

Sales Order

Station: KJLH-FM Buyer: _____
 Contract Name: Allen For Insurance 2022 Tax Schedule: _____ (None)
 Contract#: _____ (none) Agency Commission %: 0
 Start Date: 5/13/22 End Date: 6/03/22 Billing Cycle: Standard
 Revenue Type: Polit-Local Dir Type: Cash Salesperson: 1724redw Comm %: 10
 Advertiser: ALLEN FOR INS. COMMISSIONER 22 Makegood Policy: Within Contract Dates
 Address: 12501 Imperial Hwy, # 200
 City: Norwalk State: CA Zip: 90650
 Phone: (925) 594-3400
 Product Name: Allen For Insurance Commi
 Competitive Code: POLITICAL

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/13/22	5/13/22		3:00 PM	7:00 PM	30					1			1	D	100.00	1	100.00	
2	5/14/22	5/14/22		10:00 AM	7:00 PM	30						1		1	D	100.00	1	100.00	
3	5/15/22	5/15/22		12:00 PM	6:00 PM	30							1	1	D	100.00	1	100.00	
4	5/16/22	5/20/22		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	100.00	5	500.00	
5	5/21/22	5/21/22		10:00 AM	7:00 PM	30						1		1	D	100.00	1	100.00	
6	5/22/22	5/22/22		12:00 PM	6:00 PM	30							1	1	D	100.00	1	100.00	
7	5/23/22	5/27/22		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	100.00	5	500.00	
8	5/28/22	5/28/22		10:00 AM	7:00 PM	30						1		1	D	100.00	1	100.00	
9	5/29/22	5/29/22		12:00 PM	6:00 PM	30							1	1	D	100.00	1	100.00	
10	5/30/22	6/03/22		6:00 AM	7:00 PM	30	1	1	1	1	1			5	D	100.00	5	500.00	

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	5/13/22	6/03/22	DIGITAL	Spots	50	Flat Rate	\$500.00	\$500.00
New / Revised								
Revenue Type: Streaming Spots Local								
Salesperson Commission: 18.00%								
Daypart: M-S 12:00 AM-12:00 AM								

Billing Projections: By Month

	May 22	Jun 22
CA	2,331.81	368.19
ST	2,086.36	613.64

☒ Print Spot Prices

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TOTAL SPOTS	22
SPOT TOTAL \$	2,200.00
ALTERNATIVE REVENUE TOTAL \$	500.00
GROSS TOTAL \$	2,700.00
ADJUSTED SPOTS	22
ADJUSTED TOTAL \$	2,700.00

APPROVE DECLINE

- | | | |
|----------------------------------|-----------------------|-----------------------------|
| <input type="radio"/> | <input type="radio"/> | General Manager |
| <input checked="" type="radio"/> | <input type="radio"/> | 1724rtur, 05/12/22 @12:05PM |
| <input type="radio"/> | <input type="radio"/> | Business Manager |
| <input type="radio"/> | <input type="radio"/> | Traffic Manager |