

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> Washington DC - WTOP, WWWT, WTLF	<b>Date:</b> 08/01/2017
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I, **Jessica Boulanger**

do hereby request station time concerning the following issue:

USMCA Trade Agreement
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<div> <div>weeks of</div> <div>12/2 +</div> <div>12/9</div> </div>					2

This broadcast time will be used by: Business Roundtable

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**  
☒ **Yes** ☐ **No**

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

7 USMCA Trade Agreement

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Business Roundtable  
(300 New Jersey Avenue, NW, Suite 800, Washington, D.C. 20001)

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Joshua Bolton, President & CEO

Board Members: Jamie Dimon (Chair), John A. Hayes, Wes Bush, Nicholas K. Akins, Greg Brown, Jacqueline Hinman, Tom Linebarger, Mark J. Costa, Mark A. Weinberger, Julie Sweet, Brian T. Moynihan, Ajay Banga, Kenneth J. Chennault, Marilyn A. Howson, Jeffrey R. Immelt, Andrew N. Liveris, Kevin A. Lobo, C. Douglas McMillon, Larry J. Merlo, Dennis A. Mullenburg, Virginia M. Romelly, Randall Stephenson

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

7/31/17 *Joseph A. Boulanger* 202-496-3273  
Date Signature Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted

☐ Accepted in Part

☐ Rejected

*Richard Flinn* RICHARD FLINN 8/3/17  
Signature Printed Name Title  
*Steve Quast* 8/8/17

# Broadcast Contract

BUSINESS ROUNDTABLE  
1000 MAINE AVE SW  
Washington, DC , DC 20024

Start Date 05/08/19	Contract# 47610	Mod# 3
End Date 12/15/19	Date Entered 05/08/19	Date Last Modified 12/02/19
Advertiser BUSINESS ROUNDTABLE	Station Market WTOP-FM	
Product BRT Infrastructure 2019	SalesRep/Office Sandy Wexler	

Standard Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 05/13/19 SU 12/01/19	06:00A-10:00A	60	1	--	1	--	--	--	--	2	\$1,400.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18											
2	MO 05/13/19 SU 12/01/19	07:00A-09:00A	60	--	1	--	1	--	--	--	2	\$1,400.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18											
3	MO 05/13/19 SU 12/01/19	10:00A-03:00P	60	1	1	1	--	--	--	--	3	\$400.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18											
4	MO 05/13/19 SU 12/01/19	03:00P-07:00P	60	--	1	--	1	--	--	--	2	\$900.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18											
5	MO 05/13/19 SU 12/01/19	04:00P-07:00P	60	1	--	1	--	--	--	--	2	\$900.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18											
6	MO 05/13/19 SU 12/15/19	06:00A-10:00A	10	--	1	1	1	--	--	--	3	\$500.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18 12/02 12/09											
7	MO 05/13/19 SU 12/15/19	10:00A-03:00P	10	--	1	1	1	--	--	--	3	\$200.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18 12/02 12/09											
8	MO 05/13/19 SU 12/15/19	03:00P-07:00P	10	1	--	1	1	--	--	--	3	\$500.00
	Run Weeks of: 05/13 05/20 06/03 06/10 06/17 07/15 07/22 09/09 09/16 09/23 10/14 10/21 11/11 11/18 12/02 12/09											

FCC Nondiscrimination Notice: Hubbard Washington DC, LLC and WTOP/WFED do not discriminate in advertising arrangements on the basis of race or ethnicity. Any arrangement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all advertiser arrangements.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name \_\_\_\_\_ Title \_\_\_\_\_  
See reverse for accepted terms and conditions, if any

Name \_\_\_\_\_ Title \_\_\_\_\_  
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19	TU 12/03/19 FR 12/13/19	06:00A-10:00A	30	--	1	1	--	--	--	--	2	\$1,400.00
20	TU 12/03/19 FR 12/13/19	07:00A-09:00A	30	--	1	--	1	--	--	--	2	\$1,400.00
21	TU 12/03/19 FR 12/13/19	10:00A-03:00P	30	--	1	1	1	--	--	--	3	\$400.00
22	TU 12/03/19 FR 12/13/19	03:00P-07:00P	30	--	1	--	1	--	--	--	2	\$900.00
23	TU 12/03/19 FR 12/13/19	04:00P-07:00P	30	--	--	1	1	--	--	--	2	\$900.00

LN	DATE	INVENTORY TYPE	REVENUE TYPE	PRICING STRUCTURE	RATE	QTY	TAX SCHEDULE	LINE TOTAL
1	05/08/19 05/26/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	2		\$2,900.00
2	06/01/19 06/23/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	3		\$4,350.00
3	07/01/19 07/28/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	2		\$2,900.00
4	09/01/19 09/29/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	3		\$4,350.00
5	10/01/19 10/27/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	2		\$2,900.00

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6	11/01/19 11/24/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	2		\$2,900.00
7	12/01/19 12/15/19	NON-SPOT ITEM	WTOP.COM DIRECT DISPLAY	PER ITEM	\$1,450.00	2		\$2,900.00

Alternative Revenue Total: \$23,200.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	320	224,000.00	\$ 247,200.00	\$ 247,200.00

## Billing Projections: By Month

	May 19	Jun 19	Jul 19	Sep 19	Oct 19	Nov 19
CA	30,900.00	46,350.00	30,900.00	46,350.00	30,900.00	30,900.00
ST	30,900.00	46,350.00	30,900.00	46,350.00	30,900.00	30,900.00
	Dec 19					
CA	30,900.00					
ST	30,900.00					

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