

# Order Contract

Run Date: Jun 21, 2018 17:59:38

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Order Number: 12067478

|                        |          |                    |                      |                      |                              |                                 |                           |
|------------------------|----------|--------------------|----------------------|----------------------|------------------------------|---------------------------------|---------------------------|
| <b>Order No:</b>       | 12067478 | <b>Package:</b>    |                      | <b>Customer:</b>     | B61348 DETROIT INTERNATIONAL | <b>Sales Office:</b>            | WMARKWashington Regional  |
| <b>PO:</b>             | w/1851   | <b>EDI:</b>        | Y                    |                      | BRIDGE CO - WAS              | <b>Salesperson:</b>             | MLJGPGray, Jeff (POL)     |
| <b>Contract No:</b>    | 1979479  | <b>Ext Order:</b>  |                      |                      |                              | <b>Discount:</b>                | 15% Agency Commision      |
| <b>Reference No:</b>   |          | <b>Ext Client:</b> | Detroit Internationa | <b>Bill Address:</b> | SMART MEDIA GROUP            | <b>Revenue Type:</b>            | Regional Political Bundle |
|                        |          | <b>Estimate:</b>   | 6.25-7.1             |                      | 1423 LESLIE AVE              | <b>Invoicing Option:</b>        | Individual Retail         |
| <b>Contract Start:</b> | 06/25/18 | <b>Product:</b>    | Zone                 |                      | ALEXANDRIA, VA 22301         | <b>Bill Cycle:</b>              | Billing Month             |
| <b>Contract End:</b>   | 07/01/18 |                    |                      |                      | KYLE ROBERTS                 | <b>Payment Terms:</b>           | Net due in 30 days        |
| <b>Last Changed:</b>   | 06/20/18 |                    |                      |                      | (703)518-4747                | <b>Notarize Invoice:</b>        | N                         |
| <b>Invoice Notes:</b>  |          |                    |                      |                      |                              | <b>Requires ANACAB:</b>         | N                         |
|                        |          |                    |                      |                      |                              | <b>Send Electronic Invoice:</b> | N                         |
|                        |          |                    |                      |                      |                              | <b>Electronic Invoice</b>       |                           |
|                        |          |                    |                      |                      |                              | <b>Email Address:</b>           |                           |

**Order Memo:** IC: Market: Washington DC Priority Code: NP= 130/166; IP =70". See key on FCC site for zone/network information  
New Issue and Copy CAM 6/20

| Line | Status | Reg/Ret | Grp/Net | Spot/Rot                     | Dates                | Weeks<br>On / Off | No. Of<br>Weeks | Purchase<br>Time                | Prt | Inv<br>Type | Revenue<br>Type | Qty<br>Type | Auto Show<br>MK Inv | M | T | W | T | F | S | S | Total<br>Spots           | Rate         | \$Total         | \$Dropped   |
|------|--------|---------|---------|------------------------------|----------------------|-------------------|-----------------|---------------------------------|-----|-------------|-----------------|-------------|---------------------|---|---|---|---|---|---|---|--------------------------|--------------|-----------------|-------------|
| 1    | SC     | U-WASH  | N-FXNC  | R-1979479<br>12067478 w/1851 | 06/25/18<br>06/29/18 | 1 / 0             | 1               | User<br>Daypart:<br>06:00-09:00 | 120 | DEFAULT     | REGPOLBD        | 5 / WK      | L N                 | Y | Y | Y | Y | Y | N | N | 5.00                     | 1,000.00     | 5,000.00        | 0.00        |
| 2    | SC     | U-WASH  | N-FXNC  | R-1979479<br>12067478 w/1851 | 06/30/18<br>07/01/18 | 1 / 0             | 1               | User<br>Daypart:<br>06:00-10:00 | 120 | DEFAULT     | REGPOLBD        | 1 / WK      | L N                 | N | N | N | N | N | Y | Y | 1.00                     | 300.00       | 300.00          | 0.00        |
| 3    | SC     | U-WASH  | N-FXNC  | R-1979479<br>12067478 w/1851 | 06/25/18<br>06/29/18 | 1 / 0             | 1               | User<br>Daypart:<br>21:00-22:00 | 120 | DEFAULT     | REGPOLBD        | 5 / WK      | L N                 | Y | Y | Y | Y | Y | N | N | 5.00                     | 800.00       | 4,000.00        | 0.00        |
| 4    | SC     | U-WASH  | N-FXNC  | R-1979479<br>12067478 w/1851 | 06/30/18<br>06/30/18 | 1 / 0             | 1               | User<br>Daypart:<br>21:00-22:00 | 120 | DEFAULT     | REGPOLBD        | 1 / WK      | L N                 | N | N | N | N | N | Y | N | 1.00                     | 650.00       | 650.00          | 0.00        |
|      |        |         |         |                              |                      |                   |                 |                                 |     |             |                 |             |                     |   |   |   |   |   |   |   | <b>Order Lines Total</b> | <b>12.00</b> | <b>9,950.00</b> | <b>0.00</b> |
|      |        |         |         |                              |                      |                   |                 |                                 |     |             |                 |             |                     |   |   |   |   |   |   |   | <b>Makegoods Totals</b>  | <b>0.00</b>  | <b>0.00</b>     |             |

## Copy Information:

Order Number: 12067478

|                |                        |                 |              |               |               |                   |                   |  |
|----------------|------------------------|-----------------|--------------|---------------|---------------|-------------------|-------------------|--|
| <b>1979479</b> | <b>12067478 w/1851</b> | <b>Tape No.</b> | <b>Class</b> | <b>Length</b> | <b>Weight</b> | <b>Start</b>      | <b>Thru</b>       | <b>Limitations:</b>  |
| NE1320489      | RW18103T60H            | JV18170A03      | NONE         | 60            | 100           | 06/25/18 00:00:00 | 07/01/18 23:59:00 | Days ( Mon,Tue,Wed,Thur,Fri,Sat,Sun)<br>Time (00:00-24:00) |
|                | DEAR MR.               |                 |              |               |               |                   |                   |  |
|                | PRESIDENT 60 REV       |                 |              |               |               |                   |                   |  |
|                | 2/CC/HD                |                 |              |               |               |                   |                   |  |

Order Contract

Order Summary :

Order Number: 12067478

| GROSS          |              |                |                  |                   |                    |          |                 |              |                |           |              |             |               |           |                |             |
|----------------|--------------|----------------|------------------|-------------------|--------------------|----------|-----------------|--------------|----------------|-----------|--------------|-------------|---------------|-----------|----------------|-------------|
| Billing Period | Line Charges | Dropped Totals | Makegood Charges | Misc Time Charges | Misc Other Charges | Totals   | Agency Discount | Rep Discount | Other Discount | Net Total | Pre-Payments | Balance Due | Non-\$0 Spots | \$0 Spots | Makegood Spots | Total Spots |
| Jul 2018       | 9,950.00     | 0.00           | 0.00             | 0.00              | 0.00               | 9,950.00 | 1,492.50        | 0.00         | 0.00           | 8,457.50  | 0.00         | 8,457.50    | 12.00         | 0.00      | 0.00           | 12.00       |
| Order Total    | 9,950.00     | 0.00           | 0.00             | 0.00              | 0.00               | 9,950.00 | 1,492.50        | 0.00         | 0.00           | 8,457.50  | 0.00         | 8,457.50    | 12.00         | 0.00      | 0.00           | 12.00       |

Customer Signature: \_\_\_\_\_