

ORDER



Philadelphia's Inspiration Station

WPPZ-FM

Orders
Order / Rev: 470860
Alt Order #:
Product Desc: Political-Congressional 3rd District
Estimate:
Flight Dates: 04/21/18 - 04/23/18
Original Date / Rev: 04/20/18 / 04/20/18
Order Type: GENERAL

Primary AE: J. Roger Powe
Sales Office: L-PHI
Sales Region: Local

Agency Name: Willie Singletary for Congress
Buying Contact: Willie Singletary
Billing Contact:
 4700 City Avenue
 Philadelphia, PA 19131

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 0%

Advertiser Name: Willie Singletary for Congress
Demographic: A25-54
Product Codes: Political Candidate
Priority: 10
Revenue Code 1: DIR
Revenue Code 2: POLITICAL
Revenue Code 3: POL-CAND

New Business Thru:
Order Separation: 00:30:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
03/26/18	04/23/18	17	\$310.00	\$310.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
April 2018	17	\$310.00	\$310.00	0.00
Totals	17	\$310.00	\$310.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
J. Roger Powe			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WPPZ	04/21/18	04/23/18	Su AM Su	CM	6a-10a	-----4	:30	4	\$30.00	06	0.00	NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	-----4		4				\$30.00		0.00			
		Week: 04/23/18	04/29/18	-----		0				\$30.00		0.00			
N 2	WPPZ	04/22/18	04/22/18	Su Evening Su	CM	7p-12xm	-----5	:30	5	\$10.00	06	0.00	NM	5	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	-----5		5				\$10.00		0.00			
N 3	WPPZ	04/21/18	04/21/18	Sa Evening Sa	CM	7p-12xm	-----5-	:30	5	\$10.00	06	0.00	NM	5	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/16/18	04/22/18	-----5-		5				\$10.00		0.00			
N 4	WPPZ	04/23/18	04/23/18	M-F AM Drive M-F	CM	6a-10a	3-----	:30	3	\$30.00	03	0.00	NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 04/23/18	04/29/18	3-----		3				\$30.00		0.00			
													Totals	17	\$310.00

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: <u>WPPZ AND WRNB</u>	Date:
--	--------------

I, Willie F. Singleton,
 being/on behalf of: Friends of Willie Singleton,
 a legally qualified candidate of the Democratic
 political party for the office of: US Congress
 in the Primary
 election to be held on: May 15, 2018
 do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See attached schedule					

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Willie

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Justine Johnson

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

4/19/18
Date

[Signature]
Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

J. Roger Powell
Signature

J. Roger Powell
Printed Name

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Willie Singletary
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does

does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.


signature of candidate or authorized committee

Willie F. Singletary
printed name

4/19/18
date

Willie Singletery for Congress 3rd v2



From: J. Roger Powe
 Phone: (973) 353-3763
 Email: jpowe@radio-one.com
 4/19/2018 4:57 PM

Flight Dates: 04/21/2018 - 04/23/2018

Demo: P 12+

Radio Market: PHILADELPHIA
 Survey: MAR18
 Geography: Metro

Radio Total	Daypart	Daypart Code	Spots	Length	Unit Rate	Total Cost	Average Rating	CPP	GRPs	% of GRPs	% of Total Cost	% Reach	Net Reach	Frequency	GIs
WRNB-FM			25		\$21.60	\$540.00	0.1%	\$234.78	2.3	100%	100%	1.9%	85,400	1.4	119,300
			8		\$28.75	\$230.00	0.2%	\$143.75	1.6	70%	43%	1.2%	53,800	1.3	69,000
Flight A - 1 wk (04/16)															
			6		\$25.00	\$150.00	0.2%	\$150.00	1.0	43%	28%	0.7%	33,800	1.3	45,400
One Week Total			6		\$25.00	\$150.00	0.2%	\$150.00	1.0	43%	28%	0.7%	33,800	1.3	45,400
	Sa 6A-10A	SA1	2	30	\$35.00	\$70.00	0.1%	\$350.00	0.2	20%	47%	0.2%	11,000	1.2	13,000
	Sa 3P-7P	SA3	2	30	\$20.00	\$40.00	0.3%	\$66.67	0.6	60%	27%	0.5%	22,500	1.2	26,800
	Su 7P-12M	SU4	2	30	\$20.00	\$40.00	0.1%	\$200.00	0.2	20%	27%	0.1%	5,100	1.1	5,600
Mon III 12noon - 1 wk (04/23)															
			2		\$40.00	\$80.00	0.3%	\$133.33	0.6	26%	15%	0.4%	20,000	1.2	23,600
One Week Total			2		\$40.00	\$80.00	0.3%	\$133.33	0.6	26%	15%	0.4%	20,000	1.2	23,600
	M 6A-10A		2	30	\$40.00	\$80.00	0.3%	\$133.33	0.6	100%	100%	0.4%	20,000	1.2	23,600
WRPZ-FM															
			17		\$18.24	\$310.00	0.1%	\$442.86	0.7	30%	57%	0.7%	31,300	1.6	50,300
Flight A - 1 wk (04/16)															
			14		\$15.71	\$220.00	0.1%	\$550.00	0.4	17%	41%	0.4%	17,600	1.9	34,100
One Week Total			14		\$15.71	\$220.00	0.1%	\$550.00	0.4	17%	41%	0.4%	17,600	1.9	34,100
	Su 6A-10A	SU1	4	30	\$30.00	\$120.00	0.1%	\$300.00	0.4	100%	55%	0.2%	10,300	1.7	17,600
	Sa 7P-12M	SA4	5	30	\$10.00	\$50.00	0.0%	\$0.00	0.0	0%	23%	0.1%	5,000	1.6	8,000
	Su 7P-12M	SU4	5	30	\$10.00	\$50.00	0.0%	\$0.00	0.0	0%	23%	0.1%	5,600	1.5	8,500
Mon III 12noon - 1 wk (04/23)															
			3		\$30.00	\$90.00	0.1%	\$300.00	0.3	13%	17%	0.3%	12,200	1.3	16,200
One Week Total			3		\$30.00	\$90.00	0.1%	\$300.00	0.3	13%	17%	0.3%	12,200	1.3	16,200
	M 6A-10A		3	30	\$30.00	\$90.00	0.1%	\$300.00	0.3	100%	100%	0.3%	12,200	1.3	16,200

The first demo listed is the Primary Demo.

This report was created in TAPSCAN using the following Radio Information: PHILADELPHIA, MAR18, Metro, Multiple Dayparts Used, P 12+, See Detailed Sourcing Page for Complete Details.
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Willie Singletery for Congress 3rd V2



From: J. Roger Powe
 Phone: (973) 953-3763
 Email: jpowe@radio-one.com
 4/19/2018 4:57 PM

Schedule Grand Totals: 2 Weeks

Stations	Spots	Unit Rate	Total Cost	Average Rating	CPP	GRPs	% of GRPs	% of Total Cost	% Reach	Net Reach	Frequency	Gls	CPM
Radio Total	25	\$21.60	\$540.00	0.1%	\$234.78	2.3	100%	100%	1.9%	85,400	1.4	119,300	\$4.50
WRNB-FM	8	\$28.75	\$230.00	0.2%	\$143.75	1.6	70%	43%	1.2%	53,800	1.3	68,000	\$3.34
WPPZ-FM	17	\$18.24	\$310.00	0.1%	\$442.86	0.7	30%	57%	0.7%	31,300	1.6	50,300	\$6.08

Accepted by Station

Date

[Signature]
 Accepted by Client

4/19/18
 Date
4/19/18

This station does not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

The first demo listed is the Primary Demo.

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Detailed Sourcing Summary

Radio Market: PHILADELPHIA

Survey: Nielsen Radio March 2018

Geography: Metro

Daypart: Multiple Dayparts Used

Demo/Tab/Population:

	Population		Intab	
Age/Gender	Avg Daily	Avg Weekly	Avg Daily	Avg Weekly
Persons 12+ (Primary)	4,593,500	4,593,500	1,665	1,479

Stations: User Selected

Additional

Notices:

Estimates reported for dayparts which start and end between 12m and 5a are based on the 5a-5a broadcast day. Estimates for all other dayparts are based on the 12m-12m calendar day.

Encoded stations qualify to be reported if they have received credit for five or more minutes of listening within a quarter hour from at least one PPM Panelist and an Average Weekly Cumme Rating of at least .495 during the Monday - Sunday 6am - Midnight daypart for the survey period.

PPM estimates are derived from the PPM technology and methodology and are subject to the qualifications and limitations stated in that Report. The TAPSCAN Web software product is accredited by the Media Rating Council and reports both accredited and non-accredited data. For a list of the accredited and non-accredited Nielsen radio markets and data available through TAPSCAN, click here: http://www.arbitron.com/downloads/MRC_Accredited_Services_Markets.pdf

The Reach and Frequency Model utilized by Nielsen is formulated on the bases of the Harris Model, a Linear Frequency reach-and-frequency model, and the Slide Rule audience (cumme) growth model.

Ascription Website:

<http://ascription.nielsen.com>

Rating Reliability Estimator:

<https://re.nielsen.com>

A Nielsen Radio eBook Special Notices and Station Activities document has been generated for each survey. Please select the hyperlink to the survey that interests you.
<https://ebook.nielsen.com/secure/PP6/2018MAR000Z/rdfs/SpecialNotices.pdf>

PPM ratings are based on audience estimates and are the opinion of Nielsen and should not be relied on for precise accuracy or precise representativeness of a demographic or radio market.

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INVOICE



WPPZ-FM
Two Bala Plaza
Suite 700
Bala Cynwyd, PA 19004
Main: (610) 538-1100
Billing: (610) 538-1086

PraisePhilly.com

Billing Address:

Willie Singletary for Congress
Attention: Accounts Payable
4700 City Avenue
Suite 9103
Philadelphia, PA 19131

Send Payment To:

WPPZ-FM
PO Box 603441
Charlotte, NC 28260-3441

Invoice #	Invoice Date	Invoice Month	Invoice Period
470860-1	04/29/18	April 2018	03/26/18 - 04/23/18

Property	Account Executive	Sales Office	Sales Region
WPPZ-FM	J. Roger Powe	Local Philadelphia	Local

Advertiser	Product	Estimate Number
Willie Singletary for Congre	Political-Congressional 3r	

Flight Dates	Order #	Alt Order #
04/21/18 - 04/23/18	470860	

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																						
1	04/21/18	04/23/18	Su	6a-10a	-----4	:30	4	\$30.00	NM																																																																																						
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2	WPPZ	Su	04/22/18	11:27 PM	Su	7p-12xm	:30	Political - willie	\$10.00	NM																																																																																					
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We warrant that the actual broadcast information shown on this invoice was taken from the program log.

INVOICE



Send Payment To:

WPPZ-FM
PO Box 603441
Charlotte, NC 28260-3441

<u>Invoice #</u> 470860-1	<u>Invoice Date</u> 04/29/18	<u>Invoice Month</u> April 2018	<u>Invoice Period</u> 03/26/18 - 04/23/18
<u>Advertiser</u> Willie Singletary for Congre	<u>Product</u> Political-Congressional 3r	<u>Estimate Number</u>	

PraisePhilly.com

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																												
4	04/23/18	04/23/18	M-F	6a-10a	3-----	:30	3	\$30.00	NM																																												
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<u>Total Spots</u>							17																																														

Payment Terms 30 Days

<u>Net Total</u>	\$310.00
<u>Invoice Balance as of 05/14/18 11:34:31 AM ET</u>	\$310.00

We warrant that the actual broadcast information shown on this invoice was taken from the program log.