

CONTRACT



KWFS-AM
2525 Kell Blvd
Suite 200
Wichita Falls, TX 76308
(940) 763-1111

newstalk1290.com

And:

Crossroads Media
66 Canal Center Plaza Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 635270 /		<u>Alt Order #</u> 32034439
<u>Advertiser</u> Mick Cornett for Governor		<u>Original Date / Revision</u> 08/01/18 / 08/02/18
<u>Contract Dates</u> 08/07/18 - 08/13/18	<u>Estimate #</u> 4319	
<u>Product</u> Oklahomans for Mick Cornett		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KWFS-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> R113800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KWFS	08/07/18	08/13/18	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/18	08/13/18	11111--				5	\$25.00			
N 2	KWFS	08/07/18	08/13/18	M-F Midday	10:00 AM-3:00 PM		1:00			NM	5	\$210.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/18	08/13/18	11111--				5	\$42.00			
N 3	KWFS	08/07/18	08/13/18	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	5	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/18	08/13/18	11111--				5	\$38.00			
N 4	KWFS	08/07/18	08/13/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/18	08/13/18	-----1-				1	\$15.00			
N 5	KWFS	08/07/18	08/13/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	1	\$12.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/07/18	08/13/18	-----1				1	\$12.00			
Totals											17	\$552.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/30/18 -08/13/18	17	\$552.00	(\$82.80)	\$469.20
Totals	17	\$552.00	(\$82.80)	\$469.20

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Aug 01, 18
 CONT# 32034439 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO KWFS-AM (Wichita Falls, TX)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 4319

SALESPERSON FAX#

PH # 703-299-1760

BYR EMILY MILHOAN
 ADV MICK CORNETT FOR GOVERNOR
 PDT Oklahomans for Mick Cornett
 FLT Aug 07, 18 - Aug 13, 18

* REP ORDER COMMENT *

** 7/31/2018 5:09:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

** 7/31/2018 5:09:00 PM: NOTE: TRAFFIC, NAB, AND PAYMENT WILL BE SENT THE MORNING BEFORE THE START DATE. IF THERE IS A MONDAY START, WE WILL SEND ALL THE FRIDAY MORNING BEFORE.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<u>FLIGHT 1</u>							
	1.1	.T.....	6A - 10A	60	08/07/2018 - 08/07/2018	1D	1	\$25.00	1
	1.2	.T.....	10A - 3P	60	08/07/2018 - 08/07/2018	1D	1	\$42.00	1
	1.3	.T.....	3P - 7P	60	08/07/2018 - 08/07/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		<u>FLIGHT 2</u>							
	2.1	..W....	6A - 10A	60	08/08/2018 - 08/08/2018	1D	1	\$25.00	1
	2.2	..W....	10A - 3P	60	08/08/2018 - 08/08/2018	1D	1	\$42.00	1
	2.3	..W....	3P - 7P	60	08/08/2018 - 08/08/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		<u>FLIGHT 3</u>							
	3.1	...T...	6A - 10A	60	08/09/2018 - 08/09/2018	1D	1	\$25.00	1
	3.2	...T...	10A - 3P	60	08/09/2018 - 08/09/2018	1D	1	\$42.00	1
	3.3	...T...	3P - 7P	60	08/09/2018 - 08/09/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		<u>FLIGHT 4</u>							
	4.1	....F..	6A - 10A	60	08/10/2018 - 08/10/2018	1D	1	\$25.00	1
	4.2	....F..	10A - 3P	60	08/10/2018 - 08/10/2018	1D	1	\$42.00	1
	4.3	....F..	3P - 7P	60	08/10/2018 - 08/10/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	

Aug 01, 18
 CONT# 32034439 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: / / 4319

5.1	<u>FLIGHT 5</u>	6A - 7P	60	08/11/2018 - 08/11/2018	1D	1	\$15.00	1	
S.						1	\$15.00	
							** FLIGHT TOTALS **		
6.1	<u>FLIGHT 6</u>	6A - 7P	60	08/12/2018 - 08/12/2018	1D	1	\$12.00	1	
S						1	\$12.00	
							** FLIGHT TOTALS **		
7.1	<u>FLIGHT 7</u>	6A - 10A	60	08/13/2018 - 08/13/2018	1D	1	\$25.00	1	
	M.....						1	\$42.00	1
	M.....						1	\$38.00	1
7.2	M.....	10A - 3P	60	08/13/2018 - 08/13/2018	1D	1	\$42.00	1	
7.3	M.....	3P - 7P	60	08/13/2018 - 08/13/2018	1D	1	\$38.00	1	
						3	\$105.00		
						** FLIGHT TOTALS **			

	Aug 18						
SPOTS	17						
CASH	552.00						
TRADE	0.00						
NSL	0.00						
TOTAL	552.00						

						TOTAL
SPOTS						17
CASH						552.00
TRADE						0.00
NSL						0.00
TOTAL						552.00

**** Competitive Comments ****

OKLAHOMANS FOR MICK CORNET RADIO 8.7-8.13.18

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

CONTRACT

KWFS-AM
2525 Kell Blvd
Suite 200
Wichita Falls, TX 76308
(940) 763-1111

newstalk1290.com

And:

Crossroads Media
66 Canal Center Plaza Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 633499 /		<u>Alt Order #</u> 32028643
<u>Advertiser</u> Mick Cornett for Governor		<u>Original Date / Revision</u> 07/30/18 / 07/30/18
<u>Contract Dates</u> 07/31/18 - 08/06/18	<u>Estimate #</u> 4316	
<u>Product</u> Oklahomans for Mick Cornett		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KWFS-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> RI13800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KWFS	07/31/18	08/06/18	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/31/18	08/06/18	11111--				5	\$25.00			
N 2	KWFS	07/31/18	08/06/18	M-F Midday	10:00 AM-3:00 PM		1:00			NM	5	\$210.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/31/18	08/06/18	11111--				5	\$42.00			
N 3	KWFS	07/31/18	08/06/18	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	5	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/31/18	08/06/18	11111--				5	\$38.00			
Totals											15	\$525.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/30/18 - 08/06/18	15	\$525.00	(\$78.75)	\$446.25
Totals	15	\$525.00	(\$78.75)	\$446.25

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Jul 30, 18
 CONT# 32028643 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO KWFS-AM (Wichita Falls, TX)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 4316
 SALESPERSON FAX#
 PH # 703-299-1760

BYR EMILY MILHOAN
 ADV MICK CORNETT FOR GOVERNOR
 PDT Oklahomans for Mick Cornett
 FLT Jul 31, 18 - Aug 06, 18

* REP ORDER COMMENT *

** 7/27/2018 4:46:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS
 A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM.
 EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T.....	6A - 10A	60	07/31/2018 - 07/31/2018	1D	1	\$25.00	1
	1.2	.T.....	10A - 3P	60	07/31/2018 - 07/31/2018	1D	1	\$42.00	1
	1.3	.T.....	3P - 7P	60	07/31/2018 - 07/31/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	08/01/2018 - 08/01/2018	1D	1	\$25.00	1
	2.2	..W....	10A - 3P	60	08/01/2018 - 08/01/2018	1D	1	\$42.00	1
	2.3	..W....	3P - 7P	60	08/01/2018 - 08/01/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	08/02/2018 - 08/02/2018	1D	1	\$25.00	1
	3.2	...T...	10A - 3P	60	08/02/2018 - 08/02/2018	1D	1	\$42.00	1
	3.3	...T...	3P - 7P	60	08/02/2018 - 08/02/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	08/03/2018 - 08/03/2018	1D	1	\$25.00	1
	4.2	....F..	10A - 3P	60	08/03/2018 - 08/03/2018	1D	1	\$42.00	1
	4.3	....F..	3P - 7P	60	08/03/2018 - 08/03/2018	1D	1	\$38.00	1
					** FLIGHT TOTALS **		3	\$105.00	

Jul 30, 18
 CONT# 32028643 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: / / 4316

FLIGHT 5									
5.1	M.....	6A - 10A	60	08/06/2018 - 08/06/2018	1D	1	\$25.00	1	
5.2	M.....	10A - 3P	60	08/06/2018 - 08/06/2018	1D	1	\$42.00	1	
5.3	M.....	3P - 7P	60	08/06/2018 - 08/06/2018	1D	1	\$38.00	1	
** FLIGHT TOTALS **						3	\$105.00		

Aug 18							
SPOTS	15						
CASH	525.00						
TRADE	0.00						
NSL	0.00						
TOTAL	525.00						

							TOTAL
SPOTS							15
CASH							525.00
TRADE							0.00
NSL							0.00
TOTAL							525.00

**** Competitive Comments ****

OKLAHOMANS FOR MICK CORNETT RADIO 7.31-8.6.18

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

ORDER



Orders
Order / Rev: 537085
Alt Order #: 31820369
Product Desc: Oklahomans for Mick Cornett
Estimate: 4047
Flight Dates: 06/05/18 - 06/11/18
Original Date / Rev: 05/14/18 / 05/22/18
Order Type: POLITICAL CANDIDATE

KWFS-AM

Primary AE: Katz Philadelphia
Sales Office: K-PHI
Sales Region: National

Agency Name: Crossroads Media
Buying Contact:
Billing Contact:
 66 Canal Center Plaza Suite 555
 Alexandria, VA 22314

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Mick Cornett for Governor
Demographic: A35+
Product Codes: Candidates,IAB11
Revenue Code 1: AGY
Revenue Code 2: BROADCAST
Revenue Code 3: BRC-SPOT

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
05/28/18	06/11/18	12	\$362.00	\$307.70

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
June 2018	12	\$362.00	\$307.70	0.00
Totals	12	\$362.00	\$307.70	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KWFS	06/05/18	06/11/18	M-F AM Drive M-F AM Drive	CM	6:00 AM-10:00 AM	11111--	1:00	5	\$25.00	P-02	0.00	NM	5	\$125.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/05/18	06/11/18	11111--			5			\$25.00			0.00		
N 2	KWFS	06/05/18	06/11/18	M-F Midday M-F Midday	CM	10:00 AM-3:00 PM	11111--	1:00	5	\$42.00	P-02	0.00	NM	5	\$210.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/05/18	06/11/18	11111--			5			\$42.00			0.00		
N 3	KWFS	06/05/18	06/11/18	Sa-Su Prime Rotator Sa-Su Prime Rotator	CM	6:00 AM-7:00 PM	-----1-	1:00	1	\$15.00	P-03	0.00	NM	1	\$15.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/05/18	06/11/18	-----1-			1			\$15.00			0.00		
N 4	KWFS	06/05/18	06/11/18	Sa-Su Prime Rotator Sa-Su Prime Rotator	CM	6:00 AM-7:00 PM	-----1	1:00	1	\$12.00	P-03	0.00	NM	1	\$12.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		06/05/18	06/11/18	-----1			1			\$12.00			0.00		
													Totals	12	\$362.00

CONTRACT

KWFS-AM
2525 Kell Blvd
Suite 200
Wichita Falls, TX 76308
(940) 763-1111

newstalk1290.com

And:

Crossroads Media
66 Canal Center Plaza Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 537085 /		<u>Alt Order #</u> 31820369
<u>Advertiser</u> Mick Cornett for Governor		<u>Original Date / Revision</u> 05/14/18 / 05/22/18
<u>Contract Dates</u> 06/05/18 - 06/11/18	<u>Estimate #</u> 4047	
<u>Product</u> Oklahomans for Mick Cornett		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KWFS-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> RI13800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KWFS	06/05/18	06/11/18	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/05/18	06/11/18	11111--				5	\$25.00			
N 2	KWFS	06/05/18	06/11/18	M-F Midday	10:00 AM-3:00 PM		1:00			NM	5	\$210.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/05/18	06/11/18	11111--				5	\$42.00			
N 3	KWFS	06/05/18	06/11/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/05/18	06/11/18	-----1-				1	\$15.00			
N 4	KWFS	06/05/18	06/11/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	1	\$12.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/05/18	06/11/18	-----1				1	\$12.00			
Totals											12	\$362.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/11/18	12	\$362.00	(\$54.30)	\$307.70
Totals	12	\$362.00	(\$54.30)	\$307.70

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

INVOICE



KWFS-AM
2525 Kell Blvd
Suite 200
Wichita Falls, TX 76308
Main: (940) 763-1111
Billing:

newstalk1290.com

Billing Address:

Crossroads Media
Attention: Accounts Payable
66 Canal Center Plaza Suite 555
Alexandria, VA 22314

Send Payment To:

KWFS-AM
TSM Wichita Falls
PO Box 301040
Dallas, TX 75303-1033

Property	KWFS-AM		
Invoice #	537085-1	Order #	537085
Invoice Date	06/30/18	Alt Order #	31820369
Invoice Month	June 2018	Deal #	
Invoice Period	05/28/18 - 06/11/18	Flight Dates	06/05/18 - 06/11/18
Advertiser	Mick Cornett for Governor		
Product	Oklahomans for Mick Cornett		
Estimate #	4047		
Account Executive	Katz Philadelphia		
Sales Office	Katz Philadelphia		
Sales Region	National		
Agency Code	RI13800		
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref			
Advertiser Ref			
Product 1			
Product 2			

Line	Spot #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type
1	1	KWFS	Tu	06/05/18	9:43 AM	M-F AM Drive	6:00 AM-10:00 AM	1:00	MICK RADIO	\$25.00	NM
2	1	KWFS	Tu	06/05/18	2:25 PM	M-F Midday	10:00 AM-3:00 PM	1:00	MICK RADIO	\$42.00	NM
1	2	KWFS	W	06/06/18	6:28 AM	M-F AM Drive	6:00 AM-10:00 AM	1:00	MICK RADIO	\$25.00	NM
2	2	KWFS	W	06/06/18	12:57 PM	M-F Midday	10:00 AM-3:00 PM	1:00	MICK RADIO	\$42.00	NM
1	3	KWFS	Th	06/07/18	6:35 AM	M-F AM Drive	6:00 AM-10:00 AM	1:00	MICK RADIO	\$25.00	NM
2	3	KWFS	Th	06/07/18	10:21 AM	M-F Midday	10:00 AM-3:00 PM	1:00	MICK RADIO	\$42.00	NM
1	4	KWFS	F	06/08/18	6:59 AM	M-F AM Drive	6:00 AM-10:00 AM	1:00	MICK RADIO	\$25.00	NM
2	4	KWFS	F	06/08/18	2:34 PM	M-F Midday	10:00 AM-3:00 PM	1:00	MICK RADIO	\$42.00	NM
3	1	KWFS	Sa	06/09/18	7:56 AM	Sa-Su Prime Rotator	6:00 AM-7:00 PM	1:00	MICK RADIO	\$15.00	NM
4	1	KWFS	Su	06/10/18	6:16 PM	Sa-Su Prime Rotator	6:00 AM-7:00 PM	1:00	MICK RADIO	\$12.00	NM
1	5	KWFS	M	06/11/18	9:18 AM	M-F AM Drive	6:00 AM-10:00 AM	1:00	MICK RADIO	\$25.00	NM
2	5	KWFS	M	06/11/18	2:53 PM	M-F Midday	10:00 AM-3:00 PM	1:00	MICK RADIO	\$42.00	NM
Total Spots								12			

Net Due upon Receipt

<u>Gross Total</u>	\$362.00
<u>Agency Commission</u>	\$54.30
<u>Net Amount Due</u>	\$307.70
<u>Invoice Balance as of 05/20/19 8:24:22 AM CT</u>	\$0.00

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

May 20, 19
 CONT# 31820369 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO KWFS-AM (Wichita Falls, TX)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 4047
 SALESPERSON FAX#
 PH # 703-299-1760

BYR EMILY MILHOAN
 ADV MICK CORNETT FOR GOVERNOR
 PDT Oklahomans for Mick Cornett
 FLT Jun 05, 18 - Jun 11, 18

* REP ORDER COMMENT *

** 5/14/2018 12:35:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<u>FLIGHT 1</u>							
	1.1	.T.....	6A - 10A	60	06/05/2018 - 06/05/2018	1D	1	\$25.00	1
	1.2	.T.....	10A - 3P	60	06/05/2018 - 06/05/2018	1D	1	\$42.00	1
					** FLIGHT TOTALS **		2	\$67.00	
		<u>FLIGHT 2</u>							
	2.1	..W....	6A - 10A	60	06/06/2018 - 06/06/2018	1D	1	\$25.00	1
	2.2	..W....	10A - 3P	60	06/06/2018 - 06/06/2018	1D	1	\$42.00	1
					** FLIGHT TOTALS **		2	\$67.00	
		<u>FLIGHT 3</u>							
	3.1	...T...	6A - 10A	60	06/07/2018 - 06/07/2018	1D	1	\$25.00	1
	3.2	...T...	10A - 3P	60	06/07/2018 - 06/07/2018	1D	1	\$42.00	1
					** FLIGHT TOTALS **		2	\$67.00	
		<u>FLIGHT 4</u>							
	4.1	....F..	6A - 10A	60	06/08/2018 - 06/08/2018	1D	1	\$25.00	1
	4.2	....F..	10A - 3P	60	06/08/2018 - 06/08/2018	1D	1	\$42.00	1
					** FLIGHT TOTALS **		2	\$67.00	
		<u>FLIGHT 5</u>							
	5.1	.....S.	6A - 7P	60	06/09/2018 - 06/09/2018	1D	1	\$15.00	1
					** FLIGHT TOTALS **		1	\$15.00	

May 20, 19
 CONT# 31820369 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: / / 4047

		FLIGHT 6							
	6.1	.....S	6A - 7P	60	06/10/2018 - 06/10/2018	1D	1	\$12.00	1
				** FLIGHT TOTALS **			1	\$12.00	
		FLIGHT 7							
	7.1	M.....	6A - 10A	60	06/11/2018 - 06/11/2018	1D	1	\$25.00	1
	7.2	M.....	10A - 3P	60	06/11/2018 - 06/11/2018	1D	1	\$42.00	1
				** FLIGHT TOTALS **			2	\$67.00	

	Jun 18						
SPOTS	12						
CASH	362.00						
TRADE	0.00						
NSL	0.00						
TOTAL	362.00						

						TOTAL
SPOTS						12
CASH						362.00
TRADE						0.00
NSL						0.00
TOTAL						362.00

**** Competitive Comments ****

OKLAHOMANS FOR MICK CORNETT RADIO 6.5-6.11.18

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

ORDER



Orders

Order / Rev: 537088

Alt Order #: 31820386

Product Desc: Oklahomans for Mick Cornett

Estimate: 4048

Flight Dates: 06/12/18 - 06/18/18

Original Date / Rev: 05/14/18 / 06/11/18

Order Type: POLITICAL CANDIDATE

KWFS-AM

Primary AE: Katz Philadelphia

Sales Office: K-PHI

Sales Region: National

Agency

Name: Crossroads Media

Buying Contact:

Billing Contact:

66 Canal Center Plaza Suite 555

Alexandria, VA 22314

Billing Type: Cash

Billing Calendar: Broadcast

Billing Cycle: EOM/EOC

Agency Commission: 15%

Advertiser

Name: Mick Cornett for Governor

Demographic: A35+

Product Codes: Candidates,IAB11

Revenue Code 1: AGY

Revenue Code 2: BROADCAST

Revenue Code 3: BRC-SPOT

New Business Thru:

Advertiser External ID:

Agency External ID:

Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
05/28/18	06/18/18	13	\$377.00	\$320.45

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
June 2018	13	\$377.00	\$320.45	0.00
Totals	13	\$377.00	\$320.45	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KWFS	06/12/18	06/18/18	M-F AM Drive M-F AM Drive	CM	6:00 AM-10:00 AM	11111--	1:00	5	\$25.00	P-02	0.00	NM	5	\$125.00
	AM -														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	06/12/18	06/18/18	11111--		5				\$25.00		0.00			
N 2	KWFS	06/12/18	06/18/18	M-F Midday M-F Midday	CM	10:00 AM-3:00 PM	11111--	1:00	5	\$42.00	P-02	0.00	NM	5	\$210.00
	MD -														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	06/12/18	06/18/18	11111--		5				\$42.00		0.00			
N 3	KWFS	06/12/18	06/18/18	Sa-Su Prime Rotator Sa-Su Prime Rotator	CM	6:00 AM-7:00 PM	-----2-	1:00	2	\$15.00	P-03	0.00	NM	2	\$30.00
	WK -														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	06/12/18	06/18/18	-----2-		2				\$15.00		0.00			
N 4	KWFS	06/12/18	06/18/18	Sa-Su Prime Rotator Sa-Su Prime Rotator	CM	6:00 AM-7:00 PM	-----1	1:00	1	\$12.00	P-03	0.00	NM	1	\$12.00
	WK -														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	06/12/18	06/18/18	-----1		1				\$12.00		0.00			
													Totals	13	\$377.00

CONTRACT

KWFS-AM
2525 Kell Blvd
Suite 200
Wichita Falls, TX 76308
(940) 763-1111

newstalk1290.com

And:

Crossroads Media
66 Canal Center Plaza Suite 555
Alexandria, VA 22314

<u>Contract / Revision</u> 537088 /		<u>Alt Order #</u> 31820386
<u>Advertiser</u> Mick Cornett for Governor		<u>Original Date / Revision</u> 05/14/18 / 06/11/18
<u>Contract Dates</u> 06/12/18 - 06/18/18	<u>Estimate #</u> 4048	
<u>Product</u> Oklahomans for Mick Cornett		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KWFS-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> R113800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KWFS	06/12/18	06/18/18	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	5	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/12/18	06/18/18	11111--				5	\$25.00			
N 2	KWFS	06/12/18	06/18/18	M-F Midday	10:00 AM-3:00 PM		1:00			NM	5	\$210.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/12/18	06/18/18	11111--				5	\$42.00			
N 3	KWFS	06/12/18	06/18/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/12/18	06/18/18	-----2-				2	\$15.00			
N 4	KWFS	06/12/18	06/18/18	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	1	\$12.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/12/18	06/18/18	-----1				1	\$12.00			
Totals											13	\$377.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/18/18	13	\$377.00	(\$56.55)	\$320.45
Totals	13	\$377.00	(\$56.55)	\$320.45

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE**

☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
------------------------------	--------------

I, Crossroads Media,
 being/on behalf of: Oklahomans for Mick Cornett,
 a legally qualified candidate of the Republican
 political party for the office of: Governor
 in the Runoff
 election to be held on: August 28th, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Oklahomans for Mick Cornett

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

David Rainbolt

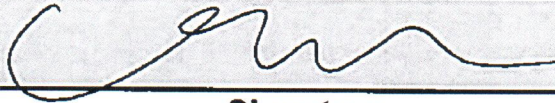
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

07/27/2018

Date



Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected

Shirley Cannedy

Signature

Shirley Cannedy

Printed Name

5/17/19

Title

AGREED UPON SCHEDULE

**(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.