

Sales Order

Station: **KXRO-AM** Buyer:

Contract Name: **Mike Chapman 24th dist kxro** Tax Schedule: (None)

Contract#: (none) Agency Commission %: **0**

Start Date: **10/24/16** End Date: **11/07/16** Billing Cycle: **Standard**

Revenue Type: **Local Direct** Type: **Cash** Salesperson: **1509dros** Comm %: **0**

Advertiser: **KXRO** Makegood Policy: **Within Contract Dates**

Address: **1308 COOLIDGE ROAD**

City: **ABERDEEN** State: **WA**

Zip: **98520**

Product Name: **Political**

Competitive Code: **PROMO'S**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/24/16	11/07/16		6:00 AM	10:00 AM	30	2	2	2	2	2			10	D	11.00	22	242.00	3	
2	10/24/16	11/07/16		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	10.50	22	231.00	3	
3	10/24/16	11/07/16		10:00 AM	3:00 PM	30	1	1	1	1	1			5	D	9.50	11	104.50	3	

Billing Projections: By Month

	Oct 16	Nov 16
CA	315.00	262.50
ST	262.50	315.00

Print Spot Prices

TOTAL SPOTS 55

GROSS TOTAL \$ 577.50

ADJUSTED SPOTS 55

ADJUSTED TOTAL \$ 577.50

APPROVE DECLINE

- General Manager
- Administrator
- Sales Manager
- National Sales Manager

M.C. [Signature]

INVOICE



Invoice #: IN-RO-116103850
Invoice Date: 10/31/2016
Contract #: 41335731
Page: 1
Net Amount Due: \$315.00

Advertiser: MICHAEL C. CHAPMAN
 1321 SOUTH LAUREL ST.
 PORT ANGELES, WA 98362

Station(s): KXRO-AM

Advertiser: MICHAEL C. CHAPMAN
Product: Political
Estimate #:
Agency Client Code:
Buyer Name:

Salesperson(s): Donna Rosi
Terms: NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/24/16	06:24a	1	30	Political		\$11.00
MON	10/24/16	07:17a	1	30	Political		\$11.00
MON	10/24/16	01:52p	3	30	Political		\$9.50
MON	10/24/16	03:17p	2	30	Political		\$10.50
MON	10/24/16	06:33p	2	30	Political		\$10.50
TUE	10/25/16	08:18a	1	30	Political		\$11.00
TUE	10/25/16	09:50a	1	30	Political		\$11.00
TUE	10/25/16	02:47p	3	30	Political		\$9.50
TUE	10/25/16	03:16p	2	30	Political		\$10.50
TUE	10/25/16	04:51p	2	30	Political		\$10.50
WED	10/26/16	08:28a	1	30	Political		\$11.00
WED	10/26/16	08:59a	1	30	Political		\$11.00
WED	10/26/16	10:18a	3	30	Political		\$9.50
WED	10/26/16	04:58p	2	30	Political		\$10.50
WED	10/26/16	05:54p	2	30	Political		\$10.50
THU	10/27/16	08:28a	1	30	Political		\$11.00
THU	10/27/16	09:50a	1	30	Political		\$11.00
THU	10/27/16	11:17a	3	30	Political		\$9.50
THU	10/27/16	03:19p	2	30	Political		\$10.50
THU	10/27/16	04:54p	2	30	Political		\$10.50
FRI	10/28/16	06:24a	1	30	Political		\$11.00
FRI	10/28/16	07:18a	1	30	Political		\$11.00
FRI	10/28/16	12:54p	3	30	Political		\$9.50
FRI	10/28/16	03:18p	2	30	Political		\$10.50
FRI	10/28/16	06:08p	2	30	Political		\$10.50
MON	10/31/16	07:58a	1	30	Political		\$11.00
MON	10/31/16	08:57a	1	30	Political		\$11.00
MON	10/31/16	12:53p	3	30	Political		\$9.50
MON	10/31/16	04:58p	2	30	Political		\$10.50
MON	10/31/16	05:20p	2	30	Political		\$10.50

INVOICE



Invoice #: **IN-RO-116103850**
Invoice Date: 10/31/2016
Contract #: 41335731
Page: 2
Net Amount Due: \$315.00

Remit To:
ALPHA MEDIA - GRAYS HARBOR
1308 COOLIDGE ROAD
ABERDEEN, WA 98520
(360) 533-1320
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Invoice Totals	
Total Spots:	30
Gross Amount:	\$315.00
Agency Commission:	\$0.00
Net Amount Due:	\$315.00

FCC Nondiscrimination Policy. Neither this agreement nor any party to this agreement discriminates in the sale of advertising time on the basis of race or ethnicity. Any provision in any agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all written advertising contracts.

INVOICE



Invoice #: **IN-RO-116113886**
 Invoice Date: 11/13/2016
 Contract #: 41335731
 Page: 1
 Net Amount Due: \$262.50

Advertiser: **MICHAEL C. CHAPMAN**
1321 SOUTH LAUREL ST.
PORT ANGELES, WA 98362

Station(s): **KXRO-AM**

Advertiser: **MICHAEL C. CHAPMAN**
 Product: **Political**
 Estimate #:
 Agency Client Code:
 Buyer Name:

Salesperson(s): **Donna Rosi**
 Terms: **NET 30**

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	11/01/16	06:17a	1	30	Political		\$11.00
TUE	11/01/16	07:24a	1	30	Political		\$11.00
TUE	11/01/16	01:56p	3	30	Political		\$9.50
TUE	11/01/16	03:47p	2	30	Political		\$10.50
TUE	11/01/16	04:48p	2	30	Political		\$10.50
WED	11/02/16	08:24a	1	30	Political		\$11.00
WED	11/02/16	09:29a	1	30	Political		\$11.00
WED	11/02/16	10:17a	3	30	Political		\$9.50
WED	11/02/16	05:51p	2	30	Political		\$10.50
WED	11/02/16	06:08p	2	30	Political		\$10.50
THU	11/03/16	06:53a	1	30	Political		\$11.00
THU	11/03/16	08:24a	1	30	Political		\$11.00
THU	11/03/16	11:17a	3	30	Political		\$9.50
THU	11/03/16	06:08p	2	30	Political		\$10.50
THU	11/03/16	06:56p	2	30	Political		\$10.50
FRI	11/04/16	06:59a	1	30	Political		\$11.00
FRI	11/04/16	07:57a	1	30	Political		\$11.00
FRI	11/04/16	02:50p	3	30	Political		\$9.50
FRI	11/04/16	04:50p	2	30	Political		\$10.50
FRI	11/04/16	05:21p	2	30	Political		\$10.50
MON	11/07/16	07:53a	1	30	Political		\$11.00
MON	11/07/16	08:57a	1	30	Political		\$11.00
MON	11/07/16	11:17a	3	30	Political		\$9.50
MON	11/07/16	05:58p	2	30	Political		\$10.50
MON	11/07/16	06:08p	2	30	Political		\$10.50

INVOICE



Invoice #: IN-RO-116113886
Invoice Date: 11/13/2016
Contract #: 41335731
Page: 2
Net Amount Due: \$262.50

Remit To:
ALPHA MEDIA - GRAYS HARBOR
1308 COOLIDGE ROAD
ABERDEEN, WA 98520
(360) 533-1320
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Invoice Totals	
Total Spots:	25
Gross Amount:	\$262.50
Agency Commission:	\$0.00
Net Amount Due:	\$262.50

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