

Question 3(c):

The total number of interviewees for each vacancy and the referral source for each interviewee for all full-time Unit vacancies filled during the period covered by the above noted EEO public files and in accordance with Section 73.2080(c)(5)(v) are included in the Employment Unit's 2014 (10/1/13 – 9/30/14) and 2015 (10/1/14 – 9/30/15) EEO public file reports attached at Exhibit A.

Question 3(d):

The number of initiatives performed by the Employment Unit during the two-year period exceeds the requirement pursuant to Sections 73.2080(c)(2) and (e)(3).

Documentation demonstrating performance of the completed initiatives pursuant to Section 73.2080(c)(2) including specified Unit personnel involved in the recruitment initiatives is included at Exhibit C.

The Employment Unit has 115 full-time employees. The population of the market in which the Employment Unit operates is greater than 250,000.

Question 3(e): Discrimination Complaints

In the course of preparing this audit response, the Licensee relied upon an examination of its files and records and due inquiry of current employees who are knowledgeable of current employment related issues at the Employment Unit. As used in this audit response, the phrase “to Licensee’s knowledge” means to the Licensee’s actual knowledge without further investigation other than described in this Exhibit.

Based upon and subject to the qualifications in this Exhibit, to the Licensee’s knowledge, relating to the license term, no pending or resolved complaints alleging unlawful discrimination in the employment practices of the employment unit have been filed before any federal, state or local governmental body.

Question 3(f): General EEO Program Requirements

The management of the Employment Unit actively works to ensure effective implementation and enforcement of its equal opportunity and nondiscrimination practices and policy. The responsibilities of each level of management of the Employment Unit pursuant to Section 73.2080(b) are detailed at the Employment Unit’s Equal Opportunity Program. Exhibit D.

Pursuant to Section 73.2080(b), the Employment Unit uses a variety of methods to inform both current employees and job applicants of its EEO policies. Employees are notified of all job vacancies and are encouraged to refer candidates. The Employment Unit informs applicants of the EEO policy immediately by including a description of its nondiscrimination policy on the cover of each application for employment. Finally, all of the Employment Unit’s printed advertisements and on-air announcements regarding job vacancies state that it is an Equal Opportunity Employer. The EEO policy is also posted in the lobby and lunchroom of the Employment Unit for all applicants and employees to read. See Exhibit E.

Questions 3(g): Employment Unit Self-Assessment

The Employment Unit conducts evaluations of its EEO recruitment program, pursuant to Section 73.2080(c)(3), to ensure its outreach efforts are reaching all segments of the

communities served by the Employment Unit. The Employment Unit conducts these evaluations annually at the time its EEO Public File Report is placed in the public file. The Vice President of Human Resources supervises this analysis, which includes a review of recruitment data and the recruitment source list to assess the effectiveness of the Employment Unit's recruitment sources. The Employment Unit also participates in an annual Entercom conference call during which methods to encourage referrals from recruitment sources are discussed.

If this assessment indicates that modifications would be necessary to ensure broad outreach, the Employment Unit will add new recruitment sources and delete ineffective recruitment sources. The Employment Unit will also increase its efforts to advise community organizations involved in assisting job applicants of its job vacancies and EEO policy and the Commission's outreach requirements.

Questions 3(h): Employment Unit Self-Assessment

In addition to regularly assessing its outreach efforts, the Employment Unit also annually analyzes the effectiveness of its EEO practices and policies to ensure that they do not have a discriminatory effect, pursuant to Section 73.20.80(c)(4). Entercom Corporate reviews, examines and monitors employee compensation and employment practices. Through this examination, the salaries of all the Entercom employees are compared to determine whether all employees were treated equally. If any salaries appear to be unusually high or low, an investigation will be initiated to determine the cause.

Entercom Corporate has also established procedures regarding the payment of benefits and the awarding of promotions to ensure that all employees are treated equally. With the exception of the Vice President/General Manager all of the Employment Unit's full-time employees are offered identical benefits, and the Employment Unit makes all selection and promotion decisions based solely on the skills, ability and experience of the applicant – seniority, race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law are not considered.

The Employment Unit has not entered into an agreement with a union, and therefore the requirement to periodically review cooperation with the union is not applicable.

Question 3(i): Religious Broadcaster

Licensee is not a religious broadcaster.

Question 4: Time Brokerages

Licensee is not a party to time brokerage arrangement for the provisions of all programming on the station.

Should any questions arise regarding this information, please contact Noreen McCormack, Vice President/Human Resources, at (206) 920-1471.

Respectfully submitted,



AM 1st Page of FCC letter

Federal Communications Commission
Washington, D.C. 20554

General Manager/KMBZ- FM/ ID#2449/Kansas City KS
ENTERCOM LICENSE LLC
401 E. City Avenue Suite 809
Bala Cynwd Pennsylvania 19004

February 24, 2016

Dear Licensee:

1. In accordance with 47 C.F.R. § 73.2080(f)(4) of the Commission's rules, the station employment unit (the "Unit") that includes your above-referenced station (the "Station") has been randomly selected for an audit of its Equal Employment Opportunity ("EEO") program. A copy of Section 73.2080 of the Commission's rules is enclosed for your reference.

2. If the Unit is not required under our rules to have an EEO recruitment program due to the nature of its full-time workforce (having fewer than five full-time employees, defined as employees regularly assigned to work 30 hours a week or more), you must still respond to this audit letter. However, in your response, you are required to provide only a list of the Unit's full-time employees, identified only by job title (no names should be provided), the number of hours each is regularly assigned to work per week, and a response to Question 3(e) below. Also, in formulating your response, please see Questions 4(a)-(d) below regarding brokers and brokered stations for instructions for situations in which the applicable employment unit has fewer than five full-time employees.

3. **Audit Data Requested.** If the Unit employs five or more full-time employees (and all units, for Question 3(e)), provide the following information, including an explanation regarding any requested information that you are unable to provide:

(a) Copies of the Unit's two most recent EEO public file reports, described in Section 73.2080(c)(6). For any stations in the Unit that have websites, provide each web address. If the Unit's most recent EEO public file report is not included on or linked to on each of these websites, indicate each station involved and provide an explanation of why the report is not so posted or linked, as required by Section 73.2080(c)(6). In accordance with Section 73.2080(c)(5)(vi), provide the date of each full-time hire listed in each report provided. If the unit does not have its own website, but its corporate site contains a link to a site pertaining to the unit, then the unit's most recent EEO public file report must be linked to either the unit's site or the general corporate site, pursuant to 47 C.F.R. § 2080(c)(6).

(b) For each Unit full-time position filled during the period covered by the above EEO - public file reports, or since your acquisition of the Station, if after that period, dated copies of all advertisements, bulletins, letters, faxes, e-mails, or other communications announcing the position, as described in Section 73.2080(c)(5)(iii). However, to reduce your burden of responding to this audit, if you have sent a job notice to multiple sources, you may send us only one copy of each such notice, along with a list of the sources to which you have sent the notice. In addition, indicate in your response whether you retain copies of all notices sent to all sources used, as required by Section 73.2080(c)(5)(iii). For on-air ads that aired multiple times, you may send us one log sheet indicating when the ad aired and tell us the other times it aired instead of

Noreen McCormack

From: Lewis Pulley <Lewis.Pulley@fcc.gov>
Sent: Tuesday, April 12, 2016 5:18 AM
To: Noreen McCormack
Cc: Cheryl Kornegay-Dow; Valerie Jones; Lynn Kalagian
Subject: RE: Extension for Entercom Kansas City KMBZ-FM (#2449),

The extension is granted as requested to April 18, 2016.

Please consider the environment before printing this e-mail.

From: Noreen McCormack [<mailto:Noreen.McCormack@entercom.com>]
Sent: Monday, April 11, 2016 5:09 PM
To: Lewis Pulley <Lewis.Pulley@fcc.gov>
Subject: Extension for Entercom Kansas City KMBZ-FM (#2449),

Dear Mr. Pulley,

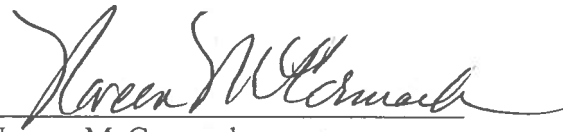
On behalf of Entercom Kansas City, LLC, licensee of Station KMBZ-FM (#2449), we are respectfully requesting that the licensee be afforded an extension of time of one (1) week.

The station is a part of a multi-station cluster and the additional time is necessary to review and assemble the requested information.

Thank you for your consideration of this request. If you need any additional information, please contact me at 206.920.1471.

Sincerely,
Noreen McCormack

Noreen McCormack *VP/Human Resources* Entercom Communications Corp *Seattle* Office: 206.213.0132 *Cell*: 206.920.1471



Noreen McCormack
Vice President/Human Resources
Entercom Communications Corp.

I declare under penalty of perjury that the foregoing is true and correct. Executed on April 14, 2016.



Noreen McCormack

Enclosures



(Exhibit D)

**ENTERCOM KANSAS CITY
EQUAL EMPLOYMENT OPPORTUNITY PROGRAM**

Overview

Entercom is committed to providing equal employment opportunities in all of our employment programs and decisions. Discrimination on the basis of any classification protected under federal, state or local law is a violation of our policy and is illegal. Specifically, Entercom does not discriminate in employment opportunities or practices on the basis of race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, gender expression, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law. This policy applies to all terms and conditions of employment, including, but not limited to, recruitment and hiring, placement, promotion, termination, reductions in force, recall, transfer, leaves of absence, compensation and training. Any applicant or employee who needs a reasonable accommodation to apply for employment or to perform the essential functions of his/her job should contact the Human Resources Department.

Overall responsibility for the direction of the Company's Equal Employment Opportunity Policy rests with the Company's Vice President of Human Resources. Any questions regarding this policy or its implementation should be directed to that office.

To make this policy effective, and to ensure conformance with the requirements of the FCC, we have adopted an Equal Employment Opportunity Program, which includes the following elements:

Responsibility for Implementation

The VP/General Manager is ultimately responsible for ensuring the Business Manager is implementing the EEO program. The Business Manager may delegate some of the duties, but remains responsible for the implementation of the program.

The Business Manager is our EEO Officer and is available to employees in event of a discrimination concern or claim. The EEO Officer is responsible for reporting discrimination claims or concerns to our Vice President of Human Resources.

The EEO Administrative Coordinator is responsible for the documentation of our Equal Employment Opportunity Program recruitment procedures and prepares the stations' annual EEO public file reports.



All managers are required to follow our EEO Program. Any manager or supervisor that is responsible for making employment decisions with respect to the recruitment, evaluation, selection, promotion, compensation, training and termination of employees should ensure that our policy and program are adhered to and that no person is discriminated against in employment because of race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, gender expression, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

Training

Training is provided for EEO Officers to ensure the EEO program is implemented accurately.

We provide training for managers and individuals responsible for making employment decisions with respect to the recruitment, evaluation, selection, promotion, compensation, training and termination of employees to ensure that our policy and program are adhered to and that no person is discriminated against in employment because of race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, gender expression, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

Enforcement

We vigorously enforce our EEO program. In the event an individual who is responsible for making employment decisions fails to adhere to our policy and procedure, the EEO Officer will report the individual to the VP/General Manager and the VP of Human Resources. Steps will be taken to address and resolve the issue.

Policy Dissemination

We distribute a memo reminding employees of the station's EEO Policy and ask for their help in recruiting, hiring and promoting consistent with the EEO policy and program.

Appropriate notices are posted informing applicants and employees that the station is an Equal Opportunity Employer and of their right to notify an appropriate local, state or Federal agency if they believe they have been the victims of discrimination.

We ensure our personnel policies and practices and working conditions exclude all unlawful forms of prejudice or discrimination based upon race, color, religion, gender, national



origin, age, disability, sexual orientation or gender identification, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

All of our printed advertisements and our over-the-air job announcements state that we are an Equal Opportunity Employer.

Recruitment

We advertise all full-time available position by disseminating the information to a wide variety of recruitment sources including minority and women's organizations, media, employment services, educational institutions and others to encourage the referral of qualified applicants whenever job vacancies occur.

Exceptions to this procedure should be extremely rare and must be pre-approved by our Vice President of Human Resources.

We engage in at least four "outreach initiatives" in a two-year period.

Audit

Our Vice President of Human Resources audits compliance and effectiveness of our program.

Record-Keeping

Documentation for the recruitment process for each full-time position will be maintained by the EEO Administrative Coordinator. The records include:

- List of all full-time (30 hours or more defined by the FCC) open positions (by title) that were filled by the station.
- List of recruitment sources that were notified for each vacancy.
- Dated copies of all advertisements, bulletins, letters, faxes, e-mails or other communications announcing vacancies.
- Documentation of "outreach programs" that were executed.
- Total number of interviewees for each vacancy and the referral source for each vacancy.
- Date the vacancy was filled and the referral source for the vacancy.

Annually, on the anniversary of the date a station is due to file its renewal application, the station shall place in its public file and on its website, an EEO public file report containing the following information



- o List of all full-time (30 hours or more) vacancies filled by the station's employment during the proceeding year, identified by job title and recruitment source.
- o List of all recruitment sources utilized to fill vacancies throughout the year.
- o Data listing the total number of persons interviewed for full-time vacancies during the preceding year and the total number of interviewees referred by recruitment sources.
 - o List and brief description of initiatives executed during the year.

ENTERCOM KANSAS CITY

Equal Employment Opportunity Policy

Entercom is committed to providing equal employment opportunities in all of our employment programs and decisions. Discrimination on the basis of any classification protected under federal, state or local law is a violation of our policy and is illegal. Specifically, Entercom does not discriminate in employment opportunities or practices on the basis of race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, gender expression, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law. This policy applies to all terms and conditions of employment, including, but not limited to, recruitment and hiring, placement, promotion, termination, reductions in force, recall, transfer, leaves of absence, compensation and training. Any applicant or employee who needs a reasonable accommodation to apply for employment or to perform the essential functions of his/her job should contact the Human Resources Department.

Entercom will make reasonable accommodations for qualified individuals with known disabilities unless doing so would result in an undue hardship. This policy governs all aspects of employment, including selection, job assignment, compensation, discipline, termination, and access to benefits and training.

In addition to a commitment to provide equal employment opportunities to all qualified individuals, Entercom has established an EEO program to assist with achieving a diverse workforce.

Overall responsibility for the direction of the Company's Equal Employment Opportunity Policy rests with the Company's Vice President of Human Resources. Any questions regarding this policy or its implementation should be directed to that office.

Anti-Harassment Policy

Statement of Philosophy

Entercom has a firm commitment to a work environment that respects the dignity and worth of each individual. Inappropriate workplace behavior and unlawful harassment create conditions that are wholly inconsistent with this commitment. The purpose of the policy set forth below is not to regulate the personal morality of employees, but rather to foster a work environment that is free from all forms of harassment, whether that harassment is because of race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, gender



expression, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

Discriminatory Harassment Prohibited

Discriminatory harassment, including sexual harassment, will not be tolerated by the Company. This policy applies to all harassment occurring in the work environment, whether on Company premises or in any Company related setting and applies regardless of the gender of the individuals involved. This policy covers all employees of the Company, as well as applicants for employment and third parties over whom the Company has control.

Sexual Harassment Defined

For purposes of this policy, sexual harassment is defined as unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature when:

- Submission to such conduct is either explicitly or implicitly made as a term or condition of an individual's employment; or
- Submission to or rejection of such conduct is used as the basis for employment decisions affecting the individual; or
- Such conduct unreasonably interferes with an individual's work performance or creates an intimidating, hostile or offensive working environment.

Some examples of what may constitute sexual harassment are: threatening to take or taking employment actions, such as discharge, demotion or reassignment, if sexual favors are not granted; demands for sexual favors in exchange for favorable or preferential treatment; unwelcome and repeated flirtations, propositions or advances; unwelcome physical contact; whistling; leering; improper gestures; horseplay; use of stereotypes; offensive, insulting, derogatory or degrading remarks; unwelcome comments about appearance; sexual jokes or use of sexually explicit or offensive language; gender or sex based pranks; and the display of sexually suggestive objects or pictures in the workplace. The above list of examples is not intended to be all inclusive. Care should be taken in informal business situations, including but not limited to Company parties and business trips.

Other Harassment Defined

For purposes of this policy, other harassment is defined as verbal or physical conduct that denigrates or shows hostility or aversion toward an individual because of race, color, gender, age, religion, national origin, sexual orientation or gender identification, gender expression, disability, covered-veteran status, marital status, genetic information, or any other characteristic protected by law, and that:

- Creates an intimidating, hostile or offensive work environment; or
- Unreasonably interferes with an individual's work performance.

Some examples of such harassment are: using epithets or slurs; mocking, ridiculing or mimicking another's culture, accent, appearance or customs; threatening, intimidating or engaging in hostile or offensive acts that focus on an individual's race, color, gender, religion, national origin, sexual orientation or gender identification, disability, covered-veteran status, marital status, genetic information or any other characteristic protected

by law. This also includes jokes or pranks; the displaying on walls, bulletin boards or elsewhere on Company premises, or circulating in the workplace, of written or graphic material that denigrates or shows hostility or aversion toward a person or group because of race, color,



gender, age, religion, national origin, sexual orientation, disability, veteran status, marital status, genetic information or any other characteristic protected by law. The above list of examples is not intended to be all inclusive.

Reporting Discrimination or Harassment

The Company strongly encourages the prompt reporting of all incidents of discrimination or harassment. If an employee believes they are being discriminated against or harassed or have observed harassment, the Company encourages employees to promptly notify their supervisor or, if preferred not to advise their supervisor: the local Market Manager, the local Human Resources contact, or the Company's Vice President of Human Resources. If, at any time, it would be unreasonable to use this procedure to report harassment because of unusual or unique circumstances, the Company encourages employees to discuss their concerns with the stations Regional Vice President.

Investigation

When an employee reports an incident of harassment as specified above, the Company will undertake a prompt investigation appropriate to the circumstances. The steps to be taken during the investigation cannot be fixed in advance, but will vary depending upon the nature of the allegations. Confidentiality will be maintained throughout the investigative process to the extent practicable and consistent with the Company's need to undertake a full investigation.

Resolving the Matter

Upon completion of the investigation, appropriate remedial action will be taken, if necessary and supported by the facts. Remedial action may include oral or written counseling, referral to formal counseling, disciplinary suspension or probation, or discharge from the Company.

Non-Retaliation

An individual who reports incidents, that the employee, in good faith believes to be in violation of this policy, or who is involved in the investigation of harassment, will not be subject to reprisal or retaliation. Retaliation is a serious violation of this policy and should be reported immediately. The report and investigation of allegations of retaliation will follow the procedures set forth in this policy. Any person found to have retaliated against an individual for reporting discriminatory harassment or participating in an investigation of allegations of such conduct will be subject to appropriate disciplinary action.

Communication

This policy is part of the Company's overall commitment to open communication. The Company encourages any employee with workplace concerns of any nature (including, but not limited to, any alleged discrimination or harassment) to bring those concerns to the attention of the Vice President of Human Resources.



(Exhibit E)

ENTERCOM KANSAS CITY

EEO POLICY NOTICE

It is the policy of this station to provide equal employment opportunity to all qualified individuals without regard to race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

It is also the policy of this station to promote equal employment opportunity through a positive, continuing program of specific practices designed to ensure the full realization of equal employment opportunity without race, color, religion, gender, national origin, age, disability, sexual orientation or gender identification, covered-veteran status, marital status, genetic information, or any other classification protected under federal, state or local law.

To make this policy effective, and to ensure that we comply with the requirements of the Federal Communications Commission, we have developed an Equal Employment Opportunity Program. Copies of our Equal Employment Opportunity Program are available to all interested persons upon request made to our Human Resources Department.

We would like your cooperation and assistance in our efforts to recruit, hire and promote qualified women and minorities. In this regard, if you know of individuals who might be interested in and qualified to work at this station, we encourage you to refer them to us.

All applicants and employees are entitled to equal employment opportunity. If you believe you have been discriminated against, you have the right to notify the Federal Communications Commission, 1919 M Street, NW, Washington, DC 20554, or the Kansas City EEOC, Gateway Tower II, 4th & State Ave., 9th Floor, Kansas City, KS 66101

Entercom Kansas City is an Equal Opportunity Employer

This report covers full-time vacancy recruitment for the period of September 23, 2013 to September 30, 2014

Employment Unit: Entercom Kansas City License, LLC	Address: Entercom Kansas City License, LLC 7000 Squibb Rd. Mission, KS 66202	Contact Person/Title: David Alpert/ Vice President/Market Manager
Unit Members, Community of License: KCSP-AM, Kansas City, MO KMBZ-AM, Kansas City, MO KMBZ-FM, Kansas City, KS KYY5-AM, Kansas City, KS KWOD-AM, Kansas City, KS (Call letters changed from KUDL-AM effective 4/7/14) KRBB-FM, Kansas City, MO KQRC-FM, Leavenworth, KS KZPT-FM, Kansas City, MO WDAF-FM, Liberty, MO	Telephone Number: 913.744-3839	E-mail Address: dalpert@entercom.com

1. Full-Time Job Vacancies Filled by Employment Unit.

Title	Recruitment Source Referring Hire	Sources Utilized to Fill the Full-Time Vacancies (See #2: "Recruitment Sources for Corresponding List")			Referral Source of Interviewees		
		Outreach Organizations	Company Postings	Advertising	Referral Source	Number Interviewed	New Interviewees
Account Executive October 14, 2013	Employee Referral	1-3, 5-45, 47-54	57, 58	59	Employee Referral: 3 Entercom Website: 2 Radio Ad: 1	6	6
Digital Program Director October 14, 2013	Entercom Website	1-3, 5-45, 47-55	57, 58	59	Entercom Website: 5	5	5
Account Executive October 21, 2013	Entercom Website	1-3, 5-45, 47-55	57, 58	59	Employee Referral: (1 from Pool "A") + 1 Entercom Website: 2 Park University Career Development Center: 1	5	4
Account Executive December 30, 2013	Employee Referral	1-56	57, 58	59	Employee Referral: 2 Entercom Website: (1 from Pool "C") + 2	5	4
Promotions Director January 6, 2014	Entercom Website	1-56	57, 58	59	Current Employee: 2 Employee Referral: 1 Entercom Website: 4	7	7



F	11/12/13	Producer January 14, 2014	Employee Referral	1-56	57, 58	59, 60, 65	Current Employee: 3 Employee Referral: 1 Industry Referral: 4 Entercom Website: 3 All Access: 2 STAA Talent.com: 1	14	14
G	11/12/13	Producer February 3, 2014	Current Employee (PT to FT)	1-56	57, 58	59, 60, 65	See pool "F"	14	0
H	12/1/13	News Reporter/Anchor February 10, 2014	Entercom Website	1-56	57, 58	59, 60, 66	Entercom Website: 4 Industry Referral: 1	5	5
I	2/24/14	Account Executive April 28, 2014	Entercom Website	1-56	57, 58	59, 63, 72	Industry Referral: 1 Former Employee: 1 Linked In: 3 Entercom Website: 3	8	8
J	2/24/14	Account Executive April 28, 2014	Linked In	1-56	57, 58	59, 63, 72	See Pool "I"	8	0
K		Account Executive May 1, 2014	Former Employee	1-56	57, 58	59, 63, 72	See Pool "I"	8	0
L		Account Executive May 1, 2014	Employee Referral	1-56	57, 58	59, 63, 72	Employee Referral: (1 from Pool "I") + 2 Linked In: (2 from Pool "I")	5	2
M		Account Executive May 8, 2014	Employee Referral	1-56	57, 58	59, 72	Employee Referral: (1 from Pool "L") + 2 Entercom Website: 2	5	4
N		Account Executive May 15, 2014	Employee Referral	1-56	57, 58	59, 63, 72	See Pool "M"	5	0
O	3/31/14	Managing Editor May 19, 2014	All Access	1-56	57, 58	59, 60, 66	Entercom Website: 2 All Access: 4	6	6
P		News Reporter/Anchor May 27, 2014	Industry Referral	1-56	57, 58	59	All Access: (3 from Pool "O") Entercom Website: (2 from Pool "O") Industry Referral: 2	7	2
	5/30/14	Account Executive July 7, 2014	Industry Referral	1-56	57, 58	59, 63	Industry Referral: 1 Entercom Website: 3 Linked In: 1 Radio Ad: 2	7	7
R		Director of Events and New Business Initiatives July 28, 2014	Indeed.com	1-56	57, 58	59, 63	Employee Referral: 1 Entercom Website: 1 Indeed.com: 3 Linked In: 1	6	6

Total # of New Interviewees for full-time job vacancies during the reporting period: **80**

2. Recruitment Sources



OUTREACH ORGANIZATIONS

#	Name	Organization	Address (Street or E-Mail)	City	ST	Zip	Phone	Total Number of Interviewees Referred	Pursuant to Prong 2	
									Did Entercom contact organization to request to send job vacancy information?	Did organization contact Entercom to request job vacancy information?
1	Mary Corless	Avila College-Career Services	careers@avila.edu 11901 Wornall Road	Kansas City	MO	64145	816-501-2901	0	Yes	No
2	Susan Wade	Baker University-Career Development Center	susan.wade@bakernu.edu PO Box 65	Baldwin City	KS	66006	785-594-8435	0	Yes	No
3	Joe Watson	Baker University-Department of Mass Media	joe.watson@bakernu.edu PO Box 65 205 Pulliam Center	Baldwin City	KS	66006	785-594-7855	0	Yes	Yes
4	Katie McDowell	Benedictine College Director of Career Development	kmcdowell@benedictine.edu 1020 North 2 nd Street, Library Room 208	Atchison	KS	66002	913-360-7578	0	Yes	No
5	Rick Perry	Chamber of Commerce of Kansas City	perry@kcochamber.com 30 West Pershing Road, Suite 301	Kansas City	MO	64108	816-221-2424	0	Yes	No
6	Shelly Wales	DeVry Institute of Technology-Employer Liaison	swales@devry.edu 500 E 112th St	Kansas City	MO	64131	816-943-7463	0	Yes	No
7	Kim Smith	DeVry Institute of Technology-Senior Career Advisor	ksmith3@devry.edu 500 E 112th St	Kansas City	MO	64131	816-943-7464	0	Yes	No
8	Career Services	Emporia State University (via HireKansasTalent)	http://www.hirekansastalent.com 1200 Commercial Street	Emporia	KS	66801	620-341-5407	0	No	Yes
9	CSS-Fort Hays	Fort Hays University (via Hire Kansas Talent)	http://www.hirekansastalent.co www.myinterfase.com/fhsu	Fort Hays	KS	67601	N/A	0	Yes	No
10	Daniel Rice	Fort Hays State University	careers@fhsu.edu 600 Park Street Sheridan Hall 214	Hays	KS	67601	785-628-4260	0	Yes	No
11	Harmony Thompson	Full Sail Real World Education	hthompson@fullsail.com 3300 University Blvd	Winter Park	FL	32792	800-757-5105	0	Yes	No
12	Bill Ellibee	Independence Employment Resource Ctr - Church of Latter Day Saints	we-ec-independence@ldschurch.org 517 W. Walnut Ste. 5	Independence	MO	64050	816-461-5481	0	Yes	No
13	Mark Raduziner	Johnson County Community College	markr@jccc.edu 12345 College Blvd., Box 80	Overland Park	KS	66210	913-469-3131	0	Yes	No



14	Wendy Baumgardner	University Community College - Journalism & Media	wendy@uwc.edu 12345 College Boulevard	Overland Park	KS	66210	913-469-8500	0	Yes	No
15	Debbie Lang	Kansas Department of Social & Rehabilitation Services	debbie.lang@srs.ks.gov Docking State Office Bldg 915 SW Harrison, Room 680	Topeka	KS	66612	785-296-5103	0	Yes	No
16	Candy Walton	Kansas State University	radio@ksu.edu 105 Kedzie Hall	Manhattan	KS	66502	785-532-2769	0	Yes	No
17	Anthony YBarra	Kansas State University - Career & Employment Services	anthonyy@ksu.edu 100 Holtz Hall	Manhattan	KS	66506	785-532-6506	0	Yes	No
18	Jeannie Culberos	Lincoln University	ccs@jobs@lincolnu.edu 304 Founders Hall, 816 Chestnut St	Jefferson City	MO	65102	573-681-5162	0	Yes	No
19	Linda Anderson	Longview Community College	linda.anderson@mccck.edu 500 S.W. Longview Road	Lee's Summit	MO	64081	816-604-2380	0	Yes	No
20	Mary Lynn Munger	Maple Woods Community College	marylynn.munger@mccck.edu 2601 NE Berry Rd.	Kansas City	MO	64156	816-437-3155	0	Yes	No
21	Kim Moriconi	Metropolitan Community College-Blue River	Kim.Moriconi@mccck.edu 20301 E 78 Hwy	Independence	MO	64057	816-604-6544	0	Yes	Yes
22	Tatia Shelton	Metropolitan Community College-Business & Technology	tatia.shelton@mccck.edu 1775 Universal Ave	Kansas City	MO	64120	816-604-5226	0	Yes	Yes
23	Mark Murtha	Metropolitan Community College	Mark.Murtha@mccck.edu 3200 Broadway	Kansas City	MO	64111	816-604-1001	0	Yes	Yes
24	Angie Meinke	Mid-America Nazarene University-Athletics	ammeinke@mnu.edu 2030 East College Way	Olathe	KS	66062	913-971-3760	0	Yes	No
25	Billie Batten	Mid-America Nazarene University-Community Information	bbatten@mnu.edu 2030 East College Way	Olathe	KS	66062	913-971-3297	0	Yes	No
26	Mark Hamilton	Mid-America Nazarene University-Humanities	hamilton@mnu.edu 2030 East College Way	Olathe	KS	66062	913-971-3532	0	Yes	No
27	Nicole Brown	Missouri Southern State University Career Services	HireALion@mssu.edu brown-n@mssu.edu 3950 E Newman	Joplin	MO	64801	417-625-9343	0	Yes	No
28	Tiffany Bergman	Missouri Valley College	bergmant@moval.edu 500 East College	Marshall	MO	65340	660-831-4618	0	Yes	No
29	Anita Russell	National Association for the Advancement of Colored People	naacokcmo@sbcglobal.net 1601 E. 18th Street Suite 250	Kansas City	MO	64108	816-421-1191	0	Yes	No
30	Linwood Hagin, Ph.D.	North Greenville College	lahagin@ngu.edu P.O. Box 1892	Tigerville	SC	29688	864-977-7137	0	Yes	No
31	Fred Lamer	Northwest Missouri State University-Asst. Professor	lamer@nwmissouri.edu Wells Hall 235 800 University Drive	Maryville	MO	64468	660-562-1617	0	Yes	No
32	Marla McCrary	Northwest Missouri State University - Department of Mass Communications	marlam@nwmissouri.edu Wells Hall 237 800 University Drive	Maryville	MO	64468	660-562-1361	0	Yes	No
33	Rosalie Weathermon	Northwest Missouri State University-Administrations	career@nwmissouri.edu Administration Bldg # 130 800 University Drive	Maryville	MO	64468	660-562-1455	0	Yes	No



34	Lerry Vnison and Jim Murphy	Ohio Center for Broadcasting	lvnison@ucbeaill.com jmurphy@beonair.com	Columbus	OH	43213	614-655-5250	0	Yes	No
35	Gary James	Ohio/Illinois Center for Broadcasting	gary@beonair.com 9000 Sweet Valley Drive	Cleveland	OH	44125	216-447-9117	0	Yes	No
36	Susan Webb	Ottawa University	susan.webb@ottawa.edu 2001 S. Cedar, Box 14	Ottawa	KS	66067	785-229-1067	0	Yes	No
37	Tess Surprenant	Park University Career Development Center	Tess.Surprenant@park.edu 8700 NW River Park Drive, Box 33	Parkville	MO	64152	816-584-6407	1	Yes	No
38	David Hogard	Pittsburg State University	dhogard@pittstate.edu 203 Horace Mann 1701 South Broadway	Pittsburg	KS	66762	620-235-4141	0	Yes	No
39	Anne Johnston	Prep-KC	ajohnston@prepkc.org 700 W 47th	Kansas City	MO	64112	816-817-0890	0	Yes	Yes
40	Kita Graham	Regent University	kgraham@regent.edu 1000 Regent University Drive COM 200	Virginia Beach	VA	23464	757-352-4746	0	Yes	No
41	Mike Theobald	Rockhurst University-Career Services	mike.theobald@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4861	0	Yes	No
42	Pete Bickak	Rockhurst University College-Communications	pete.bickak@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4682	0	Yes	No
43	Shelly Oliver	Rockhurst University-Assst. Director Career Services	shelly.oliver@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4858	0	Yes	No
44	Dr. Katie Fischer Clune	Rockhurst University-Dept. of Communication	katie.clune@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4390	0	Yes	Yes
45	Louise Sommers	SAG-AFTRA	louise.sommers@sagaftra.org 911 Washington Ave, Suite 207	St. Louis	MO	63101	314-231-8410	0	Yes	No
46	Suzanne Powers	Southern Baptist University	spowers@sbutniv.edu 1600 University Avenue	Boliver	MO	65613	417-328-1689	0	Yes	No
47	M.C. Richardson	United Minority Media Association	Ummaseventyfour@yahoo.com 5511 Woodland Ave., Ste 1	Kansas City	MO	64110	816-822-1313	0	Yes	No
48	Kathy Tierney	University of Central Missouri	tierney@ucmo.edu Career Services Center, Ward Edwards 1200	Warrensburg	MO	64093	660-543-4985	0	Yes	No
49	Liz Caldwell	University of Kansas - Career Services	kucareer@ku.edu 1601 Irving Hill Road 110 Burge	Lawrence	KS	66045	785-864-7672	0	Yes	No
50	Sue Edwards	University of Kansas - Regents Center	s459o929@ku.edu 12600 Quivira Road	Overland Park	KS	66213	913-897-8550	0	Yes	No
51	Patty Noland	University of Kansas, William Allen School of Journalism	pnoiland@ku.edu 209D Stauffer-Flint Hall 1435 Jayhawk Blvd	Lawrence	KS	66045	785-864-7630	0	Yes	No
52	Beth Medley	University of Missouri of Kansas City-Career Services	careerservices@umkc.edu Atterbury Student Success Center 5000 Holmes, Floor 2	Kansas City	MO	64110	816-235-1636	0	Yes	No



53	Washburn Wichita University (Via Hire Kansas Talent)	myinterfase.com/washburn	Topeka	KS	66621	N/A	0	Yes	No
54	ShockWorks- Wichita (via Hire Kansas Talent)	myinterfase.com/Wichita	Wichita	KS	67260	N/A	0	Yes	No
55	Marissa Bland Career Development	blanadm@william.jewell.edu 500 College Hill WJC Box 1058	Liberty	MO	64068 -1896	816-415-5936	0	Yes	No
56	Wanda McNeil Harris-Stowe State University	Careerservices@hssu.edu 3026 Laclede Ave	St. Louis	MO	63103	314-340-3366	0	Yes	No

COMPANY POSTINGS AND COMPANY WEBSITES

57	Stephanie Gilson	Entercom Corp Website	Sgilson@entercom.com	Bala Cynwyd	PA	19004	610-822-0857	33	N/A
58	Lynne Greenamyre	Current Employee / Internal Posting	Entercom Kansas City	Mission	KS	66202	913-744-3838	5	N/A

ADVERTISING

59	Entercom / KC On-Air Recruitment	Radio Ads: KMBZ-AM, KCSP-AM, KYYS-FM, KQRC-FM, KRBZ-FM, KWOD-AM, KZPT-FM, WDAF-FM						3	N/A
60	All Access.com	www.allaccess.com						6	N/A
61	Missouri Broadcasters Association posting	www.mbaweb.org						0	N/A
62	Career Builder	www.careerbuilder.com						0	N/A
63	LinkedIn	www.linkedin.com						5	N/A
64	Media Recruiter	www.mediarrecruiter.com						0	N/A
65	STAA Talent	www.staatalent.com						1	N/A
66	NTS MediaOnline	www.ntsmediaonline.com						0	N/A

JOB FAIRS

67	Park University Spring and Internship Career Fair	See Supplemental Initiative #13	(February 5, 2014)	0	N/A
68	UMKC Mercury Association Career Internship Brunch	See Supplemental Initiative #15	(February 25, 2014)	0	N/A

OTHER RECRUITMENT SOURCES

69	Employee Referral			13	
70	Former Employee			1	
71	Industry Referral (Interviewee works in broadcasting or was referred by someone working in broadcasting.)			9	
72	www.indeed.com			3	

Total # of New Interviewees Referred:

80



3. SUPPLEMENTAL RECRUITMENT INITIATIVES.

ENTERCOM KANSAS CITY SUPPLEMENTAL RECRUITMENT INITIATIVES

Initiatives	Date	Location	Description	Titles of Employees Involved
1 Internship Program	Periodically throughout the year	Entercom Kansas City	Entercom Kansas City offers internships at the radio stations in our Promotions and Programming departments. Interns must be college students and receive college credit for the internships. The Promotions Directors and the Programming Directors oversee the internships to evaluate the interns and ensure they are receiving information and education. Internships are ongoing throughout the year. 50 Interns participated in the program and Internships are ongoing throughout the year.	Director of Programming Promotions Director Business Manager
2 RAMP 3.0 Sales Training Program	Periodically throughout the year	Entercom Kansas City	Entercom salespeople and managers participate in Entercom's proprietary RAMP Training. RAMP is a comprehensive training program designed to teach AEs about the company, the industry, the market, the cluster and how to uncover and solve their client's marketing challenges. The program consists of weekly training sessions conducted by the Sales Managers of all of Entercom's stations. The program can also be conducted as independent study. After completing the sessions, the AEs are tested on their knowledge through our online testing center. When they pass all of the quizzes, they become RAMP graduates. Eleven Account Executives graduated from this program during the annual reporting period.	Sales Managers Account Executives
3 On-Air EEO Policy and Invitation to Receive Job Openings	Periodically throughout the year	Entercom Kansas City	One day per week, during one week every month, Entercom Kansas City airs recruitment advertisements on all stations, seeking applicants across all departments. Advertisements inform the Kansas City area of Entercom's EOE policy and invite all organizations to be a part of our recruitment process.	Traffic Managers Production Directors
4 Social Media Training	Periodically throughout the year	Entercom Kansas City	This is an Entercom initiative offered to Programming employees to educate them on social media skills that will enhance their performance. It will also assist on-air staff with their ratings and name recognition. The training is a 3-day seminar.	Social Media Strategist Program Director Promotions Director Marketing Manager On-Air Talent Promotions Assistant
5 Manager EEO Training	Periodically throughout the year	Entercom Kansas City	Managers are trained regarding EEO compliance rules, and are given forms and policy memos. All Department heads are expected to adhere to the EEO rules and complete all necessary EEO paperwork for each new hire.	EEO Administrator Department Heads
6 Integrated Marketing Solutions	Monthly throughout the year	Entercom Corporate Web-Ex	Entercom hosts a monthly Account Executive Web-ex that is intended to enhance our AE's skills as marketing consultants and provide ideas and successes to help grow their controllable business. On the 45 minute calls, we provide timely category research that help identify opportunities in our markets that can be used to accelerate the sales process.	Account Executives



7	Kansas Association of Broadcasters (KAB)	Periodically throughout the year	Different member locations	The Kansas City Association of Broadcasters provides communication, recruiting, education and training for Kansas City broadcasters. They also promote free over-the-air broadcasting for enhancing the success of Kansas City broadcasters and helping them better serve the people of Kansas.	Market Manager
8	Missouri Broadcasters Association (MBA)	Periodically throughout the year	Different member locations	The Missouri Broadcasters Association promotes the success and prosperity of the broadcasting industry by representing the members' points of view in the legislative and regulatory process in pertinent branches of State and Federal government. They serve as a resource for training, revenue expansion, cost containment and information on evolving governmental policies.	Market Manager
9	Ops Advisory Committee	Periodically throughout the year	Entercom Corporate	The Committee exists to help provide a "street level" view of our business and provide guidance and opinion on a variety of subjects and issues. Our goal is to architect strategies that will work in our markets. In addition, we discuss issues that are important to the overall growth of the company.	Market Manager
10	EEO Breakfast	September 24, 2013	Entercom Kansas City	Entercom Kansas City extended invitations to our EEO Recruitment Source contacts to host a breakfast networking event. Managers were available to discuss employment opportunities and provide an overview of their specific departments. Recruitment Sources were strongly encouraged to attend.	General Manager Sales Managers Program Directors Promotion Directors ETM KC EEO Officer
11	Hyper-Transactional Training Offsite Meeting	October 2, 2013	Lake Quivira, KS	The VP/Market Manager, National Sales Manager and Regional Sales Manager met for a day long training session on a variety of topics including review of market growth, revenue planning and account strategies.	VP/Market Manager National Sales Manager Regional Sales Manager
12	Sales Culture & Training Offsite Meeting	October 16, 2013	Lake Quivira, KS	The VP/Market Manager and Sales Management staff met for a day long training session on a variety of topics. Topics included reviewing strategic themes, market growth, revenue planning and key account growth. There was also a review of the sales structure, focusing on performance. In addition, other topics discussed included recruitment and hiring motivated individuals who meet the profile of successful marketing/sales talent. Engaged, active management coaching used to maximize individual talents, while expecting performance, measured against metrics directed to each individual, were also discussed.	VP/Market Manager General Sales Manager
13	Park University Spring Career & Internship Fair	February 5, 2014	Parkville, MO	The Promotions Director from two of our stations attended the Park University Spring Career & Internship Fair which focused on Creative Industries Careers and Internships. This was an interviewing and networking event for students looking for internship opportunities in social media, digital platforms, and new media.	Promotions Director
14	Entercom's EEO Policy and Compliance Training	February 12, 2014	Web-Ex	Entercom's VP of Human Resources facilitates a training session on Entercom's Preventing Discrimination Policy and Procedure. The training also discusses Entercom's EEO Policy and Procedure and reviews the requirements that each market must complete in order to be in compliance.	VP of Human Resources All Entercom Markets Business Office Assistant Executive Assistant/EEO Officer



15	UMKC Mercury Association Internship Brunch	February 25, 2014	Kansas City, MO	The Promotions Director from two of our stations attended the UMKC Mercury Association 27 th annual Internship Brunch in the Atterbury Student Success Center. This was an interviewing and networking event for students looking for internship opportunities in communications industries.	Promotions Director
16	Boy Scout Troops Station Tour	February 13; February 25 & April 22, 2014	Entercom Kansas City	Boy Scout Troops 3010, 3425 and 3269 took a tour of our studios and technical department. Station employees discussed careers in radio, how to get started in the radio business, and also answered other broadcasting industry related questions. 22 students and 15 adults participated.	Sales Assistant Production Director On-Air Staff
17	Nielsen (formerly Arbitron) Training	April 20, 2014 May 23, 2014 August 30, 2014	Entercom Kansas City	Nielsen provides quantitative and qualitative data on local radio listeners, and builds radio advertising schedules. A senior training service consultant for Nielsen conducted the training. April 20, 2014 - topics included Sports Qualitative Information. May 23, 2014 - topics included ROI presentations. August 30, 2014 - topics included how to pull rating rankers, audience composition reports, and qualitative listener profiles (what your listeners like to do and the products and services they buy).	Sales Managers Account Executives
18	Barstow School Station Tour	July 8, 2014	Entercom Kansas City	Barstow School group of 4students and 2 adults took a tour of our studios and technical department. Station personnel discussed careers in radio, how one gets started in the business, and answered other broadcasting related questions.	Production Director News Staff
19	Miller Kaplan X-Ray Training	August 5, 2014	Entercom Kansas City	Miller Kaplan came on-site to train and educate our AEs and Sales Managers on the web based system. They reviewed the product's new feature upgrades and capabilities. The Miller Kaplan X-Ray report is used to monitor advertising spending in the market and to assist in the prospect of new business accounts.	Sales Managers Account Executives
20	U.S. Army Operations Qualifications Course	September 22, 2014	Entercom Kansas City	Two one hour lectures were given to Army personnel regarding the basics of radio audio recording. The lectures included a discussion of equipment choices, mic technique, acquiring localized audio for background sources, and focusing creative choices on the listeners' world, experiences, and emotional triggers. Approx. 50-60 military personnel attended.	Program Director Production Manager
21	Entercom Company Policies: EEO, Anti-Harassment, Preventing Discrimination	September 22, 2014	Entercom Kansas City	Entercom's VP/Market Manager reviewed Entercom's policies with all station managers & supervisors. Topics included EEO compliance; managers' responsibilities in preventing discrimination, harassment and retaliation; and procedures for responding to employee complaints.	All Station Managers and Supervisors
22	AE Flyaway	September 28-30, 2014	Sonoma, CA	In fall of 2014, we invited our top producing AEs from around Entercom to join an AE Flyaway where they would spend time with other sales leaders, develop new skills and share learnings. We brought together outside speakers and senior level management to provide coaching and training for the AEs. Over two days, Entercom AEs were exposed to a deep dive in sales training including information on the sales process, developing strong positioning and information on developing leads.	Account Executives National Sales Manager



**EEO ANNUAL PUBLIC FILE REPORT
ENTERCOM KANSAS CITY**

This report covers full-time vacancy recruitment for the period of October 1, 2014 to September 30, 2015

Employment Unit: Entercom Kansas City License, LLC	Address: Entercom Kansas City License, LLC 7000 Squibb Rd. Mission, KS 66202	Contact Person/Title: David Alpert/ Vice President/Market Manager
Unit Members, Community of License: KCSP-AM, Kansas City, MO KMBZ-AM, Kansas City, MO KMBZ-FM, Kansas City, KS KYY5-AM, Kansas City, KS KWOD-AM, Kansas City, KS KRBB-FM, Kansas City, MO KQRC-FM, Leavenworth, KS KZPT-FM, Kansas City, MO WDAF-FM, Liberty, MO	Telephone Number: 913.744-3839	E-mail Address: dalpert@entercom.com

1. Full-Time Job Vacancies Filled by Employment Unit.

Title	Recruitment Source Referring Hire	Sources Utilized to Fill the Full-Time Vacancies (See #2: "Recruitment Sources for Corresponding List")			Referral Source	Referral Source of Interviewees	
		Outreach Organizations	Company Postings	Advertising		Number Interviewed	New Interviewees
A Integrated Marketing & Digital Coordinator November 17, 2014	Current Employee (PT to FT)	1-54	55, 56	57	Current Employee: 1 Entercom.com: 4	5	5
B Producer November 17, 2014	Current Employee (PT to FT)	1-54	55, 56	57	Current Employee: 1 Entercom.com: 5	6	6
10-7.14 C General Sales Manager November 19, 2014	Hawthorne Search	1-54	55, 56	57, 59, 60, 63	Hawthorne Search: 3 Employee Referral: 2 Talent Q Consulting: 1	6	6
8.5.14 D General Sales Manager December 1, 2014	Talent Q Consulting	1-54	55, 56	57, 59, 60	Repeat from Pool C	6	0
10-7.14 E Producer December 8, 2014	All Access Website	1-54	55, 56	57, 58, 63	Current Employee: 1 Employee Referral: 1 AllAccess.com: 4	6	6
F On-Air Talent December 15, 2014	Employee Referral	1-54	55, 56	57, 63, 65	Employee Referral: 1 Industry Referral: 1 Entercom.com: 6	8	8
G On-Air Talent December 29, 2014	Industry Referral	1-54	55, 56	57, 65	Repeat from Pool F	8	0

* See notes on posting



2. Recruitment Sources

OUTREACH ORGANIZATIONS

#	Name	Organization	Address (Street or E-Mail)	City	ST	Zip	Phone	Total Number of Interviewees Referred	Pursuant to Prong 2	
									Did Entercom contact organization to request to send job vacancy information?	Did organization contact Entercom to request job vacancy information?
1	Mary Corless	Avila College-Career Services	careers@avila.edu 11901 Wornall Road	Kansas City	MO	64145	816-501-2901	0	Yes	No
2	Susan Wade	Baker University-Career Development Center	susan.wade@bakerru.edu PO Box 65	Baldwin City	KS	66006	785-594-8435	0	Yes	No
3	Joe Watson	Baker University-Department of Mass Media	joewatson@bakerru.edu PO Box 65 205 Pullivan Center	Baldwin City	KS	66006	785-594-7855	0	Yes	No
4	Katie McDowell	Benedictine College Director of Career Development	Kmcdowell@benedictine.edu 1020 North 2 nd Street, Library Room 208	Atchison	KS	66002	913-360-7578	0	Yes	No
5	Rick Perry	Chamber of Commerce of Kansas City	perry@kccchamber.com 30 West Pershing Road, Suite 301	Kansas City	MO	64108	816-221-2424	0	Yes	No
6	Shelly Wales	DeVry Institute of Technology-Employer Liaison	swales@devry.edu 500 E 112th St	Kansas City	MO	64131	816-943-7463	0	Yes	No
7	Kim Smith	DeVry Institute of Technology-Senior Career Advisor	ksmith3@devry.edu 500 E 112th St	Kansas City	MO	64131	816-943-7464	0	Yes	No
8	Career Services	Emporia State University (via HireKansasTalent)	http://www.hirekansastalent.com 1200 Commercial Street	Emporia	KS	66801	620-341-5407	0	No	No
9	CSS-Fort Hays	Fort Hays University (via Hire Kansas Talent)	http://www.hirekansastalent.co www.mwinterfase.com/ffsu	Fort Hays	KS	67601	N/A	0	Yes	No
10	Daniel Rice	Fort Hays State University	careers@fhsu.edu 600 Park Street Sheridan Hall 214	Hays	KS	67601	785-628-4260	0	Yes	No
11	Harmony Thompson	Full Sail Real World Education	hthompson@fullsail.com 3300 University Blvd	Winter Park	FL	32792	800-757-5105	0	Yes	No
12	Wanda McNeil	Harris-Stowe State University	Careerservices@hssu.edu 3026 Laclede Ave	St. Louis	MO	63103	314-340-3366	0	Yes	No
13	Bill Ellibe	Independence Employment Resource Ctr - Church of Latter Day Saints	wel-ec-independence@ldschurch.org 517 W. Walnut Ste. 5	Independence	MO	64050	816-461-5481	0	Yes	No



14	Mark Radziner / Grethen Thum	Johnson County Community College	markr@jccc.edu gthum@jccc.edu 12345 College Blvd., Box 80	Overland Park	KS	66210	913-469-3131	0	Yes	No
15	Molly Baumgardner	Johnson County Community College – Journalism & Media	molly@jccc.edu 12345 College Boulevard	Overland Park	KS	66210	913-469-8500	0	Yes	No
16	Debbie Lang	Kansas Department of Social & Rehabilitation Services (* e-mail not valid after 8/13/15)	debbie.lang@srs.ks.gov Docking State Office Bldg 915 SW Harrison, Room 680	Topeka	KS	66612	785-296-5103	0	Yes	No
17	Candy Walton	Kansas State University	radio@ksu.edu 105 Kedzie Hall	Manhattan	KS	66502	785-532-2769	0	Yes	No
18	Anthony YBarra	Kansas State University – Career & Employment Services	anthonyw@ksu.edu 100 Holtz Hall	Manhattan	KS	66506	785-532-6506	1	Yes	No
19	Jeanne Culberos	Lincoln University	ccsjobs@lincolnu.edu 304 Founders Hall, 816 Chestnut St	Jefferson City	MO	65102	573-681-5162	0	Yes	No
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26	Billie Batten	Mid-America Nazarene University- Community Information	bbatten@mnu.edu 2030 East College Way	Olathe	KS	66062	913-971-3297	0	Yes	No
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30	Anita Russell	National Association for the Advancement of Colored People	naacokmo@sbcglobal.net 1601 E. 18th Street Suite 250	Kansas City	MO	64108	816-421-1191	0	Yes	No
31	Linwood Hagin, Ph.D.	North Greenville College	lahagin@ngc.edu P.O. Box 1892	Tigerville	SC	29688	864-977-7137	0	Yes	No
32	Fred Lamer	Northwest Missouri State University- Asst. Professor	lamer@nwmssu.edu Wells Hall 235 800 University Drive	Maryville	MO	64468	660-562-1617	0	Yes	No
33	Marla McClary	Northwest Missouri State University - Department of Mass Communications	marlam@nwmssu.edu Wells Hall 237 800 University Drive	Maryville	MO	64468	660-562-1361	0	Yes	No

34	Rosalie Weathermon	Northwest Missouri State University-Administrations	career@nwmissouri.edu Administration Bldg # 130 800 University Drive	Marville	MO	64468	660-562-1455	0	Yes	No
35	Terry Wilson	Ohio Center for Broadcasting	twilson@beonair.com 5330 E. Main St., Ste 200	Columbus	OH	43213	614-655-5250	0	Yes	No
36	Susan Webb	Ottawa University	susan.webb@ottawa.edu 2001 S. Cedar, Box 14	Ottawa	KS	66067	785-229-1067	0	Yes	No
37	Leah Fletcher	Park University Career Development Center	Leah.fletcher@park.edu 8700 NW River Park Drive, Box 33	Parkville	MO	64152	816-584-6407	0	Yes	No
38	David Hogard	Pittsburg State University	dhogard@pitstate.edu 203 Horace Mann 1701 South Broadway	Pittsburg	KS	66762	620-235-4141	1	Yes	No
39	Anne Johnston	Prep-KC	ajohnston@prepkc.org 700 W 47th	Kansas City	MO	64112	816-817-0890	0	Yes	No
40	Kita Graham	Regent University ***e-mail not valid after 6/22/15	kgraham@regent.edu 1000 Regent University Drive COM 200	Virginia Beach	VA	23464	757-352-4746	0	Yes	No
41	Mike Theobald	Rockhurst University-Career Services	mike.theobald@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4861	0	Yes	No
42	Pete Bicak	Rockhurst University College-Communications	pete.bicak@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4682	0	Yes	No
43	Shelly Oliver	Rockhurst University-Ass. Director Career Services	shelly.oliver@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4858	0	Yes	No
44	Dr. Katie Fischer Clune	Rockhurst University-Dept. of Communication	katie.clune@rockhurst.edu 1100 Rockhurst Rd	Kansas City	MO	64110	816-501-4390	0	Yes	No
45	Suzanne Powers	Southern Baptist University	spowers@sbnuri.edu 1600 University Avenue	Boliver	MO	65613	417-328-1689	0	Yes	No
46	M.C. Richardson	United Minority Media Association	Ummaseventyfour@yahoo.com 5511 Woodland Ave., Ste 1	Kansas City	MO	64110	816-822-1313	0	Yes	No
47	Kathy Tierney	University of Central Missouri	tierney@ucmo.edu Career Services Center, Ward Edwards 1200	Warrensburg	MO	64093	660-543-4985	0	Yes	No
48	Liz Caldwell	University of Kansas - Career Services	kucareer@ku.edu 1601 Irving Hill Road 110 Burge	Lawrence	KS	66045	785-864-7672	0	Yes	No
49	Sue Edwards	University of Kansas -Regents Center	s4590929@ku.edu 12600 Quivira Road	Overland Park	KS	66213	913-897-8550	0	Yes	No
50	Patty Noland	University of Kansas, William Allen School of Journalism	pnoland@ku.edu 209D Stauffer-Flint Hall 1435 Jayhawk Blvd	Lawrence	KS	66045	785-864-7630	0	Yes	No
51	Beth Medley	University of Missouri of Kansas City-Career Services	careerservices@umkc.edu Atterbury Student Success Center 5000 Holmes, Floor 2	Kansas City	MO	64110	816-235-1636	0	Yes	No
52	BodJob-Washburn	Washburn University (via Hire Kansas Talent)	myinterfase.com/washburn	Topeka	KS	66621	N/A	0	Yes	No



53	ShockWorks- Wichita	Wichita University (via Hire Kansas Talent)	myinterfase.com/Wichita	Wichita	KS	67260	N/A	0	Yes	No
54	Marissa Bland	William Jewell College Director of Career Development	bladm@william.jewell.edu 500 College Hill WJC Box 1058	Liberty	MO	64068 -1896	816-415-5936	0	Yes	No

COMPANY POSTINGS AND COMPANY WEBSITES

55	Yuri Bong	Entercom.com	yrbong@entercom.com	Bala Cynwyd	PA	19004	610-660-5645	30	N/A	
56	Lynne Greenamyre	Current Employee / Internal Posting	Entercom Kansas City	Mission	KS	66202	913-744-3838	10	N/A	

ADVERTISING

57	Entercom / KC On-Air Recruitment	Radio Ads: KMBZ-AM, KCSP-AM, KYYS-FM, KQRC-FM, KRBZ-FM, KWOD-AM, KZPT-FM, WDAF-FM						2	N/A	
58	All Access.com	www.allaccess.com						4	N/A	
59	Hawthorne Search	Robert Hawthorne: (910) 777-5383; robert@hawthornesearch.com						3	N/A	
60	Talent Q Consulting	Leslye Schumacher; leslye@talentqconsulting.com						1	N/A	

JOB FAIRS

61	UMKC Mercury Association Career Internship Brunch & Job Fair	See Supplemental Initiative #13 – February 17, 2016						0	N/A	
62	Kansas State University: A.Q. Miller School of Journalism & Mass Communications Professionals Day (Career Networking Event) & Job Fair	See Supplemental Initiative #14 – March 5, 2015						0	N/A	

OTHER RECRUITMENT SOURCES

63	Employee Referral							22		
64	Former Employee							1		
65	Industry Referral (Interviewee works in broadcasting or was referred by someone working in broadcasting.)							12		
66	www.Indeed.com							0		
67	www.Careerbuilder.com							1		

Total # of New Interviewees Referred:

88



3. Supplemental Recruitment Initiatives.

ENTERCOM KANSAS CITY SUPPLEMENTAL RECRUITMENT INITIATIVES

Initiatives	Date	Location	Description	Titles of Employees Involved
1 Internship Program	Periodically throughout the year	Entercom Kansas City	Entercom Kansas City offers internships at the radio stations in our Promotions and Programming departments. Interns must be college students and receive college credit for the internships. The Promotions Directors and the Programming Directors oversee the internships to evaluate the interns and ensure they are receiving information and education. Internships are ongoing throughout the year. Over 50 interns participated in the program and Internships are ongoing throughout the year.	Director of Programming Promotions Director Business Manager
2 RAMP 3.0 Sales Training Program	Periodically throughout the year	Entercom Kansas City	Entercom Salespeople and Managers participate in Entercom's proprietary RAMP Training. RAMP is a comprehensive training program designed to teach AEs about the company, the industry, the market, the cluster and how to uncover and solve their client's marketing challenges. The program consists of weekly training sessions conducted by the Sales Managers of all of Entercom's stations. The program can also be conducted as independent study. After completing the sessions, the AEs are tested on their knowledge through our online testing center. When they pass all of the quizzes, they become RAMP graduates. 8 Account Executives graduated from this program during the annual reporting period.	Sales Managers Account Executives
3 On-Air EEO Policy and Invitation to Receive Job Openings	Periodically throughout the year	Entercom Kansas City	Once a week, Entercom Kansas City airs recruitment advertisements on all stations, seeking applicants across all departments. Advertisements inform the Kansas City area of Entercom's EOE policy and invite all organizations to be a part of our recruitment process.	Traffic Managers Production Directors
4 Social Media Training	Periodically throughout the year	Entercom Kansas City	This is an Entercom initiative offered to Programming employees to educate them on social media skills that will enhance their performance. It will also assist on-air staff with their ratings and name recognition. The training is a 3-day seminar.	Social Media Strategist Program Director Promotions Director Marketing Manager On-Air Talent Promotions Assistant
5 Manager EEO Training	Periodically throughout the year	Entercom Kansas City	Managers are trained regarding EEO compliance rules, and are given forms and policy memos. All Department heads are expected to adhere to the EEO rules and complete all necessary EEO paperwork for each new hire.	EEO Administrator Department Heads
6 Integrated Marketing Solutions	Monthly throughout the year	Entercom Corporate Web-Ex	Entercom hosts a monthly Account Executive Web-ex that is intended to enhance our AE's skills as marketing consultants and provide ideas and successes to help grow their controllable business. On the 45 minute calls, we provide timely category research that help identify opportunities in our markets that can be used to accelerate the sales process.	Account Executives



7	Kansas Association of Broadcasters (KAB)	Periodically throughout the year	Different member locations	The Kansas City Association of Broadcasters provides communication, recruiting, education and training for Kansas City broadcasters. They also promote free over-the-air broadcasting for enhancing the success of Kansas City broadcasters and helping them better serve the people of Kansas.	Market Manager
8	Missouri Broadcasters Association (MBA)	Periodically throughout the year	Different member locations	The Missouri Broadcasters Association promotes the success and prosperity of the broadcasting industry by representing the members' points of view in the legislative and regulatory process in pertinent branches of State and Federal government. They serve as a resource for training, revenue expansion, cost containment and information on evolving governmental policies.	Market Manager
9	Hyper-Transactional Training Offsite Meeting	October 23, 2014	Lake Quivira, KS	The VP/Market Manager, National Sales Manager and Regional Sales Manager met for a day long training session on a variety of topics including review of market growth, revenue planning and account strategies.	VP/Market Manager National Sales Manager Regional Sales Manager
10	Sales Culture & Training Offsite Meeting	October 23, 2014	Lake Quivira, KS	The VP/Market Manager and Sales Management staff met for a day long training session on a variety of topics. Topics included reviewing strategic themes, market growth, revenue planning and key account growth. There was also a review of the sales structure, focusing on performance. In addition, other topics discussed included recruitment and hiring motivated individuals who meet the profile of successful marketing/sales talent. The meeting also went over active management coaching used to maximize individual talents, while expecting performance, measured against metrics directed to each individual, were also discussed.	VP/Market Manager General Sales Managers
11	Boy Scout Troops Station Tour	January 5, 2015 February 9, 2015 February 13, 2015 May 5, 2015 May 18, 2015	Entercom Kansas City	Boy Scout Troops 3314, 3204, 3425 and 3181 and a group of Tiger Scouts took a tour of our studios and technical department. Station employees discussed careers in radio, how to get started in the radio business, and also answered other broadcasting industry related questions. 35 students and 22 adults participated.	Sales Assistant Production Director On-Air Staff
12	Entercom's EEO Policy and Compliance Training	February 12, 2015	Web-Ex	Entercom's VP of Human Resources facilitated a training session on Entercom's Preventing Discrimination Policy and Procedure. The training also discussed Entercom's EEO Policy and Procedure and reviews the requirements that each market must complete in order to be in compliance.	VP of Human Resources All Entercom Markets Business Office Assistant Executive Assistant/EEO Officer
13	UMKC Mercury Association Internship Brunch & Job Fair	February 17, 2015	Kansas City, MO	The Promotions Director from two of our stations and a Promotions Assistant attended the UMKC Mercury Association 28 th annual Internship Brunch in the Atterbury Student Success Center. This was an interviewing and networking event for students looking for internship opportunities in communications industries.	Promotions Director Promotions Assistant
14	Kansas State University: A. Q. Miller School of Journalism & Mass Communications Professional's Day & Job Fair	March 5, 2015	Manhattan, KS	The Sales Manager for SmartReach Digital and a member of the Programming staff attended the A. Q. Miller School of Journalism & Mass Communications Professional's Day, a Career Networking Event sponsored by the Society of Professional Journalists and K-State Career & Employment Services to network with students, conduct interviews, critique resumes, and offer advice on opportunities in our industry.	Sales Manager On-Air Producer



15	U.S. Army Operations Qualifications Course	April 1, 2015 & September 10, 2015	Entercom Kansas City	Two one hour lectures were given to Army personnel regarding the basics of radio audio recording. The lectures included a discussion of equipment choices, mic technique, acquiring localized audio for background sources, and focusing creative choices on the listeners' world, experiences, and emotional triggers. 50-60 military personnel attended.	Program Director Production Manager Sales Administration Manager
16	UMKC Communications Studies Senior Seminar	April 9, 2015	Kansas City, MO	The Promotions Director of two of our stations spoke to the University of Missouri – Kansas City (UMKC) Communications Studies Senior Seminar class about his career in radio and his career path. 25-30 students were in attendance.	Promotions Director
17	Broadcast Education Association (BEA) Conference	April 14, 2015	Las Vegas, NV	The Program Director of our Sports Station attended the BEA Conference and spoke to students, educators and others on the topic, <i>Can (or Should) Sports Journalists Be Taught How To Be Sports Personalities</i> . 50 people attended this discussion.	Program Director
18	Nielsen Training	April 20, 2015	Entercom Kansas City	Nielsen provides quantitative and qualitative data on local radio listeners, and builds radio advertising schedules. A senior training service consultant for Nielsen conducted the training. Topics included Sports Qualitative Information, ROI presentations, how to pull rating rankers, audience composition reports, and qualitative listener profiles (what your listeners like to do and the products and services they buy).	Sales Managers Account Executives
19	JCCC "Introduction to Broadcasting" class tour	September 8, 2015	Entercom Kansas City	An Entercom Engineer led a class from Joel Nicholas "Introduction to Broadcasting" class on a tour of our stations. During the tour they discussed various jobs in the industry including news, on-air personalities, technical operations, how one can start a career in radio and specifically how to apply for internships at Entercom. 20 students attended.	Engineer Program Director On-Air Talent News Staff
20	EEO Breakfast	September 25, 2015	Entercom Kansas City	Entercom Kansas City extended invitations to our EEO Recruitment Source contacts to host a breakfast networking event. Managers were available to discuss employment opportunities and provide an overview of their specific departments. Recruitment Sources were strongly encouraged to attend.	General Manager Sales Managers Program Directors Promotion Directors ETM/KC EEO Officer
21	AE Flyaway	September 27-29, 2015	Miraval, AZ	In fall of 2015, we invited our top producing AEs from around Entercom to join an AE Flyaway where they would spend time with other sales leaders, develop new skills and share learnings. We brought together outside speakers and senior level management to provide coaching and training for the AEs. Over two days, Entercom AEs were exposed to a deep dive in sales training including information on the sales process, developing strong positioning and information on developing leads.	Account Executives National Sales Manager Director of Events & Sponsorship Initiatives



Documentation for Recruitment Sources

Please note: I am submitting copies of the emails sent to Recruitment Sources for each position.

However, I have over 125 pages of “screen shots” and invoices for advertising that I will be happy to provide if you need this documentation.

Thank you.

FOR POSITIONS A, C, D ACCOUNT EXECUTIVES

New & Updated Job Postings / Entercom Kansas City September 30, 2013

KC Recruitment

Sent: Monday, September 30, 2013 2:18 PM
To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammeinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@mval.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Mary Corless [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Denise Ridenhour [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Rockhurst Univ - Mike Theobald [jobs@rockhurst.edu]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bical [pete.bical@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; AFTRA - Sylvia Stucky [sstucky@aftra.com]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]

Attachments: Job Postings 09-30-13 Ente~1.doc (708 KB)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3752, fax: 913-744-3720; e-mail: dwoodard@entercom.com. I am requesting, however that all resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

Sincerely,

Dorine Woodard
EEO Officer/HR Manager



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

*To be considered for any of the positions below,
please apply online at www.entercom.com and click on "Careers"*

Page 4 of 5 page job posting

Current Job Openings as of 9/30/13

**ENTERCOM KANSAS CITY IS ALWAYS LOOKING FOR QUALIFIED CANDIDATES
FOR THE FOLLOWING POSITIONS:**

ACCOUNT EXECUTIVES KCSP / KMBZ / KQRC / KRBZ / KZPT / WDAF

You are self-motivated, fearless, creative, a pro-active problem solver, tenacious, detail-oriented, money-motivated and approach this job as if you are your own CEO. You are a self-starter, organized, detail-oriented and have the ability to work without much direct supervision. Entercom is seeking you.

Entercom Kansas City has the latest tools and technology, the most knowledgeable management and is known as offering the best work environment for selling radio advertising in the industry. Nobody in the market can offer more to their clients than Entercom. As an Account Executive with Entercom, you will also represent some of the largest sports teams and talent in the entertainment world. In keeping with the other members of the Entercom Teams, the #1 trait we hire for is "WINNING ATTITUDE". We are looking for driven individuals who refuse to lose or compromise their level of success even in an unsteady economy.

Successful candidates are experts in:

- Strategic targeting of clients
- Prospecting and relationship building
- Setting face to face appointments
- Thoroughly analyzing customer needs
- Creatively designing marketing campaign
- Strategically selling compelling concepts to key local and regional decision makers

Experience:

- Media Sales Sports sponsorship
- Digital sales background preferred
- Successful track record of new business development
- Proven track record in meeting and exceeding defined sales goals
- Strategic multi-level selling

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

*If you need all 5 pages of job posting
Please email nmccormack@entercom.com*

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



New & Updated Job Postings / Entercom Kansas City October 2013

FOR POSITION "B" - Digital PD

KC Recruitment

Fri 10/11/2013 4:08 PM

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; Rockhurst Univ - Anne Belote <anne.belote@rockhurst.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Mary Corless <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; DeVry Institute - Carrie Blackman <cblackman@devry.edu>; Lincoln University - Denise Ridenhour <ccsjobs@lincolnu.edu>; Park Univ Career Dev Ctr - Casey Falmer <cfalmer@park.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Rockhurst Univ - Mike Theobald <jobs@rockhurst.edu>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC - Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; SAG-AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicap <pete.bicap@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; UMKC - Amy Smith, Employer Relations Coord <samy@umkc.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Cc: Dorine Woodard <DWOODARD@entercom.com>;

📎 1 attachment

Stubbed Attachments.htm;

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings_10-03-13_Entercom_KC.doc](#) (712.0K)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.
Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3752, fax: 913-744-3720; e-mail: dwoodard@entercom.com.
I am requesting, however that all resumes and inquires be directed to
www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

<p>Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.</p>
--

Sincerely,

Dorine Woodard
EEO Officer/HR Manager

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

*To be considered for any of the positions below,
please apply online at www.entercom.com and click on "Careers"*

Current Job Openings as of 10/03/13

DIGITAL PROGRAM MANAGER

Entercom Kansas City which includes KQRC, KRBZ, WDAF, KZPT, KCSP, and KMBZ seeks a top-notch Digital Program Manager to direct the content strategy of our market-leading station websites and social media channels in conjunction with our stations' on-air programmers. The Digital Program Manager will oversee the creation of the content; maintain and update the stations' websites and social media channels and ensure flawless online execution. The Digital Program Manager will supervise and coordinate staff and will be responsible for organizing, prioritizing and assigning tasks.

Responsibilities and duties include:

- Oversee the strategy and execution of Entercom Kansas City digital assets including, but not limited to, website content, e-commerce, database, streaming inventory, and social media.
- Chart the course to maintain and grow each important category and implement a weekly tracking system to monitor performance and report results to both the program directors and sales managers.
- Manage and direct staff with the directive to complete assignments by priority as well as build a strong, integrated relationship between sales and programming.
- Work closely with Program Directors to ensure the essence of each brand is reflected appropriately within each digital asset and follow the strategy per each format.
- Work closely with sales managers to develop sellable campaigns and assets. Additionally, help create digital marketing campaigns to benefit Entercom Kansas City clients.

This candidate should have a strong knowledge of Social Media (Facebook, Twitter, Instagram), SEO, web analytics and digital marketing best practices. Superb communication and time management along with a creative mind are essential.

Just like radio stations are on the air 24/7, so are our digital platforms. If you're up for a challenge like this, please apply online at www.entercom.com/careers

Page 1 of a 7 page job posting.

If you would like all 7 pages - please email nmccormack@entercom.com

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



For positions E (Promotion Dir) F (Producer) G (Producer)

New & Updated Job Postings / Entercom Kansas City November 2013

KC Recruitment

Sent: Thursday, November 14, 2013 11:12 AM

To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammeinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@moval.edu]; William Jewel College - Marissa Bland [blandm@william.jewel.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Susan Wulff [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; Harris-Stowe State Univ - Wanda McNeil [careerservices@hssu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Jeannie Culberos [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Ohio Center for Broadcasting - Jim Murphy [jmurphy@beonair.com]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; Benedictine College - Katie McDowell [Kmcowell@benedictine.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; SAG-AFTRA Missouri - Louise Sommers [louise.sommers@sagaftra.org]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bick [pete.bick@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; Rockhurst Univ - Mike Theobald [rockhurst.edu/career]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; Southwest Baptist Univ - Suzanne Powers [spowers@sbuniv.edu]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; University of Central Missouri - Kathy Tierney [tierney@ucmo.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]

Cc: Dorine Woodard

Attachments: Stubbed Attachments.htm (959 B)

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 11-12-13 Entercom KC.doc](#) (709.5K)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3752, fax: 913-744-3720; e-mail: dwoodard@entercom.com.

I am requesting, however that all resumes and inquires be directed to

www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

*To be considered for any of the positions below,
please apply online at www.entercom.com and click on "Careers"*

Current Job Openings as of 11/12/13

KQRC / KRBZ Promotions & Marketing Director

Entercom Kansas City seeks an outgoing, hard-working, and creative individual to serve as Promotions & Marketing Director for Active Rock station KQRC and Alternative Rock station KRBZ. The ideal candidate will have a great understanding of the Active and Alternative listener lifestyle.

Responsibilities include working with sales and programming departments on the creation and implementation of both sales and programming driven promotions and events. With both stations being very promotionally active, this is more than a Monday – Friday 8-5 job; nights and weekends are required. Candidate must be positive, energetic, efficient, well-organized, and capable of multi-tasking in a lively fast-paced environment. Previous broadcast experience is a plus, but not required. The right candidate must be a professional, capable of attending client meetings and rolling up their sleeves for event execution.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Page 1 of a 6 page job posting

ENTERCOM KANSAS CITY



7000 Squibb



Mission, KS 66202





KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

To be considered for any of the positions below, please apply online at www.entercom.com and click on "Careers"

Current Job Openings as of 11/12/13

News Reporter/Anchor (FT & PT):

The KMBZ Newsroom is looking for full-time and/or part-time reporters / anchors to join our award winning news team. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

BOARD OPERATORS/PRODUCERS

Experience operating radio broadcasting console preferred, as well as knowledge of modern radio station practices and FCC broadcast regulations. Responsibilities may include, but not limited to, maintain program/commercial log, scheduling recordings, working with show hosts, and handling listener calls. Requires availability on evenings and weekends.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ON-AIR PERSONALITIES

Entercom is looking for experienced On-Air Personalities. Must have experience in the format (Active Rock, Sports Talk or News Talk formats) and passion for the brand. May include host duties, news, reporting or producing responsibilities as well. Both full-time and part-time positions available. Please submit MP3 with your cover letter, resume and application.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

****NOTE: if your mp3 is larger than 4MB you won't be able to submit it – in that case you may send it to kcrecruitment@entercom.com*

Page 4 of a 6 page job posting

ENTERCOM KANSAS CITY



7000 Squibb



Mission, KS 66202



Position H - News Reporter

New & Updated Job Postings / Entercom Kansas City December 2013

KC Recruitment

Sent: Tuesday, December 17, 2013 1:02 PM
To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammeinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@moval.edu]; William Jewel College - Marissa Bland [blandm@william.jewel.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Susan Wulff [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; Harris-Stowe State Univ - Wanda McNeil [careerservices@hssu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Jeannie Culberos [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Ohio Center for Broadcasting - Jim Murphy [jmurphy@beonair.com]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; Benedictine College - Katie McDowell [Kmcowell@benedictine.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; SAG-AFTRA Missouri - Louise Sommers [louise.sommers@sagaftra.org]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bicak [pete.bicak@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; Rockhurst Univ - Mike Theobald [rockhurst.edu/career]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; Southwest Baptist Univ - Suzanne Powers [spowers@sbuniv.edu]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; University of Central Missouri - Kathy Tierney [tierney@ucmo.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]
Cc: Lynne Greenamyre
Attachments: Stubbed Attachments.htm (959 B)

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 12-17-13 Entercom KC.doc \(711.0K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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Current Job Openings as of 12/17/13

KMBZ Anchor/Reporter

The KMBZ Newsroom has an immediate opening for a full-time reporter/anchor for its top rated News/Talk station. This is not a beginner's position. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. Please include writing samples and audio of your work.

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Page 1 of a 6 page job posting



7000 Squibb



Mission, KS 66202



FOR Position I (Acct Exec) J (Acct Ex) K (Acct Ex) L (Acct Ex) M (Acct Exec) N (Acct Exec)

New & Updated Job Postings / Entercom Kansas City February 2014

KC Recruitment

Sent: Monday, February 24, 2014 5:18 PM
To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammekinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@moval.edu]; William Jewel College - Marissa Bland [blandm@william.jewel.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Susan Wulff [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; Harris-Stowe State Univ - Wanda McNeil [careerservices@hssu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Jeannie Culberos [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Ohio Center for Broadcasting - Jim Murphy [jmurphy@beonair.com]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; Benedictine College - Katie McDowell [Kmcowell@benedictine.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; SAG-AFTRA Missouri - Louise Sommers [louise.sommers@sagaftra.org]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; Rockhurst Univ - Mike Theobald [mike.theobald@rockhurst.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bicak [pete.bicak@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; Southwest Baptist Univ - Suzanne Powers [spowers@sbuniv.edu]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; University of Central Missouri - Kathy Tierney [tierney@ucmo.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]
Cc: Lynne Greenamyre
Attachments: Stubbed Attachments.htm (957 B)

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 2-24-14 Entercom KC.doc \(708.5K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

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community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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KMBZ Anchor/Reporter

The KMBZ Newsroom has an immediate opening for a full-time reporter/anchor for its top rated News/Talk station. This is not a beginner's position. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. Please include writing samples and audio of your work.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ACCOUNT EXECUTIVES KCSP / KMBZ / KQRC / KRBZ / KZPT / WDAF

You are self-motivated, fearless, creative, a pro-active problem solver, tenacious, detail-oriented, money-motivated and approach this job as if you are your own CEO. You are a self-starter, organized, detail-oriented and have the ability to work without much direct supervision. Entercom is seeking you.

Entercom Kansas City has the latest tools and technology, the most knowledgeable management and is known as offering the best work environment for selling radio advertising in the industry. Nobody in the market can offer more to their clients than Entercom. As an Account Executive with Entercom, you will also represent some of the largest sports teams and talent in the entertainment world. In keeping with the other members of the Entercom Teams, the #1 trait we hire for is "WINNING ATTITUDE". We are looking for driven individuals who refuse to lose or compromise their level of success even in an unsteady economy.

Successful candidates are experts in:

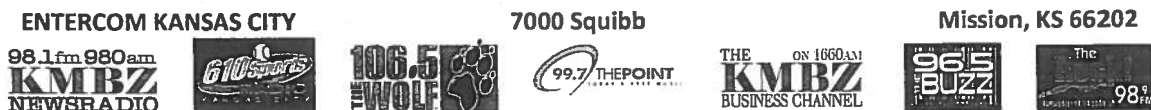
- Strategic targeting of clients
- Prospecting and relationship building
- Setting face to face appointments
- Thoroughly analyzing customer needs
- Creatively designing marketing campaign
- Strategically selling compelling concepts to key local and regional decision makers

Experience:

- Media Sales Sports sponsorship
- Digital sales background preferred
- Successful track record of new business development
- Proven track record in meeting and exceeding defined sales goals
- Strategic multi-level selling

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Page 2
of a 4 page
job posting



Positions 'O' Managing Editor & 'P' News Reporter

New & Updated Job Postings / Entercom Kansas City March 2014
KC Recruitment

Sent: Monday, March 31, 2014 2:41 PM
To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammeinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@moval.edu]; William Jewel College - Marissa Bland [blandm@william.jewel.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Susan Wulff [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; Harris-Stowe State Univ - Wanda McNeil [careerservices@hssu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Jeannie Culberos [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Ohio Center for Broadcasting - Jim Murphy [jmurphy@beonair.com]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; Benedictine College - Katie McDowell [Kmcddowell@benedictine.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; SAG-AFTRA Missouri - Louise Sommers [louise.sommers@sagaftra.org]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; Rockhurst Univ - Mike Theobald [mike.theobald@rockhurst.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bicak [pete.bicak@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; Southwest Baptist Univ - Suzanne Powers [spowers@sbuniv.edu]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; University of Central Missouri - Kathy Tierney [tierney@ucmo.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]
Cc: Lynne Greenamyre
Attachments: Stubbed Attachments.htm (957 B)

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[Job Postings 3-31-14 Entercom KC.doc \(704.5K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

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community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com

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The KMBZ Newsroom has an immediate opening for a full-time reporter/anchor for its top rated News/Talk station. This is not a beginner's position. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

KMBZ Anchor/Reporter – Part Time

The KMBZ Newsroom has immediate openings for part-time reporters/anchors for its top rated News/Talk station. 2+ years of on air experience as a reporter is necessary, and a degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

*Page 3 of
a 5 page job
posting*



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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To be considered for any of the positions below, please apply online at www.entercom.com and click on "Careers"

Current Job Openings as of 3/31/14

ACCOUNT EXECUTIVE KCSP / KMBZ / KQRC / KRBZ / KZPT / WDAF

Are you an experienced media salesperson who would like to work for a media company that rewards people who work hard and excel in their craft? Why would you want to leave your current job where you are successful to come work with us? Because you can be even more successful and work for a company who can offer you opportunities that other media companies can't.

Entercom Kansas City has extensive assets and resources unrivaled by any other media company in our market...like digital advertising opportunities available to you to use in marketing your clients' business and SEO/SEM marketing capabilities that provide a well-rounded media strategy. You won't be selling just radio spots; you can put together multi-platform media campaigns. Think of the advertising solutions you would have to offer your clients! You'll be able to set yourself apart from all of your competitors.

As an Account Executive with Entercom you will have the autonomy to release your talent with the tools and infrastructure to do it. We invest in research, CRM, Media Monitors, Scarborough, X-Ray, a fully staffed local Promotions Department and Digital Graphics. We believe in and support our salespeople with an open door management style and ownership that values you and the strengths you bring as a salesperson and marketing consultant. While other media companies have cut assets, rewards and support staff to the bone, we invest in our resources, our talent and our future.

Major Responsibilities of this Position:

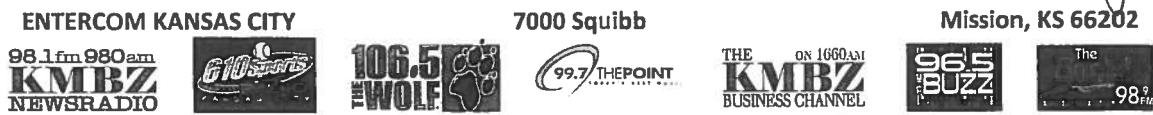
- Strategic targeting of clients & developing strong relationships to ensure success and repeat business
- Maintaining regular customer contact through efficient time management skills, including setting face to face appointments, thoroughly analyzing customer needs, and creatively designing marketing programs
- Closing business and executing the client campaign as agreed upon
- Coordinating all aspects of a campaign including copy, ad production, billing, collections, promotions and events
- Attend sales meetings, station events and training programs as required

Experience:

- At least 2 years proven success as a media salesperson with a proven track record for New Business Development and Key Account growth
- Experience in selling events and digital assets
- An understanding of marketing principles and a creative mind to put together unique ideas for our clients
- Computer literacy and proficiency in MS Office Products, Tapscan and sales support software
- Excellent listening skills and strong curiosity to learn about your clients' businesses
- Problem solving ability – you see a problem as an opportunity to develop business

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

page 2 of a 5 page job posting



Positions Q (Acct Exec) + R (Dir of Events)

NEW & UPDATED JOB POSTINGS / Entercom Kansas City May 2014
KC Recruitment**Sent:** Tuesday, May 20, 2014 4:03 PM

To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston [ajohnston@prepkc.org]; Mid America Nazarene Univ - Angie Meinke [ammeinke@mnu.edu]; Rockhurst Univ - Anne Belote [anne.belote@rockhurst.edu]; KState University - Anthony YBarra [anthonyy@ksu.edu]; Mid America Nazarene Univ - Billie Batten [bbatten@mnu.edu]; Missouri Valley College - Tiffany Bergman [bergmant@moval.edu]; William Jewel College - Marissa Bland [blandm@william.jewel.edu]; Missouri Southern State U - Nicole Brown [brown-n@mssu.edu]; Northwest MO State Univ - Rosalie Weathermon [career@nwmissouri.edu]; Avila College - Susan Wulff [careers@avila.edu]; Fort Hays State University - Dan Rice [careers@fhsu.edu]; Harris-Stowe State Univ - Wanda McNeil [careerservices@hssu.edu]; UMKC Career Services - Beth Medley [careerservices@umkc.edu]; DeVry Institute - Carrie Blackman [cblackman@devry.edu]; Lincoln University - Jeannie Culberos [ccsjobs@lincolnu.edu]; Park Univ Career Dev Ctr - Casey Falmer [cfalmer@park.edu]; KS Dept of Social & Rehab Svcs - Debbie Lang [debbie.lang@srs.ks.gov]; Pittsburg State - David Hogard [dhogard@pittstate.edu]; Ohio Center for Broadcasting - Gary James [gary@beonair.com]; Mid America Nazarene Univ - Mark Hamilton [hamilton@mnu.edu]; Missouri Southern State U - Career Services [HireALion@mssu.edu]; Full Sail Real World Edu - Harmony Thompson [hthompson@fullsail.com]; Ohio Center for Broadcasting - Jim Murphy [jmurphy@beonair.com]; Baker University - Joe Watson [joe.watson@bakeru.edu]; Rockhurst Univ - Dr Katie Fischer Clune [katie.clune@rockhurst.edu]; JCCC - Kit Gorrell Frankenfield [kfrankenfield@jccc.edu]; Regent University - Kita Graham [kgraham@regent.edu]; MCC-Blue River - Kim Moriconi [Kim.Moriconi@mcckc.edu]; Benedictine College - Katie McDowell [Kmcldowell@benedictine.edu]; University of Kansas - Liz Caldwell [kucareer@ku.edu]; North Greenville College - Linwood Hagen [lahagin@ngu.edu]; Northwest MO State Univ - Fred Lamer [lamer@nwmissouri.edu]; Longview Community College - Linda Anderson [linda.anderson@mcckc.edu]; SAG-AFTRA Missouri - Louise Sommers [louise.sommers@sagaftra.org]; Metro Community College - Mark Murtha [Mark.Murtha@mcckc.edu]; JCCC - Mark Raduziner [markr@jccc.edu]; Northwest MO State Univ - Marla McCrary [marlam@nwmissouri.edu]; Maple Woods Comm College - Mary Lynn Munger [marylynn.munger@mcckc.edu]; Rockhurst Univ - Mike Theobald [mike.theobald@rockhurst.edu]; JCCC - Molly Baumgardner, M.S. [molly@jccc.edu]; NAACP - Anita L Russell [naacpkcmo@sbcglobal.net]; Chamber of Commerce KC - Rick Perry [perry@kcchamber.com]; Rockhurst Univ - Pete Bicak [pete.bicak@rockhurst.edu]; University of Kansas - Patty Noland [pnoland@ku.edu]; KState University - Candy Walton [radio@ksu.edu]; KU Regents Center - Sue Edwards [s459o929@ku.edu]; UMKC - Amy Smith, Employer Relations Coord [samy@umkc.edu]; Southwest Baptist Univ - Suzanne Powers [spowers@sbuniv.edu]; Baker University - Susan Wade [susan.wade@bakeru.edu]; Ottawa University - Susan Webb [susan.webb@ottawa.edu]; DeVry Institute - Shelly Wales [swales@devry.edu]; MCC Business & Technology - Tatia Shelton [tatia.shelton@mcckc.edu]; University of Central Missouri - Kathy Tierney [tierney@ucmo.edu]; Ohio Center for Broadcasting - Terry Wilson [twilson@beonair.com]; United Minority Media Assoc - MC Richardson [ummaseventyfour@yahoo.com]; Independence Employment Resource Ctr - Bill Ellibee [wel-ec-independence@ldschurch.org]

Attachments: Stubbed Attachments.htm (957 B)

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 5-20-14 Entercom KC.doc \(709.5K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone

number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

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Current Job Openings as of 5/20/14

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- Experience in selling events and digital assets
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- Excellent listening skills and strong curiosity to learn about your clients' businesses
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*Page 1
of a 6 page
job posting*

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
*To be considered for any of the positions below,
 please apply online at www.entercom.com and click on "Careers"*

Current Job Openings as of 5/20/14

Entercom Kansas City – Director of Events and New Business Initiatives

Description:

The Director of Events and New Business Initiatives is a new position and represents a unique opportunity for an entrepreneurial leader. This position will report to the Vice President & General Manager and will work with our General Sales Managers and Program Directors to identify, develop and execute highly profitable events, promotions and direct-to-consumer initiatives.

Responsibilities include developing evergreen promotions, events, concerts and audience monetization strategies for Entercom Kansas City. The Director of Events and New Business Initiatives will be able to effectively assess risk, draft pro formas and manage P&Ls. This individual will be a part of the sales management team and will work collaboratively with market personnel to develop and execute the strategic plan that will drive sustainable revenue from the direct-to-consumer, promotions and event channels.

Essential Duties:

- Work directly with brand managers to ideate and conceptualize events capable of generating revenue
- Gather historical data for similar event concepts
- Build pro forma and P&L for proposed events
- Coordinate event vendors; negotiate business terms with venues and vendors & review vendor & talent contracts before forwarding to Entercom Legal.
- Manage all pre, during and post event logistics
 - Including, but not limited to: admissions/ticketing, credentials, vendors, venue, entertainment, volunteers, stage, sound, lighting, backline, schedule, press release, media, promotions, sponsor obligations, decorating, hotel, travel, catering, recycling, teardown & clean-up)
- Manage public safety, security and ADA compliance
- Remain current on trends, issues and opportunities in the events, radio and marketing industries

Experience/Qualifications:

- A successful track record in event, concert and direct-to-consumer business
- Demonstrated enterprise level development of large value-creating programs in both the B-to-B and B-to-C segments
- Ideation, communication, initiative, energy, passion and interpersonal skills
- Results-driven, hands-on leader with a proven record of achievement
- Working knowledge of local media, digital, mobile, social, promotion, concerts and event marketing
- Strong business development skills as well as business management and personnel management skills

Minimum Requirements:

5-10 years of event, concert, promotion and branded entertainment experience with a minimum of 5 years in a leadership and P&L ownership role. Also prefer 3-5 years experience with Radio/Concert/Media advertising sales

Compensation:

Base salary and bonus incentives plus benefits package. Salary will be commensurate with experience.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

*Page 2
of a 5 page
job posting*



7000 Squibb



Mission, KS 66202



NEW & UPDATED JOB POSTINGS / Entercom Kansas City

October 7, 2014

*Positions A → Integrated Marketing Dir
B → Producer
E → Producer
F → On-Air
G → On-Air*

KC Recruitment

Tue 10/7/2014 1:16 PM

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewell College - Marissa Bland <blandm@william.jewell.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincolnu.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <KmcDowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; SAG -AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <mark@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <Tess.Surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Importance: High

📎 1 attachment

Stubbed Attachments.htm;

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 10-07-14 Entercom KC.doc \(719.0K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

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Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

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Mission, KS 66202
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KCRecruitment@entercom.com



KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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Current Job Openings as of 10/07/14

*Position
"A"*

Integrated Marketing and Digital Coordinator, Entercom Kansas City

Although this position is primarily web based, you will be required to work with many types of media. Any and all experience with video, photo and audio editing, graphic design or general marketing is a plus.

Duties:

- Concept and design and implement digital assets; banner ads, take overs, flipper graphics, peel backs, rich media.
- Communicating with radio sales staff members and taking the lead in the scheduling and information gathering process for digital advertising campaigns, including but not limited to social, email, and streaming-related advertisements.
- Understanding and, when necessary, performing the duties of the SmartReach Digital Campaign Manager.
- Create and maintain dynamic HTML and PHP code-based sites.
- Work with the multiple departments on digital-based projects, including animated advertising and database management. Also will include coverage of sporting events and concerts.
- Serve as Website quality control monitor, make necessary updates, verify HTML, and ensure that all links stay active on web sites and microsites.
- Perform quality control tests to improve the architecture of the site.
- Create and maintain information-capturing web forms and databases.
- Track traffic statistics of all web sites and microsites for internal report analyses.
- Monitor results of station initiatives and programs (click-thru, avg. TSB, traffic analyses), frequently tracking for program adjustments as necessary.
- Assist in design and creation and oversee execution of station mobile applications.
- Provide training and technical support to company staff.
- Work effectively in time sensitive situations. Meet tight deadlines and coordinate multiple talks simultaneously.
- Take a leadership role in driving digital presence and vision.
- Occasional board operator duties.

*pg 1 of
7 page
posting*

Requirements:

- 1-2 years Web Development and Design experience
- Proficiency in web based applications and coding: Content Management Software (CMS) environment
- Adobe Creative Suite, HTML, CSS, RSS, JavaScript, and PHP
- Proficiency in Social media platforms
- Experience with shooting and editing videos
- Ability to work under pressure
- A team-oriented, positive attitude
- Be detail oriented, a problem solver, and maintain user-friendly webpages.
- Capable of utilizing all of the web's media possibilities: Flash animation, Java applications, streaming and downloadable video and image files, streaming and downloadable audio, etc.
- Experience with WordPress, creating WordPress themes and Drupal.
- Familiarity with studio board operation.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



 **ENTERCOM** | **JOB POSTINGS**

KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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Current Job Openings as of 10/07/14

KMBZ Morning Show Producer

One of the top newsrooms in the country, KMBZ in Kansas City, has an opening for a Morning Show Producer. This is a unique opportunity for someone with great writing skills, an appetite for everything news, and desire to create exclusive content each and every day.

Candidates need to have a news background, and a good understanding of news-wheel operations. Reporting experience would be very good as well.

Kansas City's Morning News and KMBZ are committed to finding the right person to fill this position. If you have what it takes, send a resume, along with anything else that will make you shine to KMBZJobs@gmail.com.

KMBZ and Entercom Kansas City are an Equal Opportunity Employer

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Position
B/E

page 2
of 7 page
posting



7000 Squibb



Mission, KS 66202

 **ENTERCOM** | **JOB POSTINGS**

KCSP 6.10 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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Current Job Openings as of 10/07/14

KMBZ Weekend Anchor/Reporter – Part Time

The KMBZ Newsroom has an immediate opening for a part-time weekend reporter/anchor for its top rated News/Talk station. Two or more years on-air experience as a reporter required, and a degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

KMBZ Anchor/Reporter – Full Time

The KMBZ Newsroom has an immediate opening for a full-time reporter/anchor for its top rated News/Talk station. This is not a beginner's position. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

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position F+G

ENTERCOM KANSAS CITY

98.1 fm 980am
KMBZ
NEWSRADIO



106.5
THE WOLF

7000 Squibb

99.7 THE POINT

THE ON 1660AM
KMBZ
BUSINESS CHANNEL

Mission, KS 66202

96.5
BUZZ

The
98.9
FM

ENTERCOM | **JOB POSTINGS**

KCSP 610 Sports AM, KMBZ 980 News AM/98.1 FM, Business Channel 1660 AM, WDAF 106.5 FM, KRBZ 96.5 FM, KZPT 99.7 FM & KQRC 98.9 FM

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Current Job Openings as of 10/07/14

ENTERCOM KANSAS CITY IS ALWAYS LOOKING FOR QUALIFIED CANDIDATES
FOR THE FOLLOWING POSITIONS:

BOARD OPERATORS/PRODUCERS

Experience operating radio broadcasting console preferred, as well as knowledge of modern radio station practices and FCC broadcast regulations. Responsibilities may include, but not limited to, maintain program/commercial log, scheduling recordings, working with show hosts, and handling listener calls. Requires availability on evenings and weekends.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Position B, E

ON-AIR PERSONALITIES

Entercom is looking for experienced On-Air Personalities. Must have experience in the format (Active Rock, Sports Talk or News Talk formats) and passion for the brand. May include host duties, news, reporting or producing responsibilities as well. Both full-time and part-time positions available. Please submit MP3 with your cover letter, resume and application.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

****NOTE: if your mp3 is larger than 4MB you won't be able to submit it - in that case you may send it to kcrecruitment@entercom.com*

Position F+G

ENTERCOM KANSAS CITY

98.1 fm 980 am
KMBZ
NEWSRADIO



7000 Squibb



Mission, KS 66202



NEW & UPDATED JOB POSTINGS / Entercom Kansas City August 5, 2014

Position C - General Sales Mgr.

Posted 8/5/14. Position offered & accepted 10/17/14

Employee need to give 1 month notice so start date 11/19/14

KC Recruitment

Tue 8/5/2014 12:19 PM

Position D: General Sales Mgr. Posted 8/5/14. Position accepted: 10/10/14

Employee gave notice & relocated from Alabama. Start date: 12/1/14

To Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; Rockhurst Univ - Anne Belote <anne.belote@rockhurst.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewel College - Marissa Bland <blandm@william.jewel.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; DeVry Institute - Carrie Blackman <cblackman@devry.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincolnu.edu>; Park Univ Career Dev Ctr - Casey Falmer <cfalmer@park.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mccck.edu>; Benedictine College - Katie McDowell <Kmcldowell@benedictine.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mccck.edu>; SAG-AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mccck.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mccck.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <ss459o929@ku.edu>; UMKC - Amy Smith, Employer Relations Coord <samy@umkc.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mccck.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Importance: High

📎 1 attachment

Stubbed Attachments.htm;

This message's contents have been archived by the Barracuda Message Archiver.

Job Postings 8-05-14 Entercom KC.doc (718.0K)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on it's website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City

7000 Squibb Road

Mission, KS 66202

(p) 913-744-3600

KCRecruitment@entercom.com

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
*To be considered for any of the positions below,
 please apply online at www.entercom.com and click on "Careers"*

Current Job Openings as of 08/05/14

GENERAL SALES MANAGER / KQRC & KRBZ

Entercom Kansas City seeks a can-do, creative General Sales Manager. We are looking for a person who will take an active role in leading new business development and implementing innovative initiatives among our cluster of radio stations and digital platforms. You will lead a talented sales force that has the assets to win for KQRC 98.9 The Rock and KRBZ 96.5 The Buzz.

Who are we and what can we offer you?

- Entercom Communications was named one of the Top 500 Technology Innovators in the US
- At Entercom Kansas City we have the resources to help our clients including live and local programming, digital advertising, sponsorships, event marketing, and customer focused promotions
- We are a results oriented environment and believe in rewarding your sales management achievements
- You will be working for a company that offers opportunities for advancement and growth in your career

We want to talk with you if...

- You can recruit, train and motivate high performing salespeople.
- You are a positive resource for your sales team.
- You build teams that are business development machines.
- You are fluent in all things digital, get it, know how to position it, and can sell the beauty and value of multi-level, integrated marketing campaigns.
- Your clients see you as focused on their needs.
- You communicate in all ways with enthusiasm and conviction.
- You engage & develop relationships with other departments within the organization to facilitate teamwork & revenue growth.

Ideal Candidates will...

- Have a track record of superior performance in radio or media sales management.
- Exhibit coaching and team building skills.
- Have a solutions-oriented, entrepreneurial personality.
- Be conversant in the latest cross platform marketing vehicles including radio, digital, promotions and events.
- Be computer literate & competent in all basic software, CRS and traffic systems, and able to express yourself well in email, PowerPoint, Excel and in person.
- Welcome accountability and sweat the details

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Page 1 of 6 page job posting



NEW & UPDATED JOB POSTINGS / Entercom Kansas City January 2015

KC Recruitment

Thu 1/29/2015 2:10 PM

Positions

H - Acct Exec

I - Acct Exec

J - Acct Exec

K - Acct Exec

L - News Reporter

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@mval.edu>; William Jewell College - Marissa Bland <blandm@william.jewell.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincolnu.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <Kmcowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; AAG - AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicap <pete.bicap@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <Tess.Surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Importance: High

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[Job Postings 01-29-15 Entercom KC.doc \(132.5K\)](#)

[Job Postings 01-29-15 Entercom KC.pdf \(275.0K\)](#)



KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRBZ FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
To be considered for any of the positions below,
please apply online at www.entercom.com and click on "Careers"

Page 1
of 7 page
- job postings -

Current Job Openings as of January 29, 2015

ACCOUNT EXECUTIVE KCSP / KMBZ / KQRC / KRBZ / KZPT / WDAF

Are you an experienced media salesperson who would like to work for a media company that rewards people who work hard and excel in their craft? Why would you want to leave your current job where you are successful to come work with us? Because you can be even more successful and work for a company who can offer you opportunities that other media companies can't.

Entercom Kansas City has extensive assets and resources unrivaled by any other media company in our market...like digital advertising opportunities available to you to use in marketing your clients' business and SEO/SEM marketing capabilities that provide a well-rounded media strategy. You won't be selling just radio spots; you can put together multi-platform media campaigns. Think of the advertising solutions you would have to offer your clients! You'll be able to set yourself apart from all of your competitors.

As an Account Executive with Entercom you will have the autonomy to release your talent with the tools and infrastructure to do it. We invest in research, CRM, Media Monitors, Scarborough, X-Ray, a fully staffed local Promotions Department and Digital Graphics. We believe in and support our salespeople with an open door management style and ownership that values you and the strengths you bring as a salesperson and marketing consultant. While other media companies have cut assets, rewards and support staff to the bone, we invest in our resources, our talent and our future.

Major Responsibilities of this Position:

- Strategic targeting of clients & developing strong relationships to ensure success and repeat business
- Maintaining regular customer contact through efficient time management skills, including setting face to face appointments, thoroughly analyzing customer needs, and creatively designing marketing programs
- Closing business and executing the client campaign as agreed upon
- Coordinating all aspects of a campaign including copy, ad production, billing, collections, promotions and events
- Attend sales meetings, station events and training programs as required

Experience:

- At least 2 years proven success as a media salesperson with a proven track record for New Business Development and Key Account growth
- Experience in selling events and digital assets
- An understanding of marketing principles and a creative mind to put together unique ideas for our clients
- Computer literacy and proficiency in MS Office Products, Tapscan and sales support software
- Excellent listening skills and strong curiosity to learn about your clients' businesses
- Problem solving ability - you see a problem as an opportunity to develop business

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202





ENTERCOM | JOB POSTINGS

KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRZB FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
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please apply online at www.entercom.com and click on "Careers"*

Current Openings as of 1/29/15

KMBZ Morning Digital Editor – Part Time

Morning digital editor wanted for KMBZ, Kansas City's News Team. Candidate must be highly proficient in all social media platforms, including Facebook and Twitter, and have experience in posting content to websites. The digital editor also collects news copy and audio content, and needs excellent journalistic judgment. Hours are part-time, 3 a.m. to 8 a.m., Monday through Friday.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

KMBZ Weekend Anchor/Reporter – Part Time

The KMBZ Newsroom has an immediate opening for a part-time weekend reporter/anchor for its top rated News/Talk station. Two or more years on-air experience as a reporter required, and a degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

KMBZ Anchor/Reporter – Full Time

The KMBZ Newsroom has an immediate opening for a full-time reporter/anchor for its top rated News/Talk station. This is not a beginner's position. 2+ years of on air experience as a reporter is necessary, degree in Journalism is preferred. Please include writing samples and audio of your work. You must live in the Kansas City metro area.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Page 3 of 7 page job posting

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



NEW & UPDATED JOB POSTINGS / Entercom Kansas City MARCH 2015

Position M - Sales Asst
N - Acct Exec

KC Recruitment

Fri 3/13/2015 10:59 AM

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewell College - Marissa Bland <blandm@william.jewell.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincolnu.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <Kmcowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; SAG - AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <Tess.Surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Importance: High

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[Job Postings 03-13-15 Entercom KC.doc \(134.5K\)](#)

ORDER



Entercom Seattle KKWF-FI

Orders
 Order / Rev: 464594 - 1
 Alt Order #: _____
 Product Desc: MillerCoors Protect the West
 Estimate: _____
 Flight Dates: 07/06/15 - 07/12/15
 Original Date / Rev: 07/01/15 / 08/03/15
 Order Type: GENERAL

Primary AE: Kendall Johnson
 Sales Office: L-SEA
 Sales Region: Local

Agency
 Name: Integer Group
 Buying Contact: Courtney loane
 Billing Contact: _____
7245 West Alaska Dr Suite D
Lakewood, CO 80226

Billing Type: Cash
 Billing Calendar: Broadcast
 Billing Cycle: EOM/EOC
 Agency Commission: 15%

Advertiser
 Name: MillerCoors
 Demographic: A21-49
 Product Codes: Beer
 Priority: FULL
 Revenue Codes: AGY, GEN, GEN

New Business Thru: _____
 Order Separation: 00:45:00
 Advertiser External ID: _____
 Agency External ID: _____
 Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
06/29/15	07/12/15	50	\$0.00	\$0.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
July 2015	50	\$0.00	\$0.00	0.00
Totals	50	\$0.00	\$0.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Kendall Johnson			06/29/15 - End Of Order	100%
Brad Sand			Start Of Order - 06/28/15	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	KKWF	07/06/15	07/12/15	M-F 6a-7p M-F	CM	6a-7p	MTWTF--	:30	20	\$0.00	PKG	0.00	NM	20	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	07/06/15	07/12/15	MTWTF--		20				\$0.00		0.00			
2	KKWF	07/06/15	07/12/15	Sa-Su 5a-12a Sa-Su	CM	5a-12a	-----SS	:30	10	\$0.00	ROS	0.00	NM	10	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	07/06/15	07/12/15	-----SS		10				\$0.00		0.00			
3	KKWF	07/06/15	07/12/15	M-F 6a-7p M-F	CM	6a-7p	MTWTF--	1:00	15	\$0.00	PKG	0.00	NM	15	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	07/06/15	07/12/15	MTWTF--		15				\$0.00		0.00			
4	KKWF	07/06/15	07/12/15	Sa-Su 5a-12a Sa-Su	CM	5a-12a	-----SS	1:00	5	\$0.00	ROS	0.00	NM	5	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	07/06/15	07/12/15	-----SS		5				\$0.00		0.00			
													Totals	50	\$0.00

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

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Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com



ENTERCOM | JOB POSTINGS

KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRZB FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
To be considered for any of the positions below,
please apply online at www.entercom.com and click on "Careers"

Current Job Openings as of March 13, 2015

NATIONAL SALES ASSISTANT

Entercom Kansas City is seeking a highly motivated and detail oriented National Sales Assistant for our eight station cluster. This position includes clerical assistance to the Regional and National Sales Managers. Candidate must be proficient with multiple computer software programs including Microsoft Office, Excel, Power Point, Adobe and Photoshop. The most critical attributes are dependability and attention to detail.

Priorities include:

- Timely confirmation of National orders
- Coordination and execution of promotional requests
- Addressing discrepancies & billing adjustments
- Coordinating merchandising requests for clients
- Developing presentations & copy as needed
- Working closely with promotions & web departments on all website-related promotions

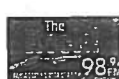
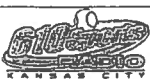
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Page 1 of
6 page job
posting

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202





KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRBZ FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

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Current Job Openings as of 3/13/15

ACCOUNT EXECUTIVE KCSP/ KMBZ / KQRC / KRBZ / KZPT / WDAF

Are you an experienced media salesperson who would like to work for a media company that rewards people who work hard and excel in their craft? Why would you want to leave your current job where you are successful to come work with us? Because you can be even more successful and work for a company who can offer you opportunities that other media companies can't.

Entercom Kansas City has extensive assets and resources unrivaled by any other media company in our market...like digital advertising opportunities available to you to use in marketing your clients' business and SEO/SEM marketing capabilities that provide a well-rounded media strategy. You won't be selling just radio spots; you can put together multi-platform media campaigns. Think of the advertising solutions you would have to offer your clients! You'll be able to set yourself apart from all of your competitors.

As an Account Executive with Entercom you will have the autonomy to release your talent with the tools and infrastructure to do it. We invest in research, CRM, Media Monitors, Scarborough, X-Ray, a fully staffed local Promotions Department and Digital Graphics. We believe in and support our salespeople with an open door management style and ownership that values you and the strengths you bring as a salesperson and marketing consultant. While other media companies have cut assets, rewards and support staff to the bone, we invest in our resources, our talent and our future.

Major Responsibilities of this Position:

- Strategic targeting of clients & developing strong relationships to ensure success and repeat business
- Maintaining regular customer contact through efficient time management skills, including setting face to face appointments, thoroughly analyzing customer needs, and creatively designing marketing programs
- Closing business and executing the client campaign as agreed upon
- Coordinating all aspects of a campaign including copy, ad production, billing, collections, promotions and events
- Attend sales meetings, station events and training programs as required

Experience:

- At least 2 years proven success as a media salesperson with a proven track record for New Business Development and Key Account growth
- Experience in selling events and digital assets
- An understanding of marketing principles and a creative mind to put together unique ideas for our clients
- Computer literacy and proficiency in MS Office Products, Tapscan and sales support software
- Excellent listening skills and strong curiosity to learn about your clients' businesses
- Problem solving ability – you see a problem as an opportunity to develop business

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

Page 2 of 6 page job posting

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



NEW & UPDATED JOB POSTINGS / Entercom Kansas City MAY 18 2015

Position "O"
Promotions Coord

KC Recruitment

Mon 5/18/2015 5:03 PM

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewell College - Marissa Bland <blandm@william.jewell.edu>; Missouri Southern State U - Nicole Brown <brown-n@mssu.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincolnu.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <KmcDowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; SAG - AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <mark.murtha@mcckc.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <Tess.Surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

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Stubbed Attachments.htm;

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 05-18-15 Entercom KC.doc \(123.5K\)](#)

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer.

Attached are new job openings for you to post (one new job description added to last week's posting).

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

I am requesting, however that all applications, resumes and inquires be directed to www.entercom.com/careers

But, please do not hesitate to contact me with any questions.

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Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com



KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRBZ FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER

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please apply online at www.entercom.com and click on "Careers"

*Page 1
of 9 page
job posting*

Current Job Openings as of May 18, 2015

PROMOTIONS COORDINATOR: FULL-TIME KCSP/KMBZ AM/FM

610 Sports Radio, TalkRadio 980 KMBZ AM and KMBZ 98.1 FM are looking for a full-time Promotions Coordinator. This position is an excellent opportunity for someone with some previous radio experience, via internship or part-time work, who has interest in news and sports, but from the radio marketing and promotions perspective. This is not an on-air or in-studio support position.

Key responsibilities include but are not limited to:

- Coordinating on-air prizes, contest giveaways and sponsorships
- Maintaining contest files and inventory for on-air contesting
- Coordinating street marketing activities including but not limited to driving station van to events, setting up station tent, hanging banners and coordinating interactive activities with listeners
- Assisting in maintaining and updating station website
- Keeping contest files and prizes organized
- Assisting in planning and implementing station events
- Assisting in the development of sales promotions and events
- Serving as liaison between the listener and the radio station

The successful candidate should possess:

- Strong computer and Web skills. Must be proficient in Microsoft Excel, Word, PowerPoint and Adobe PhotoShop. Familiarity with remote broadcast equipment and content management systems plus.
- Strong communication skills. Ability to interact with people in a positive way in both written and spoken word.
- Ability to work evenings, weekends and early mornings as needed.
- Excellent organizational and time management skills.
- College degree in communications, marketing or media relations preferred.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202



NEW & UPDATED JOB POSTINGS / Entercom Kansas City June 22, 2015

Positions

*P - Producer R - Acct Exec
Q - Acct Exec S - Acct Exec*

KC Recruitment

Mon 6/22/2015 5:13 PM

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewell College - Marissa Bland <blandm@william.jewel.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincoln.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; ???Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services (Nicole Brown) <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <KmcDowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; ???SAG-AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <markr@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <tess.surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Cc: kcrecruitment@entercom.com <kcrecruitment@entercom.com>;

Importance: High

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Stubbed Attachments.htm;

This message's contents have been archived by the Barracuda Message Archiver.

[Job Postings 06-22-15 Entercom KC.doc \(114.5K\)](#)

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Attached are new job openings for you to post (one new job description added to last week's posting).

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I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

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But, please do not hesitate to contact me with any questions.

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Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City

7000 Squibb Road

Mission, KS 66202

(p) 913-744-3600

KCRecruitment@entercom.com



KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
KQRC FM 98.9 The Rock, KRBZ FM 96.5 The Buzz, KZPTFM 99.7 The Point & WDAF FM 106.5 The Wolf

ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
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*page
1 of 6 page
job posting*

Current Job Openings as of June 22, 2015

ACCOUNT EXECUTIVE KCSP/ KMBZ / KQRC / KRBZ / KZPT / WDAF

Are you an experienced media salesperson who would like to work for a media company that rewards people who work hard and excel in their craft? Why would you want to leave your current job where you are successful to come work with us? Because you can be even more successful and work for a company who can offer you opportunities that other media companies can't.

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Major Responsibilities of this Position:

- Strategic targeting of clients & developing strong relationships to ensure success and repeat business
- Maintaining regular customer contact through efficient time management skills, including setting face to face appointments, thoroughly analyzing customer needs, and creatively designing marketing programs
- Closing business and executing the client campaign as agreed upon
- Coordinating all aspects of a campaign including copy, ad production, billing, collections, promotions and events
- Attend sales meetings, station events and training programs as required

Experience:

- At least 2 years proven success as a media salesperson with a proven track record for New Business Development and Key Account growth
- Experience in selling events and digital assets
- An understanding of marketing principles and a creative mind to put together unique ideas for our clients
- Computer literacy and proficiency in MS Office Products, Tapscan and sales support software
- Excellent listening skills and strong curiosity to learn about your clients' businesses
- Problem solving ability – you see a problem as an opportunity to develop business

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KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
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ENTERCOM KANSAS CITY IS AN EQUAL OPPORTUNITY EMPLOYER
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please apply online at www.entercom.com and click on "Careers"*

Current Job Openings as of 6/22/15

ENTERCOM KANSAS CITY IS ALWAYS LOOKING FOR QUALIFIED CANDIDATES FOR THE FOLLOWING POSITIONS:

BOARD OPERATORS/PRODUCERS

Experience operating radio broadcasting console preferred, as well as knowledge of modern radio station practices and FCC broadcast regulations. Responsibilities may include, but not limited to, maintain program/commercial log, scheduling recordings, working with show hosts, and handling listener calls. Requires availability on evenings and weekends.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

ON-AIR PERSONALITIES

Entercom is looking for experienced On-Air Personalities. Must have experience in the format (Active Rock, Sports Talk or News Talk formats) and passion for the brand. May include host duties, news, reporting or producing responsibilities as well. Both full-time and part-time positions available. Please submit MP3 with your cover letter, resume and application.

To be considered for this position, please apply online at www.entercom.com and click on "Careers".

****NOTE: if your mp3 is larger than 4MB you won't be able to submit it - in that case you may send it to kcruitment@entercom.com*

*page 4
of 6 page
job posting*



NEW & UPDATED JOB POSTINGS / Entercom Kansas City September 8, 2015

KC Recruitment

Tue 9/8/2015 5:37 PM

Position

T: Community Director

U: Acct Exec

To: Corporate EEO <CorporateEEO@entercom.com>; Vickie Richard <Vickie.Richard@entercom.com>; Prep-KC - Anne Johnston <ajohnston@prepkc.org>; Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>; KState University - Anthony YBarra <anthonyy@ksu.edu>; Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>; Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>; William Jewell College - Marissa Bland <blandm@william.jewel.edu>; Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>; Avila College - Susan Wulff <careers@avila.edu>; Fort Hays State University - Dan Rice <careers@fhsu.edu>; Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>; UMKC Career Services - Beth Medley <careerservices@umkc.edu>; Lincoln University - Jeannie Culberos <ccsjobs@lincoln.edu>; KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>; Pittsburg State - David Hogard <dhogard@pittstate.edu>; ???Ohio Center for Broadcasting - Gary James <gary@beonair.com>; Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>; Missouri Southern State U - Career Services (Nicole Brown) <HireALion@mssu.edu>; Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>; Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>; Baker University - Joe Watson <joe.watson@bakeru.edu>; Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>; JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>; Regent University - Kita Graham <kgraham@regent.edu>; MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>; Benedictine College - Katie McDowell <Kmcowell@benedictine.edu>; DeVry Institute - Kim Smith <ksmith3@devry.edu>; University of Kansas - Liz Caldwell <kucareer@ku.edu>; North Greenville College - Linwood Hagen <lahagin@ngu.edu>; Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>; Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>; ???SAG-AFTRA Missouri - Louise Sommers <louise.sommers@sagaftra.org>; Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>; JCCC - Mark Raduziner <mark@jccc.edu>; Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>; Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>; Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>; JCCC - Molly Baumgardner, M.S. <molly@jccc.edu>; NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>; Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>; Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>; University of Kansas - Patty Noland <pnoland@ku.edu>; KState University - Candy Walton <radio@ksu.edu>; KU Regents Center - Sue Edwards <s459o929@ku.edu>; Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>; Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>; Baker University - Susan Wade <susan.wade@bakeru.edu>; Ottawa University - Susan Webb <susan.webb@ottawa.edu>; DeVry Institute - Shelly Wales <swales@devry.edu>; MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>; Park Univ Career Dev Ctr - Tess Surprenant <tess.surprenant@park.edu>; University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>; Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>; United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>; Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>;

Importance: High

📎 1 attachment

Job Postings 09-08-15 Entercom KC.doc;

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Attached are new job openings for you to post.

Your referrals are critical to our recruitment success.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

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ENTERCOM | JOB POSTINGS

KCSP AM 610 Sports, KMBZ Talk 980, KMBZ 98.1 FM News & Information, KMBZ Business Channel 1660 AM
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Page 1
of 7 page
job posts

Current Job Openings as of September 8, 2015

Continuity Director

Entercom Kansas City is seeking a Continuity Director (full-time). Primary responsibilities include input & revision of copy instructions for local, national and network sales orders, reviewing and revising production orders and other reporting. This position requires accuracy, multi-tasking, attention to detail with exceptional organizational skills. The Continuity Director works directly with Account Managers, the production department, agencies and commercial providers to ensure all instructions and spots are received, input and delivered in a timely manner.

Prior radio experience and knowledge of WideOrbit's Traffic System, or similar system is required. The ideal candidate is self-directed, can work with minimal supervision and is able to handle several projects at once. This position will cross train on all traffic department duties to provide coverage when needed.

If you are motivated and are driven to provide exceptional customer focus, we want to hear from you! To apply for this position please go to www.entercom.com and click on "Careers".

To be considered for this position, please complete the application online at www.entercom.com/careers

ON-AIR PERSONALITY / 99.7 The Point, Kansas City

Entercom Kansas City is looking for an experienced On-Air sidekick to join veteran 99.7 the Point morning show host, Kelly Urich. Candidate must have experience in this female-oriented format and passion for the brand. Job may also include host duties, news, reporting and/or production.

To be considered for this position, please complete the application online at www.entercom.com/careers and include your mp3 with cover letter, resume and references.

***NOTE: if your mp3 is larger than 4MB you won't be able to submit it – in that case you may send it to kcrecruitment@entercom.com

ENTERCOM KANSAS CITY

7000 Squibb

Mission, KS 66202





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*Page 2
of 1 page
- no posting*

Current Job Openings as of 09/08/15

ACCOUNT EXECUTIVE KCSP/ KMBZ / KQRC / KRBZ / KZPT / WDAF

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- Problem solving ability – you see a problem as an opportunity to develop business

To be considered for this position, please apply online at www.entercom.com/careers



SUPPLEMENTAL INITIATIVES

Entercom Kansas City far exceeded the minimum requirements for Supplemental Initiative.

All supplemental initiatives are listed and summarized on the Annual EEO reports. All initiatives have back-up documentation.

Attached are documentations for a few of the supplemental initiatives.

If you need documentation for all initiatives, please email Noreen McCormack at nmccormack@entercom.com and I will gladly provide all documentation.

Thank you.

Lynne Greenamyre

From: Mercury Association <umkcmercury@umkc.edu>
Sent: Wednesday, February 18, 2015 11:20 AM
To: Lynne Greenamyre; Lauren Carmack
Subject: Thank you for attending our brunch!

Lynne,

On behalf of Mercury Association, I would like to thank you for attending our 28th Annual Internship Brunch. We were very pleased with the amount of businesses and students that attended this year, despite the weather.

We hope that you were able to connect with several students for your upcoming internship positions. If Mercury can do anything else to help communicate more internship/job opportunities to students, or even recruit interns, feel free to reach out to us!

We look forward to having you again next year!

Thank you,

Lesley Carlisle

SR | Communication Studies
University of Missouri - Kansas City
President | Mercury Association

Lynne Greenamyre

From: Collin Click
Sent: Friday, September 25, 2015 10:38 AM
To: Lynne Greenamyre
Subject: RE: EEO ACTIVITY

4/9/2015 / University of Missouri – Kansas City (UMKC) / Spoke to Communications Studies Senior Seminar class of 25-30 about my career in radio and the career path that led me to it.

I am also doing this again on 10/22.

Thanks!

Collin Click | Promotions Director | Marketing Director
KQRC-FM | KRBZ-FM
cclick@entercom.com
Entercom Kansas City
7000 Squibb Road | Mission, KS 66202
(O) 913.744.3865 | (C) 785.979.6663

From: Lynne Greenamyre
Sent: Thursday, September 24, 2015 4:40 PM
To: KANSAS CITY PROGRAM MANAGERS; KANSAS CITY PROMOTIONS MANAGERS; KANSAS CITY SALES MANAGERS; Vickie Richard
Subject: EEO ACTIVITY
Importance: High

Hello,

I'm wrapping up our EEO reporting and would like some info from you.

If (in the past year) you represented Entercom at an event such as speaking at a college or attending a seminar, please let me know the details:

Date / Location / Brief description of the event including # of people involved

For Example:

March 25, 2015 / Johnson County Community College / spoke to Broadcasting class of approx. 25 students about careers in radio

OR

Date / Overland Park Marriott / Networking event for ABC Organization / met 15-20 people in advertising/media industry

Thanks in advance for your info!

Lynne Greenamyre
Executive Assistant
Entercom Kansas City
7000 Squibb Road

Lynne Greenamyre

From: John Hanson
Sent: Thursday, September 24, 2015 4:54 PM
To: Lynne Greenamyre
Subject: RE: EEO ACTIVITY

I believe April 14th. And it was 50 people.

From: Lynne Greenamyre
Sent: Thursday, September 24, 2015 4:49 PM
To: John Hanson
Subject: RE: EEO ACTIVITY

Howdy,

Can you get me the date(s)? Also, about how many people were in attendance?

Thanks!

Lynne Greenamyre
Executive Assistant
Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3838
(f) 913-744-3736
lgreenamyre@entercom.com



From: John Hanson
Sent: Thursday, September 24, 2015 4:44 PM
To: Lynne Greenamyre
Subject: RE: EEO ACTIVITY

In April I spoke to students, educators and others at the BEA Conference in Las Vegas. We answered the question, *Can (or Should) Sports Journalists Be Taught How to Be Sports Personalities.*

From: Lynne Greenamyre
Sent: Thursday, September 24, 2015 4:40 PM
To: KANSAS CITY PROGRAM MANAGERS; KANSAS CITY PROMOTIONS MANAGERS; KANSAS CITY SALES MANAGERS; Vickie Richard
Subject: EEO ACTIVITY
Importance: High

Hello,

I'm wrapping up our EEO reporting and would like some info from you.

Lynne Greenamyre

From: John Morris
Sent: Tuesday, September 08, 2015 4:36 PM
To: Ken Wolf; Lynne Greenamyre
Subject: joco tour

9-08-15

I took Joel Nichols "Introduction to Broadcasting" class thru the stations today on a tour. The classes are held at Johnson County Community College. During our time I talked with them and answered questions about some of the nuts and bolts of the various jobs in the industry including, the news, being an on-air personality, and the technical side of things. We discussed how one can start a career in radio and specifically how to apply for internships at Entercom. They saw several of the control boards in operation, toured the news suite, observed the Dana and Parks show from the control room, observed a music show in 106.5 the Wolf and were given a tour of the Technical Operations Suite. The tour was conducted from 2:30 pm until about 3:30 pm on Tuesday 9-08-15.

Though I didn't get an actual count it looked to be around 20 students.

Special thanks to Leigh McNabb, Rod Babcock, Kara Marxer and Shotgun Jaxson for taking a few moments out of their busy day to address the students.

John Morris
Entercom Engineering KC

Entercom Kansas City / Breakfast Networking event

From: KC Recruitment <kcrecruitment@entercom.com>

Date: Friday, September 25, 2015 at 1:13 PM

To: Prep-KC - Anne Johnston <ajohnston@prepkc.org>, Mid America Nazarene Univ - Angie Meinke <ammeinke@mnu.edu>, KState University - Anthony YBarra <anthonyy@ksu.edu>, Mid America Nazarene Univ - Billie Batten <bbatten@mnu.edu>, Missouri Valley College - Tiffany Bergman <bergmant@moval.edu>, William Jewell College - Marissa Bland <blandm@william.jewel.edu>, Northwest MO State Univ - Rosalie Weathermon <career@nwmissouri.edu>, Avila College - Susan Wulff <careers@avila.edu>, Fort Hays State University - Dan Rice <careers@fhsu.edu>, Harris-Stowe State Univ - Wanda McNeil <careerservices@hssu.edu>, UMKC Career Services - Beth Medley <careerservices@umkc.edu>, Lincoln University - Jeannie Culberos <ccsjobs@lincoln.edu>, KS Dept of Social & Rehab Svcs - Debbie Lang <debbie.lang@srs.ks.gov>, Pittsburg State - David Hogard <dhogard@pittstate.edu>, Mid America Nazarene Univ - Mark Hamilton <hamilton@mnu.edu>, "Missouri Southern State U - Career Services (Nicole Brown)" <HireALion@mssu.edu>, Full Sail Real World Edu - Harmony Thompson <hthompson@fullsail.com>, Ohio Center for Broadcasting - Jim Murphy <jmurphy@beonair.com>, Joe Watson <Joe.Watson@bakeru.edu>, Rockhurst Univ - Dr Katie Fischer Clune <katie.clune@rockhurst.edu>, JCCC - Kit Gorrell Frankenfield <kfrankenfield@jccc.edu>, Regent University - Kita Graham <kgraham@regent.edu>, MCC-Blue River - Kim Moriconi <Kim.Moriconi@mcckc.edu>, Benedictine College - Katie McDowell <Kmcldowell@benedictine.edu>, DeVry Institute - Kim Smith <ksmith3@devry.edu>, University of Kansas - Liz Caldwell <kucareer@ku.edu>, North Greenville College - Linwood Hagen <lahagin@ngu.edu>, Northwest MO State Univ - Fred Lamer <lamer@nwmissouri.edu>, Longview Community College - Linda Anderson <linda.anderson@mcckc.edu>, Metro Community College - Mark Murtha <Mark.Murtha@mcckc.edu>, Mark Raduziner <markr@jccc.edu>, Northwest MO State Univ - Marla McCrary <marlam@nwmissouri.edu>, Maple Woods Comm College - Mary Lynn Munger <marylynn.munger@mcckc.edu>, Rockhurst Univ - Mike Theobald <mike.theobald@rockhurst.edu>, Molly Baumgardner <molly@jccc.edu>, NAACP - Anita L Russell <naacpkcmo@sbcglobal.net>, Chamber of Commerce KC - Rick Perry <perry@kcchamber.com>, Rockhurst Univ - Pete Bicak <pete.bicak@rockhurst.edu>, University of Kansas - Patty Noland <pnoland@ku.edu>, KState University - Candy Walton <radio@ksu.edu>, KU Regents Center - Sue Edwards <s459o929@ku.edu>, Rockhurst Univ - Shelly Oliver <shelly.oliver@rockhurst.edu>, Southwest Baptist Univ - Suzanne Powers <spowers@sbuniv.edu>, Baker University - Susan Wade <susan.wade@bakeru.edu>, Ottawa University - Susan Webb <susan.webb@ottawa.edu>, DeVry Institute - Shelly Wales <swales@devry.edu>, MCC Business & Technology - Tatia Shelton <tatia.shelton@mcckc.edu>, Park Univ Career Dev Ctr - Tess Surprenant <tess.surprenant@park.edu>, University of Central Missouri - Kathy Tierney <tierney@ucmo.edu>, Ohio Center for Broadcasting - Terry Wilson <twilson@beonair.com>, United Minority Media Assoc - MC Richardson <ummaseventyfour@yahoo.com>, Independence Employment Resource Ctr - Bill Ellibee <wel-ec-independence@ldschurch.org>

Subject: Entercom Kansas City / Breakfast Networking event

Dear Recruitment Source:

As you know, Entercom Kansas City is an Equal Employment Opportunity employer. We'd like to extend an invitation to you to come visit Entercom Kansas City, take a tour, discuss recruitment efforts, and enjoy continental breakfast.

We haven't set a date yet - this e-mail is to determine if you are interested in attending - and if so, what day(s) of the week would work best for such a gathering.

Please respond and let me know your preference. OR if breakfast isn't an option for you but you'd still like to come meet us, just drop me a note with your thoughts.

I can be reached at 913-744-3838; e-mail: lgreenamyre@entercom.com.

Thanks in advance for your assistance!

Sincerely,

Lynne Greenamyre
EEO Officer / Executive Assistant

Entercom Kansas City

7000 Squibb Road

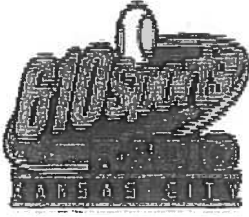
Mission, KS 66202

(p) 913-744-3600

KCRecruitment@entercom.com

Privacy Notice: The Federal Communications Commission (FCC) requires all stations to report the names of community organizations receiving job vacancy information plus the contact person, address and telephone number of each organization in an annual EEO Public File Report that will be made available to the general public in the station's public inspection file and on its website. **IF YOU DO NOT CONSENT TO THE PUBLIC DISCLOSURE OF THIS INFORMATION REQUIRED BY THE FCC, PLEASE NOTIFY ME IMMEDIATELY.**

INVOICE



KCSP-AM
7000 Squibb Rd
2nd Floor
Mission, KS 66202
Main: (913) 744-3600
Billing: (913) 744-3754

www.610sports.com

Billing Address:

Entercom Kansas City
Attention: Accounts Payable
7000 Squibb
Mission, KS 66202

Send Payment To:

KCSP-AM
7000 Squibb Rd
2nd Floor
Mission, KS 66202

Invoice #	Invoice Date	Invoice Month	Invoice Period
212433-12	09/28/14	September 2014	09/01/14 - 09/28/14

Station	Account Executive	Sales Office	Sales Region
KCSP-AM	Kansas City House	Kansas City Loc	Local

Advertiser	Product	Estimate Number
Entercom Kansas City	EEO POLICY/RECRUITME	

Flight Dates	Order #	Alt Order #
09/30/13 - 01/04/16	212433	

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

IDB #	Advertiser Code	Product Code

Agency Ref	Advertiser Ref

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Due upon receipt

Net Total

\$0.00

*Page 1 of a 35 page
 traffic report listing
 EEO.*

Lynne Greenamyre

From: KC Recruitment
Sent: Wednesday, September 11, 2013 12:12 PM
To: Corporate EEO; Vickie Richard; Prep-KC - Anne Johnston; Mid America Nazarene Univ - Angie Meinke; Rockhurst Univ - Anne Belote; KState University - Anthony YBarra; Mid America Nazarene Univ - Billie Batten; Missouri Valley College - Tiffany Bergman; Missouri Southern State U - Nicole Brown; Northwest MO State Univ - Rosalie Weathermon; Avila College - Mary Corless; Fort Hays State University - Dan Rice; UMKC Career Services - Beth Medley; DeVry Institute - Carrie Blackman; Lincoln University - Denise Ridenhour; Park Univ Career Dev Ctr - Casey Falmer; KS Dept of Social & Rehab Svcs - Debbie Lang; Pittsburg State - David Hogard; Ohio Center for Broadcasting - Gary James; Mid America Nazarene Univ - Mark Hamilton; Missouri Southern State U - Career Services; Full Sail Real World Edu - Harmony Thompson; Rockhurst Univ - Mike Theobald; Baker University - Joe Watson; Rockhurst Univ - Dr Katie Fischer Clune; JCCC - Kit Gorrell Frankenfield; Regent University - Kita Graham; MCC-Blue River - Kim Moriconi; University of Kansas - Liz Caldwell; North Greenville College - Linwood Hagen; Northwest MO State Univ - Fred Lamer; Longview Community College - Linda Anderson; Metro Community College - Mark Murtha; JCCC - Mark Raduziner; Northwest MO State Univ - Marla McCrary; Maple Woods Comm College - Mary Lynn Munger; JCCC - Molly Baumgardner, M.S.; NAACP - Anita L Russell; Chamber of Commerce KC - Rick Perry; Rockhurst Univ - Pete Bicak; University of Kansas - Patty Noland; KState University - Candy Walton; KU Regents Center - Sue Edwards; UMKC - Amy Smith, Employer Relations Coord; AFTRA - Sylvia Stucky; Baker University - Susan Wade; Ottawa University - Susan Webb; DeVry Institute - Shelly Wales; MCC Business & Technology - Tatia Shelton; Ohio Center for Broadcasting - Terry Wilson; United Minority Media Assoc - MC Richardson; Independence Employment Resource Ctr - Bill Ellibee
Cc: Dorine Woodard; Lynne Greenamyre
Subject: Entercom Radio KC presentation Sept 24th, 2013

You are cordially invited to attend an Entercom Radio presentation on career opportunities.

It will be held at 9:00am on Tuesday, September 24, 2013. We will provide a continental breakfast.

You will hear from radio professionals, have time for Q & A, then take a tour of all 7 Entercom KC stations.

Space is limited to 25 attendees. You are very important to us as a Recruitment Partner, so please RSVP as soon as possible..

Please let me know if you have questions.

Thank you,
Dorine Woodard

Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3600
KCRecruitment@entercom.com

Lynne Greenamyre

From: Surprenant, Tess <tess.surprenant@park.edu>
Sent: Monday, February 03, 2014 4:02 PM
To: Lynne Greenamyre
Subject: RE: Park University mini-career fairs - Entercom registered for 2/6/14

Hello Lynne,

That is wonderful news and we are so excited that KQRC?KRBZ can attend. It looks like everything is good. I'll send you directions and details in a separate email.

Regards,

Tess

Tess Surprenant

Director, Career Development

Individualization | Strategic | Ideation | Maximize | Output

Career Development Center • Mabee Learning Center 714
Park University
8700 NW River Park Drive • Parkville, MO 64152-3795
Direct: 816.584.6350 • Office: 816.584.6578

[website](#) | [email](#) | [twitter](#) | [linkedin](#) | [facebook](#) | [pinterest](#)

From: Lynne Greenamyre [mailto:lgreenamyre@entercom.com]
Sent: Monday, February 03, 2014 3:10 PM
To: Surprenant, Tess
Subject: FW: Park University mini-career fairs - Entercom registered for 2/6/14

Hello Tess,

I've just signed up our KQRC/KRBZ Promotion Director, Collin Click, to attend the Careers in Creative Industries career fair this Thursday 2/6/14. Please let us know if you need any extra info from us.

When you have the career info available, please send it to me at lgreenamyre@entercom.com

Thanks!

Lynne Greenamyre
Executive Assistant
Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3838
(f) 913-744-3736
lgreenamyre@entercom.com

Lynne Greenamyre

From: Collin Click
Sent: Monday, February 24, 2014 3:45 PM
To: Lynne Greenamyre
Subject: FW: Internship Brunch Info

Collin Click | Promotions Director
KQRC-FM | KRBZ-FM
cclick@entercom.com
Entercom Kansas City
7000 Squibb Road | Mission, KS 66202
(O) 913.744.3865 | (C) 785.979.6663

From: Collin Click
Sent: Monday, February 24, 2014 11:14 AM
To: Lauren Carmack
Subject: Internship Brunch Info

Hey,

Here is all of the info they sent me. Map and everything should be on the link.

Hello! My name is Ayssa Oliveras and I am president of UMKC Mercury Association. A student organization in the Communication Studies department designed to promote awareness about internships in the communications field & provide information about preparing for professional jobs in the community.

We would like to formally invite you to our 27th Annual Internship Brunch that will be held

Tuesday, February 25th @ 9:00am until 11:00am in Person Auditorium located in Atterbury Student Success Center.

<http://www.umkc.edu/success/student-success-center-location.pdf>

This is a free interviewing event for students looking for internship opportunities and for companies searching for hard-working applicants. Brunch will be served promptly at 9:00am followed by the interviewing segment. The interviewing segment is broken up into speed interviewing

Lynne Greenamyre

From: Lauren Carmack
Sent: Wednesday, September 17, 2014 10:20 AM
To: Lynne Greenamyre
Subject: RE: Interns / from Oct 1, 2013 through September 30, 2014

We have had 25 interns since October 1st, 2013

From: Lynne Greenamyre
Sent: Tuesday, September 16, 2014 3:03 PM
To: Chris Knoepfel; Kelsey Nelson; Lauren Carmack; Derek Huff
Cc: Jennifer Nagel; Collin Click; Dustin Boehm
Subject: Interns / from Oct 1, 2013 through September 30, 2014
Importance: High

Hello,

It's my job to complete our EEO report – and I have to send a draft off this Thursday. (Yikes!)

I was hoping I could get from you the number of interns you have had on your stations since October 1, 2013. Please send me whatever information you used to send to Dorine.

Thanks!

Lynne Greenamyre
Executive Assistant
Entercom Kansas City
7000 Squibb Road
Mission, KS 66202
(p) 913-744-3838
(f) 913-744-3736
lgreenamyre@entercom.com

