

Afternoons on Legendary KAT Country 103

KAT Country 103, KATM FM Modesto-Stockton has an immediate opening for our next Afternoon superstar! We're looking for a personality that can stand out and entertain Northern California, on-air and on the streets. Imaging is a HUGE plus.

Our afternoon drive host recently retired after a successful 23 years and we're looking for someone to fill those big shoes with content and personality. We're extremely active on the air and in the community and we want someone who is ready to dominate afternoons in a market that loves radio!

Let us know if this is you!

Salary is commensurate with experience. Resumes and airchecks (MP3) should be sent in confidence to KATCountry103@gmail.com with the subject line: KATM Afternoons

Who We Are:

Cumulus owns and operates 525 stations in 110 cities as well as Westwood One Networks, which serve over 10,000 stations worldwide. Over 225 million people per week engage with a Cumulus or Westwood One asset making it one of the nation's largest reach vehicles for advertisers. Cumulus is also the creator of NASH FM- an exciting new lifestyle and entertainment brand targeting the over 90 million country music fans in the U.S.

Equal Opportunity Employer, EOE/AA.

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RARE Opening at the Legendary KAT Country 103

Forum rules

You can only post the job opening once in any 24 hour period. Please print your job opening for EOE records. Job openings will remain visible for 14 days. Do not post in this forum if you are looking for work. Please, go to Situations Wanted to post your availability.

No voiceover, voicetracking, or other business plugs, please!

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1 post • Page 1 of 1

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RARE Opening at the Legendary KAT Country 103 (#p68459)

Libby mjcosta • Mon Nov 09, 2015 3:48 pm

RARE Opening at the Legendary KAT Country 103

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All submissions are confidential.

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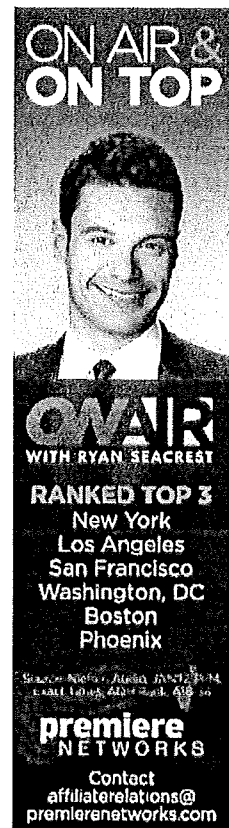
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1 post • Page 1 of 1

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New Requisition										1- 17 (of 17)
Detail	Status	Department	Hiring Manager	Recruiter	Office	Position Title	Workflow	Total	Req Date	
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Manager		12	3/7/2014	
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Representative	Hired- Start Date: Kendra Shipman	77	4/28/2015	
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Account Executive Modesto/Stockton	Hired- Start Date: 3	203	6/11/2015	
	Closed	Engineering and Technical	[REDACTED]	[REDACTED]	Modesto/Stockton	Assistant Engineer		24	9/1/2015	
	Closed	Promotions/Marketing	[REDACTED]	[REDACTED]	Modesto/Stockton	Promotions Director KATM-FM		30	9/1/2015	
	Closed	Sales	[REDACTED]	[REDACTED]	Anywhere	National Account Manager		40	9/10/2015	
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	Closed	Promotions/Marketing	[REDACTED]	[REDACTED]	Modesto/Stockton	Promotions Assistant/Remote Tech		106	11/4/2015	
	Closed	On-Air	[REDACTED]	[REDACTED]	Modesto/Stockton	KATM On-Air Afternoons	Rejected After Resume Review: 3	248	11/9/2015	
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Mean: 63										

List All Reqs



**Cumulus Media Stockton – KATM-FM, KHKK-FM, KDJK-FM
KHOP-FM, KWIN/KWNN-FM, KJOY-FM, KESP-AM**

Cumulus is on the lookout for exceptional candidates to help drive the future of local media sales.

We provide our teams with a great product to sell, superior training tools, and a sales management system that supports business development and rewards performance.

We target thousands of local companies with a highly tuned business-category focus. We introduce these companies to our large demographically-distinct audiences.

Cumulus Media is America's second largest owner of Radio stations. We operate Radio stations in 120 cities across the USA.

We hire outgoing, self-motivated, resourceful, organized, customer-focused problem solvers who have great communication skills.

For more information about our business please go to: **www.CumulusRadio.com**

Responsibilities:

- Prospecting/cold calling
- Setting appointments with prospects
- Developing creative client presentations
- Appreciation for process, performance measurement and a results-oriented sales approach
- Achieving a sales quota

Position Requirements:

- Outgoing, self-motivated, resourceful, organized, communication skills, entrepreneurial spirit
- Capable of initiating and cultivating long-term relationships
- Proficient in Microsoft Office (including Outlook, Word, Excel, PowerPoint, Internet/Intranet)
- Bachelor's degree preferred

Benefits:

- Competitive, Unlimited Pay (Base/Commission/New Business Bonus)
- Industry leading Sales Training, and Sales Systems designed for success
- Medical, Dental & Vision Insurance Package, Paid Vacation & Holidays
- Career Advancement Opportunities

Please send your resume to the following:

melissa.costa@cumulus.com

Cumulus is an Equal Opportunity Employer



Account Executive – F/T Position Available

At Cumulus Radio, business is good! So good, in fact, that we're growing again! We're looking for a new sales representative to join our growing team! If you've grown tired of jobs that limit your potential, then you need to schedule a personal interview today! Discover incredible opportunities to match your drive for achievement, career growth and training with unlimited earning potential. Your current job in sales could be a great career in radio sales.

We have the top-rated radio stations in the market. If you have outside sales experience and are looking for a solid growing company that provides long term, send your resume to: Melissa.Costa@Cumulus.com or mail it to Melissa Costa, Cumulus Broadcasting, 3136 Boeing Way, Suite 125 Stockton, Ca 95207. Cumulus Broadcasting is an equal opportunity employer.

BRIEF DESCRIPTION OF DUTIES AND KEY RESPONSIBILITIES:

- Contact prospective and existing accounts to act as a marketing consultant.
- Must be able to understand and apply basic principles of marketing and advertising to help client promote their products and services.
- Must be willing to attend events, promotions and handle special service needs of clients outside of regular business hours.
- Must be creative, confident and have good time management skills, as well as a solid work ethic.
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REQUIREMENTS PREFERRED:

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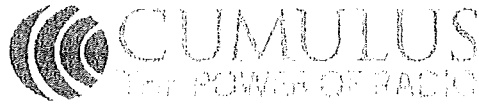
New Requisition



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#3 2014/2015

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Mean: 63									

List All Reqs

ON-AIR ADS USED TO RECRUIT

FOR EACH OF THE THREE

ACCOUNT EXECUTIVE POSITIONS



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KATM-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680516

Invoice 03/22/15

Date:

Order #: 41309

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Tue	03/03/15	5:36AM	60	591282	\$0.00	C	March Open House
Tue	03/03/15	9:27AM	60	591282	\$0.00	C	March Open House
Tue	03/03/15	11:29AM	60	591282	\$0.00	C	March Open House
Tue	03/03/15	3:30PM	60	591282	\$0.00	C	March Open House
Tue	03/03/15	6:28PM	60	591282	\$0.00	C	March Open House
Wed	03/04/15	5:19AM	60	591282	\$0.00	C	March Open House
Wed	03/04/15	1:47PM	60	591282	\$0.00	C	March Open House
Wed	03/04/15	2:47PM	60	591282	\$0.00	C	March Open House
Wed	03/04/15	8:44PM	60	591282	\$0.00	C	March Open House
Wed	03/04/15	11:45PM	60	591282	\$0.00	C	March Open House
Thu	03/05/15	5:45AM	60	591282	\$0.00	C	March Open House
Thu	03/05/15	6:56AM	60	591282	\$0.00	C	March Open House
Thu	03/05/15	10:28AM	60	591282	\$0.00	C	March Open House
Thu	03/05/15	1:26PM	60	591282	\$0.00	C	March Open House
Thu	03/05/15	11:14PM	60	591282	\$0.00	C	March Open House
Fri	03/06/15	10:26AM	60	591282	\$0.00	C	March Open House
Fri	03/06/15	11:43AM	60	591282	\$0.00	C	March Open House
Fri	03/06/15	12:44PM	60	591282	\$0.00	C	March Open House
Fri	03/06/15	1:45PM	60	591282	\$0.00	C	March Open House
Fri	03/06/15	11:46PM	60	591282	\$0.00	C	March Open House
Sat	03/07/15	5:28AM	60	591282	\$0.00	C	March Open House
Sat	03/07/15	12:46PM	60	591282	\$0.00	C	March Open House
Sat	03/07/15	3:44PM	60	591282	\$0.00	C	March Open House
Sat	03/07/15	6:43PM	60	591282	\$0.00	C	March Open House
Sat	03/07/15	7:14PM	60	591282	\$0.00	C	March Open House
Sun	03/08/15	6:13AM	60	591282	\$0.00	C	March Open House
Sun	03/08/15	7:44AM	60	591282	\$0.00	C	March Open House
Sun	03/08/15	1:29PM	60	591282	\$0.00	C	March Open House
Sun	03/08/15	10:43PM	60	591282	\$0.00	C	March Open House
Sun	03/08/15	11:28PM	60	591282	\$0.00	C	March Open House
Mon	03/09/15	5:36AM	60	591283	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KATM-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680516

Invoice 03/22/15

Date:

Order #: 41309

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

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Mon	03/09/15	12:46PM	60	591283	\$0.00	C	March Open House
Mon	03/09/15	3:29PM	60	591283	\$0.00	C	March Open House
Mon	03/09/15	11:44PM	60	591283	\$0.00	C	March Open House
Tue	03/10/15	10:43AM	60	591283	\$0.00	C	March Open House
Tue	03/10/15	12:30PM	60	591283	\$0.00	C	March Open House
Tue	03/10/15	3:45PM	60	591283	\$0.00	C	March Open House
Tue	03/10/15	11:43PM	60	591283	\$0.00	C	March Open House
Wed	03/11/15	10:48AM	60	591283	\$0.00	C	March Open House
Wed	03/11/15	11:27AM	60	591283	\$0.00	C	March Open House
Wed	03/11/15	11:14PM	60	591283	\$0.00	C	March Open House
Thu	03/12/15	5:45AM	60	591283	\$0.00	C	March Open House
Thu	03/12/15	7:19AM	60	591283	\$0.00	C	March Open House
Thu	03/12/15	10:28AM	60	591283	\$0.00	C	March Open House
Thu	03/12/15	5:29PM	60	591283	\$0.00	C	March Open House
Fri	03/13/15	5:45AM	60	591283	\$0.00	C	March Open House
Fri	03/13/15	10:43AM	60	591283	\$0.00	C	March Open House
Fri	03/13/15	11:43AM	60	591283	\$0.00	C	March Open House
Fri	03/13/15	1:43PM	60	591283	\$0.00	C	March Open House
Fri	03/13/15	3:28PM	60	591283	\$0.00	C	March Open House
Sat	03/14/15	5:29AM	60	591283	\$0.00	C	March Open House
Sat	03/14/15	10:44AM	60	591283	\$0.00	C	March Open House
Sat	03/14/15	8:15PM	60	591283	\$0.00	C	March Open House
Sat	03/14/15	10:16PM	60	591283	\$0.00	C	March Open House
Sat	03/14/15	11:44PM	60	591283	\$0.00	C	March Open House
Sun	03/15/15	7:43PM	60	591283	\$0.00	C	March Open House
Sun	03/15/15	8:44PM	60	591283	\$0.00	C	March Open House
Sun	03/15/15	10:44PM	60	591283	\$0.00	C	March Open House
Sun	03/15/15	11:27PM	60	591283	\$0.00	C	March Open House
Mon	03/16/15	11:29AM	60	591284	\$0.00	C	March Open House
Mon	03/16/15	3:30PM	60	591284	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KATM-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680516

Invoice 03/22/15

Date:

Order #: 41309

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/16/15	8:16PM	60	591284	\$0.00	C	March Open House
Mon	03/16/15	10:45PM	60	591284	\$0.00	C	March Open House
Mon	03/16/15	11:13PM	60	591284	\$0.00	C	March Open House
Tue	03/17/15	6:35AM	60	591284	\$0.00	C	March Open House
Tue	03/17/15	1:30PM	60	591284	\$0.00	C	March Open House
Tue	03/17/15	2:46PM	60	591284	\$0.00	C	March Open House
Tue	03/17/15	3:44PM	60	591284	\$0.00	C	March Open House
Tue	03/17/15	10:45PM	60	591284	\$0.00	C	March Open House

Amount Due

\$0.00

Total Spots 70

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KDJK-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680546

Invoice 03/22/15

Date:

Order #: 41316

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Tue	03/03/15	9:51AM	60	591303	\$0.00	C	March Open House
Tue	03/03/15	10:51AM	60	591303	\$0.00	C	March Open House
Tue	03/03/15	12:51PM	60	591303	\$0.00	C	March Open House
Tue	03/03/15	3:51PM	60	591303	\$0.00	C	March Open House
Tue	03/03/15	5:20PM	60	591303	\$0.00	C	March Open House
Wed	03/04/15	6:55AM	60	591303	\$0.00	C	March Open House
Wed	03/04/15	8:56AM	60	591303	\$0.00	C	March Open House
Wed	03/04/15	10:51AM	60	591303	\$0.00	C	March Open House
Wed	03/04/15	5:50PM	60	591303	\$0.00	C	March Open House
Wed	03/04/15	11:21PM	60	591303	\$0.00	C	March Open House
Thu	03/05/15	5:55AM	60	591303	\$0.00	C	March Open House
Thu	03/05/15	6:55AM	60	591303	\$0.00	C	March Open House
Thu	03/05/15	9:51AM	60	591303	\$0.00	C	March Open House
Thu	03/05/15	11:51AM	60	591303	\$0.00	C	March Open House
Thu	03/05/15	12:51PM	60	591303	\$0.00	C	March Open House
Fri	03/06/15	5:40AM	60	591303	\$0.00	C	March Open House
Fri	03/06/15	6:13AM	60	591303	\$0.00	C	March Open House
Fri	03/06/15	11:51AM	60	591303	\$0.00	C	March Open House
Fri	03/06/15	12:51PM	60	591303	\$0.00	C	March Open House
Fri	03/06/15	6:51PM	60	591303	\$0.00	C	March Open House
Sat	03/07/15	6:21AM	60	591303	\$0.00	C	March Open House
Sat	03/07/15	8:21AM	60	591303	\$0.00	C	March Open House
Sat	03/07/15	1:21PM	60	591303	\$0.00	C	March Open House
Sat	03/07/15	3:21PM	60	591303	\$0.00	C	March Open House
Sat	03/07/15	10:50PM	60	591303	\$0.00	C	March Open House
Sun	03/08/15	12:50PM	60	591303	\$0.00	C	March Open House
Sun	03/08/15	2:50PM	60	591303	\$0.00	C	March Open House
Sun	03/08/15	8:50PM	60	591303	\$0.00	C	March Open House
Sun	03/08/15	9:53PM	60	591303	\$0.00	C	March Open House
Sun	03/08/15	10:50PM	60	591303	\$0.00	C	March Open House
Mon	03/09/15	5:55AM	60	591304	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KDJK-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680546

Invoice Date: 03/22/15

Date:

Order #: 41316

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/09/15	9:51AM	60	591304	\$0.00	C	March Open House
Mon	03/09/15	4:50PM	60	591304	\$0.00	C	March Open House
Mon	03/09/15	5:51PM	60	591304	\$0.00	C	March Open House
Tue	03/10/15	5:40AM	60	591304	\$0.00	C	March Open House
Tue	03/10/15	9:21AM	60	591304	\$0.00	C	March Open House
Tue	03/10/15	10:51AM	60	591304	\$0.00	C	March Open House
Tue	03/10/15	10:51PM	60	591304	\$0.00	C	March Open House
Wed	03/11/15	5:40AM	60	591304	\$0.00	C	March Open House
Wed	03/11/15	12:21PM	60	591304	\$0.00	C	March Open House
Wed	03/11/15	4:50PM	60	591304	\$0.00	C	March Open House
Wed	03/11/15	7:51PM	60	591304	\$0.00	C	March Open House
Wed	03/11/15	10:51PM	60	591304	\$0.00	C	March Open House
Thu	03/12/15	5:14AM	60	591304	\$0.00	C	March Open House
Thu	03/12/15	11:51AM	60	591304	\$0.00	C	March Open House
Thu	03/12/15	12:51PM	60	591304	\$0.00	C	March Open House
Thu	03/12/15	10:51PM	60	591304	\$0.00	C	March Open House
Thu	03/12/15	11:51PM	60	591304	\$0.00	C	March Open House
Fri	03/13/15	5:40AM	60	591304	\$0.00	C	March Open House
Fri	03/13/15	10:51AM	60	591304	\$0.00	C	March Open House
Fri	03/13/15	12:51PM	60	591304	\$0.00	C	March Open House
Fri	03/13/15	3:21PM	60	591304	\$0.00	C	March Open House
Sat	03/14/15	5:50AM	60	591304	\$0.00	C	March Open House
Sat	03/14/15	8:20PM	60	591304	\$0.00	C	March Open House
Sat	03/14/15	9:50PM	60	591304	\$0.00	C	March Open House
Sat	03/14/15	10:50PM	60	591304	\$0.00	C	March Open House
Sun	03/15/15	7:50AM	60	591304	\$0.00	C	March Open House
Sun	03/15/15	3:50PM	60	591304	\$0.00	C	March Open House
Mon	03/16/15	5:40AM	60	591305	\$0.00	C	March Open House
Mon	03/16/15	10:51AM	60	591305	\$0.00	C	March Open House
Mon	03/16/15	11:51AM	60	591305	\$0.00	C	March Open House
Mon	03/16/15	12:51PM	60	591305	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KDJK-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680546

Invoice 03/22/15

Date:

Order #: 41316

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/16/15	1:51PM	60	591305	\$0.00	C	March Open House
Tue	03/17/15	5:40AM	60	591305	\$0.00	C	March Open House
Tue	03/17/15	6:55AM	60	591305	\$0.00	C	March Open House
Tue	03/17/15	10:21AM	60	591305	\$0.00	C	March Open House
Tue	03/17/15	11:51AM	60	591305	\$0.00	C	March Open House
Tue	03/17/15	12:51PM	60	591305	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 68

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KESP-AM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680555

Invoice 03/22/15

Date:

Order #: 41315

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	CI	Product
Tue	03/03/15	6:37AM	60	591300	\$0.00	C	March Open House
Tue	03/03/15	8:37AM	60	591300	\$0.00	C	March Open House
Tue	03/03/15	9:51AM	60	591300	\$0.00	C	March Open House
Tue	03/03/15	1:21PM	60	591300	\$0.00	C	March Open House
Tue	03/03/15	4:51PM	60	591300	\$0.00	C	March Open House
Wed	03/04/15	5:51AM	60	591300	\$0.00	C	March Open House
Wed	03/04/15	12:09PM	60	591300	\$0.00	C	March Open House
Wed	03/04/15	2:21PM	60	591300	\$0.00	C	March Open House
Wed	03/04/15	5:37PM	60	591300	\$0.00	C	March Open House
Wed	03/04/15	6:37PM	60	591300	\$0.00	C	March Open House
Thu	03/05/15	6:51AM	60	591300	\$0.00	C	March Open House
Thu	03/05/15	11:51AM	60	591300	\$0.00	C	March Open House
Thu	03/05/15	12:35PM	60	591300	\$0.00	C	March Open House
Thu	03/05/15	6:17PM	60	591300	\$0.00	C	March Open House
Thu	03/05/15	8:37PM	60	591300	\$0.00	C	March Open House
Fri	03/06/15	6:37AM	60	591300	\$0.00	C	March Open House
Fri	03/06/15	11:51AM	60	591300	\$0.00	C	March Open House
Fri	03/06/15	1:21PM	60	591300	\$0.00	C	March Open House
Fri	03/06/15	2:35PM	60	591300	\$0.00	C	March Open House
Fri	03/06/15	5:51PM	60	591300	\$0.00	C	March Open House
Sat	03/07/15	5:37AM	60	591300	\$0.00	C	March Open House
Sat	03/07/15	6:37AM	60	591300	\$0.00	C	March Open House
Sat	03/07/15	8:37AM	60	591300	\$0.00	C	March Open House
Sat	03/07/15	9:37AM	60	591300	\$0.00	C	March Open House
Sat	03/07/15	10:37AM	60	591300	\$0.00	C	March Open House
Sun	03/08/15	9:37AM	60	591300	\$0.00	C	March Open House
Sun	03/08/15	10:17AM	60	591300	\$0.00	C	March Open House
Sun	03/08/15	10:51AM	60	591300	\$0.00	C	March Open House
Sun	03/08/15	4:51PM	60	591300	\$0.00	C	March Open House
Sun	03/08/15	7:37PM	60	591300	\$0.00	C	March Open House
Mon	03/09/15	5:37AM	60	591301	\$0.00	C	March Open House

**AM 970**
ESPN RADIO**INVOICE****PAY THIS AMOUNT: \$0.00****Remit To: 3656 Momentum Place****Chicago, IL 60689-5336****Station: Cumulus - Modesto - KESP-AM****Phone#: 209-507-8500****Bill To: Station Promo****Invoice #: 1680555****Invoice 03/22/15****Date:****Order #: 41315****Advt#362****Acct Exec: AE House****Estimate #: March 18th Open House****Terms: Due on Receipt****Description: Recruitment**

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/09/15	9:17AM	60	591301	\$0.00	C	March Open House
Mon	03/09/15	5:37PM	60	591301	\$0.00	C	March Open House
Mon	03/09/15	10:51PM	60	591301	\$0.00	C	March Open House
Tue	03/10/15	7:51AM	60	591301	\$0.00	C	March Open House
Tue	03/10/15	9:17AM	60	591301	\$0.00	C	March Open House
Tue	03/10/15	2:35PM	60	591301	\$0.00	C	March Open House
Tue	03/10/15	10:51PM	60	591301	\$0.00	C	March Open House
Wed	03/11/15	5:37AM	60	591301	\$0.00	C	March Open House
Wed	03/11/15	12:35PM	60	591301	\$0.00	C	March Open House
Wed	03/11/15	2:21PM	60	591301	\$0.00	C	March Open House
Wed	03/11/15	3:17PM	60	591301	\$0.00	C	March Open House
Wed	03/11/15	4:51PM	60	591301	\$0.00	C	March Open House
Thu	03/12/15	7:17AM	60	591301	\$0.00	C	March Open House
Thu	03/12/15	7:51AM	60	591301	\$0.00	C	March Open House
Thu	03/12/15	9:51AM	60	591301	\$0.00	C	March Open House
Thu	03/12/15	10:37AM	60	591301	\$0.00	C	March Open House
Thu	03/12/15	4:51PM	60	591301	\$0.00	C	March Open House
Fri	03/13/15	6:37AM	60	591301	\$0.00	C	March Open House
Fri	03/13/15	10:17AM	60	591301	\$0.00	C	March Open House
Fri	03/13/15	11:37AM	60	591301	\$0.00	C	March Open House
Fri	03/13/15	5:51PM	60	591301	\$0.00	C	March Open House
Sat	03/14/15	6:37AM	60	591301	\$0.00	C	March Open House
Sat	03/14/15	8:37AM	60	591301	\$0.00	C	March Open House
Sat	03/14/15	9:37AM	60	591301	\$0.00	C	March Open House
Sat	03/14/15	12:17PM	60	591301	\$0.00	C	March Open House
Sun	03/15/15	5:37AM	60	591301	\$0.00	C	March Open House
Sun	03/15/15	8:17AM	60	591301	\$0.00	C	March Open House
Sun	03/15/15	12:17PM	60	591301	\$0.00	C	March Open House
Sun	03/15/15	4:37PM	60	591301	\$0.00	C	March Open House
Mon	03/16/15	9:37AM	60	591302	\$0.00	C	March Open House
Mon	03/16/15	11:51AM	60	591302	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KESP-AM
Phone#: 209-507-8500

Bill To: **Station Promo**

Invoice #: 1680555

Invoice 03/22/15

Date:

Order #: 41315

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/16/15	12:35PM	60	591302	\$0.00	C	March Open House
Mon	03/16/15	4:51PM	60	591302	\$0.00	C	March Open House
Mon	03/16/15	5:37PM	60	591302	\$0.00	C	March Open House
Tue	03/17/15	5:37AM	60	591302	\$0.00	C	March Open House
Tue	03/17/15	7:17AM	60	591302	\$0.00	C	March Open House
Tue	03/17/15	8:37AM	60	591302	\$0.00	C	March Open House
Tue	03/17/15	1:09PM	60	591302	\$0.00	C	March Open House
Tue	03/17/15	8:37PM	60	591302	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 70

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KHKK-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680564

Invoice 03/22/15

Date:

Order #: 41314

Advt#362

Acct Exec: AE House
Estimate #: March 18th Open House
Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	CI	Product
Tue	03/03/15	5:40AM	60	591297	\$0.00	C	March Open House
Tue	03/03/15	6:39AM	60	591297	\$0.00	C	March Open House
Tue	03/03/15	11:50AM	60	591297	\$0.00	C	March Open House
Tue	03/03/15	12:51PM	60	591297	\$0.00	C	March Open House
Tue	03/03/15	10:51PM	60	591297	\$0.00	C	March Open House
Wed	03/04/15	5:13AM	60	591297	\$0.00	C	March Open House
Wed	03/04/15	2:52PM	60	591297	\$0.00	C	March Open House
Wed	03/04/15	6:50PM	60	591297	\$0.00	C	March Open House
Wed	03/04/15	8:51PM	60	591297	\$0.00	C	March Open House
Wed	03/04/15	11:50PM	60	591297	\$0.00	C	March Open House
Thu	03/05/15	5:54AM	60	591297	\$0.00	C	March Open House
Thu	03/05/15	6:39AM	60	591297	\$0.00	C	March Open House
Thu	03/05/15	8:55AM	60	591297	\$0.00	C	March Open House
Thu	03/05/15	11:50AM	60	591297	\$0.00	C	March Open House
Thu	03/05/15	10:50PM	60	591297	\$0.00	C	March Open House
Fri	03/06/15	5:39AM	60	591297	\$0.00	C	March Open House
Fri	03/06/15	6:12AM	60	591297	\$0.00	C	March Open House
Fri	03/06/15	1:50PM	60	591297	\$0.00	C	March Open House
Fri	03/06/15	9:50PM	60	591297	\$0.00	C	March Open House
Fri	03/06/15	11:50PM	60	591297	\$0.00	C	March Open House
Sat	03/07/15	6:50AM	60	591297	\$0.00	C	March Open House
Sat	03/07/15	1:50PM	60	591297	\$0.00	C	March Open House
Sat	03/07/15	3:50PM	60	591297	\$0.00	C	March Open House
Sat	03/07/15	8:50PM	60	591297	\$0.00	C	March Open House
Sat	03/07/15	10:20PM	60	591297	\$0.00	C	March Open House
Sun	03/08/15	4:50PM	60	591297	\$0.00	C	March Open House
Sun	03/08/15	8:20PM	60	591297	\$0.00	C	March Open House
Sun	03/08/15	9:53PM	60	591297	\$0.00	C	March Open House
Sun	03/08/15	10:50PM	60	591297	\$0.00	C	March Open House
Sun	03/08/15	11:50PM	60	591297	\$0.00	C	March Open House
Mon	03/09/15	5:54AM	60	591298	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KHKK-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680564

Invoice 03/22/15

Date:

Order #: 41314

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/09/15	9:51AM	60	591298	\$0.00	C	March Open House
Mon	03/09/15	8:20PM	60	591298	\$0.00	C	March Open House
Mon	03/09/15	10:50PM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	5:13AM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	10:21AM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	12:21PM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	1:52PM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	10:50PM	60	591298	\$0.00	C	March Open House
Tue	03/10/15	11:51PM	60	591298	\$0.00	C	March Open House
Wed	03/11/15	5:13AM	60	591298	\$0.00	C	March Open House
Wed	03/11/15	10:21AM	60	591298	\$0.00	C	March Open House
Wed	03/11/15	1:22PM	60	591298	\$0.00	C	March Open House
Wed	03/11/15	11:51PM	60	591298	\$0.00	C	March Open House
Thu	03/12/15	12:50PM	60	591298	\$0.00	C	March Open House
Thu	03/12/15	2:52PM	60	591298	\$0.00	C	March Open House
Thu	03/12/15	10:50PM	60	591298	\$0.00	C	March Open House
Thu	03/12/15	11:50PM	60	591298	\$0.00	C	March Open House
Fri	03/13/15	10:21AM	60	591298	\$0.00	C	March Open House
Fri	03/13/15	11:51AM	60	591298	\$0.00	C	March Open House
Fri	03/13/15	5:19PM	60	591298	\$0.00	C	March Open House
Fri	03/13/15	11:50PM	60	591298	\$0.00	C	March Open House
Sat	03/14/15	5:50AM	60	591298	\$0.00	C	March Open House
Sat	03/14/15	8:20PM	60	591298	\$0.00	C	March Open House
Sat	03/14/15	9:50PM	60	591298	\$0.00	C	March Open House
Sat	03/14/15	10:50PM	60	591298	\$0.00	C	March Open House
Sun	03/15/15	7:50AM	60	591298	\$0.00	C	March Open House
Sun	03/15/15	3:50PM	60	591298	\$0.00	C	March Open House
Sun	03/15/15	10:50PM	60	591298	\$0.00	C	March Open House
Sun	03/15/15	11:50PM	60	591298	\$0.00	C	March Open House
Mon	03/16/15	5:13AM	60	591299	\$0.00	C	March Open House
Mon	03/16/15	8:55AM	60	591299	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KHKK-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680564

Invoice 03/22/15

Date:

Order #: 41314

Advt#362

Acct Exec: AE House
Estimate #: March 18th Open House
Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/16/15	9:52AM	60	591299	\$0.00	C	March Open House
Mon	03/16/15	12:21PM	60	591299	\$0.00	C	March Open House
Mon	03/16/15	1:21PM	60	591299	\$0.00	C	March Open House
Tue	03/17/15	6:39AM	60	591299	\$0.00	C	March Open House
Tue	03/17/15	8:40AM	60	591299	\$0.00	C	March Open House
Tue	03/17/15	12:50PM	60	591299	\$0.00	C	March Open House
Tue	03/17/15	3:50PM	60	591299	\$0.00	C	March Open House
Tue	03/17/15	8:21PM	60	591299	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 70

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KHOP-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680573

Invoice 03/22/15

Date:

Order #: 41313

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	Cl	Product
Tue	03/03/15	5:10AM	60	591294	\$0.00	C	March Open House
Tue	03/03/15	8:45AM	60	591294	\$0.00	C	March Open House
Tue	03/03/15	7:40PM	60	591294	\$0.00	C	March Open House
Tue	03/03/15	9:40PM	60	591294	\$0.00	C	March Open House
Tue	03/03/15	11:41PM	60	591294	\$0.00	C	March Open House
Wed	03/04/15	5:10AM	60	591294	\$0.00	C	March Open House
Wed	03/04/15	8:45AM	60	591294	\$0.00	C	March Open House
Wed	03/04/15	7:40PM	60	591294	\$0.00	C	March Open House
Wed	03/04/15	9:27PM	60	591294	\$0.00	C	March Open House
Wed	03/04/15	10:26PM	60	591294	\$0.00	C	March Open House
Thu	03/05/15	5:30AM	60	591294	\$0.00	C	March Open House
Thu	03/05/15	9:31AM	60	591294	\$0.00	C	March Open House
Thu	03/05/15	7:28PM	60	591294	\$0.00	C	March Open House
Thu	03/05/15	8:41PM	60	591294	\$0.00	C	March Open House
Thu	03/05/15	11:26PM	60	591294	\$0.00	C	March Open House
Fri	03/06/15	5:45AM	60	591294	\$0.00	C	March Open House
Fri	03/06/15	3:46PM	60	591294	\$0.00	C	March Open House
Fri	03/06/15	7:28PM	60	591294	\$0.00	C	March Open House
Fri	03/06/15	8:27PM	60	591294	\$0.00	C	March Open House
Fri	03/06/15	10:26PM	60	591294	\$0.00	C	March Open House
Sat	03/07/15	5:31AM	60	591294	\$0.00	C	March Open House
Sat	03/07/15	5:45PM	60	591294	\$0.00	C	March Open House
Sat	03/07/15	7:45PM	60	591294	\$0.00	C	March Open House
Sat	03/07/15	9:26PM	60	591294	\$0.00	C	March Open House
Sat	03/07/15	11:50PM	60	591294	\$0.00	C	March Open House
Sun	03/08/15	5:15AM	60	591294	\$0.00	C	March Open House
Sun	03/08/15	8:10AM	60	591294	\$0.00	C	March Open House
Sun	03/08/15	6:15PM	60	591294	\$0.00	C	March Open House
Sun	03/08/15	7:16PM	60	591294	\$0.00	C	March Open House
Sun	03/08/15	8:15PM	60	591294	\$0.00	C	March Open House
Mon	03/09/15	5:10AM	60	591295	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KHOP-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680573

Invoice 03/22/15

Date:

Order #: 41313

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/09/15	9:31AM	60	591295	\$0.00	C	March Open House
Mon	03/09/15	4:17PM	60	591295	\$0.00	C	March Open House
Mon	03/09/15	11:40PM	60	591295	\$0.00	C	March Open House
Tue	03/10/15	5:11AM	60	591295	\$0.00	C	March Open House
Tue	03/10/15	10:16AM	60	591295	\$0.00	C	March Open House
Tue	03/10/15	11:47AM	60	591295	\$0.00	C	March Open House
Tue	03/10/15	2:18PM	60	591295	\$0.00	C	March Open House
Tue	03/10/15	11:27PM	60	591295	\$0.00	C	March Open House
Wed	03/11/15	5:11AM	60	591295	\$0.00	C	March Open House
Wed	03/11/15	9:30AM	60	591295	\$0.00	C	March Open House
Wed	03/11/15	11:46AM	60	591295	\$0.00	C	March Open House
Wed	03/11/15	11:27PM	60	591295	\$0.00	C	March Open House
Thu	03/12/15	5:11AM	60	591295	\$0.00	C	March Open House
Thu	03/12/15	6:30AM	60	591295	\$0.00	C	March Open House
Thu	03/12/15	4:47PM	60	591295	\$0.00	C	March Open House
Thu	03/12/15	10:41PM	60	591295	\$0.00	C	March Open House
Fri	03/13/15	5:11AM	60	591295	\$0.00	C	March Open House
Fri	03/13/15	10:46AM	60	591295	\$0.00	C	March Open House
Fri	03/13/15	6:47PM	60	591295	\$0.00	C	March Open House
Fri	03/13/15	9:42PM	60	591295	\$0.00	C	March Open House
Sat	03/14/15	7:30AM	60	591295	\$0.00	C	March Open House
Sat	03/14/15	4:46PM	60	591295	\$0.00	C	March Open House
Sat	03/14/15	5:46PM	60	591295	\$0.00	C	March Open House
Sat	03/14/15	10:50PM	60	591295	\$0.00	C	March Open House
Sun	03/15/15	6:15AM	60	591295	\$0.00	C	March Open House
Sun	03/15/15	8:16AM	60	591295	\$0.00	C	March Open House
Sun	03/15/15	4:16PM	60	591295	\$0.00	C	March Open House
Sun	03/15/15	7:46PM	60	591295	\$0.00	C	March Open House
Sun	03/15/15	11:29PM	60	591295	\$0.00	C	March Open House
Mon	03/16/15	5:31AM	60	591296	\$0.00	C	March Open House
Mon	03/16/15	9:10AM	60	591296	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KHOP-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680573

Invoice Date: 03/22/15

Date:

Order #: 41313

Advt#362

Acct Exec: AE House
Estimate #: March 18th Open House
Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/16/15	4:17PM	60	591296	\$0.00	C	March Open House
Mon	03/16/15	7:41PM	60	591296	\$0.00	C	March Open House
Mon	03/16/15	10:41PM	60	591296	\$0.00	C	March Open House
Tue	03/17/15	5:30AM	60	591296	\$0.00	C	March Open House
Tue	03/17/15	6:31AM	60	591296	\$0.00	C	March Open House
Tue	03/17/15	11:16AM	60	591296	\$0.00	C	March Open House
Tue	03/17/15	6:48PM	60	591296	\$0.00	C	March Open House
Tue	03/17/15	10:40PM	60	591296	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 70

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KJOY-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680603

Invoice 03/22/15

Date:

Order #: 41312

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	Cl	Product
Tue	03/03/15	5:54AM	60	591291	\$0.00	C	March Open House
Tue	03/03/15	6:54AM	60	591291	\$0.00	C	March Open House
Tue	03/03/15	10:51AM	60	591291	\$0.00	C	March Open House
Tue	03/03/15	12:51PM	60	591291	\$0.00	C	March Open House
Tue	03/03/15	2:51PM	60	591291	\$0.00	C	March Open House
Wed	03/04/15	5:24AM	60	591291	\$0.00	C	March Open House
Wed	03/04/15	1:50PM	60	591291	\$0.00	C	March Open House
Wed	03/04/15	6:21PM	60	591291	\$0.00	C	March Open House
Wed	03/04/15	7:50PM	60	591291	\$0.00	C	March Open House
Wed	03/04/15	11:50PM	60	591291	\$0.00	C	March Open House
Thu	03/05/15	5:54AM	60	591291	\$0.00	C	March Open House
Thu	03/05/15	10:20AM	60	591291	\$0.00	C	March Open House
Thu	03/05/15	8:21PM	60	591291	\$0.00	C	March Open House
Thu	03/05/15	9:50PM	60	591291	\$0.00	C	March Open House
Thu	03/05/15	11:50PM	60	591291	\$0.00	C	March Open House
Fri	03/06/15	6:54AM	60	591291	\$0.00	C	March Open House
Fri	03/06/15	11:50AM	60	591291	\$0.00	C	March Open House
Fri	03/06/15	8:50PM	60	591291	\$0.00	C	March Open House
Fri	03/06/15	9:50PM	60	591291	\$0.00	C	March Open House
Fri	03/06/15	11:50PM	60	591291	\$0.00	C	March Open House
Sat	03/07/15	5:50AM	60	591291	\$0.00	C	March Open House
Sat	03/07/15	2:50PM	60	591291	\$0.00	C	March Open House
Sat	03/07/15	3:21PM	60	591291	\$0.00	C	March Open House
Sat	03/07/15	4:50PM	60	591291	\$0.00	C	March Open House
Sat	03/07/15	6:50PM	60	591291	\$0.00	C	March Open House
Sun	03/08/15	2:50PM	60	591291	\$0.00	C	March Open House
Sun	03/08/15	3:21PM	60	591291	\$0.00	C	March Open House
Sun	03/08/15	4:50PM	60	591291	\$0.00	C	March Open House
Sun	03/08/15	6:50PM	60	591291	\$0.00	C	March Open House
Mon	03/09/15	9:50AM	60	591292	\$0.00	C	March Open House
Mon	03/09/15	5:50PM	60	591292	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KJOY-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680603

Invoice 03/22/15

Date:

Order #: 41312

Advt#362

Acct Exec: AE House
Estimate #: March 18th Open House
Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/09/15	8:21PM	60	591292	\$0.00	C	March Open House
Mon	03/09/15	10:50PM	60	591292	\$0.00	C	March Open House
Tue	03/10/15	7:39AM	60	591292	\$0.00	C	March Open House
Tue	03/10/15	9:49AM	60	591292	\$0.00	C	March Open House
Tue	03/10/15	2:51PM	60	591292	\$0.00	C	March Open House
Tue	03/10/15	10:21PM	60	591292	\$0.00	C	March Open House
Wed	03/11/15	5:54AM	60	591292	\$0.00	C	March Open House
Wed	03/11/15	3:51PM	60	591292	\$0.00	C	March Open House
Wed	03/11/15	7:50PM	60	591292	\$0.00	C	March Open House
Wed	03/11/15	10:50PM	60	591292	\$0.00	C	March Open House
Wed	03/11/15	11:51PM	60	591292	\$0.00	C	March Open House
Thu	03/12/15	7:54AM	60	591292	\$0.00	C	March Open House
Thu	03/12/15	10:50AM	60	591292	\$0.00	C	March Open House
Thu	03/12/15	7:20PM	60	591292	\$0.00	C	March Open House
Thu	03/12/15	9:51PM	60	591292	\$0.00	C	March Open House
Fri	03/13/15	5:39AM	60	591292	\$0.00	C	March Open House
Fri	03/13/15	6:24AM	60	591292	\$0.00	C	March Open House
Fri	03/13/15	10:21AM	60	591292	\$0.00	C	March Open House
Fri	03/13/15	10:51AM	60	591292	\$0.00	C	March Open House
Sat	03/14/15	5:20AM	60	591292	\$0.00	C	March Open House
Sat	03/14/15	10:51AM	60	591292	\$0.00	C	March Open House
Sat	03/14/15	9:30PM	60	591292	\$0.00	C	March Open House
Sat	03/14/15	10:45PM	60	591292	\$0.00	C	March Open House
Sun	03/15/15	6:50AM	60	591292	\$0.00	C	March Open House
Sun	03/15/15	8:50AM	60	591292	\$0.00	C	March Open House
Sun	03/15/15	2:20PM	60	591292	\$0.00	C	March Open House
Sun	03/15/15	3:51PM	60	591292	\$0.00	C	March Open House
Sun	03/15/15	4:50PM	60	591292	\$0.00	C	March Open House
Mon	03/16/15	5:12AM	60	591293	\$0.00	C	March Open House
Mon	03/16/15	6:39AM	60	591293	\$0.00	C	March Open House
Mon	03/16/15	10:51AM	60	591293	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KJOY-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680603

Invoice 03/22/15

Date:

Order #: 41312

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/16/15	12:51PM	60	591293	\$0.00	C	March Open House
Mon	03/16/15	4:21PM	60	591293	\$0.00	C	March Open House
Tue	03/17/15	5:54AM	60	591293	\$0.00	C	March Open House
Tue	03/17/15	6:39AM	60	591293	\$0.00	C	March Open House
Tue	03/17/15	7:39AM	60	591293	\$0.00	C	March Open House
Tue	03/17/15	3:50PM	60	591293	\$0.00	C	March Open House
Tue	03/17/15	8:50PM	60	591293	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 69

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KWIN-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680629

Invoice 03/22/15

Date:

Order #: 41311

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Tue	03/03/15	6:51AM	60	591288	\$0.00	C	March Open House
Tue	03/03/15	9:21AM	60	591288	\$0.00	C	March Open House
Tue	03/03/15	3:52PM	60	591288	\$0.00	C	March Open House
Tue	03/03/15	6:22PM	60	591288	\$0.00	C	March Open House
Tue	03/03/15	11:51PM	60	591288	\$0.00	C	March Open House
Wed	03/04/15	5:20AM	60	591288	\$0.00	C	March Open House
Wed	03/04/15	9:37AM	60	591288	\$0.00	C	March Open House
Wed	03/04/15	11:51AM	60	591288	\$0.00	C	March Open House
Wed	03/04/15	6:52PM	60	591288	\$0.00	C	March Open House
Wed	03/04/15	9:50PM	60	591288	\$0.00	C	March Open House
Thu	03/05/15	5:35AM	60	591288	\$0.00	C	March Open House
Thu	03/05/15	11:51AM	60	591288	\$0.00	C	March Open House
Thu	03/05/15	3:51PM	60	591288	\$0.00	C	March Open House
Thu	03/05/15	6:21PM	60	591288	\$0.00	C	March Open House
Thu	03/05/15	10:21PM	60	591288	\$0.00	C	March Open House
Fri	03/06/15	5:50AM	60	591288	\$0.00	C	March Open House
Fri	03/06/15	9:36AM	60	591288	\$0.00	C	March Open House
Fri	03/06/15	12:21PM	60	591288	\$0.00	C	March Open House
Fri	03/06/15	6:22PM	60	591288	\$0.00	C	March Open House
Fri	03/06/15	8:50PM	60	591288	\$0.00	C	March Open House
Sat	03/07/15	5:42AM	60	591288	\$0.00	C	March Open House
Sat	03/07/15	7:42AM	60	591288	\$0.00	C	March Open House
Sat	03/07/15	9:42AM	60	591288	\$0.00	C	March Open House
Sat	03/07/15	8:51PM	60	591288	\$0.00	C	March Open House
Sat	03/07/15	11:21PM	60	591288	\$0.00	C	March Open House
Sun	03/08/15	5:20AM	60	591288	\$0.00	C	March Open House
Sun	03/08/15	6:42AM	60	591288	\$0.00	C	March Open House
Sun	03/08/15	2:20PM	60	591288	\$0.00	C	March Open House
Sun	03/08/15	5:50PM	60	591288	\$0.00	C	March Open House
Sun	03/08/15	11:50PM	60	591288	\$0.00	C	March Open House
Mon	03/09/15	5:50AM	60	591289	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place

Chicago, IL 60689-5336

Station: Cumulus - Modesto - KWIN-FM

Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680629

Invoice 03/22/15

Date:

Order #: 41311

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/09/15	8:37AM	60	591289	\$0.00	C	March Open House
Mon	03/09/15	11:21AM	60	591289	\$0.00	C	March Open House
Mon	03/09/15	10:51PM	60	591289	\$0.00	C	March Open House
Tue	03/10/15	5:35AM	60	591289	\$0.00	C	March Open House
Tue	03/10/15	6:22PM	60	591289	\$0.00	C	March Open House
Tue	03/10/15	8:22PM	60	591289	\$0.00	C	March Open House
Tue	03/10/15	10:21PM	60	591289	\$0.00	C	March Open House
Wed	03/11/15	5:20AM	60	591289	\$0.00	C	March Open House
Wed	03/11/15	6:36AM	60	591289	\$0.00	C	March Open House
Wed	03/11/15	6:51PM	60	591289	\$0.00	C	March Open House
Wed	03/11/15	11:21PM	60	591289	\$0.00	C	March Open House
Thu	03/12/15	5:20AM	60	591289	\$0.00	C	March Open House
Thu	03/12/15	12:52PM	60	591289	\$0.00	C	March Open House
Thu	03/12/15	3:21PM	60	591289	\$0.00	C	March Open House
Thu	03/12/15	10:21PM	60	591289	\$0.00	C	March Open House
Fri	03/13/15	2:51PM	60	591289	\$0.00	C	March Open House
Fri	03/13/15	7:51PM	60	591289	\$0.00	C	March Open House
Fri	03/13/15	9:51PM	60	591289	\$0.00	C	March Open House
Fri	03/13/15	11:21PM	60	591289	\$0.00	C	March Open House
Sat	03/14/15	10:21AM	60	591289	\$0.00	C	March Open House
Sat	03/14/15	6:21PM	60	591289	\$0.00	C	March Open House
Sat	03/14/15	9:20PM	60	591289	\$0.00	C	March Open House
Sat	03/14/15	10:20PM	60	591289	\$0.00	C	March Open House
Sat	03/14/15	11:50PM	60	591289	\$0.00	C	March Open House
Sun	03/15/15	5:20AM	60	591289	\$0.00	C	March Open House
Sun	03/15/15	9:43AM	60	591289	\$0.00	C	March Open House
Sun	03/15/15	1:50PM	60	591289	\$0.00	C	March Open House
Sun	03/15/15	4:51PM	60	591289	\$0.00	C	March Open House
Sun	03/15/15	11:20PM	60	591289	\$0.00	C	March Open House
Mon	03/16/15	5:35AM	60	591290	\$0.00	C	March Open House
Mon	03/16/15	6:37AM	60	591290	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KWIN-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680629
Invoice Date: 03/22/15
Order #: 41311

Advt#362

Acct Exec: AE House
Estimate #: March 18th Open House
Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/16/15	9:50AM	60	591290	\$0.00	C	March Open House
Mon	03/16/15	1:23PM	60	591290	\$0.00	C	March Open House
Mon	03/16/15	4:52PM	60	591290	\$0.00	C	March Open House
Tue	03/17/15	5:35AM	60	591290	\$0.00	C	March Open House
Tue	03/17/15	6:36AM	60	591290	\$0.00	C	March Open House
Tue	03/17/15	9:37AM	60	591290	\$0.00	C	March Open House
Tue	03/17/15	1:53PM	60	591290	\$0.00	C	March Open House
Tue	03/17/15	6:22PM	60	591290	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 70

Terms: Due on Receipt



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KWNN-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680665

Invoice 03/22/15

Date:

Order #: 41310

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	Cl	Product
Tue	03/03/15	5:20AM	60	591285	\$0.00	C	March Open House
Tue	03/03/15	8:21AM	60	591285	\$0.00	C	March Open House
Tue	03/03/15	10:51AM	60	591285	\$0.00	C	March Open House
Tue	03/03/15	12:52PM	60	591285	\$0.00	C	March Open House
Tue	03/03/15	6:50PM	60	591285	\$0.00	C	March Open House
Wed	03/04/15	5:20AM	60	591285	\$0.00	C	March Open House
Wed	03/04/15	9:36AM	60	591285	\$0.00	C	March Open House
Wed	03/04/15	11:20AM	60	591285	\$0.00	C	March Open House
Wed	03/04/15	4:50PM	60	591285	\$0.00	C	March Open House
Wed	03/04/15	7:50PM	60	591285	\$0.00	C	March Open House
Thu	03/05/15	5:35AM	60	591285	\$0.00	C	March Open House
Thu	03/05/15	7:50AM	60	591285	\$0.00	C	March Open House
Thu	03/05/15	10:21AM	60	591285	\$0.00	C	March Open House
Thu	03/05/15	3:51PM	60	591285	\$0.00	C	March Open House
Thu	03/05/15	7:50PM	60	591285	\$0.00	C	March Open House
Fri	03/06/15	5:50AM	60	591285	\$0.00	C	March Open House
Fri	03/06/15	8:35AM	60	591285	\$0.00	C	March Open House
Fri	03/06/15	2:50PM	60	591285	\$0.00	C	March Open House
Fri	03/06/15	4:20PM	60	591285	\$0.00	C	March Open House
Fri	03/06/15	5:21PM	60	591285	\$0.00	C	March Open House
Sat	03/07/15	5:20AM	60	591285	\$0.00	C	March Open House
Sat	03/07/15	9:35AM	60	591285	\$0.00	C	March Open House
Sat	03/07/15	10:50AM	60	591285	\$0.00	C	March Open House
Sat	03/07/15	4:50PM	60	591285	\$0.00	C	March Open House
Sat	03/07/15	6:50PM	60	591285	\$0.00	C	March Open House
Sun	03/08/15	5:20AM	60	591285	\$0.00	C	March Open House
Sun	03/08/15	7:35AM	60	591285	\$0.00	C	March Open House
Sun	03/08/15	9:35AM	60	591285	\$0.00	C	March Open House
Sun	03/08/15	3:50PM	60	591285	\$0.00	C	March Open House
Sun	03/08/15	7:20PM	60	591285	\$0.00	C	March Open House
Mon	03/09/15	5:20AM	60	591286	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KWNN-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680665

Invoice 03/22/15

Date:

Order #: 41310

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Description: Recruitment

Terms: Due on Receipt

Day	Date	Time	Len	Line #	Rate	Cl	Product
Mon	03/09/15	6:36AM	60	591286	\$0.00	C	March Open House
Mon	03/09/15	8:36AM	60	591286	\$0.00	C	March Open House
Mon	03/09/15	11:21AM	60	591286	\$0.00	C	March Open House
Mon	03/09/15	5:51PM	60	591286	\$0.00	C	March Open House
Tue	03/10/15	5:35AM	60	591286	\$0.00	C	March Open House
Tue	03/10/15	7:51AM	60	591286	\$0.00	C	March Open House
Tue	03/10/15	10:51AM	60	591286	\$0.00	C	March Open House
Tue	03/10/15	2:21PM	60	591286	\$0.00	C	March Open House
Tue	03/10/15	6:51PM	60	591286	\$0.00	C	March Open House
Wed	03/11/15	5:20AM	60	591286	\$0.00	C	March Open House
Wed	03/11/15	6:36AM	60	591286	\$0.00	C	March Open House
Wed	03/11/15	8:50AM	60	591286	\$0.00	C	March Open House
Wed	03/11/15	3:20PM	60	591286	\$0.00	C	March Open House
Wed	03/11/15	7:50PM	60	591286	\$0.00	C	March Open House
Thu	03/12/15	5:20AM	60	591286	\$0.00	C	March Open House
Thu	03/12/15	6:20AM	60	591286	\$0.00	C	March Open House
Thu	03/12/15	10:51AM	60	591286	\$0.00	C	March Open House
Thu	03/12/15	3:21PM	60	591286	\$0.00	C	March Open House
Thu	03/12/15	8:50PM	60	591286	\$0.00	C	March Open House
Fri	03/13/15	5:50AM	60	591286	\$0.00	C	March Open House
Fri	03/13/15	7:35AM	60	591286	\$0.00	C	March Open House
Fri	03/13/15	9:36AM	60	591286	\$0.00	C	March Open House
Fri	03/13/15	4:51PM	60	591286	\$0.00	C	March Open House
Fri	03/13/15	7:22PM	60	591286	\$0.00	C	March Open House
Sat	03/14/15	8:35AM	60	591286	\$0.00	C	March Open House
Sat	03/14/15	1:51PM	60	591286	\$0.00	C	March Open House
Sun	03/15/15	9:36AM	60	591286	\$0.00	C	March Open House
Sun	03/15/15	3:20PM	60	591286	\$0.00	C	March Open House
Sun	03/15/15	7:50PM	60	591286	\$0.00	C	March Open House
Mon	03/16/15	5:35AM	60	591287	\$0.00	C	March Open House
Mon	03/16/15	6:36AM	60	591287	\$0.00	C	March Open House



INVOICE

PAY THIS AMOUNT: \$0.00

Remit To: 3656 Momentum Place
Chicago, IL 60689-5336
Station: Cumulus - Modesto - KWNN-FM
Phone#: 209-507-8500

Bill To: Station Promo

Invoice #: 1680665

Invoice 03/22/15

Date:

Order #: 41310

Advt#362

Acct Exec: AE House

Estimate #: March 18th Open House

Terms: Due on Receipt

Description: Recruitment

Day	Date	Time	Len	Line #	Rate	CI	Product
Mon	03/16/15	7:50AM	60	591287	\$0.00	C	March Open House
Mon	03/16/15	10:23AM	60	591287	\$0.00	C	March Open House
Mon	03/16/15	2:51PM	60	591287	\$0.00	C	March Open House
Tue	03/17/15	5:35AM	60	591287	\$0.00	C	March Open House
Tue	03/17/15	6:35AM	60	591287	\$0.00	C	March Open House
Tue	03/17/15	11:51AM	60	591287	\$0.00	C	March Open House
Tue	03/17/15	1:51PM	60	591287	\$0.00	C	March Open House
Tue	03/17/15	7:22PM	60	591287	\$0.00	C	March Open House

Amount Due \$0.00

Total Spots 70

Terms: Due on Receipt



JOB OPPORTUNITY

Traffic Director-Full Time

LOCATION: Cumulus Modesto-Stockton

SUPERVISOR: Business Manager

JOB SUMMARY: Coordinates advertiser copy and related reports and works in concert with the sales, programming and business staffs to produce thorough, accurate commercial program logs.

EXPERIENCE:

A minimum of one year radio Continuity experience is required along with experience scheduling and managing a commercial log. Experience with traffic software is preferred. In addition to these skills, you must be highly organized; detail oriented with strong communication skills and possesses the ability to work effectively under pressure.

REQUIRED SKILLS:

- Manage logs for multiple stations
- Enter and revise orders
- Reconcile logs daily
- Process production orders daily
- Work with Sales staff, Programming staff and Production staff
- Prioritize workload and accurately perform multiple tasks in high volume and deadline driven environment
- Must be able to work flexible hours
- Strong computer skills
- Self-starter that can work with minimal supervision


POSTING DATE: January 27, 2015

REMOVAL DATE: February 10, 2015

Send Resume: Cumulus Media, HR Dept, 3136 Boeing Way, Stockton, CA 95206

Fax: 209 234-2926

CUMULUS MEDIA IS AN EQUAL OPPORTUNITY EMPLOYER

From [REDACTED]
To [REDACTED] (joanne.matteri@cumulus.com)
Cc
Subject TRAFFIC POSITION - FT
 **TRAFFIC POSITION - FT.docx** (133 KB [HTML](#))

For your files. I posted to AllAccess.com and I placed a printed copy on our board in the break room. As far as posting to any other sites, we have to go through corporate for that now and I don't know how to do that. And then, we have to send out letters to the mailing list that Maria has for EEO compliance.

You have 100 unread Net News stories.

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Traffic Director - Modesto/Stockton, CA

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Traffic Director - Modesto/Stockton, CA (#p61016)

Uby mjcsta • Tue Jan 27, 2015 10:20 am

JOB OPPORTUNITY
Traffic Director-Full Time

LOCATION: Cumulus Modesto-Stockton

SUPERVISOR: Business Manager

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Candidates for Traffic Manager - F/T - Stockton, CA

 Job: [Traffic Manager - F/T - Stockton, CA 95206](#) Status: [All \(excluding Rejected\)](#) Location: [All Locations](#)
☐ Labeled: "Yes"
 ☐ unread
[job details](#)

<input type="checkbox"/>	Name	Status	Location	Current/Last Role	Education	Date
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Merced, CA	Dental Assistant	A.S	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Manteca, CA	Bakery Clerk		Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Security Officer	High School Diploma	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA 95204	Operations Supervisor	Business Administration	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review		Project Assistant	Bachelors -- Tourism	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Sales Manager	Diploma	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Seasonal Recovery Manager / American Rag Specialist	Diploma -- General Studies	Feb 14 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Recovery Specialist	General Education	Feb 3 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Winthrop, MA	Traffic Manager	Master of Arts -- Journalism	Feb 3 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review		Advertising Account Executive	Business Management	Feb 3 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Senior Billing Specialist - Government Unit-MGBS		Feb 3 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	General Manager & Partner	Bachelor's -- Social Sciences	Feb 2 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA 95207	temp		Feb 2 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA 95206	Directory Assistance Operator	Education	Feb 2 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review		Assistant	Nursing Program	Feb 2 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA 95210	Sales Associate		Feb 2 2014
<input type="checkbox"/>	[REDACTED]				B.A.	Feb 2 2014

<input type="checkbox"/>	Name	Status	Location	Current/Last Role	Education	Date
		Awaiting Review	Downingtown, PA 19335	Supervisor of Traffic/Customer Care- Eastern Division		
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Warehouse Manager		Feb 2 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Manteca, CA	Certified Phlebotomy Technician	General Education and Phlebotomy Program	Jan 31 2014
<input type="checkbox"/>	[REDACTED]	Awaiting Review	Stockton, CA	Administrative Assistant/Bookkeeper	Bachelor – Business Management	Jan 30 2014

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From [REDACTED]

Date Wednesday, January 07, 2015 9:56:39 AM

To [REDACTED]

Cc

Subject Traffic Position

 **TRAFFIC POSITION.docx** (18 KB [HTML](#))

Look it over

[REDACTED]

Business Manager

Modesto/Stockton/Merced

209-507-8500

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Forums

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Rare Morning Show Opening In Northern California

Forum rules

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No voiceover, voicetracking, or other business plugs, please!

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Rare Morning Show Opening In Northern California

by norcalradio » Wed Aug 13, 2014 11:48 am

A valued member of our #1 Morning Team has decided to move into a another job where she can spend more time with her babies...and we already miss her. She was a huge part of our morning show and we are looking for someone to jump in and take up where she left off.

The ideal candidate:

Has a great attitude
Sounds awesome on the air
Loves country music and pop culture
Is ahead of the curve on social media
Is enthusiastic
Works well with others
Loves live appearances
Enjoys reading bullet points?
MUST LOVE RADIO
It wouldn't hurt to be funny...we prefer that actually.

About our station:
Heritage Country Station

Call Letters:
KATM (Google us...we're on the www's and whatnot)

Links:
[facebook.com/katcountry103](https://www.facebook.com/katcountry103)
twitter.com/katcountry103
[instagram.com/katcountry103](https://www.instagram.com/katcountry103)

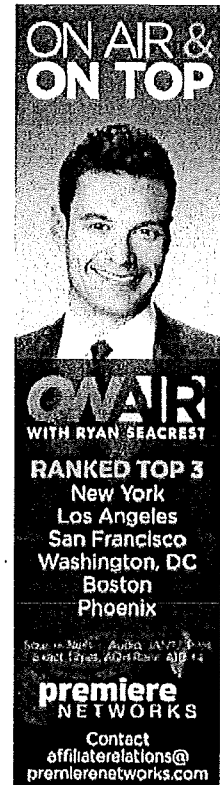
Send your audio, resume, picture, 3rd grade report card, references and anything else you can think of to katcountry103@gmail.com

Females Strongly Encouraged To Apply
EOE

No calls please!
norcalradio

Posts: 14
Joined: Sat Apr 09, 2011 4:47 pm
Top

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**Full Time Job**

Promotions Director

Kat Country 103 – KATM-fm

Job Title: Full Time - Promotions Director

Department: Marketing / Promotions

FSLA Status: Salary - Exempt

Date Posted: August 10, 2015

Reports to: Marketing Director

Indirect Supervisor: Operations Manager

JOB SUMMARY - As Promotions Director for Cumulus Radio Modesto - Stockton you will work closely with the Marketing Director and station Program Director to coordinate winning promotions that satisfy listener and advertiser needs.

Education and Experience

A minimum of one year experience in the broadcasting field with the ability to demonstrate self-initiative skills and the ability to show a level of business experience which includes significant public relations, organizational tasks, written and oral communications, public presentations, decision-making initiative, analytical skills, creativity and an ability to work independently are required. Must have the ability to manage programming and sales expectations to deliver promotions that accomplish programming and sales goals. High School diploma is required. Knowledge of Microsoft Office is necessary, knowledge of Adobe Creative Cloud programs is a plus but not required.

Essential Functions

Must have organization skills, able to help plan promotion ideas, assist with public relations, ability to deal effectively with diverse publics and committee staff. You should be able to represent Cumulus with public speaking, strong written and oral communication skills and the ability to oversee street team staff members. You will be required to provide Cumulus with a valid driver's license and state mandated automobile insurance and an acceptable driving record.

Typical Duties

- Positive attitude is a must
- Detail oriented
- Receives supervision and direction from Supervisor, Operations Manager
- Coordinates promotions upon approval for all station events
- Schedule and attend meetings that consist of Market Manager, Marketing Director, Sales Managers, Operations Manager, and Account executives to discuss promotion options for potential business and community events.
- Organizes and works as assigned during the work week of Sunday - Saturday (days or nights) as necessary to accomplish goals.
- Helps with the creativity of designing flyers, posters, brochures, printed materials.
- Comfortable with working with media, public officials and business owners.
- Train and works with Street Team Assistants to ensure proper set-up and break-down of events.
- Coordinates schedules for Remote Broadcasts
- Coordinates schedules for Street Team Assistants
- Receive and processes Promotional forms, when needed requests signatures.
- Set up remotes for events as assigned and needed
- Keep prize inventory organized
- Must have knowledge of current events
- Work with the On Air Talent to allow the sponsors message to reach its' full potential
- Promote company events on air

Must work well with others within the programming and sales departments, being mindful that the ultimate success of the promotion department necessitates that both the sales and programming departments' objectives are met.

Physical Job Functions

Must be physically able to meet physical demands that include: lifting, moving, setting up, taking down, walking and stairs.

CONTACT : Email Resumes to:

Dustin Azevedo – Marketing Director
dustin.azevedo@cumulus.com
3136 Boeing Way, Suite 125 Stockton, CA 95206

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Detail	Status	Department	Hiring Manager	Recruiter	Office	Position Title	Workflow	Total	Req Date
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Manager		12	3/7/2014
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Representative	Hired- Start Date:Kendra Shipman	77	4/28/2014
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Account Executive Modesto/Stockton	Hired- Start Date:3	203	6/11/2014
	Closed	Engineering and Technical	[REDACTED]	[REDACTED]	Modesto/Stockton	Assistant Engineer		24	9/1/2015
	Closed	Promotions/Marketing	[REDACTED]	[REDACTED]	Modesto/Stockton	Promotions Director KATM-FM		30	9/1/2015
	Closed	Sales	[REDACTED]	[REDACTED]	Anywhere	National Account Manager		40	9/10/2015
	Closed	Sales	[REDACTED]	[REDACTED]	Anywhere	VP of National Sales		40	9/10/2015
	Closed	Promotions/Marketing	[REDACTED]	[REDACTED]	Modesto/Stockton	Promotions Assistant/Remote Tech		106	11/4/2015
	Closed	On-Air	[REDACTED]	[REDACTED]	Modesto/Stockton	KATM On-Air Afternoons	Rejected After Resume Review:3	248	11/9/2015
	Closed	Management	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Manager	Rejected After Resume Review:2	24	12/2/2015
	Closed	Programming	[REDACTED]	[REDACTED]	Modesto/Stockton	Programming Director	Rejected After Resume Review:5	27	3/22/2016
	Closed	Finance/Accounting	[REDACTED]	[REDACTED]	San Francisco	VP of Finance		119	4/4/2016
	Closed	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Leader	Hired- Start Date:2	48	5/6/2016
	Closed	Programming	[REDACTED]	[REDACTED]	Modesto/Stockton	KATM Program Director		12	8/18/2016
	Closed	Finance/Accounting	[REDACTED]	[REDACTED]	Modesto/Stockton	Business Manager	Rejected After Resume Review:6	17	12/21/2016
	Open	Traffic	[REDACTED]	[REDACTED]	Modesto/Stockton	Traffic Manager		33	12/22/2016
	Open	Sales	[REDACTED]	[REDACTED]	Modesto/Stockton	Sales Executive - Media		12	3/2/2017
Mean: 63									

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Promotions Director for KATM-FM (Modesto/Stockton, Ca)

Forum rules

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1 post • Page 1 of 1

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Promotions Director for KATM-FM (Modesto/Stockton, Ca) (#p66619)

by mjcosta • Mon Aug 10, 2015 2:34 pm

Job Title: Full Time – Promotions Director
 Department: Marketing / Promotions
 FSLA Status: Salary – Exempt
 Date Posted: August 10, 2015
 Reports to: Marketing Director
 Indirect Supervisor: Operations Manager

JOB SUMMARY – As Promotions Director for Cumulus Radio Modesto – Stockton you will work closely with the Marketing Director and station Program Director to coordinate winning promotions that satisfy listener and advertiser needs.

Education and Experience

A minimum of one year experience in the broadcasting field with the ability to demonstrate self-initiative skills and the ability to show a level of business experience which includes significant public relations, organizational tasks, written and oral communications, public presentations, decision-making initiative, analytical skills, creativity and an ability to work independently are required. Must have the ability to manage programming and sales expectations to deliver promotions that accomplish programming and sales goals. High School diploma is required. Knowledge of Microsoft Office is necessary, knowledge of Adobe Creative Cloud programs is a plus but not required.

Essential Functions

Must have organization skills, able to help plan promotion ideas, assist with public relations, ability to deal effectively with diverse publics and committee staff. You should be able to represent Cumulus with public speaking, strong written and oral communication skills and the ability to oversee street team staff members. You will be required to provide Cumulus with a valid driver's license and state mandated automobile insurance and an acceptable driving record.

Typical Duties

- Positive attitude is a must
- Detail oriented



- Helps with the creativity of designing flyers, posters, brochures, printed materials.
- Comfortable with working with media, public officials and business owners.
- Train and works with Street Team Assistants to ensure proper set-up and break-down of events.
- Coordinates schedules for Remote Broadcasts
- Coordinates schedules for Street Team Assistants
- Receive and processes Promotional forms, when needed requests signatures.
- Set up remotes for events as assigned and needed
- Keep prize inventory organized
- Must have knowledge of current events
- Work with the On Air Talent to allow the sponsors message to reach its' full potential
- Promote company events on air

Must work well with others within the programming and sales departments, being mindful that the ultimate success of the promotion department necessitates that both the sales and programming departments' objectives are met.

Physical Job Functions

Must be physically able to meet physical demands that include: lifting, moving, setting up, taking down, walking and stairs.

CONTACT : Email Resumes to:

Dustin Azevedo – Marketing Director

dustin.azevedo@cumulus.com (<mailto:dustin.azevedo@cumulus.com>)

3136 Boeing Way, Suite 125 Stockton, CA 95206

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Top



1 post • Page 1 of 1

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From Joe Roberts **Date** 4/17/2015 4:41:12 PM
To Melissa Costa; Dustin Azevedo; John Bowman
Cc Richard Perry; Nikki Thomas; Amanda King
Subject RE: EEO Filing for August 1 2014 to July 31 2015

 [image001.jpg](#) (10 KB [HTML](#))  [image002.png](#) (69 KB [HTML](#))

- 1) Yes. Nicole Tatum-Ramos for KWIN Middays, internal promotion.
- 2) Yes, Dusty can provide details.
- 3) Not to my knowledge.
- 4) Yes, we've had two. Amanda can provide those details.

From: Melissa Costa
Sent: Friday, April 17, 2015 4:18 PM
To: Dustin Azevedo; John Bowman
Cc: Richard Perry; Joe Roberts; Nikki Thomas; Amanda King
Subject: EEO Filing for August 1 2014 to July 31 2015

Hi guys,

I'm taking over the EEO for Maria. I'll be compiling information for my report over the next couple of months. This year's filing period is from August 1, 2014 to July 31, 2015.

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1. Have you hired any full time people during the filing period? If so, who and what position and what source did the new hire come from? (craigslist, referral, allaccess.com, internal promotion)
2. Have you attended any job fairs? If so, when and where and can you send me any supporting documentation? (emails, registration forms, letters)
3. Have you posted any positions online, FaceBook, Twitter, or by email blast? If so, can you send me copies of the post for back up in case we are audited?
4. Have we had any interns during the filing period and where did they come from?
5. Amanda, have you spoken at any schools or women/minority groups? If so, please send me details.
6. Richard, have you held any internal meetings about moving up in the company or how to grow into new positions? If so, can you send me details?

Thank you everyone in advance!

Melissa Costa

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KWIN/KWNN-FM, KJOY-FM, KESP-AM
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From Amanda King **Date** 4/20/2015 6:00:08 AM
To Melissa Costa
Cc Joe Roberts; Richard Perry
Subject RE: EEO Filing for August 1 2014 to July 31 2015

Melissa-

- 4.) Our 2 interns are Brian Magina (UOP) and Jazmarie LaTour (UOP)
- 5.) My speaking engagements are listed below:

LULAC Youth Leadership Conference - November 7, 2014 (Delta)
Financial Aid & College Prep Conference - January 25, 2015 (UOP)
Youth Wellness and College Readiness with UOP Soccer - February 25, 2015 (Commodore Skills School)
St. Mary's HS Empowering Young Women Conference - February 26, 2015 (Brookside Country Club)
NAACP Youth Summit - February 28, 2015 (Delta)
Youth Wellness and College Readiness with UOP Track - March 5, 2015 (Tyler Elementary School)
Vision Boarding with Youth - March 24, 2015 (Arts, Music and Drama ONE School)
Just Because Poetry on Self-Esteem - March 25, 2015 (Arts, Music and Drama ONE School)
Annual High School Conference for Success - March 28, 2015 (UOP)
Caught You Being Good Assembly - SCHEDULED April 23, 2015 (Tyler Elementary)

Amanda King
Radio Personality 97.7/98.3 KWIN
Motivational Speaker/Youth Advocate
Announcer/Emcee
3136 Boeing Way
Stockton, CA 95206

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From Amanda King **Date** 4/21/2015 5:59:08 AM
To Melissa Costa
Cc Joe Roberts; Richard Perry
Subject RE: EEO Filing for August 1 2014 to July 31 2015

Melissa,

I checked my 2013-2014 calendar and here are some other speaking engagements that fall in the time frame you inquired about.

Freshman Orientation - Keynote Address, August 7, 2014 (Linden High School)
Jr. Giants Strike Out Bullying - August 8, 2014 (Stribley Community Center)
Freshman Orientation, Welcome Week - August 22, 2014 (UOP)
Open Mic/Student of the Month - September 25, 2014 (ONE School of the Arts)
Iron Sharpens Iron Youth Empowerment Event - October 4, 2014 (Edison High School)
Tigers and Tennessees Youth Basketball Clinic - November 5, 2014 (Alex G. Spanos Center)
In Class Youth Presentation on Radio Life - November 12, 2014 (UOP)
CHiPs for Kids Celebrity Basketball Game for Charity - December 4, 2014 (Chavez HS)
CHiPs for Kids Celebrity Basketball Game for Charity - December 10, 2014 (St. Mary's HS)
Youth Empowerment Speech - December 17, 2014 (Stagg HS)

Amanda King
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Motivational Speaker/Youth Advocate
Announcer/Emcee
3136 Boeing Way
Stockton, CA 95206

From: Melissa Costa
Sent: Monday, April 20, 2015 11:59 AM
To: Amanda King
Subject: RE: EEO Filing for August 1 2014 to July 31 2015

Thank you

Melissa Costa
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-----Original Message-----

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Cc: Joe Roberts; Richard Perry
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